

LARKIN PRODUCTS and PREMIUM MERCHANDISE

Fall & Winter 1912-1913



THE LARKIN FACTORIES, BUFFALO, N. Y.—OVER SIXTY ACRES OF FLOOR SPACE

WORLD'S LARGEST MANUFACTURERS OF SOAPS, PERFUMES AND TOILET PREPARATIONS AND IMPORTANT PURE FOOD SPECIALISTS. THE ENTIRE OUTPUT OF THE LARKIN FACTORIES GOES DIRECT FROM FACTORY TO FAMILY, SAVING CUSTOMERS THE PROFITS AND EXPENSES OF WHOLESALERS AND RETAILERS

FACTORIES, LABORATORIES AND WAREHOUSES:

Larkin, Seneca, Carroll,
Exchange and Van Rensselaer Sts.

GENERAL OFFICES:

Seneca and Swan Streets,
BUFFALO, N. Y.

Avert delay: Address Buffalo if beyond wagon
limits of Eastern Branches and East of states
served by Chicago and Peoria Branches.

Larkin Co.

ESTABLISHED, 1875

FACTORY-TO-FAMILY

SOAPMAKERS, PERFUMERS, CHEMISTS,
REFINERS, IMPORTERS,
FOOD SPECIALISTS

CHICAGO, ILL., BRANCH: For Minn., Mont.,
No. and So. Dak., Wis. and part of Ill.

PEORIA, ILL., BRANCH: For West of the
Mississippi River, except Minn., Mont.,
No. and So. Dak. and for part of Ill.

LOCAL BRANCHES AND SHOWROOMS:
NEW YORK CITY - - - 237 West 23rd St.
BOSTON, MASS. 63 Summer St., and Chauncy
PHILADELPHIA, PA. - - 222, 24 Arch Street
PITTSBURGH, PA. - - - 37 Terminal Way
CLEVELAND, O. - - Prospect and E. 4th Sts.
BUFFALO - Seneca and Van Rensselaer Sts.
CHICAGO, ILL. - - - 3617 So. Ashland Ave.
PEORIA, ILL. - - 408, 418 So. Washington St.

OUR UNPARALLELED FREE TRIAL OFFER, ON 30 DAYS' CREDIT.

Based upon our knowledge that Larkin quality is always the best and that Larkin prices are always the lowest, we make the following offer to all people to whom their home merchants would give like credit.

We will send you an assortment of Larkin Products amounting to \$10, and \$5 worth of Larkin Factory-Price Merchandise of your selecting—total cost to you \$10. You need not send any money in advance. You may keep the goods for thirty days. Try any or all of them. Long before the thirty days expire you will find that you never had better goods—possibly seldom had their equals—and that you never had as low prices, even for less acceptable goods.

We shall entrust the goods to your care. When the 30 days end, but only if you are entirely satisfied, we shall expect you to pay the bill. If you can not say that they are the best value you ever had in their line, we shall cheerfully take back the unused portions and hand back the freight- and delivery-charges you paid. You will not need to pay anything for the quantities used in making a reasonable trial. You need not make any explanations or excuses. There will be no discussion. You will be under no obligation to say anything except that you want us to remove the goods. If you find anything unsatisfactory, we shall thank you for letting us know what was wrong. That will give us a chance to investigate. We have thousands of helpers and mistakes will sometimes happen.

There are no strings attached to this offer. Every word means exactly what it says. We have been established over 37 years. Our statements are safe and sane. Over two million perfectly satisfied regular customers, everywhere, are our references.

Should you want to send more than a \$10 order, cash must be sent, but only for the amount in excess of \$10. For every dollar's worth of Products paid for in advance, we shall send five cents worth of Products of your selecting, as a Present for Cash.

Be sure to read our Guaranties on page 2 paragraph 22, page 5 paragraphs 42-44 and on page 31.

ORDER TO-DAY. WE TAKE ALL RISKS.

Established, 1875

Larkin Co. Buffalo and Branches.

Please Write Plainly

Always Keep a Copy of Your Order

THE PERSON TO WHOM GOODS ARE TO BE SHIPPED MUST SIGN IN SPACE 1

ORDER To *Larkin Co.* PEORIA, ILL.

OF ILLINOIS

SPACE

1

Please ship me Larkin Products and Larkin Premium Merchandise as listed on further pages attached. If cash does not accompany this Order, I agree to pay you within thirty days after delivery to me the current advertised price for the goods ordered and until payment, title shall remain in Larkin Co. I am over 21 years of age and sign this statement to secure the goods ordered. (Girls and boys may earn Premium Merchandise by selling the Products, but a Thirty-Day-Credit Order must be signed by the responsible head of the family.)

If a Married Woman, Write "Mrs." and Husband's First Name and His Middle Initial.

Mrs., Miss or Mr. First Name

Middle Initial

Last Name

Street and No.
or Rural Route

Post Office
and State

If your Post Office is not also the name of a Station in charge of a freight-agent, give name of your nearest R. R. Station where there is an Agent.

R. R. Station

County

SPACE

2

A CLUB SECRETARY OR AN OLD CUSTOMER CLAIMING A SERVICE REWARD FOR THIS ORDER MUST SHOW SERVICE IN EXTENDING THE SALE OF LARKIN PRODUCTS AND SIGN IN SPACE 2

BEFORE SENDING ORDER BE SURE TO READ RULES FOR OBTAINING SERVICE REWARDS AS GIVEN IN LARKIN CATALOG

SERVICE 1. A RECOMMENDED ORDER, directing shipment of the goods to a New Customer, one of a family of which no member has received a former shipment from us, or

SERVICE 2. A NEIGHBORHOOD ORDER, the Products of which have been sold among ten or more families whose names will be furnished on request, or

SERVICE 3. A CLUB-OF-TEN SECRETARY'S ORDER, the Products of which will be distributed to the ten or more Members. With the first order of every Club-of-Ten the names of the Members must be sent (using or copying the form provided in our Catalog).

SHOW SERVICE HERE: In this order I have performed Service number _____ described at left,

This is the _____ order of my Club-of-Ten No. _____ (State whether 1st, 2nd, 3rd, etc.)

My last purchase was made in (month) _____ 19 _____

Sign Here

Street and No.
or Rural Route

Post Office
and State

SPACE

3

IF CASH DOES NOT ACCOMPANY ORDER, USE THIS SPACE ALSO

IF YOU HAVE BOUGHT FROM US BEFORE, give month and year of last Order.

IF YOU HAVE NOT BOUGHT FROM US BEFORE, have the statement below signed by one of our recent customers, or a merchant, or your pastor.

The person named in space 1 is by occupation a _____, an adult, the head of a family, whom I honestly believe to be trustworthy, able and intending to fulfill his obligation to you promptly, and to whom our home merchants would give a like credit.

Recommender
sign here

Occupation

Street and Number
or Rural Route

Post Office
and State

SPACE

4

CHANGE OF NAME OR ADDRESS

If the Name or Address of any Customer appearing in this Order has been changed since last Purchase, please inform us in this space.

Present
Name

Former
Name

Former
Address

THESE SPACES ARE NOT FOR CUSTOMERS' USE

COUPS		O NO	
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REC	DET	DIV	
REM NO	DOLLARS	CENTS	
I M DATE		CHECKED BY	
SPACE 1		CD	
SPACE 2 DR 3		CD	
OTHER SPACE		CD	
SECY STENCIL			
P P			
DOLLARS	CENTS	DOLLARS	CENTS
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DOLLARS	CENTS	SHIPMT DATE	
MISCEL		LBS	FAT
DOLLARS	CENTS	MAIL	DUTY
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Thirty Days' Trial

After thirty days' trial, if the purchaser does not find the Larkin Products and Premium Merchandise entirely satisfactory, we will remove them and make no charge for a reasonable amount of goods used in trial. All money paid will be refunded.

Larkin Co.

Transportation Charges

Freight-charges on our goods are paid by our customers. Products are shipped from Peoria, Ill.

Premium Merchandise is shipped from Buffalo, Peoria or from point where manufactured as specified in each offer. This is explained in our Catalog.

Date _____ 1912

I enclose remittance of \$ _____
I also return for redemption the following:

_____ Certificates

_____ Coupons

_____ Premium Due Bills

_____ Product Due Bills

LARKIN
PREMIUM
MERCHANDISE

SERVICE
REWARD

WHEN ORDERING WEARING-APPAREL USE ALSO WEARING-APPAREL CHART.

NAME OF ARTICLE	CATALOG NO.	IF OFFERED IN DIFFERENT STYLES OR SIZES, WRITE CHOICE HERE

LARKIN COUPONS

For offer of Coupons see our Catalog.

Larkin Coupons are desired and due on this order because \$
worth (at List Prices) of the Products ordered are in excess of the amount required to obtain Premium Merchandise here ordered.

If Certificate is Desired, Write "Certificate" in This Space

THE 580 LARKIN PRODUCTS.

For description of Products see our Catalog. As a PRESENT FOR CASH with orders of \$10 or more, 5 cents' worth will be added to each \$1 worth of Products ordered. Please include in your selection.

Quan.	\$	Quan.	Amount forward,	\$	Quan.	Amount forward,	\$	Quan.	Amount forward,	\$
CLEANING AND LAUNDERING		TARTAN TAR 2 Cakes,		10c	PREPARED PUDDINGS AND DESSERTS			LILAC 1-oz. Botl.,		50c
AMMONIA 1-pt. Can,	15c	★ Rose Transparent Per Box, 3 Cakes,	25c		Lemon Jelly Dessert (Makes 1 pint) Per Pkg.,	10c		AMERICAN BEAUTY ROSE 1-oz. Botl.,	50c	
BALL BLUE Per Box,	10c	★ Balsam Tar Transparent Per Box, 3 Cakes,	25c		Orange Jelly Dessert (Makes 1 pint) Per Pkg.,	10c		WHITE ROSE 1-oz. Botl.,	50c	
SOLUBLE BLUE Per Box,	10c	VIOLET TRANSPARENT Per Box, 3 Cakes,	25c		CHOCOLATE PUDDING (Makes 1 quart) Per Pkg.,	10c		LILY OF THE VALLEY 1-oz. Botl.,	50c	
POWDERED BORAX 1-lb. Pkg.,	15c	WORLD'S WORK Per Box, 2 Cakes,	10c		LEMON PUDDING (Makes 1 quart) Per Pkg.,	10c		VIOLET 1-oz. Botl.,	50c	
GLOVE CLEANER 4-oz. Botl.,	20c	TEAS			ORANGE PUDDING (Makes 1 quart) Per Pkg.,	10c		TOILET WATERS		
WALL PAPER CLEANER Per Can,	10c	Black English Breakfast 1/2-lb. Can,	35c		VANILLA PUDDING (Makes 1 quart) Per Pkg.,	10c		CLOVER 4-oz. Botl.,	50c	
WATER SOFTENER COMPOUND 1-lb. Pkg.,	15c	Black English Breakfast 1-lb. Can,	60c		MISCELLANEOUS FOODS			EAU DE COLOGNE 4-oz. Botl.,	50c	
NAPHTHA WASHING COMPOUND Per Pkg.,	15c	BLACK CEYLON 1/2-lb. Can,	35c		PORK AND BEANS (Tomato Sauce) Per Can,	15c		LAVENDER 4-oz. Botl.,	50c	
CHLORIDE OF LIME Per Can,	10c	BLACK CEYLON 1-lb. Can,	60c		PEANUT BUTTER 12-oz. Jar,	25c		LILAC 4-oz. Botl.,	50c	
PURE LYE 1-lb. Can,	10c	GREEN JAPAN 1/2-lb. Can,	35c		TOMATO CATSUP 1-pt. Botl.,	25c		MODJESKA 4-oz. Botl.,	50c	
CLEANING PASTE 1-qt. Can,	25c	GREEN JAPAN 1-lb. Can,	60c		Roasted Cereal (Substitute for Coffee) 1-lb. Pkg.,	15c		AMERICAN BEAUTY ROSE 4-oz. Botl.,	50c	
SCOURING PASTE Per Can,	15c	UNCOLORED JAPAN 1/2-lb. Can,	35c		SWEETENED CHOCOLATE 1/2-lb. Cake,	12c		SANDALWOOD 4-oz. Botl.,	50c	
SCOURING POWDER 1-lb. Can,	10c	UNCOLORED JAPAN 1-lb. Can,	60c		Unsweetened Chocolate 1/2-lb. Cake,	30c		LILY OF THE VALLEY 4-oz. Botl.,	50c	
BORAXINE SOAP POWDER 1-lb. Pkg.,	10c	LARKIN MIXED 1/2-lb. Can,	35c		PURE COCOA 1/2-lb. Can,	30c		VIOLET 4-oz. Botl.,	50c	
Stain Remover and Straw Hat Cleaner Per Box,	10c	LARKIN MIXED 1-lb. Can,	60c		SHREDDED COCOANUT 1/2-lb. Pkg.,	18c		FLORIDA WATER 4-oz. Botl.,	25c	
SWEET HOME SOAP Order only in full boxes of 10 bars each.	50c	Black Formosa Oolong 1/2-lb. Can,	35c		Apple-Green Culinary Paste Color Per Jar,	10c		SACHET POWDERS		
Honor Bright Scouring Soap Per Bar,	5c	Black Formosa Oolong 1-lb. Can,	60c		Heliotrope Culinary Paste Color Per Jar,	10c		CLOVER Per Pkg.,	10c	
★ VEGETABLE OIL SOFT SOAP 1-gal. Can, 25-lbs.,	2.25	SPICES AND BAKING POWDERS			Cherry-Red Culinary Paste Color Per Jar,	10c		CLOVER 1-oz. Box,	25c	
★ WHITE WOOLEN SOAP Per Bar,	7c	GROUND ALLSPICE 1/2-lb. Pkg.,	5c		Lemon-Yellow Culinary Paste Color Per Jar,	10c		★ LAVENDER FLOWERS 1/2-lb. Pkg.,	20c	
GLOSS STARCH 3-lb. Pkg.,	25c	GROUND CINNAMON 1/2-lb. Pkg.,	20c		ROOT BEER EXTRACT 3-oz. Botl.,	15c		HELIOTROPE Per Pkg.,	10c	
IRONING WAX Per Cake,	10c	GROUND CLOVES 1/2-lb. Pkg.,	15c		GELATINE (Makes 2 quarts) Per Pkg.,	10c		HELIOTROPE 1-oz. Box,	25c	
★ PARAFFIN WAX Per 1-lb. Pkg., 4 Cakes,	15c	GROUND GINGER 1/2-lb. Pkg.,	10c		CHEWING GUM Per Pkg., 10 Sticks,	10c		CARNATION PINK Per Pkg.,	10c	
TOILET SOAPS		GROUND NUTMEG 1/2-lb. Pkg.,	15c		MACARONI 1-lb. Pkg.,	15c		CARNATION PINK 1-oz. Box,	25c	
SAFEGUARD CARBOLIC Per Box, 3 Cakes,	25c	WHOLE NUTMEGS Per Pkg., 1 Doz.,	10c		MACARONI, Short Cut 1-lb. Pkg.,	15c		Powdered Florentine Orrie Root 1/2-lb. Pkg.,	25c	
OLD ENGLISH CASTILE Per Box, 3 Cakes,	30c	Ground Black Pepper 1/2-lb. Pkg.,	10c		GROUND MUSTARD 1/2-lb. Pkg.,	10c		AMERICAN BEAUTY ROSE Per Pkg.,	10c	
GLOVER Per Box, 3 Cakes,	30c	Ground Cayenne Pepper 1/2-lb. Pkg.,	10c		PREPARED MUSTARD 12-oz. Botl.,	12c		AMERICAN BEAUTY ROSE 1-oz. Box,	25c	
GUEST SIZE, CLOVER Per Box, 12 Cakes,	50c	Ground White Pepper 1/2-lb. Pkg.,	15c		EGG NOODLES Per Pkg.,	10c		VIOLET Per Pkg.,	10c	
SHAVING CREAM Per Tube,	20c	PHOSPHATE BAKING POWDER 1/2-lb. Can,	15c		SAGO 1-lb. Pkg.,	12c		VIOLET 1-oz. Box,	25c	
GOLDEN GLOW 3 Cakes,	25c	Cream of Tartar Baking Powder 1/2-lb. Can,	25c		CELERY SALT 3 1/2-oz. Botl.,	15c		TOILET PREPARATIONS		
ELITE GLYCERINE Per Box, 3 Cakes,	25c	FLAVORING EXTRACTS			TABLE SALT 5-lb. Pkg.,	10c		VIOLET AMMONIA 1-pt. Botl.,	25c	
MAID O' THE MIST (For the Bath) Per Bar,	5c	ALMOND 2-oz. Botl.,	20c		SALERATUS OR SODA 1-lb. Pkg.,	10c		DERMA BALM Per Botl.,	25c	
MODJESKA 3 Cakes,	60c	CELERY 2-oz. Botl.,	20c		CORN STARCH 1-lb. Pkg.,	10c		TOILET BENZOIN 2-oz. Botl.,	25c	
Guest Size, Modjeska Per Box, 6 Cakes,	40c	ESSENCE OF CLOVE 2-oz. Botl.,	25c		PEARL TAPIOCA 1-lb. Pkg.,	12c		Brilliantine (Hair and Beard Lustre) Per Botl.,	25c	
CREME OATMEAL Per Box, 3 Cakes,	25c	Essence of Cinnamon Compound 2-oz. Botl.,	25c		DRY YEAST Per Pkg., 7 Cakes,	5c		★ COCOA BUTTER, Per Stick,	15c	
MECHANICS' PASTE Per Can,	15c	LEMON 2-oz. Botl.,	20c		PERFUMES			HEADACHE COLOGNE Per Botl.,	35c	
SANDALWOOD Per Box, 3 Cakes,	40c	LEMON 8-oz. Botl.,	65c		MODJESKA BOUQUET 1-oz. Botl.,	35c		COLD CREAM 1-oz. Tube,	15c	
Guest Size, Sandalwood Per Box, 6 Cakes,	30c	NUTMEG 2-oz. Botl.,	20c		CARNATION 1-oz. Botl.,	50c		COLD CREAM 2-oz. Jar,	25c	
POWDERED SHAVING Per Jar,	20c	ONION 2-oz. Botl.,	20c		CLOVER 1-oz. Botl.,	50c		COLD CREAM 1/2-lb. Jar,	75c	
SHAVING STICK 10c		ORANGE 2-oz. Botl.,	25c		JOCKEY CLUB 1-oz. Botl.,	50c		COMPLEXION CREAM 2-oz. Jar,	30c	
Special-Perfume Shaving Stick (Metal Box)	20c	ORANGE 8-oz. Botl.,	85c		HELIOTROPE 1-oz. Botl.,	50c		★ Antiseptic Dental Cream, Peppermint,	20c	
SULPHUR 3 Cakes,	25c	Essence of Sassafras 2-oz. Botl.,	25c					★ Antiseptic Dental Cream, Wintergreen,	20c	
SHAVING TABLET 10c		VANILLA 2-oz. Botl.,	25c					WITCH HAZEL CREAM 4-oz. Jar,	25c	
SHAVING TABLETS Per Pkg., 6,	50c	VANILLA 8-oz. Botl.,	85c					MASSAGE CREAM Per Jar,	50c	
BORATED TAR 3 Cakes,	25c	ESSENCE OF WINTER-GREEN 2-oz. Botl.,	25c							

Quan.	Amount forward,	\$	Quan.	Amount forward,	\$	Quan.	Amount forward,	\$	Quan.	Amount forward,	\$
LIQUID DENTIFRICE Per Botl., 20c			★ MENTHOL PENCIL 25c			Per Qt., 65c No. 45 FERN-GREEN Per Gal., 2.50			PAINT AND VARNISH BRUSHES		
NAIL ENAMEL Per Jar, 15c			ESSENCE OF PEPPER-MINT 2-oz. Botl., 25c			Per Qt., 65c ★ No. 65 PEA GREEN Per Gal., 2.50			FLAT PAINT BRUSH, 3 1/2 in. wide, 3/4 in. thick. 60c		
GLYCERINE 2-oz. Botl., 15c			HYDROGEN PEROXIDE 6-oz. Botl., 20c			Per Qt., 65c No. 25 YELLOW-GREEN Per Gal., 2.50			OVAL PAINT BRUSH, 1 7/8 in. wide, 1 3/8 in. thick. 40c		
GLYCERINE 6-oz. Botl., 35c			LIQUID PETROLATUM 4-oz. Botl., 15c			Per Qt., 65c No. 28 MAROON Per Gal., 2.50			VARNISH BRUSH 1 in. wide. 10c		
GLYCERINE 16-oz. Botl., 75c			Adhesive Plaster (1 yd., 1-in. wide) Per Box, 10c			Per Qt., 65c No. 35 DEEP OLIVE Per Gal., 2.50			VARNISH BRUSH 2 in. wide. 20c		
ROSEWATER AND GLYCERINE Per Botl., 15c			BELLADONNA AND CAPSICUM PLASTER 10c			Per Qt., 65c No. 16 VENETIAN RED Per Gal., 2.50			WALL-PAPER		
CAMPBOR ICE Per Stick, 10c			CORN PLASTERS Per Pkg. of 5, 10c			Per Qt., 65c No. 7 WHITE Per Gal., 2.50			Send 5c for Book of 30 Samples		
ALMOND MEAL Per Jar, 20c			COURT PLASTER Per Pkg., 5c			Per Qt., 65c No. 18 MED. YELLOW Per Gal., 2.50			Side Wall: Pattern No. Per Double Roll c		
TOOTH PASTE Per Tube, 20c			LIQUID COURT PLASTER Per Botl., 10c			Per Qt., 65c No. 28 ORANGE-YELLOW Per Gal., 2.50			Border: Pattern No. Per Yard c		
Pink Lehtcaresor Papier Poudre Per Book, 25c			ANTI-INFLAMMATION POULTICE 15-oz. Can, 50c			Special Color to match Sample, Not less than 8 gals. Per Gal., 2.50			Ceiling: Pattern No. Per Double Roll c		
BATH POWDER Per Box, 15c			LICORICE POWDER 1/4-lb. Box, 15c			All orders for special colors filled from Buffalo, N. Y.			HARDWARE SUNDRIES		
NAIL BLEACH POWDER Per Botl., 20c			SEIDLITZ POWDERS Per Box, 30c			READY-MIXED FLOOR PAINTS, ETC.			CLOSET HOOKS Per Pkg., 1 Doz., 12c		
BRUNETTE FACE POWDER Per Box, 25c			EPSOM SALT 1-lb. Box, 10c			★ No. 203 DARK BROWN Per Qt., 50c Per Gal., 1.65			Kitchen Butcher Knife 25c		
PINK FACE POWDER Per Box, 25c			ROCHELLE SALT 1/2-lb. Box, 30c			No. 208 TERRA COTTA Per Qt., 50c Per Gal., 1.65			JACK KNIFE 50c		
WHITE FACE POWDER Per Box, 25c			CORN SALVE Per Box, 10c			No. 204 GRAY Per Qt., 50c Per Gal., 1.65			★ Four Blade Pocket Knife 1.00		
FOOT POWDER Per Box, 15c			Antiseptic Solution (For mouth & throat) 8-oz. Botl., 50c			No. 205 GREEN Per Qt., 50c Per Gal., 1.65			Gentleman's Pocket Knife 85c		
NAIL POWDER Per Box, 15c			COUGH SYRUP 4-oz. Botl., 25c			No. 208 YELLOW Per Qt., 50c Per Gal., 1.65			PUTTY KNIFE 15c		
RICE POWDER (Pink) 2-oz. Can, 15c			LAXATIVE SYRUP (For Children) 4-oz. Botl., 25c			CRACK FILLER 8-lb. Can, 40c			Sanitary Kitchen Knives Per Pair, 50c		
RICE POWDER (White) 2-oz. Can, 15c			COUGH TABLETS Per Box, 10c			FLOOR WAX 1-lb. Can, 50c			Bread and Meat Knives Per Pair, 50c		
BORATED TALCUM POWDER Per Jar, 15c			SODA MINT TABLETS 1/2-oz. Botl., 10c			INSIDE FINISHES AND BRONZES			PARING KNIVES Per Pair, 20c		
IDEAL TALCUM POWDER Per Jar, 15c			POLISHES			No. 601 FLAT BLACK Per 1/2-Pt., 25c			BASE KNOBS Per Pair, 10c		
Rose Talcum Powder (Pink) Per Jar, 15c			STOVE-PIPE AND IRON ENAMEL 8-oz. Can, 15c			ALUMINUM BRONZE 2-oz. Pkg., 25c			NUT CRACKER & PICKS Per Set, 1 Cracker and 6 Picks. 25c		
VIOLET TALCUM POWDER Per Jar, 15c			FURNITURE 1/2-pt. Botl., 20c			GOLD BRONZE 2-oz. Pkg., 25c			DRAWER PULL 5c		
DEODORANT TOILET POWDER Per Can, 25c			★ LIQUID METAL 1-qt. Can, 35c			No. 717 FLAT WHITE Per 1 Qt., 75c			SCISSORS 5 1/2 in. 60c		
TOOTH POWDER Per Jar, 20c			★ BLACK SHOE POLISH OUTFIT 25c			No. 727 INSIDE WHITE Per Gal., 2.85			Embroidery Scissors 3 1/2 in. 50c		
GENUINE BAY RUM 4-oz. Botl., 25c			★ TAN SHOE POLISH OUTFIT 40c			VARNISHES			★ STEEL-LAID BUTTON-HOLE SCISSORS 75c		
LAVENDER SMELLING SALTS Per Botl., 25c			BLACK SHOE Per Box, 10c			No. 707 WHITE ENAMEL Per 1/2-Pt., 30c Per 1 Pt., 45c			★ STEEL-LAID POCKET SCISSORS 55c		
VIOLET SMELLING SALTS Per Botl., 50c			TAN SHOE Per Box, 10c			No. 888 CHERRY Per 1/2-Pt., 25c Per 1 Qt., 75c			Can Opener, Bottle Opener, Cork-Screw 10c		
EGG SHAMPOO Per Botl., 25c			PASTE SILVER Per Can, 15c			No. 600 CLEAR Per 1 Qt., 75c			★ SCREWDRIVER 25c		
QUININE HAIR TONIC Per Botl., 35c			POWDERED SILVER Per Box, 5c			No. 693 GROUND COLOR Per 1/2-Pt., 25c Per 1 Qt., 75c			STEEL-LAID SHEARS 65c		
PHARMACAL PREPARATIONS			STOVE (Paste) 8-oz. Can, 10c			No. 696 MAHOGANY Per 1/2-Pt., 25c Per 1 Qt., 75c			ACME CAST-METAL SHEARS 25c		
POWDERED BORIC ACID Per Box, 10c			PAINTS AND VARNISHES			No. 573 DARK OAK Per 1/2-Pt., 25c Per 1 Qt., 75c			SHARPENING STONE 5c		
★ AROMATIC SPIRIT OF AMMONIA 2-oz. Botl., 20c			Circular showing colors sent, postpaid, on request. Gallon cans packed separately.			No. 683 LIGHT OAK Per 1/2-Pt., 25c Per 1 Qt., 75c			Handy Assortment, Nails, Brads, Tacks, 1-lb. Pkg., 10c		
ESSENCE OF ANISE 2-oz. Botl., 25c			READY-MIXED HOUSE PAINTS			No. 883 RENOVATING Per 1/2-Pt., 20c Per 1 Qt., 60c			CARPET TACKS, 8-oz. Per Pkg., 5c		
Glycerin-Thymol Dental Antiseptic 8-oz. Botl., 35c			No. 1 BLACK Per Qt., 65c Per Gal., 2.50			No. 883 WALNUT Per 1/2-Pt., 25c Per 1 Qt., 75c			★ MOUSE TRAPS Pkg. of 4, 10c		
TINCTURE OF ARNICA 4-oz. Botl., 25c			No. 32 DARK BLUE Per Qt., 65c Per Gal., 2.50			FOR REMAINDER OF LIST OF PRODUCTS, SEE NEXT PAGE			CAKE TURNER 10c		
SPIRIT OF CAMPHOR 4-oz. Botl., 30c			No. 12 LIGHT BLUE Per Qt., 65c Per Gal., 2.50								
PRECIPITATED CHALK Per Box, 10c			No. 22 MEDIUM BLUE Per Qt., 65c Per Gal., 2.50								
★ ABSORBENT COTTON 2-oz. Pkg., 10c			No. 23 CHOCOLATE BROWN Per Qt., 65c Per Gal., 2.50								
TOOTHACHE DROPS Per Botl., 20c			No. 13 BUFF Per Gal., 2.50								
WITCH HAZEL EXTRACT Pint Botl., 30c			No. 24 DRAB Per Qt., 65c Per Gal., 2.50								
ESSENCE OF GINGER 2-oz. Botl., 25c			No. 34 DARK GRAY Per Qt., 65c Per Gal., 2.50								
AMBER PETROLEUM JELLY 4-oz. Jar, 10c			No. 14 PEARL GRAY Per Qt., 65c Per Gal., 2.50								
Camphorated Petroleum Jelly Per Tube, 15c			No. 15 APPLE-GREEN Per Qt., 65c Per Gal., 2.50								
Carbolated Petroleum Jelly Per Tube, 10c			No. 55 BLIND-GREEN Per Qt., 65c Per Gal., 2.50								
Mentholated Petroleum Jelly Per Tube, 20c											
White Petroleum Jelly 4-oz. Jar, 15c											
ANODYNE LINIMENT 4-oz. Botl., 25c											
CARBONATE MAGNESIA 2-oz. Cake, 15c											
CAMPBORATED OIL 4-oz. Botl., 25c											
CASTOR OIL 4-oz. Botl., 25c											
COD LIVER OIL 8-oz. Botl., 35c											
SWEET OIL 4-oz. Botl., 25c											
HEALING OINTMENT Per Tube, 15c											
OXIDE OF ZINC OINTMENT Per Tube, 15c											

Questions You May Ask About The New Catalog.

We shall continue giving Certificates of Reward for Sales Service. They have the same value that Certificates have always had.

The change in the wording of the pricing in the new 68th Catalog does not change any part of our plan of Factory-to-Family dealing, nor the Rewards for Sales Service.

The only change is in substituting the word "Dollar" where before we said "Certificate".

All Certificates issued in the past are redeemable.

IF we were to compare the new Catalog with its predecessors, in the fewest possible words, we would say, "Everything in the new Catalog is just the same as in the former one—rewards, bonuses, terms, everything". If some of the new ways we have adopted of saying things puzzle you a bit, just think of this—"do just as you always have done in ordering of us". You will get the same or better values.

Then, if you will remember, also, that one dollar stands for one Certificate and that a fraction of a dollar stands for an equal fraction of a Certificate you can dispel every difficulty as easily as adding two and two.

It is but natural that there may arise in your mind some questions regarding the new Catalog. Let us anticipate them here and answer them at the same time.

1. Question—Do we still give Certificates, Coupons and Due-bills?

Answer—Yes, just as we always have given them. Read paragraphs 53, 54 and 56 on page 6 of Catalog, and paragraph 97 on page 9.

2. Question—Does a Club Secretary get Rewards for sending orders, just as she has in the past?

Answer—Exactly. The Rewards are of the same proportion as those always given. Besides, there are new Extra Rewards for continuous service.

3. Question—Are the Certificates just as valuable as they always have been?

Answer—Yes. Indeed, they can be exchanged for Premium Merchandise more valuable than ever because never before have we offered such splendid values.

4. Question—What can I get for one of the Certificates issued as "One Certificate"?

Answer—All you ever could—either \$1 worth of Premium Merchandise at the lower price, or \$2 worth of Products at Catalog prices. There is no time limit to this offer, either.

5. Question—I have always understood that most "Ten Certificate" Premiums were worth \$20 each at retail; is this also true of the Premiums that are priced at \$10 in the new Catalog?

Answer—Yes. We have priced our Premium Merchandise low, even for factory prices, and now, just as much as ever, they would cost double or almost double our prices if purchased in retail stores.

6. Question—If I have two Certificates and want a Premium priced at \$1.80, what shall I do?

Answer—Send the two Certificates and we will send you besides the Premium another Certificate for 20 cents for your future use; or, if selected, 40 cents, list-value, in Products.

7. Question—When I order Premium Merchandise in exchange for Certificates, what price do I pay—the high price or the low price?

Answer—You always pay the low price when ordering for Certificates.

8. Question—I have a Certificate that under the old way of pricing

I could obtain a two-Certificate Premium for. How can I get a Premium in the new Catalog priced \$2.40?

Answer—Send the Certificate and 40 cents in money.

9. Question—I have a \$5 Due-bill and wish to obtain \$3.50 worth of Premium Merchandise; what shall I do?

Answer—Besides the \$3.50 in Premium Merchandise at "with Products" price we will send you another Due-bill for \$1.50, unless you want to order Products for the difference.

10. Question—How can I put off ordering Premium Merchandise until some future time?

Answer—We will send you a Certificate for every Reward due for Sales Service and a Due-bill for every bonus due on your purchases, and you may save them as long as you desire.

11. Question—Can I, by ordering Products, secure Premium Merchandise at the same time?

Answer—Yes.

12. Question—I want a Premium priced at "\$7 when ordered with Products"; how can I get it with the Products?

Answer—In either of two ways: First, order \$14 worth of Products, pay list-price for them and take the \$7 Premium as a bonus. Second, order \$10 worth of Products at Catalog-prices, paying one-half, or \$5 for them, to which add \$7 for the Premium, or a total of \$12 for both.

13. Question—How shall I know when to pay the lower price of Premium Merchandise?

Answer—Whenever you order at least \$10 worth of Products at one-half the Catalog-price. You then pay the lower price for as many articles of Premium Merchandise as you wish to order.

14. Question—When shall I pay the higher price for Premium Merchandise?

Answer—Only when you order Premium Merchandise alone; or when you order less than \$10 worth of Products.

If any question you have in mind is not answered here, please write to us about it. We shall gladly send you a personal answer by return mail.

Although we are fully aware that any sort of change in wording would be troublesome at first, we felt justified in venturing upon those we have made because we heartily believe it is for the best interests of our customers. The new wording is not difficult to understand. It is merely strange. To new customers it is plainer than the old wording. When you are more familiar with the new way of saying things, as you soon will be; when you understand how it permits closer pricing and fairer rewards, you will believe, with us, that **WE ARE JUSTIFIED IN MAKING THE CHANGES.**

On page 11 or page 144 of the Catalog is printed the Index to the Introduction. It is so arranged that you can easily find any subject you are interested in. Open your Catalog to either of these pages whenever you are in doubt of anything about the new Catalog. You will find the answer indexed in one of them, we are quite sure; but if it is not there, or is not plain to you, do not fail to write to us.

Larkin Co.

Paste this in your Larkin Catalog

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THE BEGINNING

1. **An Appreciation.** In this sixty-eighth edition of The Larkin Catalog, we wish *heartily to thank* the millions of customer-friends whose generous patronage has helped to build and is perpetuating this vast business. We here *renew* our pledge to serve them to the utmost of our ability. Larkin *quality will as heretofore be kept*

at its high standard of excellence and prices at the lowest point consistent with that standard. Our customers know that our claim of serving them *far better than middlemen* do, is based upon facts. All others are invited to learn it by similar experience.

2. **The Larkin Idea:** *Save all cost which adds no value*, by direct dealing from factory to family. Manufacturers create value; middlemen add cost. Most manufactured goods are sold to the consumer at from two to four times the cost of production. This is because the goods pass through many hands; from the factory to the sales agent; from the sales agent to the wholesaler; from the wholesaler to the retailer; from the retailer to the consumer. Each "middleman" adds his expenses, his losses, his profits; all these are piled up in the retail price and must be paid by you. The Larkin Idea means to you *good living* through the open door to the best quality of fresh goods direct from the factory, at a large saving in outlay, simply because you do not here help to pay the expenses and profits of jobber, wholesaler, and retailer.

3. When you buy from us Pure Food Specialties, such as Baked Beans, Baking Powder, Chocolate, Cocoa, Extracts, Macaroni, Peanut Butter, Puddings, Salt, Spices, Teas, etc.; Soaps—laundry and toilet—Perfumes, Pharmacal and Toilet Preparations, Polishes, Paints and Varnishes, Notions and Sundries generally carried by Dry Goods, Drug and Hardware Stores, you will receive your factory-to-family savings in a *Merchandise-Bonus in one of two forms*, of your selection. There is only one condition. That is, that each order shall be for not less than \$10 worth of Larkin Products, at our list-prices, which are the same as usually charged at stores.

4. *In the first form* this Merchandise-Bonus may consist of doubling the quantity of Products, shown on pages 12 to 30, making the cost of \$20 worth, *only* \$10. Buying in this way you *save half* the money you have been spending for these items. *In the second form* it consists of *Premium Merchandise* offered on pages 31 to 141. When you take your bonus in merchandise you otherwise must buy at the stores, you *save* its entire retail cost. Measured by ordinary retail values, the gain to you on many things, is equally as large as in the first form. *Our time-tested method is a natural, easy way to save money, or to fare better.* Your gain comes from buying direct from the factory where you are not forced to pay the triple tribute to middlemen. This has a *very important* bearing on your family's welfare. Do you realize this?

5. **Our Policies.** In 1875 we began our pioneer work of demonstrating the *great benefits* of the Larkin Idea—factory-to-family direct dealing. To the policies established at the outset we have closely adhered ever since. In many places we have three generations of satisfied customers. As the grandmothers were satisfied with Larkin Products, it is quite natural that their daughters and granddaughters deal with us.

6. Before we started the Larkin factory-to-family direct plan, *no manufacturer shared profits with customers* as we do. We at once realized that directly our buying-power became sufficiently influential, we could give our

customers *unusual advantages in quality and in price.* In that faith we began and for more than a third of a century have extended *real* co-operation. From a modest inception has here been reared an ever-growing organization, world-wide in its ramifications. Over two million Larkin *satisfied* customers in this, and many in foreign lands, are the best *practical* evidence of the *soundness* of the Larkin Idea. That is better than *theory*.

7. Our Company exists to *serve the public*, and to make profits for itself, by the simple expedient of *enabling customers to save money.* Through our modern organization and vast buying-power we give *more economical, more efficient and better* service than others—not so perfectly equipped—can give. Without sacrificing quality we enable customers either to save amounts that grow larger each year, not counting compound interest, or else greatly to increase the comforts of the home. That this good work continues, explains the present proportions of our business. There will be no deviation from our progressive policies.

8. **Better Living or Greater Saving.** If you knew that acquaintance with our plan would secure you, say, \$200 in *cash*, you might lay aside everything else and read this introduction now. *In return for your reading you can get even more than \$200 from us every year* in additional goods without any additional cost, *provided you are spending a dollar a day* at retail stores for such home necessities as we offer and that you will hereafter order them from us. This statement is based upon the most accurate calculations. The more goods you order from us, the *more valuable the bonus you will gain.*


9. Or if you choose to buy Larkin Products at *one-half* of what you have paid for articles (such as the average retailer supplies) *similar in names*, but *not* always equal to *our quality or our full weight and count*, you will save \$150 a year by spending 50 cents a day here, instead of \$1 which you would otherwise have to pay at stores.


10. While making this introduction as brief as its great importance to both of us permits, we have remembered the proverb, "If I labor to be brief, I become obscure." Every page of this catalog will convey extra *dollars* of value to you with *everything* you order from it. However, paragraphs numbered 13 and 18 will tell you all you *need* to know to send a trial order. While by your orders you will *favor* us with a manufacturer's small profit, you will do *yourself* the much greater *favor* of either making a *big saving* in money, or a gain in home comforts. Larkin factory-to-family dealing is nearly perfect co-operation. We both shall lose money,—you, much the more—if you do not make frequent use of its opportunities.


11. **Entire Satisfaction Always Guaranteed.** Our customers' *good will* is valued much higher than the *money involved in an order.* Therefore we cheerfully accept back for credit, exchange or refund, if promptly reported, any article which does not satisfy you. Regardless of the enormous increase in our business, the careful attention which has been paid to each Product from the beginning, is and will be maintained. Prosperity but stimulates us to still greater efforts. Our policy is to give every customer the best service and the greatest satisfaction.

12. **Saving Your Time.** To save time in finding what you want, we have on page 144 an index of subjects dealt with, for quick finding. Every paragraph of this introduction is numbered. Observe the figures at left of each column. When the index or a letter from us refers to a paragraph, just turn to the number given. To make frequent turning to other pages unnecessary, yet have various *subjects complete in themselves*, a few paragraphs are repeated.


2 Every \$5 expended for Larkin Products means a Cash Saving of \$5, which saving is the profit-bonus.


13.  **To Buy Larkin Products At One-half Of List-Prices.** You will find Larkin Products are listed at the same prices (or less than) similar articles cost at *retail* stores. You may buy for *one-half* of our list-prices, \$10 worth (or more) of our Products, without Premium Merchandise. Every \$5 thus expended means a cash saving of \$5 which saving is the Bonus.


14.  This is how it works in detail: Our regular 60-cents-a-pound tea will cost you only 30 cents. Sweet Home Soap, at 5 cents, will cost you only 2½ cents a bar. The same ratio of saving applies to *every* article on our list. If you want three of your neighbors to join you, each can select, for instance, \$2.50 worth of Products and pay you only \$1.25 *after* they have tried them and are *satisfied*. You will all have received *double value*.


15.  To any \$10 order you may *add* such Products as you wish, at *one-half* of their list-prices. The freight-charge on a shipment of 100 pounds is no more than on one of ten pounds. Therefore it always pays customers to order in *worth-while* quantities. Several neighbors can band together and have goods shipped to *one* address, thus saving much in freight-charges.

16. Our Guaranty, paragraphs 22, 42 and 43, protects you against any possible loss. *Today* is your opportunity to begin *saving money*. To do so on *this* plan, you need no other understanding of Larkin Factory-to-Family direct dealing than you obtain from the *preceding three paragraphs* and from our detachable ready-for-use *Order Blank* facing front cover. To learn more of our Products than the order blank tells, turn to pages 12 to 30. Be sure to read our *Thirty Days' Trial on Credit Offer* on inside of front cover.

17.  **Presents For Cash.** To all orders that include Products of a list-value of \$10 (or more), *for every dollar's worth of Products* ordered, we *add* as a Present for Cash, 5 cents' *extra* worth of Products, selected by you. Thus, on sending a cash order for \$10 worth of Products at list-prices, we will add 50 cents' worth of Products *free*. If you send a Cash Order for \$18 at list-prices; we will add 90 cents' worth of Products, *free*, etc.

18.  **Bonus in Premium Merchandise.** With every order for Larkin Products, described on pages 12 to 30, bought at *list-prices*, amounting to \$10 or more, you will procure *without charge*, a bonus in merchandise, to the amount of one-half of your purchase of Products. This you will select from our 1600 offers of Premium Merchandise described and illustrated on pages 31 to 141. To make this very clear; suppose you order \$20 worth of Products at list-prices, you will receive your *profit-bonus* in your selection of Premium Merchandise, to the value of \$10, *without charge*. To order Products with Merchandise-Bonus to the amount you are entitled to, you *need* only to read "How to Buy Larkin Products and Premium Merchandise," on page 3, select goods from this Catalog, fill out, detach and mail the order blank facing first page.

19.  Old customer-friends will find that they will continue to receive the Factory-to-Family *profit-bonus* in the same Merchandise and of the same value as heretofore. This value is stated in terms clearer to all, especially to new customers. Nearly every article formerly priced only in certificates, will be found *priced "with Products"* in the same number of *dollars*. Hence any article formerly given for five certificates, is now \$5. See also paragraph 54.

20.  **To Buy Premium Merchandise.** In this Catalog we give old customers, and new, an opportunity to buy most of the articles alone, *i. e. without Products*, at

a fixed *cash* price. Turn to any of our offers of Premium Merchandise. You will find given the Factory-to-Family price, "with Products," followed by another price, somewhat higher, for the same article without Products. The latter is really *much lower* than the price you would have to pay elsewhere.

21. Orders for Merchandise *without Products* must always be accompanied by *full* payment. Our prices for Premium Merchandise will enable you to escape paying store-prices, which are, generally from 40 per cent. to 100 per cent. *higher than ours*. The store quality is *not* always equal to ours. You now, for the first time, can obtain anything listed herein, by sending the money required. You need *not* order any Products to get the article. To buy Premium Merchandise *without* Products, you need read only *this* and *paragraph 20*. No order blank is needed. Write on any paper and select goods from pages 31 to 141.

22. *We guarantee all Premium Merchandise to be excellent* in quality, design, workmanship and finish, and *exactly as represented*. The combined buying-power of over two millions of customers enables us to convey to you, at prices actually *less than wholesale*, the best output of *leading* manufacturers of standard lines. If purchased at retail, many of the articles would *themselves* cost as much as we charge for Products, with which they are obtainable as a *bonus*. You will find herein almost everything required for home and personal use and comfort. The Index on page 145 will be suggestive and very helpful.

23. **Larkin Service saves Strength and Time.** To get goods from Larkin is about as easy, simple and satisfactory as anything can be. It is *very much easier* than it is to "shop" for your needs, and far more profitable for you. Not to mention the fatigue, which seems a part of shopping everywhere, somehow you generally pay *more* in the end than you calculated.

24. The mail will carry your order to us—thousands of miles, if necessary. You know that when you mail us that order, you will *escape* all shopping woes. You have the assurance that you will not have to pay store-prices 40 per cent. to 100 per cent. *higher* than our goods cost you, (taking everything into account), and that our quality is the *best*—far superior to that obtainable in most stores.

25. *Our Factory-to-Family direct plan* makes it especially convenient for women at home to have their needs supplied without being compelled to go to town. We bring our vast stocks to your door. That is better for you than telephoning, for you could not reach by telephone any store which carries *only fresh goods*, as we do, ready for quick shipment. It would take two hours' fast walking merely to go through our factories and warehouses. If you stopped to select goods it would take longer. You can actually order more easily *at home* than you could in person. Look through this new Catalog and see the great variety of Larkin Products and Premium Merchandise, which are accurately described and illustrated. The indexes enable you to find what you want.

26. Really, you cannot afford to keep house without letting us supply your needs. Probably you need a number of things today. Certainly you will have to order many in a *week* or a *month*. Why not *order from us today* and allow time enough for the goods to reach you by *freight*? Facing first page is an *Order Blank* for your convenience. We should like you to use this. But if you prefer to write it on a plain sheet of paper,

your order will be just as welcome. State what you want. Give your full name, address and nearest freight-depot. You need not send any money until you have tried and are *entirely satisfied* with the goods. The only condition is that you must order *not less than \$10 worth* of Larkin Products at list-prices. This we have found to be the minimum unit, most economical for you and for us.

27. Have we made perfectly clear *how easy it is to shop here by mail*? Try our kind of service *today*. The longer you delay ordering, the longer you will put off increasing your income by the multiplied buying power your dollars will have *here*. Everything you need to know, to order from us, is clearly stated in what you have just

cost, had you bought them *here*, remembering the *Merchandise-Bonus*, by which the actual cost to you is *only one-half of our list-prices* given on Order Blank! Your figures will prove that there would have been an average saving of one-half. You would have received best quality, full weight and full count. Did you get these elsewhere? Were the goods fresh? Ours are. Ask yourself, by starting now, how large your possible gains will be in one, five, ten or more years. You did not think it possible that you "could save so much money," did you? It is—as millions have learned in the years they have been dealing with us. They know that the most expensive way to buy housekeeping necessities is at retail stores, in small quantities, (Magazines and Newspapers everywhere are warning millions to beware of

How To Buy Larkin Products And Premium Merchandise

It is one of the easiest things in the world to buy Larkin Products and Premium Merchandise direct from the factory. You will find Larkin Products described in full on pages 12 to 30 of this Catalog and Premium Merchandise on pages 31 to 141.

If You Want Products Alone

You may order \$10 worth or more and pay only **half** the Catalog prices for them. As our Catalog-prices are the same as the usual store-prices, this enables you to get your household supplies for **half** what you would pay at the store for them.

EXAMPLES

\$10 worth of Products at $\frac{1}{2}$ the Catalog-prices..... \$5.00
\$11 worth of Products at $\frac{1}{2}$ the Catalog-prices..... \$5.50
etc

If You Want Products And Premium Merchandise Together

You can buy **any quantity** of Products and **any quantity** of Premium Merchandise wanted, paying for the Products one-half the Catalog-prices, and for the Merchandise the very low "price when ordered with Products". The only condition is that your order include at least \$10 worth of Products, for which you will pay only one-half the Catalog-prices.

EXAMPLES

\$10 worth of Products at $\frac{1}{2}$ Catalog-prices	\$ 5.00
Desk No. 350 (Page 82) at "price when ordered with Products"	5.00
Total for \$10 worth of Products and Desk No. 350.....	\$10.00
\$15 worth of Products at $\frac{1}{2}$ Catalog-prices	\$ 7.50
Desk No. 270 (Page 84) at "price when ordered with Products"	7.00
Desk-Chair No. 420 (Page 79) at "price when ordered with Products".....	2.00
Total for \$15 worth of Products, Desk No. 270 and Desk-Chair No. 420.....	\$16.50

If You Want Premium Merchandise Alone

You may purchase **any quantity** of it at the "sold alone" price given with each item. Though not quite so low as the "price when ordered with products" it is far less than the same article would cost elsewhere.

EXAMPLE

Desk No. 350 (Page 82) at "sold alone" price..... \$5.50
etc.

From the above you will readily see

How You Get Premium Merchandise Without Cost

Because when you buy, for instance, \$10 worth of Products and pay only half-price (or \$5) for them and use the five dollars thus saved to pay for Premium Merchandise, you get the Products and Premium Merchandise both, for the same amount you would pay for the Products alone at the store. The Premium Merchandise thus becomes the Profit-Bonus you get by Larkin Factory-to-Family direct dealing, for it is obtained by you without any increase in your regular living expenses.

read. Of course we should like you to read further, so that you may become more *familiar* with Larkin Service and understand *why* it is so beneficial. You will then learn about its several forms, of which—like thousands—you will want to avail, to obtain the generous rewards open to those who will render us a little pleasant service. These are explained in paragraphs 51, 59, etc.

28. **To Count Your Profits.** On Order Blank (facing first page) please *check* all articles which you must buy *regularly*, several times a *month*. Will you then refer to your bills from *retail* stores and make a list of the quantities and prices you *paid* for the articles checked? (It is always agreeable to figure how *much* money you can *make*.) Opposite the amounts paid, place the *reduced amounts* those *checked* items *would have*

paying prices "inflated by middlemen.") If you do not know, send us a *trial order* and make a comparison. You may send back our goods at our expense if you are not satisfied.

29. **Suggestive Examples of Benefits.** Whoever wants to reduce *household* and *personal expenses* or *live more comfortably*, can do it. To learn *how*, will need a little attention; but the reward will be *great*. Your *benefits* will begin with that order, which you will want to send, after learning *how easily* customers *save money* or *get more value* for the same money by dealing with us. Although we *never* offer "something for nothing," the *Larkin Idea* always gives customers *much more* than they could get elsewhere. These pages explain *why* we are able to do *far better* for our customers than other channels of trade *will* or *can* do.

30. To show how the Larkin Idea *works*, let us assume that you need a chiffonier like our No. 950 shown on page 94. You are not likely to find a chiffonier of this quality in ordinary stores. Only honest oak is used throughout. The drawers are full size; their entire capacity is available. (In most chiffoniers resembling this, the drawers are shortened at the back—"pinched," to slice off cost.) If you bought *such* a chiffonier at *retail*, it *alone* would cost you *at least* \$10. The storekeeper could not afford to allow anything *additional* for your \$10, because he must get what *he paid* for the piece, with enough *extra* to cover his business expenses, profit, bad debts, etc. But by dealing *direct* with us, on a *one-profit* basis, your \$10 will buy \$10 worth of Larkin Products and you will get the chiffonier *besides*! That chiffonier represents *your gain*, that is, *your bonus*. Your income has been *increased* by its value. You will live that much more comfortably, without added cost.

31. Suppose you look at this transaction in another way. As you are sure to *need* all such things very soon, let us say that it will be good to be forehanded and buy now, an assortment of flavoring extract, soaps, tea, etc., which you *know* will cost \$10 at a *retail* store. If, *instead* of buying them at stores, you will order the household supplies from *us direct*, you will get the \$10 worth of Products, *and* the chiffonier—all for \$10. You can procure any of the 2000 or more articles of Products and Merchandise described and illustrated herein, always with proportionate saving, ease and satisfaction.

32. If however, you want a trial order, of Products only, send it to us with \$5 in cash. You will receive at *list prices* \$10 worth of Products, and have quick tangible *proof* of savings. The high quality of the Products you will get from us, will be much superior to the grades supplied at the usual run of retail stores. *One* trial will *convince* you. Every day's delay in ordering *here* will mean a day's *lost profits* to you!

33. Do our offers seem "incredible?" They are *not*. Does our business seem to you mysterious? It is *not*. Remember that we have been successfully conducting it for over 37 years. The more you learn—by dealing *here*—of factory prices which are impossible for consumers to learn of elsewhere, the plainer it will become.

34. **Buying At Retail.** In fairness to all we wish to make clear that *we have no feeling whatever against "middlemen" personally*. But we do *not* favor the present *wasteful system of retailing*. Why not? Because the retailer does an *expensive* business. He conducts a *soliciting* business, because he collects orders. He does an *express* business, because he delivers goods. He does a *banking* business, because he grants credit. Is it *fair* for him to charge this *costly service* to you? You go to his store and pay *cash*. Does he treat you *as well* as the customer who owes him hundreds of dollars and may—probably will—*never pay*? He caters more to "bad pay" customers than to good ones. He hopes *some day* to collect what these "bad pay" people owe him, and is careful not to offend, lest they leave him without settling. Does he give you *lower prices* or a *discount* for cash? He does *not*. Why not? Because it takes all the cash he can get from "good pay" customers, to make up what he *loses* at the end on irresponsibles.

35. When our customers dealt elsewhere, *they bought* articles which *had paid* tribute to three classes of tradesmen. The more important "middlemen" had added

enough to their prices to cover bad debts, expenses, losses, rent, salaries, shrinkage, etc. and their profits. True, they did not *see* these increases; but they were *there*. Of course the retailer added what *he* needed to cover most of these items, and *they paid his price*.

36. Will "competition" *help* you? Hardly. Instead of insuring *economy* in distribution, it merely means that *stores multiply*. The *consumer* must bear the burden of helping to maintain *numerous* small stores in places where *one or two* would suffice. Here is what Thomas A. Edison published in the "Saturday Evening Post" in March, 1912: "*Impossible as it may seem, it nevertheless is true, that the more grocery-stores in a town of given population, the higher prices the people in that town are obliged to pay for their groceries, and the same is true of drugs, dry goods, and every other commodity.*" But in dealing *direct* with *us* you *save*, either in cash or in Merchandise-Bonus, the *triple tribute* which, if you deal elsewhere, will go to jobber, wholesaler, and retailer. In dealing *here* you pay only *one profit*—the *smallest*—the *manufacturer's*. On Larkin Products you *save* one-half retailers' prices. Is that not *worth while*?

37. When Mayor Gaynor in April, 1912, inspected Washington Market, New York, with Mrs. Julian Heath, President of the Housewives' League, she told him, "*We need a chain of markets all over the city in order to do away with many of the middlemen. It is the only way to reduce the cost of living—to bring consumer and producer together. We must awaken interest on the part of every housewife, and try to make her willing to insist upon full weights and measures, upon cleanliness in the handling of food, etc.*" The Housewives' League has over 160,000 members—a force to be reckoned with. The members rebel against inflated prices.


38. With pleasurable pride we mention, that in 1875 we originated bringing "consumer and producer together." Women all over our land are awakening to the need for economizing. They are seeking to buy from "*first hands*." We are first hands.

39. **Short Weights, Count and Measures.** The weights, measures and count of those articles you must buy *daily* are very important. Recent great seizures in large cities of hundreds of thousands of dishonest scales and measures, should impress upon consumers the *risks* in dealing at many "corner groceries", etc. Some of the seized scales recorded eight pounds, but the articles *weighed only five and one-half pounds*. Some seized peck measures, with false bottoms, *proved over one-third short*! For every shortage in weight or measure, a multitude of buyers *habitually paid that much more*—although they did not know the deception. Some other things follow which every housewife *should know before ordering necessities*. We point them out for customers' better information. Without knowing the truth, how can people escape being misled?

40. Well did the State Sealer of Weights and Measures for Idaho publish this official statement in April, 1912: "When a manufacturer brands his goods, he must put on the package the actual net weight of the goods inside. He can not include in his weights the package itself, a saucer, a handful of advertising or other matter of that kind. *The consumer is buying the goods and he wants all that is coming to him for the money which he pays.*"

The consumer gets that *here*.


41. **Adulterations.** Prices mean *little unless* considered in connection with the article to which they apply. Adulteration *still goes on* in many places. Adulterated goods, although called "cheap," are *unsafe* and never worth as much as *pure*. Even a "pure" article may be of *inferior* quality. This should be kept in mind when *comparing* prices. For example; Vanilla extract may be *pure*, but the quality may be *rank*. It depends upon the *grade* of vanilla beans used, and how they were *treated*. Vanilla, scientifically extracted from the *best* grade of Mexican beans, is worth far more than preparations unscientifically made from coarse beans, "cuts," mouldy stock, or substitutes. There are 5,987 preparations in this country offered as "vanilla extract." If *all* of these were *pure*, they would require more vanilla beans than the *whole* yearly crop yields. As Mr. Edison said, "They sell us salt guaranteed to keep dry and make us pay salt price for the chalk they adulterate with."

42.  **Guaranty of Larkin Co.** To comply with the Federal Food and Drugs Act, the U. S. Serial No. 3315 appears on our packages. But we stood for *perfect purity* of everything bearing our label *before the agitation for "pure foods" was started*. After that Act was passed, no change was needed in our methods, for *all* of the requirements of the law had been fulfilled from the beginning.

43. At the outset we established the following Guaranty, to which we have ever since adhered:

We guarantee the perfect purity and sound sanitary condition of everything bearing the Larkin brand. If, after thirty days' trial, any article supplied by us fails to satisfy you, we shall at our expense, remove it and hand back the amount you paid for it,—also freight- and delivery-charges. For any reasonable quantity used before you found the article unsatisfactory, we shall make no charge.

44. This world-wide Guaranty applies to *all* Larkin Products. How could we have kept it standing for over 37 years, were it not that *only* the highest standard of excellence prevails here? We always place *quality* ahead of everything else, for on *that* the health and pleasure of the family very largely depend. *The best quality is always cheapest in the end.*

45.  **Quality.** All the Products illustrated and described on pages 12 to 30 are manufactured in our own factories, or under our own control under the best hygienic conditions. The quality and purity of the articles can *not* be surpassed. Through many years of *specializing* we have reached and maintain the highest standard of excellence. What is it not *worth* for you to *know* that *all* Larkin Products reflect that standard? It deserves repeating that *quality* always receives our *first* consideration. Our Food, Pharmacal and many other Preparations are not touched by human hands, from the raw materials until the finished articles leave our factories in sealed packages. Larkin Laundry and Toilet Soaps are pure, sweet, and *last long*. Our Perfumes and Toilet Preparations are of very fine quality. All of our Products are made from the best materials, under the supervision of experienced, devoted, expert managers

and chemists of high standing. Our many years of knowing how enable us to serve you well at all times.

46. In Oct., 1911, the Second International Exposition of Pure Foods and Beverages was held in St. Louis, Mo. *The conditions established were very severe*, and shut out various concerns which knew they could *not* comply with them. Every *accepted* exhibitor had to submit samples of his foods to the *laboratory* in charge of the State Board of Chemists, to another in charge of the St. Louis Dairy Co. and to a third which the management operated. To judge these laboratory tests *aright* you should know that their requirements were far harder to meet than are those stipulated in the Federal Food and Drugs Act. *Every Product of the Larkin Co. met all the requirements of these three Boards.* We challenge the world to show a better record! Safeguarding every article you get from us is our assurance of its high quality, backed by more than 37 years of honorable dealing, which has *never* been impeached.

47. When you buy *direct from us*, you will always be sure of *uniform* quality. Foodstuffs supplied by retail stores often reach customers after having been stored for weeks (or months) in wholesalers' stocks and on retailers' shelves. You will agree with this, from your *own* experience, after having had to return stale, musty and sour goods from time to time, to the retailer. Larkin pure food specialties are not of this sort. They are perfectly fresh and reach your table, direct from the factory, *shortly* after preparation.


48. **Prices.** As pioneers of Factory-to-Family *direct* dealing, we knew the importance of *low* prices over a third of a century ago. Meantime we proved to millions of housewives the *enormous economy* of buying *here* at factory prices.

49. We guard against necessity of frequent price-changes resulting from market fluctuations by our forehanded planning and large cash buying. Let us tell you briefly how our "fixed price" method benefited customers recently in two important suggestive cases, which follow:

(a) After buying our season's supply of a certain crop, the packers offered us thousands of dollars profit *to let them resell to others at higher prices*. We declined, and gave *customers* the benefit of our original *low* purchase. Throughout the season retailers charged *higher* than their earlier prices for this article, for they paid jobbers more than our customers paid us.


(b) By a fortunate purchase of pelts (skins) we procured an ample stock *before* prices sharply advanced. We could have sold these skins at a handsome profit and used *other* and cheaper skins for orders, as would have been necessary but for our fortunate purchase. We used these more valuable skins in our garments sold *at very low prices*. Our *customers* got the benefit.

50. Are you not glad that *here and now* you have the opportunity to buy goods for *one-half of the prices charged by retail stores which you patronized*? You can buy direct from us—safely, satisfactorily, and *more pleasantly* than at many stores. *Here* your dollars will go *twice as far* as in them. This is true, regardless of *where* you live, for distance is *no* barrier in dealing with us.

51.  **Rewards For Sales Service.** We reward old customers (paragraph 52) and Club Secretaries (paragraph 62), who co-operate with us by increasing orders for or extending the sales of Larkin Products, (paragraph 59). This is possible because such services save the expense of manufacturers' salesmen and the cost of advertising. The Rewards are either in the form of Larkin Products, or in Premium Merchandise of *your* selecting, at the rate of one dollar's net worth for each \$10 paid, for which Products to a list-value of at least \$10 are ordered. On orders in excess of \$10 a Reward is given of 5 cents worth of goods for each additional 50 cents remitted for which an added 50 cents worth of Products is ordered. For instance, in a \$17.50 order, including at least \$17.50 worth of Products, the Reward for Sales Service would be \$1.75.

To obtain our generous rewards for services, all orders must conform to the rules given in paragraph 58. After reading our rules you can begin taking orders *today* and will obtain the liberal rewards we offer. We shall always do *our part* to assist you—yes more.

We *highly value* all assistance rendered by our loyal customer-friends who increase orders for, or extend the sale of Larkin Products. The best thing in the world will *not sell* itself. The most effective way to make a thing known is by the *spoken word*. That is preferable to any medium. We are happy to realize that while we are working in the factories to give customer-friends the *best* of everything, they are co-operating by *recommending Larkin Products to their neighbors*.

52.  **Whoever** has made a \$10 purchase, directly or as a Club-member, is an "old customer." Every member of the household of an old customer may procure Rewards, but the head of the family must sign all communications. Her (or his) full name must be written on orders and all letters.


53. **Certificates of Rewards For Sales Service.** A Certificate is an acknowledgment of *sales service performed*, and entitles the owner to select Products or Premium Merchandise in exchange. It is issued only when the owner *postpones* selecting the reward, through a preference for a higher priced article for which she intends to accumulate enough Certificates to pay.

54. Hereafter, Certificates will be issued in *money value*, but will be payable *just as heretofore*, in Products or in Premium Merchandise worth *much more* at retail, than the amount named in the Certificates.

55. There are still some articles in this catalog offered as heretofore "for Certificates" only. Owners of Certificates issued since Sept. 1st, 1912, may apply them on these articles, at the rate of one dollar for each "Certificate" at which the article is priced.

56. Holders of Larkin Certificates issued before Sept. 1, 1912, of a value of "One Certificate," "Two Certificates," "Three Certificates," etc., lose *nothing*, but rather *gain* by the change made in our pricing system, as will be seen by *comparing* this catalog with previous editions. *Outstanding Certificates are redeemable in Premium Merchandise at the rate of \$1 worth for each one-certificate of Premium-Value for which they were issued.* Holders will receive as much, or more, Merchandise for each Certificate, as was given before values in *cash* were established. When it is desired to apply outstanding certificates to obtaining Larkin Products, each one-Certificate of Premium-Value will entitle you—as heretofore—to \$2 worth of Larkin Products at the list prices stated on pages 12 to 30.


57. **Certificates, like money**, represent value and therefore should be carefully guarded.

58.  **Rules Governing Rewards For Sales Service.** To receive a Reward for Sales Service, each Order *must conform* to ALL of the following five requirements. *No departure can be made from these simple rules established for our valued customers' benefit.* All of our customers are treated alike. Each enjoys the same benefits as her neighbors.

1. The Order must be sent by an "Old Customer." See paragraph 52. Or it must come from a Secretary of a Club-of-Ten. See paragraph 62.
2. \$10 (or more) in *cash* must be sent with the Order.
3. *The full amount of the Order must be sent in advance.*
4. The order must include a selection of Larkin Products to the value of \$10 (or more) at list-prices.
5. The order must show performed and specify one of the four forms of service defined in paragraphs 59-63.

When the five Requirements are met, a Reward is given, in Products or Premium Merchandise to the amount stated in paragraph 51.

No reward is given on that part of any order which is paid for by Coupons, Due-Bills, Rewards for Sales Service, or on purchases of Premium Merchandise not obtained as a *bonus*.

59.  **The Four Forms of Service.** There are *four forms of service* that may be performed by Larkin customers, for any, or all of which, generous rewards are paid in goods. You may avail yourself of *any* and begin to profit *today*. See paragraphs 60-63.

60. **Recommended Order.** This service only requires that you send us an order obtained from a *new* customer; that is, from a member of a family of which *no* member ever received a shipment from us. See paragraph 64.

61. **Neighborhood Order.** This service only requires that you send us an order procured from ten (or more) families whose names you are to furnish if requested. See paragraphs 65 and 66.

62. **Club-of-Ten Secretary's Order.** This service requires the organizing of a Club-of-Ten to send a series of ten (or more) orders for Larkin Products for distribution among the ten (or more) members. Each Order is known as a "*Club-of-Ten Secretary's Order*." With its *first* order the names of the Club-of-Ten members must be sent. Use the form for List of Club Members which you will find on page 8, or, a *copy* thereof. See paragraphs 67-84. In connection with Club-of-Ten Orders, the Excess Order plan described in paragraphs 87-90 will when used be additionally profitable to you.

63. **Economy Club Secretary's Order.** This Service requires no formal organization but only the procuring of ten or more persons who will give you their orders for home necessities. *They may order as much or as little, and as often or as seldom, as they like.* You assemble and send us the combined order. See paragraphs 91-95.

64. **Recommended Orders.** *The spoken endorsements of satisfied customers are our best advertisements. They are very highly appreciated. If ever deceived elsewhere, some strangers may want the assurance of some one they know, that it will be safe to deal here. They can "hardly believe it possible to save as much money" as we insist can be saved by buying direct from us. They "do not see" how our goods can be of best quality, and be sold "at such low prices." They feel timid about sending a first order. Nor can we blame them. (Perhaps you once felt as they do.) They have not seen our vast factories and neither know our exceptional facilities, nor our long record. Neither do they know our sincere desire to serve. But these incredulous neighbors know and will trust you. You can obtain their introductory orders, because they will follow your advice. On ordering, they, and you will profit by the substantial benefits of practical co-operation.*

After they send one order and receive our Products they will never doubt again. When you tell them of our guarantee in paragraph 43 and the great benefits of the Larkin Idea, they will not need urging to order direct from us and save middlemen's charges. Our customer-friends enjoy here all the exceptional benefits of their combined very influential buying-power and our economical policy. We buy, for cash, in different parts of the world, at prices far lower than those must pay who are compelled to trade in a small way and on credit. We handle everything in vast quantities and procure sundry materials and articles which others can not get. That is why we can often do for you what others can not.

65. **Neighborhood Orders.** *Children, as well as grown-ups, may take Orders for Larkin Laundry and Toilet Soaps, Toilet Preparations, Teas, Baking Powder, Extracts and other home necessities. Thousands have done so and thereby procured beautiful furniture for the home—their rooms in particular—which they prize for life. A bright girl or an energetic boy can get neighbors to order soaps and other articles, almost at any time. In a couple of days either will have orders amounting to at least \$10.*

66. We want to enlist our young friends in the Larkin service. Not only will it be a good first lesson to them in business training, salesmanship and finance, but the satisfaction our goods will give to the young peoples' "customers," will make these juvenile salespeople our friends and customers for life—a valuable asset. Your daughter can quickly own a fine writing-desk, high-grade camera, sweater, and many things, by a few hours' work after school. Of course, your son has the same opportunity. They may do the work together. It is astonishing how readily housekeepers encourage children. They know that Larkin goods will be all right.

67. **The Club-of-Ten. Introduction.** *The Club-of-Ten is a banding together of ten or more persons to order and pay for Larkin Products in lots of as little as one dollar's worth at a time. These persons will still receive for ten \$1 payments the same value in Merchandise-Bonus, as buyers of \$10 worth receive, as stated in paragraph 18.*

68. The forming and conducting of a Club-of-Ten is about the easiest thing in the whole Larkin plan. One who can not conveniently spare \$10 at one time, is not deprived of any of the benefits of Larkin Factory-to-Family direct dealing. Membership in a Club-of-Ten makes it very easy for all to obtain Larkin Products, and the Merchandise Bonus, at as small an outlay as only \$1 at a time, even once a month, (if so agreed among the members) although weekly orders are proportionately more advantageous.

69. The Secretary receives the entire generous Rewards for Sales Service clearly explained in paragraph 51.

70. **Master the Plan.** *If it seems good to you to increase your income by a little pleasant service, before starting the work please carefully read the rules in paragraphs 76 to 82. All these rules must be observed to procure Rewards and best service. It must be clearly understood that the Club-of-Ten is a private organization, composed of ten or more members. The organizer may, or may not, be a member. A Club Secretary is not necessarily a member of each Club she conducts. Many Secretaries conduct several Clubs at a time and do not belong to all. The Larkin Co. can not take part in a Club and must be excused from all responsibility for details. Members arrange these themselves. We treat every Club Order received as a separate transaction. This prevents confusion.*

71. **Three Ways To Obtain The Bonus.** *One way is to be selected and agreed to by all the Members. The First and most popular Way is for one member's selection of Merchandise-Bonus to be ordered with each shipment of Products and delivered to the member whose turn it is to receive it. The order of succession must be arranged by the Secretary at the time of organizing.*

72. **Second Way:** *With each shipment of Products the equivalent Merchandise-Bonus value may be ordered by the Secretary, in the form of Coupons described in paragraphs 97-99. In this way each member would receive in Coupons, one-half the amount paid for Products at list-prices.*

73. **Third Way:** *The Merchandise-Bonus may be in the form of double value of Products. If this way be chosen each member would receive Products to the list-value of double the amount paid. See paragraph 13.*

74. **Club Secretary's Benefits.** *For combining the payments and orders—one taken from each of the ten members—the Secretary will receive, first: a Reward for Sales Service as provided in paragraph 51. Second: as a present for Cash, 5c extra worth of Products for each \$1 worth of Products ordered at list-prices.*

75. As Club Members do not at any one time advance \$10, they are not entitled to a Present for Cash. The Present for Cash, (like the Reward for Sales Service) belongs to the Secretary. Both are the outcome of her having started the Club. They are her compensation for combining and sending the assembled orders of the members. No member will object to her receiving them, especially as any member may herself organize and conduct a Club-of-Ten and will obtain similar rewards.

76.  **Rules Governing Clubs-of-Ten.** *The rules which follow if observed will insure Rewards and promote best service.*

77. **How To Begin.** *The organizer will get ten (or more) persons to join in forming a Club-of-Ten, whose object is to obtain Larkin Products and Larkin Merchandise-Bonus. Neighbors to whom you explain this easy-payment plan, will gladly join in starting a Club, of which you will be Secretary. Housewives and bachelor-girls are very anxious to—in fact must reduce living-expenses, if quality be not sacrificed thereby. Many want to know where they can join a Larkin Club in their vicinity. You will do them a service by making yourself known to them.*

78. **How To Assemble Members' Orders for Sending to Larkin Co.** On stated days each Member will give the Secretary an Order (see paragraph 83) for an agreed quantity of Products, say \$1 worth. The Secretary should fix, with due notice at the beginning, certain days in each month when the Club's order will be sent. In addition to their agreed Club Share, members may purchase Products in any quantity, at list prices, and with each added 5c worth will receive a Coupon. (See paragraphs 97-99). If wanted, Coupons must be asked for on the order blank. In the space provided in the Member's Order-Record Book (paragraph 83), the Secretary

receipts for money collected from the member. When it is the member's turn to receive it, her order for Merchandise-Bonus should be added. The member is entitled *without charge* to Merchandise-Bonus to the value of *one-half of her purchases* of Products at list-prices. If there be an "excess" value of Premium Merchandise ordered by the member, she must pay its price to the Secretary at the time of ordering. But such excess may be paid wholly in Coupons figured on the basis of 2½c each. Or should the member not own Coupons, she may order and pay for \$2 worth of Products at list-prices, to cover each one-dollar of the excess price of the merchandise ordered.

79. **Organization.** The organization is completed by the simple act of the Secretary filling out and sending us a list of the Club Members on the form which follows; or on a copy of it.

LIST OF MEMBERS OF CLUB-OF-TEN

TO THE SECRETARY : ——— FILL IN AND SIGN THIS STATEMENT. ——— SEND IT TO US WITH THE FIRST ORDER OF THE NEW CLUB.		
I HAVE ORGANIZED A LARKIN CLUB-OF-TEN COMPOSED OF THE FOLLOWING PERSONS, THE CLUB TO BE OPERATED ACCORDING TO DIRECTIONS GIVEN IN PARAGRAPHS 78 TO 94 OF THE 68TH EDITION OF LARKIN CATALOG		
MEMBERS' NAMES	STREET AND NO. OR RURAL ROUTE	POST OFFICE
1		
2		
3		
4		
5		
6		
7		
8		
9		
10		
THIS IS MY CLUB NO. _____		CLUB-SECRETARY SIGN HERE
IT WILL RUN FOR AT LEAST _____ MONTHS		ST. & NO. OR RURAL ROUTE _____
		POST OFFICE AND STATE _____

To help us avert errors in serving you, please see that above names and addresses can be *easily read*. The list of names must be sent with the *first* order of a new, and of each re-organized Club.

80. **Distribution of Products and Freight-Charges.** The members' order-slips should be held by Secretary as her delivery-record. Before delivery, all the Products received should be carefully checked with copy of the order in Secretary's Record-Book. *The member who receives the Merchandise-Bonus must pay the freight- and delivery-charges on it and on the \$10 worth of Products. Each excess-purchaser must pay a proportionate part of freight on Products ordered in excess of regular Club share.* Example:—If freight on \$10 worth of Products is 40c., charge on 25c. excess-purchase should be 1c.

81. **To Insure Satisfaction.** *The Secretary should collect the money for the Products when receiving orders. Club business being cash, no credit should be granted.*

82. **Withdrawal of Members.** If a member finds it necessary to withdraw, the Club may be continued by securing a substitute for the withdrawing member. The Secretary should write promptly for directions, giving us full information.

83. **Secretaries' and Members' Order-Books Free.** To assist Secretaries in organizing and conducting Clubs *easily*, without confusion or mistakes, we furnish the free literature mentioned on our Order Blank.

It includes (1) Secretary's Order-Record Book with a space for combining the *ten* (or more) *individual orders from Members in one complete copy of an Order to Larkin Co.*; Record of Merchandise-Bonus selected; Record of Coupons selected; Amount of Remittance and Coupons sent, and the Quantity of each Product, with the total Value at list-prices. After the order has been put together as *one*, it should be written on our Order Blank. (2) Members' Order-Book, containing a Complete Price-List of Products, and *ten* Order-Slips for Members' use in ordering Products from the Secretary.

Before your supply runs out, request further printed matter on our Order Blank.

84. **Helpful Literature Free.** On request, we send leaflets which explain the entire Club-of-Ten plan; also booklets, (much smaller than our catalog) showing some of our most popular Premium Merchandise.

If you want copies of the Catalog to distribute among Club members, we will pack the number requested, *with your order*. Please give them *only* to those who will *appreciate* them as money-savers. We will also send as many copies of The Larkin Idea and Larkin News as are asked for.

85. **Sociables.** The social value and popularity of the Club will be increased by occasional *entertainments*. Many Clubs hold *sociables* on arrival of each shipment. These delightful functions combine domestic economy and pleasure. They are given either at the Secretary's home, or at that of the member whose *turn* it is to receive the Merchandise-Bonus. Members await the stated gatherings with agreeable anticipation. Many successful organizers find it easy to continue Clubs indefinitely, and *increase* membership by these affairs. The organizer soon gains a reputation for attractive Club meetings, and *without asking*, receives applications for membership. Women with whom she has slight acquaintance (or none) very often apply, because they "heard so much about the good times the Larkin Club had" at her house. Thus enduring friendships often have arisen.

86. To foster this type of club life, we supply a folder of Entertainment Suggestions, free on request. The programs outlined therein are informal, entertaining, very inexpensive, and require little preparation. On request, we shall gladly tell you how we assist prospective Secretaries to form Clubs-of-Ten. That office presents an opportunity for increasing income in a dignified way, without hard work.

87. **Excess Orders.** Before reading what follows, please carefully consider what appears in paragraph 97 (under Coupons) also paragraph 98, so that you will realize the benefits which Excess Orders confer and how easily these benefits may be obtained.

88. An "Excess Order" means a purchase by a Club-of-Ten member in addition to her agreed part of each order sent by her Club—or by any person *not* a member of the Club, of any quantity of Larkin Products from 5c worth up. The excess purchase may either be at list-prices, or it may be at *one-half of list-prices*. If the excess quantity be paid for at *list-prices*, the customer will receive *Coupons* if she requests them from the Secretary. These Coupons will entitle her to Merchandise-Bonus explained in paragraph 97.

If however, the Products be paid for at only *one-half* of list-prices, the *double value* the customer obtains in Products constitutes the Merchandise-Bonus. Either plan is open to any one, at her option.

89. The Rewards for Sales Service, and Present for Cash on Excess Orders, are given to the Secretary in the same ratio as on all orders for which they are given.

90. This "Excess" plan is helpful in reducing transportation-charges. It costs little more to have a \$20 order sent than it does one for ten dollars. Few freight-bills exceed \$1. This amount can be earned by ordering \$2 worth of additional Products at list-prices—the cost of which is only \$1.

91. **Economy Club.** Be sure *before* reading what follows, to carefully notice what is said under *Coupons* in paragraphs 97 and 98.

Ten or more persons can promise one of their number—whom they will appoint Secretary—their orders for Larkin Products, to be given at such times and in such quantities as needed. They need not agree to order definite quantities at set times. They may order as much, or as little as they like. They may pay for Products at one-half list-prices, or they may pay list-prices and accumulate Coupons, until any desired article of merchandise offered as a bonus is obtainable for them. The whole matter is entirely *informal*. The members constitute an Economy Club, which can be conducted

with the utmost ease. *Anybody may join at any time*. An order must, however, be given with the cash to the Secretary, who will include it with the other members' orders.

92. Economy Club members benefit at exactly the *same rate* as if they were Club-of-Ten members. The regularity of distributions of Products and Premium Merchandise, and the sure, regular Merchandise-Bonus to members, make the Club-of-Ten *preferable*. Those, however, who are not yet willing to agree to pay stated amounts for stated quantities of Products, at regular periods, (as required for membership in Clubs-of-Ten) but who nevertheless wish to profit by the great *gains* obtainable in values, or in savings effected, by Larkin Factory-to-Family direct dealing, can enjoy *all* its benefits by joining an Economy Club.

93. Be particular to write in the Coupon-space provided on Order Blank, the number of Coupons you desire for distribution. When the necessary Coupons have been accumulated they may be *exchanged* for a desired article of Premium Merchandise as a bonus. If however, a member decides not to apply her Coupons upon the price of any article of Merchandise-Bonus, she may at any time exchange them for their value in Products of her own selecting.

94. **Freight-Charges Shared.** On delivery, each Club-member must pay the Secretary the freight- and delivery-charges on the Premium Merchandise she selects. The freight- and delivery-charges on Products must be divided among all those who receive them, each paying in proportion to the total list-value of Products received.

95. The Rewards to Secretaries are in every respect the *same* on Economy Club Orders, as for Clubs-of-Ten. See paragraphs 51-52. Each order must be for at least \$10 worth of Products and should be sent by you (the Secretary) on our regular Order Blank.

96. **Due Bills.** A Due Bill is a convenient form of acknowledgment of the purchase of any quantity of Larkin Products, issued when you wish to *postpone* selecting the Merchandise-Bonus due you. It entitles the one named therein to Merchandise-Bonus of a given value. Due Bills may be accumulated until they amount to enough to procure any goods wanted. On sending them to us, whatever goods you select to their value, will be shipped to you. When preferred, Due Bills will be redeemed in Products.

97. **Coupons.** Coupons are tokens of Merchandise-Bonus due. They are issued *only when asked for* by Secretaries of Clubs, for distribution to purchasers of Larkin Products in *small* quantities, (who pay therefor at list-prices) but not in quantities large enough to entitle them to a selection of Premium Merchandise without cost, until they have sent *several* orders. For the accommodation of such purchasers, we issue Coupons to the full list-value of the Products ordered. Coupons should never be asked for when a Merchandise-Bonus is due to *one* person. Due Bills should then be asked for. We repeat—Coupons are only for distribution with Products bought in *small quantities* at list-prices. A single Coupon signifies that the holder, having purchased 5c worth of Products at list-prices, is entitled to a bonus of $2\frac{1}{2}$ c in Premium Merchandise, or of 5c in Products at list-prices. The holder must accumulate Coupons until enough are held to obtain the goods



desired. When the member has accumulated the Coupons necessary to obtain a desired article, she can in most instances *reduce* freight-charges, by asking the Secretary to send us the Coupons so that the article wanted may be shipped with *other* goods.

98. Duplicate Coupons cannot be issued, for if lost, the originals are likely to be presented for redemption by the *finder*. Carefully guard your Coupons. We send on request, *books* in which holders should paste Coupons to avert loss.

Coupons are *not* given on purchases of Premium Merchandise.

99. **Easy If You Use Our Books.** To keep a record of Orders, we furnish on request Club-Members' Order-Books (one for each member), also a Secretary's Order-Record Book described in paragraph 83.

100. **Shipment of Orders.** Goods are usually shipped the second day after we receive your order. (Some shipments leave a day later.) Allow plenty of time for them to reach you. By ordering a little *ahead* of time, your goods will be on hand *before* your supplies "run out."

101. Some customers have thought when we wrote that goods would "be shipped in a couple of days," it meant they would be delivered at that time at *their local freight-depot*. "Shipped" *always means when goods are delivered to the transportation lines at point where shipped*. After that date, sufficient time should be allowed for them to reach destination. When they will arrive and be "delivered" to you, depends much upon the *distance*, and *facilities* of the railroad or steamship lines.

102. **Shipment of Premium Merchandise.** Unless otherwise indicated in the offer, merchandise, (including mailable items), is shipped *with* Larkin Products, if possible, in the *same package*, to save charges. When our offer mentions *postage*, it will be required only if the article be ordered *shipped by itself*.

103. Premium Merchandise is not shipped separately to Cal., Ore., or Wash. unless no increased freight-charge would result. Merchandise for Canada, or foreign countries, always travels *with* the Products, to avert increased freight-charges and handling.

104. If it be *cheaper* to ship an article *direct* from the maker, that fact appears in our offer. The largest and heaviest articles are made in several factories, so that many Eastern and Western Customers will have the benefit of lower freight-rates than could be had from Buffalo. Shipments are always made from the factory *nearest to you*.

105. When an asterisk (*) precedes information as to *location* of the factory to be used, that mark concerns *only* customers West of Mississippi River. The (*) is to make clear that in *their* cases the article referred to will be shipped *with* the Products. Hence if the offer reads, *"*From Central New York*," customers West of Mississippi River will understand that the article referred to will be shipped *with* the Products.

106. We reserve the right to ship Premium Merchandise from the factory *direct* whenever this plan will be more economical, in freight, storage and handling. This applies only to *bulky* articles,—usually furniture,—and only those *not* made in Buffalo, (or Peoria or Chicago.)

107. About one hundred of our larger articles are shipped, *by themselves, direct to our customers from the factories where made*. That *reduces* charges. We are able to offer these larger articles to customers on *more*


liberal terms than would be possible if we had to *add* charges for freight to our warehouses, storage, handling and re-shipping from there. These savings *exceed* the somewhat higher freight-charges, to places located *farther* from the factory-shipping-point, than they are from Buffalo. All customers living *nearer* the factory-shipping point than Buffalo, benefit by a *further* saving in freight-charges, because of the *shorter* distance goods have to be hauled.

108. The facilities of scores of factories, (the entire output of 15 of which we control), are taxed to supply orders for the numerous varieties of our 1600 articles. All these factories were chosen in localities where *leadership* in their special line of work had been attained. You get the benefits. By our co-operative policy we *save* customers "*all cost that adds no value*." We avert handling and transporting the *same* goods *twice*—often in opposite directions. They travel only in a *direct line* from factory to customer.

109. "Made to order" garments are shipped alone, from *Buffalo*, to avert delay in shipment of Products.

110. The postage on some articles varies with the sizes, slight differences in weight of materials, etc. Under *mailable* offers appear the amounts required to cover postage. Our figures are based upon *averages*. The actual postage *may* vary slightly. Sometimes it may be a little in our favor; at other times it will be against us. *Packages which need 32 cents (or less) postage, should be mailed*. That is generally cheaper and never costs more than expressage. Mail deliveries are generally *less troublesome*. If you are absent the carrier *leaves* the package, whereas, the expressman would carry it away and only deliver the next day or several days later.

111. Unmailable Premiums, of *low* value, should always be ordered *with other goods*. That will prevent paying the relatively high freight-charge which would result from being sent separately. If packed with *other* goods, the freight will be *trifling*.

112.  **Safe Arrival of Goods Guaranteed.** We *guarantee the safe arrival of goods* if ordered shipped to a freight-station in charge of an *authorized agent*; but *not otherwise*.

113. The station freight-agent should notify you on arrival of your goods. If there be unusual delay, be sure first to *inquire of him* if goods are at *station*. If *not*, please write to us. But *before* writing, allow *reasonable* time for them to reach you. Although freight sometimes seems slow, the charges are very much less than expressage would be.

114. If, despite our care in packing, any breakage or shortage should be discovered before goods are taken from depot, do not accept the article damaged until a full statement of damage, or a note of what be missing is *endorsed* upon the freight-bill by *R. R. Agent*. If after receipt of the goods at your home any breakage or shortage is found, report it immediately to the *R. R. Agent*, either personally or by letter. Send endorsed freight-bill and copy of any such letter to us at once. We shall *immediately* adjust the claim with perfect fairness to you. We need this information to trace "*shortages*," or duplicate anything "*missing*." If *R. R. Company* overcharged you, we shall refund the overcharge upon receipt of your freight-bill. Do not fail to send this. Until received we can not send you a refund.

115. **Addressing Letters.** Prefix "Mr.," "Mrs.," or "Miss" (as the case may be) to your signature. Adopt one style of signature. A married woman should write "Mrs." and husband's first name and his middle initial. The middle initial should never be omitted. Serious delays and mistakes are liable to occur when "Mrs. Andrew A. Carnegie" signs as Mrs. Louise B. Carnegie, one time, "Mrs. A. Carnegie" next time, "Mrs. L. B. Carnegie" another time, etc. Occasionally there are several persons with the same name and similar initials in the same locality.

116. **Agents.** Larkin Co. want no professional agents or canvassers. Offers of Rewards for Sales Service are open only to old and to new customers, members of their families, and organizers of Clubs-of-Ten.

117. **Branches.** Branches are maintained in Boston, New York, Philadelphia, Cleveland, and Pittsburgh, to serve our customers within their wagon-route limits. Orders are packed, and delivered from these Branches, on the same terms as though shipped from Buffalo. If you are in one of the districts served by a Branch, we bring our service that much nearer to you.

Our Chicago Branch serves customers in Chicago and in Northern and Eastern Illinois, Minnesota, Montana, No. and So. Dakota and Wisconsin. In this zone, our customers pay freight-charges from Chicago only.

Our Peoria Branch serves customers in the remaining States West of Mississippi River, and in Southern and Western Illinois. These customers pay freight-charges from Peoria only.

Visitors to cities containing Branches (see front cover for their locations), are cordially invited to inspect our Exhibits of Products and Premium Merchandise, and to meet our people. In these Branches our latest literature and all desired information may be obtained, orders left, and bills paid. They are for your convenience. Their latchstrings always hang outside.

118. **Cancelling Former Catalogs.** Although this Catalog cancels all previous ones, nearly all goods offered in the last previous catalog can still be furnished, and many of those offered in earlier editions. Write for what you want. New editions are published on Mar. 1st and Sept. 1st yearly. Copies sent anywhere on request.

119. **Church-Aid Plan.** Managers of church fairs, bazaars, hospitals, etc. can quickly and easily raise funds. No longer need they solicit "contributions," nor fatigue themselves by importuning tradesmen for advertising, nor for "donations" to be sold or auctioned for charitable purposes. Nor need they ask patrons to buy goods at far above the real value.

On page 133 you will see how pleasantly you can dispense with all of these disagreeable features, and yet get more money. Try it once and you will be convinced. Your pastor will appreciate being released from having to make financial appeals from the pulpit. No need for them exists when the Larkin Church-Aid Plan supplements the ordinary income of the church.

Endowments become possibilities when the Larkin Church-Aid plan is used. The latter affords fine opportunities for the young people to obtain means for carrying on a great work, without making appeals for funds. They may take orders for Larkin Products, which will benefit those who order, and the profit will enrich the

endowment fund. This phase of the Larkin Idea solves the problem of sustentation boards, and the superannuated ministers' relief fund. It also enables academies, boarding schools, colleges, and similar institutions to supply their commissary departments at a great saving over what they had been paying, while giving them best quality. By ordering Products (and Consumers' Wholesale Commodities, see paragraph 130) from us, they will increase their endowment funds.

The Larkin Idea is an agreeable, profitable, and sure method of paying church debts; furnishing parsonages; equipping chapel and other interiors; increasing the pastor's and other salaries; in fact it solves all church money-problems. Ask for our "Church Aid" literature.

120. **Credit Extended.** Strangers can not judge the value of the Larkin factory-to-family direct plan. Scattered all over our country and abroad are millions still who neither know us, nor are aware of the Larkin customers in their vicinity. If they knew us they would not hesitate to deal here and obtain the advantages we offer for cash. But they do not. We want to serve all such. To remove their objection to sending money in advance to "strangers," we are willing to trust them.

To all citizens of the U. S. to whom their home merchants would give like credit, we offer to send on credit up to \$10 value. Send no money. All we ask is that a customer, a merchant or your pastor will certify that you are given like credit at home.

121. **Crockery.** We replace, without charge, all Buffalo Pottery's Ware that arrives broken. The customer will pay only the carrying-charge. When shipped with other goods by freight, this charge is trifling.

A sample Fruit Saucer of any set made by Buffalo Pottery will be mailed on receipt of 10 cents in stamps.

122. **Dealing With Unauthorized Persons.** No offers are made, and no inducements are given by us, unless contained in our printed matter. Avoid dealing with strangers who offer anything as from Larkin, not contained therein. We do not authorize traveling solicitors to collect money. All money should be sent by mail direct to our office. Strangers who in our name demand money in advance probably are impostors. For safety's sake ignore them. If you will report the cases to the police, you will do your community a service.

123. **Engraving.** We will engrave Jewelry, Watches with shield center, and Flat Silverware except knives, (we do not engrave knives).

Unless free engraving is included in our offer, prices will be as follows:

	Per Piece	Per Doz.
Script, 1 letter	\$.05	\$.50
Script, 2 letters	.08	.80
Script, 3 letters	.10	1.00
Script, 4 letters	.12	1.20
Script name, of 4 letters or less	.08	.80
Script name, with 5 letters or more	.12	1.20
When Monograms in Script are ordered	.15	1.50
Silverware, hollow, single Script letter	.15	
Watches, plain polished:		
Script, 1 letter	.50	
Monogram, Script 0 size or 6-size watch	.75	
16 size watch	1.25	

For Old English letters, double all prices for SCRIPT.

No orders can be filled for engraving unless cash at these rates is sent. Engraved articles are not returnable.

(Continued on Page 142.)

LARKIN PRODUCTS

WE guarantee that no better Pure Food Specialties, Soaps, Powders, Perfumes and Toilet Waters, Toilet and Pharmacal Preparations, Paints, Varnishes and Polishes can be purchased. We guarantee that they are produced by skilled and modern methods and of the best materials known. We guarantee that each article is highly efficient for its particular use and will give utmost satisfaction. Any Larkin Product that is not entirely satisfactory may be returned and the full price will be promptly refunded.

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Larkin Cleaning and Laundry Needs

EVERYDAY household-helps that reduce the labor of washing and cleaning. They are the best that skilled methods and good materials will produce, and can always be depended upon for satisfactory results.

The Laundry Soaps are pure and wholesome; made from carefully selected tallow and vegetable oils. They are agreeable to the most sensitive skin.

Sweet Home Family Soap
Per carton, 10 bars, 50 cents.



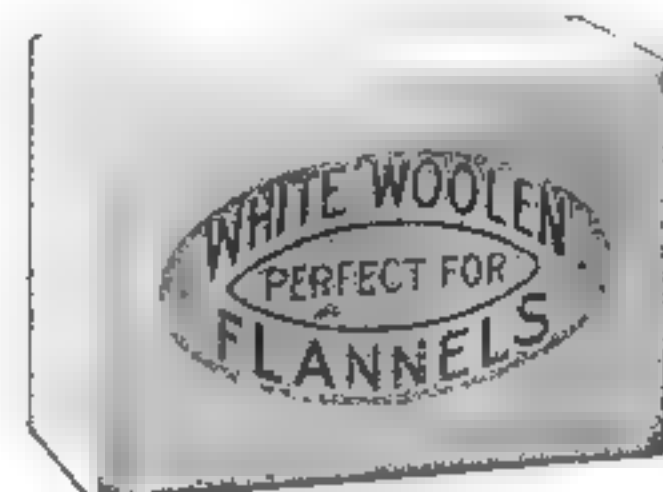
An absolutely pure Laundry Soap, sweet and wholesome. It has no superior. A six-months' supply always ahead to dry is true economy.

Honor Bright Scouring Soap
Per bar, 5 cents.



Brightens and cleans all metallic and mineral surfaces, cooking-utensils, oilcloths, woodwork, and removes oil, gum, grease and rust.

White Woolen Soap
Per bar, 7 cents.



A pure white, potash and borax Soap. Washes flannels without shrinking them and all fine fabrics perfectly. Keep supply ahead.

Cleaning Paste
Per 1-qt. can, 25 cents.



For cleaning painted and varnished surfaces of all kinds. Gold, silver and all metals; cut-glass, windows, bathroom-fixtures, enameled ware, marble, stone and cutlery. Cleans without soiling the hands or clothing. Housekeepers' friend.

Vegetable Oil Soft Soap

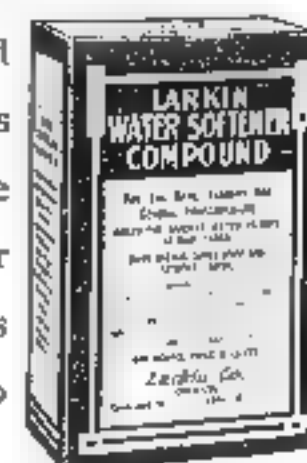


Per 1-gal. can, 80 cents.
*25-lb. wooden pail, \$2.25.

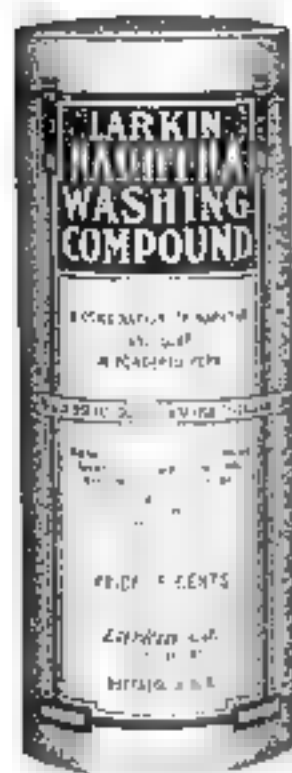
A very superior quality of Soft Soap made from potash and vegetable oils. Adapted for all cleaning purposes, but especially recommended for dish-washing and cleaning highly polished woodwork, including floors. Very popular.

Water Softener Compound
Per 1-lb. package, 15 cents.

For the bath, laundry and general household use. Makes hard water soft, for this purpose it is fourteen times stronger than borax and over four times more soluble. Harmless to fabric and skin.



* Indicates new Products.



Naphtha Washing Compound
Per package, 15 cents.

The popular combination of soap and naphtha, in powdered form. Washes clothes without boiling. Cleanses flannels, woollens and colored goods. An expeditious labor-saving agent for scrubbing floors, oilcloths, paints, bath-tubs and for all general household-cleaning.



Ammonia
Per 1-pint can, 15 cents.

Highest quality, excellent for the laundry, kitchen and bathroom. Lessens the labor of washing; makes the clothes snowy white. Removes spots and stains from clothing without injury. Excellent also for bath use as it thoroughly cleanses the skin and destroys the odors of perspiration.



Powdered Borax
Per 1-lb. package, 15 cents.

Well-known for general household, medicinal and toilet use. Fine laces and thin muslins look fresh and clean when Borax is used instead of starch. Serves to bleach woollens. Will also keep moths away when packed with clothes.



Boraxine Soap Powder
Per full-pound package, 10 cents.

"A laundry luxury"—a substitute for Soap. Unexcelled for dish-washing and general cleaning. Is a thorough disinfectant, saves half the labor of washing, and has blessed millions for 30 years.



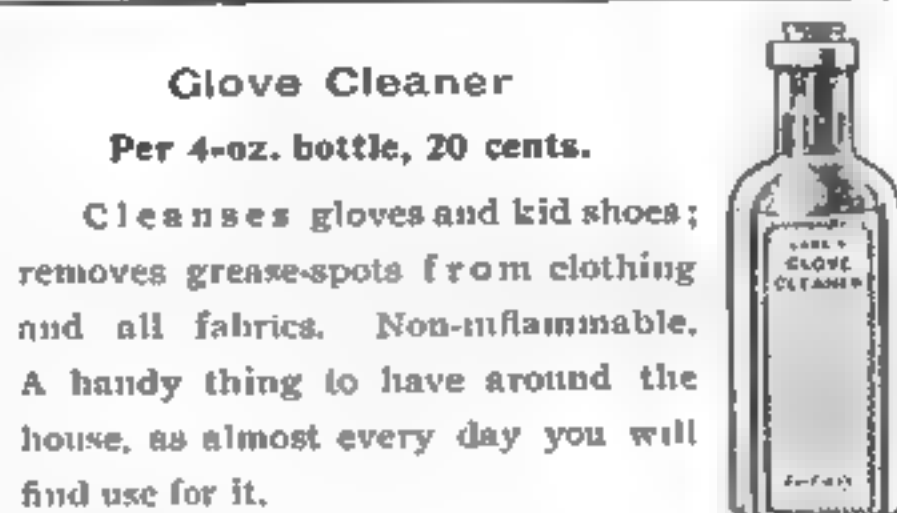
Ball Blue
Per box, 10 cents.

Makes clothes pure white. No greenish-yellow hue, if you use it. A genuine bleach.



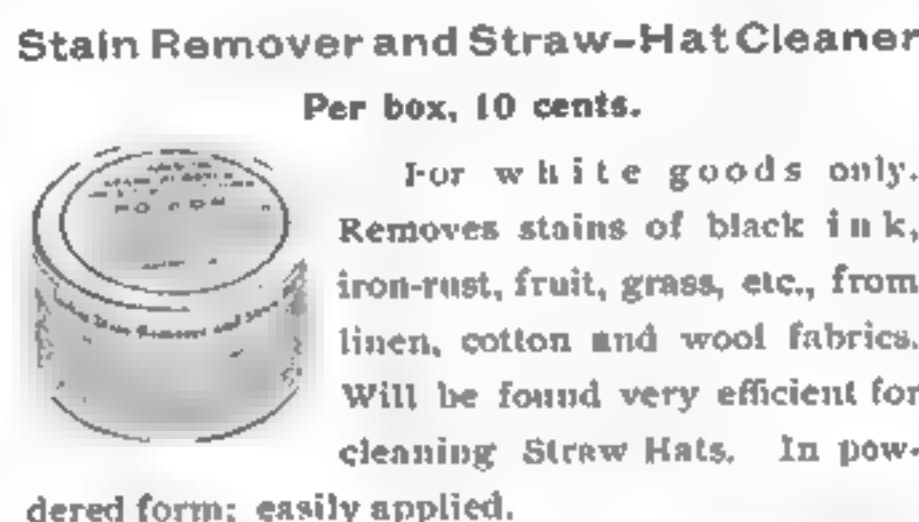
Soluble Blue
Per box, 10 cents.

Very economical and convenient; contents of box makes two quarts of fine liquid bluing. Imparts a snowy whiteness to the clothes.



Glove Cleaner
Per 4-oz. bottle, 20 cents.

Cleanses gloves and kid shoes; removes grease-spots from clothing and all fabrics. Non-inflammable. A handy thing to have around the house, as almost every day you will find use for it.



Stain Remover and Straw-Hat Cleaner
Per box, 10 cents.

For white goods only. Removes stains of black ink, iron-rust, fruit, grass, etc., from linen, cotton and wool fabrics. Will be found very efficient for cleaning Straw Hats. In powdered form; easily applied.



Ironing Wax
Per cake, 10 cents.

Keeps flat-irons clean, smooth and free from rust. Imparts gloss to fabrics.



*** Paraffin Wax**
One Pound—Four Cakes
Price, 15 cents.

A pure Paraffin Wax. Indispensable for laundry purposes as it cleans and whitens at one operation. Will not injure the most delicate fabric. Excellent in preserving, to seal glasses, jars, bottles, etc.



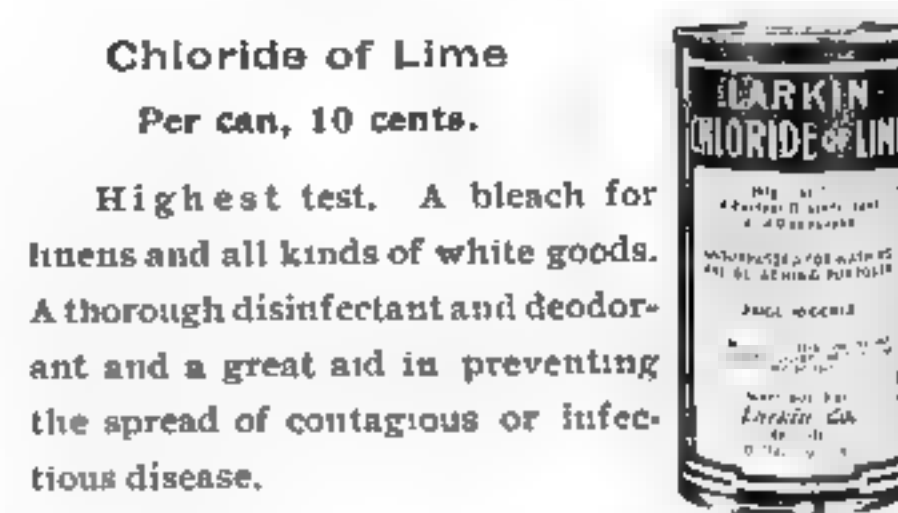
Wall-Paper Cleaner
Per can, 10 cents.

Removes dirt and grime, soot and marks of fingers from wall-paper, window shades, calcimine and fresco.



Pure Lye
Per 1-lb. can, 10 cents.

A general cleanser and disinfectant. Quickly removes grease and offensive odors from drains, waste-pipes, sinks, etc. Directions for making soft soap on label.



Chloride of Lime
Per can, 10 cents.

Highest test. A bleach for linens and all kinds of white goods. A thorough disinfectant and deodorant and a great aid in preventing the spread of contagious or infectious disease.



Gloss Starch
Per 3-lb. package, 25 cents.

Absolute purity, full strength; brightest color. Makes the very best starch; used either hot or cold. Has more strength and body than most starches and hence will go farther.



Scouring Paste
Per can, 15 cents.

For scouring pots, pans, bath-tubs and sinks and for cleaning enameled, metallic, mineral and wood surfaces in general. Quickly removes grease and grime with the least labor.



Scouring Powder
Per 1-lb. can, 10 cents.

A ready cleanser for scouring pots, pans, kettles and all kitchen vessels; for cleaning enameled, metallic, vitreous and wood surfaces, a great labor-saver. It removes dirt, grime, grease, rust and corrosion, making the surface bright and clean.



Santalwood
Toilet Soap

Per box of three cakes, 40 cents.

Guest size, per package of six cakes,
30 cents.

A Toilet Soap of highest-class. Richly scented with genuine Oriental Sandalwood. Very appropriate for the guest-chamber

Larkin Toilet Soaps

OLD and New are pure Soaps, made with extreme care at every step; absolutely neutral and bland. Scientifically saponified; no free alkali, so injurious to the skin, exists in them. They produce a profuse, creamy lather and retain their full fragrance until worn to a wafer.



Clover Toilet
Soap

Per box of three cakes, 30 cents.

Guest size, per package, 1 doz. cakes,
50 cents.

A fine Toilet Soap, delightfully fragrant. Perfumed with the true odor of Clover blossoms, a very pleasing and dainty soap for the guest-room.



Transparent Toilet Soap

Violet *Rose

Per box of three cakes, 25 cents.

One of our newest Toilet Soaps; added to our list to meet a wide demand. A very fine transparent soap, exquisitely perfumed with the fragrance of violets or of roses. Although these Soaps have been on our list but a short time they are among our very largest sellers.



Crème Oatmeal
Toilet Soap

Per box of three
cakes, 25 cents.

A high-grade, daintily perfumed toilet soap which contains the healing and softening properties of oatmeal. Very moderate in price

*Balsam Tar Transparent Soap

Per box of three cakes, 25 cents.

Another fine transparent soap, made of the purest pine-tar. Highly beneficial to the skin, hair and scalp, cleansing the clogged pores and gently stimulating the skin. Has the additional advantage of being dainty enough for regular toilet usage.



Sulphur Soap

Per box of three cakes, 25 cents.

Antiseptic, scented. Used in the bath it relieves hives, prickly heat and other skin eruptions.



Safeguard Carbolic Toilet Soap

Per box of three cakes,
25 cents.

Curative, antiseptic and disinfecting. Contains the right proportion of medicinal carbolic acid. Esteemed by physicians and nurses.



Modjeska Toilet Soap

Per box of three
cakes, 60 cents.

Guest size, per package of six cakes,
40 cents.

A toilet luxury Equal to the finest domestic or foreign soaps. Especially suited for the nursery and for people with

delicate skin. Dependably pure and exquisitely perfumed



Borated Tar Soap

Per box of three
6-oz. cakes,
25 cents.

Made with pure pine tar. Beneficial to skin,

hair and scalp. Relieves clogged pores, oily and itching skin.



Tartan Tar Soap

Per box of two cakes,
10 cents.

A good every-day soap which will not waste in water, especially adapted for mechanics' use. Free from the offensive after-odor of ordinary low priced tar soaps.



Elite Glycerine Toilet Soap

Per box of three cakes, 25 cents.

One of the most popular Toilet Soaps made. A great favorite in thousands of homes for many years. It is delicately and lastingly perfumed. Elite Glycerine Soap is good enough for the guest-room and inexpensive enough for everyday use.



Old English Castile Soap

Per box of three cakes, 30 cents.

Especially adapted for those who prefer a pure unscented toilet soap. Much used for infants and invalids.



Maid o' the Mist
Bath Soap

Per bar, 5 cents.

A pure, white, wholesome floating Bath Soap. Produces a creamy, profuse lather. Contains no free alkali to injure the skin



Powdered Shaving Soap

Per sprinkler-top jar,
20 cents.

Saves time; hygienic and economical. A very little powder makes a copious, creamy lather. Pleasant and easy to use. Especially convenient for travelers. Perfumed.



Shaving Soap

In Two Forms: Tablets and Sticks.
Per 1-lb. package of six tablets, 50 cents.
Per stick or tablet, 10 cents.

Produces a creamy, copious and lasting lather, and is agreeably perfumed. Men with tender skin will find it cooling and non-irritating. Its excellent quality is unquestioned. In the tablet form, a super-fine toilet soap; try it



Shaving Soap

Metal Box—Special Perfume
Per stick, 20 cents.

Gives a quick, creamy lather Daintily perfumed. When not in use, the soap is practically sealed from all dust and dirt in an attractive screw-cover, nickel box



World's Work Soap

Per box of two cakes, 10 cents.

Removes all stains from the hands. The Toilet Soap for toilers in the home, the office, the store, the shop and out-of-doors.



Mechanics' Paste Soap

Per can, 15 cents.

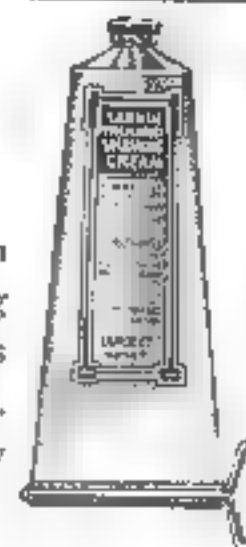
A most satisfactory and economical hand-cleaner. Quickly removes grease, paint, printers' ink and all kinds of dirt. Contains nothing injurious.



Witch Hazel Shaving Cream

Per tube, 20 cents

Contains 10% of Larkin Witch Hazel Extract. Makes a cooling and soothing lather that prepares the beard for easy shaving. Cleanly and economical. Finely perfumed



*Indicates new Products.

THEY are of a quality that cannot be surpassed, carefully prepared by food specialists under modern, hygienic conditions. They go to you perfectly fresh, direct from our factories, shortly after their preparation. All Larkin Food Specialties are guaranteed under the Federal Food and Drugs Act of June 30, 1906. The United States Serial No. 3315, which appears on every package, is the government's receipt for our guarantee of purity.

Pure Ground Spices

Per ¼-lb. package.

Allspice, 5 cents. Mustard, 10 cents.
Cinnamon, 20 cents. Nutmeg, 15 cents.
Cloves, 15 cents. Black Pepper, 10 cents.
Ginger, 10 cents. White Pepper, 15 cents.
Cayenne Pepper, 10 cents.



The highest quality of Spices in absolutely pure form; full strength. Each spice is purchased in its native condition, from reputable growers and importers; ground and packaged, in the most cleanly manner, right in our own mills.

Whole Nutmegs

Per package of 12, 10 cents.

Best grade of Singapore Nutmegs, the finest grown. Purchased from reliable growers and importers and packaged in our own factory.



Dry Yeast

Per package, 7 cakes, 5 cents.

Made from carefully selected ingredients. Contains no alum; absolutely pure. May always be depended upon to give the best results. Economical and simple to use.



Two Baking Powders, Both Good

Cream of Tartar Baking Powder.

Per ¼-lb. can, 25 cents.

Phosphate Baking Powder.

Per ¼-lb. can, 15 cents.

Scientifically compounded of the purest materials. Made and packaged, under modern hygienic conditions, in our own factory. Combine high baking-efficiency with excellent keeping-properties. May be depended upon to give uniform results.



Teas

Per ¼-lb. can, 35 cents.

1-lb. can, 60 cents.

Carefully selected from high-grade importations that are tested and inspected by our own tea-expert. Their superior cup-quality commends them to the most discriminating tea-users.

Black Ceylon Tea

From finest bushes grown in Ceylon. A tea of exquisite bouquet; double the strength of ordinary teas.

Black English

Breakfast Tea

The early pickings of high-grade Souchong leaves; rich and mellow cup-flavor.



Black Formosa Oolong Tea

Leaves of superior growth, imported from the Island of Formosa. Delicate in flavor, with the flowery fragrance that is a distinguishing feature of Formosa Oolong.

Green Japan Tea

Of a rich quality that appeals to all who prefer a mild sweet-drawing Japan Tea. Green Japan Tea is no longer artificially colored green. The Japanese Government now forbids the shipment of artificially-colored teas and our own Federal Pure Food Law prohibits their importation.

This Green Japan Tea without the artificial green coloring is more delicate and delicious in flavor and you will agree must be more wholesome.

Uncolored Japan Tea

Basket fired. A sweet-drawing Japan Tea of mild flavor and rich quality.

Mixed Tea

Imported teas of choicest growth, mixed in right proportion to produce a superior blend.



Roasted Cereal

Per 1-lb. package, 15 cents.

A pleasing and economical substitute for coffee. Prepared from choicest grain, carefully selected. Thoroughly cleaned and scientifically roasted. Free from coloring-matter, preservatives, chicory, glucose or adulterants of any kind. Worth a trial.

Culinary Paste Colors

Per jar, 10 cents.



Popular Colors: Apple-Green, Lemon-Yellow, Cherry-Red and Heliotrope.

For coloring jellies, ices, sauces, ice-cream, frostings, cakes, puddings and confectionery.

Flavoring Extracts

Almond, Celery, Nutmeg and Onion.

Per 2-oz. bottle, each 20 cents.

Lemon. Per 2-oz. bottle, 20 cents,

8-oz., 65 cents.

Orange. Per 2-oz. bottle, 25 cents,

8-oz., 85 cents.

Vanilla. Per 2-oz. bottle, 25

cents, 8-oz., 85 cents.

Essences of Cinnamon Com-

pound, Clove, Sassafras

and Wintergreen.

Per 2-oz. bottle, 25 cents.

The highest concentrations; made from selected materials of the finest quality. They possess a richness of flavor entirely lacking in ordinary extracts. Delicacy and strength combine to mark their absolute purity. The best and most economical Extracts that can be purchased. We urge their use.



Table Salt

Per 5-lb. package,

10 cents.

Refined and prepared by most approved modern methods. Absolutely free from starch, chalk or any other foreign substance. Extra dried and sifted. Always runs freely.



Celery Salt

Per 3½-oz. bottle, 15 cents.

A palatable condiment for use with gravies, meats, soups, etc., in very general use. Makes a delicious seasoning.

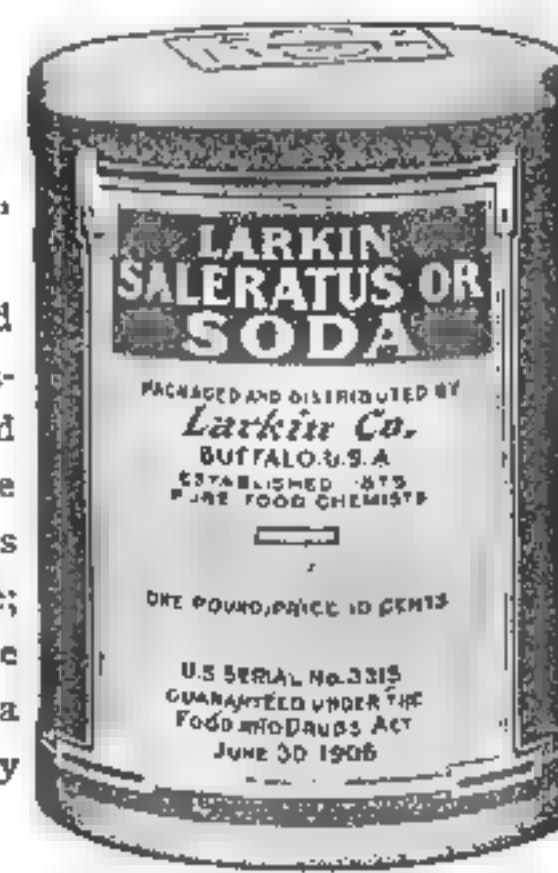


Saleratus or Soda

Per 1-lb. package,

10 cents.

For baking and cooking and valuable as a household remedy. The purest saleratus that can be made; absolutely free from ammonia found in ordinary saleratus.



Peanut Butter

Per 12-oz. jar, 25 cents.

Made from the finest grades of specially selected peanuts, roasted and ground by us. The careful blending of the different varieties of Peanuts used produces a deliciously flavored food, rich in nutriment and easily digested. May be used in various forms:—for sandwiches, salads, seasoning soups, etc. Recipes with each jar



Sweet Chocolate

Per 1/2-lb. cake, 12 cents.



Selected Cocoa-beans, combined with the best refined cane-sugar in proper proportion. Absolutely pure; nutritious and healthful. Used as a confection or for a beverage. Excellent for home-made candies.

Unsweetened Chocolate

Per 1/2-lb. cake, 30 cents.



Delicious, rich and nutritious. Ground entirely from the finest flavored Cocoa beans. Purest and best chocolate made for ice-cream, sauces, puddings, cakes, icings, confections, etc.

Cocoa

Per 1/2-lb. can, 30 cents.

Ground from the finest grade of Cocoa-beans, carefully selected for their exquisite aroma. Makes a nourishing, healthful beverage; easily prepared. It is also excellent for fudge, caramels, icings, etc.



Corn Starch

Per 1-lb. package, 10 cents.

Highest quality; absolutely pure. Manufactured and put up under hygienic conditions. Excellent for all culinary purposes.



Prepared Mustard

Per 12-oz. bottle, 12 cents.



A carefully prepared compound of mustard, salt, vinegar and spices; a delicious and wholesome condiment for cold meats, fish, etc. Makes a delicious salad-dressing by mixing with an equal part of cream, sweetened to taste.

Pork and Beans

With Tomato Sauce.
Per can, 15 cents.



A toothsome, substantial food. Carefully prepared from selected Michigan beans, tender juicy pork and Indiana-grown, ripe tomatoes. Put up in the most cleanly manner. Free from coloring-matter and preservatives.

Prepared Puddings

Chocolate Lemon Orange Vanilla

Per package, each, 10 cents.

Delicious desserts that are easily made ready to serve. They combine the ingredients to make a pudding by simply adding to milk and boiling. Can be prepared plain or by adding any kind of fruit, and can be served hot or cold with whipped cream or plain cream or milk. The contents of a package will make one quart of pudding. Very popular.



Macaroni

Per 1-lb. package, 15 cents.

Palatable and nutritious. Economical to use. Made under modern, sanitary American conditions that insure the absolute cleanliness so lacking in much of the imported Macaroni.



Pearl Tapioca

Per 1-lb. package, 12 cents.

Directly imported from the East Indies where the choicest Cassava grows from which Tapioca is made. White, clean, pure, the highest quality. Makes delicious puddings.



Prepared Jelly Desserts

Lemon Orange

Per package, each, 10 cents.



Tasteful desserts, easily made ready, requiring only the addition of water, and time to jelly before serving. May be served with various fruits such as oranges, cherries, bananas, etc., or plain. Serve with plain or whipped cream. The contents of a package makes one pint of dessert.



Egg Noodles

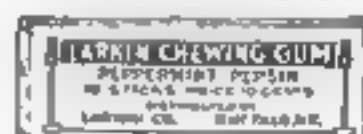
Per package, 10 cents.

Wholesome, pure and palatable. Economical and nutritious.

Chewing Gum

Per package of ten sticks, 10 cents.

Pure, wholesome; deliciously flavored with peppermint, contains sufficient pepsin to aid digestion.



Gelatine

Per package, 10 cents

Pure and wholesome. Easily dissolved; convenient, economical. A package makes two quarts of delicious dessert. Two envelopes of coloring included.



Tomato Catsup

Per 1-pint bottle, 25 cents.

Made from ripe tomatoes, sugar, vinegar, salt, onions and pure spices. Contains no chemical preservative or artificial coloring. A very superior Catsup.



Shredded Cocoanut

Per 1/2-lb. package, 18 cents.

Made from selected, fresh Cocoanuts of finest quality. Our stock always pure, fresh and sweet; contains all the oil of the cocoanut. Convenient and economical to use. For making cakes, pies, puddings, macaroons, candies, frostings and icings.



Root Beer Extract

Per 3-oz. bottle, 15 cents.

For making an invigorating and healthful temperance beverage. An extract of roots and barks flavored with sassafras and wintergreen. One bottle of extract sufficient to make five gallons of root beer.



Sago

Per 1-lb. package, 12 cents.

Carefully prepared clean, pure and healthful. Much used in place of rice, barley or tapioca to thicken soup. When combined with milk and eggs, or with fruit it is a highly nutritious and pleasant food. Recipes on package.



Larkin Perfumes and Toilet Waters 17

Quadruple Perfumes

Carnation Clover Heliotrope Lilac
 Lily of the Valley Jockey Club White Rose
 American Beauty Rose Violet

Per 1-oz. glass-stoppered bottle, each, 50 cents.



These perfumes are quadruple extracts, the highest concentration of natural flower-odors; in each the true fragrance of the flowers is retained in delightful form. Handkerchief Extracts are of so much greater strength than Cologne and Toilet Waters that only a few drops are needed to obtain the most pleasing and lasting results.

The superior quality of Larkin Quadruple Perfumes is quickly apparent to all users. Delicately boxed.

Sachet Powders

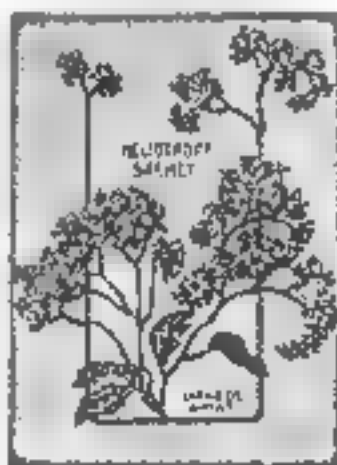
Carnation Pink American Beauty Rose
 Clover Heliotrope Violet

Per package, 10 cents; 1-oz. box, 25 cents.



Concentrated perfumes of flowers in powder form, such as every woman appreciates. Prettily packaged; convenient to tuck away among the contents of chest-drawers, or with handkerchiefs, gloves, ribbons and stationery. Also put up in boxes containing one ounce each; convenient for making Sachet bags for clothes-

presses, wardrobes, sofa-pillows, etc. Our Sachet-powders are of extra strength; very enduring



Toilet Waters

Clover Florida Water Lavender Lilac
 Lily of the Valley Modjeska
 American Beauty Rose Sandalwood Violet

Florida Water, per 4-oz. bottle, 25 cents.

Others, per 4-oz. sprinkler-top bottle, each, 50 cents.



The superior quality of these Toilet Waters insures lasting favor with all users. They are delicately perfumed and very refreshing. The large percentage of cologne spirits which they contain adapts them for the bath and makes them especially invigorating

They perfume the air of the sick-room, refresh the invalid, and are delightful restoratives, relieving headache and faintness when applied to the face and head.

Florida Water is a blending of several odors suggestive of its name; especially pleasing to men for use after shaving.

Modjeska Bouquet Perfume

Per 1-oz. glass-stoppered bottle, 35 cents.

A favorite everyday perfume; rich and refined, possessing lasting qualities. A delicate blending of several odors that always finds favor with the discriminating. Delicately boxed. Its popularity is shown by the ever-increasing demand.



Eau de Cologne

Per 4-oz. sprinkler-top bottle, 50 cents.

All perfumes and scented waters are sometimes called Cologne. Cologne is, however, a distinct perfume, obtained from orange-blossoms; fragrant and refreshing. It is named from first having been made in the city of Cologne. It occupies a position between Handkerchief Extracts and Toilet Waters, often preferred in place of either.

A very small quantity added to a basin of tepid water for an after-bath sponging is a most fragrant luxury



Florentine Orris Root

Per 1/4-lb. package, 25 cents.

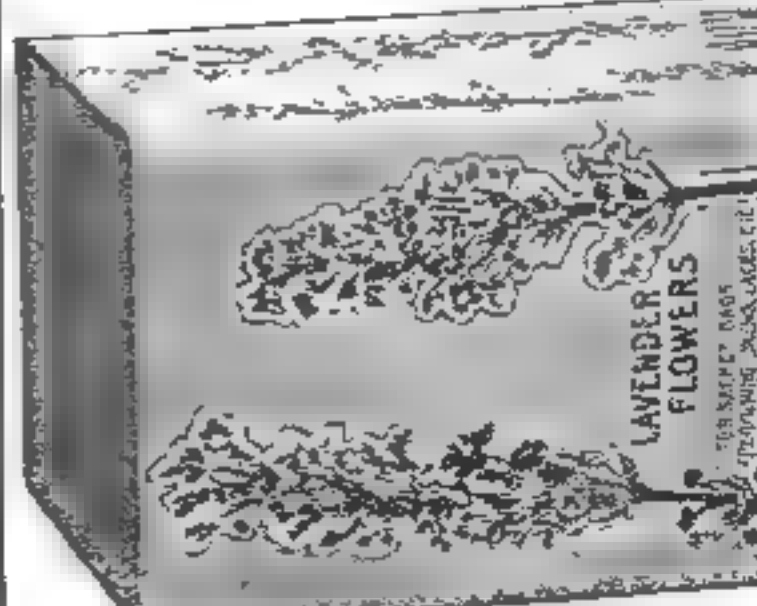
The fragrant root of the genuine Florentine Orris in powder form; for scenting linens, laces, etc. A very dainty and refined form of perfume used by housewives for ages. Also excellent for a dry shampoo



*Lavender Flowers

Per 1/4-lb. package, 20 cents.

Unsurpassed for use in sachet bags or for perfuming linens, laces, etc. Has a very refined and pleasing fragrance.





Larkin Toilet Preparations

NO care or expense is ever spared in our laboratories to make our Toilet Preparations the best that human skill can produce from the finest materials.



Liquid Dentifrice
Per sprinkler-top bottle,
20 cents.

An antiseptic Liquid Dentifrice, cleansing and purifying. The frequent application of a few drops, sprinkled on a moistened brush, preserves the teeth, sweetens the breath and keeps the gums in a healthy condition.

Larkin Liquid Dentifrice, used in connection with Larkin Tooth Powder contributes materially to sound teeth and a healthy mouth.



Complexion Cream
Per 2-oz. jar, 30 cents.

For healing, softening and beautifying the skin. It is delicately tinted pink, daintily perfumed and velvety-smooth.

An exquisite toilet preparation made from the purest ingredients. Completely vanishes without leaving the skin greasy. Will not promote the growth of hair.



Witch Hazel Cream

Per 4-oz. jar, 25 cents.

Soothes chapped skin. Relieves roughness and sunburn, bites and stings. Beneficial for use before exposure to heat or cold. Comforting after shaving. Will not promote the growth of hair. Contains 60 per cent. of Witch Hazel combined with approved emollients. Completely vanishes without leaving the skin greasy. Gloves may be worn immediately after applying.



Derma Balm
Per bottle, 25 cents.

A cooling, soothing lotion for daytime use. Free from greasiness, quickly absorbed. Agreeable to the most delicate skin, and imparts a velvety softness. Effective for all skin-irritations. A grateful after-shaving application.

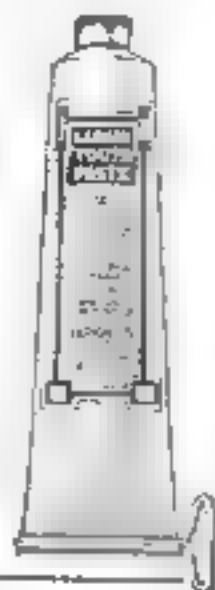
Massage Cream
Per glass jar, 50 cents.

Removes dirt from the pores, improves the complexion and benefits the skin, keeping it in healthy condition. When applied with correct massage-movements, it helps to remove wrinkles, fills up hollows and flabby necks and reduces double chins. Leaflet illustrating and describing massage-movements with cream.



***Cocoa Butter**
Per stick, 15 cents.

Very soothing and healing for chapped hands, rough skins, minor inflammations, skin irritation after shaving, massaging, and nursery use. Stick contains 1 1/4 oz. of the purest Cocoa Butter.



Tooth Paste
Per tube, 20 cents.

A superior dentifrice. Antiseptic and purifying. Cleanses, preserves and beautifies the teeth, benefits the gums, perfumes the breath. The paste comes from the tube in ribbon form; lies flat on the brush. Very economical and especially convenient for travelers.

Cold Cream

Per 1-oz. tube, 15 cents.

Per 2-oz. jar, 25 cents; 1/2-lb. jar, 75 cents.

A soothing, healing emollient, containing valuable medicinal properties. It is creamy and wholesome, remaining sweet and pure under all conditions. The best results are obtained when used before retiring.

Applied regularly to the face and hands, it will purify, cleanse, whiten, soften and beautify the skin. Will not promote the growth of hair.

For infants' comfort it has no equal; also excellent for cuts, sores, bruises, burns, scalds, chilblains, frost-bites, sunburn, chafing, chapped hands, catarrh, sore throat, etc.



Talcum Powder

Rose Violet

Per sprinkler-top jar, 15 cents.



A velvety, antiseptic absorbent, compounded only of pure Talcum and boracic acid, delicately perfumed. It affords immediate relief in prickly heat, and all skin-irritations.

A very beneficial absorbent for use after bathing and shaving, also for moist or greasy skin, chafing, blistered and sweaty feet, chapped hands, etc.

We offer the Rose Talcum to meet the growing popularity of pink-tinted powder.

Borated Talcum Powder

Per sprinkler-top jar, 15 cents.

A pure unscented Borated Talcum Powder for medicinal purposes. Extra fine quality.

Ideal Talcum Powder

Per sprinkler-top jar, 15 cents.

Pure, borated Talcum Powder fragrantly scented with a pleasing bouquet perfume. For general toilet use.



Tooth Powder
Per sprinkler-top jar,
20 cents.

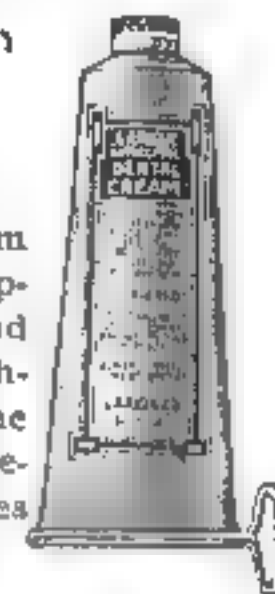
Preserves, whitens and beautifies the teeth, invigorates the gums, purifies and sweetens the breath. Will neither scratch nor injure the enamel, but provides the requisite friction to remove the mucous and daily incipient deposits of tartar.

***Antiseptic Dental Cream**

Peppermint Wintergreen

Per tube, 20 cents.

A highly antiseptic dental cream pleasantly flavored with either peppermint or wintergreen. Cleans and whitens the teeth without scratching them or abrading them in the least. Has a sterilizing and beneficial effect upon the gums. Comes out of the tube in a flat ribbon.



Deodorant Toilet Powder

Per can, 25 cents.

Neutralizes the odor arising from perspiration and other causes. To be dusted under the armpits and over the entire body after bathing. Especially efficacious for a sweaty feet. Best applied with a powder-puff.



Face Powder

Brunette Pink White

Per box, each,
5 cents.

Delicately scented, invisible and perfectly harmless. A superior cosmetic skillfully compounded from the very best of materials.

Smelling Salts

Lavender: Per bottle,
25 cents.

Violet: Per bottle,
50 cents.

Very pungent; pleasantly perfumed. Invigorating, refreshing and revivifying. A convenient and effectual relief for headache and faintness. Very dainty and refined. Put up in glass-stoppered bottles so that they will not evaporate or lose their strength.



Lehcaresor Papler Poudre Books

Per book, 90 sheets, 25 cents.

The genuine, made by Papler Poudre Ltd

Each sheet, 3 1/2 x 2 in., coated on one side with flesh-color face powder, delicately perfumed. Very convenient when the face becomes moist and flushed at the theater or when shopping, calling or traveling. Easily carried. Can be used without a mirror and without fear of spilling.



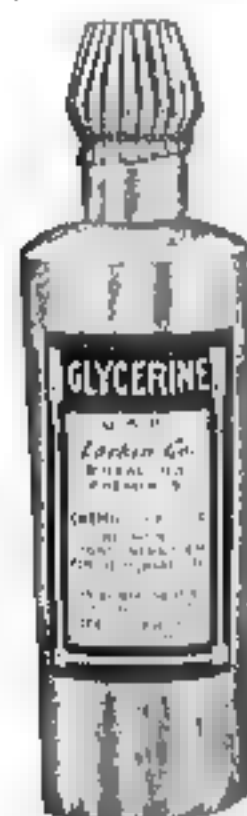
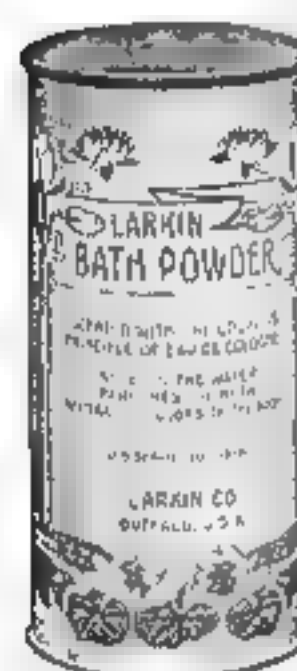


Quinine Hair Tonic
Per sprinkler-top bottle,
35 cents.

A purely vegetable preparation, scientifically prepared and delicately perfumed. Removes dandruff. Stimulates the growth of hair, restores and helps to maintain a healthful condition of the scalp.

Bath Powder
Per can, 15 cents.

A toilet luxury. For softening and perfuming the bath water. Fragrant and refreshing. Neutralizes odors of the body. Delicately scented with Eau de Cologne. A half-teaspoon to a teaspoon of the Powder to a wash-bowl of water renders water soft and fragrant. A tablespoon to a tub is usually sufficient.



Chemically Pure Glycerine

Per 2-oz. bottle, 15 cents;
6-oz. bottle, 35 cents;
16-oz. bottle, 75 cents.

For toilet and medicinal purposes. Highest concentration; absolutely pure. Clears, softens and beautifies the skin. Prevents chapping and cracking.

Toilet Benzoin

Per 2-oz. bottle, 25 cents.

Aromatic and antiseptic. One teaspoon to a wash-basin. Two or three teaspoons to a tub of water produce a luxurious and healthful bath.



Rosewater and Glycerine
Per bottle, 15 cents.

A blend of finest Rosewater and Larkin Chemically Pure Glycerine. Possesses soothing, cooling medicinal qualities that make it desirable for skin irritations such as sunburn, chafing and chapping.



Powdered Nail Bleach
Per bottle, 20 cents.

Larkin Nail Bleach used according to directions, removes discolorations from finger-nails, making them clean and white. Prepares the nails for the use of Larkin Nail Powder and Nail Enamel. Free from acid and positively harmless.

Nail Powder
Per box, 15 cents.

Highly polishes the finger-nails. Best results are obtained when used in conjunction with the Nail Bleach and Nail Enamel.

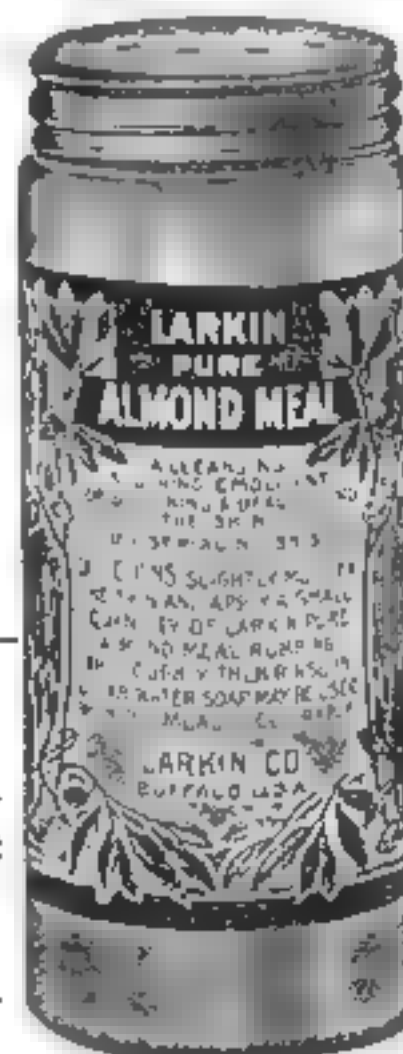


Nail Enamel
Per jar, 15 cents.

Its regular use imparts an enduring lustre to the finger-nails and augments their natural pink tint. The finger-nails treated with this preparation as directed become smooth and beautiful.

Almond Meal
Per jar, 20 cents.
Violet Perfumed

For cleansing and softening the skin; very soothing and healing. Particularly commended to those who suffer from rough, chapped skin. Used like soap, or with soap when washing the face and hands.



Violet Ammonia
Per one-pint bottle, 25 cents.

Healthful and refreshing. A delicately perfumed Ammonia-Water for the toilet and bath. It softens the water and thoroughly neutralizes odors of the body; will also deodorize the air of a sick-room and make it wholesome.



Bay Rum
Per bottle, 25 cents.

The finest bay-leaf product. No better Bay Rum can be obtained at any price. A pleasing after-shaving lotion. Also very refreshing to feeble and convalescent people. In sprinkler top bottles.



Egg Shampoo
Per bottle, 25 cents.

An antiseptic medicinal preparation combining the cleansing qualities of pure castile soap with the demulcent properties of the whites of eggs. Produces a copious lather. Thoroughly cleans the scalp and hair and promotes a healthy condition of both.



Rice Powder
Per 2-oz. can, 15 cents.
Pink White

A vegetable toilet powder suitable for all uses. Daintily perfumed with violet. This is an exceptionally fine powder that will appeal to those who cannot use ordinary toilet powders. It will agree with the most sensitive skin.

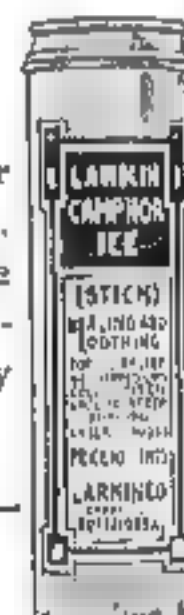


Foot Powder
Per box, 15 cents.

Soothing, healing and deodorant. Relieves tired, tender, aching, swollen and sweating feet. A teaspoon of the Powder sprinkled into each shoe in the morning before putting it on will absorb all excessive perspiration and keep the shoes dry. A comfort to all who are constantly walking or standing, also to those wearing new shoes.

Camphor Ice
Per stick, 10 cents.

A soothing, healing preparation for the relief of chapped lips, cold-sores, etc. Contains valuable medicinal properties. Convenient to carry and handy to use.



Brilliantine
Per bottle, 25 cents.

A dainty toilet accessory. Pleasantly perfumed with American Beauty Rose. For imparting lustre and softness to the hair and beard.



Headache Cologne
Per bottle, 35 cents.

An efficient and refreshing application for the relief of headache and nervous fatigue.

Larkin Pharmacal Preparations

QUALITY the highest. They may be used with absolute assurance that none better can be obtained. Guaranteed absolutely pure under the Federal Food and Drugs Act of June 30, 1906. United States Serial No. 3315.



Tincture of Arnica

Per 4-oz. bottle, 25 cents.
An efficient remedy for the relief of bruises, sprains and strained muscles and ligaments, also for earache. Full strength; a carefully prepared tincture of arnica-flowers.

Anodyne Liniment

Per 4-oz. bottle, 25 cents.
For rheumatic and neuralgic pains, lumbago, strains, sprains, sciatica and for use after severe exercise when a local anodyne is required.

Camphorated Oil

Per 4-oz. bottle, 25 cents.
A pure compound of oil and camphor. Used for the relief of sprains and bruises, also as a counter-irritant in bronchitis, croup and similar affections.

Spirit of Camphor

Per 4-oz. bottle, 30 cents.
Prepared from refined camphor and pure cologne spirit; very pungent. An excellent preparation much used locally in liniments, also for the relief of faintness and headache. A reliable household remedy.



Sweet Oil

Per 4-oz. bottle, 25 cents.
Absolutely pure Olive Oil. Of medicinal value in many ways, chiefly as a soothing application for burns, scalds and skin irritations, also for infants' use.

Castor Oil

Per 4-oz. bottle, 25 cents.
Perfectly pure. Pressed by cold process from beans of the castor-plant. Particularly desirable as a laxative and cathartic for children. When rubbed in well before retiring, is very good for sore corns and tired feet.



Anti-Inflammation Poultice

Per 15-oz. can, 50 cents.

A non-irritating, non-poisonous, antiseptic poultice or surgical dressing for reducing all superficial and deep-seated inflammation or congestion. For the relief of burns, frost-bites and inflamed joints.



Selditz Powders

Per box (12 powders), 30 cents.

A time-honored, pleasant, effervescent laxative and purgative. Larkin Selditz Powders are freshly made of carefully assayed chemicals, according to the U. S. P. formula. They will not lose their strength for several years, if kept separately wrapped and dry, as shipped by us.

Cough Syrup

Per 4-oz. bottle, 25 cents.

Dr. Silas Hubbard's formula and used by him in his family practice extending over sixty years. A safe and reliable home remedy for the relief of coughs, hoarseness, soreness, tickling, huskiness and similar affections of the throat.



Healing Ointment

Per tube, 15 cents.

An efficient, antiseptic, astringent and healing application for the treatment of cuts, burns, chilblains, bites etc.

Corn Salve

Per box, 10 cents.

Promptly removes corns without pain or inconvenience.



Corn Plasters

Per package of five, 10 cents.

Better and safer than cutting. Give quick relief. Each plaster consists of a gummed ring or pad of felt which protects the corn from pressure; a medicated center-disc and an adhesive strap to hold the plaster in place.



Witch Hazel

Per full-pint bottle, 30 cents.

Superior in every way to the Witch Hazel commonly on sale. It is distilled from the flowering twigs of the Hamamelis Virginica.



Hydrogen Peroxide

Per 6-oz. bottle, 20 cents.

A reliable germicide, antiseptic and disinfectant. Used as a mouth-wash, as a gargle for sore throat, as a wash for sores and wounds and as an application for insect-bites and skin irritations.

Soda Mint Tablets

Per bottle, 10 cents.

For the relief of acid stomach, indigestion, heart-burn, sick headache, etc.

Epsom Salt

Per 1-lb. box, 10 cents.

A commonly used and well-known cathartic, safe and active; cooling to the system.

Antiseptic Solution

Per 8-oz. bottle, 50 cents.

Toilet and Medicinal. Used as a mouth-wash; as a nasal-douche for catarrh and cold in head; as a gargle for sore throat; as a wash for cuts, sores and burns; as a lotion for eczema, sunburn, etc., and as a vaginal-douche.

Glycerin-Thymol Dental Antiseptic

Per 8-oz. bottle, 35 cents.

A non-poisonous, non-irritating antiseptic and deodorant. For the treatment of spongy or sore gums, ulceration or any inflamed condition of the mouth.

Oxide of Zinc Ointment

Per tube, 15 cents.

Soothing and healing. For sores, burns, cuts and all irritations of the skin.

Licorice Powder

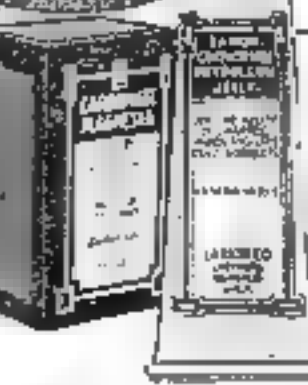
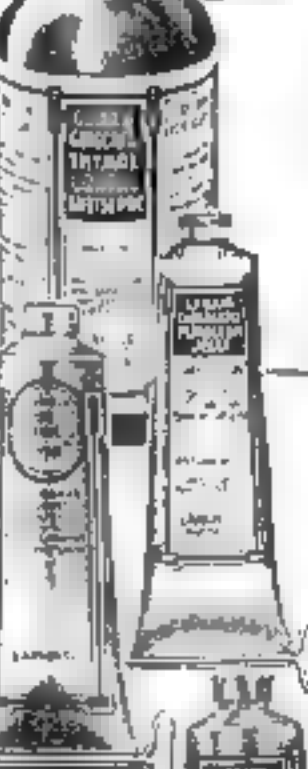
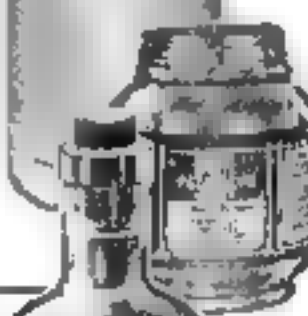
Per 1/4-lb. box, 15 cents.

A mild and efficient laxative; well known and time honored. An excellent home remedy.

Carbonate Magnesia

Per 2-oz. cake, 15 cents.

Used as a mild laxative and to relieve gastric acidity, or sour stomach; also as a dusting powder where the skin is broken or worn thin, and for a face powder.



Essences

Anise Ginger Peppermint

Per 2-oz. bottle, each, 25 cents.

Pure, strong and wholesome. Invaluable for the home. Our Ginger is made from Jamaica ginger-root of the finest grade, selection being made from a medicinal standpoint. Pungent, strong and absolutely pure.

Petroleum Jelly

Amber—Per 4-oz. jar, 10 cents.

White—Per 4-oz. jar, 15 cents.

Invaluable for medicinal purposes; made of the finest quality of Petrolatum. Relieves coughs, colds and soreness of the throat, nose and larynx, burns, sores, bruises, chilblains and all skin-irritations.

Carbolated Petroleum Jelly

Per tube, 10 cents.

Contains 3 per cent Carbolic Acid. An antiseptic, healing ointment for sores, cuts, burns, etc.

Mentholated Petroleum Jelly

Per tube, 20 cents.

A soothing application for nervous headache, neuralgia and rheumatic pains.

Camphorated Petroleum Jelly

Per tube, 15 cents.

A soothing, healing preparation for the relief of chapped hands and lips, cold-sores, etc.

Cod Liver Oil

Per 8-oz. bottle, 35 cents.

A superior quality of pure (Norwegian) Cod Liver Oil. Useful in Impaired Nutrition, Nervous Debility, Pulmonary Consumption, Chronic Bronchitis, etc.

Laxative Syrup

Per 4-oz. bottle, 25 cents.

A pleasant, harmless, cathartic for infants and children. For constipation, sour stomach and feverishness resulting from disordered stomach and bowels.

Court Plaster

Per package, 5 cents.

Pure Japanese silk; extra strong, extra adhesive; four pieces; one white, one black, two flesh.

Liquid Court Plaster

Per bottle, 10 cents.

Protective and healing. For cuts, bruises, burns, blisters, stings or any abrasion of the skin.

*Absorbent Cotton

Per 2-oz. package, 10 cents.

A high-grade pure absorbent cotton for medicinal purposes. Comes packed in clean sanitary packages of convenient size.

Rochelle Salt

Per ½-lb. box, 30 cents.

A mild, saline purgative, cooling to the system. Particularly suited to people with delicate stomachs; the least unpleasant to take of any salts.

Adhesive Plaster

Per box, 10 cents.

Standard quality Oxide-of-Zinc Adhesive Plaster. Known to many as surgeon's plaster. Used to hold the edges of cuts together; to hold surgical-dressings in place. One yard, one inch wide, in tin box.

Belladonna and Capsicum Plaster

Per plaster, 10 cents.

Porous, size, 7½ x 5 in. Relieves lameness, sprains, strains, swollen joints, local and muscular pains, neuralgia, sciatica, rheumatism, etc.

Cough Tablets

Per box of 32, 10 cents.

An excellent relief for affections of the throat such as coughs, hoarseness, soreness, tickling, huskiness, etc.

*Menthol Pencil

Price, 25 cents.

For inhalation and local application. Applied externally for relief of headache, neuralgia, earache, toothache, insect-bites and stings. Comes equipped with a handy aluminum holder.

Liquid Petrolatum

Per 4-oz. bottle, 15 cents.

Soothes and heals burns, sores, cuts, bruises, chilblains, chapped hands and skin irritations. Relieves coughs, colds, croup and soreness of the throat and nose.

Toothache Drops

Per bottle, 20 cents.

An effectual and safe remedy for toothache, prepared after our own well-tried formula.

Powdered Boric Acid

Per box, 10 cents.

A mild, efficient germicide and antiseptic. For dusting on inflamed surfaces; in ointment, for ulcers, burns, wounds, etc.; in solution, for sore eyes, and sore throat, also for nursery use—for washing baby's mouth, nose, ears, cleansing nipples, etc.

Precipitated Chalk

Per box, 10 cents.

A white, inodorous tasteless powder. Used as a remedy for acid-stomach, as a tooth powder and for other uses where precipitated chalk is needed.

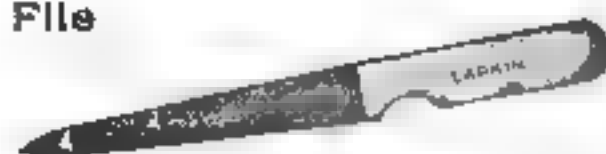
*Aromatic Spirit of Ammonia

Per 2-oz. bottle, 20 cents.

An efficient remedy for nervous headache, nausea and as an anti-spasmodic and anti-acid. Full strength and quality.

Larkin Toilet Articles

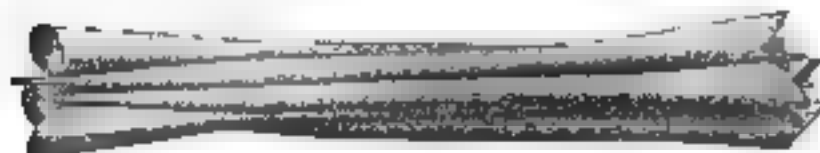
Nail File



Price, 20 cents.

Made of highly tempered steel, thin and flexible; 5 in. long. Enclosed in leather sheath.

Manicure Sticks



Per package of one dozen, 15 cents.

Regular manicure hoof sticks; made of boxwood (so-called orangewood); length, 5 in.; width of hoof, 5/16 in. Very strong.

Nail Clip

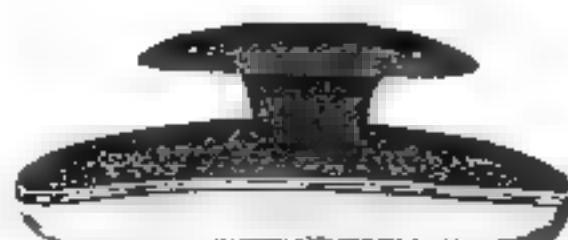
Price, 25 cents.

The pocket manicure. Combines nail-file, -cleaner and -clipper. Trims nails the correct shape with ease and safety. Length, 2½ in.



Nail Buffer

Price, 50 cents.



Handle and body of solid ebony, 5 in. long. Has extra detachable white chamois covering held in place by half-round nickel-plated band. Easily replaced when worn.

Manicure Scissors

Price, 75 cents.

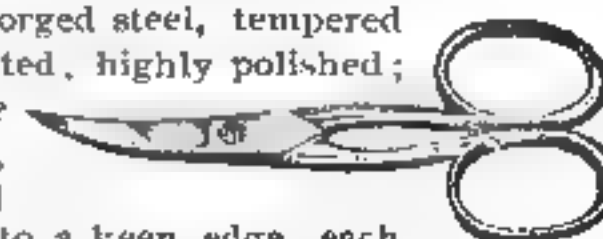
Made of forged steel, nickel-plated, highly polished; adjustable screw. Curved needle points. For cutting the cuticle only; not for the nails. Length, 4 in.



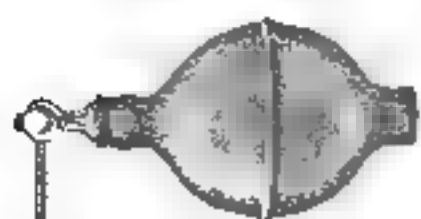
Nail Scissors

Price, 75 cents.

Made of forged steel, tempered and nickel-plated, highly polished; adjustable screw; length, 3½ in. Curved blades ground to a keen edge, each with a nail file on the back, right and left bows. Substantial and durable.



Larkin Toilet Articles (Continued)



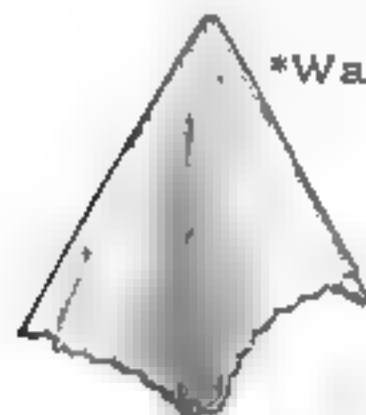
Atomizer
Price, 40 cents.

A necessity for the economical use of Larkin Toilet Waters, Perfumes, Antiseptic Solution and similar liquids. Throws a very fine long spray. Can be used in any bottle, not over 5 in. deep, or open dish and will operate until contents are entirely consumed. Simply constructed; not liable to get out of order; easy to keep clean and always ready for use. Metal parts of brass, nickel-plated. High-grade rubber bulb with check-valve in end.

Hair Tonic Sprayer

Price, 65 cents.

An efficient means of applying Hair Tonic to the scalp without wetting the coiffure. Consists of a white rubber bulb-container which screws on to a nickel-plated curved and perforated brass tube. Throws a very fine spray.

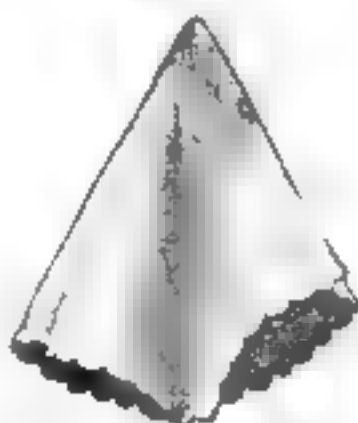


***Washable Face Chamols**
Price, 25 cents.

Extra-fine quality. Very soft. Size, 7 x 9 in.; oval shape, with pinked edge. Pearl gray color.

Face Chamols
Price, 10 cents.

Best quality, softest finish. Size, 5 x 7 in.; oval shape with pinked edge. Cream color.



Dentoid Tooth Brush
Price, 25 cents.

Equal to many retailed for 35 cents. 6½ in. long, ½ in. wide. Four rows of stiff, white bristles, ½ in.



long, in large tufts cut penetrating and formed to follow the curved outline of teeth. Tapering back. One brush in a box. Made for us in Japan.

Larkin Tooth Brush
Price, 25 cents.



Equal to many retailed for 35 cents. 6½ in. long, ½ in. wide. Four rows of stiff white bristles, ½ in. long. One brush in a box. Made for us in Japan.

Junior Tooth Brush
Price, 15 cents.

For children's use. Three rows of bristles in twenty-eight tufts; the two outside rows have



nine tufts and the inside row ten tufts. Bristles from ⅜ in. to ⅙ in. long, drawn with thread in white, bone handle. Length of handle, which slightly curves forward, 5¼ in. Made for us in Japan by the Imperial Brush Factory.

Sanitary Tooth Brush
Price, 30 cents.

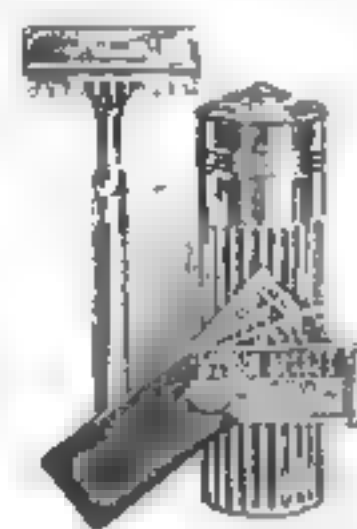
Transparent (amber-color) pyroxalin handle, 6¼ in. long with hole bored in end for hanging up.



Superior quality of stiff silver-white bristles, from ⅜ in. to ⅙ in. long, securely anchored in handle. A new brush given in exchange for any that loses bristles.

Larkin Safety Razor Outfit
Price, \$1.00.

Includes one complete safety razor and six extra blades. Razor has a German-silver blade-holder which will not rust nor corrode, with a detachable, nickel-plated handle. It is simple in construction and easy to adjust; length, 4¼ in.



The Blades are of best quality razor-steel, honed to a keen cutting-edge. Size, 1½ in. long by ½ in. wide. Entire outfit is enclosed in a nickel-plated tubular container with screw-cover.

Larkin Safety Razor Blades
Per package, 25 cents.



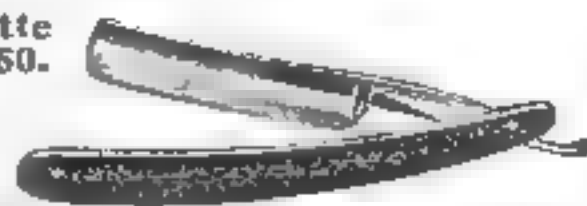
For Larkin Safety Razors. Made of the best grade of razor-steel, ground and honed ready for use. Five blades in a package. Size, 1½ in. long by ½ in. wide.

***Larkin Razor**

Price, in leatherette covered case, \$1.50.

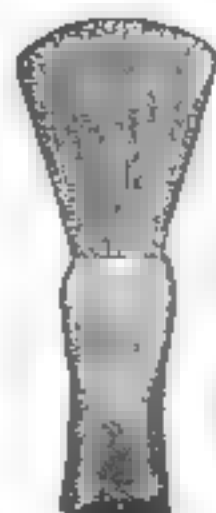
Made by J. R. Torrey Razor Co., Worcester, Mass.

Blade is of S. & C. Wardlow's English Razor Steel, honed and stropped to a keen cutting edge, and set in a flat, black, polished rubber handle.



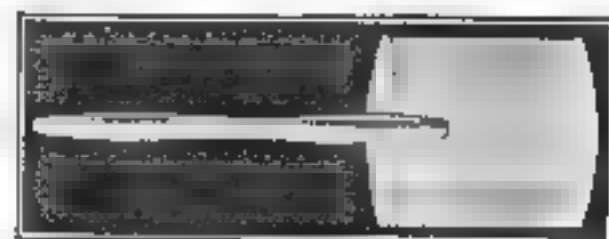
Shaving Brush
Price, 50 cents.

A good, substantial brush, 5 in. in length, serviceable and perfectly sanitary. Made of genuine white, French bristles securely set in rubber and cemented into a firm, white-bone handle with flat end. The "knot" of bristles is ⅝ in. in diameter at the base.

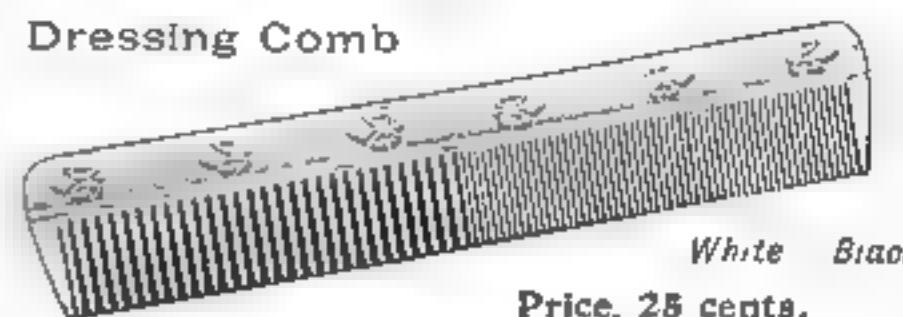


***Baby Comb**
Price, 15 cents.

Dainty and durable. Made of white pyralin. Comb part has fine teeth on both edges. Fitted with firm round handle.



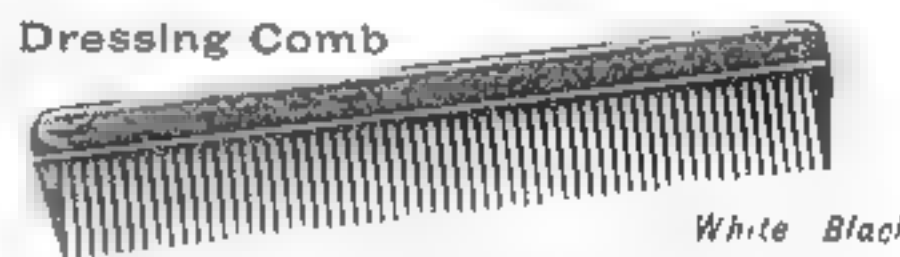
Dressing Comb



White Black
Price, 25 cents.

A flexible, durable comb with a strong back, made from pyralin. Fine and coarse teeth; width, 1½ in., length, 7½ in.

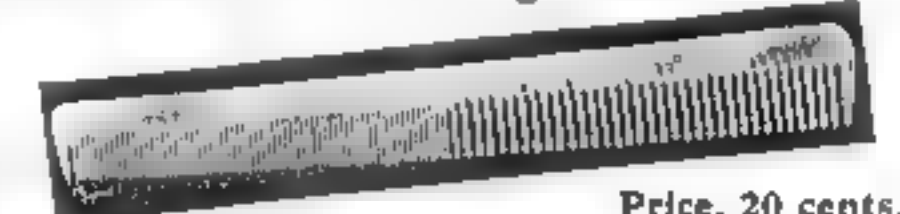
Dressing Comb



White Black
All Coarse Teeth Price, 25 cents.

A flexible durable comb made from pyralin. Width, 1½ in., length, 7½ in.

Gentleman's Dressing Comb



Price, 20 cents.

Made from mottled horn. Half coarse and half fine teeth. Length, 7 in.; width, ¾ in. at coarse-tooth end and ½ in. at fine-tooth end. Teeth burred by hand. Called a half-slant barber's comb.

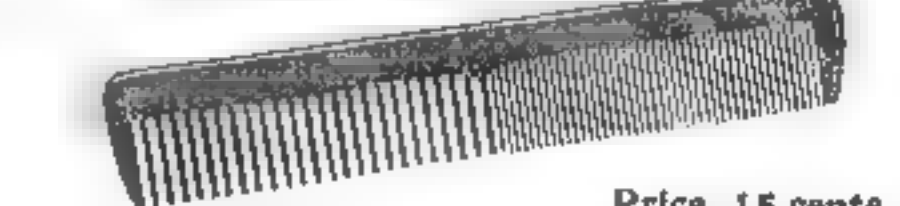
Great Comb



Price, 50 cents.

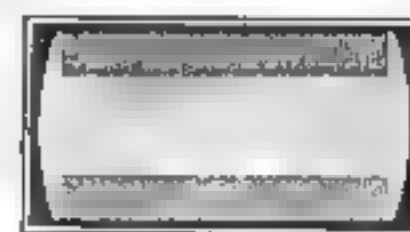
A black, hard-rubber dressing comb with moulded teeth and polished finish. Length 9 in., width 1½ in. at widest part. Choice of either all coarse teeth or half coarse and half fine teeth.

Horn Pocket-Comb



Price, 15 cents.

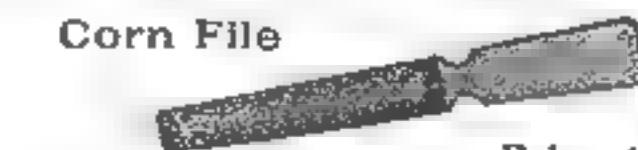
A serviceable comb made from mottled horn, 4½ in. long, ¾ in. wide, ⅝ in. thick at ends, slightly thicker at the center. Half coarse and half fine teeth. Well proportioned and finely finished.



Fine-Tooth Comb
Price, 15 cents.

A durable comb made from white pyralin. 3¼ in. long, 1½ in. wide; length of teeth, ⅞ in. 34 teeth to the inch.

Corn File



Price, 10 cents.

Made of Carborundum. For removing corns and callouses with perfect safety and without discomfort. Length, 6¼ in.; width, ¾ in. at handle, ½ in. at working-end.

Hair Brush

Price, 50 cents.

One piece ebonized-wood back and handle, 9 in. long by 2½ in. wide. Eleven rows of grey-mixed bristles, 1 in. long; secured by non-corrosive metal anchors.

Hughes "Ideal" Hair Brush

Price, \$1.50.

Handle and back made of Birch with imitation-Rosewood finish, hand-polished; 9 in. long. Eighteen rows of stiff, black single bristles set in a red pneumatic, rubber pad. The ideal hair brush for women.

*Sanitary Hair Brush

Price, \$1.00

A water-proof brush with back and handle of genuine mahogany, hand-polished finish. Aluminum face is set with eleven rows of extra-stiff pure hog bristles.

Toilet Tweezers

Price, 10 cents.

Handy for many purposes such as extracting slivers, ingrowing hairs and black heads from the flesh, etc. Made of tempered spring-steel, nickel-plated and finely polished, with ground plier-jaws. Length, 3 in.; width, ¼ in., width of jaws, ⅛ in.

Nail Brush

Price, 25 cents.

Length, 4½ in. Has six rows of genuine bristles, ½ in. exposed, drawn by hand into a polished, one-piece hard wood back. Made in Japan

Toilet Hand Mirror

Price, \$1.00.

A round French-plate mirror with beveled edge, 5 in. in diameter. Ebonized Birch handle and frame. Length over all, 10 in., width over all, 6¼ in.

Powder Puff

Price, 25 cents.

This Puff has the very best quality of white bone handle and plated, white satin pad, 2½ in. in diameter, with fine Swans-down firmly attached. It is dainty and serviceable.

*Pro-phy-lac-tic Nail Brush

Price, \$1.00.

A nail-brush of great serviceability. 4½ in. long x 2 in. wide. Has convex solid close-grained Black-Walnut back, rubbed finish, chemically treated to effectually prevent shrinking or checking. Aluminum face and back are securely riveted together with round-head aluminum rivets. Brush can be repeatedly sterilized with hot water without injury.

*Complexion Brush

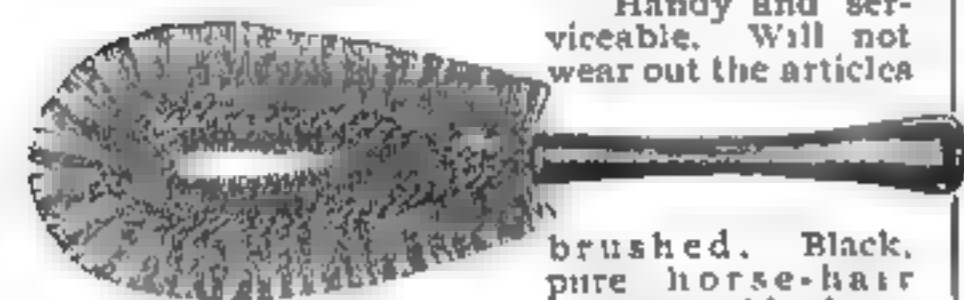
Price, 25 cents.

For thoroughly cleansing the skin of the face. Removes dirt and impurities from the pores and stimulates the circulation. Made of twisted galvanized wire, set with white horse-hair bristles and firmly cemented in a natural-finished handle. Dries quickly.

Clothes and Hat Brush

Price, 50 cents.

Handy and serviceable. Will not wear out the articles



brushed. Black, pure horse-hair bristles, 2¼ in. long, secured in a loop of twisted, galvanized-wire securely set into a wood handle 6¼ in. long finished in black rubberoid. Length over all, 14 in.

Tooth Picks

Per package of 1400, 5 cents.

Made of soft, white birch. Wedge shaped; rounded ends. 2¼ in. long. Do not split.



Waxed Dental Floss

Per Spool, 12 yds., 10 cents.

Valuable for removing foreign substances from between the teeth. Cleanly and handy. Will not injure the enamel of the teeth. The use of Dental Floss is advised by leading dentists everywhere.



Larkin Hardware Sundries

Steel-Laid Shears

Price, 65 cents.

Best quality crucible steel, nickel-plated, guaranteed. The best type of shears made. Will last a lifetime. Length, 7 in.

Acme Cast-Metal Shears

Price, 25 cents.

Nickel-plated. The strongest, sharpest and best-made, low-priced shears manufactured in America. Length, 7 in.

*Steel-Laid Button-Hole Scissors

Price, 75 cents.

Nickel-plated and polished. Blades are faced with crucible-steel and fitted with steel regulating-screw and brass set-nut that will not come off. Length of scissors, 5½ in.

*Steel-Laid Pocket Scissors

Price, 55 cents.

Nickel plated. Rounded at ends. Made of malleable iron with crucible-steel-faced blades. Safe for children to use. Length 4½ in.

Embroidery Scissors

Price, 50 cents.

Best quality of German forged steel, nickel-plated. Fine points and keen cutting-edges. Length, 3½ in.

Scissors

Price, 60 cents.

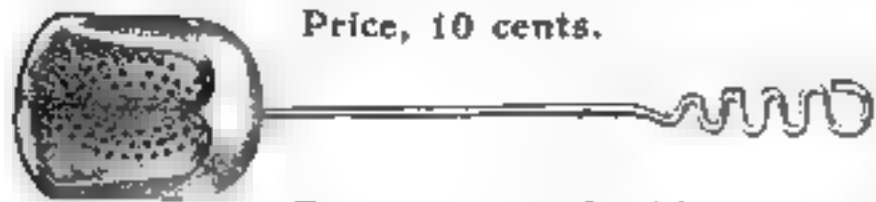
Best quality of German forged steel, nickel-plated. Keen cutting-edges. Length, 5½ in.

* Indicates new Products.

Larkin Hardware Sundries (Continued)

Cake Turner

Price, 10 cents.



For turning and taking up griddle-cakes, etc. Made entirely of steel, perforated blade. Strong, light, pliable. Very helpful. Length, 15½ in.

Can-Opener, Bottle-Opener and Cork-Screw

Price, 10 cents.

A sensible, convenient combination of three most useful articles. Made of steel, strongly riveted. The Can-Opener Knife is hardened and



ground to a keen edge, also has blade for opening friction top

cans. The Bottle-Opener is a continuation of the same piece which forms the Can-Opener Knife. The Cork-Screw has a fine, sharp point and folds inside of handle.



Drawer Pulls

Price, each, 5 cents.

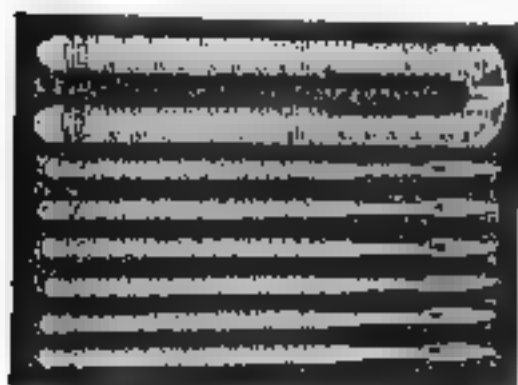
Patent posts, polished ball. Brass plated, best French lacquered. Posts are 3 in. apart.

Closet Hooks

Per package, 12 hooks, 12 cents.



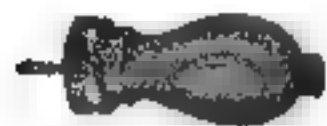
Extra strong and serviceable. Made of 10-gauge copper-plated steel wire. Available part of hat-hook is 3 inches long. A gimlet-pointed screw makes them easy to put up.



Nut Cracker and Picks

Per set of one Cracker and six Picks, 25 cents.

Made of round steel with spiral-knurled handles. Cracker is 5 in. long spread with wire spring. Picks are 4¼ in. long with spoon-shaped points. Nickel-plated and polished.



Base Knobs

Per box of two, 10 cents.

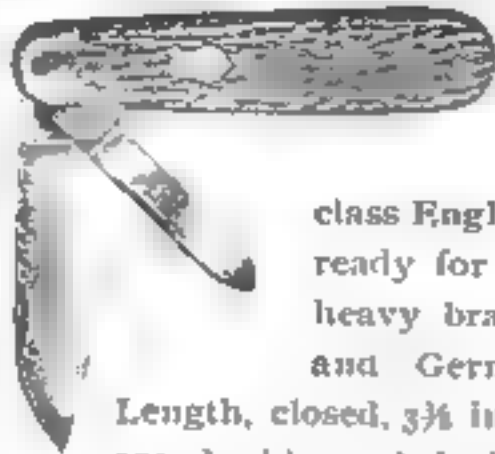
An Oak turning, with securely fastened felt tip and screw. Wax-finished. Protects doors, base-boards and walls.

*Four-Blade Pocket Knife

Price, \$1.00.



Four blades of fine English steel. All extra high polish except one small blade which is file-cut. Rivets and linings are of heavy brass. Sides are bone, imitating stag horn. Bolsters, and name-plate are German Silver. Knife is 3½ in. long.



Jack Knife

Price, 50 cents.

Two blades of first-class English steel; edges honed ready for use; stag handle with heavy brass lining, brass rivets and German-silver name-plate. Length, closed, 3½ in. Blades and springs are highly polished.

Gentleman's Pocket Knife

Price, 85 cents.



Two blades of very best English, crucible cast-steel hardened, tempered and honed ready for use; full crocus polished. Nickel-silver handle with rounded edges. Polished steel spring; both sides fastened with invisible nickel-silver rivets. Length, closed, 3½ in.

Putty Knife

Price, 15 cents.



Blade of tempered steel, 3½ in. long, 1½ in. wide, firmly riveted into a hardwood handle, with steel ferrule on the end. Handle 4 in. long with black rubberoid finish. Handy and popular for scraping pots and pans and for many other purposes around the house.

Paring Knives

Per package of two, 20 cents.



Blades are made of high-carbon steel, 3½ in. long, and are ground thin and honed to a keen edge; strongly riveted in handles. Handles are of hardwood, flattened, one finished with cherry-colored baked enamel, the other black rubberoid. Finish of handles not affected by boiling water.

Sanitary Kitchen Knives

Per pair, 50 cents.



Blades are high-carbon steel, ground to a keen edge. One blade is 3 in. long for paring only, the other is 4 in. long for paring and other purposes. Solid handles of aluminum nicely polished, indestructible and non-tarnishable. Handles and blades are joined so that there are no cracks nor openings to gather dirt and germs.

Bread- and Meat-Knives

Per package of two, 50 cents.

The Blades of Larkin Bread- and Meat-Knives are of high-carbon



steel, 8 in. long and sharpened to a keen edge ready for use. They are firmly riveted in oval rubberoid handles. Finish of handles not affected by hot water.

Kitchen Butcher Knife

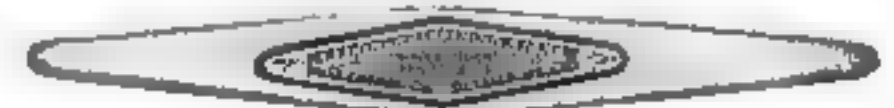
Price, 25 cents.



Length of Knife over all 10½ in.; blade, 6 in. long by 1½ in. wide, made of fine crucible steel, ground thin; honed to a keen cutting-edge and polished. Handle of real boxwood, beveled and firmly secured by six steel rivets to tang of blade.

Sharpening Stone

Price, 5 cents.



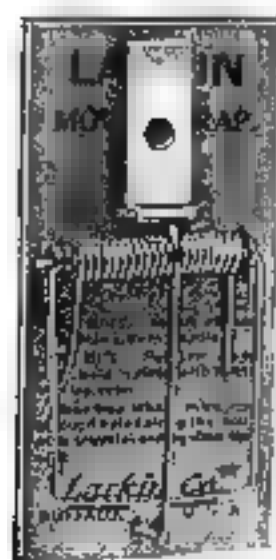
For knives, shears and general kitchen- and field-use. Admirable for scythes and sickles. Produces a keen edge by a few strokes. 9½ in. long.

Household Thermometer

Price, 50 cents.

Will register to 20° below zero and 120° above. Has black face with scale of degrees plainly marked in white; seasoned glass magnifying-tube containing mercury; nickel-plated clamps and guard. Mounted on beveled, ½-in. oak; 8¾ in. long, 2½ in. wide. Has metal hanger.

To Chicago and Peoria Branch customers, except points in Ill., by mail only, 6 cts. postage required. Western R. R.'s impose double rates if packed with other goods.



*Mouse Traps

Per package of four, 10 cents.

Has strong coppered-wire spring trigger and striking arm and is mounted on hardwood base 3½ in. x 1½ in.

*Screwdriver

Price, 25 cents.

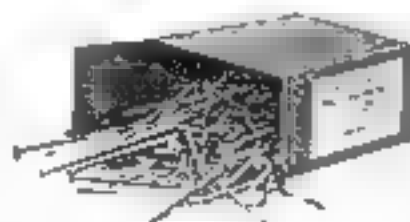


A strong, well made tool. Blade and shank of crucible steel, properly tempered. Blade is riveted through ferrule to prevent turning. Ferrule is nickel-plated. Fluted rock maple handle, black rubberoid finish. Length, blade 6 in., over all 11½ in.

Handy Assortment Nails, Brads and Tacks

Per 1-lb. package, 10 cents.

Contains fifty different kinds of nails, brads and tacks assorted most conveniently for household use.



Carpet Tacks

Per package 500, full count, 5 cents.

First-quality blued steel tacks; solid heads; needle points. Because of their special peg shape they hold fast but are easily removed from floor. Size, 8-oz.



Larkin Paints and Varnishes

Circular showing colors mailed, on request. Full directions on each can.

25



No. 707, White Enamel
Per ½-pt. can, 30 cents.
Per 1-pt. can, 45 cents.
Per 1-qt. can, 80 cents.

Easily flowed; produces a white, lustrous surface on wood, plaster, brick and metal work. It is an admirable bathtub enamel, and gives a beautiful, snow-white finish to walls and ceiling. If given a rubbed-down finish, it takes a high polish.



No. 727, Inside White Paint
Per 1-qt. can, 75 cents.
Per 1-gal. can, packed separately, \$2.85.

For all inside work. Has excellent covering qualities. Gives a pure white, egg-shell-gloss finish, which will not turn yellow nor darken. Two coats are sufficient for all ordinary work. Apply with a Larkin Paint Brush.



No. 717, Flat White
Per ½-pt. can, 25 cents.
Per 1-qt. can, 75 cents.

This should be used before Larkin White Enamel on new work and on dark surfaces. For a flat white effect it may be used alone. Dries in from 24 to 48 hours. Has a good body and gives a durable, lasting finish. Easily applied by anyone. Use a Larkin Paint Brush.



Colored Varnishes

No. 686. Cherry,
No. 673. Dark Oak,
No. 686. Mahogany,
No. 693. Ground Color,
No. 688. Light Oak,
No. 683. Walnut.

Per ½-pt. can, 25 cents.
Per 1-qt. can, 75 cents.

Give a brilliant and durable finish to new surfaces and to all kinds of old woodwork, furniture, metal, wicker, linoleum, crockery, porcelain, etc. Stain and finish in one application. Easily applied by anyone; always give splendid results. Dry hard over night. Apply with a Larkin Varnish Brush.

Ready-Mixed House-Paints



Per 1-qt. can, 65 cents.
Per 1-gal. can, \$2.50.

NOTE: All orders for 3-gals. or more will be shipped, when possible, in 3-gal. kits.

NO.	COLOR	NO.	COLOR
1	Black	65	*Pea Green
12	Light Blue	25	Yellow Green
27	Medium Blue	35	Deep Olive
32	Dark Blue	45	Fern Green
13	Buff	55	Blind Green
23	Chocolate Brown	26	Maroon
14	Pearl Gray	16	Venetian Red
24	Drab	7	White
34	Dark Gray	18	Medium Yellow
15	Apple Green	28	Orange Yellow

For outside and inside work, for a brilliant, lasting finish. Made in our own factories by experts and are superior in every way to the ordinary ready-mixed paints. They are made for durability in any climate. Two coats sufficient for all ordinary work and, if applied according to directions on the can, one gallon covers from 300 to 325 square feet of surface (with two good coats under average conditions). They are easily applied. When ordering, specify color and give color-number.

No. 601, Flat Black
Per ½-pt. can, 25 cents.

Gives a dull velvety finish to all metal or woodwork where a wrought-iron effect is desired. For picture-frames, window-screens, andirons, chandeliers and metal-work.



Ready-Mixed Floor-Paints

No. 204, Gray. No. 205, Green. No. 206, Terra-Cotta. No. 208, Yellow. *No. 203, Dark Brown.

Per 1-qt. can, 50 cents.

Per 1-gal. can, packed separately, \$1.65.

Ready-mixed, easily applied, extra durable and under ordinary conditions dry over night. They will stand the action of the weather, scrubbing, etc. excellently and can be used on outside porch-floors as well as on indoor floors. Made with the same care as the Larkin Ready-Mixed Paints. When ordering, specify color desired and give color-number.



No. 600, Clear Varnish
Per ½-pt. can, 25 cents.
Per 1-qt. can, 75 cents.

Produces a fine finish on natural hard- or soft-wood floors and woodwork or surfaces painted in flat colors. Gives a brilliant finish and wears well. Can be applied directly to close-grained woods like cherry, maple, pine, etc., but should be applied over a filler on open-grained woods like oak, ash, chestnut, etc. May also be used on oil-cloth, linoleums, etc. Easy to spread. Use a Larkin Varnish Brush.



No. 400, Renovating Varnish

Per ½-pt. can, 20 cents.
Per 1-qt. can, 60 cents.

For brightening up old paint and varnish on furniture, woodwork, floors, linoleums, carriages, automobiles, etc. Not sticky. Easily applied with a cloth. Will not crack, blister or peel and is water-proof.



Crack Filler
Per 3-lb. can, 40 cents.

For filling cracks and seams in floors before painting. Puts an end to dirt that is continually working up through cracks in old floors; makes smooth, even surface which, when painted with Larkin Floor Paint, looks well and is easily kept clean.

Contents of a can is sufficient for any ordinary 12x12 ft. floor under average conditions. Easily applied. Full directions on can.

Special Colors Made To Order In 8-Gallon Lots
Price Per Gallon, \$2.50.

This offer makes possible the securing of any shade of Paint, either for inside or outside work. On orders for 8 gallons or more of one color, we match any color desired when sample is sent with order. Paint promptly shipped in one package. Customer should retain for comparison a sample of the same color sent us.

An order for 8 gallons amounts, at list-price, to \$20, and costs, if ordered without Premium, \$10 or \$1.25 per gallon. An excellent illustration of the double-value given every Larkin Factory-to-Family customer. All orders for special colors filled from Buffalo, N. Y.



*Wall-Paper

List-Prices range from 14 cents to 50 cents per double-roll.

Side-wall, Border and Ceiling Papers in attractive designs and pleasing colors. Selections suitable for Parlors, Halls, Dining-Rooms, Libraries, Bedrooms, Kitchens and Bath-rooms.

Book of 30 Sample Papers mailed on receipt of 5 cents to cover postage; or on request one will be packed free with any Product-order.

Floor Wax

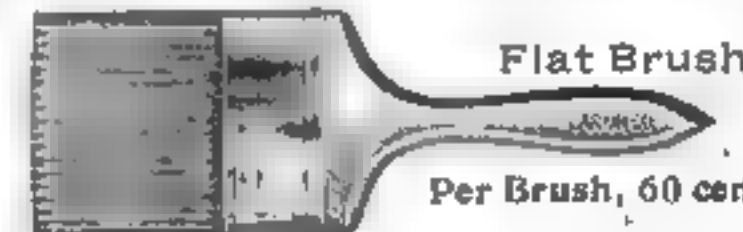
Per 1-lb. can, 50 cents.

Produces a durable, water-proof polish on hardwood floors, interior woodwork and furniture.



Paint Brushes

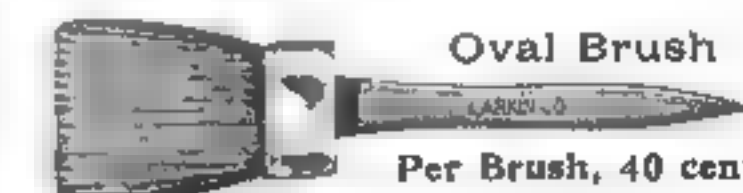
Made of the highest grade of Black China-bristles; 1/8 to 3/8 in. of bristles securely set into hardwood handle with nickel-plated binding.



Flat Brush

Per Brush, 60 cents.

10 1/2 in. long, bristles 3 1/2 in. wide, 3/4 in. thick, exposed length 2 1/4 in.; particularly adapted for applying paint or varnish to floors or any large, flat surface.



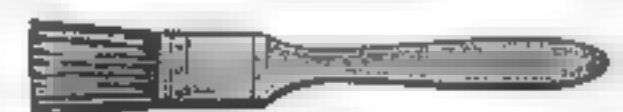
Oval Brush

Per Brush, 40 cents.

9 1/2 in. long, bristles 1 1/2 in. wide, 1 1/4 in. thick, exposed length 2 3/4 in.; particularly adapted for applying paint or varnish to inside house-finish, carriages, wagons, furniture or wherever a medium-size brush is desirable.

Varnish Brushes

Made of the highest grade of pure China-bristles; 3/8 in. of bristles securely set into hardwood handle with nickel-plated binding. Particularly adapted for applying Varnishes, but well suited for paint-work of all kinds.



Per brush, 7 1/2 in. long, bristles 1 in. wide, 3/8 in. thick, exposed length 1 1/4 in., 10 cents.
8 1/2 in. long, bristles 2 in. wide, 1/2 in. thick, exposed length 2 in., 20 cents.

Bronzes

Gold Aluminum
Per 2-oz. pkg., each, 25 cents.

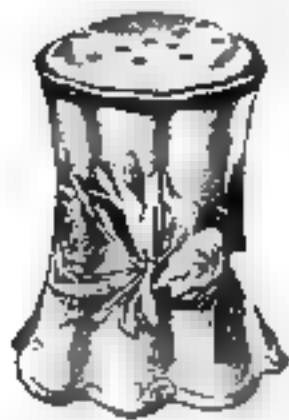
Produce a rich, permanent finish on radiators, hot-water boilers, steam- and gas-pipes, iron beds, picture-frames, chandeliers, bric-a-brac and ornaments of all kinds. Easily applied with camel's hair brush sent with each package.

* Indicates new Products.

Larkin General Sundries

China Salt and Pepper Shakers

Per pair, 50 cents.

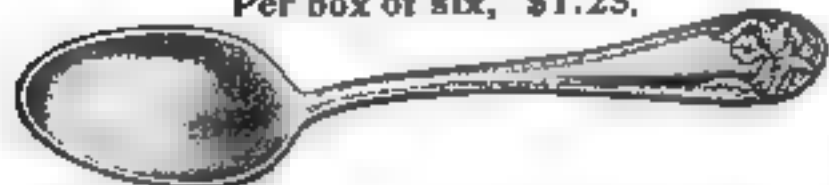


Genuine china; one piece, fluted shape with flaring, scalloped bottom and raised top. Old ivory color; decorated with a large pink rose and gold band around top. Filled through bottom. One each, salt and pepper, in a carton.

Silver-Plated Teaspoons

Wm. Rogers Mfg. Co. A.A.

Per box of six, \$1.25.



Handsome, serviceable spoons of 18% nickel-silver, extra silver-plated, 50 dwt. per gross. Burnished; French Gray tips. Orchid design. Each spoon stamped "Wm. Rogers Mfg. Co. A.A." To Chicago or Peoria Branch customers, except points in Ill., by mail only, 7 cts. postage required. Western R. R.'s impose double rates if packed with other goods.

Household Paper Doilies

Per carton of 100, 50 cents.

These doilies are made of a fine quality of white, linen-finish paper with imitation-embroidered scalloped edges and daintyilly-of-the-valley design. They closely resemble real, embroidered linen, suitable and economical for all occasions; particularly when tables are to be set for a large number of people.

Four sizes; diameters 3 1/4 in., 6 1/4 in., 7 1/4 in., and 8 1/4 in.; 100 doilies, 25 of each size, in a carton.



Insect Powder

Per package, 15 cents.

Sure death to flies, roaches, water-bugs, ants, mosquitoes, moths, bedbugs and all insect pests. Non-poisonous.



Toilet Paper

Per package, 12 rolls, \$1.00.

Smooth finish. Each roll guaranteed to contain one thousand, 4 1/2 x 5 in. sheets.



Water Glass

Per can, 15 cents.

Will keep eggs fresh for months as attested by U. S. Gov't, Dep't of Agriculture. Full directions on can. The contents of a can of Larkin Water Glass added to 10 quarts of water (that has been boiled) will make enough solution to cover 15 to 16 dozen eggs, making the cost of the egg-preserved about 1 cent per dozen eggs.

Safety Matches

Per package, 12 boxes, 10 cents.

No smell. No danger. Light only on box. Only safe kind where there are children.



Safeguard Matches

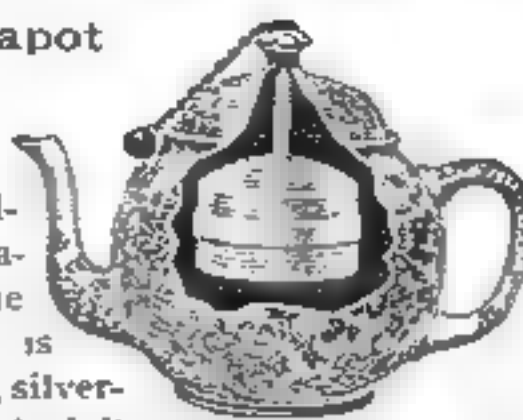
Per case of 36 full boxes, 500's, \$1.80.

Large sticks. Ignite without noise. Heads do not fly. Sold in cases only.

*Tea-Ball Teapot

Price, \$2.

Body made of vitreous china. All-over blue floral decoration put on under the glaze. The tea-ball is made of nickel-silver, silver-plated. By chain attached, it can be withdrawn from water and secured in the cover of Teapot as soon as infusion is of the right strength. This assures a perfect cup of tea, the last cup being of the same uniform strength as the first and equally free from tannin. Capacity, 6 cups.



Waxed Paper

Per package, 10 cents.

Chemically pure. Impervious to air, moisture, insects and odors. Handy for many purposes about the home. Convenient for packing lunches.



Keeps bread, cake, cold meats, cheese, butter, etc., fresh, clean and free from dampness and odors. Costs less for use in cake- and bread-pans than butter or lard, to prevent sticking while baking. Put up, 48 sheets, 12 x 18 in., in a package.



Larkin Cook Book

"Good Things to Eat and How to Prepare Them"

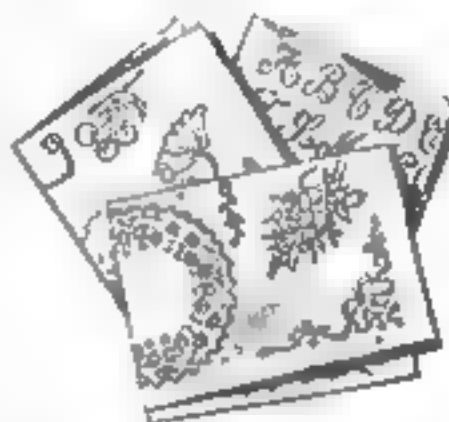
Price, 15 cents.

Over 250 recipes especially formulated for our customers by the Larkin Kitchen Laboratory. The book also contains helpful tables of time measurements and proportions and other information of value to the housewife. Bound in flexible buckram.

*Friction Transfer Patterns

Price, 25 cents.

Sixty-six patterns. Easily transferred to any surface; cloth, wood, leather, metal, glass or celluloid. Designs suitable for Centerpieces, Jabots, Towels, Pillows, Corset-Covers, Collars, Belts, Shirt-Waists, Babies' Bonnets, Doilies, Table Runners, etc.; also two complete Alphabets and a miscellaneous assortment of animal, floral and conventional designs. Several impressions can be made from one pattern.



Dyes

Per package, each, 10 cents.

For the dyeing of cotton, linen, wool, silk or mixed goods. One package contains sufficient dye for one pound of fabric. We have the following colors:—

No.	Color	No.	Color
301	Black	375	Dark Green
312	Light Blue	336	Pink
333	Dark Blue	346	Scarlet
342	Navy Blue	356	Crimson
343	Brown	366	Garnet
353	Seal Brown	376	Turkey Red
344	Gray	318	Yellow
365	Light Green	328	Orange
	309	Purple	

Liquid Glue

Per tube, 10 cents.

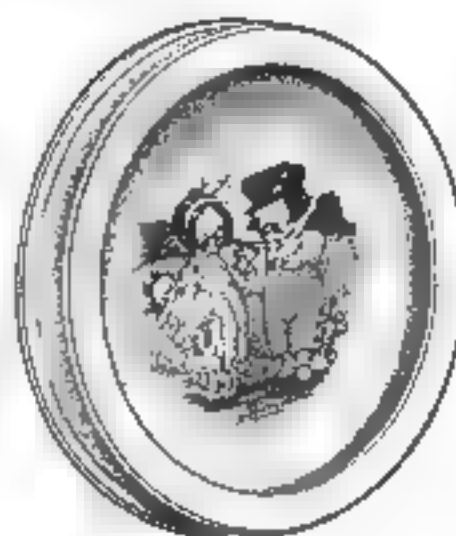
A pure, strong, durable glue; clean and convenient. Can be applied without a brush.



*Baby Plate

Price, 50 cents.

Made by Buffalo Pottery in semi-vitreous porcelain. Plate will not tip. Rim makes it easy for child to spoon food without aid of pusher. Campbell-Kid Decorations in bright colors. Diameter, 8 in. A plate the child will prize.



China Cement

Per bottle, 15 cents.

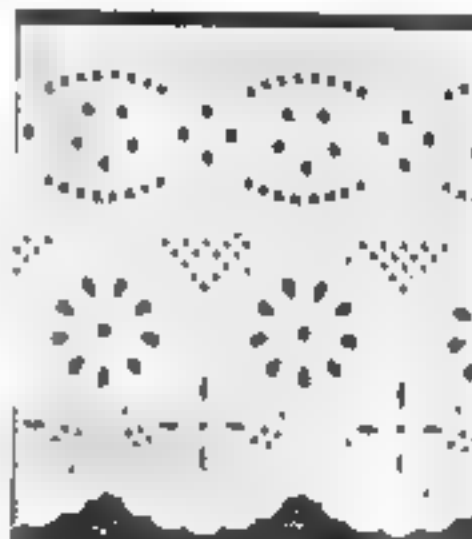
For mending broken china and glassware, so that it is restored to durable service. Needed in every home.



Shelf Paper

Per package of 30 yards, 30 cents.

Best quality white, heavy, smooth-finish paper, 11 inches wide, fancy-cut border, 4 inches wide. Embossed and perforated. Does not tear easily.



Machine Oil

Per 2-oz. bottle, 10 cents.

For oiling all kinds of delicate machinery. Makes it run easily and smoothly. Will not gum. Takes the squeak out of rusty hinges, etc.



*Oilit

Per 4-oz. bottle, 20 cents.

A combination polish and lubricant. Prevents rust. Can be used on furniture or machinery with equally satisfactory results.

Household Candles

Per package, 1 doz., 20 cents.

Extra hard; no better made for household use. Length, 4 1/4 inches.



Mixed Bird Seed

Per package, 10 cents.

A superior mixture of canary seed, millet and German rape. An ideal food for birds; will help to keep them in healthy singing-condition. A cuttlebone in each package.

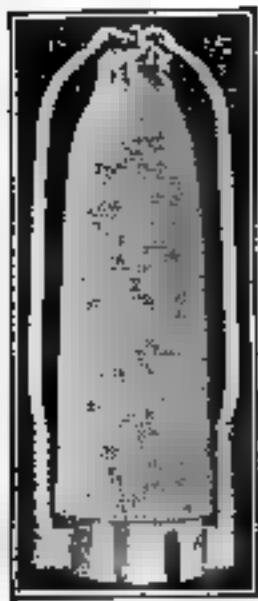


Sulpho-Tobacco Plant- and Animal-Soap

Per 3-oz. cake, 10 cents; 8-oz. cake, 20 cents; 10-lb. cake, \$3.00.

Kills bugs and insects on plants, flowers, shrubs and trees. An excellent wash for exterminating vermin on sheep, cattle, dogs, horses and poultry. Destroys cockroaches, carpet-bugs, moths, etc.





Gas Mantles
Upright Inverted
Price, each, 15 cents.

Made of Ramie fibre giving exceptional strength and brilliancy. More incandescent material than in other 15-cent mantles. To renew mantles every few months is economy. Old mantles diminish illuminating power. Be sure to state which kind wanted. Each securely packed in a paste-board carton. To Chicago and Peoria Branch customers by mail only, 1 ct. postage required for each mantle.



*Dustless Dust-Cloth

Price, 25 cents.

A dust-cloth chemically treated to absorb dust; positively will not scatter it. Particles of dust are retained in cloth until washed out in warm water and soap. Sanitary, reliable, durable. Polishes woodwork, glassware, metal and leather goods. Size, 30 in. x 34 in.



Horse and Cattle Ointment

Per 8-oz. can, 25 cents.

Healing and antiseptic. For treating wounds, abscesses, burns, collar- and saddle-galls, grease heel, contracted feet, mange, garget, hoof-rot and skin-diseases.



*Rubber Cement

Per tube, 10 cents.

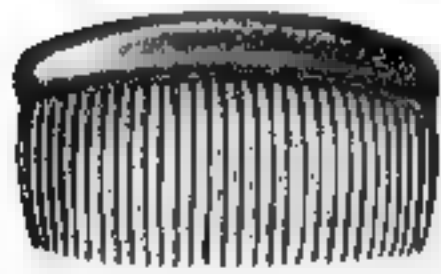
Equal to the best and most expensive rubber cements made. Very useful in repairing rubber goods of any kind—sticks tight.



Larkin Notions

Back Comb

Amber Color (Light) Shell Color (Dark)
Price, 50 cents.



A handsome, durable comb made from celluloid. Polished on both sides; re-enforced at top; teeth rounded; length, 5½ in.; width, 2¾ in.

Barrette

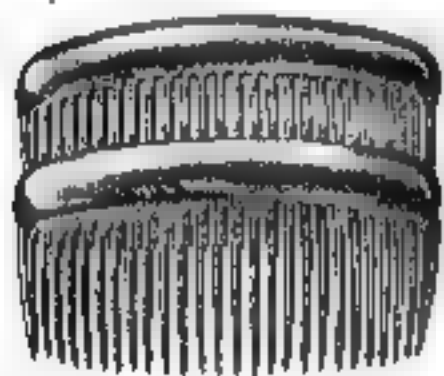
Amber Color (Light) Shell Color (Dark)
Price, 25 cents.



A handsome, durable Barrette made from celluloid. Polished on both sides; length, 4¾ in.; width, 1¾ in.

Side Combs

Amber Color (Light) Shell Color (Dark)
Per pair, 50 cents.



Match Larkin Back Comb; length, 4¾ in.; width, 2¾ in.

Horn Hair Pins

Amber Color (Light) Shell Color (Dark)
Per carton, 25 cents.



Made of steers' horn. 3¼-in. long, of conventional crimped pattern. Flexible. Superior in quality to those made of hoof, which are brittle. Packed 12 in carton.

Crimped Hair Pins

Per package, 5 cents.

Best enameled wire, strong and serviceable. Made by the De Long Hook & Eye Co. Assorted lengths (Invisibles), 1¾, 2, (Standard), 2¾, 2½ and 2¾ in. Eighty pins in a package.



*Crimped Celluloid Hair Pins

Amber Color (Light) Shell Color (Dark)
Per package of six, 25 cents.

Made of an especially fine grade of celluloid. 3¼-in. long x ¾ in. wide at top; finished round, with slender points. Beautifully polished.



Toilet Pins

Per paper, 10 cents.



The very best quality of blued steel-wire pins with substantial glass heads; will not bend nor break easily. One gross in a paper, 8 doz. black and 4 doz. white. 1¼ in. long. Very useful and handy.

Safety Pins

Per package, 15 cents.

Made of brass spring-wire heavily nickel-plated. Will not bend easily; will not rust. Guarded spring; needle-points. Will not come unfastened while in use. Each package contains 3 dozen pins, one dozen each of sizes 1, 2 and 3.



Women's Embroidered Lawn Handkerchiefs

Per package of four, 50 cents.

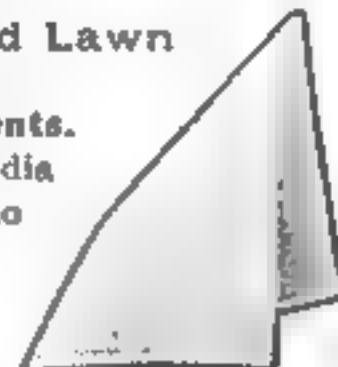


Made from White Mercerized India Lawn, about 12 in square, with ¼-in. hemstitched hem. One corner in each of the four handkerchiefs is embroidered in close imitation of Madeira Convent hand-work.

Women's Hemstitched Lawn Handkerchiefs

Per package of six, 50 cents.

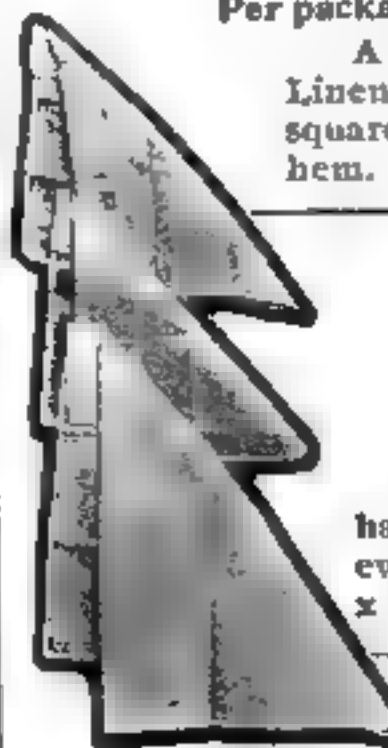
Made from mercerized India Lawn, woven 108 x 112 threads to the square inch. Standard size about 12 in. square, including ¼-in. hemstitched hem.



Women's Hemstitched Linen Handkerchiefs

Per package of two, 50 cents.

A very fine quality of pure Irish Linen. Standard size about 12 in. square, including ¼-in. hemstitched hem.



* Plain Lawn Handkerchiefs

10 Handkerchiefs in Envelope.

Price, 50 cents.

Good quality plain-lawn handkerchiefs. Excellent for every-day use. Size about 12 in. x 12 in. with ¼-in. hem.

Men's Hemstitched Lawn Handkerchiefs

Per package of four, 50 cents.

Made from White Cambric-finished India Lawn, woven 100 x 100 threads to the square inch. They measure about 18 in. square and have ¼-in. hem.



Shoe Laces

Men's Women's

Each, per package of two pairs, 10 cents.

Men's, 40 in. long. Women's, 45 in. long. Extra strong. Fast black. Permanent tips.

Men's Suspenders

Per pair, 50 cents.

An all-elastic, hse-webbing suspender, 1½ in. wide; silk stitching; white leather trimmings; ball-and-socket cast-offs. Metal buckles and slides.



Men's Garters

Per pair, 25 cents.

Made of ¾ in. cable elastic with improved nickel-plated brass fasteners. Strong, durable, rustless. Color, black.

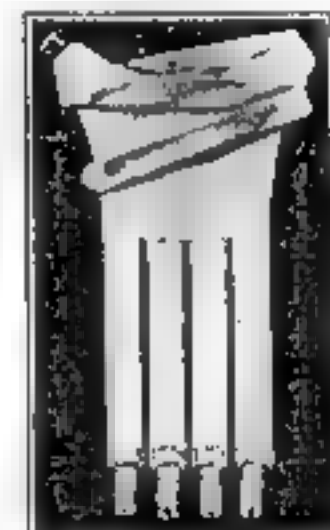


Women's Hose Supporters

Colors, Light-Blue, Black and White.

Per pair, each, 50 cents.

A four-strap pad supporter; pad made of finest grade of mercerized moire. Belt-strap, adjustable to fit waist-sizes, 24 to 34. Best quality hse-web elastics, 8½ in. long, 1¼ in. wide. Adjustable buckles. Patent locking-loop clasps. Plush protected buttons.



Children's and Misses' Hose Supporters

Per pair, 25 cents.

A two-strap garter of 1-in. hse-web elastic; black and white striped; adjustable buckles, patent locking loop-clasps and safety-pin attachment. Children's length, 7 in., fit ages 2 to 6, length, 9½ in., fit ages 7 to 13. Misses length, 11½ in., fit ages 14 to 18.

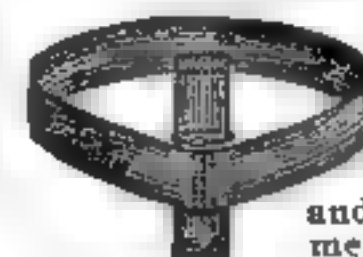


*Woman's Sanitary Belt

Sizes: Small, Medium, Large.

Price, 25 cents.

Made from white, soft-finish, elastic webbing, 2 in. wide. Can be worn under a union suit or corset; soft and pliable; yields to every movement of the body.

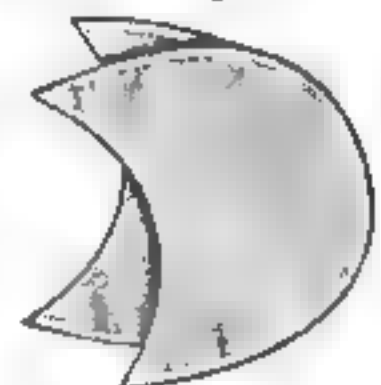


Dress Shields

No. 2 Small; No. 3 Medium; No. 4 Large.

Per pair, 25 cents.

Light weight, covered with white nainsook. Odorless. These shields may be washed easily by immersing in luke-warm suds, of "White Woolen Soap," and rubbing lightly. Every pair guaranteed.





*Infants' Vests

Price each, 50 cents.

These vests are made of 25% Australian worsted and 75% combed cotton. They are double-breasted, put on like a coat, no pins, no buttons, have seamless sleeves. Guaranteed not to work up while being worn.

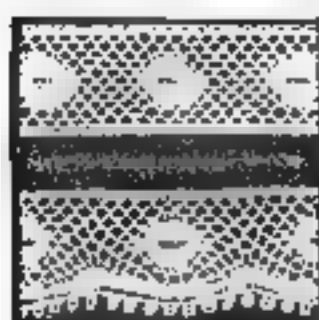
Size No. 2, length, 11½ in., fits ages 3 to 9 months. Size No. 3, length, 13 in., fits ages 9 to 15 months. Size No. 4, length, 14½ in., fits ages 15 to 24 months.

Valenciennes Lace

Edging Insertion

Per 6-yd. piece, 25 cents.

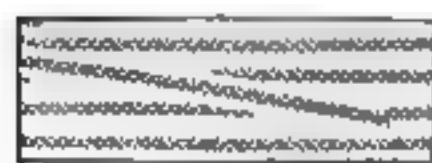
Fish-eye design, Diamond mesh. Suitable for trimming fine, white, lingerie dresses, undermuslins, infants' dresses, handkerchiefs, etc. American made. Extra durable. Width of insertion, ½ in.; width of edging, ¼ in.



*Featherstitch Braid

White Blue-and-White
Per 10-yard piece, 25 cents.

A cotton finishing braid in conventional English design, suitable for trimming women's and children's wash-dresses. Width, ¼ in.

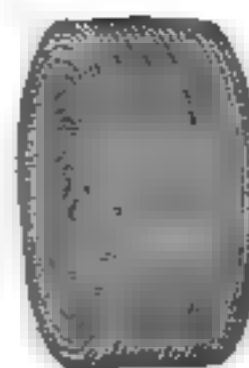


*Elastic Web

Black White

Per 2-yd. roll, 20 cts.

¾ in. wide. Very strong and serviceable. Suitable for making hose supporters, garters, etc.



Rolled-Gold-Plate Collar-Cuff-Pins

Per pair, 25 cents.

Machine-made, no solder used. Very serviceable. 12-K. Rolled-gold-plated; fronts pressed over electro-plated solid brass-backs of one piece, 1 1/8 in. long. Choice of Roman or Bright finish.



Set of Men's Shirt-Buttons

Choice of

12-K. Rolled-Gold-Plate or Sterling Silver.

Per set, 50 cents.

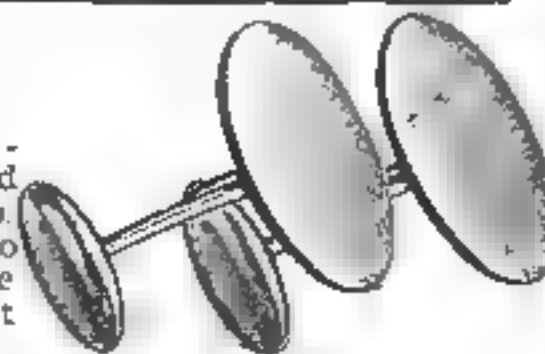


Four buttons, two for collar and two for sleeves. Medium-size tops, large backs, strong, rigid posts.

*Cuff Links

Price, 50 cents.

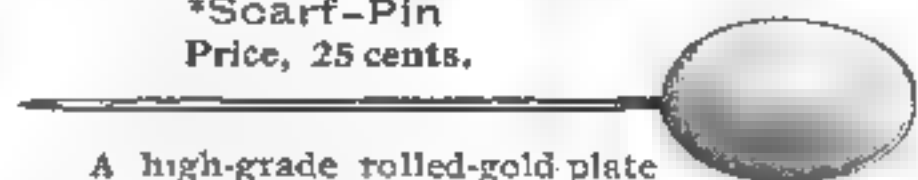
12-K. Rolled-Gold-Plate. Rigid post with oval top. Machine made; no solder used. Choice of Roman or Bright finish.



*Scarf-Pin

Price, 25 cents.

A high-grade rolled-gold plate Scarf Pin, designed to match our Cuff Links. Back and stem of German Silver. Choice of Roman or Bright finish.



Rolled-Gold-Plate Veil-Pin

Price, 25 cents.

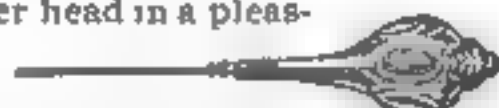
No solder used; very serviceable. 12-K. Rolled-Gold-Plated front pressed over electro-plated solid brass-back, 2½ in. long. Matches Larkin Collar-Cuff-Pins. Choice of Roman or Bright finish.



Hat Pin

Price, 50 cents.

Has Sterling Silver head in a pleasing design; silver-plated tempered-steel stem. Head is 2½ in. long, ¾ in. wide and ¾ in. thick. Total length of Pin, 12 in.



Larkin Sewing Supplies

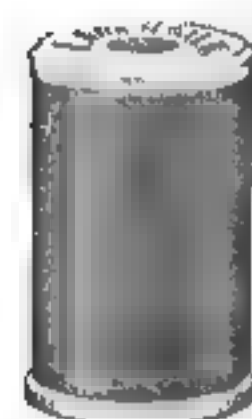
Sewing Silk

Black White

Per spool, 200-yds., 20 cents.

The very best grade of silk thread; made from full-weight, pure silk which gives it the greatest possible strength and superior wearing-quality. No knots.

Offered by us in standard, 200 yd. spools; letter A. only.



Mending Tissue

Per package, 10 cents.

Mends instantly and durably, without the use of a needle and thread, any fabric, also kid gloves, rubber-goods and hats. Holds firmly the hem or turn-up of men's trousers. Color, brown. One piece, 6 x 36 in. in envelope.



Silver Thimble

Price, 40 cents.

Sterling-silver; conventional pattern and substantial weight. Top extra heavy and deeply pitted to afford secure hold for needle.

Offered in sizes, 5 to 12. To ascertain size, which should be specified when ordering, measure thimble-finger the same as for a ring; ring-size will be your thimble-size. See page 121.



*Ribbon Leaders

Price, 10 cents.

Set of four; 2 for narrow and 2 for wide ribbon. Made of brass, nickel-plated. Used for running ribbon in women's and children's garments, preventing the annoyance of ribbon twisting.



Darning Cotton

Black White
Per tube of 180 yds., 10 cents.

A high grade of 8-ply darning cotton; full measure to the tube. The ordinary spool sold at retail holds but 45 yds.

Button Thread

Per tube, 200 yds., 10 cents.

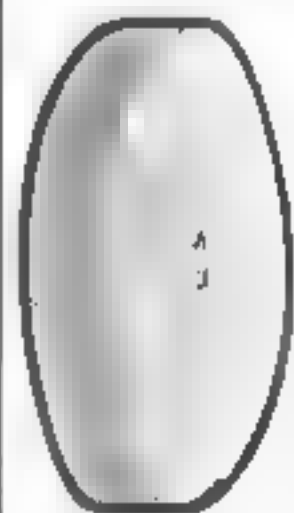
An extra strong fast-black thread for sewing on buttons and other hand-sewing where a heavy thread is required.



White Cotton Tape

Per roll, 10 cents.

A pure-white, linen-finished, English-twilled-weave superfine cotton tape, 7/8 in. wide. Made from the finest combed yarn. Extra strong. 10 yds. in a roll.



Snap Dress Fasteners

Per card, 20 cents.

Ball-and-socket fasteners; never weaken. Two dozen mounted on card; half white, half black.



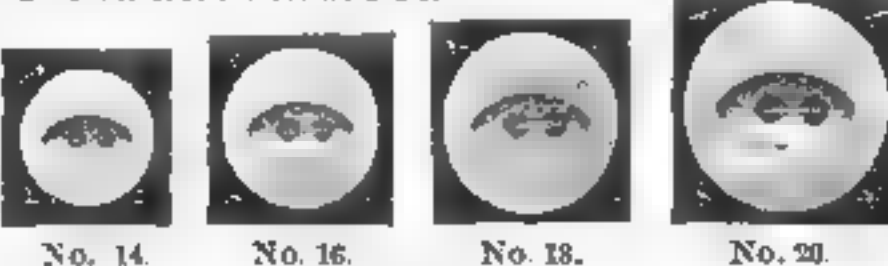
Pearl Buttons

Four sizes, 14, 16, 18 and 20.

One dozen buttons in an envelope.

Per envelope, each, 10 cents.

These buttons are of the finest quality of white fresh-water pearl, with fish-eye design. Shown here actual size.



60-In. Tape Measure

Price, 10 cents.

A reliable Tape Measure that will not shrink nor stretch. 1 1/8 in. wide, 60

in. long. Permanent metal ends. Made of strong cotton tape, rubberized finish. One side blue with white figures, divided into inches, reverse side, alternate red and white in 6-in. sections.

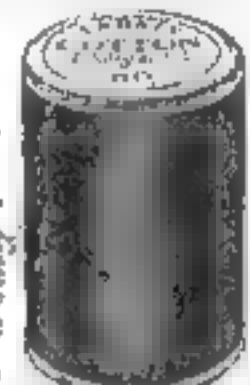


Spool Cotton

Black White

Made in three Nos., 50, 60 and 70. Per spool, 800-yds., 25 cents.

15% stronger than any other thread of the same size, demonstrated by scientific breaking-tests; also smoother under microscopic test. It makes a beautiful seam, when used either on machine or for hand-sewing. The black is highly finished so that it resembles silk, though it is not mercerized. Put up 800 yards, full measure, on a spool.



Brass Pins

Per paper, 10 cents.

Made of finest grade drawn brass wire, needle-pointed. Solid heads, improved shape. Will not rust. Each paper contains 360 pins full count, 1 1/4 in. long.



Hooks and Eyes

Size No. 1 } Black
Size No. 2 } White

Per package of two cards, 10 cents.

Made by the De Long Hook & Eye Co. Guaranteed best brass wire. Will not rust. Mounted on cards, each holding two dozen hooks, two dozen standard eyes and two dozen invisible eyes.



Needles

Per paper, 5 cents.

Patent Helix needles of the best English manufacture. Made of the finest steel, carefully hardened, tempered and polished. Each needle is perfect. Put up in papers of 25 needles, assorted sizes, 5 to 10 sharps.

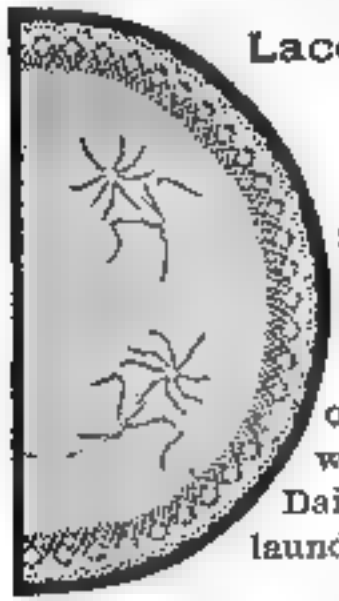


Darning Needles

Per package, 5 cents.

Twelve double-long needles, extra-fine steel, assorted sizes, 14 to 20, and one tape-needle.

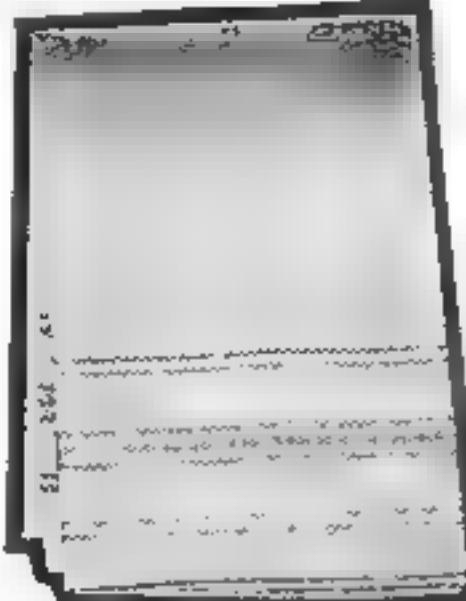




Lace-Trimmed Centerpiece

Price, 50 cents.

Made of a fine quality of shrunk cotton, handsomely embroidered with Poinsettias. Design consists of separate figures connected by a circle of hemstitching. Finished with a 1½-in. lace edging. Dainty and serviceable; easily laundered. Diameter, 18 in.



Red Bordered Huck Towels

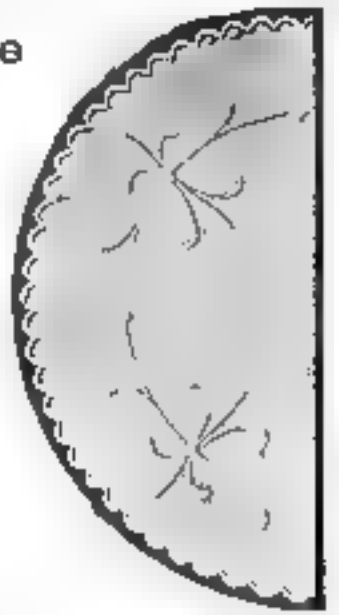
Per package of two towels, 50 cents.

Silver-bleached Huck, made from a superior quality of cotton, fast-color red border. Absorbent finish, hemmed, ready for use. Very durable. Size, about 21½ in. x 44 in.

Scalloped Centerpiece

Price, 50 cents.

Made of a fine quality of shrunk cotton, embroidered with Fleur-de-lis in wreath design and scalloped edge. Diameter, 17 in.



*Long-Cloth Corset-Cover

Sizes: 32-, 34-, 36-, 38-, 40-, 42-, 44-in. bust-measure.

Price, 50 cents.

Made of fine-quality Long-Cloth. Trimmed around yoke and armholes with domestic Cluny lace, with imitation hand-embroidered bow-knot on each front, yoke is also trimmed with ribbon-run beading.

*Black Satine Petticoat

Sizes: Lengths, 36-, 38-, 40-, 42-, 44-in. Will fit to and including 30-in. waist-measure.

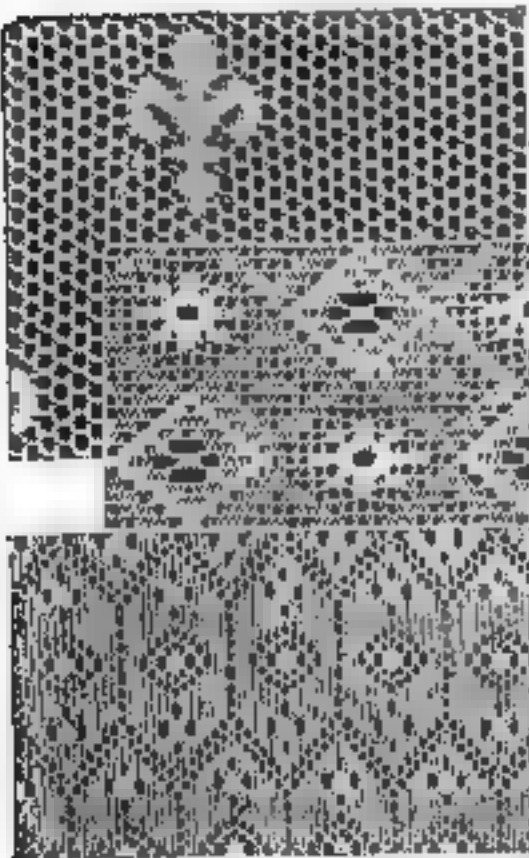
Price, \$2.00.

Made of Black Mercerized Satine, Messaline-finish. Color absolutely fast, improves with washing. Has 13-in. plain tailored flounce composed of four 2-in. bias bands trimmed with four tailor-stitched straps, ¾ in. wide; and six rows of air-cording. The skirt has yoke-top tailor-stitched flat seams and dust-ruffle.

*Curtain-Net, 36 in. Wide

Arabian White

Price, 23 cents per yd.



Heavy fish-net weave, 36 in. wide. Fleur-de-lis design.

*Curtain-Net, 40 in. Wide

Arabian White

Price, 40 cents per yd.

Fine-quality, Nottingham weave, 40 in. wide.

Diamond design.

*Curtain-Net, 45 in. Wide

Arabian White

Price, 50 cents per yd.

Fine-quality Nottingham weave, 45 in. wide. Conventional English design.

*Embroidered Aprons

Two in an envelope, one of each design.

Price, 50 cents.

Round Aprons made of White Lawn, embroidered in imitation of hand-embroidery.

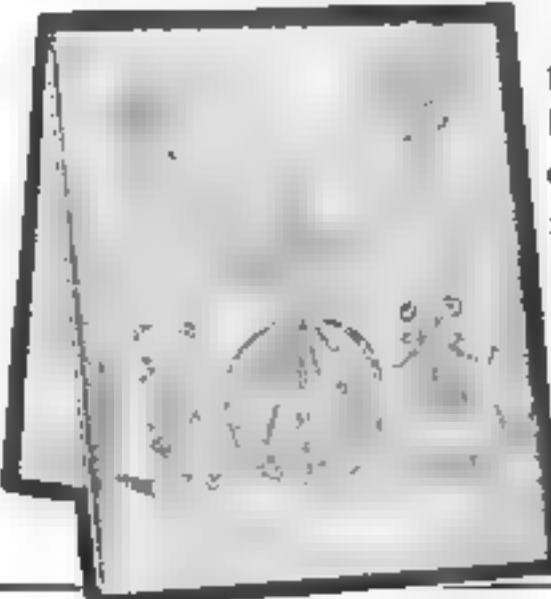


Length from band, 15 in.

Top of pocket and edge finished with embroidered scallops. Ends of ties hemstitched.

Figured Huck Towels

Per package of four towels, \$1.00.



Made from superior quality of long-staple absorbent cotton; linen-finish, bleached. Plain white with Fleur-de-lis design and Jacquard borders. Hemmed ready for use. Size, about 19 in. x 38 in.

Lace-Trimmed Dresser Scarf

Price, 75 cents.

Size, 18 in. wide x 50 in. long. Matches Lace-Trimmed Centerpiece.

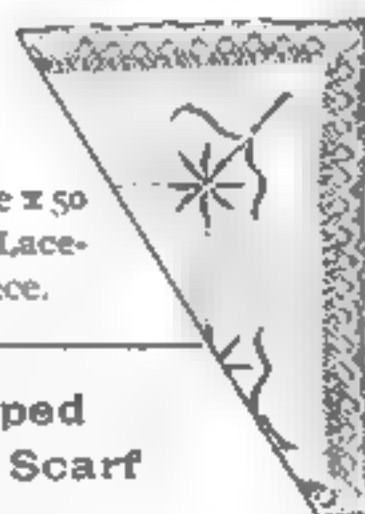


*Scalloped Dresser Scarf

Price, 75 cents.

Size, 17½ in. x 50 in.

Matches Scalloped Centerpiece. Very handsome.



*Initial Embroidered Pillow-Cases

Per pair, \$1.50.



Hemstitched Pillow-Cases, size, 36 x 45 in. Made of fine-quality cotton. Have hand-drawn hemstitched hems, about 3 in. wide. Embroidered floral design with choice of any letter embroidered in Old English.

*Mercerized Cotton Damask

Per yard, 75 cents.



A pure-white, bleached American Cotton Damask, 64 in. wide, linen finish. Very handsome and durable. Assorted designs.

*White Lawn Apron

Price, 50 cents.

A very serviceable apron made from Standard White Lawn. Has hemstitched pocket, ties and hem. Ties are 5½ in. wide; hem, 5 in. wide. Length in center from band, 36 in.; width at bottom, 56 in.; at top, 21 in.



*Women's White Lawn Short Kimono

Small size to fit 32-34 bust.

Medium size to fit 36-38 bust.

Large size to fit 40-42 bust.

Price, 75 cents.

A very dainty White Lawn Kimono made in one piece, and scalloped all around with imitation hand-embroidery. Front embroidered in floral design. Choice of white or blue embroidery.



*Cambric Nightgown

Price, \$1.00.

Small size. Will fit 32- to 34-in. bust-measure.

Medium size. Will fit 36- to 38-in. bust-measure.

Large size. Will fit 40- to 44-in. bust-measure.

Slip-over style with short kimono sleeves. Has a V-shaped yoke of 2½-in. embroidery beading, run with ¼-in. ribbon tied in a bow. Neck and sleeves trimmed with Barmon linen lace.

*Women's Seamless Black Hose

Sizes: 8½, 9, 9½ and 10.

Two pairs of one size in an envelope.

Price, 50 cents.

Made from long-staple combed peeler Cotton. Fast-black. Has 4-in. garter-top. Triple heels and toes. Guaranteed to give satisfactory wear.

*Girls' Black Stockings

Sizes, 8 to 9½, including half-sizes.

Per package of two pairs of one size, 50 cents.

These stockings are 1 x 1 rib, made from superior quality long-staple 2-ply cotton yarn, 4-ply heel, toe and knee. They are dyed fast color by special process which preserves the full, natural strength of the yarn and makes them especially durable.

Boys' Black Stockings

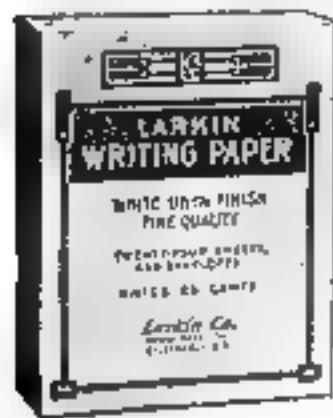
Sizes, 8 to 9½, including half-sizes

Per package of two pairs of one size, 50 cents.

These stockings are 1 x 1 rib, made from superior quality long staple 2-ply cotton yarn, with reinforced heels, toes and knees. They are dyed fast color by special process which preserves the full, natural strength of the yarn and makes them especially durable.



Larkin Stationery



Writing Paper and Envelopes

Per package of 24 sheets and 24 envelopes, 25 cents.

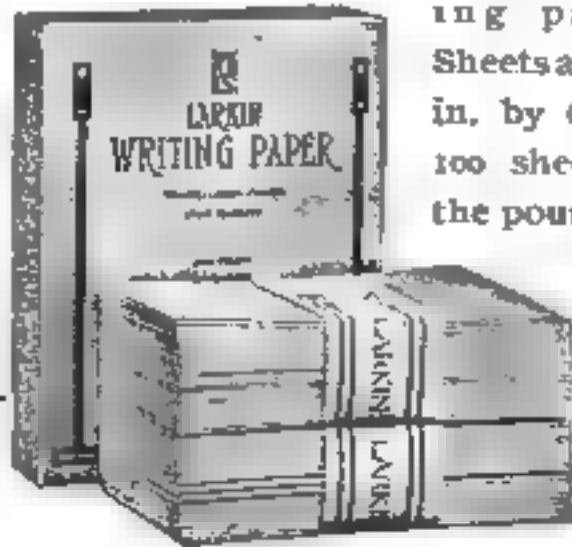
A well-woven, white linen-finish paper, fine quality; unruled, especially

made for private correspondence. Sheets are 6½ in. long by 10¼ in. wide, fold to 6½ in. long by 5½ in. wide. Envelopes are 5½ in. long by 3¾ in. wide. They are cut Baronial style, with low, square, well-gummed flaps.

Writing Paper

Per one-pound package, 25 cents.

A high-grade white linen-finish, unruled, writing paper. Sheets are 10¾ in. by 6½ in. 100 sheets to the pound.



Envelopes

Per box of 100 envelopes, 30 cents.

A white, linen-finish envelope of high quality. Made Baronial style. Size, 5½ in. long by 3½ in. wide.

Golden Glow Linen Crash Writing Paper

Per box of 24 sheets and 24 envelopes, 50 cents.

A white, heavy-weight, all-linen paper with linen-finish surface, unruled. An extra high quality of writing paper for private correspondence. Sheets folded, 6½ x 5½ in. Envelopes, 5½ x 3¾ in. Baronial style, with special cut wallet flaps.



*Linen Finish Writing Tablet

Price, 25 cents.

Contains 70 sheets of fine, white, linen-finish writing paper, 6½ in. x 10¼ in. each. Also a blotter and guide sheet. Tablet is enclosed in strong pulp-board covers. Sheets fold to fit Larkin Envelopes.

Writing Tablet

Price, 10 cents.

A good quality of pure white, smooth-finish paper for pen or pencil, ruled on both sides. Each tablet contains 100 sheets, 5 x 8 in. and one sheet of blotting paper bound with front cover and stiff back.



Pencil Tablet

Price, 10 cents.

For use with a pencil or a coarse pen. 150 ruled sheets, 5 x 8 in. Fine for children.

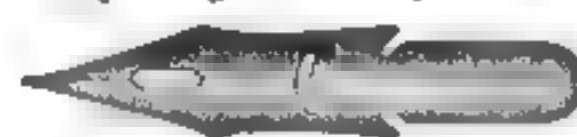
Mucilage

Per bottle, 10 cents.

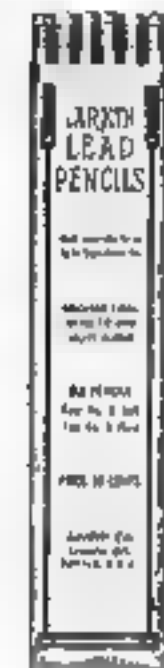
A high-grade mucilage for general use. It is thoroughly adhesive; may be depended upon for efficiency. Includes brush.

Steel Falcon Pens

Per package of 1 doz., 10 cents.



Have medium-fine round, smooth points; easy and flexible; will not scratch nor splutter. Ideal for writing in any style of penmanship. Bronze finish.



Lead Pencils

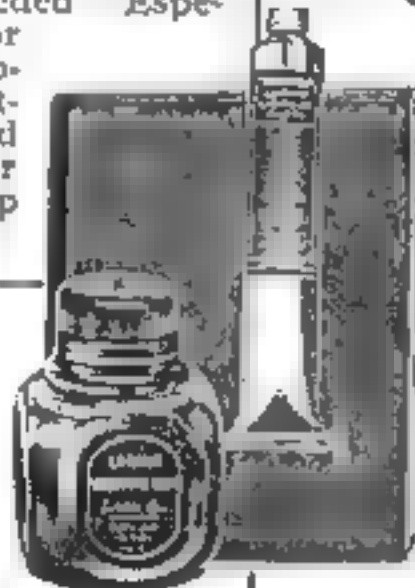
Per package, 25 cents.

Rosewood finish, nickel tip with velvet rubber. Six pencils in package. Four No. 2, soft, two No. 3, medium.

Library Paste

Per tube, 10 cents.

For use wherever a mucilage is needed. Especially adapted for mounting photographs, for pasting cards and other particular work. Will keep fresh indefinitely.



Writing Ink

Per bottle, 10 cents.

Writes dark blue, changing to black. A high-grade ink for school and household use.

Composition Books

Per package of two, 20 cents.

Suitable for teachers and students. The same as used in schools throughout the country. Size, 8 x 10 in.; 96 pages, ruled. Smooth-finish, white, writing paper. Bound in substantial, flexible manilla cover.

Ink Remover

Per bottle, 20 cents.

For removing ink and ink-stains from paper and white clothing. Saves the cost of many a new garment.



Larkin Polishes

Shoe Polishes

Black Tan

Per box, each, 10 cents.

Water-proof pastes. Soften and preserve the leather. Give durable shine. Clean and polish enamel- and patent-leather shoes, hand-bags and pocket-books.



*Black Shoe Polish Outfit

Price, 25 cents.

Outfit contains one tube of Larkin Shoe Polish Paste and one polishing Mitt. Side of Mitt faced with felt is to apply the polish; reverse side, of natural lamb's wool is clipped to proper length for polishing; has water-proof cloth lining.



*Tan Shoe Polish Outfit

Price, complete, 40 cents.

Outfit contains one box of Larkin Tan Shoe Polish, one bottle Shoe Cleaner, one Brush with bristles mounted in painted hardwood handle, and one Polishing Mitt. Side of Mitt faced with felt is to apply the polish; reverse side, of natural lamb's wool is clipped to proper length for polishing; has water-proof cloth lining.



Powdered Silver Polish

Per box, 5 cents.

A powder for cleaning precious metals and all polished metallic surfaces; for gold- and silver-plated ware and jewelry; for polishing plate or cut-glass. It imparts a brilliant lustre and is guaranteed not to harm the finest surface.



Paste Silver Polish

Per can, 15 cents.

For cleaning all precious metals; gold- and silver-plated ware, etc. A very fine polish. Economical and convenient to use.



Stove Polish

Per 8-oz. can, 10 cents.

A superior paste-polish ready to use, that quickly imparts a bright shine. For all kinds of stoves. Saves labor. No danger from fire.



Furniture Polish

Per ½-pt. bottle, 20 cents.

Restores the original polish of the finest furniture and woodwork. Imparts a fine, hard finish. By moistening your dust-cloth or broom-cloth with Larkin Furniture Polish you can remove the dust entirely and at the same time polish the surface being dusted.

Liquid Metal Polish

Per 1-pt. can, 20 cents.

*Per 1-qt. can, 35 cents.

*Per 1-gal. can, \$1.00.

Cleans and polishes all metal and plated-metal surfaces without injury. Handy to use and a big labor-saver. Indispensable to automobile owners.

LARKIN PREMIUM MERCHANDISE

GIVEN WITH THE LARKIN PRODUCTS

LATEST STYLES IN DEPENDABLE WEARING-APPAREL

Use Larkin Measurement-Chart When Possible In Sending Order.

Our Guarantee. A Larkin Wearing-Apparel Guarantee accompanies every garment we offer. The purchaser is absolutely protected by the following clause printed on each guarantee:



"If this garment does not give you complete satisfaction, write us within three days giving reasons for dissatisfaction and we will take it back, refunding any money you have paid us and reimburse you for transportation-charges."

**This Guarantee Is
On Each Garment
We Ship**

Back of this guarantee is a record of thirty-seven years of honesty in all transactions. The fact that our Wearing-Apparel increases in popularity each season is good evidence that the thousands of Larkin customers have been fully satisfied with our offers.

Ready - to - Wear Fall- and - Winter Coats.

Shipped with Products.

Samples of materials sent free on request.

Women's Coats.

Regular Sizes only: 34- to 44-in. Bust-Measure. Length, about 54 in.

No. 30100. Price \$10 when ordered with Products, see page 3. Sold alone for \$11.

A five-piece, semi-fitted model. Made of Hind & Harrison's Black Caucasian Lamb Plush. Has shawl-collar; turn-back cuffs. Lined throughout with heavy black serge. Self-faced fronts. Closes with frogs.

No. 170. Price \$7 when ordered with Products, see page 3. Sold alone for \$7.75.

A three-piece Coat made of Chase's genuine Parisian Black Pony Plush. This plush is composed largely of Mohair, has a high luster; fast color and is not affected by water. Has a wide long-roll shawl-collar with storm-button and -loop; deep turn-back cuffs; self-faced fronts have rounded corners. Lined throughout with black satine. Loose front, slightly fitted one-piece back. Slits at sides. Closes at side with large frogs and buttons. We especially recommend this garment for style, durability and comfort.

Women's and Misses' Coat No. 150.

Regular Sizes: 34- to 44-in. Bust-Measure. Length, about 54 in. Will fit average figure.

Misses' Sizes: 32- to 36-in. Bust-Measure. Length, about 52 in. Will fit Misses and Women of slender figure.

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

A five-piece model, semi-fitted back. Made of Stone & Starkey's Black Thibet. The wide shawl-collar and turn-back cuffs are made of Caucasian Lamb Plush. Self-faced fronts; yoke self lined. Has deep round-back collar; inset pockets. Closes with frogs.



**It Assures
Absolute
Satisfaction**

Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 56



WOMEN'S READY-TO-WEAR FALL-AND-WINTER COATS.

Shipped with Products Samples of Materials sent free on request.

Sizes: 34- to 44-in. Bust-Measure. Length, about 54 in. Will fit the average figure.

No. 180. Price \$8 when ordered with Products, see page 3. Sold alone for \$8.75.

A three-piece Coat in straight-line effect. Made of double-faced Gray Wool Cloaking. Has large shawl-collar with deep pointed back, trimmed with buttons. Turn-back cuffs; patch pockets. Fronts self-faced.

No. 250. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

A slightly-fitted Coat, made of Stone & Starkey's Black Thibet. Has a deep shawl-collar and wide turn-back cuffs, overlaid with black Velour and trimmed with two rows of Hercules braid. Fronts are self-faced; yoke self-lined. Slit at sides.

No. 350. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

A three-piece, box-cut mannish Coat. Made of heavy Brown-mixed Wool Cloaking. The convertible storm-collar and patch pockets are trimmed with Brown Cloaking in contrasting shade. Has wide welted seams and set-in sleeves with imitation turn-back cuffs set with buttons. Yoke and fronts self-faced.

No. 10120. Price \$12 when ordered with Products, see page 3. Sold alone for \$13.50.

A three piece Coat in the new straight-line effect. Made of Light-Brown Herringbone Overcoating. Has a deep shawl-collar with long pointed back in Robespierre effect; deep turn-back cuffs; patch pockets; welted seams. Collar, sleeves and side trimmed with large horn buttons. Simulated buttonholes in soutache.

No. 20100. Price \$10 when ordered with Products, see page 3. Sold alone for \$11.

A stylish three-piece Coat in the new straight-line effect. Made of Gray Herringbone Overcoating. Has hand-made notched coat-collar, overlaid with black velvet. Turn-back cuffs and patch pockets are set with small buttons. Fronts self-faced.

No. 20150. Price \$15 when ordered with Products, see page 3. Sold alone for \$16.25.

A high-grade Coat, made of Deering & Milliken's finest Chinchilla. Has a three-way shawl-collar with deep back. Lapels of self-material, may be buttoned across. Turn-back cuffs to match collar. Two patch pockets set with buttons. Self-faced fronts. Choice of Gray with Blue collar or Castor with Brown collar.

No. 40100. Price \$10 when ordered with Products, see page 3. Sold alone for \$11.

A three-piece Gray Chinchilla Coat, cut in the new straight-line effect. Snake shawl collar and turn-back cuffs of Navy-Blue Chinchilla. Shaped patch pockets trimmed with two small buttons.

Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 56



WOMEN'S READY-TO-WEAR FALL-AND-WINTER COATS.

Shipped with Products. Samples of Materials sent free on request.
 Sizes: 34- to 44-in. Bust-Measure. Length, about 54 in., except No 30200, which is about 52 in. Will fit the average figure

No. 10100. Price \$10 when ordered with Products, see page 3. Sold alone for \$11.

A five-piece slightly-fitted Coat. Made of fine Black all-wool Kersey. Round shawl-collar, wide lapels and turn-back cuffs are of Black Velour, heavily braided in a scroll design. Sleeves and waist are lined with black satin. Has two inset pockets. Closes with large attractive frog, having two loops and buttons.

No. 10150. Price \$15 when ordered with Products, see page 3. Sold alone for \$16.50.

A slightly-fitted, five piece Black Broadcloth Coat, lined with black Velour; has black-dyed Opossum-fur collar. Imitation turn-back cuffs set with buttons. Vertical pockets. Slit at sides. Closes with buttons and loops.

No. 10180. Price \$18 when ordered with Products, see page 3. Sold alone for \$19.75.

A slightly-fitted rich Plush Coat, made of Hind & Harrison's Silk Seal Plush, framed all around with a broad band of Caucasian Lamb Plush. Has deep shawl-collar and turn-back cuffs. Fronts faced with Caucasian Lamb. Lined with Suskana guaranteed satin. Closes at side with large, double-looped frog.

No. 10200. Price \$20 when ordered with Products, see page 3. Sold alone for \$21.50.

A slightly-fitted, three-piece Coat. Hand-made of Salt's finest Sealette Plush. Innerlined throughout. Has deep shawl-collar and long, wide lapels and turn-back cuffs. The full overlapping front closes at the left side with a large double-loop frog and plush buttons. Coat is lined throughout with Skinner's guaranteed satin. Has inside pocket.

No. 20200. Price \$20 when ordered with Products, see page 3. Sold alone for \$21.75.

A full-cut, loose-back, three-piece Coat. Made of Salt's finest Black Velour. Has deep, round-back shawl-collar and wide reverse heavily braided; end of reverse finished with chenille fringe; turn-back cuffs braided to match. Deep overlapping, slightly cutaway front, closes at side with large frog and double loop. Self-faced fronts. Lined throughout with Suskana guaranteed satin. Slit at sides. Has inside pocket.

No. 30150. Price \$15 when ordered with Products, see page 3. Sold alone for \$16.25.

A stylish three-piece Coat. Cut in the new straight-line effect. Made of Hind & Harrison's Seal Plush. Has wide shawl-collar and deep turn-back cuffs. Self-faced fronts are rounded at the bottom. Side-seams slit at bottom. Lined throughout with mercerized serge. Has inside pocket. Closes with frogs and plush buttons.

No. 30200. Price \$20 when ordered with Products, see page 3. Sold alone for \$21.50.

A handsome five-piece Coat of Hind & Harrison's Black Ural Lamb Plush. Cut in the new straight-line effect. Has long, rolling shawl-collar; wide turn-back cuffs. Side-seams slit at bottom. Fronts are self-faced and rounded at the bottom. Lined throughout with Suskana guaranteed satin. Has inside pocket. Closes with large double-looped frog, trimmed with knotted silk cord.

Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 56



JUNIORS' AND MISSES' READY-TO-WEAR FALL-AND-WINTER COATS.

Shipped with Products. Samples of Materials sent free on request.

Juniors' Coats.

Sizes: { Ages, 13, 15, 17 years.
Length, about 43, 45, 47 in.
Bust-Measure, 31, 33, 35 in.

Junior Coat No. 480. Price \$8 when ordered with Products, see page 3. Sold alone for \$8.75.

A box Coat. Made of American Woolen Mills Navy-Blue Cheviot, trimmed with Yale-Blue. Has tailor-stitched, snake shawl-collar; single reverse and wide turn-back cuffs of Yale-Blue. Has two slanting inserted pockets. Self-faced fronts. Belt composed of one band of each color and set with buttons.

Junior Coat No. 650. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

An excellent two-piece Coat, cut on straight lines. Made of Medium-Gray, double-faced mannish Cloaking with snake shawl-collar and turn-back cuffs of the reversed material. Has two patch pockets set with buttons.

Misses Coat No. 750. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Material, make and style same as Coat No. 650.

Junior Coat No. 850. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

A three-piece box Coat. Made of heavy Gray-mixture wool Cloaking Has long-roll shawl-collar with deep square back, piped around the edge with black satin and trimmed with Cadet-Blue Broadcloth, set with soutache and buttons. Full turn-back cuffs trimmed to match. Has two inset flap-pockets. Fronts self faced. Slit at sides.

Junior Coat No. 950. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

A splendid one-piece box Coat, made of double-faced wool Cloaking, black-and-white stripe on one side, purple on other. Has deep shawl-collar trimmed with soutache and buttons. Turn-back cuffs. Patch pockets set with buttons.

Junior Coat No. 1050. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

An attractive, three-piece, semi-fitted Coat. Made of Chase's Black Parisian Pony Plush. Has snake shawl-collar and deep cuffs. Side-seams slit at bottom. Lined throughout with black Venetian.

Misses' Coats.

Sizes: { Ages, 14, 16, 18 years.
Bust-Measure, 32, 34, 36 in.
Length, about 52 in.

Junior Coat No. 50100. Price \$10 when ordered with Products, see page 3. Sold alone for \$11.

A stylish, hand-made, three-piece Coat. Made of Silk Seal Plush, cut in the new straight-line effect. Has wide shawl-collar and turn-back cuffs of Caucasian Lamb. Fronts self-faced. Side-seams slit at bottom. Inside pocket. Lined throughout with mercerized black serge. Closes with two frogs and plush buttons.

Misses Coat No. 20120. Price \$12 when ordered with Products, see page 3. Sold alone for \$13.

Material, make and style same as Coat No. 50100.

Junior Coat No. 60100. Price \$10 when ordered with Products, see page 3. Sold alone for \$11.

A one-piece box Coat. Made of American Woolen Mills all-wool Medium-Gray Chinchilla, with Blue Chinchilla collar and turn-back cuffs. Lapels of self-material, can be buttoned across to give extra protection. Has deep, round-collar effect at the back. Patch pockets are set with buttons.

Misses Coat No. 70100. Price \$10 when ordered with Products, see page 3. Sold alone for \$11.

Material, make and style same as Coat No. 60100.

Misses Coat No. 80100. Price \$10 when ordered with Products, see page 3. Sold alone for \$11.

A single-breasted, semi-fitted Coat made of heavy all-wool Navy-Blue Cheviot. Has a combination shawl- and sailor-collar trimmed with satin bands and Hercules braid; cuffs trimmed with satin to match. Fronts self-faced. Has two pockets. Two plaits and two buttons at the back.

Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 56



GIRLS' AND CHILDREN'S READY-TO-WEAR FALL-AND-WINTER COATS.

Shipped with Products.

Samples of Materials sent free on request.

Order by Lengths Only.

Girls' Sizes—Lengths, about: 30, 33, 36, 39, 42 in.

Children's Sizes—Lengths, about: 23, 24, 25, 26 in.

Girls' Coats.

Girls' Coats are suitable for ages from 6 to 14 years.

No. 380. Price \$8 when ordered with Products, see page 3. Sold alone for \$8.75.

A stylish three-piece box Coat. Made of Silk Seal Plush. Has snake shawl-collar and turn-back cuffs of Caucasian Lamb. Side-seams slit at the bottom. Lined with quilted satine.

No. 1150. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

A box Coat made of American Woolen Mills all-wool Cheviot. Has deep sailor-collar and shaped reverses of contrasting color, overlaid with band of self-color, outlined with braid and trimmed with buttons and simulated button-holes. Turn-back cuffs to match. Fronts self-faced. Has two inserted flap-pockets. Sides slit. Choice of Navy-Blue with Gray trimming, or Light-Brown with Castor trimming.

No. 1250. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.40.

A loose-back Coat. Made of Chase's finest Black Parisian Pony Plush. Has deep shawl-collar cut square in front. Turn-back cuffs. Self-faced fronts. Lined throughout with Venetian.

No. 1350. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.40.

A box-cut Coat. Made of heavy Gray Cheviot. Has square sailor-collar with wide reverses, trimmed with cadet blue Cheviot, soutache and buttons. Turn-back cuffs. Two inserted flap-pockets. Fronts self-faced.

No. 1450. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.80.

A double-breasted, "Possum" Plush Coat, very durable. Made of Chase's Tan "Possum" Plush, (a good imitation of natural Opposum fur). Lined throughout with satine. Has turn-back cuffs.

No. 1650. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

A box Coat made of Gray Chinchilla. Shaped cuffs and deep shawl-collar are of Navy-Blue Chinchilla; wide reverse of gray, can be buttoned to opposite side of collar. Has patch pockets. Side-seams slit at bottom. Fronts self-faced.

Children's Coats.

Children's Coats suitable for children from 3 to 6 years.

No. 130. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.50.

A double-breasted Coat. Made of Chase's Black genuine Parisian Pony Plush. Has wide lapels with pointed sailor-collar, trimmed with black braid. Sleeves trimmed to match. Lined throughout with black satine.

No. 240. Price \$4 when ordered with Products, see page 3. Sold alone for \$4.50.

Made of plaid-back Blue wool Cloaking. Snake shawl-collar is made of reverse side of material. Sleeves trimmed to match. Fronts are self-faced. Has detachable belt matching collar.

No. 340. Price \$4 when ordered with Products, see page 3. Sold alone for \$4.50.

Made of fine-quality Gray Chinchilla, military effect. Shawl-collar and turn-back cuffs of black Astrakhan. Has two inserted flap-pockets. Trimmed in front with braid ornaments. Lined with plaid flannel, sleeves lined with satine. Closes with frogs and loops.

Extra Sizes, Coat No. 340: Lengths, 29, 30, 31, 32 in. Suitable for children from 7 to 10 years old, \$1 additional.

No. 450. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

A box-cut Coat. Made of Silk Seal Plush. Has square sailor-collar and turn-back cuffs of white Imitation-Ermine (beat-skin plush). Lined throughout with black satine.

No. 550. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

A box Coat made of Silk Seal Plush. Has round sailor collar and turn-back cuffs of black Astrakhan. Lined throughout with quilted black satine.

Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 56



WOMEN'S READY-TO-WEAR ONE-PIECE WASHABLE DRESSES.

To mail, 14 cents postage required unless otherwise specified.

Regular Sizes Only: 32 to 44-in. Bust-Measure. Skirt-Length, (front) about 40 in. In ordering, give Bust and Waist-Measure.

All are finished with a 3-in. hem, have three-quarter-length sleeves and close in front unless otherwise specified

No. 115. Price \$1.50 when ordered with Products, see page 3. Sold alone for \$1.75. To mail, 20 cts. postage required.

A Blue-and-White Striped Percale Dress. The single reverse, square yoke, band-cuffs, belt and skirt-panel are trimmed with plain blue percale. Gibson plait at shoulders. Front of skirt is trimmed with pearl buttons and loops. Closes in back. Measures about 2 yds. around bottom.

No. 120. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

A neat House-Dress made of fine-quality Navy-Blue Percale with White-Check. Waist has wide Gibson plaits extending over the shoulder. Shaped-front set with pearl buttons and loops. Skirt trimmed to match. Collar, front of dress, shaped-cuffs and belt are piped with bias self-material. Long sleeves. Skirt is slightly gathered at back. Measures about 2½ yds. around bottom.

No. 220. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25. To mail, 25 cts. postage required.

A House Dress of Amoskeag Chambray in choice of Gray or Blue. Turn-down collar, front of waist, skirt and sleeves are trimmed with bands of self-material embroidered in white. Front of waist is trimmed with pearl buttons, simulated buttonholes and white piping. Skirt has panel-back ending in a box-plait. Measures about 2½ yds. around bottom.

No. 230. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.25. To mail, 27 cts. postage required.

A neat Dress made of Navy-Blue-and-White stripe Cotton Serge. Has lace yoke and collar finished and piped with blue mercerized satine, set with pearl buttons. Waist is trimmed with covered buttons, loops and piping of the mercerized satine. Skirt trimmed to match. Has long sleeves and simulated turn-back cuffs trimmed with mercerized satine. Skirt has panel back. Dress closes in back. Measures about 2 yds. around bottom.

No. 1310. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.15.

A serviceable House-Dress of Navy-Blue-and-White Percale in assorted designs. Snake-collar effect and simulated reverse are of self-material, stitched to dress and piped with bias striped percale. Has Gibson plait at each side of waist in front. Cuffs and waist-line piped to match waist. Dress closes at the neck with pearl button and invisibly at center-front under a stitched fold-seam; habit-back. Measures about 2¼ yds. around bottom.

No. 1610. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

A durable House-Dress made of Percale in choice of Black-and-White Check, Blue figured or Gray figured. Turn-over collar, reverse, turn-back cuffs and front of dress are piped with white. Front of waist has Gibson plait, pocket. Skirt has inverted plait at the back. Measures about 2¼ yds. around bottom.

No. 1710. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.15. To mail, 20 cts. postage required.

An attractive Percale House-Dress made in choice of Black-and-White or Blue-and-White Shepherd Check. Modified sailor-collar, reverse and turn-back cuffs are of plain percale in contrasting color, overlaid with bands of self-material. Has Gibson plaits. Closes invisibly at side of front. Skirt has panel-back. Measures about 2¼ yds. around bottom.

No. 1910. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

A good-wearing House-Dress made of Chambray Gingham in choice of Blue or Gray. Front of waist has wide Gibson plaits. Collar, front, turn back cuffs and pocket are trimmed with narrow white scalloped edging. Closes at side of front with pearl buttons. Skirt has inverted-plait at back. Measures about 2¼ yds. around bottom.

Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 56



READY-TO-WEAR ONE-PIECE DRESSES.

To mail, 34 cents postage required.

All are finished with a 3-in. hem at the bottom; may be easily lengthened or shortened. Have long sleeves and close in front unless otherwise specified.

Women's Sizes: { 32- to 44-in. Bust-Measure.
Skirt-Length (front) about 40 in.
In ordering give Bust- and Waist-Measure.

Juniors' Sizes: { Bust-Measure: 31, 33, 35 in. { Suitable for ages,
Respective Skirt-Length, about: 31, 33, 35 in. { 13 to 17 years.

Misses' Sizes: { Bust-Measure: 32, 34, 36 in. { Will fit women of
Skirt-Length, about, 38 in. { slender figure.

No. 150. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Women's Sizes only.

A one-piece, all-wool Serge Dress in choice of Black or Navy-Blue, with collar and V-shaped yoke of ecru net. Navy-Blue trimmed with red-and-blue silk braid, Black trimmed with self-color braid. Front of waist is trimmed with braid, simulating single-revere and set with covered buttons to match the braid; sleeves trimmed to match. The front-gore of skirt is laid in two fold-seams and set with covered buttons, ending in side plaits. Has panel-back ending in plaits. Measures about 2 1/4 yds. around bottom.

No. 370. Price \$7 when ordered with Products, see page 3. Sold alone for \$7.50.

Women's Sizes only.

A one-piece Navy-Blue, all-wool Serge Dress in coat-effect. Waist has long revere extending over shoulder. Pointed collar at back; shaped cuffs. Skirt has wide lap-seam in front. Panel-back. Dress is trimmed with silk piping and self-covered buttons. Measures about 2 yds. around bottom.

No. 450. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Choice of Women's, Misses' or Juniors' Sizes.

An all-wool, Navy-Blue Serge Dress, with Dutch collar of self-color mesaline. Has a dark-red silk-tie, and is trimmed with covered buttons and soutache braid to match tie. A tailored Skirt, with panel-back and plaited front. Invisible front-closing. Measures about 2 1/4 yds. around bottom.

No. 650. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Choice of Misses' or Juniors' Sizes.

A Sailor Suit of all-wool Navy Blue Serge. Waist has deep yoke in front and back; inserted pocket. Wide sailor-collar, cuffs and shield-collar are trimmed with black Hercules braid. Has emblems and anchor; black silk tie. Skirt has yoke-top and panel-front, which closes with smoked pearl buttons. Skirt is laced in back to end of yoke, laid in an inverted box-plait below. Measures about 2 yds. around bottom.

No. 660. Price \$6 when ordered with Products, see page 3. Sold alone for \$6.75.

Choice of Misses' or Juniors' Sizes.

A Norfolk Dress in imitation coat-effect, having yoke and plaited straps in front and back, and patent leather belt. Made of all-wool Navy-Blue Serge. Collar is edged with white silk ruching. Has stitched shaped-cuffs. Skirt has a fold-seam down the front and two inverted-plaits at the back. Invisible front-closing, trimmed with red silk-covered buttons. Measures about 2 1/4 yds. around bottom.

No. 750. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Choice of Women's or Misses' Sizes.

An all-wool Navy-Blue Serge Dress, having pointed, cream-color, ratine lace collar and turn-back cuffs overlaid with lace to match. Three-quarter-length sleeves. Closes invisibly in front under a fold-seam, which is set with covered buttons and continued to bottom of skirt. Side-gore is cut with an overlapping piece at the bottom, stitched with a wide fold-seam and set with covered buttons. Has panel-back stitched to half-length. Measures about 2 1/4 yds. around bottom.

No. 850. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Women's Sizes only.

An all-wool, Serge Dress in choice of Black or Navy-Blue. Roll-collar and turn-back cuffs trimmed with black-and-green silk braid. Waist and skirt are cut in pointed-effect and set with black braid ornaments. Invisible side-closing. Waist has lace jabot. Skirt and waist are joined with belt of green-and-black silk Hercules braid. Skirt has panel-back and side-plaits. Measures about 2 yds. around bottom.

Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 56



READY-TO-WEAR ONE-PIECE DRESSES.

All are finished with a 3-in. hem at the bottom; may be easily lengthened or shortened.

Women's Dresses.

Sizes: 32- to 44-in. Bust-Measure. Skirt-Length, (front) about 40 in. In ordering give Bust- and Waist-Measure

No. 250. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.40. To mail, 22 cts. postage required.

An attractive Lingerie Dress made of White Batiste, elaborately hand-loom embroidered. The round yoke, front of waist, belt and lower section of skirt are inset with Cluny lace, which is overlaid on waist and skirt with deep scallops of the embroidery. Three-quarter-length sleeves are joined to waist and finished with a band of Cluny lace. Closes in back. Measures about 2½ yds. around bottom.

No. 280. Price \$8 when ordered with Products, see page 3. Sold alone for \$8.50. To mail, 29 cts. postage required.

A stylish Dress made of Navy-Blue, all-wool Serge, trimmed with black-and-white bengaline, black-and-white buttons and black-and-white soutache braid. Long sleeves trimmed with a lace frill. Closes invisibly at side of front. Belt finished with pearl buckle. Saddle-back skirt. Measures about 2 yds. around bottom.

No. 350. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50. To mail, 32 cts. postage required.

A very desirable Dress made of fine, Light-Gray Cotton Whipcord. High collar, yoke and front of waist are of figured lace net. Front is piped with black messaline and set with buttons and loops. Yoke, shaped-cuffs and crushed belt are trimmed with black Messaline. Has long shoulder effect. Skirt has a stitched fold-seam down front. Long sleeves. Closes in back. Measures about 2 yds. around bottom.

No. 20100. Price \$10 when ordered with Products, see page 3. Sold alone for \$11. To mail, 21 cts. postage required.

A fashionable Dress of Navy-Blue Silk-Messaline. Has a collar and yoke, in front and back, of lace net, outlined with ecru lace insertion, under blue chiffon which extends over the shoulders with surplice-closing. Turn-back, stitched cuffs finished with lace-frill. Skirt is finished with a plaited flounce, extending around to back panel and headed with a wide tuck, beneath which is a band of ecru insertion overlaid with blue chiffon. Has a crushed girdle of self-material. Three-quarter-length sleeves. Closes at side of back panel. Measures about 2 yds. around bottom.

No. 30100. Price \$10 when ordered with Products, see page 3. Sold alone for \$10.90. Mailed, postpaid.

A handsome silk Dress in choice of Navy-Blue-and-White striped or plain Black Taffeta Silk, or plain Black or plain Navy-Blue Silk-Messaline. V-shaped yoke and collar are of shadow lace, choice of long or three-quarter-length sleeves finished with a lace frill to match. Waist is made in surplice-effect, front and back. The skirt is made in a modified-pannier effect, the drapery being held in place with a braid-buckle. Waist is lined throughout with white lawn. Closes in front. Measures about 2 yds. around bottom.

No. 40100. Price \$10 when ordered with Products, see page 3. Sold alone for \$11. To mail, 34 cts. postage required.

A stylish Dress made of fine, all-wool, Navy-Blue, French Serge, in military-effect. High neck has a modified-Robespierre collar. Front is trimmed in panel-effect with wide Hercules silk-braid, set with pearl buttons. Long sleeves trimmed to match and finished with a lace frill. Has a patent-leather belt. Invisible closing under a wide, stitched plait at side of front, extending to bottom of skirt. Coat-effect at the back is trimmed to match front. Skirt has saddle-back. Measures about 2½ yds. around bottom.

Women's, Misses' and Junior's Dress No. 550.

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50. To mail, 35 cts. postage required.

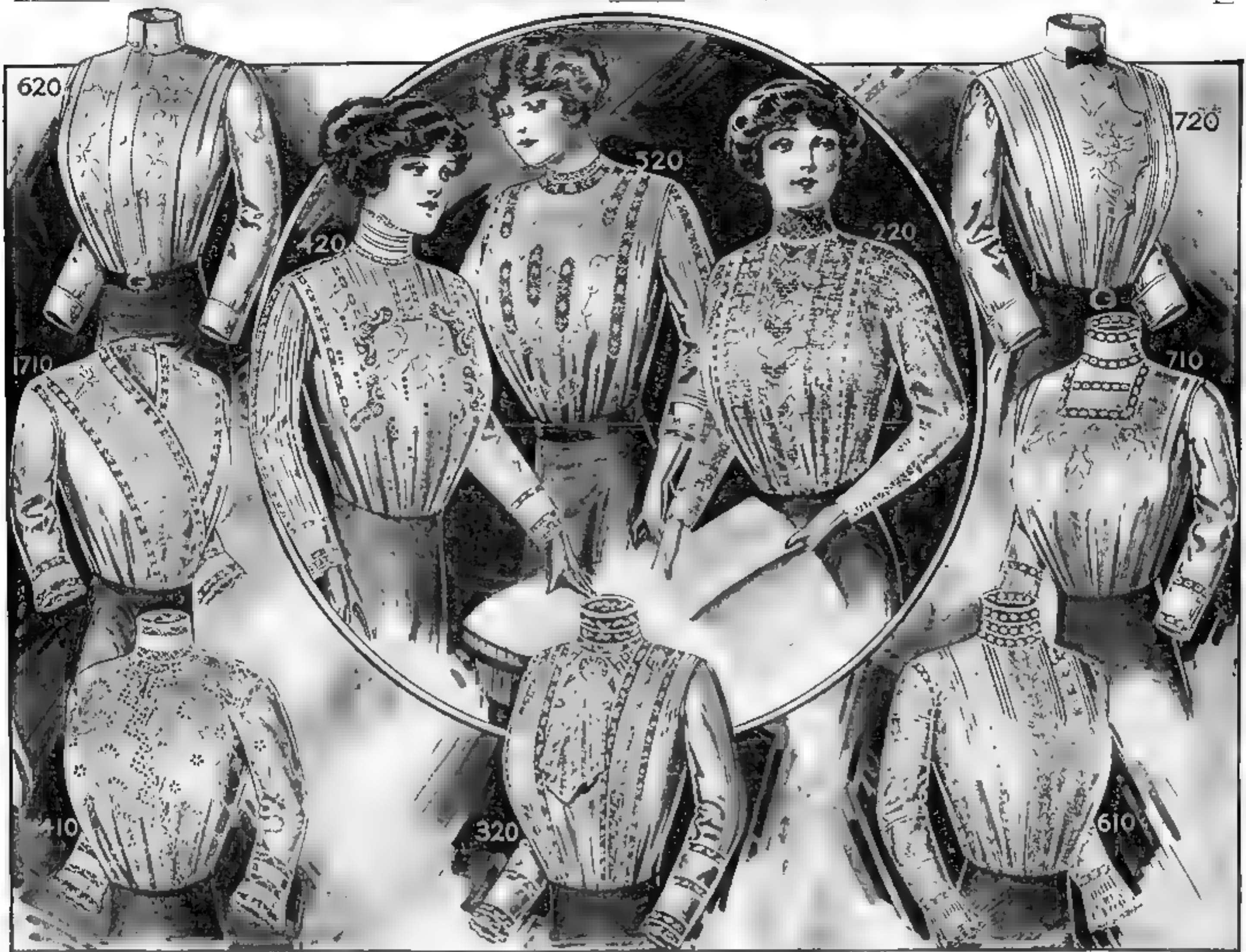
Women's Sizes: 32- to 44 in. Bust Measure. Skirt-Length, (front) about 40 in. In ordering give Bust- and Waist-Measure.

Misses' Sizes: Bust-Measure 32, 34, 36 in. } Will fit Women of slender figure.
Skirt-Length, about 38 in.

Junior's Sizes: Bust-Measure 13, 35, 37 in. } Suitable for ages,
Respective Skirt-Length 31, 33, 35 in. } 13 to 17 years.

A plain, tailored Corduroy Dress with modified-Robespierre collar. Choice of Brown or Navy-Blue. Collar, tie and cuffs are of self-color Silk-Messaline. Trimmed with messaline-covered buttons and loops. Has long sleeves. Closes at side of front. Measures about 2 yds. around bottom.

Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 56



TAILORED AND LINGERIE WAISTS.

Sizes: 32- to 44-in. Bust-Measure. To mail, 12 cents postage required.

All have long sleeves and close in back, unless otherwise specified.

No. 220. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

An all-over White Cluny-Lace Waist with front-panel of heavily embroidered Voile, set with large crochet buttons and loops. High collar. Sleeves are finished with Cluny edging. Waist is unlined.

No. 320. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

A dainty White Batiste Waist. Front is prettily trimmed with tucks and panels of fine Swiss embroidery, outlined with Val. lace. Has a center-medallion finished with shadow-lace jabot. Has lace collar. Back and long sleeves are trimmed with tucks and Val. lace to match front. Shoulder-seams hemstitched.

No. 420. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

An elaborate Lingerie Waist, made of fine-quality White Voile. Front is tucked, heavily embroidered and trimmed with Cluny-lace medallions and insertion. Back has pin-tuck and two rows of Cluny insertion; sleeves and collar trimmed to match.

No. 520. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

A fine, hand-embroidered White Voile Waist, inset with medallion and Cluny lace. Back, three-quarter-length sleeves and round neck are trimmed with Cluny lace. Shoulder-seams are tucked and inset with Cluny insertion.

No. 610. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

A White Lingerie Waist, made entirely of all-over embroidery in attractive designs. Collar is composed of three rows of Cluny insertion. Sleeves are joined to waist with band of Cluny insertion and finished with a plaited frill of lawn, edged with lace.

No. 620. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

A semi-tailored Waist of pure White Linen. The front is hand-embroidered and closes with ocean-pearl buttons between two rows of hemstitching. Has three tucks at each side; two tucks at back. Has detachable, soft, linen collar. French turn-back cuffs. (Laundered collar can be worn with this waist.)

No. 710. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

A Lingerie Waist of White Voile. Yoke, collar and sleeves are inset with insertion. Front is elaborately hand-embroidered. Tucked back and front.

No. 720. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

A tailored Waist of pure White Linen. The fancy-cut front is heavily hand-embroidered, and closes with iridescent pearl buttons. Has two clusters of narrow tucks and one wide tuck at each shoulder; two wide tucks in the back. Laundered collar and cuffs.

No. 1410. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

White Lingerie Waist of embroidery flouncing. Sleeves are joined at the shoulder with Val. lace and finished with lawn frill. Yoke, collar and three-quarter length sleeves trimmed with lace.

No. 1710. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

A Lingerie Waist of White Voile. The surplice-effect front is heavily embroidered, outlined with Cluny lace. Back has cluster tucks. Three-quarter-length sleeves are joined with lace and have fluted cuffs.

Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 56



TAILORED WAISTS.

Sizes: 32- to 44-in. Bust-Measure.

All have Long Sleeves and close in front. To mail, 16 cents postage required.

No. 110. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

A plain-tailored Waist of Gray, imitation French-Flannel. Has box-plaited front; pocket; detachable, soft, folded collar and French turn-back cuffs; pearl buttons.

No. 210. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.15.

A plain-tailored Waist of White Corded Pique; box-plaited front; pocket; detachable, soft, folded collar and French turn-back cuffs; glass buttons.

No. 310. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.15.

A plain-tailored Waist of White Linen, with box-plaited front. Has pocket; detachable, soft, folded collar and French turn-back cuffs. Pearl buttons.

No. 410. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.15.

A tailored Waist of White Linene, with imitation hand-embroidered front. Front has Gibson plait at each shoulder. Detachable, soft, folded collar and French turn-back cuffs. Pearl buttons.

No. 510. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

A semi-tailored Waist of White Linene. Shaped-front is tucked and trimmed with an embroidery design, outlined in fine braid-stitch and finished with lace edging. Has detachable, soft, folded collar and French turn back cuffs. Pearl buttons.

No. 810. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.15.

A semi-tailored Waist of fine linen-finished White Lawn. The front is plaited and embroidered in daisy design; box-plaited back. Has detachable, soft, folded collar and French turn-back cuffs. Pearl buttons.

No. 910. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

A hand-embroidered Waist of White Linene. Shaped-front is heavily hand-embroidered and is finished with clusters of pin-tucks. Closes with clusters of pearl buttons. Detachable, soft, folded collar and soft cuffs are tucked.

No. 1010. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

A tailored Waist of striped woven Madras. Collar, front-plait, pocket and cuffs are edged with plain madras embroidered with scallops. Has yoke-back. Detachable, soft, folded collar and soft cuffs. Choice of White with Blue stripe or White with Black stripe. Pearl buttons.

No. 1210. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

A tailored Waist of Gray, imitation French-Flannel with Blue stripe. Detachable, soft, folded collar, box-plaited front, pocket and cuffs are piped with plain blue material. Glass buttons.

No. 1310. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

A tailored Waist of Black Mercerized Satine. Front of waist has imitation hand-embroidery and is finished at shoulder-seam with pin-tucks and a Gibson plait. Has detachable, soft, folded collar and turn-back cuffs. Closes in front with hemstitched plait and pearl buttons.

Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 56



SILK AND NET WAISTS.

To mail, 12 cents postage required.

Sizes: 32- to 44-in. Bust-Measure.

No. 120. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

A plain-tailored Silk Shirt-Waist in choice of Black Taffeta Silk, or Blue-and-White stripe or Black-and-White stripe Habutai Silk. Has detachable, folded collar; long sleeves; French turn-back cuffs. Has pocket. Closes in front.

No. 130. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.50.

A semi-tailored Waist of soft Black Silk-Poplin. Has a modified-Robespierre collar; bow and turn-back cuffs of self-material. Front is set with buttons and loops and outlined with black-and-white striped-silk. Long sleeves. Closes invisibly in front.

No. 140. Price \$4 when ordered with Products, see page 3. Sold alone for \$4.35.

A hand-embroidered Black Silk-Chiffon Waist. Has collar and cuffs of white shadow lace, finished with self-material. Waist is lined with White Mull. Long sleeves. Closes in back.

No. 150. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

The Ty-On Waist made of Silk-Messaline in choice of Black, Brown or Navy-Blue. Comfortable; easily adjusted; fits perfectly. Has no buttons, buttonholes, hooks, or pins; the two long ends tie around the waist. Round collar and turn-back cuffs of ecru figured net, finished with a bias band of self-material. Three-quarter-length sleeves.

No. 240. Price \$4 when ordered with Products, see page 3. Sold alone for \$4.35.

A stylish Waist of Black Silk-Chiffon over White Mull, and bands of Black Chantilly Lace. Has yoke and collar of white lace, set with covered buttons and edged with black messaline; long sleeves finished to match. Front and yoke trimmed with black silk braid with a touch of gold. Closes in back.

No. 250. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

A Silk-Messaline Waist with Robespierre collar. Center front-panel of white silk, covered with net and ecru insertion, set with covered buttons, loops and bows. Long sleeves finished with shaped turn-back cuffs, set with covered buttons. Choice of Black, Medium-Gray or Navy Blue. Closes invisibly at side of front.

No. 340. Price \$4 when ordered with Products, see page 3. Sold alone for \$4.35.

A dainty Waist in combination of White-and-Ecru braided Net over a lining of White Silk-Mull. Collar and combination net yoke are piped with dark Olive Green satin, overlaid with lace. Long sleeves are finished to match collar. Closes in back.

No. 350. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.40.

A Black Silk Waist made of Skinner's guaranteed, all-silk satin. Front set with silk buttons and loops and finished with a plaited jabot of self-material. Collar, front and back of waist are tucked. Long sleeves. Cuffs set with buttons. Closes in front.

No. 440. Price \$4 when ordered with Products, see page 3. Sold alone for \$4.35.

A Black Taffeta Silk Waist, with elaborate yoke and collar of braid over net. Front of waist is laid in clusters of pin-tucks and set with covered buttons. Long sleeves. Closes in back.

No. 540. Price \$4 when ordered with Products, see page 3. Sold alone for \$4.35.

A Black Silk-Messaline Waist, elaborately hand-embroidered with French knots. Has ecru net yoke and collar. Long sleeves have tucked cuffs and lace frill. Closes in back.

Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 56

MADE-TO-ORDER WALKING-SKIRTS.

MAILED, POSTPAID.

All Walking-Skirts we offer are made to customers' measures under our supervision. They are correct in style, fit and appearance. The materials are all-wool (except Gray Whipcord, which has a small per cent. of cotton). Ten days required to fill orders.

Regular sizes: 22- to 30-in. waist; 36- to 44-in. length. Misses' sizes: 22- to 26-in. waist; 30- to 35-in. length. Special sizes: write for prices.

CHOICE of regular waist-band with narrow tailored belt of self-material or Princess top. When CHOICE not specified regular waist-band will be sent.

When ordering, state, (1) letters of model, (2) size and kind of waist, (3) length, (4) number of quality, (5) name of material, (6) number of material and (7) name of color wanted. Use Larkin Measurement-Chart when possible in sending order.

Samples of materials sent free on request. Skirts can be furnished only in qualities specified.

Quality 137. Storm-Serge No. 701. Colors: Black, Medium-Brown, Medium-Gray, Medium-Tan and Navy-Blue

Cream Storm-Serge No. 739.

Fancy-weave Medium-Gray Serge No. 730.

Heavy Worsted Panama No. 702. Colors: Black, Medium-Gray and Navy-Blue.

Fine Black Crisp Voile No. 705.

Fine French Broadcloth No. 744. Colors: Black, Medium-Brown, Medium-Gray and Navy-Blue

Fine Whipcord No. 749. Colors: Black, Medium-Brown, Navy-Blue and two-tone Gray

Quality 138. Fine Storm-Serge No. 721. Colors: Black and Navy-Blue.

Fine White Storm-Serge No. 740.

Fine Black-Stripe Cream Serge No. 741.

Fine spot-proof Broadcloth No. 742. Colors: Black, Medium-Brown and Navy-Blue

Fine Black French Voile No. 745

Heavy soft-finished Wide-Wale Serge No. 746.

Colors: Black, Medium-Brown and Navy-Blue

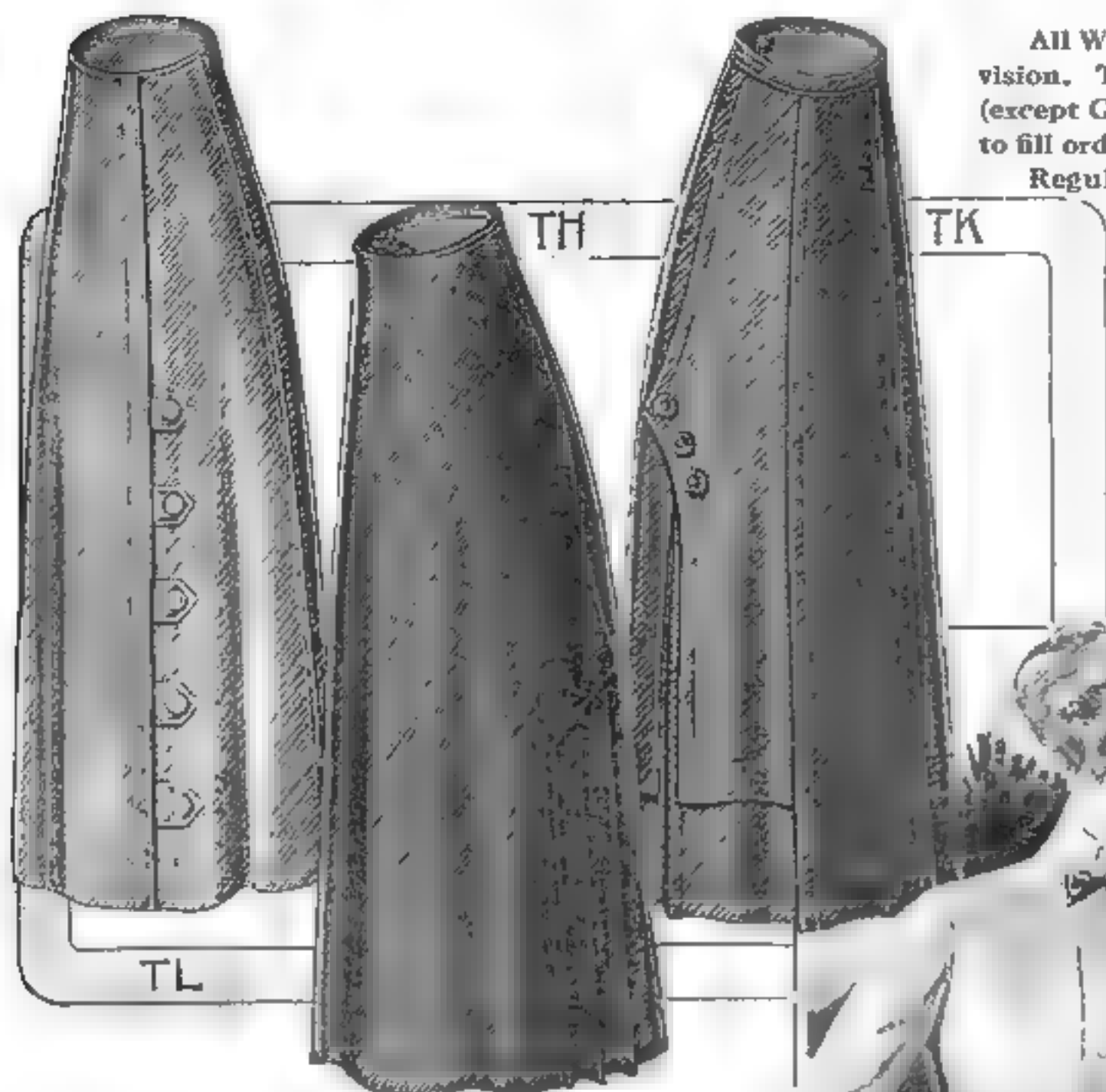
Heavy-ribbed Whipcord No. 727. Colors: Black, Medium-Brown and Navy-Blue.

Choice of any Model on this page in regular sizes:

In Quality 137: Price \$8 when ordered with Products, see page 3. Sold alone for \$5.50.

In Quality 138: Price \$7 when ordered with Products, see page 3. Sold alone for \$8.

Misses' sizes, \$1 less than prices named.



Model M E. A thirteen-gore, full-plaited Skirt with box-plait in front. Side-plait at each seam is laid in clusters of three, and stitched to hip-length. Closes with inverted plait in back. Measures about $3\frac{1}{4}$ yds. around bottom.

Model T F. A five-piece Skirt in the new one-side effect. Has a pointed out front-gore set with self-covered buttons and loops, overlapping a stitched, box-plaited side-panel with an inserted V-shaped gore at the bottom. Closes at side of deep box-plaited back-panel. Measures about $2\frac{1}{4}$ yds. around bottom.

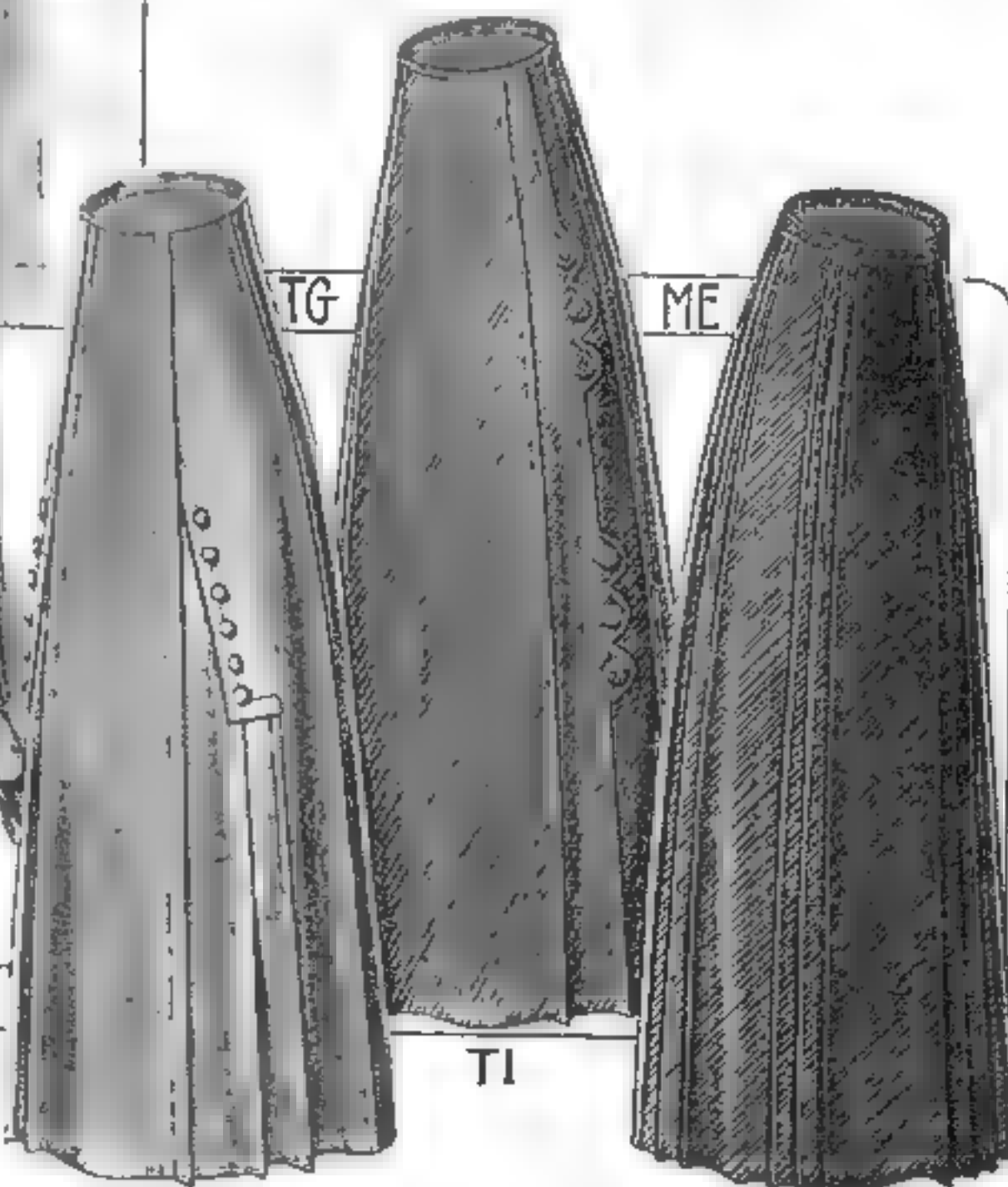
Model T G. A six-piece Skirt having stitched front-panel overlapping the adjoining shaped gores which are stitched with a fold-seam and set with self-covered buttons; has side-plaits at the bottom. Closes at side of stitched back-panel. Measures about $2\frac{1}{4}$ yds. around bottom.

Model T H. A popular four-piece Skirt with shaped panel-front, overlapping the side-gores, trimmed with braid ornaments and loops. Has kilt-plaits at sides. Closes at side of back-panel. Measures about $2\frac{1}{4}$ yds. around bottom.

Model T I. An eight-gore Skirt having side-gores cut with rounded tabs, set with self-covered buttons and ending in plaited sections. Closes at side of back-panel, which ends with box-plait. Measures about 3 yds. around bottom.

Model T K. A stylish six-gore Skirt having panel-front and shaped overlapping side-gore, set with buttons at point, giving an over-draped effect and disclosing a side-plait. Has panel back ending in a box-plait. Closes at side of back-panel. Measures about $2\frac{1}{4}$ yds. around bottom.

Model T L. A fashionable five-piece Skirt. Has wide front-gore with stitched fold-seam at left side of front, overlapping five pointed tabs, set with pearl buttons. Closes at side of back-panel, which is stitched half-length and ends in a box-plait. Measures about $2\frac{1}{4}$ yds. around bottom.



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MADE-TO-ORDER WALKING-SKIRTS—(Continued.)

FOR SIZES AND OTHER INFORMATION, SEE PAGE 42.

Choice of any Model on this page in regular sizes:

In Quality 140: Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

In Quality 141: Price \$7 when ordered with Products, see page 3. Sold alone for \$7.75.

Misses' sizes, \$1 less than prices named.

Quality 140. Chiffon-Panama No. 76. Colors: Black, Dark-Gray, Medium-Brown and Navy-Blue.

Storm-Serge No. 40. Colors: Black, Medium-Brown and Navy-Blue.

Cream Storm-Serge No. 56.

Whipcord No. 44. Colors: Black, Medium-Brown and Navy-Blue.

Self-stripe Serge No. 59. Colors: Black and Navy-Blue.

Cheviot No. 41. Colors: Black and Navy-Blue.

Broadcloth No. 51. Colors: Black, Medium-Brown and Navy-Blue.

Black Voile No. 74.

Quality 141. Chiffon-Panama No. 15. Colors: Black, Medium-Brown and Navy-Blue.

Heavy Storm-Serge No. 42. Colors: Black, Medium-Brown and Navy-Blue.

French Serge No. 46. Colors: Black and Navy-Blue.

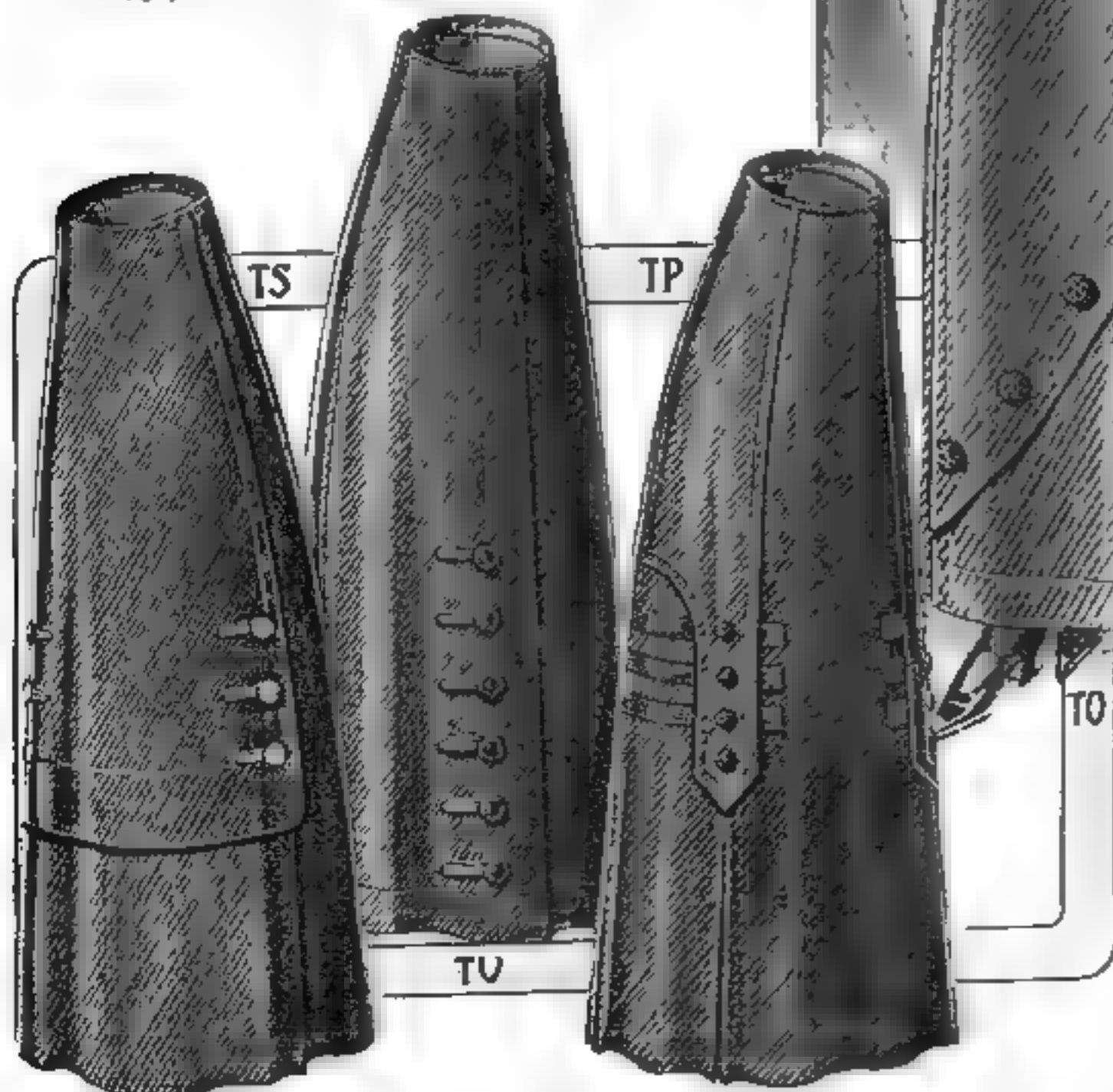
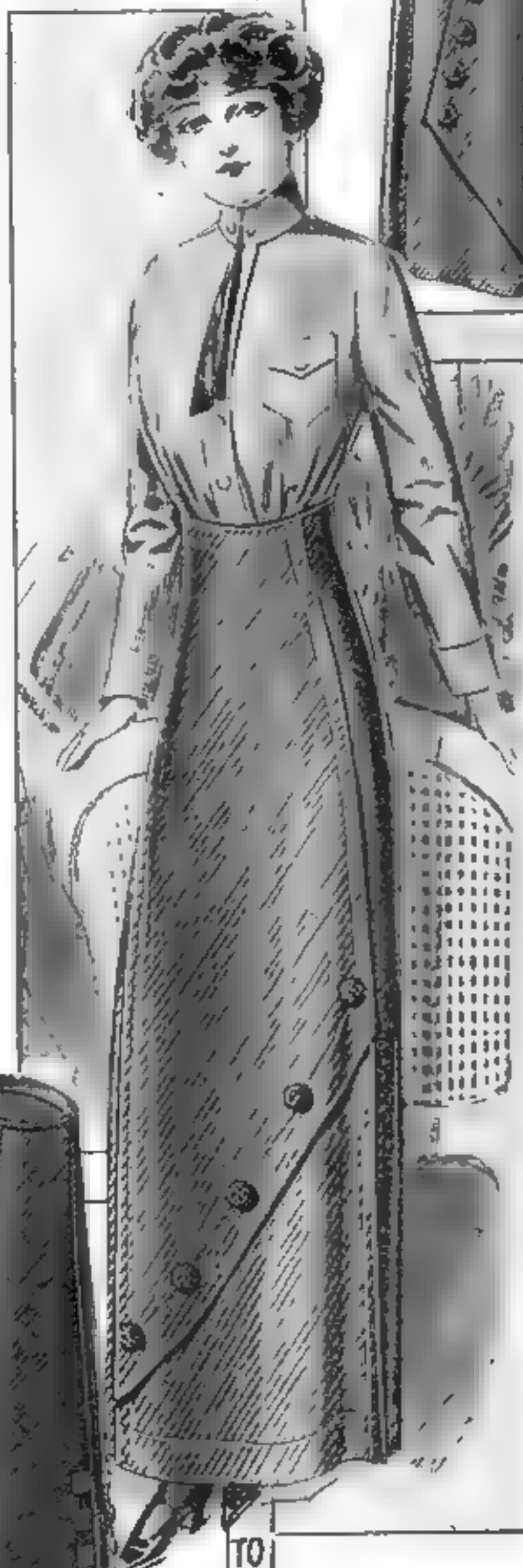
Fine Black Voile No. 86.

Heavy Whipcord No. 48. Colors: Black and Navy-Blue.

Wide-Wale Corduroy No. 91. Colors: Medium-Brown and Navy-Blue.

Two-tone Gray Whipcord No. 27.

Model R S. A six-gore Skirt. Front and back-panels are stitched to knee-length and laid in a kilt-plait. The side-gores are laid in knife-plaits at the bottom and trimmed above by an overlapping of the adjoining gore, set with self-color braid ornaments. Measures about 2½ yds. around bottom.



Model T O. A straight-line, four-piece Skirt, with lap-seams. Has diagonal front-panel set with large buttons. Closes at side of back-panel, which is stitched half-length, ending in plaits. Measures about 2 yds. around bottom.

Model T P. A six-gore, trimmed Skirt. The two side-panels are cut in pointed-effect, set with buttons and trimmed with silk Hercules braid. An inverted box-plait extends from points to bottom of Skirt. Closes at side of back-panel, which ends in a box-plait. Measures about 2½ yds. around bottom.

Model T S. A stylish four-piece Skirt. Has wide front-panel in apron-effect, trimmed with buttons and loops and ending in wide side-plait below. Habit-back, with two back-seams stitched half-length ending in inverted box-plaits. Closes at side of back. Measures about 2½ yds. around bottom.

Model T U. A modish six-gore Skirt, with a wide fold-seam down the front, trimmed with buttons and loops, simulating front-closing. Habit-back effect, ending with double box-plaits. Closes at side. Measures about 2¼ yds. around bottom.

Model T X. A five-gore Skirt. Front-gores are stitched with a fold seam in over-drape effect, and set with covered buttons, laid in inverted- and side-plaits below. Closes at side of back-panel, which ends in a box-plait. Measures about 2¼ yds. around bottom.

Model T Y. A four-piece Skirt, closing at the side. The overlapping front-gore is stitched with a fold-seam and set with covered buttons at the waist and at the point. Has habit-back. Measures about 2 yds. around bottom.

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APRONS AND HOUSE DRESSES.

Aprons.

Well-made, perfect-fitting Aprons. White Aprons have long hemstitched ties.

Set No. 105. Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents. To mail, 6 cts. postage required.

Set consists of one fine quality, plain, White Lawn Apron with pocket, length, about 25 in.; and one all-over embroidered Apron in assorted designs, length, about 20 in. Both have hemstitched ruffles.

Set No. 205. Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents. To mail, 15 cts. postage required.

Set consists of two large serviceable aprons. Made of the best Amherst fast-color Gingham in Blue-and-White check. Has large ties and two large pockets. Length, 36½ in.

No. 305. Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents. To mail, 11 cts. postage required.

Choice of standard 36-in. Percale in choice of Gray or Blue; or Amherst check Gingham in Blue-and-White. Ruffle over shoulders and across bottom, has one pocket. Sizes, 36-, 40- and 44-in. bust-measure, only. Length, 50 in.

Set No. 405. Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents. To mail, 6 cts. postage required.

Set consists of two aprons made of a fine-quality White Lawn. One round-shape with hemstitched ruffle, trimmed with Val. lace, has one pocket; one pointed-shape with plain ruffle, trimmed with Val. lace. Length, 25 in.

No. 505. Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents. To mail, 3 cts. postage required.

Princess pointed apron. Made of a fine-quality White Lawn. Trimmed around edge with two rows of Val. lace; two rows of insertion in center. Length, including bib, 33 in.

Set No. 605. Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents. To mail, 10 cts. postage required.

Set consists of two aprons made of heavy White Lawn. One maid's apron, has hemstitched bib and shoulder-straps; finished with wide hemstitched hem 35 in. long; one plain, full-cut apron finished with deep hem; length, 37 in.

No. 705. Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents. To mail, 4 cts. postage required.

A round apron of fine White Lawn; trimmed with hemstitched ruffle of embroidery. Embroidered pocket. Length, 25 in.

No. 805. Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents. To mail, 4 cts. postage required.

A Gibson style apron made of fine White Lawn, with hemstitched tucked ruffle. Bretelles are tucked and trimmed with dainty embroidery. Length, 24 in.

No. 905. Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents. To mail, 10 cts. postage required.

A Princess apron made in choice of Black-and-White stripe Percale or Blue-and-White check Gingham; trimmed with bias bands; ruffle at bottom, has two large, shaped pockets. Shoulder-straps and body of apron, button at the back. Length, including bib, 44 in.

Set No. 1005. Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents. To mail, 10 cts. postage required.

Set consists of two Tunic-shaped aprons. Made of fine-quality, White Percale in Black pin-stripes and small figures. One has bib with pointed French yoke, which buttons in back; has one pocket; length, 27 in.; one is trimmed with a ruffle; has pocket; length, 30 in.

Sleeve Apron No. 1105.

Sizes, 36-, 40- and 44-in. bust-measure. Length in front, 50 in.

Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents. To mail, 8 cts. postage required.

A cover-all Apron. Made of Blue-and-White Check Gingham; fast-color. Has yoke-top; pocket; full-length sleeves.

Combination Apron and House Dress No. 1110.

Sizes, 32- to 44-in. bust-measure. Length, about 40 in.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.15. To mail, 16 cts. postage required.

A new one-piece garment, combining a cover-all Apron and House Dress. Made of a good quality Percale. Has round neck; three-quarter-length sleeves, two deep stitched pockets. Closes full-length in front with pearl buttons. Easy to launder. Choice of Black-and-White Shepherd Check or assorted designs in Blue with White figures or White with Black figures.

No. 910. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

A neat Coat-Dress made from choice of plain Blue or Black-and-White checked Percale. Waist has wide Gibson plait at each side of front, two plaits in back. A Percale band in contrasting color extends from the shoulder to bottom of skirt; the circular yoke, cuffs and waist-line are piped to match. Back of skirt is stitched in panel-effect.

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PETTICOATS.

Reliable materials, fast-colors and perfect workmanship. Nos. 238, 420, 143 and 245 are cut to conform with the narrow type of Walking-Skirts.

Regular Sizes: Lengths, 36, 38, 40, 42, 44 in. Will fit to and including 30-in. waist-measurement. To mail, 20 cts. postage required, unless otherwise specified.

Extra Sizes, Silk Petticoats \$1 additional; all others 50 cents additional. Give length and waist-measurement when ordering. Mailed, postpaid.

No. 110. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

Good quality of Black Mercerized Sateen. The 11½-in. flounce has two plain ruffles and one accordion-pleated ruffle; 2-in. dust-ruffle.

No. 210. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

Embroidered Petticoat made of a fine quality of Black Taffetine. Has an 11-in. flounce finished with a 6-in. embroidered ruffle; trimmed above the ruffle with hemstitching and pin-tuckling. Has a 2½-in. dust-ruffle.

No. 310. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.15.

A fine quality Black Taffetine. 11½-in. flounce is composed of one gathered and two shirred sections headed and joined by narrow, stitched bands and has six rows of hemstitching. Full under-flounce; 2½-in. dust-ruffle.

No. 150. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Same style as No. 310. "Sorosia" Model. Made of so-called "Never-Wear-Out" Black Taffeta Silk; guaranteed to wear one year.

No. 119. Price \$1.90 when ordered with Products, see page 3. Sold alone for \$2.10.

Handsome embroidered Petticoat "Sorosia" Model. Made of a splendid quality of Black silk-finished cotton Taffeta. Has a 16-in. bias flounce, trimmed with an embroidered ruffle, 11 in. wide. The flounce above ruffle is ornamented with three rows of narrow tailored strapping. Has 11-in. under-flounce with 2½-in. dust-ruffle; yoke-top; strapped seams.

No. 130. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.35. To mail, 15 cts. postage required.

"Niagara" Model. Soft-finished Black Taffeta Silk. Has 11-in. flounce with six pin-tucks and a row of shirring. Full Heatherbloom under-flounce with 2-in. dust-ruffle.

No. 230. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.35. To mail, 15 cts. postage required.

Same style as No. 130. Made of Black Messaline Silk.

No. 238. Price \$3.80 when ordered with Products, see page 3. Sold alone for \$4.25. To mail, 15 cts. postage required.

"Sorosia" Model. Black Taffeta Silk. Has a 10-in. flounce composed of three ruffles joined with two tucks; each ruffle has two rows of hemstitching. Has a full Heatherbloom under-flounce with 2½-in. dust-ruffle.

No. 229. Price \$2.90 when ordered with Products, see page 3. Sold alone for \$3.20.

A Black Heatherbloom Skirt "Sorosia" Model made with a 17-in. flounce of handsome eyelet embroidery in assorted designs. Has full under-flounce with 2½-in. dust-ruffle.

No. 420. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25. To mail, 15 cts. postage required.

A "Sorosia" Model. Made of high-grade, soft-finished, imported Black Venetian. Has 11-in. flounce composed of three ruffles joined with two tucks; each ruffle is trimmed with two rows of hemstitching. Has 6-in. under-flounce with 2½-in. dust-ruffle.

No. 250. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

A "Sorosia" Model. Black Taffeta Silk. Has a 10-in. flounce composed of three ruffles joined with two tucks; each ruffle has two rows of hemstitching. Full Heatherbloom under-flounce, finished with a 2½-in. dust-ruffle.

No. 350. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.40.

"Sorosia" Model. Black Taffeta Silk. Has 17-in. flounce composed of four bias bands trimmed with seven rows of hemstitching and four ¼ in. bias straps. Has full Heatherbloom under-flounce with 2½-in. dust-ruffle.

No. 143. Price \$4.30 when ordered with Products, see page 3. Sold alone for \$4.85. To mail, 12 cts. postage required.

A "Sorosia" Model without under-flounce or dust-ruffle. Made of pure-silk Messaline. Has 12-in. flounce composed of five bias bands. Choice of Alice-Blue, Black, Golden-Brown, Medium-Gray, Navy-Blue or Tan.

No. 245. Price \$4.50 when ordered with Products see page 3. Sold alone for \$5. To mail, 13 cts. postage required.

A "Sorosia" Narrow Model without under-flounce or dust-ruffle. Made of pure-silk Messaline. Has 12-in. flounce composed of two accordion-pleated sections, alternating with two ruffles, each trimmed with two rows of hemstitching. Choice of Alice-Blue, Black, Golden-Brown, Medium-Gray, Navy-Blue or Tan.



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UNDER-MUSLINS.—White Cambric Petticoats.

Order by Number; Specify Length.
Lengths, 36, 38, 40, 42, 44 in. To mail, 16 cts. postage required.
The lace and embroidery used on Under-Muslins, come in assorted designs.

No. 510. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

Has a 16-in. lawn flounce, trimmed with two clusters of graduated tucks enclosing a hemstitched tuck and finished with 6½-in. ruffle of fine embroidery, joined with hemstitching. Has a full under-flounce with 4½-in. hemstitched lawn dust-ruffle.

No. 610. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

Has a 16-in. lawn flounce composed of three ruffles trimmed with graduated tucks, joined with hemstitching and finished with a wide hemstitched hem. Full under-flounce with a 4½-in. lawn dust-ruffle.

No. 120. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

Has an 18-in. lawn flounce trimmed with two clusters of hemstitched tucks and 11½-in. ruffle of dainty embroidery edging. Full under-flounce finished with a 4½-in. hemstitched lawn dust-ruffle.

No. 220. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

Has a 22-in. lawn flounce trimmed with three rows of 2½-in. embroidered English eyelet insertion, eight rows of hemstitching and two groups of narrow tucks. Full under flounce with 4½ in. lawn dust-ruffle.

No. 710. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

Has a 14-in. lawn flounce composed of four rows of 1-in. insertion, two rows of 1-in. lace edge, row of cluster tucks and one row of hemstitching. Full under-flounce with 4½ in. lawn dust-ruffle

No. 320. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

Has a 19-in. flounce composed of vertical rows of beautiful art-stitch lace insertion and V-shaped gussets completed with a 4-in. lace-edged ruffle. Full under-flounce with a 4½-in. hemstitched lawn ruffle.

No. 810. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

Has a 14-in. flounce composed of one section of cluster tucks, 2¼-in. embroidery insertion and 5½-in. embroidered flounce. The full under-flounce has a 4-in. hemstitched lawn dust-ruffle.

No. 520. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

Has an 18-in. flounce of dainty Domestic eyelet embroidery, with a 2½-in. band of embroidery insertion to match. Full under-flounce with a 4½-in. lawn dust-ruffle.

Short White Petticoats.

Lengths, 27, 29 in.

No. 105. Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents.

Good-quality Muslin with 5½-in. lawn ruffle, with hemstitched tucks, finished with Torchon lace.

No. 205. Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents.

Good-quality Muslin with 5½-in. lawn ruffle, composed of cluster tucks and dainty pattern of embroidery edge.

Woman's Knitted Petticoat No. 410.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.10. To mail, 20 cts. postage required.

Made of Merino yarn and conforms to the latest dress styles. Has fancy border; draw-string at waist. Length, 30 in.; measures 60 in. around bottom. Oxford-Gray only.

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UNDER-MUSLINS.

To mail, 8 cents postage required for each garment. Order by Number; Specify Size.

Drawers.

Sizes, 23-, 25-, 27-, 29-in. length. Choice of open or closed.

Price 25 cents each when ordered with Products, see page 3. Sold alone for 30 cents each.

No. 502½. Muslin. Full-cut. The 5-in. ruffle is trimmed with drawn-work insertion; finished with hemstitched hem.

No. 602½. Muslin. Finished with a 5-in. lawn ruffle measuring 34 in. around; has one row narrow lace-insertion and narrow lace-edge.

No. 702½. Muslin. Full-cut. Has a 5-in. lawn ruffle composed of three hemstitched tucks and hemstitched hem.

Price 50 cents each when ordered with Products, see page 3. Sold alone for 60 cents each.

No. 1405. Cambric. Full-cut. Trimmed with a band of embroidered insertion and hemstitching, to which is joined a 3½-in. ruffle of eyelet embroidery.

No. 1505. Cambric. Full-cut. Has a 5-in. ruffle joined with hemstitching and composed of cluster tucks, embroidery insertion, imitation Baby Irish insertion and edge.

No. 1805. Cambric. Extra-large size, designed to fit stout women. Has a 3½-in. ruffle of eyelet embroidery.

No. 1705. Long-Cloth. Circular style, imitation hand-embroidered in bow-knot design, scalloped edge. Sizes, 23-, 25- and 27-in. length only.

No. 1805. Long-Cloth. Circular style, imitation hand-embroidered rosebud design. Trimmed with Val lace. Sizes, 23-, 25- and 27-in. length only.

Combination Corset-Cover and Drawers.

Open drawers only.

Sizes, 32- to 44-in. bust-measure.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

No. 710. The front of the Corset-Cover is of wide English eyelet embroidery; back is finished with embroidery beading-edge. Top is run with ribbon to control the fullness; armholes edged with embroidery. The circular Drawers are of Nainsook, trimmed with a 4-in. eyelet embroidery edge.

No. 810. Made of fine Nainsook. The front of the Corset-Cover is daintily trimmed with lace insertion, outlining four embroidered medallions. Neck is finished with two rows of lace and ribbon-run beading; armholes edged with lace. The circular cut Drawers are finished with a 4½-in. lawn ruffle composed of tucks, hemstitching, lace-insertion and -edge.

Combination Corset-Cover and Drawers—(Continued).

No. 910. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

Made of Long-Cloth. Neck, armholes and drawer-flounce are trimmed with Barmen linen lace. Ribbon-run beading finishes top of yoke and also joins corset-cover to drawers. Front of Corset-Cover is hand-loom embroidered floral design, imitating real French hand-work. Drawer-flounce embroidered to match.

No. 1020. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

The Corset-Cover is of full width all-over eyelet embroidery with beaded scalloped edge armholes edged with embroidery. The Drawers are of the pantaloons style, with a fitted yoke-top and wide flounce of embroidery matching the corset-cover. Embroidery beading run with ribbon joins the drawers and cover.

Princess Slips.

Sizes, 32- to 44-in. bust-measure. Close in back unless otherwise specified.

No. 410. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

Made of Long-Cloth, with hand-loom embroidery in bow-knot design. Yoke finished with narrow scalloped edging and ribbon-run beading. Armholes finished with scalloped edging. Ruffle has group of cluster tucks and scalloped edging.

No. 510. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

Long-Cloth Princess Slip. Hand-loom embroidered floral front, imitation of French hand-embroidery. Trimmed around neck with ribbon-run beading and lace edge; armholes trimmed with lace edge. Has a 5-in. ruffle tucked and edged with Val lace.

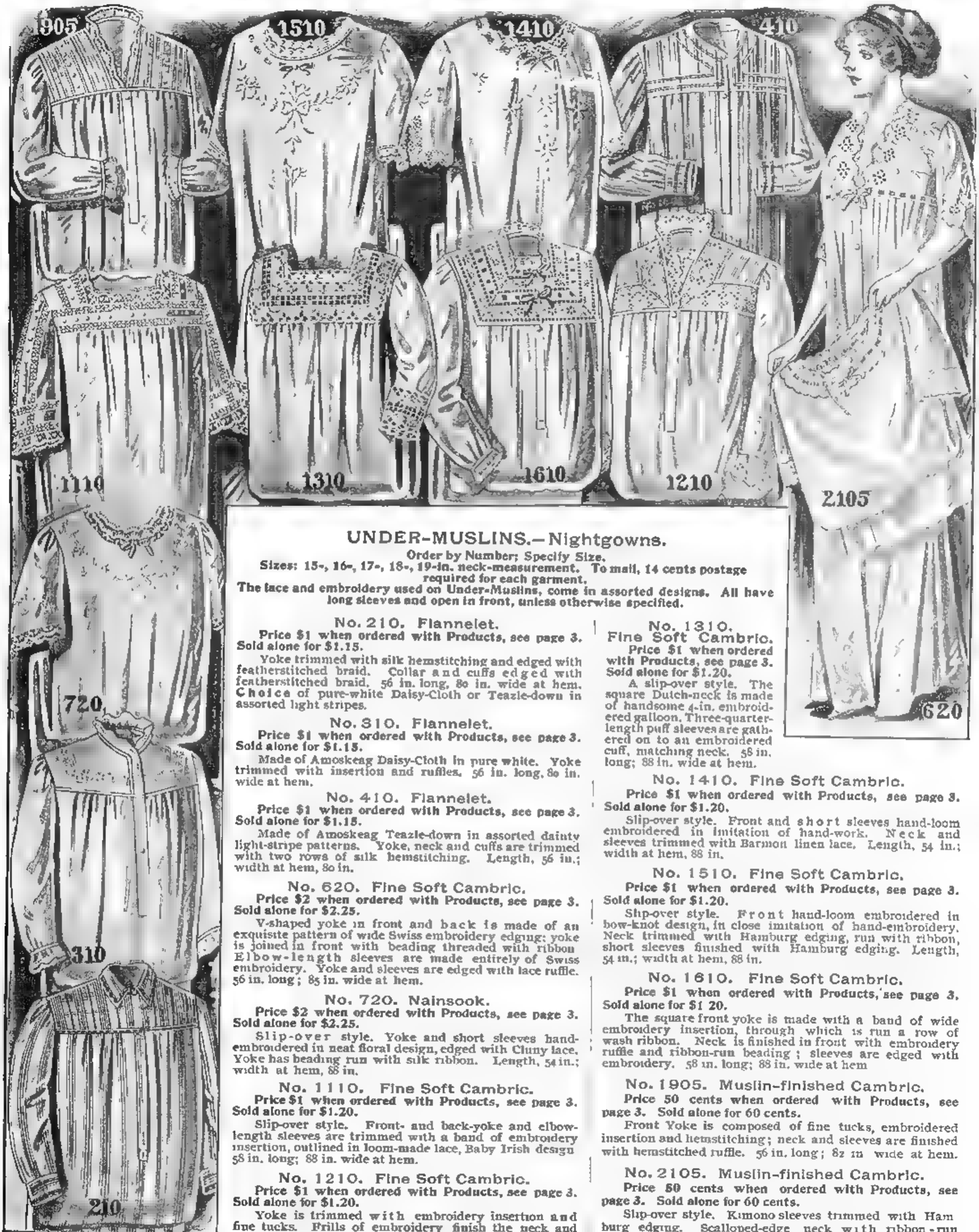
No. 610. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

A Princess Slip made of fine Cambric. Front is inset with embroidered medallions outlined with lace insertion. The neck is trimmed with lace insertion, ribbon-run beading and edge. The bottom of Slip is finished with a 5-in. lawn flounce tucked and edged with lace. Length from shoulder to hem, about 54 in. Choice of front- or back-closing.

No. 820. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

A hand-embroidered Princess Slip of fine Nainsook. Yoke and armholes trimmed with Cluny lace run with ribbon. Has a 12-in. flounce trimmed with three bands of Cluny insertion edged with Cluny lace; 12-in. under-flounce with dust-ruffle.

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UNDER-MUSLINS.—Nightgowns.

Order by Number; Specify Size.

Sizes: 15-, 16-, 17-, 18-, 19-in. neck-measurement. To mail, 14 cents postage required for each garment.

The lace and embroidery used on Under-Muslins, come in assorted designs. All have long sleeves and open in front, unless otherwise specified.

No. 210. Flannelet.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.15.

Yoke trimmed with silk hemstitching and edged with featherstitched braid. Collar and cuffs edged with featherstitched braid. 56 in. long, 80 in. wide at hem. Choice of pure-white Daisy-Cloth or Teazle-down in assorted light stripes.

No. 310. Flannelet.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.15.

Made of Amoskeag Daisy-Cloth in pure white. Yoke trimmed with insertion and ruffles. 56 in. long, 80 in. wide at hem.

No. 410. Flannelet.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.15.

Made of Amoskeag Teazle-down in assorted dainty light-stripe patterns. Yoke, neck and cuffs are trimmed with two rows of silk hemstitching. Length, 56 in.; width at hem, 80 in.

No. 620. Fine Soft Cambric.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

V-shaped yoke in front and back is made of an exquisite pattern of wide Swiss embroidery edging; yoke is joined in front with beading threaded with ribbon. Elbow-length sleeves are made entirely of Swiss embroidery. Yoke and sleeves are edged with lace ruffle. 56 in. long; 85 in. wide at hem.

No. 720. Nainsook.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

Slip-over style. Yoke and short sleeves hand-embroidered in neat floral design, edged with Cluny lace. Yoke has beading run with silk ribbon. Length, 54 in.; width at hem, 88 in.

No. 1110. Fine Soft Cambric.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

Slip-over style. Front- and back-yoke and elbow-length sleeves are trimmed with a band of embroidery insertion, outlined in loom-made lace, Baby Irish design 58 in. long; 88 in. wide at hem.

No. 1210. Fine Soft Cambric.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

Yoke is trimmed with embroidery insertion and fine tucks. Frills of embroidery finish the neck and sleeves. 58 in. long; 88 in. wide at hem.

No. 1310.

Fine Soft Cambric.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

A slip-over style. The square Dutch-neck is made of handsome 4-in. embroidered galloon. Three-quarter-length puff sleeves are gathered on to an embroidered cuff, matching neck. 56 in. long; 88 in. wide at hem.

No. 1410. Fine Soft Cambric.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

Slip-over style. Front and short sleeves hand-loom embroidered in imitation of hand-work. Neck and sleeves trimmed with Barmon linen lace. Length, 54 in.; width at hem, 88 in.

No. 1510. Fine Soft Cambric.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

Slip-over style. Front hand-loom embroidered in bow-knot design, in close imitation of hand-embroidery. Neck trimmed with Hamburg edging, run with ribbon, short sleeves finished with Hamburg edging. Length, 54 in.; width at hem, 88 in.

No. 1610. Fine Soft Cambric.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

The square front yoke is made with a band of wide embroidery insertion, through which is run a row of wash ribbon. Neck is finished in front with embroidery ruffle and ribbon-run beading; sleeves are edged with embroidery. 58 in. long; 88 in. wide at hem.

No. 1905. Muslin-finished Cambric.

Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents.

Front Yoke is composed of fine tucks, embroidered insertion and hemstitching; neck and sleeves are finished with hemstitched ruffle. 56 in. long; 82 in. wide at hem.

No. 2105. Muslin-finished Cambric.

Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents.

Slip-over style. Kimono sleeves trimmed with Hamburg edging. Scalloped-edge neck with ribbon-run beading. Length, 56 in.; width at hem, 76 in.

Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 56

UNDER-MUSLINS AND CORSETS.
ORDER BY NUMBER; SPECIFY SIZE.

The lace and embroidery used on Under-Muslins, come in assorted designs.

Corset-Covers.
Sizes, 32-, 34-, 36-, 38-, 40-, 42-, 44-in. bust-measure.
To mail, 3 cts. postage required for each Corset-Cover.

No. 102 1/2. Cambric. Price 25 cents when ordered with Products, see page 3. Sold alone for 30 cents.
Front and back trimmed with embroidery and lace; armholes edged with lace.

No. 202 1/2. Cambric. Price 25 cents when ordered with Products, see page 3. Sold alone for 30 cents.
Narrow embroidered yoke with beaded edge; neck and armholes trimmed with embroidery.

No. 302 1/2. Cambric. Price 25 cents when ordered with Products, see page 3. Sold alone for 30 cents.
Yoke of embroidery. Front, back and armholes trimmed with lace.

No. 402 1/2. Cambric. Price 25 cents when ordered with Products, see page 3. Sold alone for 30 cents.
Yoke in front and back is made of dainty Swiss embroidery with beading edge and ribbon. Armholes are edged with embroidery.

Corsets.
To mail, 15 cts. postage required.
Made by one of the best Corset Manufacturers. Designed after the latest Paris models.

No. 210. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.10.
This Corset is designed to fit the average figure. Made of a fine quality of White Coutil; the boning is of the finest watch-spring steel. All seams and gores are stayed and strapped. Has full hips with French gores and short waist-lines. Skirt-hook at clasp. Trimmed with lace and insertion, finished in front with satin bow. Front and sides fitted with superior quality hose-supporters.

Suitable for medium and stout figures. Regular sizes, 18 to 30 in. No. 210 in extra sizes, 31 to 36 in., 50 cts. additional, (mailed, postpaid.)

No. 310. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.15.
A long Corset giving straight-line effect. Made of a fine quality of White Coutil; the boning is of the finest watch-spring steel. All seams and gores are stayed and strapped. Trimmed with lace and insertion, finished in front with satin bow. Front and sides fitted with superior quality hose-supporters. Has medium-high bust. Especially adapted for slender figures. Sizes, 18 to 30 in. only.

No. 1205. Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents.
A new shape, long-model Corset. Made of White Coutil, well-boned and stayed. Lace trimmed. Front and sides fitted with hose-supporters.
Designed to fit the average figure. Sizes, 18 to 30 in. only.

Misses' Corset-Waist No. 1305.
Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents. To mail, 8 cts. postage required.
A Misses' Corset-Waist made of heavy White Coutil and stayed with sisal cord in sateen stripping. Closes in front with bone buttons, back laces like a corset. Has removable, non-rusting back-stays, shoulder-straps and hose-supporters. Sizes, 18 to 28 in.

No. 405. Nainsook. Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents.
Front is made of full-width, all-over embroidery; back trimmed with embroidered beading-edge. The top is threaded with ribbon. Armholes edged with embroidery.

No. 505. Nainsook. Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents.
Daintily made of fine Nainsook. Slip-over style. Front, back and armholes trimmed with embroidery.

No. 605. Nainsook. Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents.
Front is elaborately trimmed with four embroidered medallions outlined with lace. Neck is finished with two rows of lace and ribbon-run beading. Armholes are edged with lace.

No. 705. Long-Cloth. Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents.
Hand-loom embroidered in bow-knot design. Neck and armholes finished with embroidered scalloped edge; neck has ribbon-run eyelets.

No. 805. Nainsook. Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents.
Swiss-embroidery yoke; neck finished with Swiss embroidery, beading and ribbon. Armholes trimmed to match.

No. 905. Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents.
An all-over lawn embroidered Corset-Cover, trimmed with Barmon luen lace; yoke run with ribbon.

No. 1005. Long-Cloth. Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents.
Hand-loom embroidery. Neck and armholes trimmed with Val. lace. Top of corset-cover has ribbon-run beading.

No. 1105. Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents.
A Brassiere or tight-fitting Corset-Cover, especially desirable for stout figures. Made of heavy White Batiste. Has five rust-proof stays, tie-tapes and bone button at the back; adjustable hook in front. Trimmed with embroidery and edged with lace around neck and armholes.

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FURS.
MAILED, POSTPAID.

All are made from carefully selected prime skins according to our specifications and have been tried on models to insure perfect fitting. Each piece has been examined by an expert who has had long experience in handling both raw and dressed furs, and bears our guarantee label.

We recommend all our Furs for durability, except Coney. We use only selected grades of Coney.

LININGS: Unless otherwise specified are Skinner guaranteed satin.

COLORS: Japanese Mink, River-Mink (Muskrat) Isabelle Opossum are all medium-brown.

DESCRIPTION: River-Mink (Muskrat) has medium-length hair with very thick under-fur; all are selected winter-caught skins which we buy direct from the trappers and have especially dyed to imitate American Mink. We recommend them for quality, appearance and durability. Coney has medium-length silky hair with very thick under-fur. Japanese Mink has short hair with thick under-fur. Opossum is a long-haired fur, noted for warmth. Thibet is a long silky white fur. Black Manchurian Lynx is black-dyed Siberian Wolf-dog.

When a Scarf and Muff of the same Fur and color are to match they must be ordered together.

Orders in November and December subject without notice, to possible delay of ten days or two weeks. If necessary to delay shipment, Customer will always be notified.

Shawl-Scarfs.

No. 650. River-Mink. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

A one-stripe Shawl-Scarf. Trimmed with two heads and four tails. Length, 68 in.; width, 7½ in. at collar, 3 in. at ends.

No. 380. River-Mink. Price \$8 when ordered with Products, see page 3. Sold alone for \$9.

Sailor-collar Shawl-Scarf. Has one stripe. Trimmed with two ornaments. Length, 62 in.; width, 7½ in. at collar, 5½ in. at ends.

No. 280. River-Mink. Price \$8 when ordered with Products, see page 3. Sold alone for \$9.

A one-stripe Shawl-Scarf. Trimmed with four ornaments. Length, 64 in.; width, 6½ in. at collar, 3½ in. at ends.

No. 160. River-Mink. Price \$6 when ordered with Products, see page 3. Sold alone for \$6.75.

Wide Shawl-Scarf with four stripes. Front trimmed with four heads, four tails and eight paws; back trimmed with four tails and eight paws. Length, 62 in.; width, 6½ in. at collar, 6 in. at ends.

No. 550. River-Mink. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.90.

Two-stripe Scarf. Trimmed with four Wolf-tails and eight small paws. 60 in. long; 7 in. wide at collar, 3 in. at ends.

Slip-Tie.

No. 128. Black Pony. Price \$2.00 when ordered with Products, see page 3. Sold alone for \$3.25.

Fastens by slipping end through a loop on the lining. Length, 38 in.; width, 3½ in. at collar, 5½ in. at ends.

Pelerine.

No. 20100. River-Mink. Price \$10 when ordered with Products, see page 3. Sold alone for \$11.

Three-stripe Pelerine. Front trimmed with six tails and twelve paws. Length, 7½ in.; width, 9 in. at collar, 3 in. at ends.

Stole-Collar.

No. 450. River-Mink. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

A fitted Stole-Collar. Trimmed with one ornament; crocheted frog fastener. Length, 29 in.; width, 5½ in.

Pillow-Muffs.

No. 2650. River-Mink. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

A two-stripe Muff. Trimmed with one head and two paws. Ends semi-closed with shirred satin. Size, 13 x 14 in.

No. 170. River-Mink. Price \$7 when ordered with Products, see page 3. Sold alone for \$7.75.

Three-stripe Muff. Trimmed with two ornaments. Ends semi-closed with shirred satin. Size, 13½ x 16 in.

No. 180. Black Pony. Price \$3 when ordered with Products, see page 3. Sold alone for \$9.

A plain Muff. Made from fine selected skins. Ends semi-closed with shirred satin. Size, 14 x 16 in. Can be worn with any Black Pony Coat.

No. 350. River-Mink. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Two-stripe Muff. Trimmed with one ornament. Ends semi-closed with shirred satin. Size, 12 x 14 in.

No. 250. River-Mink. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.65.

A reversible four-stripe Muff. Ends trimmed with shirred satin. Size, 12 x 14 in.

No. 10100. River-Mink. Price \$10 when ordered with Products, see page 3. Sold alone for \$11.

Reversible five-stripe Muff. Ends semi-closed with shirred satin. Size, 14 x 17 in.

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FURS.—Continued.

Shawl-Scarfs.

No. 230. French Coney. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.50.

Small Shawl-Scarf trimmed with four tails. Length, 58 in. Width, 4 in. at ends, 8 in. at collar. Choice of Black or Brown.

No. 750. French Coney. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Animal-effect Scarf, trimmed with two heads, two tails and four tabs. Has raised satin fold at collar. Length, 56 in.; width at collar, 9 in., at ends, 4½ in. Choice of Black or Brown.

No. 1450. French Coney. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Shawl-Scarf. Trimmed with silk ornaments at ends. Length, 62 in. Width, 10½ in. at collar, 4 in. at ends. Choice of Black or Brown.

No. 1550. French Coney. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Shawl-Scarf with sailor-collar effect. Front is trimmed with four ornaments. Length, 60 in.; width, 9 in. at collar, 4 in. at ends. Choice of Black or Brown.

No. 1650. French Coney. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Shawl-Scarf. Front, in lapel-effect, is trimmed with three bows and six tassels to match color of Fur. Length, 62 in.; width at collar, 10 in.; width at ends, 3½ in. Choice of Black or Brown.

No. 1750. French Coney. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Trimmed with eight tails. Shirred ribbon on collar. Length, 72 in.; width, 9 in. at collar, 4½ in. at ends. Choice of Black or Brown.

No. 1850. French Coney. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Shawl-Scarf. Trimmed with six heads and twelve tails. Length, 66 in.; width, 7 in. at collar. Choice of Black or Brown.

Trimmed-Stock No. 120.

French Coney. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.50.

Trimmed with two animal heads. Length, 50 in.; width, 5 in. Choice of Black or Brown.

Pillow-Muffs.

No. 123. French Coney. Price \$2.30 when ordered with Products, see page 3. Sold alone for \$2.50.

Size, 12 x 15 in. Choice of Black or Brown.

No. 130. French Coney. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.50.

Size, 14 x 16 in. Choice of Black or Brown.

Pillow-Muffs.—Continued.

No. 950. French Coney. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Ruffled satin ends are semi-closed. Trimmed with two large ornaments. Size, 14½ x 18 in. Choice of Black or Brown.

No. 1150. French Coney. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Has shirred satin ends trimmed with two bows and four tassels to match color of Fur. Size, 15 x 17 in. Choice of Black or Brown.

Princess Muff No. 1350.

French Coney. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Has semi-closed ends with shirred satin. Size, 15 x 20 in. Choice of Black or Brown.

Trimmed Tab-Muff No. 1250.

French Coney. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Trimmed with one head and three tails. Shirred ribbon on edge. Size, 14½ x 15 in. Choice of Black or Brown.

Trimmed Muffs.

No. 850. French Coney. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

An animal-effect Coney Muff. Trimmed with one head, one tail and two tabs. Size, 15 x 17 in. Choice of Black or Brown.

No. 1050. French Coney. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

A large triple-tab French Coney Muff trimmed with three silk ornaments. Size, 14½ x 16½ in. Choice of Black or Brown.

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FURS—Continued.

Shawl-Scarfs.

No. 190. Black Manchurian Lynx. Price \$9 when ordered with Products, see page 3. Sold alone for \$10.

A large, plain shawl-effect Scarf, resembles Black Lynx. Has long silky fur. Trimmed with four tails. Shirred ribbon on inside of collar. Length, 80 in.; width, 30 in. at collar 5 in. at ends.

No. 270. Opossum. Price \$7 when ordered with Products, see page 3. Sold alone for \$7.75.

A large Shawl-Collar. 72 in. long; 9 in. wide at collar, 4 in. at ends. Trimmed with four tails. Choice of Black or Brown.

No. 390. Black Manchurian Lynx. Price \$9 when ordered with Products, see page 3. Sold alone for \$10.

Animal-effect. Trimmed with two heads, two tails and four tabs. Shirred ribbon on inside of collar. Length, 75 in.; width, 7½ in. Black only.

No. 480. Opossum. Price \$8 when ordered with Products, see page 3. Sold alone for \$8.75.

Shawl-Scarf. Trimmed with two ornaments. 66 in. long; 10½ in. wide at collar, 3 in. at ends. Choice of Black, Brown or Natural Gray.

No. 1950. China Bear (Dyed China Goat). Price \$5 when ordered with Products, see page 3. Sold alone for \$5.40.

A large, plain Shawl-Scarf. Trimmed with four 10-inch tails. Length, 80 in.; width, 21 in. at collar, 7 in. at ends. Blue-Gray only.

No. 2150. Persian Paw. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Trimmed with two ornaments. Has shirred ribbon on inside of collar. Length, 56 in.; width, 7½ in. at collar, 2½ in. at ends.

No. 10120. Japanese-Mink. Price \$12 when ordered with Products, see page 3. Sold alone for \$13.

Front trimmed with two heads, four tails and eight paws. Length, 65 in.; width, 6½ in. at collar, 3½ in. at ends.

Pelerine.

No. 10150. Japanese-Mink. Price \$15 when ordered with Products, see page 3. Sold alone for \$16.50.

Three-stripe Pelerine. Trimmed with six tails and twelve paws. Length, 60 in.; width 8½ in. at collar, 3 in. at ends.

Pillow-Muffs.

No. 290. Black Manchurian Lynx. Price \$9 when ordered with Products, see page 3. Sold alone for \$10.

Long silky black fur, resembles Black Lynx, but is more durable. Ends semi-closed with shirred satin. Size, 15 x 18 in.

No. 370. Opossum. Price \$7 when ordered with Products, see page 3. Sold alone for \$7.75.

A plain Pillow-Muff. Size, 15½ x 17 in. Choice of Black or Brown with two stripes.

No. 580. Opossum. Price \$8 when ordered with Products, see page 3. Sold alone for \$9.

Trimmed with two silk ornaments. Has shirred satin ends. Size, 15 x 17 in. Choice of Black, Brown or Natural Gray.

No. 2050. China Bear (Dyed China Goat). Price \$5 when ordered with Products, see page 3. Sold alone for \$5.40.

A large Pillow-Muff, with shirred satin ends. Size, 17 x 20 in. Blue-Gray only.

No. 2250. Persian Paw. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Plain Pillow-Muff. Size, 13 x 15 in.

No. 10140. Japanese-Mink. Price \$14 when ordered with Products, see page 3. Sold alone for \$15.25.

A five-stripe Japanese-Mink Muff. Ends semi-closed with shirred satin. Size, 13½ x 16 in.

No. 30100. Black Manchurian Lynx. Price \$10 when ordered with Products, see page 3. Sold alone for \$11.

An animal-effect Muff. Trimmed with one head, one tail and two tabs. Ends semi-closed with shirred satin. Size, 16 x 18 in. Black only.

No. 40100. Japanese-Mink. Price \$10 when ordered with Products, see page 3. Sold alone for \$11.

A four-stripe Muff made from the full-furred skins. Size, 12 x 14 in.

Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 56



FURS—Continued.

Girls' and Children's Sets.

White Angora Set No. 223. Price \$2.30 when ordered with Products, see page 3. Sold alone for \$2.50.

Made of silky White Angora, trimmed with White Lamb. Flat collar, 28 in. long; 9 in. wide. Flat Muff, size 12 x 13 in., trimmed with one head; has purse and silk neck-cord. For children from 3 to 8 years old.

White Angora Set No. 112. Price \$1.20 when ordered with Products, see page 3. Sold alone for \$1.40.

Made of fine White Turkish-Angora. Collar, 26 in. long, 6 in. wide. Muff, 9 x 11 in., trimmed with cord and ribbon bow. Satine lining. For children from 2 to 5 years old.

Lamb Set No. 228. Price \$2.80 when ordered with Products, see page 3. Sold alone for \$3.25.

Made of fine quality Lamb. Very durable. Scarf, trimmed with two heads, is 36 in. long; 4 in. wide. Muff, trimmed with one head, is 10 x 11 in. Choice of Gray or White. For girls from 6 to 12 years old.

White Lamb Set No. 212. Price \$1.20 when ordered with Products, see page 3. Sold alone for \$1.40.

Made of fine White Lamb. Brocade lining. Scarf is trimmed with two heads; 32 in. long; 3½ in. wide. Muff, trimmed with one head, has small purse; size, 7½ x 9 in.

White Lamb Set No. 330. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.25.

Shawl-Scarf trimmed with two ornaments; 34 in. long, 5½ in. wide at collar, 3½ in. wide at ends. Pillow-shaped Muff with ribbon-trimmed ends, semi-closed with shirred satin, size, 9½ x 12 in.

Imitation-Ermine Set No. 140. Price \$4 when ordered with Products, see page 3. Sold alone for \$4.35.

Set is made of White Coney. Shawl-Scarf trimmed with two ornaments and four imitation-Ermine tails; length, 40 in.; width at collar, 7 in., at ends, 3 in. Pillow-shaped muff is trimmed with five imitation-Ermine tails; ends are semi-closed with shirred satin; size, 11 x 14 in.

Natural River-Mink Set No. 2350. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Animal-effect collar trimmed with one head; length, 28 in.; width at head, 3½ in., opposite end, 4½ in. Has patent fastener which operates by pressing thumb on lining under head. Two-stripe pillow-shape Muff trimmed with two heads; size, 12 x 11 in.

White Thibet Set No. 2450. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Plain Shawl-Scarf, trimmed with two tails; 52 in. long; width at collar, 7½ in., at ends, 2½ in. Plain pillow Muff; size, 13 x 15 in.

Women's and Misses' Sets.

White Thibet Set No. 490. Price \$9 when ordered with Products, see page 3. Sold alone for \$10.

Shawl-Scarf, 72 in. long; 10 in. wide at collar, 5 in. at ends; trimmed with two tails. Large pillow-Muff, 16 x 18 in.; semi-closed, shirred satin ends.

Brown Coney Set No. 2550. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Shawl-Scarf, 52 in. long; width at collar, 6½ in., at ends, 3½ in. Pillow Muff; size, 13 x 15 in. Set trimmed with two V-shaped white stripes.

Misses' Fur Hat No. 220. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.20.

A small-shape Turban in imitation-Ermine, trimmed with head, two white tails and four imitation-Ermine tips. Satine lining. Height, 4 in.; diameter, 9 in. Matches Set No. 140.





MEN'S AND BOYS' MADE-TO-ORDER CLOTHING.

Ten days required to fill orders. Shipped by express from Buffalo. Samples of materials sent free on request. Use Larkin Measurement-Chart when possible in sending order.

Men's Overcoats.

Sizes: 34- to 44-in. chest-measure. Single-breasted. Have satin-lined sleeves; velvet collar; three pockets; fly-front. Lengths, about 45 in.

No. 40150. Price \$15 when ordered with Products, see page 3. Sold alone for \$16.50.

Fine all-wool Black Kersey Coat. Has hand-made collar. Serge lining.

No. 120100. Price \$10 when ordered with Products, see page 3. Sold alone for \$11.

All-wool Black Kersey Coat. Has tailored collar. Venetian lining.

Young Man's Overcoat No. 110100.

Price \$10 when ordered with Products, see page 3. Sold alone for \$11. A single-breasted Coat. Made of a fine-quality, Brown mixed, striped wool Overcoating. Convertible storm-collar. Serge lining, with satin-lined sleeves. Has four pockets. Length, about 50 in.

Boy's Overcoat No. 1950.

Ages 8 to 16 years. Sizes: 26- to 32-in. chest-measure; length, 35 to 43 in. Give age as well as measurements when ordering.

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

A neatly tailored, durable Boy's Overcoat, made with velvet collar and padded shoulders. Single-breasted; fly-front; three pockets. Italian lining. Choice of Black or Oxford-Gray Melton, or fancy Gray or fancy Brown overcoating.

Boy's Trousers No. 110.

Ages 6 to 16 years. Sizes: 24- to 31-in. waist-measure. Give age as well as measurements when ordering.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.15. Mailed, postpaid.

Bloomer-style Trousers. Made with strap and buckle at bottom; has three pockets. Choice of Brown- or Gray-striped Cassimere.

Man's All-Wool Suit No. 50150.

Sizes: Coat, 34- to 44-in. chest-measure; Trousers, 30- to 42-in. waist-measure, 30- to 34-in. leg-measure.

Price \$15 when ordered with Products, see page 3. Sold alone for \$16.50.

Made in correct style of reliable material. Three-button sack coat. Well-padded shoulders. Collar and front stiffened with canvas and hair-cloth, durable Serge lining. Collarless vest. Trousers made with belt-straps. Choice of Blue Serge, Black unfinished Worsted, fancy Brown or fancy Gray Worsted.

Young Men's All-Wool Suits.

Ages 14 to 20 years. Sizes: Coat, 30- to 36-in. chest-measure; Trousers, 28- to 32-in. waist-measure; 28- to 34-in. leg-measure.

A stylish well-tailored suit for young men. Coat has well-padded shoulders and Italian lining. Collarless vest. Trousers made with belt-straps. Choice of Blue Serge, Gray Worsted, Brown or Gray Cassimere.

No. 10100. Price \$10 when ordered with Products, see page 3. Sold alone for \$11. Coat is a 3-button Cutaway sack style.

No. 20110. Price \$11 when ordered with Products, see page 3. Sold alone for \$12. Double-breasted sack style coat.

Man's All-Wool Trousers.

Sizes: 32- to 42-in. waist; 30- to 34-in. inside leg-measurement. Sizes larger than 42-in. waist or longer than 34-in. leg, 50 cts. additional.

Correctly tailored. Made with five pockets and belt-straps.

No. 950. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Pure Worsted in choice of Dark- or Medium-Gray stripe.

No. 1030. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.25.

All-wool Cassimere in choice of Dark- or Medium-Gray stripe.

Boys' Wool Suits.

Ages 6 to 16 years. Sizes: Coat, 25- to 32-in. chest-measure; Trousers, 24- to 31-in. waist-measure. Give age as well as measurements when ordering.

Trousers made with strap and buckle at bottom. Coat has Italian lining. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

No. 750. Double-breasted Coat with one pair of Bloomer Trousers. Choice of Blue Serge, fancy Gray Worsted, fancy Brown or fancy Gray Cassimere.

No. 850. Double-breasted Coat with two pairs of Bloomer Trousers. Choice of Brown- or Gray-striped Cassimere.

No. 255. Price \$5.50 when ordered with Products, see page 3. Sold alone for \$6.

Norfolk-style, single-breasted Coat. Bloomer Trousers. Choice of Blue Serge, fancy Brown or fancy Gray Cassimere.

Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 56.



OVERCOATS, RAIN-COATS AND -CAPES.

Men's Overcoats.

Sizes: 36- to 46-in. Chest-Measure.

(Take measurement with under coat on.) Length, about 50 in.

No. 40200. Fur-Lined Coat. Price \$20 when ordered with Products, see page 3. Sold alone for \$21.50.

A warm, durable, double-breasted Coat. Made of Black Broadcloth, lined throughout with brown-dyed Raccoon. Has a wide shawl-collar of pieced Persian-Lamb. Has two outside pockets. Closes with buttons and loops.

No. 90100. Quilted-Lined Coat. Price \$10 when ordered with Products, see page 3. Sold alone for \$11.

A double-breasted Coat of Black Thubet, lined throughout with quilted satine. Cuffs and storm-collar are of imitation-Astrakhan fur-cloth. Has two flap pockets. Closes with buttons and loops.

Man's Black Slicker Rain-Coat No. 430.

Price \$3 when ordered with Products, see page 3. Sold alone for \$3.25.

Made of extra-strong, heavy, Black-oiled slicker-cloth. Front, back and shoulders are triple-ply and quadruple-oiled. Fastens with automatic buckles. Especially adapted for men requiring a durable coat that is absolutely waterproof. Sizes, 38- to 44-in. chest-measure. Length, about 54 in.

Man's Black Rubber Rain-Coat No. 530.

Price \$3 when ordered with Products, see page 3. Sold alone for \$3.25.

A medium-weight water-proof Coat. Made of dull-finished Black rubber, lined with heavy sheeting. Collar edged with corduroy. Has two outside pockets. Fastens with automatic buckles. Sizes, 36- to 44-in. chest-measure. Length, about 50 in.

Man's Cravenette Rain-Coat No. 30120.

Price \$12 when ordered with Products, see page 3. Sold alone for \$13.

Made of fine Worsted Cravenette, rain-proofed cloth in Oxford-Gray. A serviceable, hand tailored Coat. Loose box-cut. Single-breasted, fly-front; notched collar, Venetian sleeve- and yoke-lining; padded shoulders; four pockets. Sizes, 34- to 46-in. chest-measure. Length, about 52 in.

Slip-on Rain-Coats.

Single-breasted. Made of double-texture Drab fabric with rubber interlining. Military collar; wind tabs on sleeves; eyelets under arms; two vertical pockets.

Men's. No. 2150. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50. To mail, 45 cts. postage required.

Sizes, 34- to 44-in. chest-measure. Length, about 50 in.

Women's. No. 2250. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50. To mail, 45 cts. postage required.

Sizes, 32- to 44-in. bust-measure. Length, about 54 in. Has vent in side for holding skirt.

Boys'. No. 147. Price \$4.70 when ordered with Products, see page 3. Sold alone for \$5.20. To mail, 38 cts. postage required.

Lengths: 35, 37, 39, 41, 43, 45 in.

Girls'. No. 247. Price \$4.70 when ordered with Products, see page 3. Sold alone for \$5.20. To mail, 38 cts. postage required.

Lengths: 34, 38, 42, 45, 48, 50 in.

Girls' Rain-Capes.

No. 630. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.25. To mail, 25 cts. postage required.

Rain-Cape with Hood attached. Made of Mercerized Sateen, rubber-lined. Hood is half-lined with Scotch-plaid silk and has elastic band. Neck has ribbon ties. Tailored armholes. Closes with three buttons. Navy-Blue only. Lengths: 27, 30, 33, 35, 38, 42 in.

No. 440. Price \$4 when ordered with Products, see page 3. Sold alone for \$4.35. To mail, 35 cts. postage required.

Made of double-texture Drab fabric with rubber interlining. Hood, which is attached, is one-half lined with Scotch-plaid silk, gathered on an elastic band. Neck has ribbon ties. Tailored armholes. Closes with five buttons. Lengths: 29, 32, 35, 40, 43, 48 in.

Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 56.



Men's Sweaters.

Sizes, 34- to 44-in. Chest-Measure. Oxford-Gray only.
No. 139. Price \$3.90 when ordered with Products, see page 3. Sold alone for \$4.25. To mail, 30 cts. postage required.

Heavy-ribbed; all-worsted Coat-Sweater with convertible collar, which can be worn up or down. Two pockets. Pearl buttons.

No. 420. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25. To mail, 18 cts. postage required.

A Worsted roll-neck Jersey Sweater, with 3½-in. collar.
No. 520. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.20. To mail, 32 cts. postage required.

Heavy-ribbed; medium-weight, Worsted Coat Sweater. Two pockets. Has pearl buttons.

No. 730. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.25. To mail, 35 cts. postage required.

An all-wool Varsity-weave Coat-Sweater. Two pockets. Pearl buttons.

Man's Cardigan Jacket No. 219.
Price \$1.90 when ordered with Products, see page 3. Sold alone for \$2.15. To mail, 25 cts. postage required.

Heavy-ribbed, Worsted-face. Has tape-bound pockets and edge. Oxford-Gray only. Sizes, 34- to 44-in. Chest-Measure.

Man's Auto-Sweater No. 850.
Price \$5 when ordered with Products, see page 3. Sold alone for \$8.50. To mail, 34 cts. postage required.

A heavy all-worsted shaker-knit Coat-Sweater. Suitable for all-around out-door wear. Has a 4-in. storm-collar which buttons up closely at the neck or may be worn turned down. Two pockets; pearl buttons. Choice of Maroon or Oxford-Gray. Sizes, 34- to 46-in. chest-measure.

Boys' Sweaters.

Oxford-Gray only.
No. 310. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20. To mail, 16 cts. postage required.

A semi-fashioned ruff-neck Sweater. Heavy ribbed Worsted face. Has two pockets; pearl buttons. Sizes, 28- to 34-in. chest-measure.

No. 410. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20. To mail, 10 cts. postage required.

A Merino Jersey with 3½-in. roll-collar. Sizes, 26- to 34-in. chest-measure.

Child's Knit Set No. 320.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25. To mail, 24 cts. postage required.
Fine all-wool yarn; double-knit ribbed. White only. Set consists of 1 Coat-Sweater, 1 Drawer-Leggings and 1 Toque. Sizes, 1, 2 and 2½ years.

Women's Sweaters.

Sizes, 32- to 44-in. Bust-Measure. Have two pockets.
No. 220. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.20. To mail, 20 cts. postage required.
Herringbone-stitch, all-wool, double-breasted Sweater Jacket. Has shawl-collar. Choice of Oxford-Gray or White. Pearl buttons.

No. 630. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.25. To mail, 25 cts. postage required.

An all-worsted, fancy basket-knit Sweater; single-breasted. Has wide shawl-collar and turn-back cuffs. Choice of Maroon, Oxford-Gray or White. Pearl buttons.

No. 950. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50. To mail, 32 cts. postage required.

A stylish, heavy-ribbed, all-wool, hand-made Sweater; full-fashioned, ruff-neck model. Fastens with six hand-crocheted loops and pearl buttons. White only.

Misses' Sweaters.

Sizes, 26- to 34 in. Bust-Measure. Have two pockets.
No. 510. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20. To mail, 18 cts. postage required.
A Worsted-face, ribbed Sweater, with military collar. Single-breasted. Choice of Cardinal-Red or Oxford-Gray.

No. 620. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25. To mail, 15 cts. postage required.

A pure-Zephyr Worsted, fancy weave Coat-Sweater in choice of Cardinal-Red or Oxford-Gray; single-breasted. Has military collar; turn-back cuffs.

Infant's Sweater-Coat No. 110.

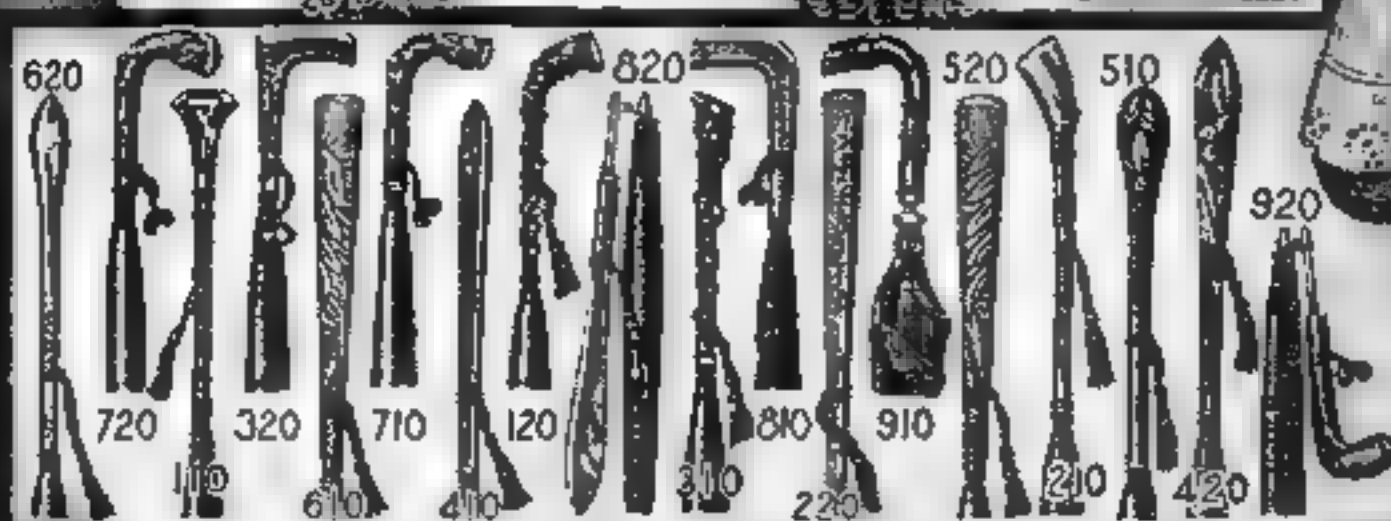
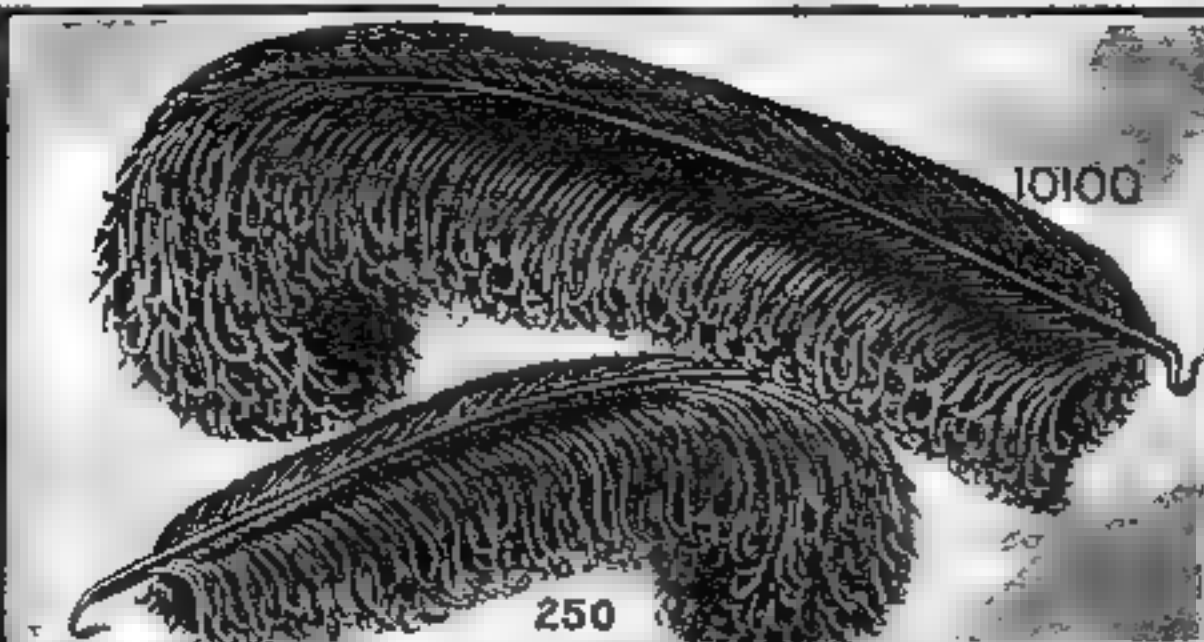
Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20. To mail, 7 cts. postage required.

An all-worsted, single-breasted Infant's Sweater. Has military collar, two pockets; pearl buttons. White only. Sizes, 1, 2 and 2½ years.

Auto Hood No. 210.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20. To mail, 8 cts. postage required.

An all-wool Oxford-Gray Hood, lined with satine. Has rosettes and streamers. Choice of Ladies' or Children's sizes.



Umbrellas.

Shipped singly only by express. Two together may be shipped by freight with other goods. Nos. 820 and 920 may be ordered singly, packed with Larkin Products.

Sizes: Women's known as 26-in. Men's, 26-in., except No. 710 and No. 810; which are 28-in. Child's, 24-in. All have steel rods.

Taffeta and Serge Umbrellas.

Guaranteed fast-black, made on improved paragon frame. Price \$1 each when ordered with Products, see page 3. Sold alone for \$1.20.

Women's. Choice of Union-Taffeta or Silk-finished Serge. The Taffeta is finer and rolls closer, but the Serge wears better. Choice of No. 110, German-silver and Pearl handle; No. 210, Horn handle; No. 310, Natural-wood handle; No. 410, Mission handle, Weathered-Oak finish.

Men's. Silk-finished Serge only. No. 510, Carved imitation-Rosewood handle; No. 610, Carved Mission handle. No. 710, Natural-wood handle; No. 810, Mission handle, Weathered-Oak finish.

Child's. Silk-finished Serge only. No. 910, Natural-wood handle. Self-opening frame.

Silk Umbrellas.

Made on a crucible-steel frame. Gives the closest roll of any umbrella made.

Price \$2 each when ordered with Products, see page 3. Sold alone for \$2.25.

Woman's. No. 120. Black soft Laventime Silk. Boxwood handle.

Black Union-Taffeta Silk; rain-proof. Mission handle, Weathered-Oak finish.

Women's. No. 220. Man's. No. 320.

Women's. Black Taffeta Silk. No. 420, Carved imitation-Rosewood handle, No. 520, Carved Mission handle.

Name - On Silk Umbrellas.

Mailed, postpaid.

A folding Umbrella with detachable handle. Covered with Black Union-Taffeta Silk. Name and address embroidered on inside of cover. Length folded, 26 in.

Price \$2 each when ordered with Products, see page 3. Sold alone for \$2.25.

Woman's No. 620. Mission handle, Weathered-Oak finish. Man's No. 720. Boxwood handle.

Silk Folding Umbrellas.

A practical, folding umbrella; will pack in a 24-in. suit-case. Covered with Black Union-Taffeta Silk, with tape-edge. Price \$2 each when ordered with Products, see page 3. Sold alone for \$2.25.

Woman's. No. 820. Mission handle, Weathered-Oak finish.

Man's. No. 920. Mission Cane handle, Weathered-Oak finish.

Marabou Scarf No. 345.

Price \$4.50 when ordered with Products, see page 3. Sold alone for \$5. Mailed, postpaid.

A stylish Stole-Scarf, made of four strands of fine-quality imitation-Marabou; soft and downy. Has divided ends. Length, 76 in.; extreme width, about 8 in. Choice of Black or Natural-Gray. Matches Muff No. 150.

Marabou Muff No. 150.

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.40. Mailed, postpaid.

A stylish Pillow-Muff, made of ten strands of fine-quality imitation-Marabou; soft and downy. Size, 16 x 22 in. Silk-lined. Choice of Black or Natural-Gray. Matches Scarf No. 345.

We can insure a good match, if Scarf and Muff are ordered together.

Veil-Scarfs.

To mail, 5 cents postage required.

No. 720. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

A heavy Silk Scarf, made of "Niagara Maid" Glove-Silk. Size, 26 x 70 in. Ends are finished with 1 1/4-in. hemstitched hem. Choice of Light-Blue, Light-Pink or White.

No. 810. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

A Veil-Scarf of Silk-Chiffon. Has 2-in. satin border. Size, 20 x 69 in. Choice of Light-Blue, Light-Pink, Navy-Blue or White.

Senorita Silk-Spun Scarf No. 510.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.10. To mail, 6 cts. postage required.

A highly mercerized, loosely woven fabric; resembles silk. Length, 72 in.; width, 33 in. Ends are finished with 7-in. fringe. Choice of Light-Blue, Light-Pink or White.

Ostrich Plumes.

Mailed, postpaid.

French-curved Ostrich Plumes. Made of the finest hard-blue stock from the male Ostrich. Only plumes of the best quality grow to these lengths. Large full-drooping heads. Extreme width, 7 in. Choice of Black or White.

No. 250. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.40. Length, 17 in.

No. 10100. Price \$10 when ordered with Products, see page 3. Sold alone for \$11. Length, 22 in.

Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 56

Scarfs.

For Dresser, Sideboard or Buffet.

No. 105. Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents.
An imitation-linen White Scarf; has two rows of hemstitching, one row of torchon lace insertion and torchon lace edge. Size, 18 x 50 in.

No. 205. Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents.
A Brown Linen-Crash Stenciled Scarf, finished with a 1½-in. hemstitched hem. Size, 18 x 50 in. Design is stenciled in combination colors of Green, Red and Brown.

No. 210. Price \$1 when ordered with Products, see page 3. Sold alone for \$1 10.
An embroidered Scarf made of pure, white linen, embroidered scalloped edge. Assorted designs. Size, 17 x 63 in.

No. 305. Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents.
An imitation hand-embroidered White Linen Scarf. Size, 17 x 61 in. Hemstitched. Assorted designs.

No. 420. Price \$2 when ordered with Products, see page 3. Sold alone for \$2 25.
A White Linen Scarf, trimmed with Cluny-lace insertion and drawn-work. Size, 18 x 52 in. Assorted designs.

No. 510. Price \$1 when ordered with Products, see page 3. Sold alone for \$1 20.
Battenberg Dresser-Scarf of Renaissance lace, in assorted designs. Has three medallions of White Union-linen, ornamented with drawn-work. Size, 18 x 54 in.

No. 610. Price \$1 when ordered with Products, see page 3. Sold alone for \$1 15.
An elaborate Battenberg Scarf trimmed in button-work. Has four sections of White Union-linen inset with Renaissance lace. Size, 19 x 50 in.

Piano-Scarf No. 330.
Price \$3 when ordered with Products, see page 3. Sold alone for \$3 25.
A White Battenberg Piano-Scarf; has drawn-work Union-linen center. Finished with elaborate Renaissance lace in attractive assorted designs. Size, 27 x 90 in.

Table-Covers.

No. 110. Price \$1 when ordered with Products, see page 3. Sold alone for \$1 20.
An elaborately embroidered Table-Cover on fine quality, White Iroquois-finished Cotton. Has embroidered scalloped edge. Diameter, 46 in.

No. 430. Price \$3 when ordered with Products, see page 3. Sold alone for \$3 25.
Round Battenberg Table-Cover with White Union-linen drawn-work center. Diameter, 46 in.

No. 530. Price \$3 when ordered with Products, see page 3. Sold alone for \$3 50.
A round Battenberg Table-Cover with elaborate button-work. Has white Union-linen center, ornamented with Renaissance medallion. Diameter, 64 in.

No. 605. Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents.
A 30-in. Square of white linene, Imitation hand-embroidered corners; finished with 1½-in. hemstitched hem. Suitable for Table-Cover or Pillow-Shams. Assorted designs.

Centerpieces.

No. 208. Price 80 cents when ordered with Products, see page 3. Sold alone for 95 cents.
A beautiful Centerpiece with genuine hand made linen Cluny-lace edge. Pure, white linen center. Assorted designs. Diameter, 19 in.

No. 309. Price 90 cents when ordered with Products, see page 3. Sold alone for \$1 10.
A Japanese hand-drawn-work Centerpiece on pure, White Irish Linen. Hemstitched. Size, 23 in. square. Assorted designs.

No. 310. Price \$1 when ordered with Products, see page 3. Sold alone for \$1 10.
A round white linen Centerpiece trimmed with Cluny lace, insertion and drawn-work. Diameter, 23 in. Assorted designs.

No. 405. Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents.
A Centerpiece with white linen center and genuine hand-made Cluny-lace edge in assorted designs. Diameter, 16 in.

No. 410. Price \$1 when ordered with Products, see page 3. Sold alone for \$1 10.
A round Battenberg Centerpiece with elaborate button-work. White Union-linen with drawn-work center. Diameter, 20 in.

No. 505. Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents.
A 24-in. round stenciled Centerpiece of Brown Linen-Crash, finished with Cluny-lace edge, 1½ in. wide. Design is in Green, Red and Brown.

No. 520. Price \$2 when ordered with Products, see page 3. Sold alone for \$2 25.
A round Centerpiece having a pure, white linen center and hand-made Cluny-lace edge. Diameter, 27 in. Assorted designs.

No. 620. Price \$2 when ordered with Products, see page 3. Sold alone for \$2 25.
A round Battenberg Centerpiece with White Union-linen drawn-work center. Diameter, 36 in.

No. 705. Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents.
A round Battenberg Centerpiece. Has white Union-linen center ornamented with drawn work. Diameter, 17 in.

No. 710. Price \$1 when ordered with Products, see page 3. Sold alone for \$1 20.
An 18-in. round Madeira Centerpiece of pure, fine, White Linen; hand-embroidered eyelet design and French knots. Has embroidered scalloped edge.

TABLE-LINENS AND TOWELS.

Table-Linens.

No. 340 Set. Price \$4 when ordered with Products, see page 3. Sold alone for \$4.48.
Set consists of one Cloth, 70 x 70 in. and one dozen uncut Napkins, 20 x 20 in. Pure, full-bleached Irish Linen. Assorted designs.

No. 750 Set. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.54.
Set consists of one pattern Cloth, 72 x 80 in., and one dozen Napkins, 22 in. square. Uncut.
Pure, full-bleached Irish Linen Satin-Damask from the looms of John S. Brown & Sons, perhaps the best table-linen manufacturers in the world. Their goods have been known for more than one hundred years as remarkable for purity and beauty in design and finish. Assorted designs. Uniform design in each set.

No. 270 Set. Price \$7 when ordered with Products, see page 3. Sold alone for \$7.75.
Same as Set No. 750, except of finer quality and Napkins are 24 in. square.

No. 820 Cloth. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.20. To mail, 25 cts. postage required.
Pattern Cloth, choice of size, 72 x 73 in. or 67 x 38 in. Pure, bleached Irish Linen Satin-Damask. Assorted designs.

No. 910 Cloth. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.15. To mail, 16 cts. postage required.
Size, 64 x 72 in. Pure, bleached Irish Linen, cut Damask; assorted designs.

No. 920 Cloth. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.20. To mail, 31 cts. postage required.
Pattern Cloth, size, 64 x 80 in. All-linen heavy German Damask; bleached cream-white. Assorted designs. Hemstitched.

No. 1010 Cloth. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.15. To mail, 25 cts. postage required.
Size, 64 x 90 in. Cut American Damask, made of fine mercerized cotton, full-bleached. Assorted designs.

No. 1305 Cloth. Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents. To mail, 10 cts. postage required.
Size, 56 x 72 in. A pure-white bleached cut American cotton-damask, linen-finish. Assorted designs. A durable table-cloth.

No. 1110 Cloth. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.15. To mail, 20 cts. postage required.
Size, 72 x 72 in. A heavy-weight, pure-white bleached mercerized cut Damask Cloth in assorted designs. Made of high-grade Cotton and has the appearance of fine linen. Has a 2-in. hemstitched hem.

No. 1210 Cloth. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20. To mail, 16 cts. postage required.
Pure, cream-bleached Irish Linen, cut Damask. Assorted designs. Size, 60 x 72 in.

Linen Damask No. 110. Price \$1 per yard when ordered with Products, see page 3. Sold alone for \$1.15 per yard. To mail, 11 cts. postage required per yard.
A fine-quality, pure-white bleached Irish Linen Damask. Assorted designs. Width, 72 in.

Napkin Sets.

Set No. 120. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.20. To mail, 22 cts. postage required.
Set consists of one dozen 22 x 22-in. Napkins, uncut. A heavy-weight, pure, bleached Irish Linen Satin-Damask; assorted designs.

Set No. 230. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.25. To mail, 38 cts. postage required.
Set consists of one dozen 24 x 24-in. Napkins, uncut. Fine-quality, extra-heavy, pure, bleached Irish linen Satin Damask Napkins. Assorted designs.

Set No. 205. Price 50 cents when ordered with Products, see page 3. Sold alone for 65 cents. To mail, 25 cts. postage required.
Set consists of one dozen 18 x 18-in. Napkins, uncut. A pure-white bleached American Cotton-Damask, linen-finish. Assorted designs.

Set No. 210. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.10. To mail, 20 cts. postage required.
Set consists of one dozen 20 x 20-in. Napkins, uncut. Assorted designs. Made of the finest bleached mercerized cotton.

All-Linen Towels.

No. 310. Price \$1 for Two when ordered with Products, see page 3. Sold alone for \$1.20 for Two. To mail, 10 cts. postage required.
Size, 22 x 48 in. Fine, all-linen, bleached Satin-Damask; knotted fringe; two rows of open-work. Neat floral design. Weight, 3 lbs. per doz.

No. 410. Price \$1 for Two when ordered with Products, see page 3. Sold alone for \$1.20 for Two. To mail, 8 cts. postage required.
A fine, full-bleached linen-huck Towel. Has panel for embroidering monogram, enclosed in an Empire wreath design; 2-in. bordered hemstitched hem. Size, 20 x 40 in.; weight, 3 lbs. per doz.

Huck Towels.

No. 510. Price \$1 for Four when ordered with Products, see page 3. Sold alone for \$1.15 for Four. To mail, 17 cts. postage required.
A figured, hemstitched Huck Towel of bleached union-linen, an all-linen filling and cotton warp. Size, 19 x 29 in.; weight, 2½ lbs. per doz. Assorted designs.

No. 810. Price \$1 for Two when ordered with Products, see page 3. Sold alone for \$1.20 for Two. To mail, 9 cts. postage required.
An all-linen bleached Huck Towel. Monogram design embroidered on one end. Woven border on opposite end; 2-in. hemstitched hems. Size, 20 x 38 in. Weight, about 3 lbs. per doz.

Domestic Turkish Bath-Towels.

Made of the best American two-ply yarn, pure white bleach heavy warp, hemmed. Strong, absorbent, durable.

No. 610. Price \$1 for Six when ordered with Products, see page 3. Sold alone for \$1.20 for Six. To mail, 37 cts. postage required.
Size, 20 x 40 in. Weight, 4 lbs. per doz.

No. 710. Price \$1 for Three when ordered with Products, see page 3. Sold alone for \$1.20 for Three. To mail, 32 cts. postage required.
Size, 22 x 44 in. Weight, 6½ lbs. per doz.

Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 56



BLANKETS AND BED COVERINGS.

Cotton Blankets.

No. 228. One Pair. Price \$2.80 when ordered with Products, see page 3. Sold alone for \$3.10.

Made from a superior grade of cotton. Ends are bound with ribbon. Choice of White or Light-Gray, with Blue border. Size, 70 x 80 in.; weight, 4½ lbs. per pair.

No. 329. One Pair. Price \$2.90 when ordered with Products, see page 3. Sold alone for \$3.10.

Plaid Blanket made from high-grade Cotton. Ends ribbon bound. Size, 72 x 80 in. Weight, 4½ lbs. per pair. Choice of Blue with White border, Gray with Blue border or Tan with Blue border.

No. 419. One Pair. Price \$1.90 when ordered with Products, see page 3. Sold alone for \$2.10.

Made of finest cotton. Will launder and wear excellently. Choice of White, Gray or Tan with Blue border. Size, 72 x 80 in. Weight, 4½ lbs. per pair.

No. 519. One Pair. Price \$1.90 when ordered with Products, see page 3. Sold alone for \$2.10.

An attractive Plaid Blanket made of selected Cotton with wool finish; will give excellent wear. Choice of Blue-and-White with Gray border, Tan - and - White with Blue border or Gray-and-White with Blue border. Size, 66 x 80 in. Weight, 5½ lbs. per pair.

No. 610. One Pair. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

Made of selected cotton. Size, 66 x 74 in. Weight, 2½ lbs. Choice of White, Gray or Tan.

Wool Blankets.

No. 350. One Pair. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Made from selected half-blood Merino wool, clipped from live sheep. It is practically non-shrinkable; has a strong cotton warp which makes it very durable.

Size, 70 x 80 in.; weight, 5 lbs. per pair. Choice of White with Blue border, White with Pink border or Natural-Gray with Blue border.

No. 450. One Blanket. Price \$5 each when ordered with Products, see page 3. Sold alone for \$5.40.

Made of fine soft wool, woven double; reversible; assorted designs; ends are bound with 4-in. white silk ribbon. Suitable bath-robe pattern. Choice of Blue-and-White or Gray-and-White. Size, 70 x 80 in.; weight, 4 lbs.

No. 550. One Pair. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.40.

Made from selected Western live fleece-wool. It is practically non-shrinkable. Ends floss bound.

Size, 66 x 80 in.; weight, 4½ lbs. per pair. Choice of Blue-and-White Plaid, Tan-and-White Plaid, Natural-Gray-and-White Plaid or plain Scarlet with Black border.

No. 640. One Blanket. Price \$4.50 each when ordered with Products, see page 3. Sold alone for \$5.10.

A heavy wool Blanket made similar to the U. S. Army Blanket. An excellent camp blanket or comfortable for the bed. Color, Gray. Size, 66 x 84 in. Weight, 6 lbs.

Comforts.

No. 210. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

Cotton Comfort. Top is covered with figured silk-aline in assorted designs; back, plain silk-aline. Choice of Blue or Pink; knotted. Size, 70 x 76 in. Weight, 3 lbs.

No. 320. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.15.

Cotton Comfort. Fine quality Satine top-cover; knotted; assorted floral designs. Choice of Red, Blue, Green or Pink as the predominating color. Size, 72 x 80 in.; weight, 6 lbs.

No. 420. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.15.

A celebrated "Snowflake" Comfort. Made from high-grade bleached cotton. Top has figured center and plain silk-aline border; back, plain silk-aline. Choice of Blue or Pink as the predominating color. Stitched edge, knotted. A light, fluffy and attractive bed-covering. Size, 70 x 78 in. Weight, 2½ lbs.

No. 530. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.25.

A Lamb's-Wool Comfort of live fleece-wool, light as featherdown. Covered with figured silk-aline; assorted designs. One side has plain border. Choice of Light-Blue, Light-Pink or Light-Yellow. Size, 68 x 80 in. Weight, 7¼ lbs.

No. 650. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.40.

A wool-filled Silk Comfort. Choice of Blue, Pink or Yellow figured silk top, with plain silk-aline lining to match. Mercerized stitched border; knotted center. Size, 70 x 80 in. Weight, 8 lbs.

White Bedspreads.

No. 310. White Crocheted. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20. To mail, 30 cts. postage required.

Both warp and filling of white, three-ply fine yarn. Choice of hemmed, with square corners; or fringed with square corners, or fringed with cut corners. Size, 70 x 80 in.

No. 419. Duree Satin. Price \$2.90 when ordered with Products, see page 3. Sold alone for \$3.10.

Rich floral design. Size, 82 x 82 in. Choice of hemmed, fringed, or scalloped with square corners, or fringed, or scalloped with cut corners.

No. 520. Duree Satin. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.20.

Raised center-pattern and Jacquard border. Size, 78 x 88 in. Choice of hemmed, fringed or scalloped with square corners, or fringed or scalloped with cut corners.

Crib-Blankets.

No. 620. Daisy. One pair. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.20.

A fine all-wool blanket. White with Blue border; bound with white floss. Size, 36 x 48 in.; weight, 1½ lbs. per pair.

No. 710. Baby. One pair. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

A soft, downy blanket, made of fine long-staple cotton. White with a Blue border on which the word "Baby" is woven. Size, 36 x 50 in. Weight per pair, 21 oz.

No. 109. Bunny. Price 90 cents each when ordered with Products, see page 3. Sold alone for \$1.

Crib-Blanket or Comfortable made of fine long-staple cotton. The design is rabbits in Baby-Blue-and-White. Size, 36 x 60 in. Weight, 15 oz.

Wool Crib-Comfort No. 510.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.10.

Made of fine lamb's wool, covered with plain silk-aline, in choice of Blue, Pink or White. Has stitched edge; knotted center. Size, 34 x 47 in. Weight, 14 oz.

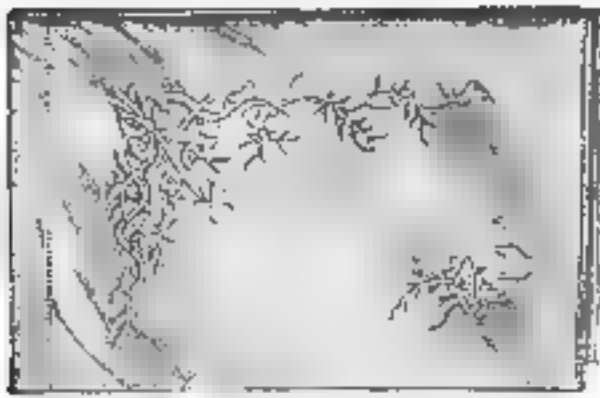
Crib-Quilt No. 205.

Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents.

White cotton crocheted quilt of three-ply fine yarn. Hemmed, with square corners only. Size, 48 x 56 in.

Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 56

Embroidered Bedspread No. 850.



No. 850.

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50. To mail, 32 cts. postage required.

Made of heavy White shrunk Cotton, embroidered in assorted designs. Ends are finished with a 3-in. hemstitched hem. Size, 73½ x 98 in. Also suitable for a Table-Cover

Embroidered Pillow-Case Set No. 210.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.10. To mail, 12 cts. postage required.

Set consists of two pillow-cases, made of fine bleached cotton; has 3-in. hemstitched hem. Ends embroidered in assorted designs. Size, 36 x 45 in.

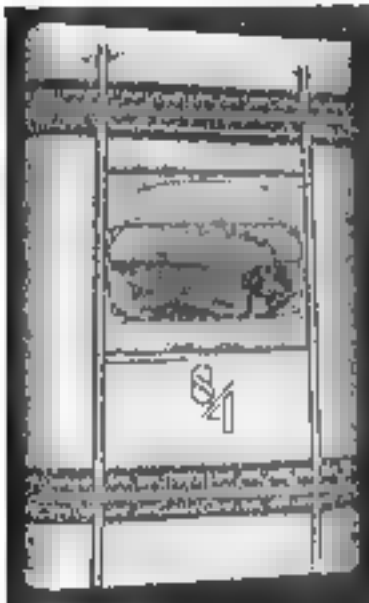


No. 210.

Bleached Sheeting No. 950.

One 20-yd. piece. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Seamless Bleached Sheeting. Standard quality. Width, 72 inches. Will make eight sheets, 72 x 90 in. Can be supplied in 20-yd. pieces only.

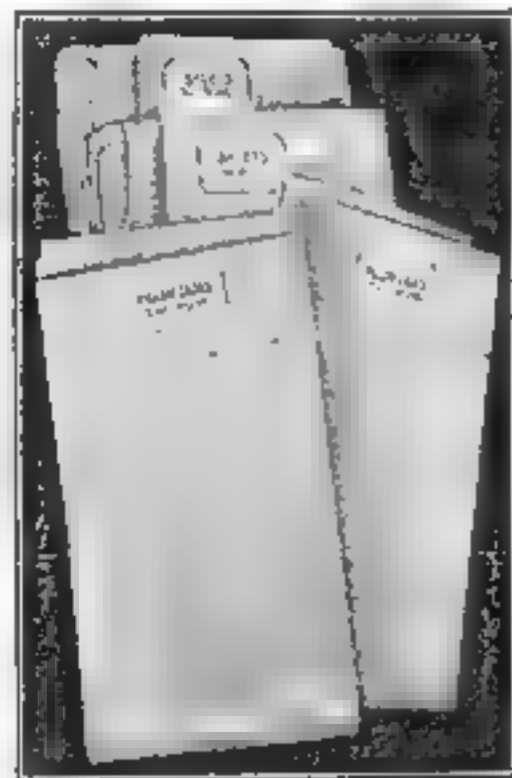


No. 950.

Bed-Set No. 720.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.15.

Mohawk bleached Sheets and Pillow-Cases. Set consists of two Pillow-Cases, size, 36 x 45 in., with 2-in. hemstitched hem, and two seamless Sheets, size, 81 x 90 in.



No. 720.

Sheets No. 205.

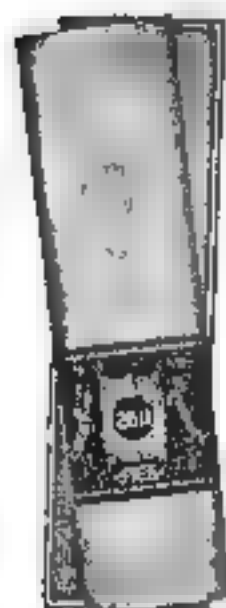
Price 50 cents each when ordered with Products, see page 3. Sold alone for 60 cents. To mail, 17 cts. postage required.

A fine-quality of bleached seamed Sheets, Glenbrook brand. Size, 72 x 90 in.

Pillow-Cases No. 50.

Price 12½ cents each when ordered with Products, see page 3. Sold alone for 15 cents. To mail, 5 cts. postage required.

Fine-quality bleached pillow-cases. Choice of size, 36 x 42 in., or 36 x 45 in.



Long-Cloth and Nainsook.

Samples of Materials Sent Free on Request.

From the celebrated King Phillip Mills. There is an ever-increasing demand for fine Long-Cloth and Nainsook, used in Women's lingerie, Children's and Infants' wear.

Long-Cloth is not so sheer as Nainsook, which is a fine light-weight fabric. Width, 36 in. Shipped in 12-yd. pieces only, each piece boxed.

No. 318. Long-Cloth, 12-yd. piece. Price \$1.80 when ordered with Products, see page 3. Sold alone for \$2.05. To mail, 39 cts. postage required.

No. 619. Nainsook, 12-yd. piece. Price \$1.90 when ordered with Products, see page 3. Sold alone for \$2.10. To mail, 30 cts. postage required.

White Cambric No. 109.

Price 90 cents when ordered with Products, see page 3. Sold alone for \$1. To mail, 29 cts. postage required.

One 10-yd. piece of fine White Cambric, 36 in. wide, 80 x 80 count; used in Muslin underwear and Children's dresses. Bleached and finished by the Lonsdale Co. Shipped in 10-yd. pieces only.

Trade-sizes of Sheets and Pillow-Cases are given.

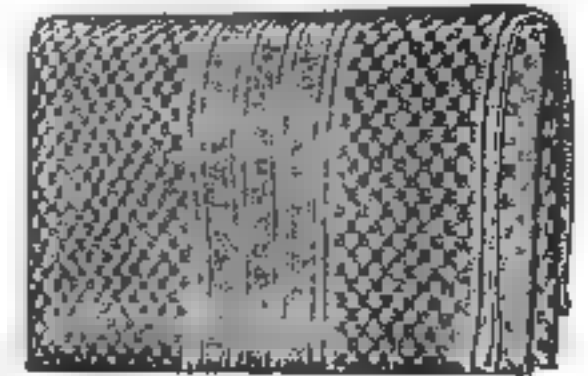
Cotton Blankets.



No. 820.

No. 820. Price \$2 each when ordered with Products, see page 3. Sold alone for \$2.23.

A double-woven Cotton Blanket, wool finish; small checked design with striped border. An excellent bed-covering to take the place of a comfort. Choice of Blue-and-White or Tan-and-White. Size, 72 x 82 in. Weight, 3½ lbs. each.



No. 540.

No. 540. Price \$4 per pair when ordered with Products, see page 3. Sold alone for \$4.40 per pair.

An extra-large, handsome Blanket of great durability. Made of cotton-and-wool-mixed. Ends of Blanket are bound with 3¼-in. silk ribbon to match border. White in choice of Blue or Pink border. Size, 76 x 84 in. Weight, 6 lbs. per pair.

Crash Toweling.

No. 105. 5-yd. piece. Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents. To mail, 26 cts. postage required.



No. 105.

A 5-yd. piece of absorbent, unbleached, pure Linen-Crash Toweling, 18 in. wide; standard weight. This quantity will make two roller-towels 2½ yards long, or four hand-towels 45 in. long; or six dish-towels 30 in. long. Shipped in 5-yd. pieces only.

Cotton Batting No. 110.

No. 110.

Price \$1 per roll when ordered with Products, see page 3. Sold alone for \$1.15.



No. 110.

A pure, white bleached Cotton Batting of long staple cotton. Put up in full comfort size sheet, 72 x 84 in. Weight, 4 lbs.

Door-Panels.

No. 205. Cable Net. Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents.

To mail, 5 cents postage required.

An artistic floral design, embroidered on fine Cable-Net. Size, 36 x 42 in.

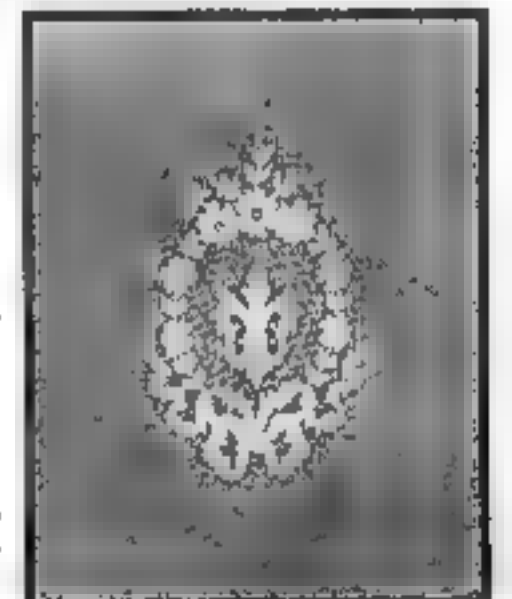
Choice of White or Arabian.



No. 205.

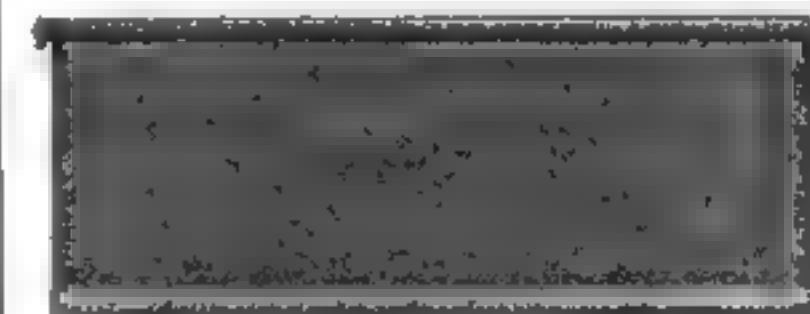
No. 305. Point Lace. Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents.

A graceful floral wreath enclosing fleur-de-lis on fine Bobbinet. Choice of White or Ecru. Fits any door-panel up to 36 in. wide by 42 in. long. Mailed, postpaid.



Curtain-Rod Set No. 610.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.10. Set consists of six 1½-in. brass extension curtain-rods with round ends; has patent slide fastenings for attaching to window-frame. Extends from 30 to 54 in. Complete with brass nails. Shipped in sets only.



Window-Shade Sets.

No. 710. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

Set consists of three Window-Shades. Made from sun-proof oil-finished opaque shade-cloth, mounted on guaranteed Quaker spring-rollers; complete with slats and brackets; shipped in sets only.

Length, 6 ft.; width, 36 in. Choice of three colors: No. 6, Dark-Green; No. 32, Medium-Tan; No. 41, Olive-Green.

No. 810. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

Set consists of two Window-Shades. Made of sun-proof, oil-finished hand-made opaque shade-cloth, mounted on guaranteed Quaker spring-rollers. Complete with slats and brackets. Shipped in sets only.

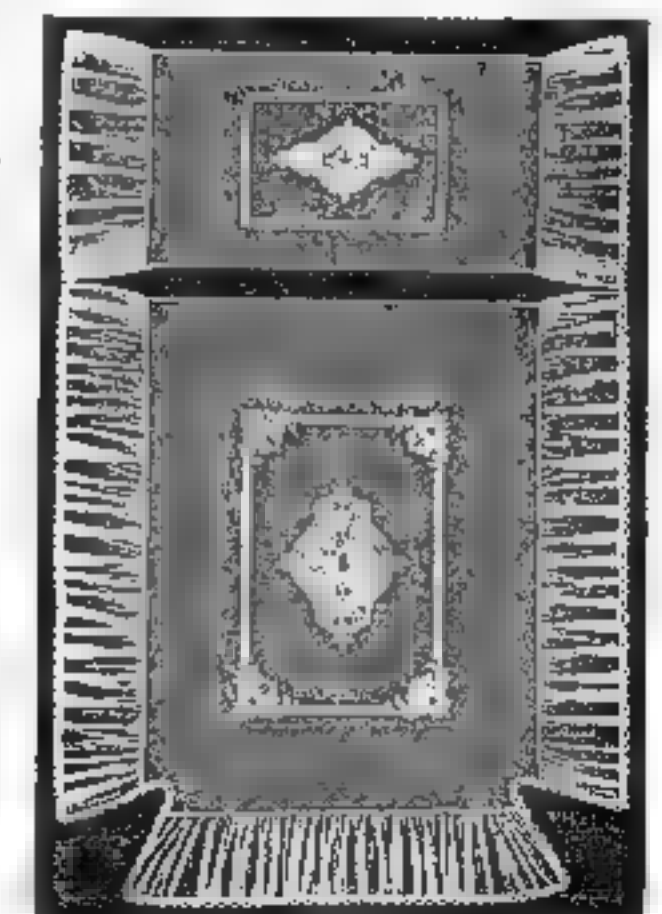
Length, 7 ft.; width, 38 in. only. Choice of three colors: No. 5, Dark-Green; No. 32, Medium-Tan; No. 41, Olive-Green.

Renaissance-Lace Bed-Set No. 750.

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50. To mail, 26 cts. postage required.

A French Cable-Net Lace Bed-Set. Consists of one spread, 77 x 54 in. and one Bolster-Cover to match, 62 x 36 in.; measurements do not include 13-in. valance; spread has cut-corners, to fit metal beds.

Center- and corner-ornaments are hand-made. Trimmed with Battenberg-edging. White only.



Bed-Set No. 750.

Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 56



Infants' Coats.

To mail, 24 cents postage required.

Choice of long or short length

Long Coats will fit infants up to 1 year old. Length, 35 in.

Short Coats will fit Child up to 2 years old. Length, 21 in.

No. 620. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.50.

Made of White Bedford cord, lined with cream-color satine. Cape is made with yoke-effect set with two ruffles, and is trimmed with braid and silk ribbon. Collar and cuffs are trimmed with braid to match. Closes with buttons, hooks and eyes.

No. 730. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.25

Made of fine-quality Cream-color Cashmere, lined with Cream-color satine. Cape is trimmed with embroidery and braid. The collar and cuffs are trimmed with braid to match. Closes with pearl buttons, hooks and eyes.

No. 810. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

Made of Cream-color Bedford-Cord. Cape is trimmed with three rows of soutache braid and three lace medallions; sleeves trimmed with braid to match. Yoke front and back. Lined throughout with cream-color satine

Ribbon - Sets.

To mail, 5 cents postage required for each set.

Pure-dye, lustrous, Silk-Taffeta Ribbon.

Set No. 110. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.10.

Set consists of four Hair-Bow Ribbons, each 4½ in. wide and 1½ yds. long. Choice of Cardinal, Light Blue, Pink or White.

Set No. 410. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.15.

Set consists of one Sash-Ribbon, 5¼ in. wide, 3½ yds. long and one Hair-Bow Ribbon, 4½ in. wide, 1½ yds. long. Choice of Light-Blue, Pink or White

Women's French Kid Gloves.

Sizes, 5½ to 8 in quarter-sizes. To mail, 3 cents postage required

No. 120. Price \$2 per pair when ordered with Products, see page 3. Sold alone for \$2.20.

An Imported French Kid Glove. 16 button length. Has 3 clasps at wrist. Choice of Black or White.

No. 215. Price \$1.50 per pair when ordered with Products, see page 3. Sold alone for \$1.65.

A French Kid Glove of the finest quality. Two-clasp length; embroidered imperial-point backs. Choice of Black, Tan, Brown, Gray or White

No. 610. Price \$1 per pair when ordered with Products, see page 3. Sold alone for \$1.15.

A fine French Kid Glove. Two-clasp length; embroidered backs. Choice of Black, Tan, Brown, Gray or White.

Women's Cape-Kid Gloves No. 710.

Price \$1 per pair when ordered with Products, see page 3. Sold alone for \$1.10. To mail, 3 cents postage required.

A very durable driving or street Glove. Made of carefully selected, imported cape-kid stock. Has reinforced single clasp, wrist-length; out seams; three rows of stitching on back. Sewed with silk. Color, Medium-Tan. Sizes, 5½ to 8 in quarter-sizes.

Women's Washable White Doeskin Gloves.

Sizes, 5½ to 8 in quarter-sizes. To mail, 3 cents postage required

Washable Gloves, made of White Doeskin; have three rows of embroidery on backs

No. 810. Price \$1 per pair when ordered with Products, see page 3. Sold alone for \$1.15.

Single clasp, wrist-length

No. 420. Price \$2 per pair when ordered with Products, see page 3. Sold alone for \$2.25.

Full 16-button length with two clasp-fasteners at wrist

Purl-Knit Slippers No. 910.

Price \$1 per pair when ordered with Products, see page 3. Sold alone for \$1.15. Mailed, postpaid.

All-wool, Knit House Slipper; soft-leather sole, fleece lining. Finished with a wool ruching and bow of ribbon. Choice of Black, Gray, Light-Blue or Red. Sizes, 3 to 8.

Dress-Materials.

Sample of Material Sent Free on Request

Panama No. 209.

Price 90 cents per yard when ordered with Products, see page 3. Sold alone for \$1.

A fine quality of pure Worsted Panama; a splendid wearing material. Suitable for either dresses or suits. Width, 34 in. Choice of Black or Navy-Blue.

Storm Serge No. 105.

Price 50 cents per yard when ordered with Products, see page 3. Sold alone for 55 cents.

A heavy all-wool Storm Serge. Suitable for women's and children's wear. Width, 36 in. Choice of Black or Navy-Blue.

French Serge No. 107.

Price 70 cents per yard when ordered with Products, see page 3. Sold alone for 80 cents.

An all-wool French Serge. A serviceable dress-material for women's or children's dresses. Width, 42 in. Choice of Black, Cream-color or Navy-Blue.

Wool Batiste No. 405.

Price 50 cents per yard when ordered with Products, see page 3. Sold alone for 60 cents.

All-wool Batiste. A popular material used for either women's or children's dresses lends itself to graceful draping and gives very satisfactory wear. Width, 36 in. Choice of Black, Light-Blue, Navy-Blue or Cream-color.

Semi-Finished "Lily-White" Corset-Covers.

To mail, 3 cents postage required

Consists of 1½ yards of special 16½ in Corset-Cover Embroidery; cut out at arm-holes; edge embroidered; and ¾-yard of galloon beading for shoulder-straps. Assorted patterns.

Any one can easily and quickly finish making.

No. 1010. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.10.

Elaborately embroidered. Choice of Plain or Striped White Lawn

No. 2005. Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents.

Embroidered Plain White Lawn.

Women's Hosiery.

To mail, 4 cents postage required for each pair.

Sizes, 8½ to 10. In ordering, give size of hose or of shoe worn.

No. 310. Silk. Price \$1 per pair when ordered with Products, see page 3. Sold alone for \$1.10.

Full-fashioned Silk Hose with lisle sole and toe; reinforced, high-spliced heel and garter-top. Black only.

No. 405. Cotton. Price 50 cents per two pairs when ordered with Products, see page 3. Sold alone for 60 cents.

Full-fashioned. Made of two-thread pure Maco cotton, lisle finish. Has high-spliced heel and double sole. Hermsdorf dye. Black only.

Women's Wool Motor-Scarf No. 109.

Price 90 cents when ordered with Products, see page 3. Sold alone for \$1. To mail, 5 cts. postage required.

A knitted all-wool Shetland Floss Scarf. Width, 32 in.; length, 96 in. Edge scalloped. Choice of Black, Light-Blue or White.

Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 56

Men's Furnishings.

Men's Negligee Shirts.

Sizes, 14- to 18-in neck measurement, in half-sizes. Sleeves, 33 in. long. Made coat-style. To mail, 12 cts. postage required.

No. 110. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.10.

Made of Light-Gray French Flannel. Coat style. French turn-back cuffs; soft, detachable collar of self-material. Choice of Blue or Black stripe.

No. 309. Price 90 cents when ordered with Products, see page 3. Sold alone for \$1.05.

Made of a fine-quality White Shirting, linen-finish. Attached laundered cuffs. Pearl buttons. Plaited front.

No. 910. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.05.

Made of light weight Mercerized Pongee. Soft collar and cuffs attached. Has pocket. Pearl buttons. Choice of Cream or Tan.

No. 1010. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.15.

Made of fine White Madras, with small black stripe. Pearl buttons. Choice of attached laundered cuffs or one pair of detached cuffs.

Men's Work Shirts.

Sizes, 14½ to 18, in half-sizes.

Made of reliable material. Cut full and long; has a double yoke, neck-band and collar; breast pocket. Back is gathered. Sleeves finished with 2½-in. cuffs. Finished with two rows of stitching and pearl buttons.

No. 105. Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents. To mail, 13 cts. postage required.

Black Sateen. Sewed with a strong cotton thread.

No. 205. Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents. To mail, 8 cts. postage required.

Blue Amoskeag Chambray.

No. 1110. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.10. To mail, 16 cts. postage required.

Gray Flannel. Sewed with silk thread.

Men's Cape-Kid Gloves No. 110.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.15. To mail, 3 cts. postage required.

A dress or walking Glove made of medium-weight imported stock. Has one clasp; out seams; three rows of stitching on back. Sewed with silk. Color, Medium-Tan. Sizes, 7½ to 10 in quarter-sizes.

Men's Sheepskin Gauntlet Gloves No. 220.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.35. To mail, 20 cts. postage required.

Large-size Driving Gloves. Made from fine-quality, full-fleeced, sheepskin, dyed Brown; face of Indian-tan horsehide. Gauntlet is lined with dark Corduroy; hand is flannel-lined. Entire length, 15 in.

Men's Sheepskin Gauntlet Mittens No. 320.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.35. To mail, 20 cts. postage required.

Large-size Driving Mittens. Made from fine-quality, full-fleeced sheepskin, dyed Brown; face of Indian-tan horsehide. Gauntlet is lined with dark Corduroy; hand is wool fleece lined. Length, about 15 in.

Men's Neckwear No. 103½.

Price 35 cents each when ordered with Products, see page 3. Sold alone for 40 cents each. To mail, 2 cts. postage required.

Silk four-in-hand neckties. Choice of Black, Blue, Gray, Green or Red in choice of plain colors or figured designs.

Men's Silk Hose No. 410.

Price \$1 for four pairs when ordered with Products, see page 3. Sold alone for \$1.15 for four pairs. To mail, 8 cts. postage required.

Seamless Silk Hose. Has silk face and cotton-lisle back. Double heel and toe. Black only. Sizes, 10 to 11.

Men's Black Seamless Half-Hose.

Sizes, 10 to 11.

No. 305. Price 50 cents for four pairs when ordered with Products, see page 3. Sold alone for 60 cents. To mail, 12 cts. postage required.

Knit of two-thread combed Peeler Cotton; three-thread heels and toes.

No. 210. Price \$1 for six pairs when ordered with Products, see page 3. Sold alone for \$1.10. To mail, 15 cts. postage required.

Knit of three-thread Egyptian yarn, soft finish.

Men's Nightshirts.

Sizes, 15-, 16-, 17-, 18-, 19-in neck-measurement. Length, 54 in. To mail, 14 cts. postage required.

No. 1710. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

Pajama-style Nightshirt made of Teazle-down Flannelet in neat light stripes. Has military collar, turn-back, stitched cuffs; one pocket.

No. 1810. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

Made of "Fruit of the Loom" Muslin. Style same as No. 1710.

Men's Linen Handkerchiefs No. 510.

Price \$1 per half dozen when ordered with Products, see page 3. Sold alone for \$1.20 per half dozen. To mail, 7 cts. postage required.

Pure-Linen Handkerchiefs, about 18 in. square, have ¼-in. hemstitched hem.

Men's Mackinaw Coat No. 347.

Sizes, 36- to 44 in. Chest-Measure.

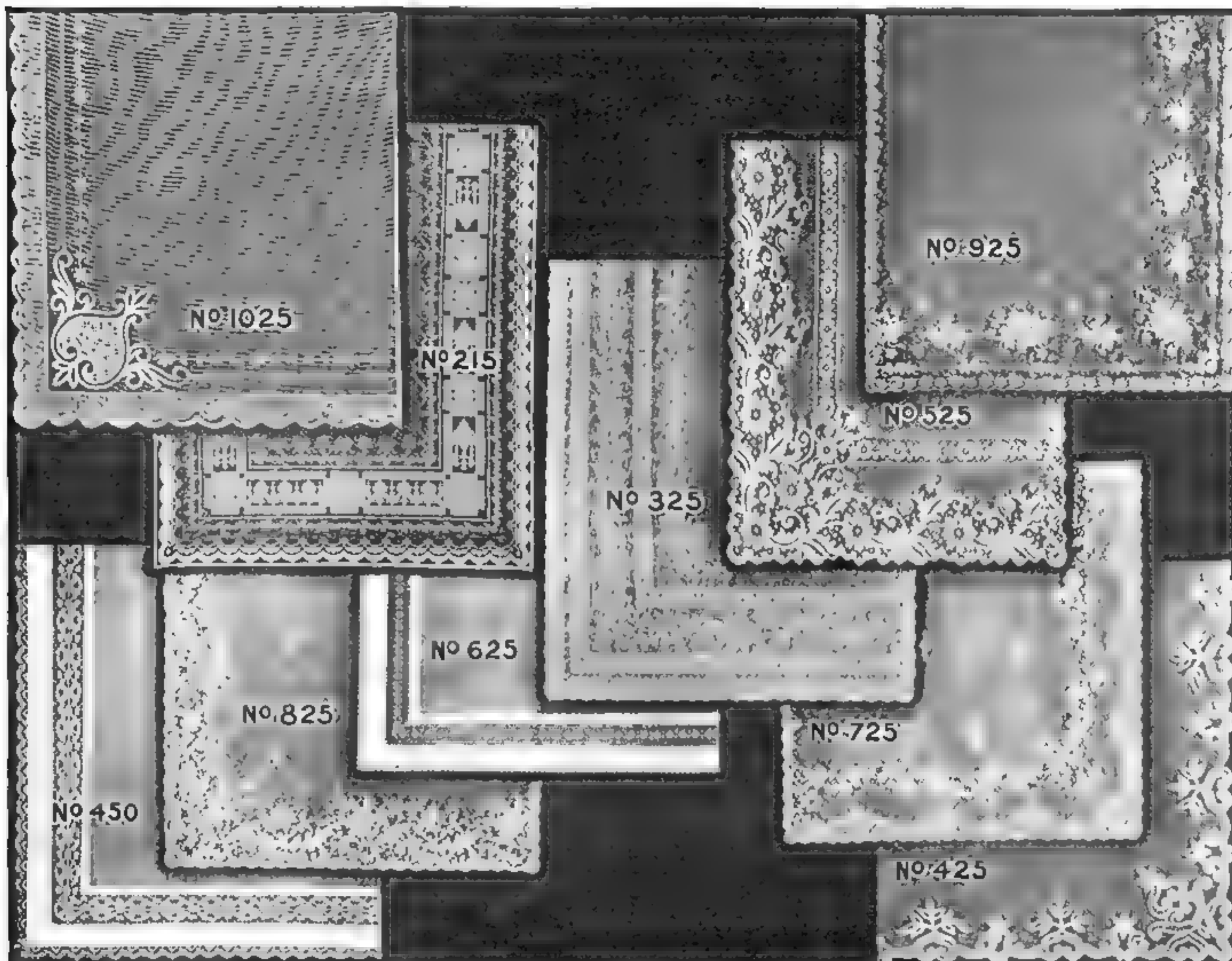
Price \$4.70 when ordered with Products, see page 3. Sold alone for \$5.25.

A genuine Mackinaw Coat, made of heavy all-wool plaid; practically rain-proof.

A popular Coat for Men's and Boys' out-door wear. Color is Oxford-Gray with dark-red plaid striping. Has two, large, side pockets with button flaps; high, stitched storm-collar with throat tab.



Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 56



LACE CURTAINS.

No. 215. Scotch Madras. Price \$1.50 per pair when ordered with Products, see page 3. Sold alone for \$1.70 per pair. To mail, 25 cts. postage required.

An imported Scotch Madras bordered Curtain. A soft, clinging drapery which washes perfectly; suitable for any room. Width, 45 in.; length, 2½ yds. Choice of White or Ecu.

No. 325. Nottingham-Brussels. Price \$2.50 per pair when ordered with Products, see page 3. Sold alone for \$2.75 per pair. To mail, 22 cts. postage required.

A genuine Swiss-weave net. Lily-of-the-Valley design in double-border effect. Sprays of lilies in center. Width, 48 in.; length, 3 yds. Choice of White or two-toned White-and-Ecu.

No. 425. Braided Cable-Net. Price \$2.50 per pair when ordered with Products, see page 3. Sold alone for \$2.75 per pair. To mail, 26 cts. postage required.

A braided Bonaz Curtain, made on fine Cable-Net, with border in Renaissance design; plain center. Width, 44 in.; length, 3 yds. Choice of White or Arabian.

No. 450. Cluny-Lace. Price \$5 per pair when ordered with Products, see page 3. Sold alone for \$5.50 per pair. To mail, 25 cts. postage required.

Imported Lace Curtain, trimmed with genuine hand-made Cluny-lace 1½ in. wide and insertion 4 in. wide. Width, 45 in.; length, 3 yds. Choice of White or Arabian.

No. 525. Cable-Net. Price \$2.50 per pair when ordered with Products, see page 3. Sold alone for \$2.75 per pair. To mail, 28 cts. postage required.

A beautiful Renaissance design. Made on heavy reinforced Cable-Net. Width, 48 in.; length, 3 yds. Choice of White or Arabian.

No. 625. Etamine. Price \$2.50 per pair when ordered with Products, see page 3. Sold alone for \$2.75 per pair. To mail, 18 cts. postage required.

An Etamine Curtain made with double filet insertion and edge to match. Width, 38 in.; length, 2½ yds. Choice of White or Ecu.

No. 725. Nottingham-Brussels. Price \$2.50 per pair when ordered with Products, see page 3. Sold alone for \$2.75 per pair. To mail, 17 cts. postage required.

A beautiful lacy Curtain in fine Brussels weave. Floral design of vine and roses with Point d'Esprit border. Width, 49 in.; length, 3 yds. White only.

No. 825. Nottingham-Brussels. Price \$2.50 per pair when ordered with Products, see page 3. Sold alone for \$2.75 per pair. To mail, 17 cts. postage required.

A delicate, lacy, all-over design in a floral scroll, with border of roses. Width, 46 in.; length, 3 yds. White only.

No. 925. Nottingham-Brussels. Price \$2.50 per pair when ordered with Products, see page 3. Sold alone for \$2.75 per pair. To mail, 16 cts. postage required.

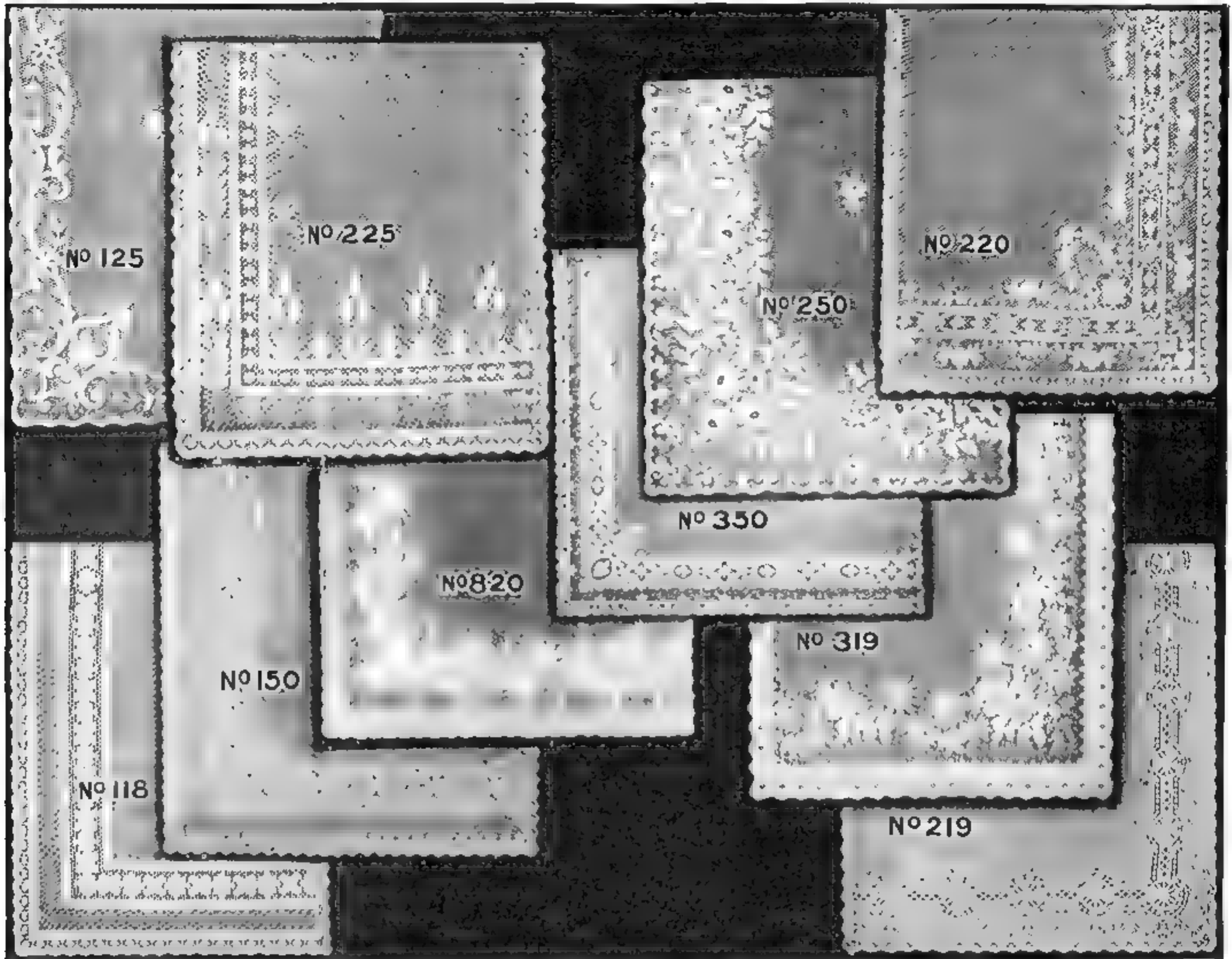
An attractive Curtain in Brussels weave. Plain center. Border in pretty floral design of violets. Width, 46 in.; length, 3 yds. White only.

No. 1025. Braided Cable-Net. Price \$2.50 per pair when ordered with Products, see page 3. Sold alone for \$2.75 per pair. To mail, 22 cts. postage required.

A braided Cable-Net Curtain with plain center. Border in Renaissance design. Width, 40 in.; length, 3 yds. Choice of White or Arabian.

Etamine Curtains should be washed and ironed without starching. They drape well and are very durable.

Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 56



LACE CURTAINS.

No. 118. Cable-Net. Price \$1.80 per pair when ordered with Products, see page 3. Sold alone for \$2 per pair. To mail, 24 cts. postage required.

An artistic Curtain in heavy Cable-Net. The design is a close imitation of Cluny lace. Width, 48 in.; length, 3 yds. Choice of White or Arabian.

No. 125. Point-Lace. Price \$2.50 per pair when ordered with Products, see page 3. Sold alone for \$2.75 per pair. To mail, 18 cts. postage required.

An American Point-Lace Curtain, floral design center; border in floral and scroll effect. Width, 45 in.; length, 3 yds. Choice of White or Arabian.

No. 150. Fine Cable-Net. Price \$5 per pair when ordered with Products, see page 3. Sold alone for \$5.40 per pair. To mail, 24 cts. postage required.

A beautiful Curtain with plain center and border of handsome Teneriffe design. A reproduction of a hand-made curtain. Width, 50 in.; length, 3 yds. Choice of White or Arabian.

No. 219. Nottingham. Price \$1.90 per pair when ordered with Products, see page 3. Sold alone for \$2.15 per pair. To mail, 25 cts. postage required.

A fine quality Lace Curtain, with Renaissance Cluny border and plain center. Width, 44 in.; length, 3 yds. Choice of White or Arabian.

No. 220. Cable-Net. Price \$2 per pair when ordered with Products, see page 3. Sold alone for \$2.25 per pair. To mail, 27 cts. postage required.

A fine Cable-Net Curtain, plain center; border design in Cluny effect, with floral sprays. 46 in. wide, 3 yds. long. Choice of White or Arabian.

No. 225. Cable-Net. Price \$2.50 per pair when ordered with Products, see page 3. Sold alone for \$2.75 per pair. To mail, 24 cts. postage required.

A Cable-Net Curtain in so-called "Arts and Crafts" design, with imitation Cluny-lace edge and insertion. Width, 48 in.; length, 3 yds. Choice of White or Arabian.

No. 250. Point-Lace. Price \$5 per pair when ordered with Products, see page 3. Sold alone for \$5.50 per pair. To mail, 28 cts. postage required.

A domestic Point-Lace Curtain on durable Cable-Net. Has an elaborate floral and scroll design border; braided center of roses. Width, 45 in.; length, 3 yds. Choice of White or Arabian.

No. 319. Nottingham-Brussels. Price \$1.90 per pair when ordered with Products, see page 3. Sold alone for \$2.10 per pair. To mail, 23 cts. postage required.

A dainty, lacy design in Nottingham-Brussels, a combination of American-Beauty roses and Maiden-hair ferns. Width, 48 in.; length, 3 yds. White only.

No. 350. Imported Point-Lace. Price \$5 per pair when ordered with Products, see page 3. Sold alone for \$5.50 per pair. To mail, 18 cts. postage required.

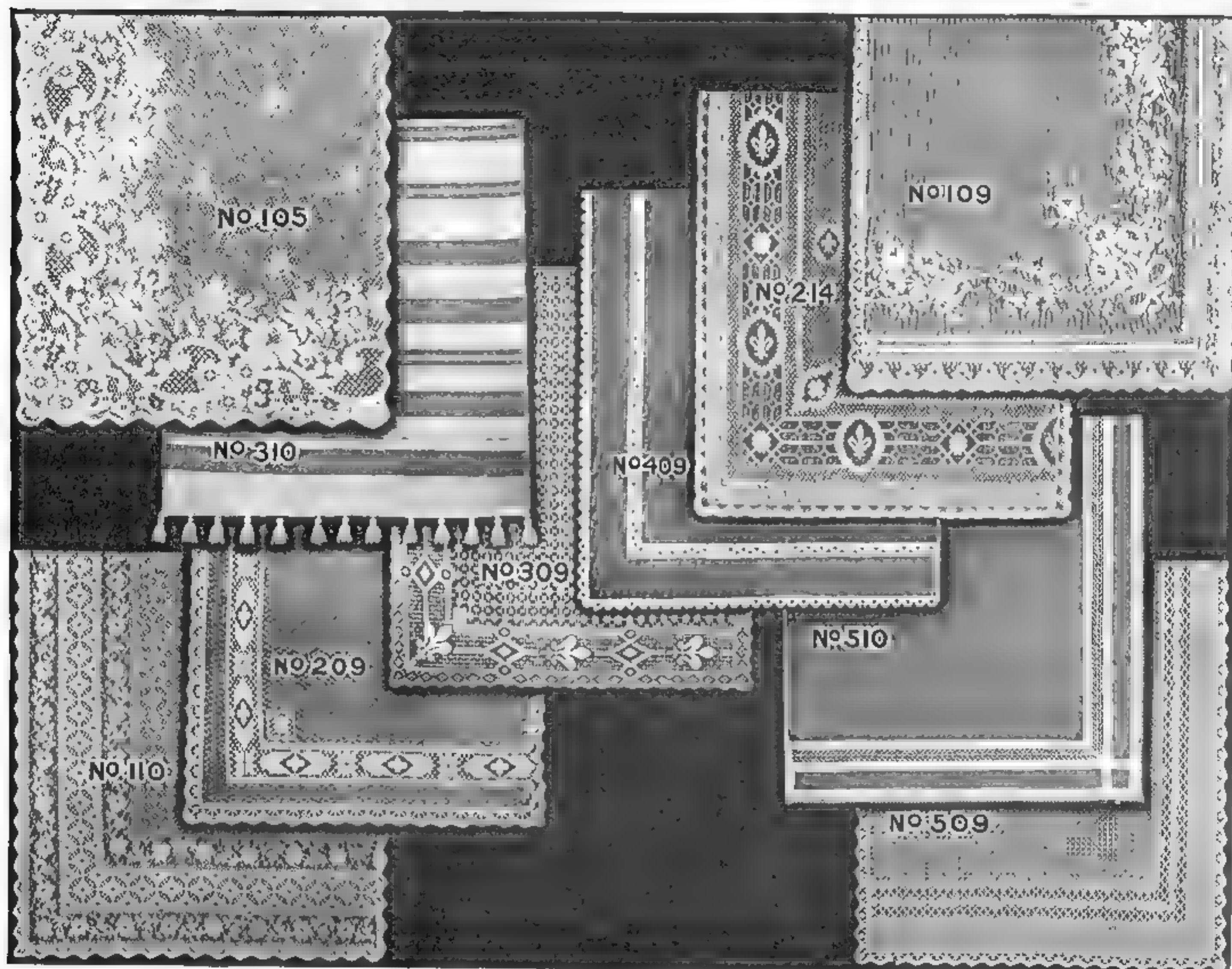
An imported Curtain of Swiss Point-Lace. Width, 45 in.; length, 3 yds. Choice of White or Arabian.

No. 820. Nottingham-Brussels. Price \$2 per pair when ordered with Products, see page 3. Sold alone for \$2.15 per pair. To mail, 21 cts. postage required.

A Brussels-lace pattern in fern-leaves and floral design; plain center. Width, 48 in.; length, 3 yds. Choice of White or Ivory.

Arabian color is a shade darker than Ecru.

Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 56



LACE CURTAINS—(Continued.)

No. 105. Nottingham. Price 50 cents per pair when ordered with Products, see page 3. Sold alone for 60 cents per pair. To mail, 15 cts. postage required.

A Nottingham Curtain in a combination of floral and rococo design. Width, 36 in.; length, 2½ yds. White only.

No. 109. Nottingham. Price 90 cents per pair when ordered with Products, see page 3. Sold alone for \$1 per pair. To mail, 20 cts. postage required.

A frost-like lacy-effect in Nottingham weave. Bow-knot and floral design with plain net center. Width, 42 in.; length, 3 yds. White only.

No. 110. Nottingham. Price \$1 per pair when ordered with Products, see page 3. Sold alone for \$1.10 per pair. To mail, 24 cts. postage required.

A Nottingham Curtain in neat Colonial design, with floral border. Width, 50 in.; length, 3 yds. White only.

No. 209. Nottingham. Price 90 cents per pair when ordered with Products, see page 3. Sold alone for \$1 per pair. To mail, 14 cts. postage required.

A neat design of Nottingham Lace in Cluny-effect. Plain net center. Length, 2½ yds., only. Width, 40 in. Choice of White or Arabian.

No. 214. Nottingham-Brussels. Price \$1.40 per pair when ordered with Products, see page 3. Sold alone for \$1.55 per pair. To mail, 20 cts. postage required.

A dainty curtain in Point d'Esprit Net. The design is a combination of Fleur-de-lis and Empire wreath. Width, 45 in.; length, 3 yds. White only.

No. 309. Nottingham. Price 90 cents per pair when ordered with Products, see page 3. Sold alone for \$1 per pair. To mail, 26 cts. postage required.

A unique and strong design in heavy fish-net weave with Fleur-de-lis border. Width, 40 in.; length, 3 yds. Choice of White, Arabian or Imperial-Green.

No. 409. Bobbinet. Price 90 cents per pair when ordered with Products, see page 3. Sold alone for \$1 per pair. To mail, 10 cts. postage required.

A flat Curtain made of fine Bobbinet and Battenberg-braid. Edge- and insertion-effect. Width, 36 in.; length, 2½ yds. Choice of White or Arabian.

No. 509. Nottingham. Price 90 cents per pair when ordered with Products, see page 3. Sold alone for \$1 per pair. To mail, 22 cts. postage required.

Curtain of fish-net weave with border in snow-ball design. Width, 40 in.; length, 2½ yds. Choice of White or Arabian. The White makes a neat bedroom curtain; the Arabian is especially suitable for use with mission furniture.

Madras Curtain No. 310.

Price \$1 per pair when ordered with Products, see page 3. Sold alone for \$1.15 per pair. To mail, 19 cts. postage required.

A cross-stripe curtain in snow-flake effect; finished with knotted fringe. Width, 43 in.; length, 3 yds. Choice of Green with white stripes or Ecru with green stripes.

White Muslin Curtain No. 510.

Price \$1 per pair when ordered with Products, see page 3. Sold alone for \$1.15 per pair. To mail, 14 cts. postage required.

A flat Muslin Curtain. Has 1-in. lace insertion and edging. Width, 38 in.; length, 2½ yds.

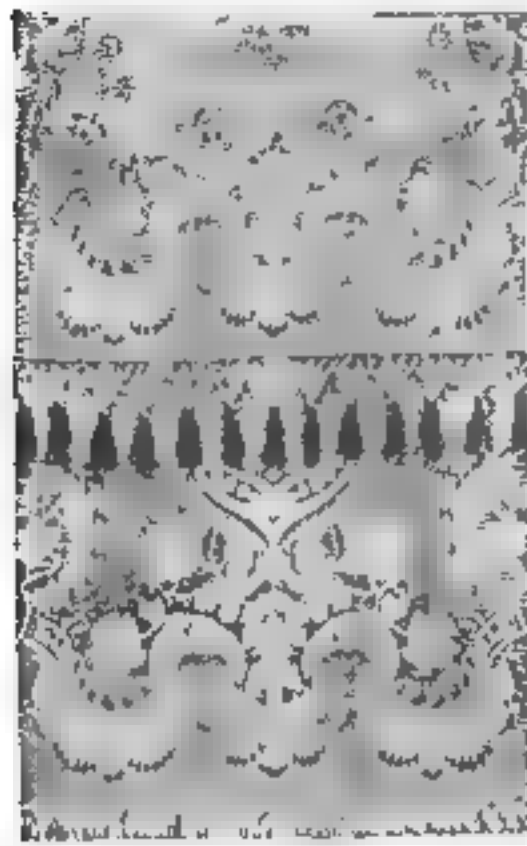
Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 56

Tapestry Curtains.

No. 130. Price \$3 per pair when ordered with Products, see page 3. Sold alone for \$3.30.

Tapestry Curtains 102 in. long exclusive of fringe and 50 in. wide; weight, 6 lbs.; heavy fancy Ottoman weave; fine satin-finish with raised floral design; heavy tassel-fringe. Reversible.

Choice of three colors: No. 7, Dark-Green figured in Old-Red; No. 14, Olive-Green figured in Rose; No. 22, Imperial-Green figured in Gold.



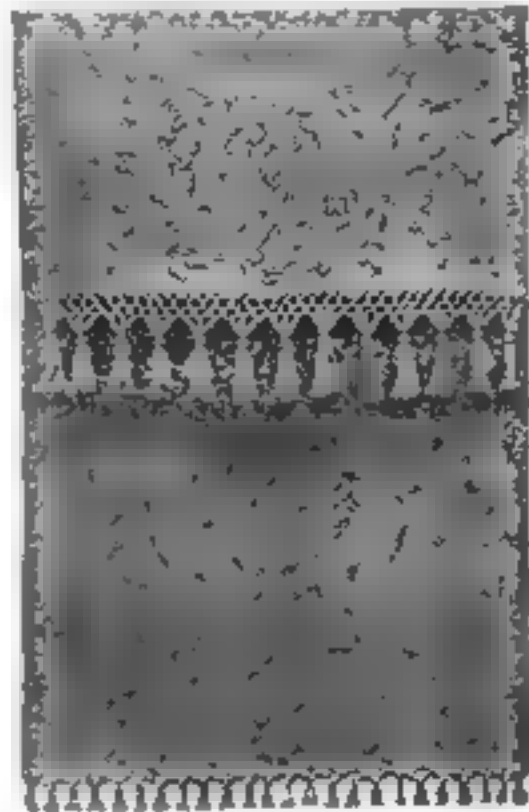
No. 130.

Has heavy tassel-fringe. Reversible.

Choice of three colors: No. 1, Cardinal-Red; No. 2, Imperial-Green; No. 14, Olive-Green.

No. 230. Price \$3 per pair when ordered with Products, see page 3. Sold alone for \$3.25.

Solid-color Tapestry Curtains 102 in. long, exclusive of fringe and 50 in. wide; weight, 6 lbs. Fancy Ottoman weave, fine



No. 230.

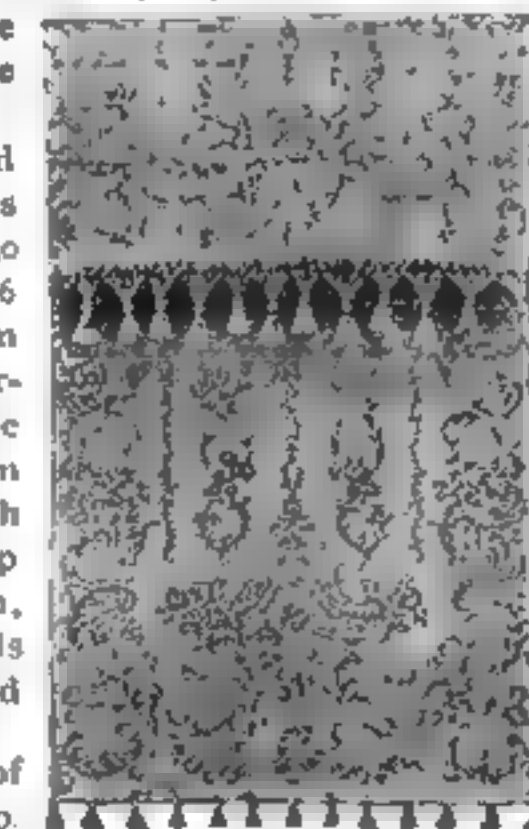
with Products, see page 3. Sold alone for \$2.25.

Tapestry Curtains 3 yds. long, 40 in. wide; weight, 3½ lbs.; heavy tassel-fringe at both ends. Conventional design. Reversible.

Choice of four colors: No. 3, Olive-Green and Rose; No. 4, Crimson and Dark-Red; No. 6, Dark-Green; No. 7, Old-Red and Dark-Green.

No. 550. Price \$5 per pair when ordered with Products, see page 3. Sold alone for \$5.40.

Mercerized Tapestry Curtains 3 yds. long and 50 in. wide; weight, 6 lbs.; woven from the finest mercerized yarn. The body of the curtain is rep weave, with



No. 550.

Choice of two colors: No. 1, Cardinal-Red; No. 23, Imperial-Green.

No. 640. Price \$4 per pair when ordered with Products, see page 3. Sold alone for \$4.40.

A Mercerized Tapestry Curtain. Edge finished with silk braid. Body of Curtain is in armure effect with floral medallion floral border. In solid colors only. Reversible. Width, 48 in.; length, 94 in.; weight, 5 lbs.

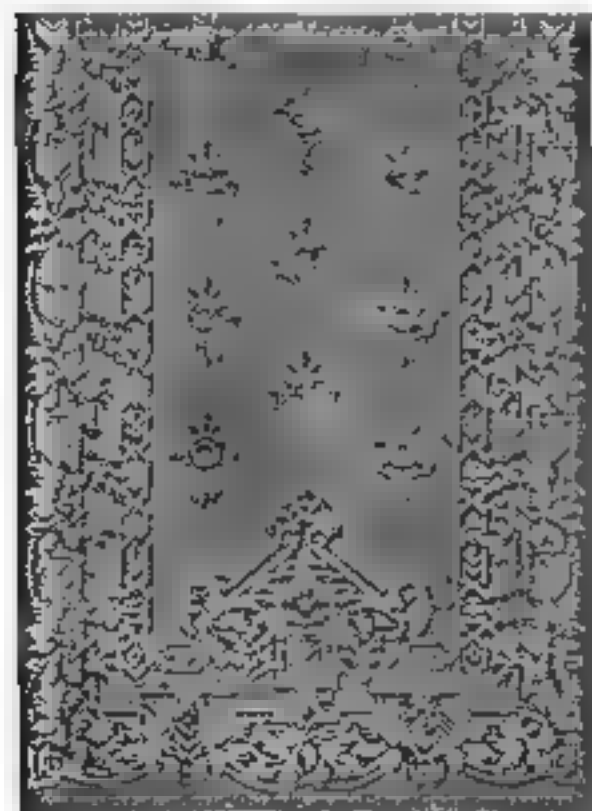


No. 640.

Choice of three colors: No. 7, Brown; No. 19, Imperial-Green; No. 36, Olive-Green.

No. 720. Price \$2 per pair when ordered with Products, see page 3. Sold alone for \$2.20.

A neat Tapestry Curtain in all-over floral design, 36 in. wide; 90 in. long; weighs 3½ lbs. Has 3-in. floral border. Choice of three colors: No. 2, Cardinal-Red; No. 6, Imperial-Green; No. 7, Brown.



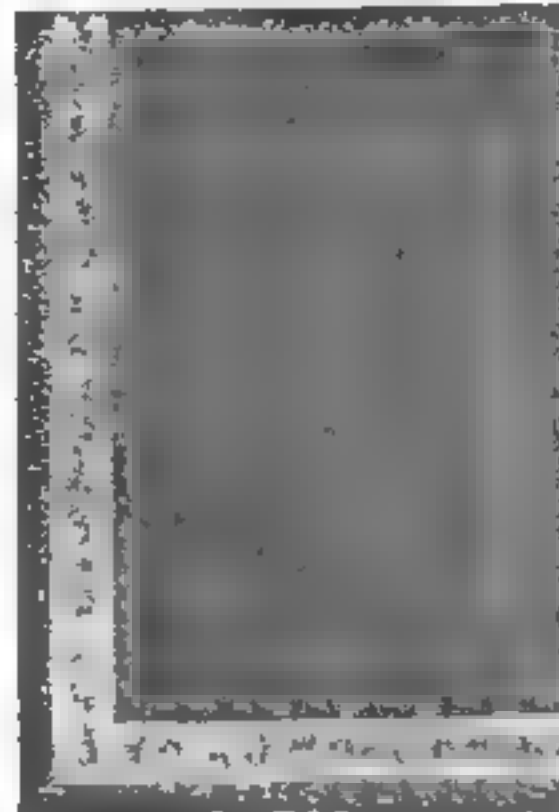
No. 720.

No. 850. Price \$5 per pair when ordered with Products, see page 3. Sold alone for \$5.40.

A mercerized Curtain in plain color, neat design in close knit weave. Has 5-in. Persian Tapestry border. Width, 48 in.; length, 102 in.; weight, 6 lbs.

Choice of three colors: No. 1, Cardinal-Red; No. 19, Imperial-Green; No. 20, Gun-Metal-Olive.

No. 430. Price \$3 per pair when ordered with



No. 850.

Products, see page 3. Sold alone for \$3.30.

A Tapestry Curtain in neat all-over floral design. 5½-in. floral border. Width, 43 in.; length, 99 in.; weight, 4½ lbs.

Choice of three colors: No. 5, Cardinal-Red; No. 9, Brown; No. 19, Imperial-Green.



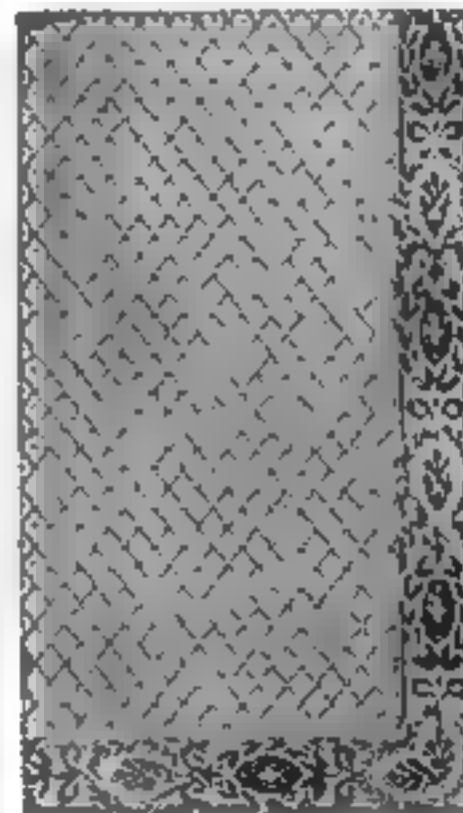
No. 430.

No. 950. Price \$5 per pair when ordered with Products, see page 3. Sold alone for \$5.40.

Mercerized Tapestry Curtain with 5-in. figured plush border. Width, 47 in.; length, 101 in.; weight, 5½ lbs. Choice of two colors: No. 1, Cardinal-Red; No. 27, Imperial-Green.

No. 10100. Price \$10 per pair when ordered with Products, see page 3. Sold alone for \$11.

A solid-color Curtain of rich Velour Plush with plain center and figured border in English design; mercerized tapestry in all-over floral design on reverse side. Width 50 in.; length, 106 in.;



No. 950.

weight, 6½ lbs. Shipped from Philadelphia, Pa.

Choice of six colors: No. 1, Rose; No. 3, Red; No. 8, Imperial-Green; No. 10, Olive-Green; No. 12, Nile-Green; No. 18, Brown.

Sun-Fast Madras Curtain No. 330.

Price \$3 per pair when ordered with Products, see page 3. Sold alone for \$3.30. To mail, 24 cts. postage required.

A light-weight, sun-fast Madras Curtain in Persian design of stained-glass colorings. General color Green and Copper-Bronze. Width, 44 in.; length, 102 in.

Crete Curtain No. 1050.

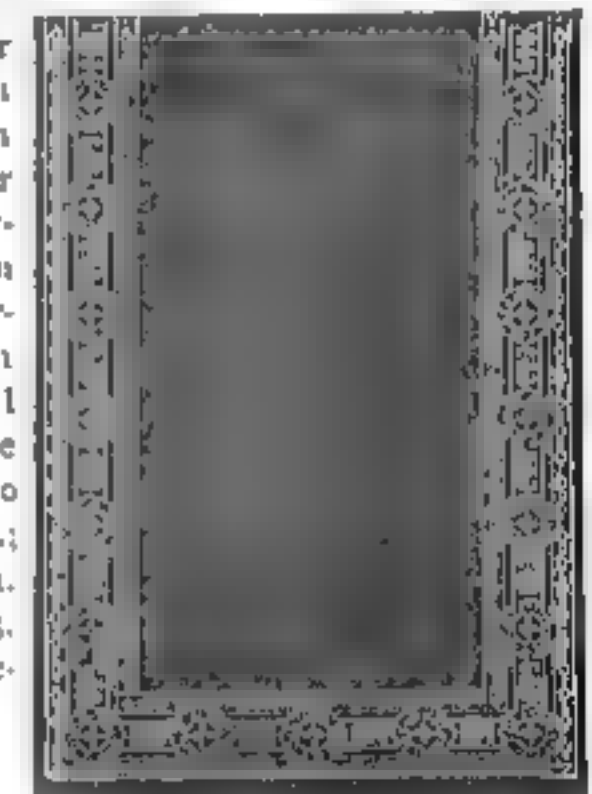
Price \$5 per pair when ordered with Products, see page 3. Sold alone for \$5.50.



No. 330.

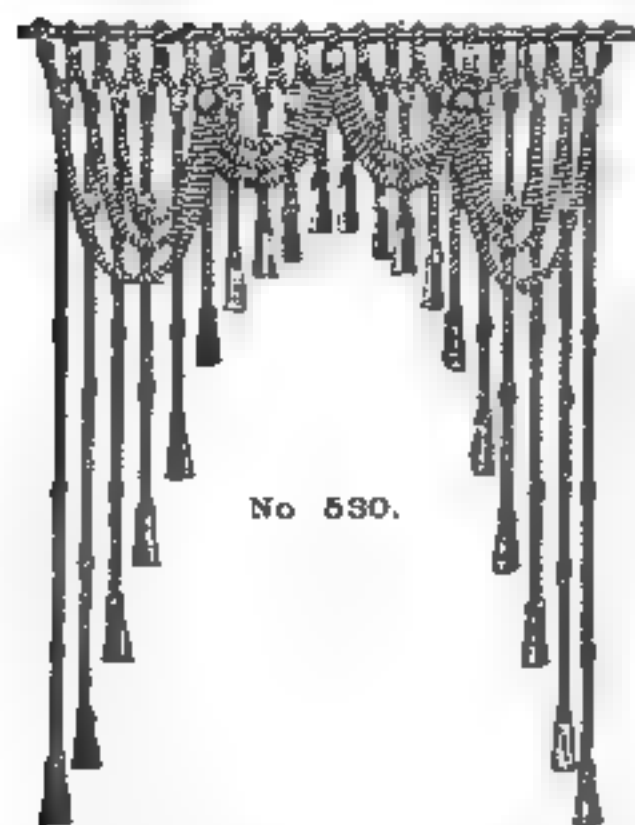
To mail, 36 cts. postage required.

A handsome Madras Curtain in rich stained-glass effect. Width, 48 in.; length, 3 yds. Colors, Rose, Tan and Nile-Green.



No. 10100.

No. 1050.

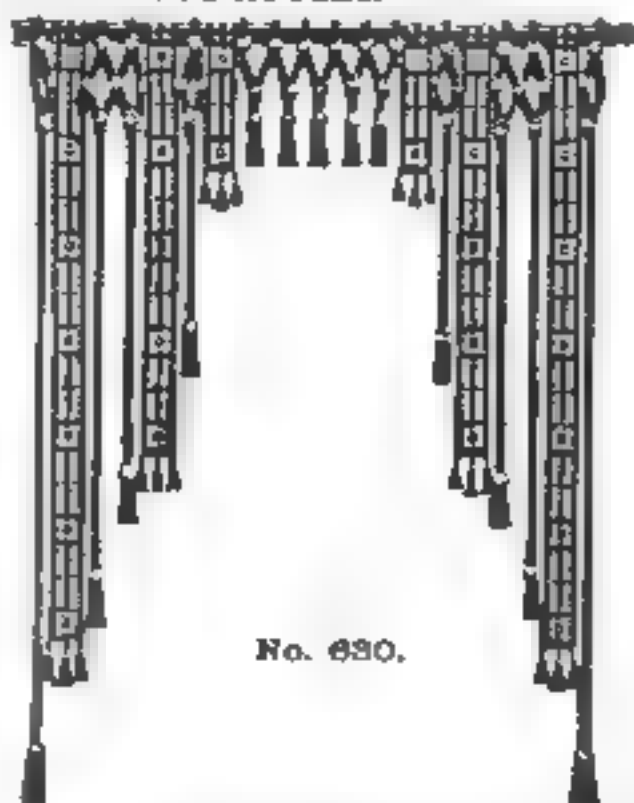


No. 530.

Rope Portieres.

No. 530. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.30.

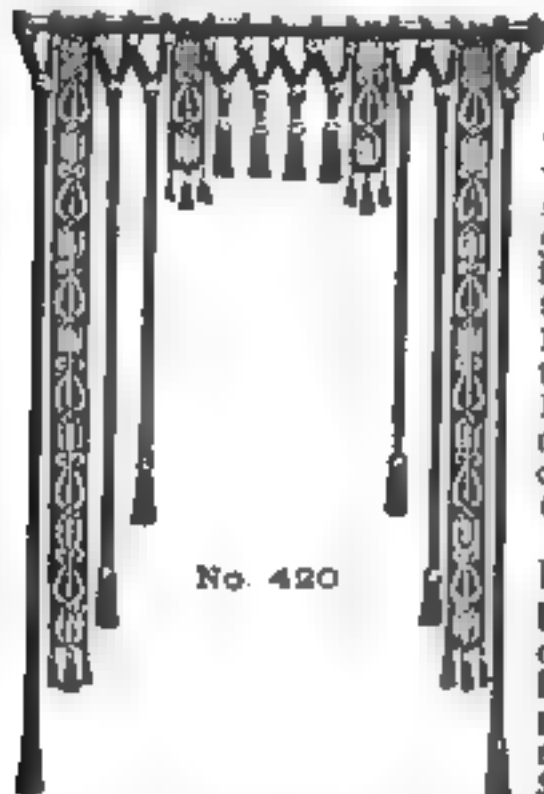
Made of 25 strands of 1-in. Plush Cord with a strong core and finished with 6-in. tassels, which can be easily moved up on the cord to adjust length. Width, 7 ft.; length, 8 ft. Choice of three colors: No. 5, plain Dark-Green; No. 4, plain rich Red; No. 6, Olive-Green with Nile ruffs.



No. 630.

No. 630. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.30.

Made of thirteen strands of 1-in. Velour Cord with a strong core finished with 6-in. tassels, and six tapestry bands, each 4 in. wide, finished at ends with 4-in. tassels. Width, 7 ft.; length, 7½ ft. Choice of three colors: No. 8, two-toned Green; No. 6, Red-and-Green; No. 6, Brown-and-Green.

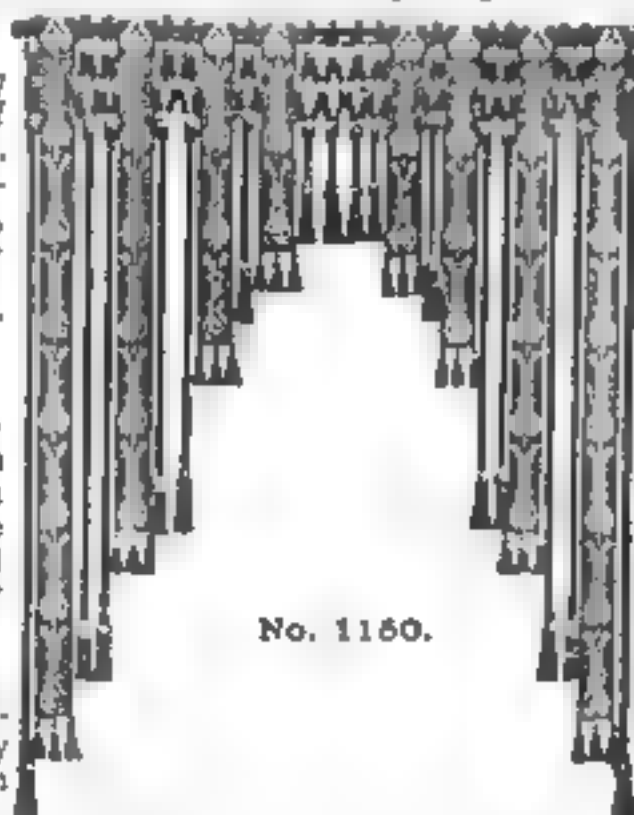


No. 420

No. 420. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.20.

Made of ten strands of 1-in. Velour Cord, with 6-in. tassels, and four 4-in. tapestry bands, with 4-in. tassels. Width, 5 ft.; length, 7 ft. Choice of three colors: No. 8, two-toned Green; No. 6, Green-and-Red; No. 6, Brown-and-Green.

No. 1150. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.40.



No. 1150.

Composed of sixteen strands of 1½-in. Velour Plush Cord with a strong core, finished with 6-in. tassels, and eight tapestry bands, each 4 in. wide; ends finished with three 4-in. tassels. Width, 7 ft.; length, 8 ft. Choice of two color-combinations: Color No. 3065, two-toned Green; Color No. 3205, Green Cords with Red-and-Green bands.



Bath Rug No. 210 Design No. 1.

Bath Rug No. 210.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.10.

A durable cotton Bath Rug. Woven with heavy pile face Reversible Washable Size, 24 x 43 in. Choice of two designs.

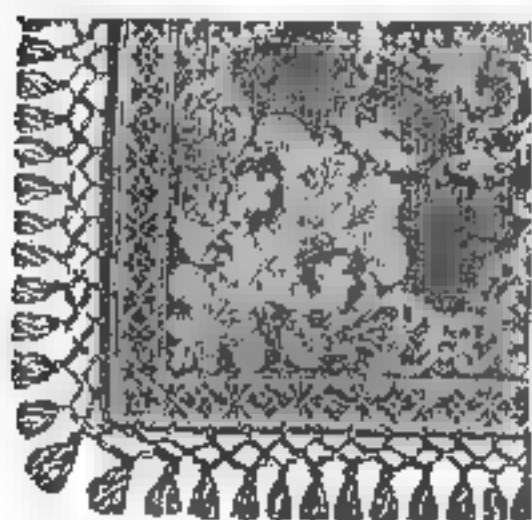
Design No. 1. Illustrated. A Hamedan design in dark shades of Reds, Tans and Blues.

Design No. 2. A Kazak design in Blues and White.

Tapestry Table-Covers.

No. 410. Size, 50 in. square. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.15. To mail, 22 cts. postage required.

Reversible Table-Cover with a 4-in. fringe on four sides. Choice of two colors: Red-and-Green or two-toned Green.



No. 410.

No. 720. Size, 60 in. square. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.20.

Oriental tapestry, art-loom design in Red-and-Green. Perfectly reversible. Heavy knotted fringe.



No. 720.

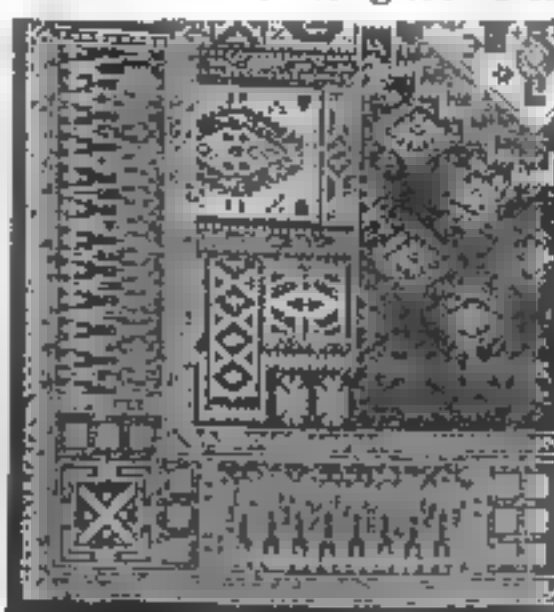
Heavy *Italic* type indicates predominating color or colors.

Tapestry Couch-Covers.

Made of fine Egyptian cotton yarn, woven in handsome designs. Useful to protect the upholstery of a couch or to cover it if worn.

No. 240. Price \$4 when ordered with Products, see page 3. Sold alone for \$4.40.

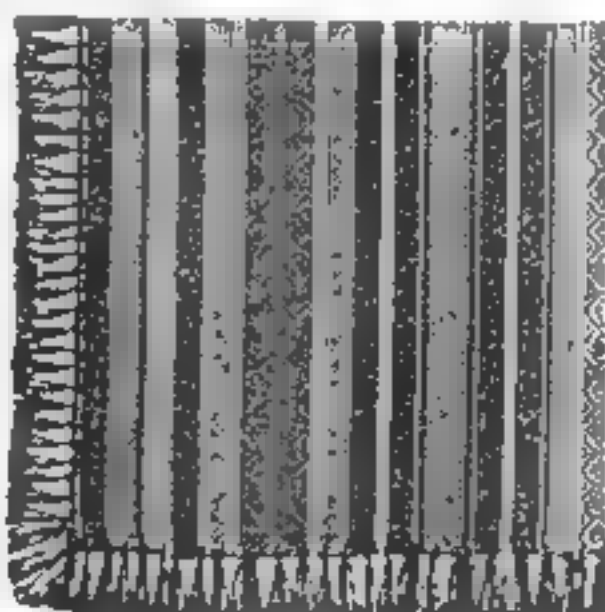
A heavy close-woven Couch-Cover. Choice of two designs: No. 1, a small figure Oriental design in Reds, Blues, Browns



No. 240.

No. 229. Price \$2.90 when ordered with Products, see page 3. Sold alone for \$3.10.

A washable Couch-Cover with conventional all-over design in center; border of small medallions. Width, 60 in.; length, 106 in.; weight, 4½ lbs. Reversible. Choice of two color-combinations: No. 9, Brown-and-Tan or No. 19, Green-and-Tan.



No. 229.

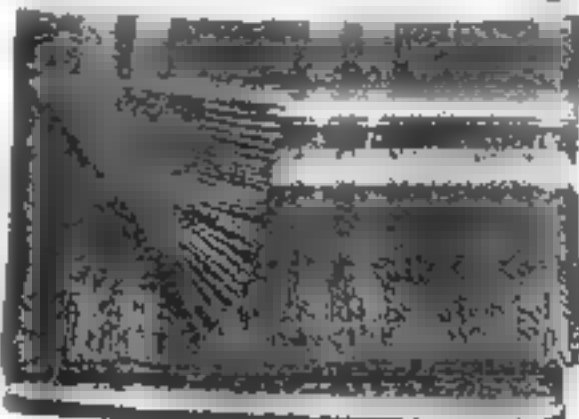
No. 119. Price \$1.90 when ordered with Products, see page 3. Sold alone for \$2.10.

Oriental design in medallion effect. Choice of two color-combinations: No. 2, Red-and-Tan; No. 3, Green-and-Tan. Width, 58 in.; length, 105 in.; weight, 3 lbs.

Steamer-Rug No. 150.

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

A dark plaid heavy-weight, woolen Steamer-Rug. In Navy-Blue and Gray; reverse side plain Dark-Blue. Suitable for use as a lap-robe, veranda-shawl, or for a couch- or bed-cover. Has fringed ends. Size, 60 x 72 in.; weight, about 4 lbs.



No. 150.

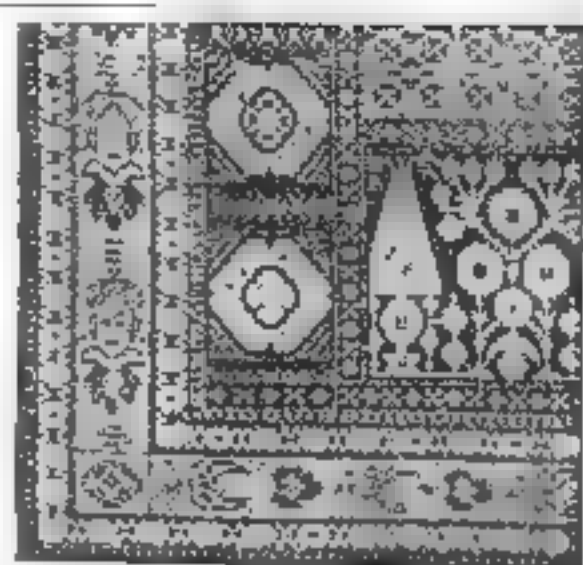
No. 125. Price \$2.50 when ordered with Products, see page 3. Sold alone for \$2.90. To mail, 22 cts. postage required.

Size, 72 x 72 in., including fringe. Fine woolen Dark-Gray Shawl with Light-Gray striped border. Fringed. Weight, 20 oz.

Price \$5 each when ordered with Products, see page 3. Sold alone for \$5.50. To mail, 43 cts. postage required.

No. 250. Size, 72 x 144 in., including fringe. Full-size double Shawl, otherwise same as No. 125. Weight, 40 oz.

No. 350. Size, 72 x 72 in., including fringe. Reversible Beaver Shawl one side Light-Gray, reverse side, Dark Oxford Gray, Jacquard border. Fringed. Weight, 40 oz.

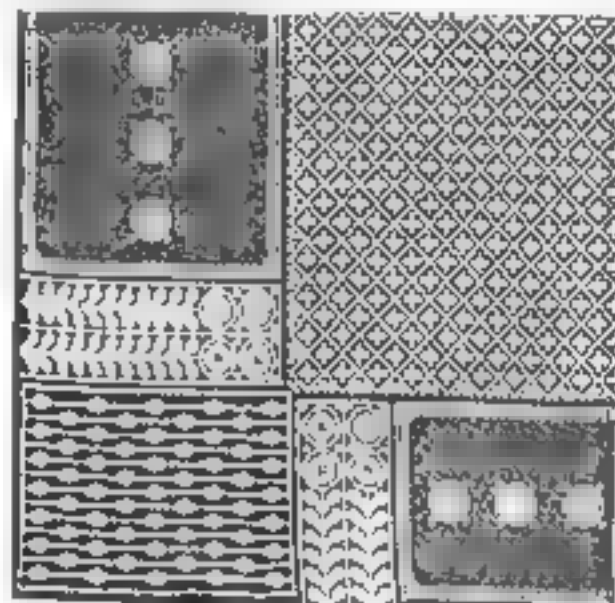


No. 240. Design No. 1.

and Greens; No. 3, a floral design in Autumn-foliage colors. Width, 58 in.; length, 3 yds., weight, about 4 lbs.

No. 128. Price \$2.80 when ordered with Products, see page 3. Sold alone for \$3.10.

An attractive Oriental design in rich Persian colors. Reversible. Length, 105 in.; width, 59 in.; weight, 5 lbs. Choice of two general color-combinations: No. 2, Red-and-Tan; No. 3, Green-and-Tan.



No. 128.

No. 810. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.15. To mail, 40 cts. postage required.

A Bagdad Couch-Cover. Roman-stripe effect in Oriental colorings of Red, Yellow and Green. Choice of No. 2, Red; No. 3, Green. 50 in. wide, 2½ yds. long. Fringed all around. Weighs 2 lbs.

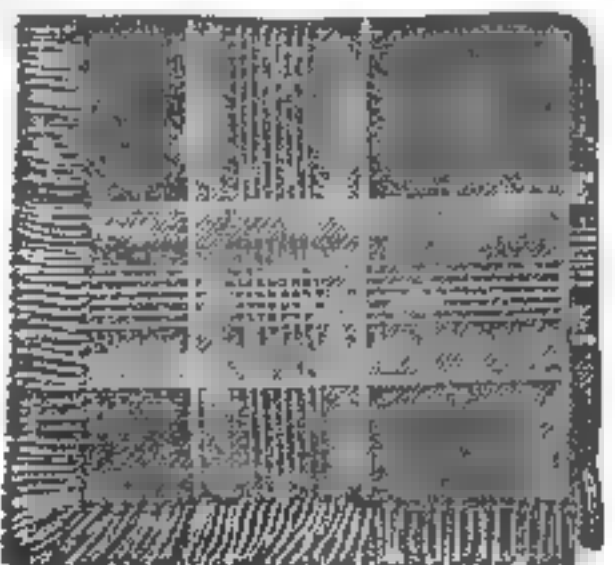


No. 810.

Shawls.

No. 110. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.15. To mail, 10 cts. postage required.

Size, 50 x 50 in., including 3-in. fringe. A serviceable, Dark-Gray woolen Shawl. Has Light-Gray striped border. Weight, 10 oz.



No. 110. No. 250.



Seamless Wilton Velvet Rug No. 6456.



Axminster Rug No. 368-T.

No. 360-D. Floral design having a panel center in pink roses; border of roses on a Tan background. General color is Green.

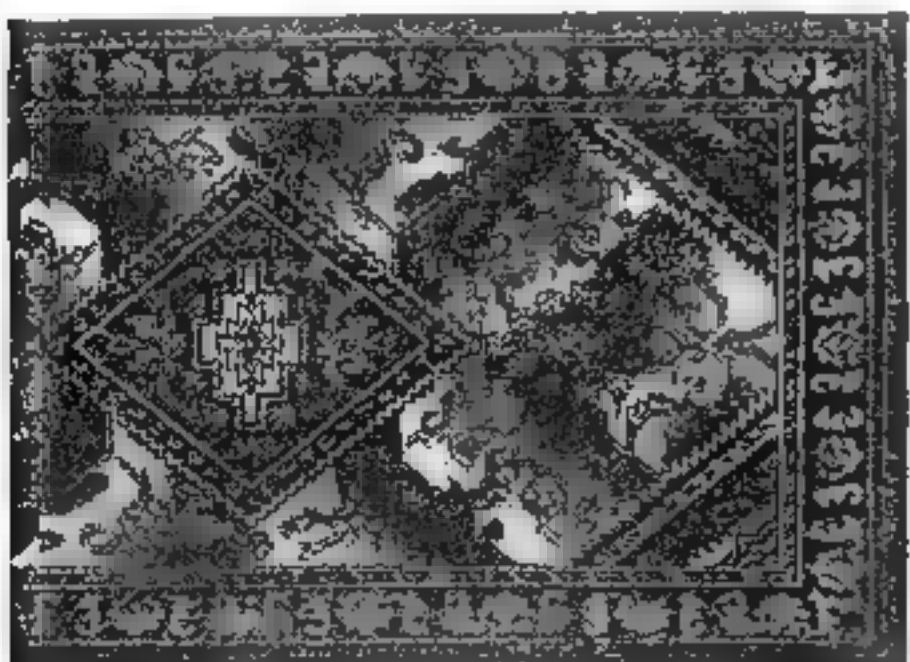
No. 361-L. Floral design. General color is a soft-tone Brown and Tan with a touch of Green. Entire rug is overlaid with sprays of pink roses, arranged in panel-effect.

No. 363-T. Illustrated. Floral design. General color is Tan and Brown. Small floral centerpiece on a field of Tan, surrounded by a floral wreath. Border is a striking design in Begonia leaves on a Brown background.

No. 376-D. Oriental design. General colors are Green and Brown. Has medallion center and Persian border.

No. 406-L. An all-over design of small Persian figures in Tan, Red and Green. Oriental border in Golden-Brown, Green, Red and a touch of Black.

No. 409-T. Illustrated. A rich, Oriental design, resembles real French Wilton. Has medallion center in Old-Rose, Nile-Green, Gray and Ivory; border harmonizes in dark tones of Terra-Cotta, Golden-Brown and Old-Ivory.



Axminster Rug No. 816-A.

Seamless Wilton Velvet Rugs.

Size, 9 x 12 ft. Price \$24 each when ordered with Products, see page 3. Sold alone for \$26.50.

Size, 36 x 63 in. Price \$4.90 each when ordered with Products, see page 3. Sold alone for \$5.25.

Size, 27 x 54 in. Price \$2.40 each when ordered with Products, see page 3. Sold alone for \$2.60.

Seamless Wilton Velvet Rugs are made from fine quality pure worsted. Colorings have a silky lustre. Choice of four designs:

No. 6455. Illustrated. Oriental design in Tan and Red. Center is composed of four Persian medallions in Blue, Green and Red on a Tan background, surrounded by smaller medallions in same colors. A suitable design for library or dining room.

No. 6537-A. A small figured all-over design in diamond-shape medallions in Red, Green and Golden-Brown.

No. 6612-A. Illustrated. An Oriental design. Has effective Persian medallion center and corners on a rich Golden-Brown field.

No. 6625. Oriental design. Center has small medallions in Black, Green, Ivory and Red on a Tan background; border of Oriental figures and Persian medallions in same colors.

First Quality Axminster Rugs.

Made of finest-texture wool yarn, which gives them a silk-like appearance. Fabric, color and finish are of the highest standard.

Size, 8½ x 10½ ft. Seamed. Price \$18 each when ordered with Products, see page 3. Sold alone for \$20. Choice of four designs: Nos. 363-T, 376-D, 406-L and 409-T.

Size, 9 x 12 ft. Seamed. Price \$20 each when ordered with Products, see page 3. Sold alone for \$22.50. Choice of five designs: Nos. 340-D, 363-T, 376-D, 406-L and 409-T.

Size, 11½ x 12 ft. Seamed. Price \$26 each when ordered with Products, see page 3. Sold alone for \$29. Choice of two designs: Nos. 363-T and 409-T.

Size, 27 x 60 in. Price \$2 each when ordered with Products, see page 3. Sold alone for \$2.15.

Size, 36 x 72 in. Price \$3.50 each when ordered with Products, see page 3. Sold alone for \$3.75.

Sizes, 27 x 60 in. and 36 x 72 in. Choice of eleven designs: Nos. 291-B, 315-A, 329-G, 330-A, 346-G, 360-D, 361-L, 363-T, 376-D, 406-L and 409-T.

No. 291-B. Artistic Egyptian design in rich dark colorings, a combination of Olive-Green, Dark-Red, Dark-Blue, Old-Rose and Tan.

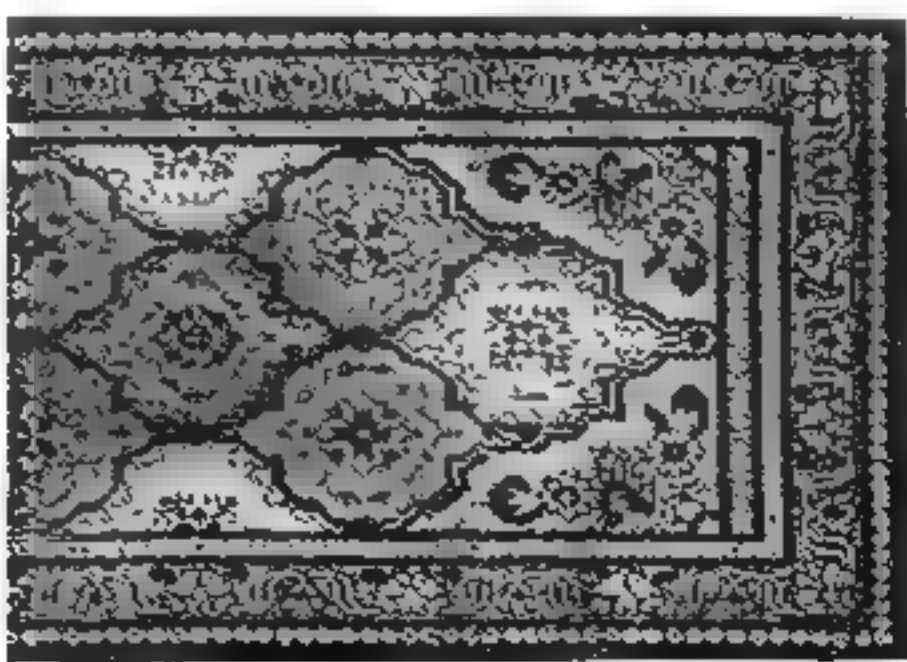
No. 315-A. Illustrated. Oriental design in Persian effect. Colors, Olive- and Nile - Green, Brown and Tan, with a touch of Red.

No. 329-G. Illustrated. Floral design. Field is a soft Tan and Ivory with wreath of roses and foliage. Border is a Golden-Brown with roses and foliage to match center.

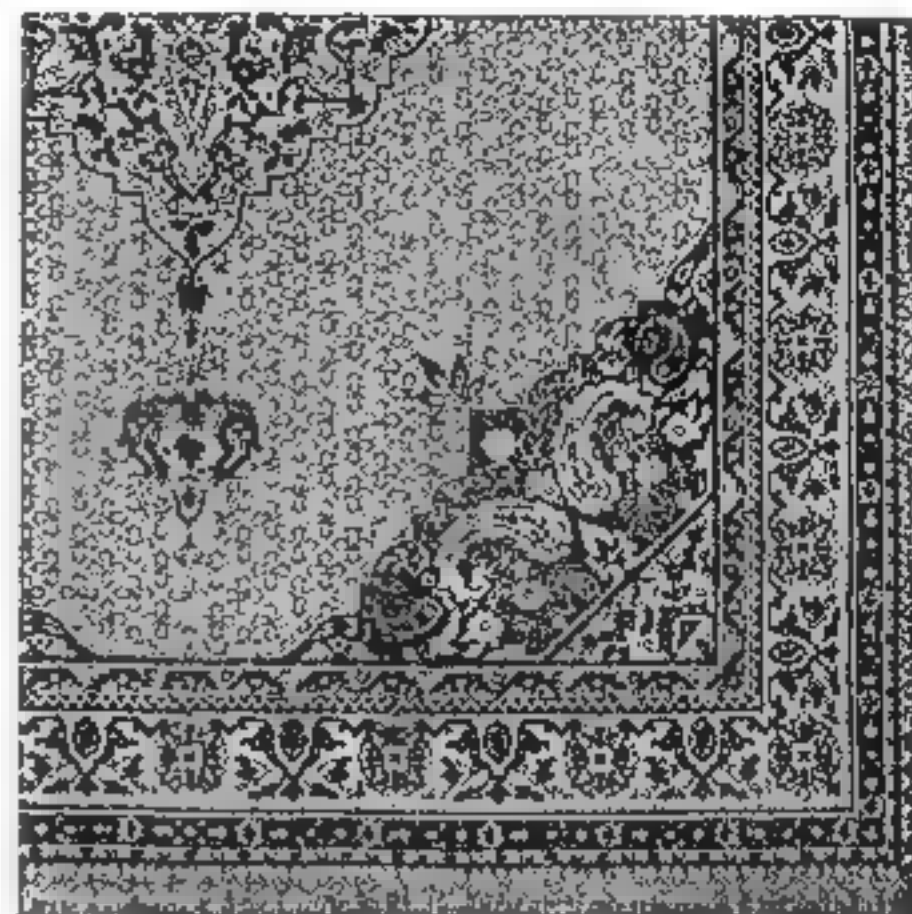
No. 330-A. Illustrated. All-over Persian design, consisting of small Oriental medallions in harmoniously blended shades and tints of Golden-Brown, Olive-Green, Old-Ivory and Tan. General color-effect is Tan, relieved with Red, Green and Brown.

No. 340-D. An all-over floral design. Color is Imperial-Green shading to a delicate Olive. Borders relieved with flowers and foliage in soft-toned Tans and Browns.

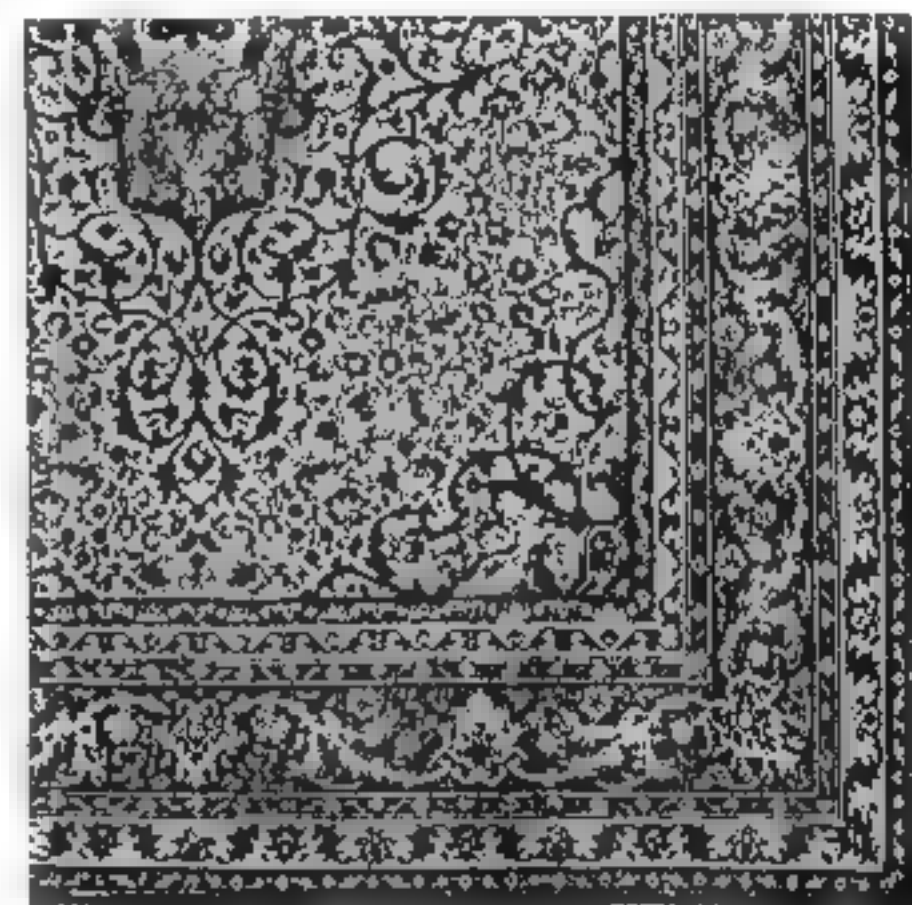
No. 346-G. Oriental design. Medallion center in Tan on a field of delicate Nile - Green; Persian border in Dark-Green, Tan and Old-Rose.



Axminster Rug No. 330-A.



Seamless Wilton Velvet Rug No. 6612-A.



Axminster Rug No. 409-T.

Axminster Hall-Runners.

Handsome, first-quality Axminster Hall-Runner.

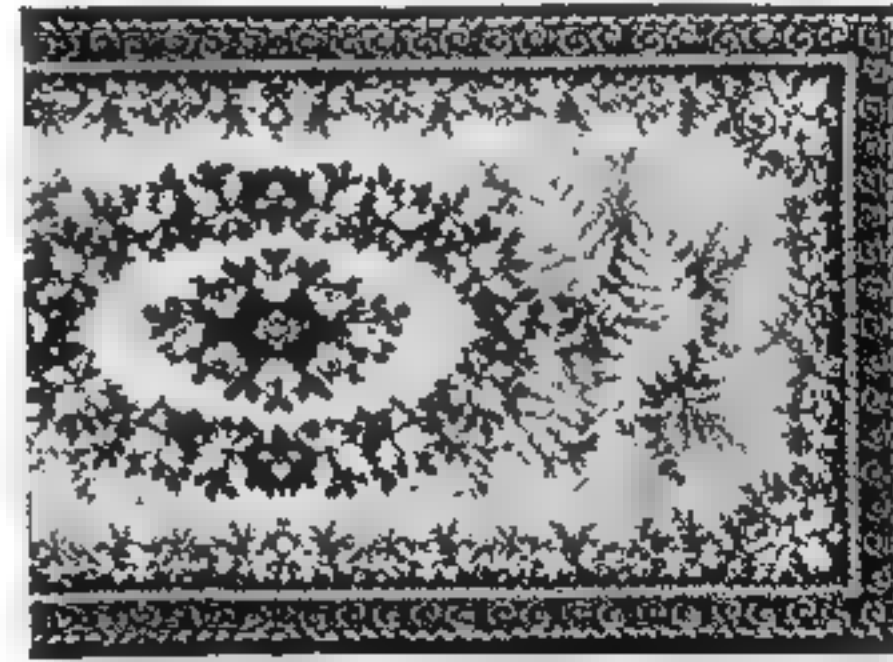
Size, 27 in. x 12 ft. Price \$4.80 each when ordered with Products, see page 3. Sold alone for \$5.25. Choice of two designs.

No. 294-C. Oriental design having Dark-Blue medallions outlined in Ivory on a field of Dark-Red, relieved with small medallions in Brown and Green.

No. 330-A. Oriental design. Composed of small medallions in Tan, Golden-Brown, Old-Ivory, and Olive-Green, relieved with touch of Red and Dark-Green.

Size, 27 in. x 11 ft. Price \$3 each when ordered with Products, see page 3. Sold alone for \$3.25.

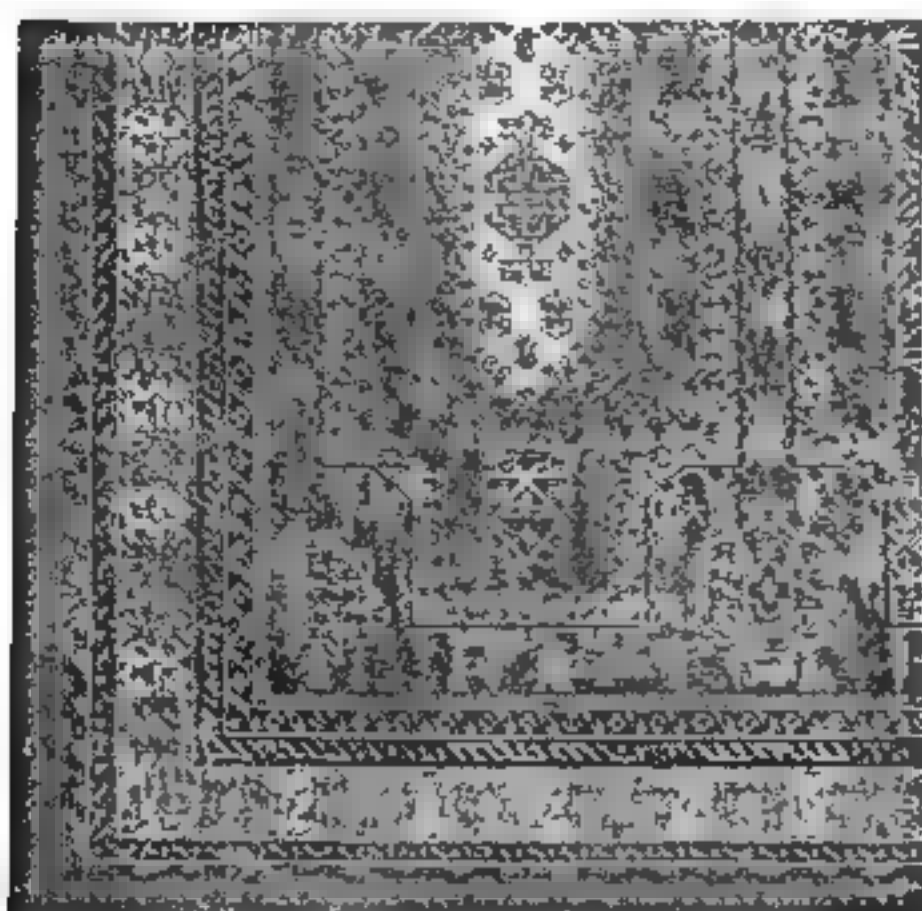
No. 224-R. An all-over mottled-effect made from mixed yarns in Greens, Reds and Tans.



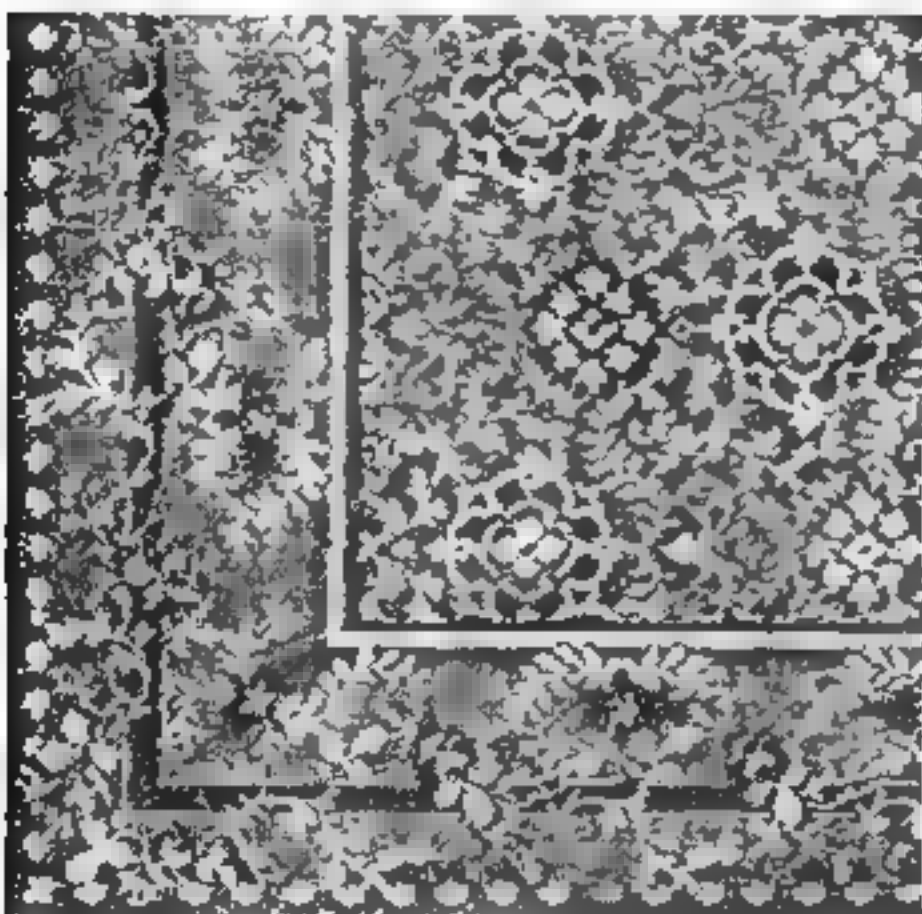
Axminster Rug No. 329-G.

Heavy *Italic* type indicates predominating color or colors.

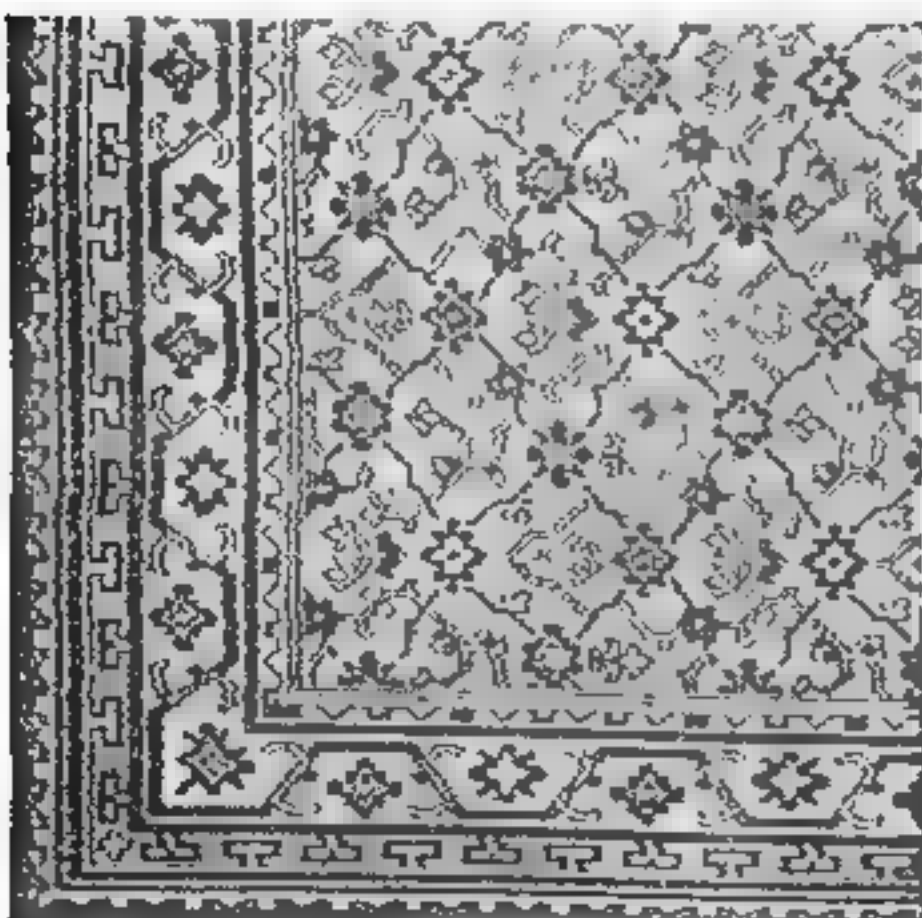
Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 56



Seamless Velvet Rug No. 3170.



8-Wire Tapestry Brussels Rug No. 100.



8-Wire Tapestry Brussels Rug No. 1135.



Sehna Wilton Rug No. 173-A.

Seamless Velvet Rugs.

Size, 9 x 12 ft. Price \$18 each when ordered with Products, see page 3. Sold alone for \$19.80.

Seamless Velvet Rugs are all-wool-face and are noted for their beauty of colors and designs and for their excellent wearing-qualities. Choice of five designs.

No. 3114. Illustrated. Oriental design. Has large medallion center, with effective border and corner-pieces in *Golden-Brown*, Ivory, Black and Olive Green.

No. 128. A distinctive rug. Medallion design, copied from a genuine oriental Kermanshah. General color is *Tan*, relieved with Rose, Green and Black.

No. 3152. An all-over design of small figures in *Golden-Brown*, Dark-Green and Red. Has effective corner-pieces and border in *Golden-Brown*, and Old-Ivory, relieved with Red and Green.

No. 3170. Illustrated. A genuine Kazak-design in medallion effect in *Dark-Green*, *Golden-Brown* and Old-Ivory.

No. 5231. An all-over floral design, self-toned *Olive-Green*, overlaid with sprays of pink roses.

Eight-Wire Tapestry Brussels Rugs.

Size, 6½ x 9 ft. Price \$6 each when ordered with Products, see page 3. Sold alone for \$6.50. Choice of four designs: Nos. 100, 102, 1025 and 1135.

Size, 8½ x 10½ ft. Price \$9.50 each when ordered with Products, see page 3. Sold alone for \$10.25. Choice of five designs: Nos. 86, 100, 102, 1025 and 1135.

Size, 9 x 12 ft. Price \$11.50 each when ordered with Products, see page 3. Sold alone for \$12.25. Choice of five designs: Nos. 86, 100, 102, 1025 and 1135.

Size, 11½ x 12 ft. Price \$16 each when ordered with Products, see page 3. Sold alone for \$17.50. Choice of three designs: Nos. 100, 102 and 1025.

In eight-wire Tapestry Rugs, the face is of eight rows per inch of pure worsted filling, insuring permanent colors and great durability, under severe wear. Seamed.

No. 86. An all-over design in Rococo scroll outlined in two-toned *Dark-Green* with border in small medallions.

No. 100. Illustrated. The center is a medium-sized all-over design in two-toned *Green* floral-effect; border of pink roses and green foliage to match.

No. 102. Illustrated. Floral. General color is *Tan* and soft-tone *Green*. Floral center-panel in red roses; scroll border of red roses and green foliage.

No. 1025. Illustrated. Oriental design. Has medallion center; Persian border. General color is *Tan*, relieved with *Green* and *Red*.

No. 1135. Illustrated. An all-over design of small medallions in Oriental colorings on a field of *Tan*. General colors are *Tan* and *Golden-Brown*.

Sehna Wilton Rugs.

Size, 36 x 63 in. Price \$4.90 each when ordered with Products, see page 3. Sold alone for \$5.40.

This is one of the finest rug-fabrics we have ever offered. Made of fine wool, the colors being exceptionally lustrous. Very durable. Choice of four designs:

No. 146-E. Illustrated. Oriental design in delicate tones of *Old-Rose*, Old-Ivory, Nile-Green and Wood Brown, relieved with a touch of Black; medallion center; Persian border.

No. 168-T. Oriental design. Medallion center in *Olive-Green*, Brown and Black on a *Tan* background. Oriental border in Black, Brown, *Olive-Green* and *Tan*.

No. 173-A. Illustrated. Oriental design having three medium-sized medallions in Nile-Green and *Tan* with a touch of Black on a *Red* background, surrounded by small medallions, Persian border in *Tan*, Nile-Green, Ivory and Black.

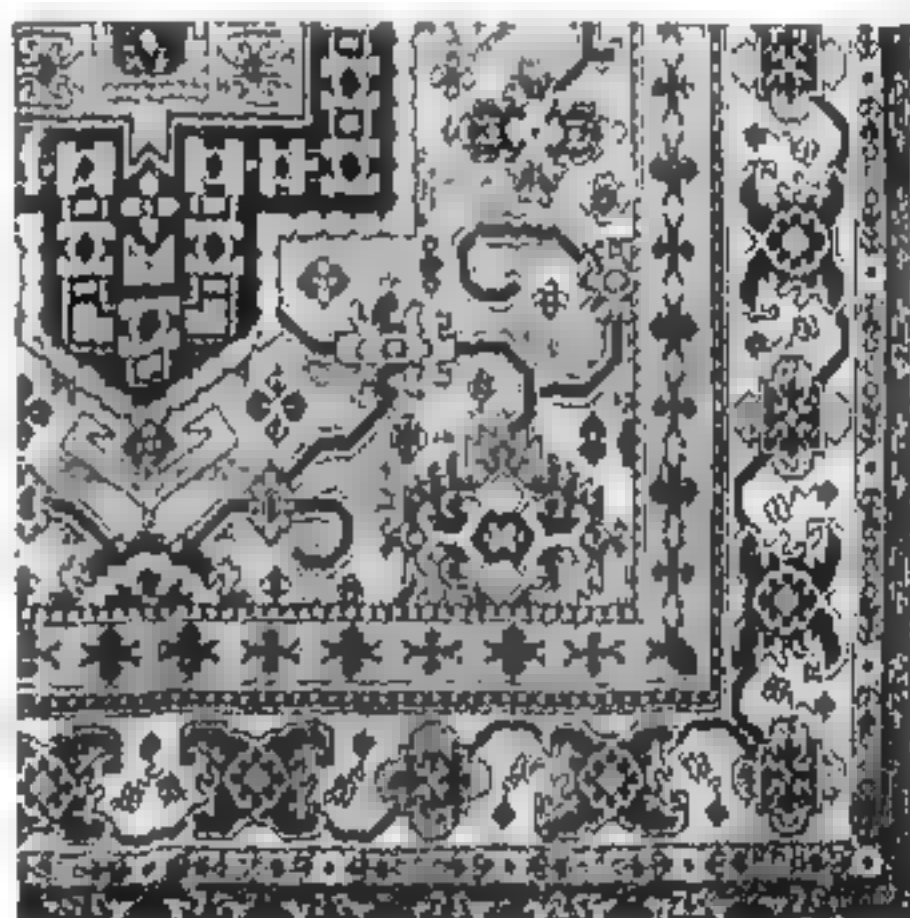
No. 175-G. Oriental design; medallion center in *Tan* and Old-Rose on an *Imperial-Green* background; Persian border in *Tan* and Old-Rose.



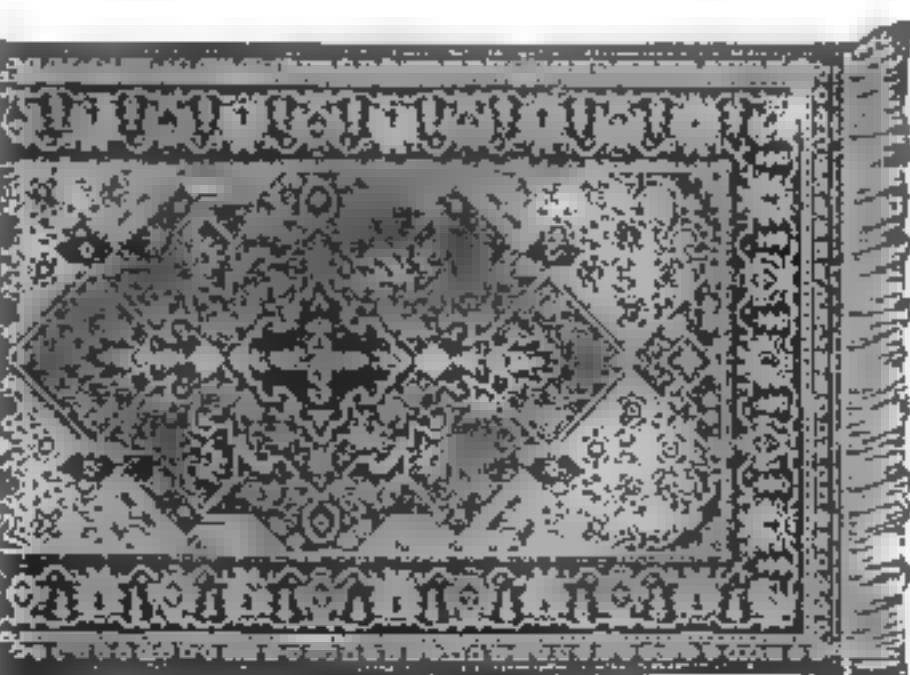
Seamless Velvet Rug No. 3114.



8-Wire Tapestry Brussels Rug No. 102.



8-Wire Tapestry Brussels Rug No. 1025.



Sehna Wilton Rug No. 146-E.

Heavy *Italic* type indicates predominating color or colors.

Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 56.

Ten-Wire Tapestry Brussels Rugs.

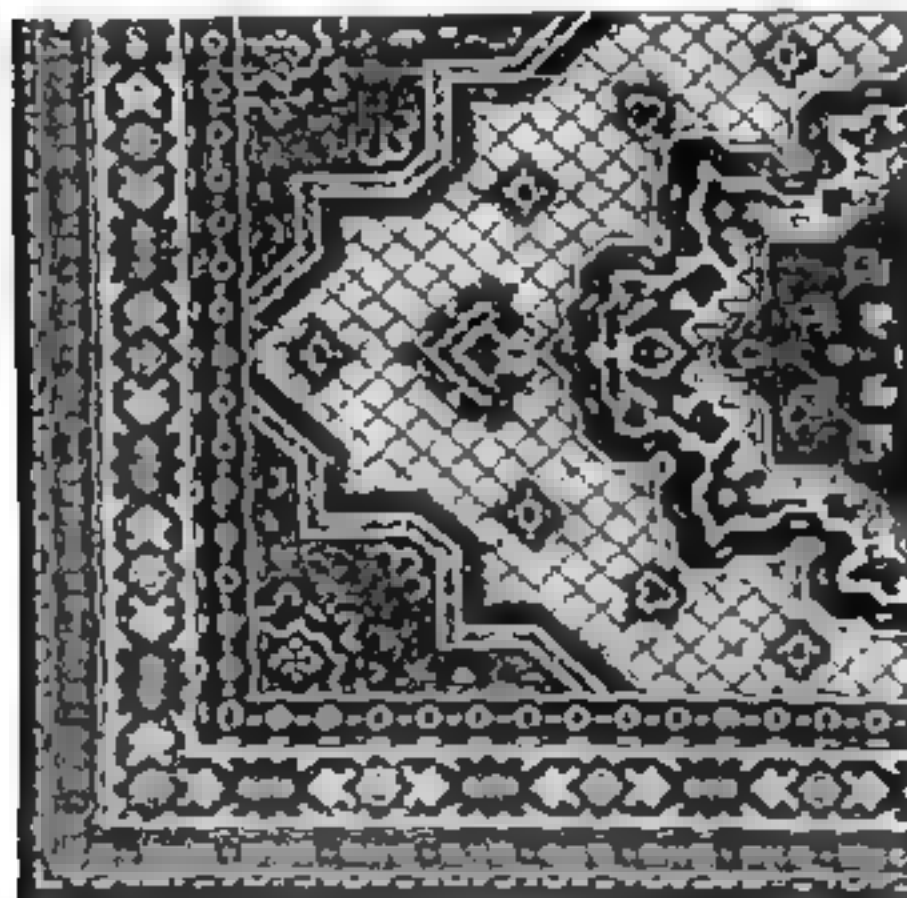
Size, 4½ x 7½ ft. Seamless. Price \$5 each when ordered with Products, see page 3. Sold alone for \$5.50.

Especially adapted for small bedrooms, halls and alcoves.

Choice of two designs

No. 1204. Illustrated. An Oriental design with medallion center. General color is Tan relieved with Green, Brown and a touch of Black.

No. 1206. A small all-over design in two-toned Green. Border of red roses and green foliage.



10-Wire Tapestry Brussels Rug No. 1204.

Art-Loom Seamless Wilton Rugs.

Size, 9 x 12 ft. Price \$30 each when ordered with Products, see page 3. Sold alone for \$32.

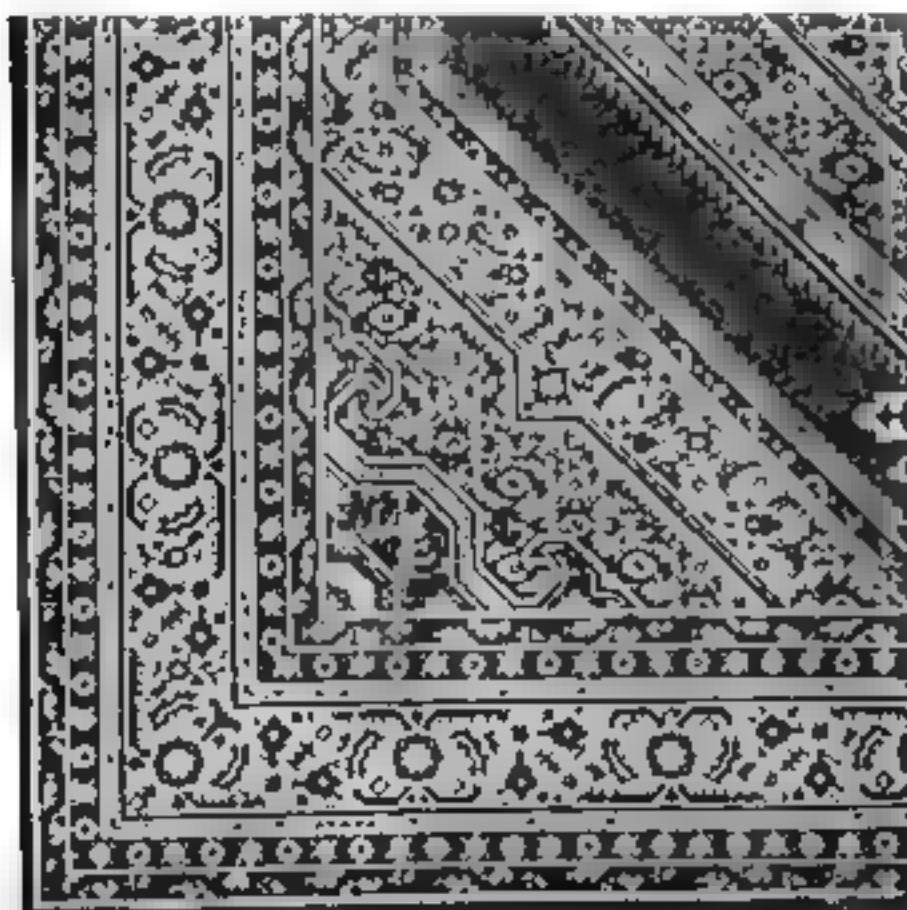
Made from the finest wool yarns and approach fine Oriental Rugs in design and color. Choice of four designs:

No. 511. An all-over design in small medallions in Olive-Green and Ivory, relieved with a touch of Brown and Black. A desirable rug for parlor, library or dining-room.

No. 519-10. An all-over Persian design in Rose, Ivory, Olive-Green and Red. Suitable design for reception-hall, bedroom or library.

No. 521-4. Illustrated. Oriental design. Medallion center; color is Tan, relieved with Olive-Green, Golden-Brown and Old-Ivory. An excellent parlor rug.

No. 521-5. Illustrated. Same design as No. 521-4. Color is Imperial-Green, relieved with Golden-Brown, Ivory and Old-Rose. A handsome design for library or living-room.



Art-Loom Wilton Rug Nos. 521-4 and 521-5.

Ten-Wire Tapestry Brussels Rugs.

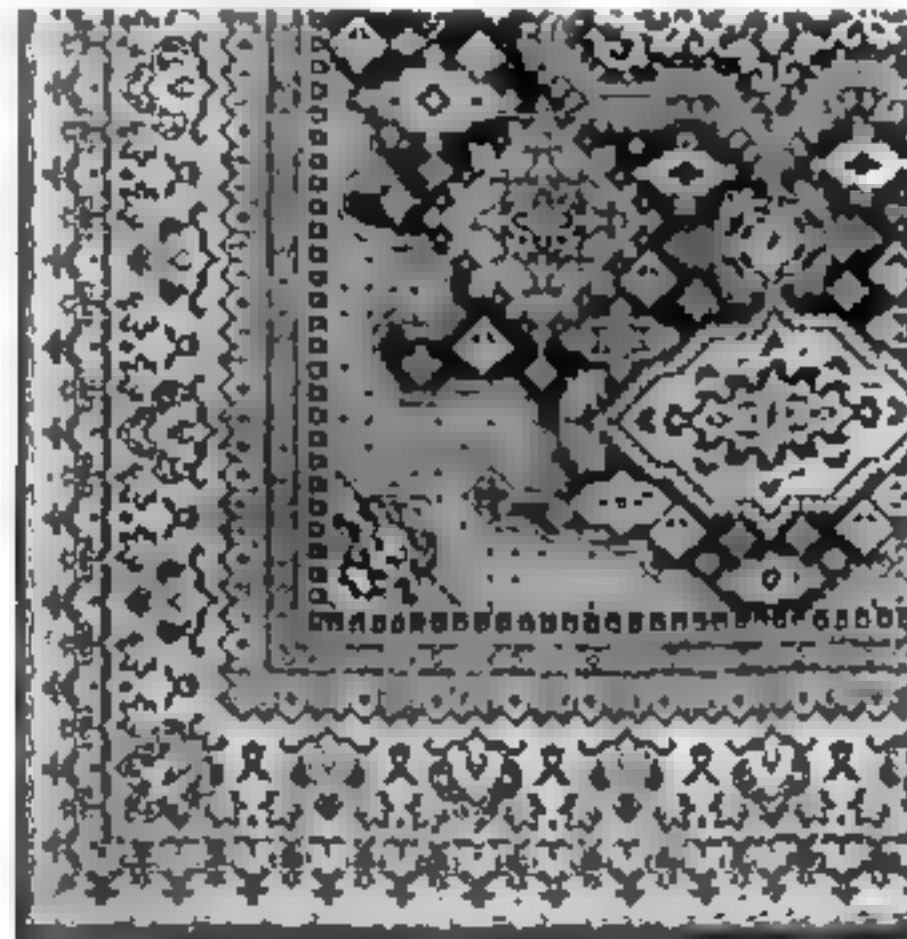
Size, 9 x 12 ft. Price \$16 each when ordered with Products, see page 3. Sold alone for \$17.60.

A ten wire Tapestry Brussels Rug is a durable and satisfactory floor-covering. The face is of ten rows per inch of pure worsted; colorings are bright and lasting. Seamless. Choice of three designs:

No. 2023. Illustrated. Oriental design. General color is Tan, relieved with dull-Red, Black and Green. Has a medallion center on a Tan background, surrounded by small Persian medallions; Persian border in Black, Brown, Green and Tan.

No. 2024. Oriental design in Green, Red and Tan on a small-figure Brown background. Medallion center; border in Green, relieved by small medallions in Black, Brown, Green, Ivory and Red.

No. 3040. Floral design. General color is Green and soft-tone Brown. Has a large floral medallion center framed in Green; scroll border of clusters of roses and green foliage on a Dark-Green background.



10-Wire Tapestry Brussels Rug No. 2023.

Amber Velvet Rugs.

Size, 9 x 12 ft. Price \$14 each when ordered with Products, see page 3. Sold alone for \$15.25.

Strictly all-wool-face Amber Velvet Rug. Colors are durable. Seamed. Choice of three designs

No. 1711-G. Oriental design. Medallion center in Green, relieved with Black, Brown and Ivory; border to match.

No. 1714-H. Small medallion design in Brown and Green on a Tan background, relieved with a touch of Black. Border in Brown and Green.

No. 1719-T. Illustrated. Floral design. Medallion center of Red roses on a Green, Ivory and Tan background.



Amber Velvet Rug No. 1719-T.

Heavy *Italic* type indicates predominating color or colors.

Body Brussels Rugs.

Size, 9 x 12 ft. Price \$20 each when ordered with Products, see page 3. Sold alone for \$21.50.

Body Brussels Rugs are especially recommended for hard wear. The face is pure worsted, colors are clear and bright and as durable as can be made. Seamed. Choice of three designs

No. 710-L. All-over design in small medallions. General color is Tan and-Golden Brown relieved with Olive-Green, Brown and a touch of Black.

No. 739-L. Illustrated. Oriental design. Medallion center in Green and Tan with a touch of Black and Brown. Border in color to match.

No. 757-L. Floral design. Medallion center in Black, Green, Old-Rose and Tan; border to match.



Body Brussels Rug No. 739-L.

Phillipsburg Seamless Tapestry Brussels Rugs.

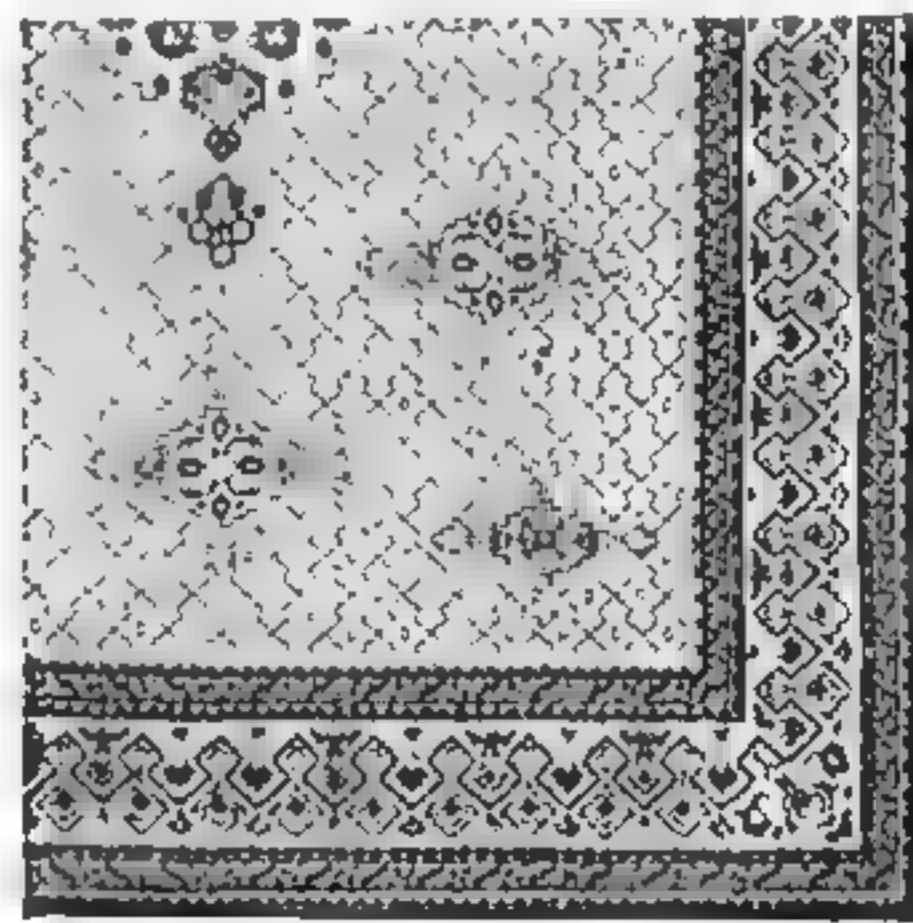
Size, 9 x 12 ft. Price \$14 each when ordered with Products, see page 3. Sold alone for \$15.50.

The Phillipsburg Seamless Tapestry Brussels Rug is the heaviest rug of its kind manufactured. Choice of three designs:

No. 130. An all-over design in small Persian medallions in Red, Green, Ivory and Wood-Brown; has Persian border to match.

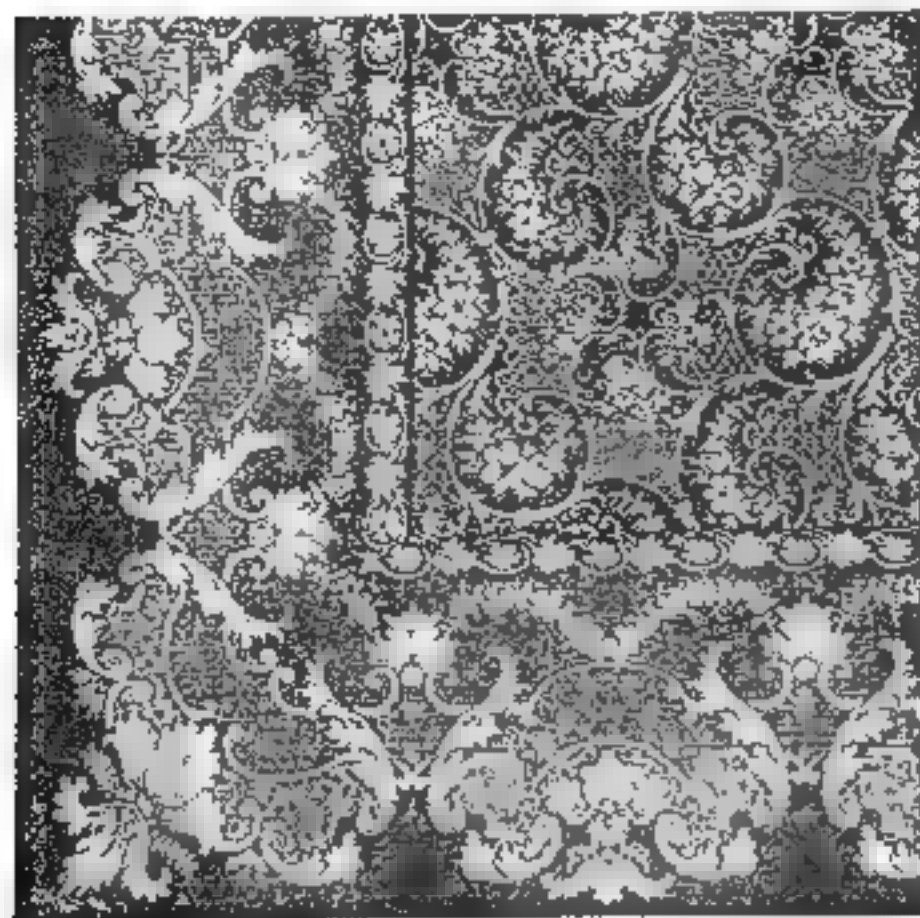
No. 140. Illustrated. Oriental design. Has medallion center in soft-toned colors of Green and Dark-Red, on a Tan background; border is a rich Persian design.

No. 140-D. Illustrated. Same design as No. 140. Medallions are in Tan, Old Ivory and Dark-Red on an Imperial-Green background.

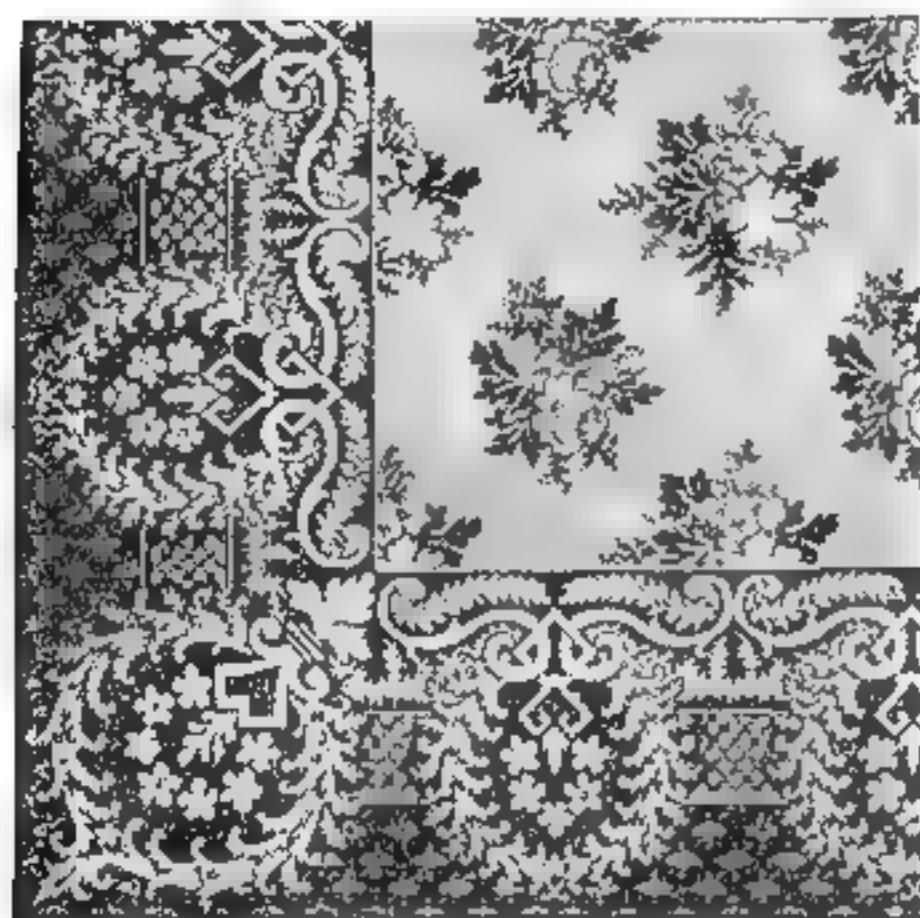


Phillipsburg Tapestry Brussels Rug Nos. 140 and 140-D.

Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 56



Art Square No. 2.



Art Square No. 9.

Smyrna Rugs: Oriental Designs.

No. 2080. Two medallions in Green and Tan on a Green background; border in Red and Tan.

No. 2100. Illustrated. Medallion center; Persian border in Green, Red and Tan.

No. 2130. Illustrated. An all-over design in Brown and Tan, relieved with a touch of Black and Green.

No. 2160. Medallion center on a field of Tan; Persian border in Blue, Dark-Red and Green.

No. 2190. Small all-over figures in Green, Red and Tan.

No. 2210. Medallion center on a field of Red, surrounded by a Persian border in Blue, Green, Red and Tan.

No. 2240. Green ground with small all-over figures in Red-and-Tan.

Larkin Special Wool-Ingrain Art Squares.

Size, 9 x 9 ft. Price \$5 each when ordered with Products, see page 3. Sold alone for \$5.40.

Size, 9 x 12 ft. Price \$6.80 each when ordered with Products, see page 3. Sold alone for \$7.50.

The most durable Art Square made; contains absolutely no shoddy or re-manufactured wool; has extra strong cotton binder-warp; hemmed ends; reversible. Seamless.

Choice of four designs

No. 2. Illustrated. Olive-Green with gold scroll. Medium Paisley design with wide, effective English border.

No. 7. Illustrated. Fern leaves and floral effects with pleasing border, color, Imperial-Green and Ivory.

No. 9. Illustrated. Wreaths and scroll border. Fine mixed center overlaid with groups of leaves and roses. General color, Red-and-Tan.

No. 11. Illustrated. Oriental design in Olive-Green and Gold.

Art Square No. 11 only, is also offered in the following sizes and prices:

Size, 7½ x 9 ft. Price \$4 each when ordered with Products, see page 3. Sold alone for \$4.30.

Size, 9 x 10½ ft. Price \$5.90 each when ordered with Products, see page 3. Sold alone for \$6.50.

Size, 9 x 13½ ft. Price \$7.80 each when ordered with Products, see page 3. Sold alone for \$8.60.

Size, 12 x 10½ ft. Price \$8 each when ordered with Products, see page 3. Sold alone for \$8.80.

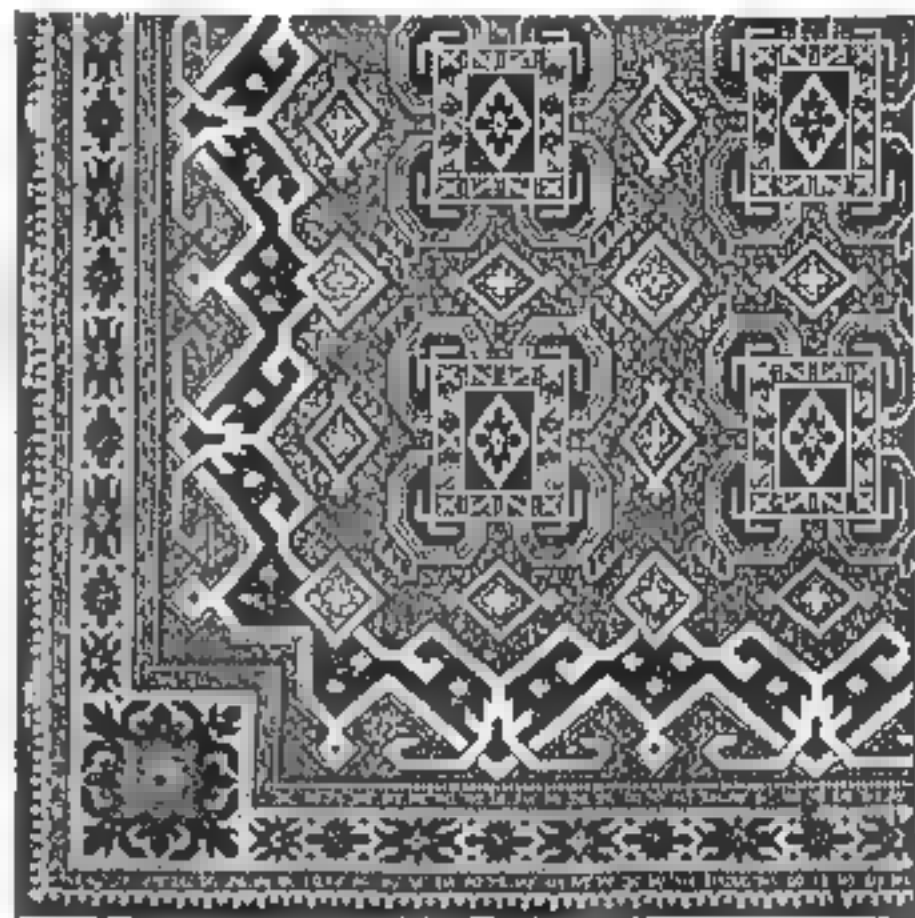
Size, 12 x 12 ft. Price \$9 each when ordered with Products, see page 3. Sold alone for \$10.

Size, 12 x 13½ ft. Price \$10 each when ordered with Products, see page 3. Sold alone for \$11.

Size, 12 x 15 ft. Price \$11 each when ordered with Products, see page 3. Sold alone for \$12.



Art Square No. 7.



Art Square No. 11.

All-Wool Smyrna Rugs.

High-grade, durable, reversible, all-wool Smyrna Rugs.

Size, 30 x 60 in. Price \$1.70 each when ordered with Products, see page 3. Sold alone for \$1.90.

Size, 36 x 72 in. Price \$2.50 each when ordered with Products, see page 3. Sold alone for \$2.75.

Choice of seven Oriental, three Floral and one Indian design.

All-Wool Smyrna Hall-Runners.

Size, 36 in. x 12 ft. Price \$5 each when ordered with Products, see page 3. Sold alone for \$5.50.

Reversible. Choice of three designs: Nos. 2130, 2190 and 2240, described in offer of Smyrna Rugs.

Smyrna Rugs: Floral Designs.

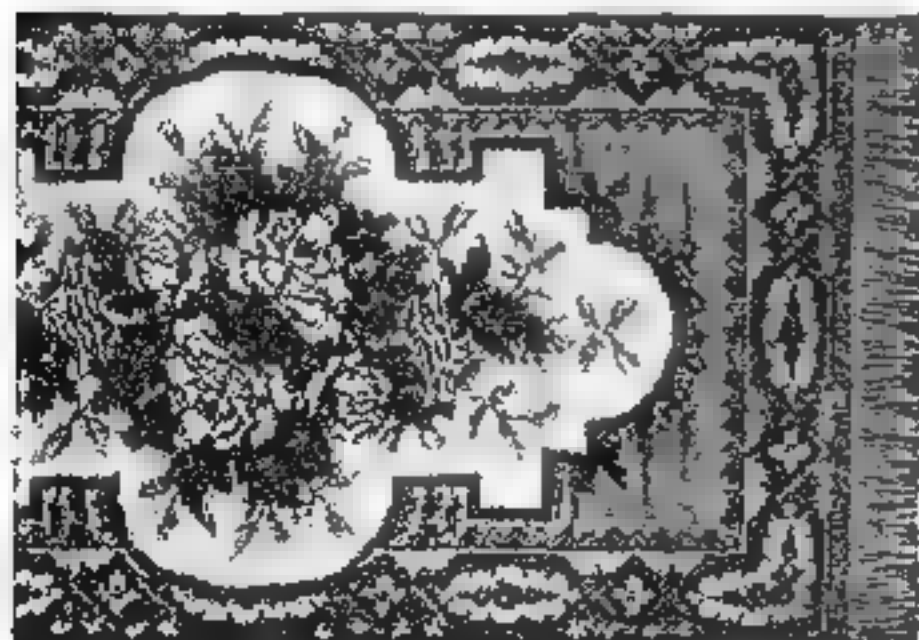
No. 2020. Illustrated. Center-panel of dark-green foliage and red flowers on a Tan background, surrounded by a border of Brown, Green and Red.

No. 2080. Center-panel in rich floral effect in Red, Tan and two-tone Green on a Green background. Border of Green and Tan.

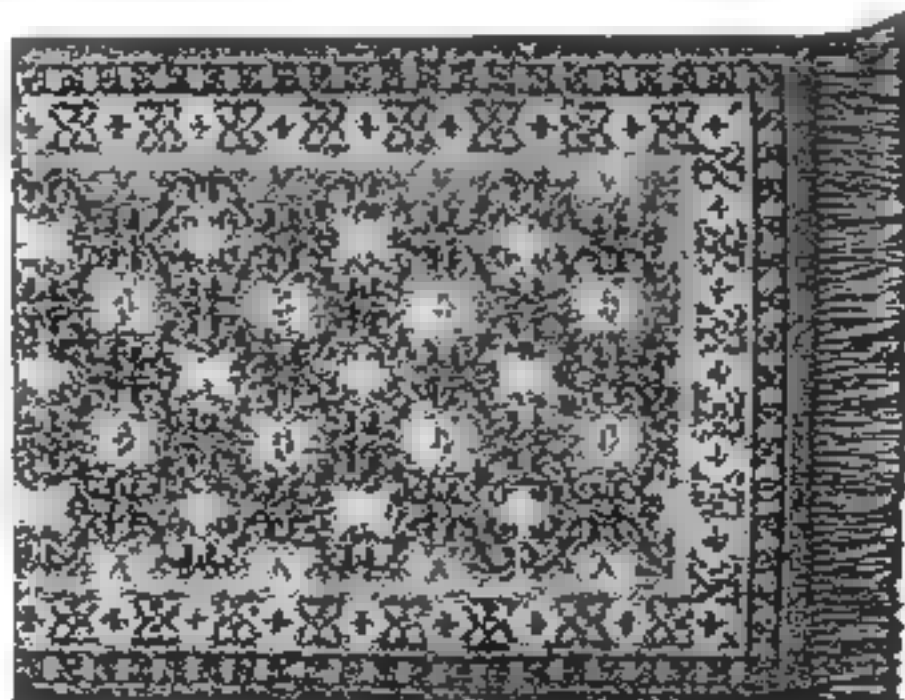
No. 2140. Rich floral center-panel in Green, Pink and Ivory on a Red background, Green and Tan border.

Smyrna Rug: Navajo Indian Design.

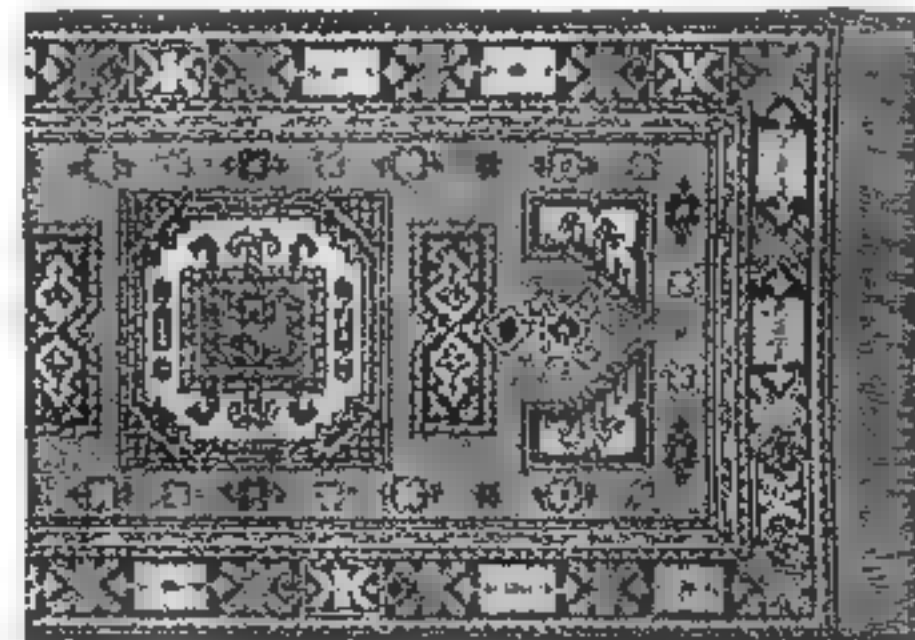
No. 2200. High-grade, durable, reversible, all-wool Smyrna Rug. Navajo Indian design in Crimson, with small medallions in Green and Ecru.



Smyrna Rug No. 2020.



Smyrna Rug No. 2130.



Smyrna Rug No. 2100.

Heavy *Italics* type indicates predominating color or colors.

Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 56

Highspire Tapestry Rugs.

Size, 9 x 12 ft. Price \$8 each when ordered with Products, see page 3. Sold alone for \$9.

Choice of three designs: Nos. 0212-T, 0271-G and 1515-T.

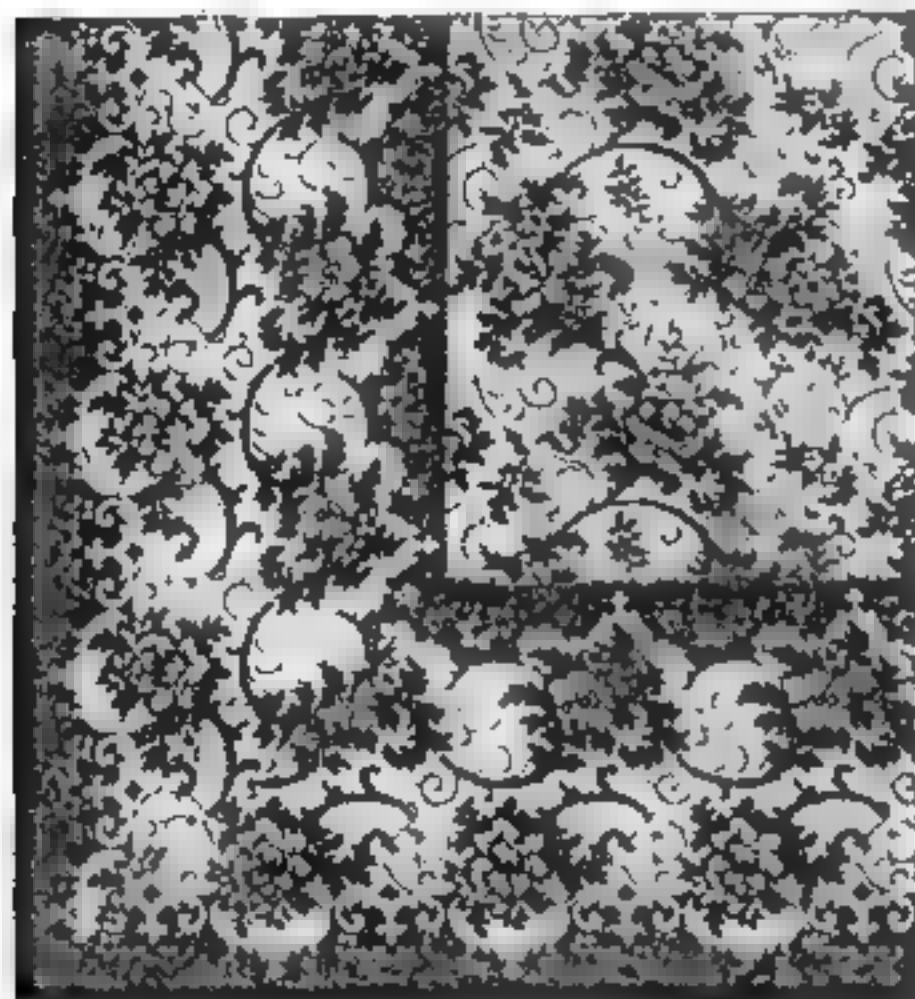
Size, 9 x 9 ft. Price \$6 each when ordered with Products, see page 3. Sold alone for \$6.75.

Choice of two designs: Nos. 0212-T and 0271-G. A new weave that resembles Brussels Carpet. Made with a wool face; durable; not reversible. Seamed, mitered corners.

No. 0212-T. Design illustrated. Floral and scroll design in Green and Tan with a touch of Black.

No. 0271-G. An all-over design. Green, relieved with small medallions in Brown and Red.

No. 1515-T. Oriental design. An exact reproduction of a Gourevan design. The colors are soft-toned Brown-and-Tan, relieved with a touch of Black; color-combination will harmonize with almost any wall-decoration or furniture.



Highspire Tapestry Rug No. 0212-T.

Drednot Ingrain Rug.

Size, 9 x 12 ft. Price \$8 each when ordered with Products, see page 3. Sold alone for \$9.

Drednot Ingrain Rugs are very durable. They are made from heavy all-wool yarns with extra-strong cotton warp; contain absolutely no shoddy. Seamless.

They are perfectly reversible and lay flat on floor.

Center of Rug is plain, with border in Roman key design; especially suitable for use with Mission Furniture.

Choice of two colors.

No. 151, Green-and-Tan.

No. 152, two-toned Green.



Drednot Ingrain Rug Nos. 151 and 152.

Hodges Hofi Fiber Rugs.

Size, 9 x 12 ft. Price \$5 each when ordered with Products, see page 3. Sold alone for \$5.50.

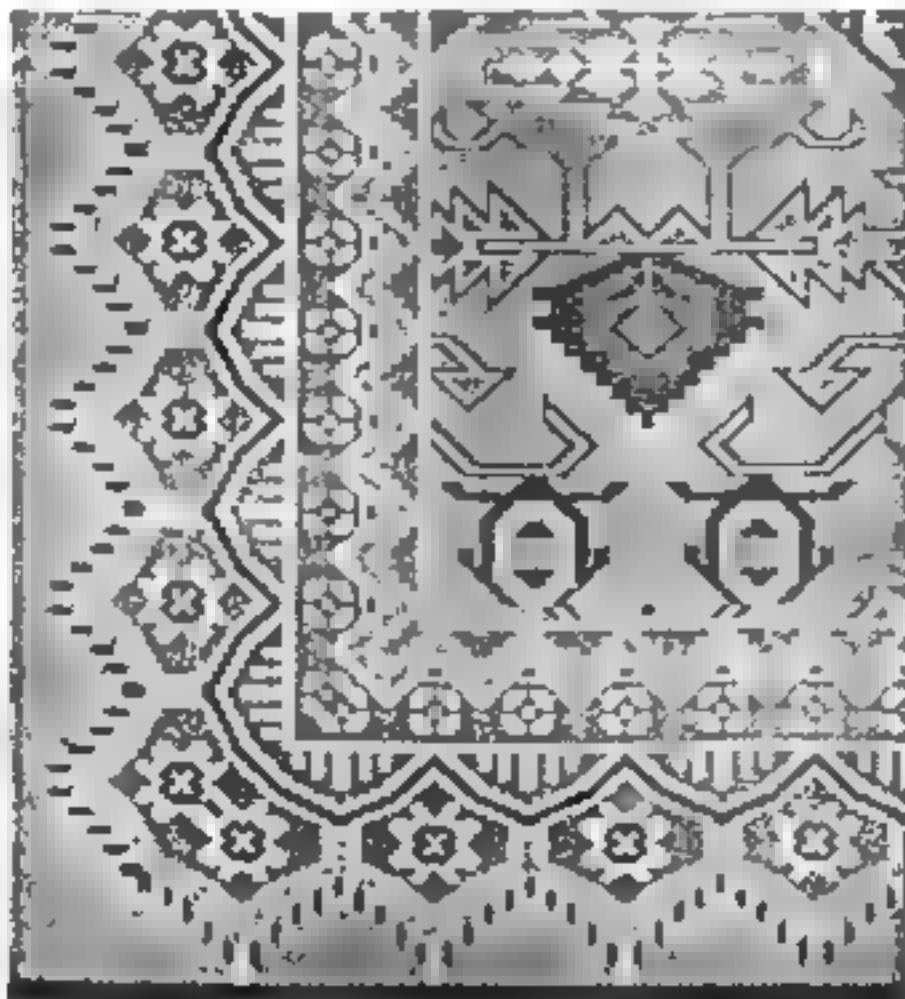
Size, 8 1/2 x 10 1/2 ft. Price \$5 each when ordered with Products, see page 3. Sold alone for \$5.40.

Size, 7 1/2 x 10 1/2 ft. Price \$4 each when ordered with Products, see page 3. Sold alone for \$4.40.

A durable matting Rug, woven of tough paper fiber, with strong cotton warp. Seamless. It is soft, warm, reversible and sanitary, especially adapted for bedrooms. Choice of three color-combinations: Nos. 118 in Red-and-Tan, 125 in Blue-and-Tan or 160 in Green-and-Tan.

Size, 30 x 60 in. Price \$1 each when ordered with Products, see page 3. Sold alone for \$1.20.

Assorted artistic designs in combination colors of Red, Green and Tan.



Hofi Fiber Rug.

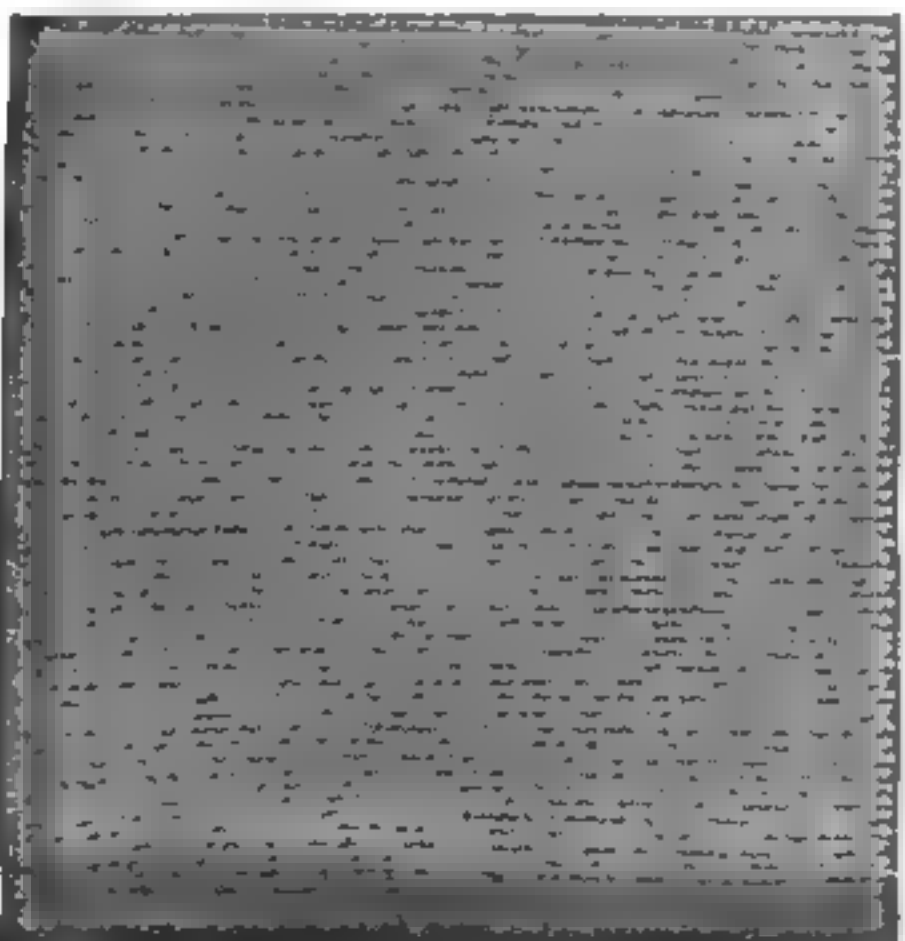
Crex Grass Rugs.

Size, 8 x 10 ft. Price \$5 each when ordered with Products, see page 3. Sold alone for \$5.50.

Size, 9 x 12 ft. Price \$7 each when ordered with Products, see page 3. Sold alone for \$7.75.

Size, 36 x 72 in. Price \$1 each when ordered with Products, see page 3. Sold alone for \$1.15.

Made of selected grass-fiber woven with a double set of warp; sides and ends bound. Seamless. Choice of two colors: No. 2045, Green warp or No. 2055, Red warp. (Size, 36 x 72 in. with fringe.)



Crex Grass Rug.

Heavy Hille type indicates predominating color or colors.

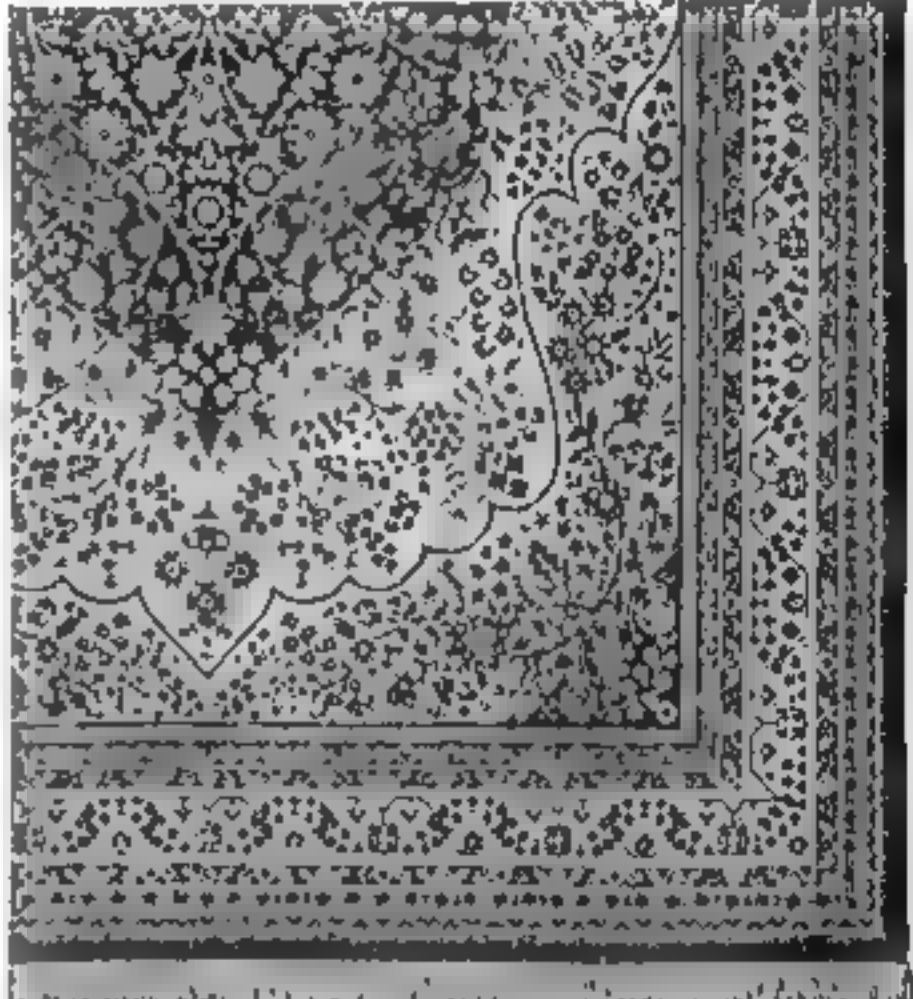
Royal Iran Wilton Rugs.

Size, 9 x 12 ft. Price \$39 each when ordered with Products, see page 3. Sold alone for \$41.

A reproduction of a genuine French Wilton. Finest of wool; beautiful colorings. A rug that will wear a lifetime. Has fringed ends. Seamed.

No. 6366-G. Oriental design. Illustrated. Has large medallion center in Black, Ivory and Rose on a French-Gray background. Border in Green and Ivory, with a touch of Black.

No. 6375-P. A small all-over design of medallions in Green, Ivory and Old-Rose. Border of Tan medallions relieved with Black and having a touch of Old-Rose and Green.



Iran Wilton Rug No. 6366-G.

Kaba Rugs.

Size, 9 x 9 ft. Price \$5 each when ordered with Products, see page 3. Sold alone for \$5.50.

Size, 9 x 12 ft. Price \$7 each when ordered with Products, see page 3. Sold alone for \$7.75.

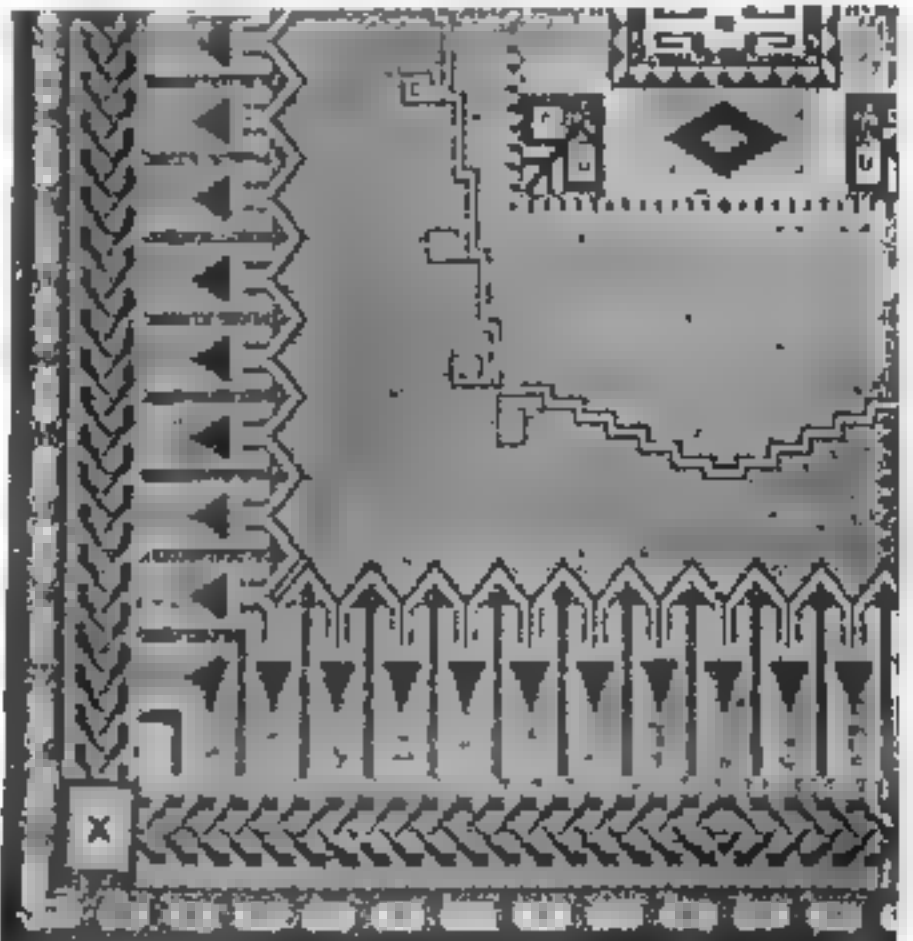
A durable, reversible Rug, made of wool and fiber, woven with strong cotton warp; colors are bright and lasting. Has heavy body, lays flat. Seamless. Choice of four color-combinations:

No. 6079-4. Illustrated. Egyptian design in Green and Tan; medallion center with border to match.

No. 6079-5. Same design as No. 6079-4 in Red and Tan.

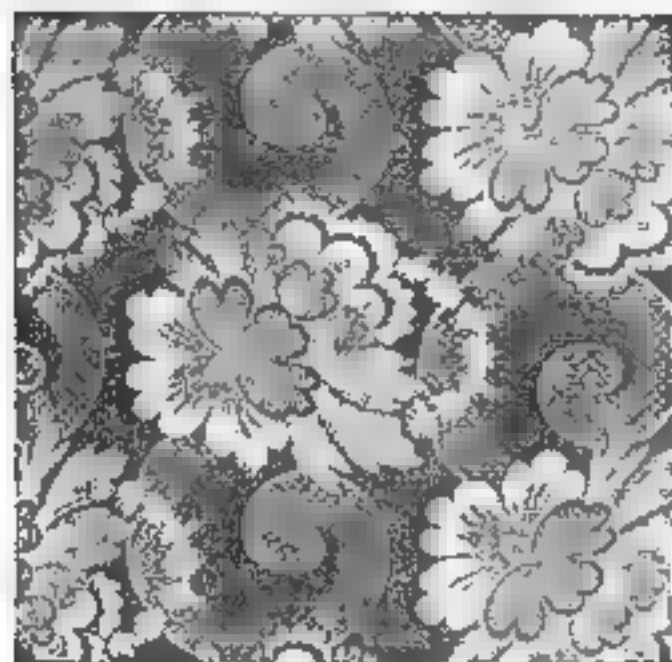
No. 6079-8. Same design as No. 6079-4 in Brown, Green and Tan.

No. 6214. An especially desirable Rug for Mission Furniture. Two-toned Green with plain center. Border in small-figure floral effect.



Kaba Rug No. 6079-4.

Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 56.



Ingrain Carpet Design No. 19.



Ingrain Carpet Design No. 28.



Ingrain Carpet Design Nos. 27 and 30.

No. 79-R. Illustrated. An oriental medallion design with rococo scroll in Green and Dark-Red.

No. 96. Illustrated. A foliage design in small figure, in Olive-Green and Gold. Matches Stair Carpet No. 63.

No. 177. Illustrated. An oriental medallion design, relieved with rococo scroll in Brown and Ivory, with threads of Red.

Sample of any Carpet. $\frac{1}{2}$ yard sent postpaid on receipt of 10 cents.

Velvet Rugs.

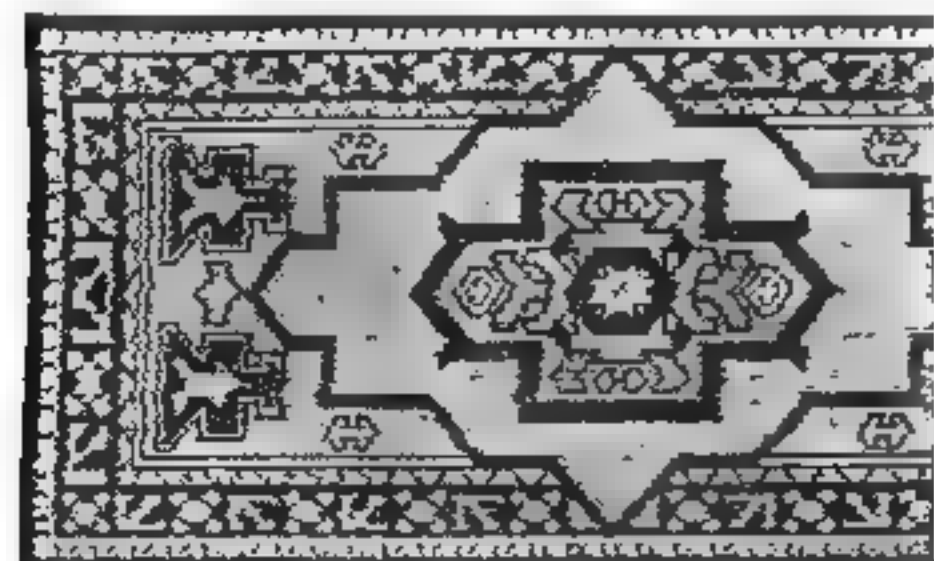
Size, 26 x 54 in. Price \$1 each when ordered with Products, see page 3. Sold alone for \$1.20.

Size, 36 x 63 in. Price \$2 each when ordered with Products, see page 3. Sold alone for \$2.35.

An artistic and durable Rug having an all-wool velvet face. Choice of Oriental or Floral, assorted designs.

No. 927. Illustrated. Oriental designs. Medallion center on field of Tan. Border in Green, Red and Tan.

No. 915. Bright floral designs in Green, Red and Tan.



Velvet Rug No. 927.

Larkin Special Ingrain Carpets.

One yard wide. Price 50 cents per running yard when ordered with Products, see page 3. Sold alone for 55 cents per running yard.

The Larkin Special Carpet is a heavy, closely woven, reversible, Ingrain Carpet, made according to our specifications. The filling is all wool, containing absolutely no shoddy. The warp is very strong cotton. The colors are as permanent as can be made in Ingrain Carpet. It has proven durable and satisfactory. Choice of seven designs, (order by number), Nos. 19, 27, 28, 30, 79-R, 96 and 177.

Send actual room-dimensions with every order. Give extreme length and extreme width of room, regardless of insets, chimney-breasts, etc. An offset (bay window, etc.) must be included in the width- or length- (as case may be) measurement given. Orders cannot be filled without room-dimensions.

TABLE OF REQUIRED NUMBER OF YARDS OF Matched and Sewed CARPET FOR ANY ROOM (INCLUDING $\frac{1}{4}$ YARD ADDED TO EACH STRIP FOR SHRINKAGE).

Size of Room - Feet	Yards Needed	Size of Room - Feet	Yards Needed	Size of Room - Feet	Yards Needed
9 x 9	9 $\frac{1}{4}$	10 $\frac{1}{2}$ x 10 $\frac{1}{2}$	12 $\frac{1}{2}$	12 x 13	18
9 x 9 $\frac{1}{2}$	10	10 $\frac{1}{2}$ x 11	13 $\frac{1}{2}$	12 x 13 $\frac{1}{2}$	18 $\frac{3}{4}$
9 x 10	10 $\frac{1}{2}$	10 $\frac{1}{2}$ x 11 $\frac{1}{2}$	14	12 x 14	19 $\frac{1}{2}$
9 x 10 $\frac{1}{2}$	11	10 $\frac{1}{2}$ x 12	14 $\frac{1}{2}$	12 x 14 $\frac{1}{2}$	20
9 x 11	11 $\frac{1}{2}$	10 $\frac{1}{2}$ x 12 $\frac{1}{2}$	15 $\frac{1}{6}$	12 x 15	20 $\frac{3}{4}$
9 x 11 $\frac{1}{2}$	12	10 $\frac{1}{2}$ x 13	15 $\frac{3}{4}$	13 $\frac{1}{2}$ x 13	20 $\frac{1}{2}$
9 x 12	12 $\frac{1}{2}$	10 $\frac{1}{2}$ x 13 $\frac{1}{2}$	16 $\frac{1}{2}$	13 $\frac{1}{2}$ x 13 $\frac{1}{2}$	21
9 x 12 $\frac{1}{2}$	13	10 $\frac{1}{2}$ x 14	16 $\frac{1}{2}$	13 $\frac{1}{2}$ x 14	21 $\frac{1}{2}$
9 x 13	13 $\frac{1}{2}$	10 $\frac{1}{2}$ x 14 $\frac{1}{2}$	17 $\frac{1}{2}$	13 $\frac{1}{2}$ x 14 $\frac{1}{2}$	22 $\frac{1}{2}$
9 x 13 $\frac{1}{2}$	14	10 $\frac{1}{2}$ x 15	18 $\frac{1}{2}$	13 $\frac{1}{2}$ x 15	23 $\frac{1}{4}$
9 x 14	14 $\frac{1}{2}$	12 x 11	15 $\frac{1}{2}$	14 x 14	24 $\frac{1}{2}$
9 x 14 $\frac{1}{2}$	15	12 x 11 $\frac{1}{2}$	16	14 x 14 $\frac{1}{2}$	25
9 x 15	15 $\frac{1}{2}$	12 x 12	16 $\frac{3}{4}$	14 or 15 x 15	25 $\frac{1}{2}$
10 $\frac{1}{2}$ x 10	12 $\frac{1}{2}$	12 x 12 $\frac{1}{2}$	17 $\frac{1}{8}$		

If the size of your room is not given in this list, make your order as for the nearest larger size.

HOW TO DETERMINE REQUIRED NUMBER OF SQUARE YARDS OF Unsewed CARPET:

To match and sew one-yard-wide carpet, that is cut at home from a single strip, $\frac{1}{4}$ yard additional must be ordered for each yard required, to cover shrinkage, hemming and waste in matching.

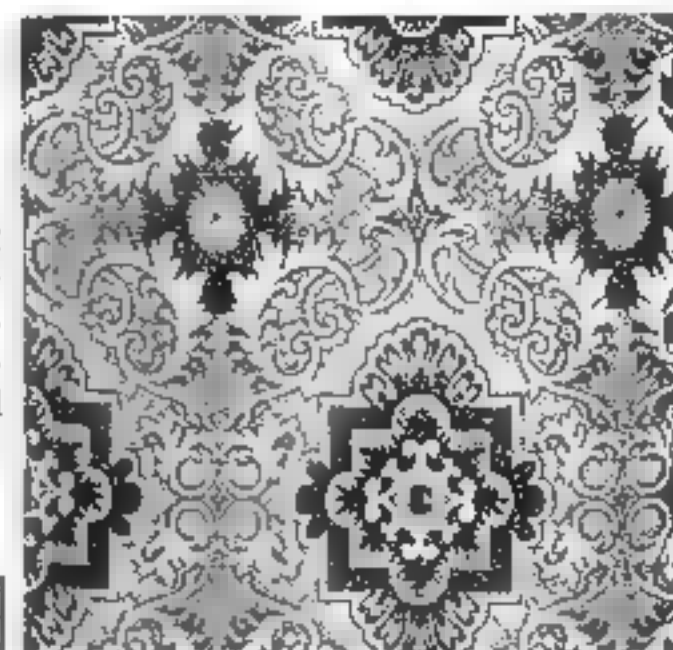
Our facilities prevent all waste in matching and produce matched-and-sewed carpets cheaper than unsewed; with prompt shipment.

No. 19. Illustrated. A large design in scroll and floral effect. The general colors are Brown and Ivory, relieved with threads of Green and Red.

No. 27. Illustrated. A fern-leaf and scroll design in Red and Tan.

No. 28. Illustrated. A medium-size design in floral, scroll and fern-leaf effect. The general colors are Green and Old-Ivory, relieved with a thread of Red.

No. 30. Illustrated. A fern-leaf and scroll design in Olive-Green and Gold.



Ingrain Carpet Design Nos. 79-R and 177.



Ingrain Carpet Design No. 96



Stair Carpet Design Nos. 63 and 77.

Larkin Special Ingrain Stair Carpets.

A strip of seven running yards, 22 $\frac{1}{2}$ in. wide. Price \$2.90 when ordered with Products, see page 3. Sold alone for \$3.10.

All-wool Filling. Cotton-warp Carpet. Choice of three designs:

No. 63. Illustrated. Green, Oak, Tan and Ivory. Matches Ingrain Carpet No. 96.

No. 77. Illustrated. Same design as No. 63. Colors, Red-and-Ivory.

No. 89. Small medallion design. Green, Red and White.

Axminster Rugs.

Size, 22 x 36 in. Price \$1 each when ordered with Products, see page 3. Sold alone for \$1.20.

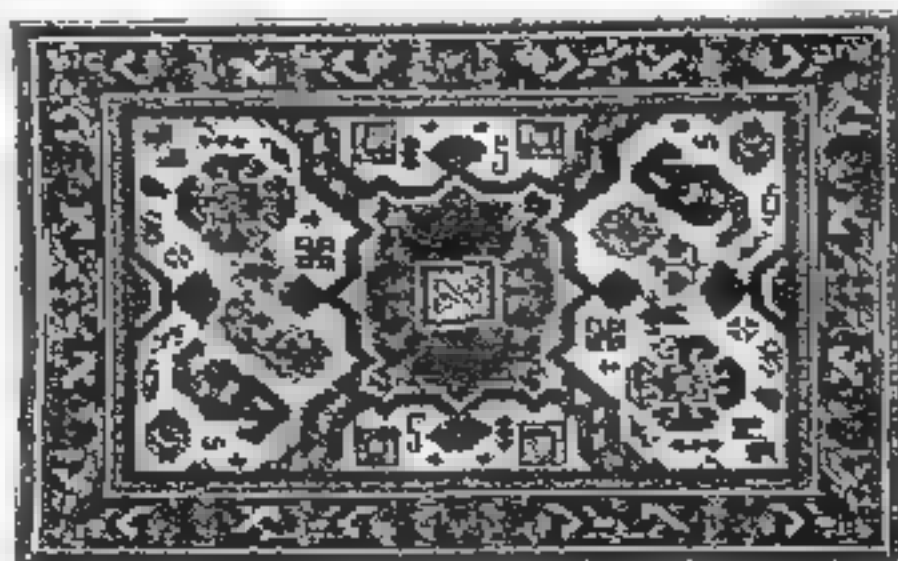
A first-quality Axminster Rug. Made of finest-texture Wool Yarn that gives Rug a silk-like appearance.

Choice of three designs:

No. 418-T. Floral design. Tan background with Pink roses.

No. 423-L. Illustrated. Persian design in Tan, relieved with figures in Blues, Greens, Reds and Blacks.

No. 424-D. Oriental design. Green background with medallion center in Greens, Reds and Tans.



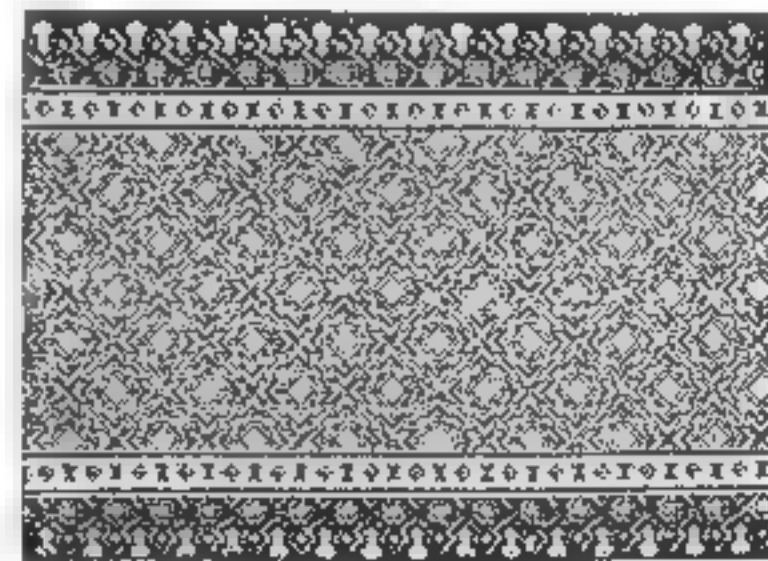
Axminster Rug No. 423-L.

Heavy *Italic* type indicates predominating color or colors.

Cordemon Stair Carpet.

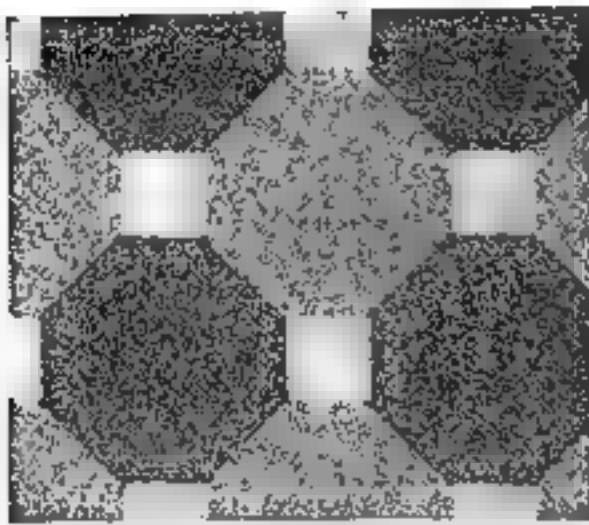
Design No. 705. Price 33 $\frac{1}{2}$ cents per running yard when ordered with Products, see page 3. Sold alone for 37 cents per running yard.

A very durable cotton stair carpet that is absolutely fast-color; sunlight or water will not fade it. Choice of general color in two-toned Green or two-toned Brown. Width, 22 in.



Cordemon Stair Carpet No. 705.

Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 56.



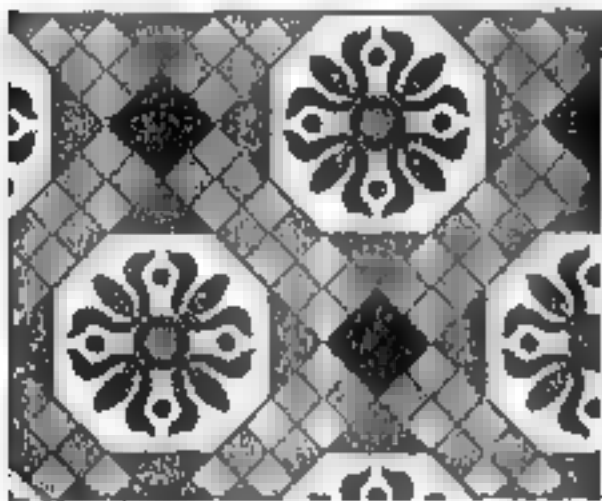
Inlaid Linoleum Tile Design No. 2001

Printed Linoleum.

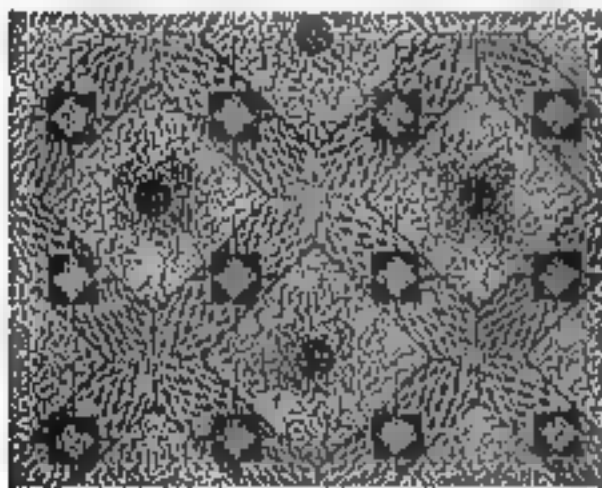
Width, 2 yards. Price \$1 per running yard when ordered with Products, see page 3. Sold alone for \$1.20.

Width, 4 yards. Price \$2 per running yard when ordered with Products, see page 3. Sold alone for \$2.40.

Design No. 8525. Parquet design in imitation of Oak-flooring. Quality is full standard heavy-weight.



Oil-Cloth Design No. 817.



Oil-Cloth Design No. 223.

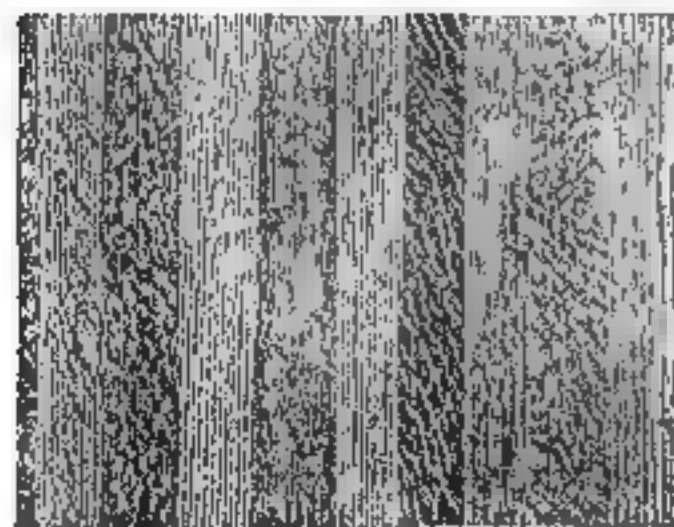
Larkin Special Floor Oil-Cloth.

An extra-heavy floor Oil-Cloth of great durability.

Width, 1 yard. Price 33½ cents per running yard when ordered with Products, see page 3. Sold alone for 37 cents.

Width, 1½ yards. Price 50 cents per running yard when ordered with Products, see page 3. Sold alone for 55½ cents.

Width, 2 yards. Price 66½ cents per running yard when ordered with Products, see page 3. Sold alone for 74 cents.



Oak-Grain Rug-Border Design No. 445.

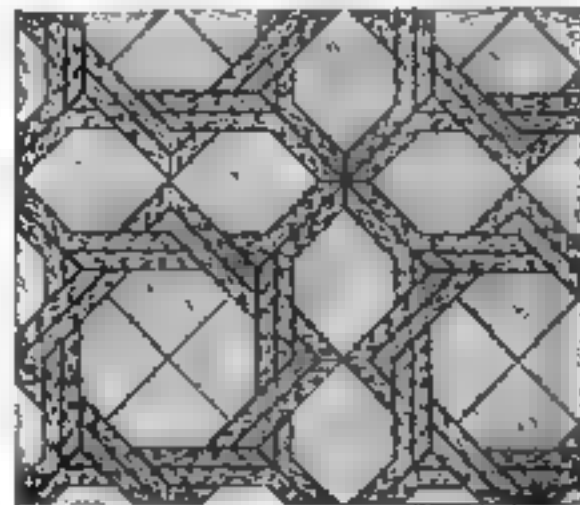
We cut and match Linoleum and Oil-Cloth.

Linoleum.

Inlaid Linoleum.

Width, 2 yards. Price \$2 per running yard when ordered with Products, see page 3. Sold alone for \$2.30.

Design No. 2001. Tile-design, 3¼-in. blocks in soft-toned Olive-Green and Tan, joined by 1-in. ivory-block.



Printed Linoleum Design No. 8525.

Floor Oil-Cloth.

A standard quality from a reliable factory

Width, 1 yard. Price 26 cents per running yard when ordered with Products, see page 3. Sold alone for 28 cents.

Width, 1½ yards. Price 39 cents per running yard when ordered with Products, see page 3. Sold alone for 42 cents.

Width, 2 yards. Price 52 cents per running yard when ordered with Products, see page 3. Sold alone for 56 cents. Choice of two designs:

Design No. 817. Handsome tile-design in a combination of Red, Olive-Green, Tan and White.

Design No. 223. An attractive tile-design in Olive-Green and Tan, relieved with a touch of Red



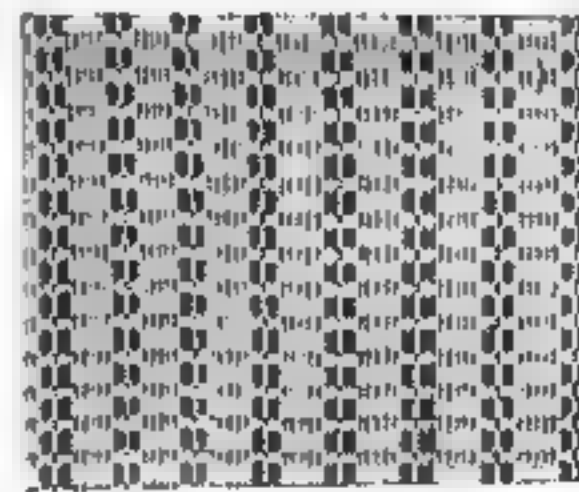
Special Floor Oil-Cloth Design No. 528.

Design No. 528. Linoleum-block design in White, Green and Black on a background of Tan-and-Brown.

Oak-Grain Rug-Border.

Design No. 445. Width, 22 in. Price 35 cents per running yard when ordered with Products, see page 3. Sold alone for 40 cents.

An imported Oil-Cloth in imitation of Oak-flooring; used for border around Rugs.



China Matting No. 447.

China Matting No. 447.

One 20-yard Roll. Price \$4.70 when ordered with Products, see page 3. Sold alone for \$5.10.

Finest and most durable grade of China Matting; extra-heavy, weighs 45 lbs. per roll; width, 36 in. Made from hand-palmed Lintan straw, and is especially imported by us.

Reversible broken-dice designs in choice of No. 8, natural straw-color; or of three color-combinations: No. 5, Green-and-Tan; No. 6, Brown-and-Tan; No. 7, Blue-and-Tan. Can be supplied in 20-yd. rolls only.

Stair-Pad Set No. 110.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.15. Set consists of 14 Stair-Pads, 21 x 8 in.; roll-edges, fit over edge of step. Padded with cotton batting and covered with unbleached cheese-cloth stiffened with cardboard; weight, 12 oz. each. In packages of 14 only.

Carpet-Lining No. 210.

20-yd. Piece. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

Extra-heavy paper carpet-lining; padded with cotton batting; closely stitched to hold padding in place. Reinforced edges. Moth-proof. Width, 36 in. In 20-yd. pieces only.

Rag Carpet Rugs.

A strong, durable and useful Rug. Closely woven with strong cotton warp and rag filling. "Hit and Miss" design, a mixed color-effect.

No. 310. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.15. Size, 36 x 72 in.

No. 405. Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents. Size, 25 x 50 in.



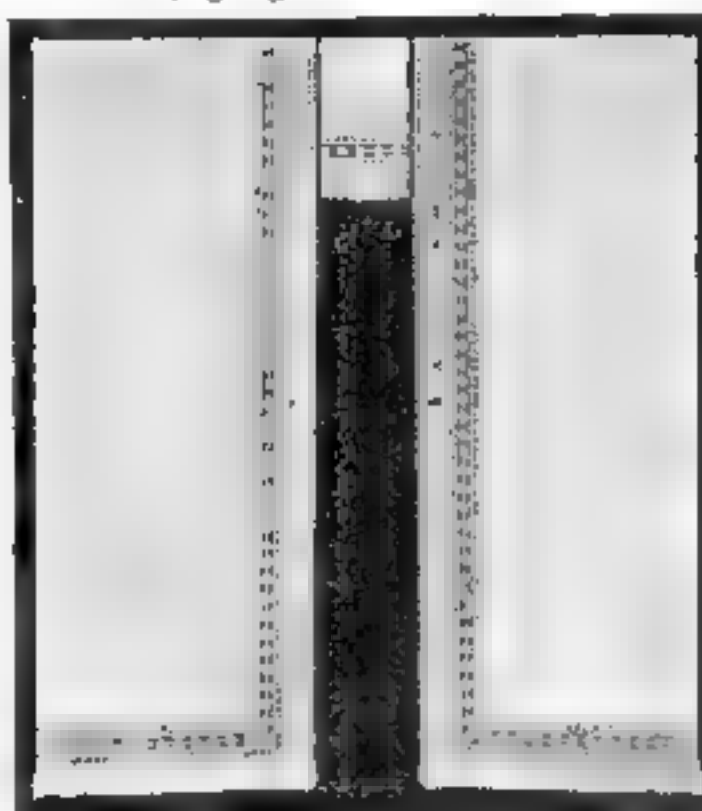
Nos. 310 and 405.

Colonial Curtain Sets.

Set consists of one pair of Curtains and one valance.

No. 120. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25. To mail, 13 cts. postage required.

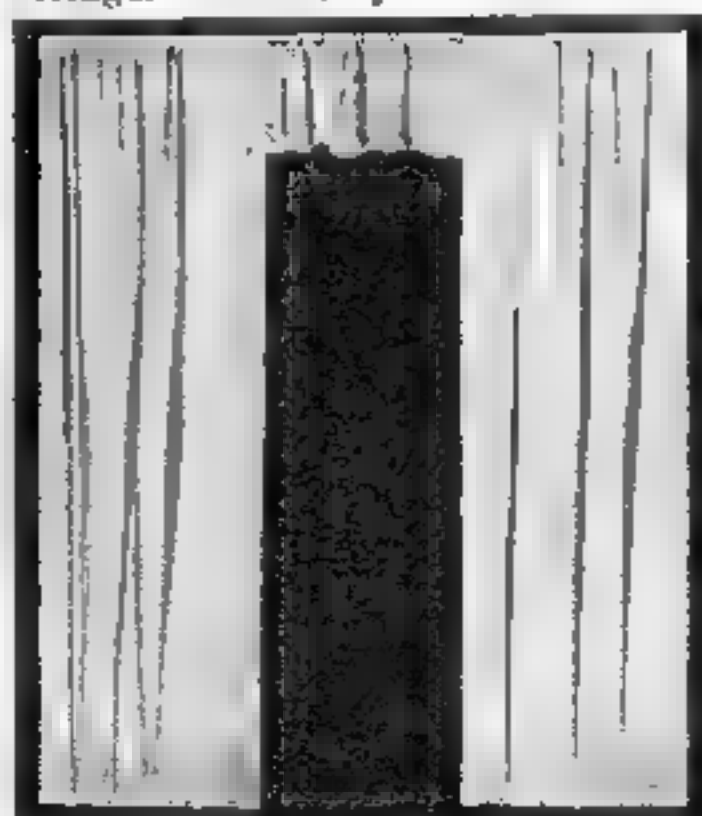
Handsome Scrim Curtains, 48 in. wide, 2½ yds. long; 15-in. valance. Has insertion and edging of imitation Baby Irish lace. Choice of White or Cream-color



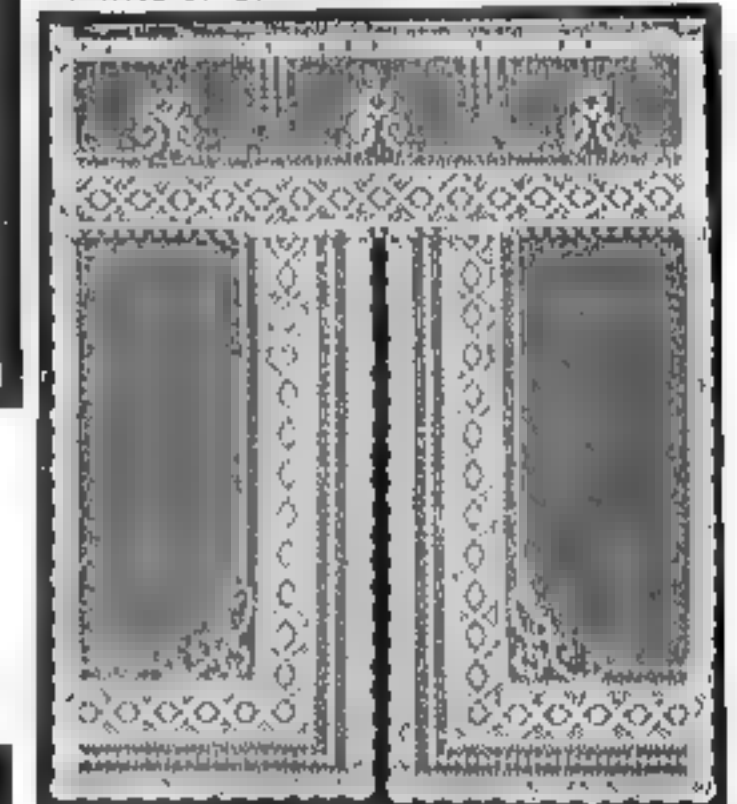
No. 120.

No. 410. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20. To mail, 16 cts. postage required.

Artistic Nottingham Brussels Curtains, 50 in. wide; 3 yds. long; 18-in. valance is trimmed with ball-fringe. White only.



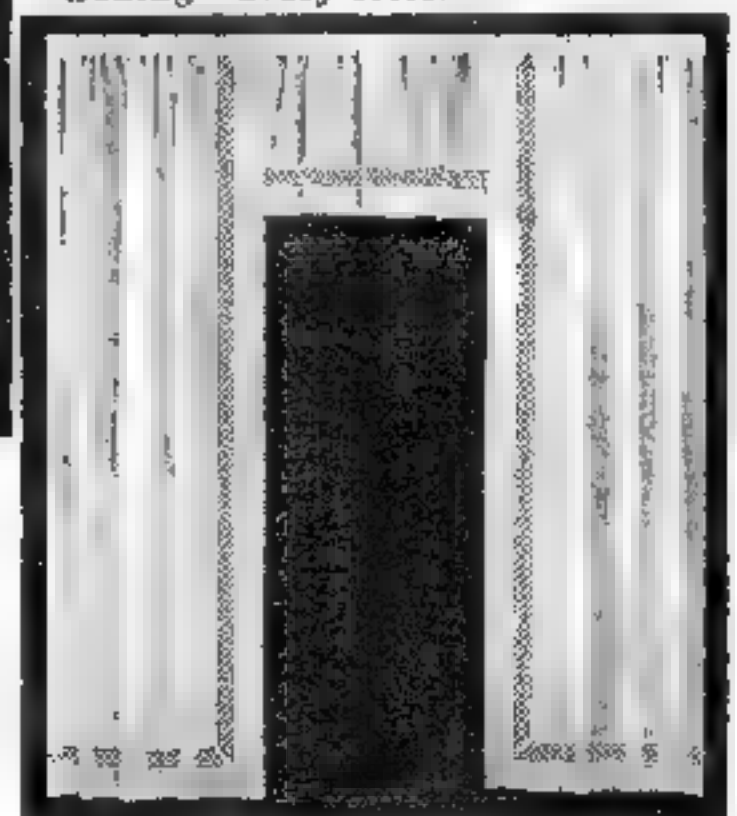
No. 410.



No. 212.

No. 212. Price \$1.20 when ordered with Products, see page 3. Sold alone for \$1.35. To mail, 24 cts. postage required.

Durable Crepe-Scrim Curtains, 48 in. wide; 2½ yds. long; 10-in. valance. Easily washed and require no ironing. Ivory-color.



No. 311.

No. 311. Price \$1.10 when ordered with Products, see page 3. Sold alone for \$1.20. To mail, 17 cts. postage required.

Plain Scrim Curtains with imitation Cluny-lace insertion and fancy braid edge. Valance is 15 in. wide. Curtains, 48 in. wide; 2½ yds. long.

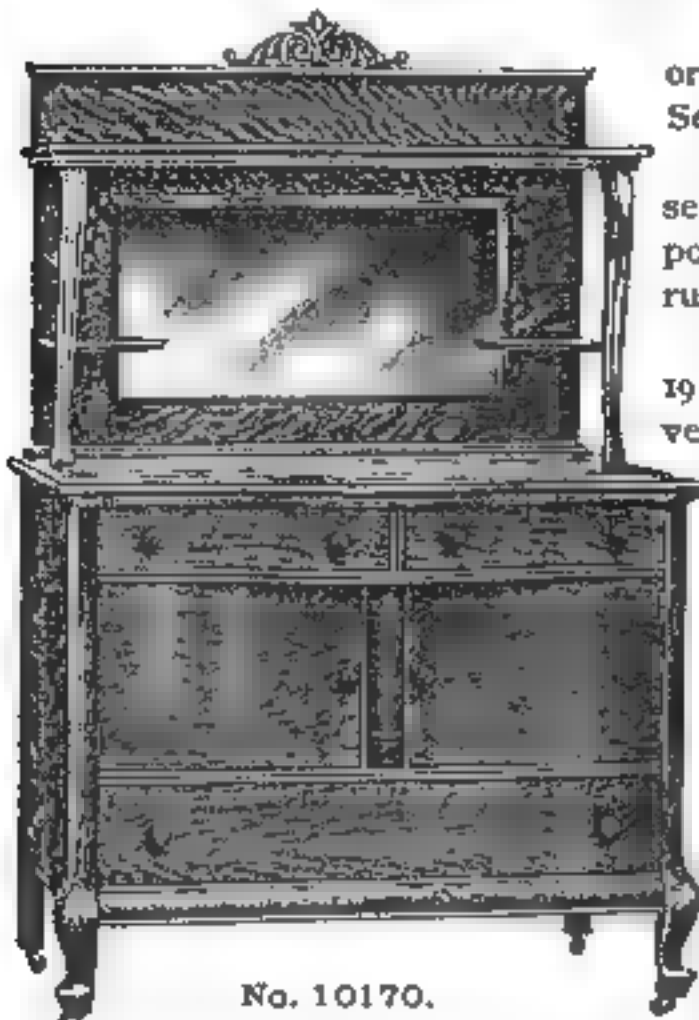
Choice of White or Arabian.

Heavy *Italic* type indicates predominating color or colors.

Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 56

Oak Sideboards.

From Central Pa. and Rockford, Ill. See paragraph 104.



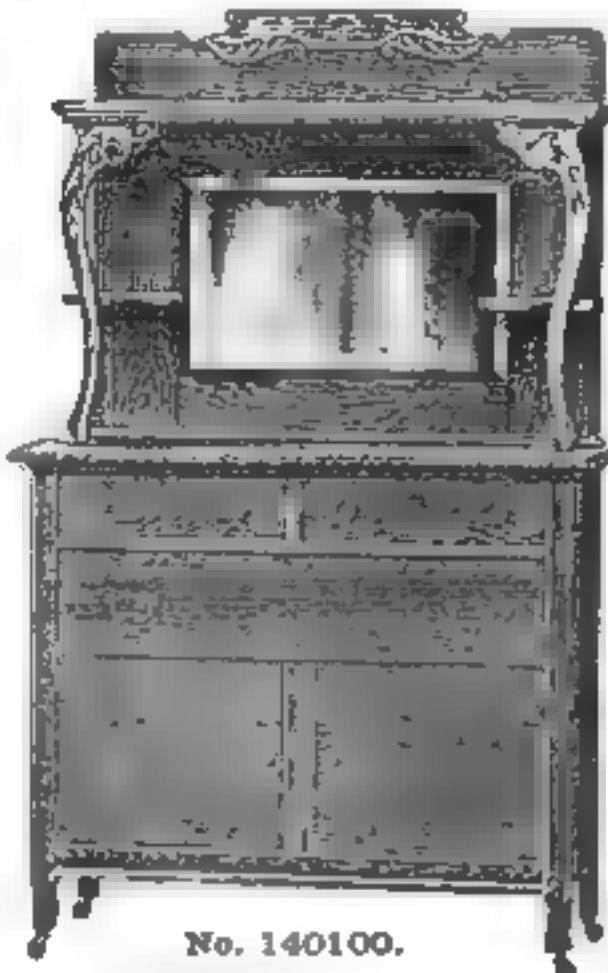
No. 10170.

No. 10170. Price \$17 when ordered with Products, see page 3. Sold alone for \$18.50.

A well-designed Sideboard. Made of selected Quarter-sawed Oak in choice of polished Golden Oak, or Early English rubbed, finish.

The upper swell-front drawers are $19 \times 16\frac{1}{2} \times 4\frac{1}{2}$ in.; one lined with loose velvet pad for silver. Cupboard is $40 \times 17\frac{1}{2} \times 13$ in., linen drawer is $38\frac{1}{2} \times 17 \times 7$ in. Has French beveled-plate mirror, 30×16 in. Wood knobs. French legs. Casters.

Height, 71 in.; width, 44 in.; depth, 21 in.



No. 140100.

No. 140100. Price \$10 when ordered with Products, see page 3. Sold alone for \$11.

A solid-Oak Sideboard of exceptional value, with double top and solid-post construction. Pilasters and top are hand-somely carved. Golden-Oak finish. French beveled-plate mirror, 16×16 in. Two small drawers, $17 \times 14 \times 5$ in., one lined with felt for silver. Large linen drawer, $35 \times 14 \times 7$ in. All drawers are provided with locks. Cupboard is 38×18 in., 14 in. high.

Height, 70 in.; width, 42 in.; 20 in. deep. Casters.

Buffet No. 30120.



No. 30120.

Price \$12 when ordered with Products, see page 3. Sold alone for \$13.

A neat pattern especially designed for small- and medium-sized dining-rooms. Made of Quarter-sawed Oak with Golden-Oak polished finish.

Height, $52\frac{1}{2}$ in.; width, $39\frac{1}{2}$ in.; depth, 18 in. Has French-plate beveled mirror 10×30 in.; French legs fitted with metal slides. Has large cupboard, $36 \times 15\frac{1}{2} \times 11\frac{1}{2}$ in. with glass door $21 \times 12\frac{1}{2}$ in., fitted with three-ply Oak veneer grill; two drawers, $17\frac{1}{2} \times 15 \times 4$ in.; one has loose velvet pad; linen drawer is $36 \times 15 \times 5$ in. All fitted with locks and wood knobs. From Jamestown, N. Y. and Rockford, Ill. See paragraph 104.



No. 60150.

Buffet No. 60150.

Price \$15 when ordered with Products, see page 3. Sold alone for \$16.25.

Made of selected Quarter-sawed Oak in choice of Golden Oak polished, or Early English rubbed, finish. Has French beveled-plate mirror, 34×12 in.

Base has full swell-front with claw-foot French legs. Top drawers are $18\frac{1}{2} \times 16\frac{1}{2} \times 5$ in.; one lined with loose velvet pad for silver. Linen drawer is $38 \times 16 \times 7$ in. Cupboard is $40 \times 17 \times 12$ in. Wood knobs. Casters.

Height, 58 in.; width, 44 in.; depth, 21 in.

From Central Pa. and Rockford, Ill. See paragraph 104.

Buffet-Sideboard No. 30200.



No. 30200.

Price \$20 when ordered with Products, see page 3. Sold alone for \$22.

A massive, well-proportioned Buffet-Sideboard of Colonial design. Made throughout of selected Quarter-sawed Oak in choice of Golden Oak polished, or Early English rubbed, finish. The moulding on top, edges of top shelf, bric-a-brac shelves, top of base, pilasters and front-posts are cross-band veneered. Has French beveled-plate mirror, 34×16 in.; two drawers $21\frac{1}{2} \times 18 \times 4\frac{1}{2}$ in., one lined with loose velvet pad for silver, large linen drawer, $44 \times 17\frac{1}{2} \times 7$ in.;

large cupboard, $46 \times 19 \times 15$ in. Wood knobs. Casters.

Height, $68\frac{1}{2}$ in.; width, 50 in.; depth, $22\frac{1}{2}$ in.

From Central Pa. and Rockford, Ill. See paragraph 104.

Colonial Buffet No. 10240.

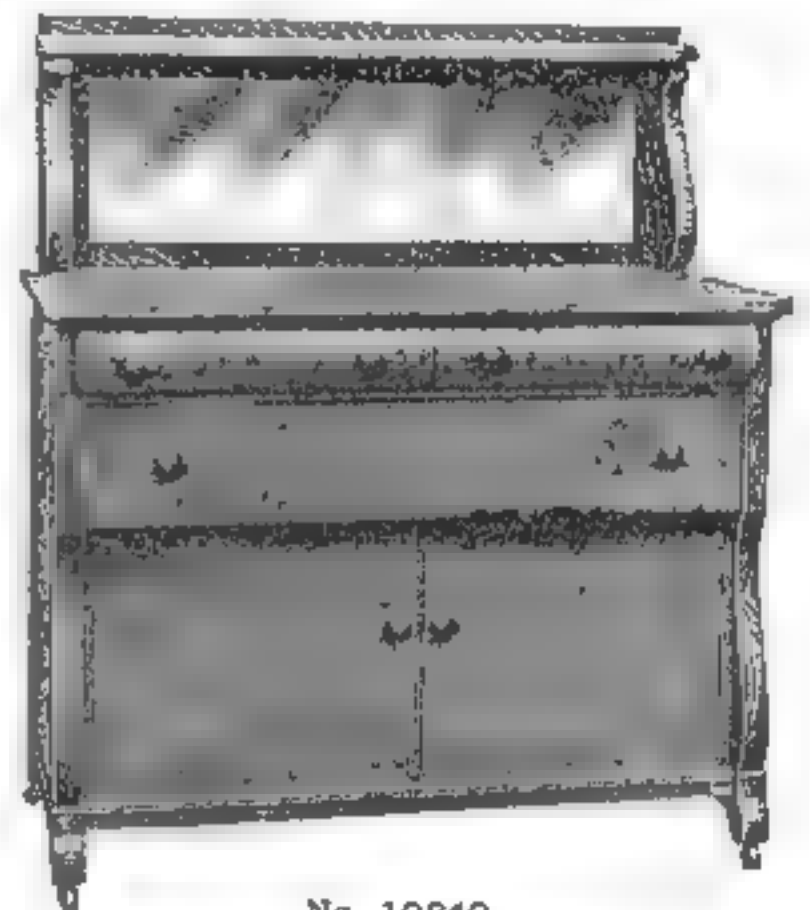
Price \$24 when ordered with Products, see page 3. Sold alone for \$26.

A handsome Buffet of Colonial design. Choice of selected Quarter-sawed Oak in choice of highly-polished Golden-Oak, or Early English rubbed, or genuine-Mahogany dull-rubbed, finish. Pilasters and front-posts cross-band veneered. Casters.

Buffet is 48 in. wide, 22 in. deep and 55 in. high. The two top drawers are $21\frac{1}{2} \times 19 \times 4$ in.; one has loose felt pad. The large linen-drawer is $42\frac{1}{2} \times 19 \times 7$ in.

Two large cupboards $22 \times 18 \times 17$ in. Drawers trimmed with wood knobs. French-plate mirror, 12×40 in. Shelf over mirror is $4\frac{1}{2}$ in. wide.

From Syracuse, N. Y., and Rockford, Ill. See paragraph 104.



No. 10240

Colonial China-Cabinets.

No. 20180. Price \$18 when ordered with Products, see page 3. Sold alone for \$19.75.

Matches Buffet No. 10240. Made of selected Quarter-sawed Oak in choice of highly-polished Golden-Oak, or Early English rubbed, finish. Front-posts cross-band veneered. Scroll feet are fitted with metal slides. Has wood knobs.

Cabinet is 59 in. high, $41\frac{3}{4}$ in. wide, $16\frac{1}{2}$ in. deep, contains three shelves. Fine French-plate mirror top panel 10×32 in. Glass doors are $17\frac{1}{4} \times 48\frac{3}{4}$ in. glass sides are 10×46 in.



No. 20180.

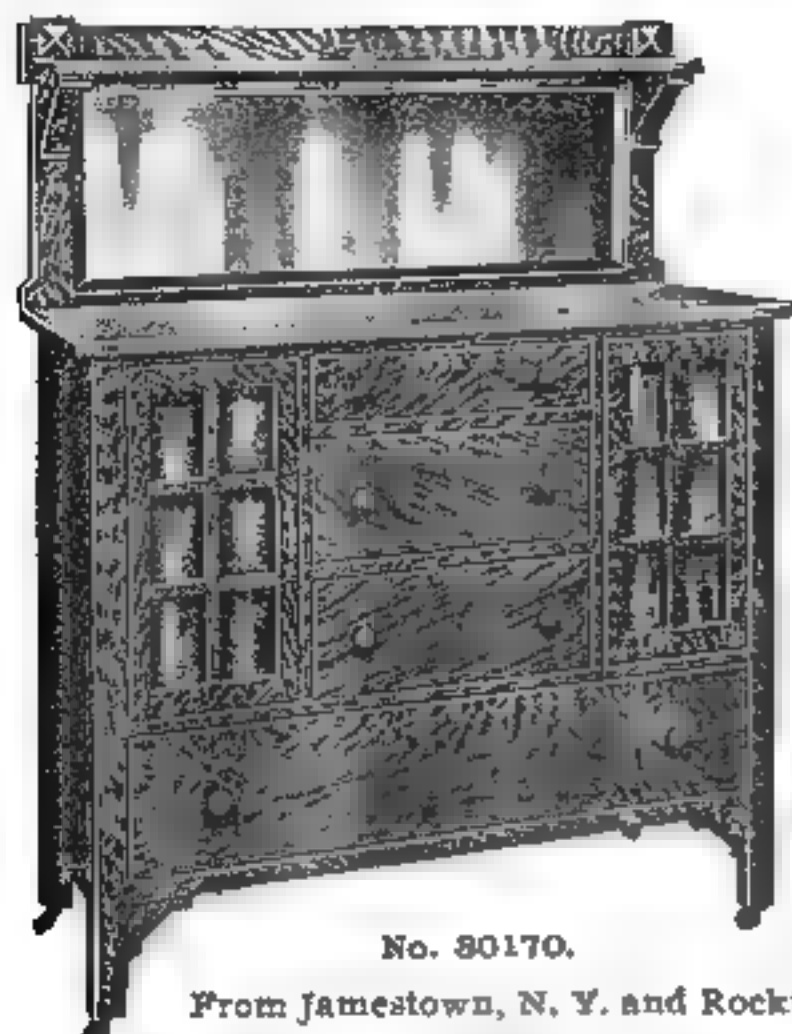
Points East of Ohio from Syracuse, N. Y. See paragraph 104.

No. 20190. Price \$19 when ordered with Products, see page 3. Sold alone for \$20.75.

Made of genuine-Mahogany; front-posts cross-band veneered, dull-rubbed finish. Design same as China-Cabinet No. 20180.

Points in Ill., Minn., Mont., No. and So. Dak., Wis. and East of Miss. River from Central N. Y. See paragraph 104.

Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 56



No. 30170.

From Jamestown, N. Y. and Rockford, Ill. See paragraph 104.

Mission Buffet No. 30170.

Price \$17 when ordered with Products, see page 3. Sold alone for \$18.50.

A handsome Buffet, made throughout of selected Quarter-sawed Oak, in choice of Golden-Oak waxed, or Early English rubbed, finish. Matches China Cabinet No. 10130.

Buffet is 57 in. high, 46 in. wide 19 in. deep. Has two glass-door cupboards, 20 x 16½ x 11 in., one linen-drawer, 40 x 15 x 8 in., one silver-drawer with loose velvet pad, 18 x 15 x 4 in.; and two drawers, 18 x 15 x 7 in. Beveled French-plate mirror is 14 x 40 in., shelf over mirror is 5¼ in. wide. Wood knobs. Castered.

Buffet No. 30160.

Price \$16 when ordered with Products, see page 3. Sold alone for \$17.25.

Height, 52 in.; width, 42 in.; depth, 21 in.; very strong; well-made of selected Quarter-sawed Oak, in choice of Golden-Oak polished, or Early English rubbed, finish.

Two small drawers, 17 x 15½ x 3½ in.; one with loose velvet pad; one large drawer, 6 x 15½ x 36 in. and two small cupboards, 9 x 12 x 18 in.; one cupboard, 12 x 18 x 18 in. with bent-glass door.

Drawers fitted with locks; cupboards, with spring catches. Wood knobs. Gracefully shaped French legs with hand-carved claw-feet, fitted with metal slides. Fine French beveled-plate mirror, 12 x 38 in.

From Syracuse, N. Y. and Rockford, Ill. See paragraph 104.



No. 30160.

Mission Plate Rack No. 210.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25.

Oak, in choice of polished Golden-Oak or Weathered-Oak waxed, finish. Upper shelf is 5 in. wide; lower shelf, 3 in. wide; both grooved to hold plates. Has 18 brass-plated hooks for cups and pitchers. Length, 36 in. Shipped knocked down.



No. 210.

Buffet No. 10200.

Price \$20 when ordered with Products, see page 3. Sold alone for \$21.75.

An especially suitable companion to the round dining tables now so popular.

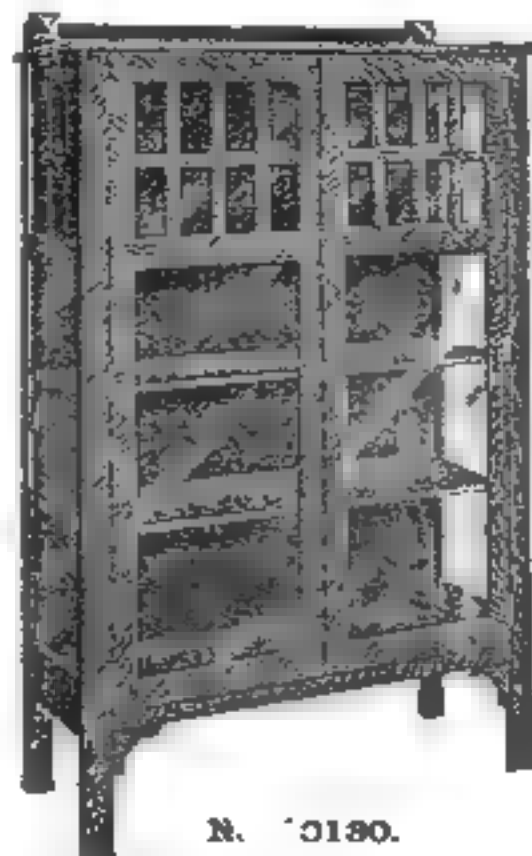
Made of fine selected Quarter-sawed Oak, in choice of Golden-Oak polished, or Early English rubbed, finish. Has round ends, bent-glass doors and French beveled plate mirror, 14 x 44 in. French legs with hand-carved ball-and-claw feet; castered. Wood knobs.

Three drawers, 23 x 18 in. and 5, 7 and 9 in. deep. Drawers are fitted with brass cabinet-locks, removable velvet pad in top drawer. Two cupboards, 10 in. wide and 18 in. deep; each has one shelf. Height, 54 in.; width, 48 in.; depth, 20 in.

From Philadelphia and Rockford, Ill. See paragraph 104.



No. 10200.



No. 10130.

Mission China-Cabinet No. 10130.

Price \$13 when ordered with Products, see page 3. Sold alone for \$14.

Built on square, substantial, Mission lines. Made throughout of selected Quarter-sawed Oak, in choice of Golden-Oak waxed, or Early English rubbed, finish. Matches Buffet No. 30170.

Cabinet is 62½ in. high, 40 in. wide, 16 in. deep. Has three shelves, each 36 in. long, 13 in. wide; two glass-doors, each 17 x 47 in.; glass sides are 15 x 49 in. Legs fitted with metal slides.

From Jamestown, N. Y. and Rockford, Ill. See paragraph 104.

Quartered-Oak China-Cabinets.

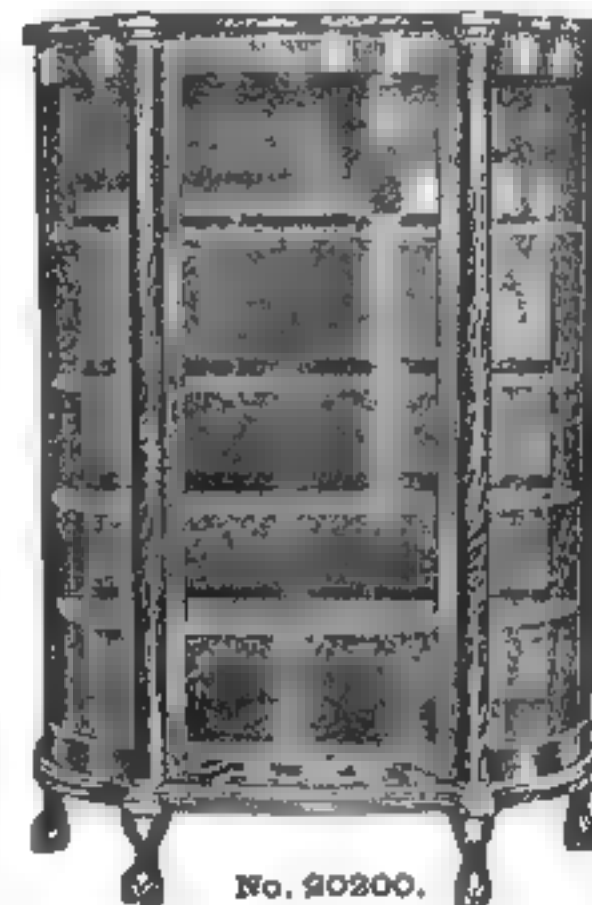
From Syracuse, N. Y. and Rockford Ill. See paragraph 104.

Made of selected Quarter-sawed Oak. Shelves have tapered edges and are grooved at back to hold plates.

No. 20200. Price \$20 when ordered with Products, see page 3. Sold alone for \$22.

A new China-Cabinet of chaste and massive design with swell-front and ends. Choice of Golden-Oak polished, or Early English rubbed, finish. Handsome veneered pillars. The bent-glass door with patent catch is 20½ x 51 in.; glass sides are 17 x 53 in.; fine French-plate mirror top-panel 10 x 36 in. Cabinet is 62 in. high, 43 in. wide, 15½ in.

deep; contains four shaped shelves, 40 x 12 in. Hand-carved ball-and-claw feet, fitted with metal slides.

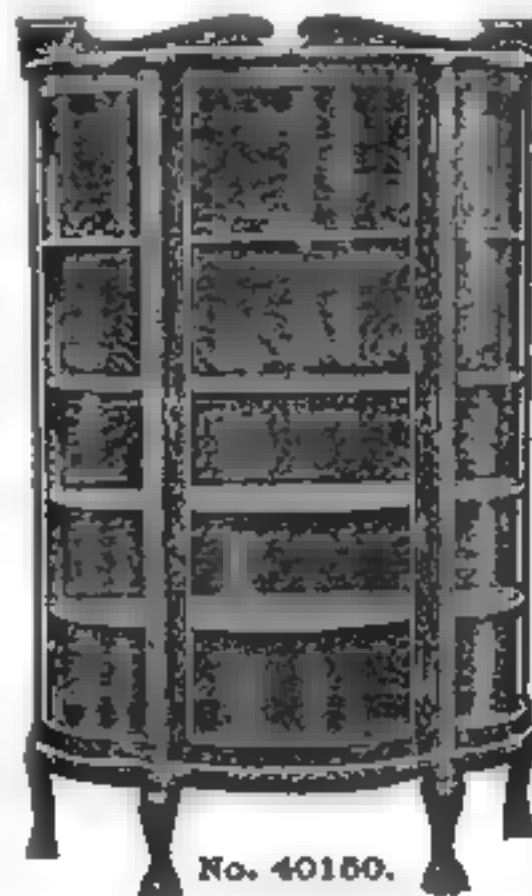


No. 20200.

No. 40150. Price \$15 when ordered with Products, see page 3. Sold alone for \$16.50.

A swell-front and swell-end China-Cabinet. Four shaped, adjustable shelves, 38 x 14½ in. The bent-glass door is 21½ x 50½ in.; sides, 15½ x 50½ in. Hand-carved toilet and claw-feet, fitted with metal slides.

Choice of fine, hand-polished Golden-Oak, or Early English rubbed, finish. Handsomely grained, rotary-cut Ash back-panels. Height, 66 in.; width, 42 in.



No. 40150.

No. 20170. Price \$17 when ordered with Products, see page 3. Sold alone for \$18.50.

Same design and choice of finish as China Cabinet No. 40150, with the addition of a shaped French beveled-plate mirror, 34 x 6 in. Cabinet is 70 in. high.

No. 30110. Price \$11 when ordered with Products, see page 3. Sold alone for \$12.

High polished, Golden-Oak finish. Has three adjustable shelves, 14 x 38 in. Hand-carved ball-and-claw feet are fitted with metal slides. Height, 62½ in.; width, 41 in.; depth, 16½ in. Bent-glass door is 21 x 47 in. Glass sides are 16 x 47½ in., bent to a quarter-circle.



No. 30110.



No. 20240.

Pillar Dining Tables.

Shipped knocked down.

No. 20240. Price \$24 when ordered with Products, see page 3. Sold alone for \$26.25.

A beautifully-designed Colonial Table with platform base and scroll feet. Made of selected Quarter-sawn Oak, in choice of Golden Oak, highly-polished, or Early English rubbed, finish.

Top is 52 in. in diameter; supported by a 10-in. pillar and finely-shaped base. Top may be extended to 6 feet while pillar remains tightly closed and locked with patent pillar-lock, and to 8 feet with pillar separated; top

may be securely fastened at any point by top lock. Height, 30 in. Casters.

†Has four extra leaves. Points in Minn., N. and S. Dak. and East of Miss. River from Jamestown, N. Y. See paragraph 104.

No. 10260. Price \$26 when ordered with Products, see page 3. Sold alone for \$28.25.

Same as Table No. 20240, except the four extra leaves are of selected Quarter-sawn Oak and finished same as the top.

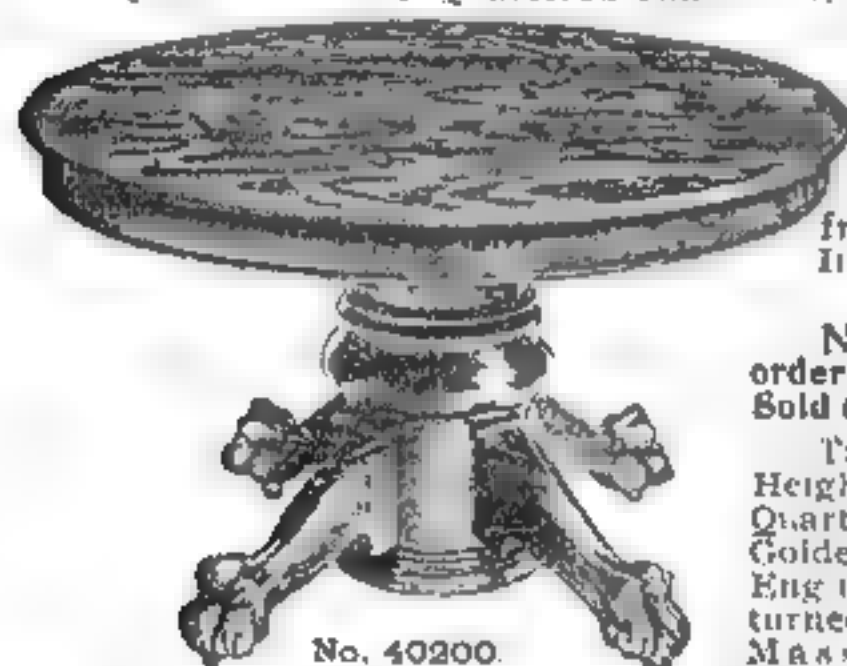
No. 10280. Price \$28 when ordered with Products, see page 3. Sold alone for \$30.75.

Same as table No. 20240, except veneered throughout with genuine Mahogany, dull finish. Four extra leaves are Birch, Mahogany finish.

No. 20130. Price \$13 when ordered with Products, see page 3. Sold alone for \$14.25.

Mission-style Table, in choice of Golden or Weathered Oak, waxed finish. Top and rim are Quartered-Oak base, plain Oak. Has non-dividing pillar 7 in square. Top is 45 in in diameter may be extended to 6 ft. †Has three extra leaves. Height, 30 in. Casters.

Points East of Miss. River from Northern Pa. and Northern Ind. See paragraph 104.



No. 40200.

6 feet, while pillar remains tightly closed by a patent pillar-lock. Pillar opens only when top is extended to 8 feet. †Has four extra leaves.

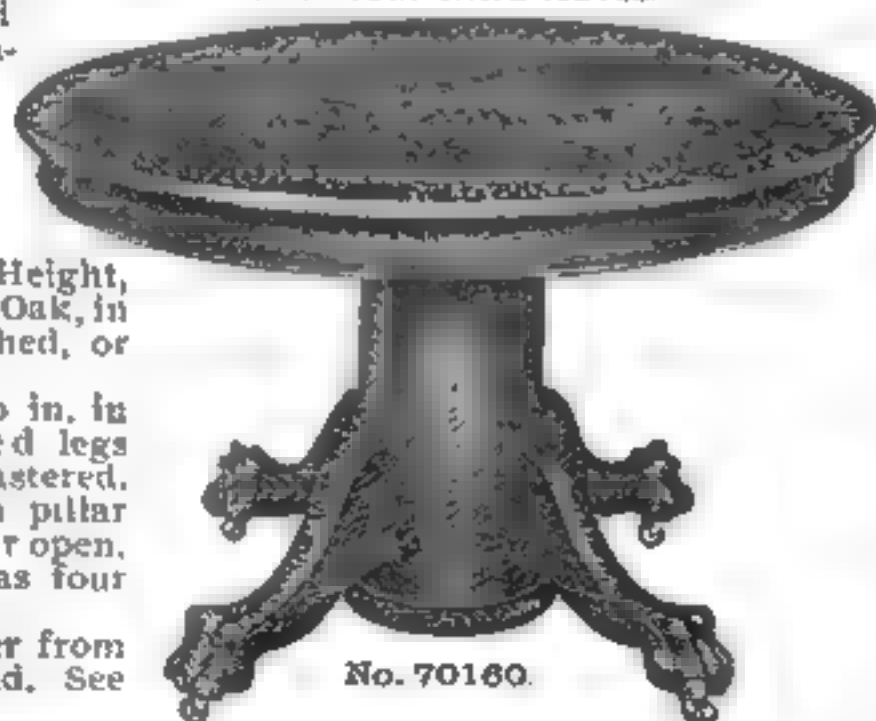
*From Northern Pa. and Northern Ind. See paragraph 105.

No. 70160. Price \$16 when ordered with Products, see page 3. Sold alone for \$17.50.

Table is 45 in in diameter, Height, 30 in. Made of Quarter-sawn Oak, in choice of Golden-Oak polished, or Early English rubbed, finish.

Round veneered pillar, 10 in. in diameter. Gracefully shaped legs have hand-carved claw-feet. Casters. Top opens to 6 ft. with pillar locked, and to 8 ft. with pillar open, same as No. 40200 Table. †Has four extra leaves.

Points East of Miss. River from Northern Pa. and Northern Ind. See paragraph 104.



No. 70160.

No. 50110. Price \$11 when ordered with Products, see page 3. Sold alone for \$12.

Top and rim are Quartered-Oak, base, solid Oak, Golden Oak polished finish.

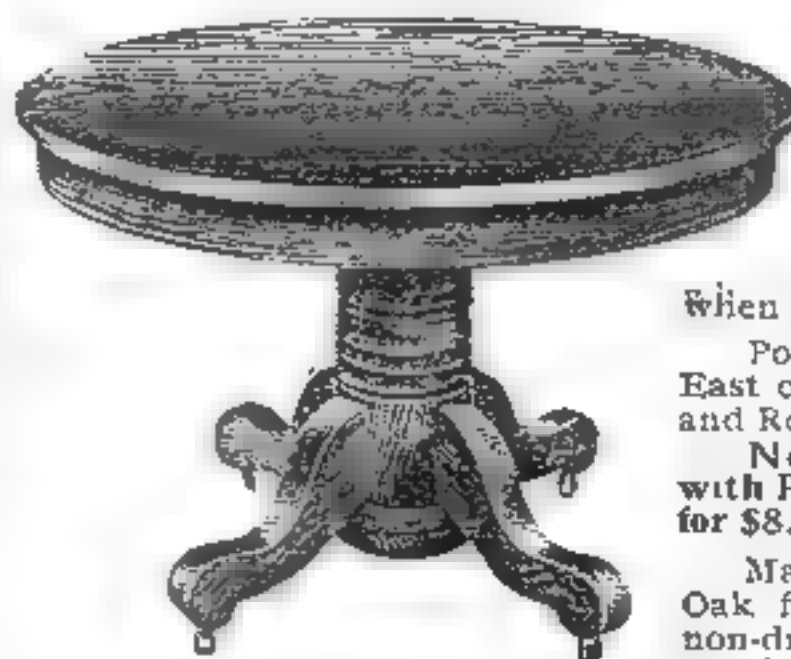
Has non dividing, turned and fluted pillar, 10 in. in diameter. Hand-carved claw-feet. Casters.

Top is 44 in in diameter and may be extended to 6 ft. Height, 30 in. †Has three extra leaves.

Points in Minn., N. and S. Dak. and East of Miss. River from Central N. Y. and Rockford, Ill. See paragraph 104.



No. 50110.

Pillar Dining Tables — (Continued).

No. 480.

No. 30130. Price \$13 when ordered with Products, see page 3. Sold alone for \$14.25.

Same as Table No. 50110 except has dividing pillar, top may be extended to 6 ft. while pillar remains tightly closed by patent pillar lock, pillar opens only when top is extended to 8 ft.

Points in Minn., N. and S. Dak. and East of Miss. River from Central N. Y. and Rockford, Ill. See paragraph 104.

No. 480. Price \$8 when ordered with Products, see page 3. Sold alone for \$8.50.

Made throughout of solid Oak Golden-Oak finish, top polished. Has an 8-in non-dividing turned pillar, the 42-in top can be extended to 6 ft. Height 30 in. †Has three extra leaves. Casters.

From Northern Pa. and Rockford, Ill. See paragraph 104.

Oak Extension Table No. 1350.

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

This Table would cost \$10.00 in any retail store. Solid Oak throughout with good Golden-Oak finish. Top, 42 x 42 in. Height, 30 in. †Three leaves go with Table to extend it to 6 ft. The turned legs are 3 in in diameter, and are bolted rigidly to the top. Socket-casters. Weight, 123 lbs. Shipped knocked down.

Points in Ala., Ill., Ind., Kans.,

Minn., Miss., Mo., Neb., N. and S. Dak. and Wis. from Rockford, Ill. See paragraph 104.



No. 1350.

Serving Table No. 580.

Price \$8 when ordered with Products, see page 3. Sold alone for \$9.

A neat, attractive and useful Serving Table. May be used as a small Buffet or in addition to Sideboard or Buffet.

Made of selected Quarter-sawn Oak, in choice of Golden-Oak highly-polished, or Early English rubbed, finish. Length, 36 in.; width, 19 in.; height, 41 in. Has large drawer, 24 x 16½ x 4 in.; shelf, 34 x 1 in. French legs with hand-carved claw-feet fitted with metal slides. Shipped knocked down.

*Points East of Ohio from Central Pa. See paragraph 104.



No. 580.

Mission Serving Table No. 1450.

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.40.

Matches Buffet No. 30170 and Cabinet No. 10130 described on page 77. Made of selected Quarter-sawn Oak in choice of Golden or Weathered Oak; waxed finish.

Table is 40 in. high, 36 in. long, 16 in. deep. Has large drawer, 24 in. wide, 13 in. deep, 4 in. high. Shelf, 33½ in. long, 14½ in. deep. Wood knobs. Legs are fitted with metal slides. Shipped knocked down.

Points in Ill. from Jamestown, N. Y. See paragraph 104.



No. 1450.

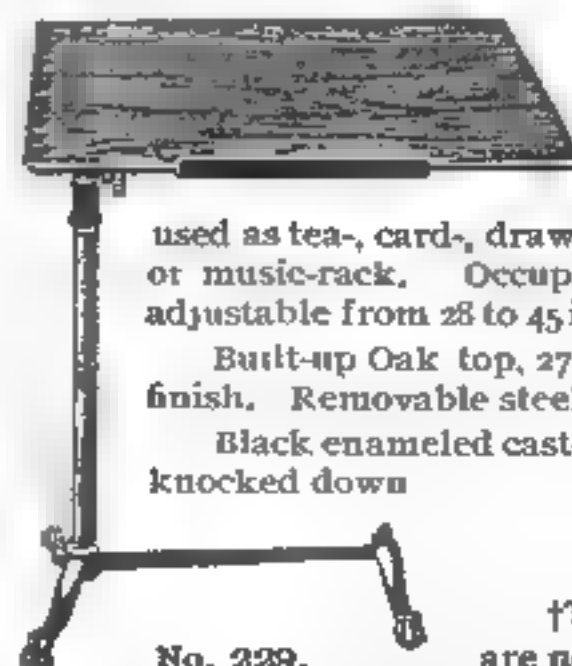
Adjustable Table No. 229.

Price \$2.90 when ordered with Products, see page 3. Sold alone for \$3.10.

An excellent sick room Table and can be used as tea-, card-, drawing- or sewing-table, reading- or writing- stand or music-rack. Occupies small space when not in use. Height adjustable from 28 to 45 in.; top, to sixteen positions.

Built-up Oak top, 27 x 17 in., will not warp; polished Golden-Oak finish. Removable steel rack, 12 in. long, for holding books.

Black enameled cast-iron base and steel tubing standard. Shipped knocked down.



No. 229.

†The leaves of Dining Tables are plain oak, and are not as highly finished as the tops.

Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 36.



Quartered-Oak Dining-Chairs.

No. 120. Cane Seat. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.50.

A strictly high-class, fine-cane-seat Chair, thoroughly and substantially made of Quartered-Oak, with French shaped legs, shaped box seat; polished Golden-Oak finish. Height, 38 in.; height of back from seat, 21 in.; seat, 16 x 18 in.

No. 130. Cane Seat. Arm. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.50.

Of same size, design and construction as Dining-Chair No. 120, except has cane seat. Matches Chair No. 120.

No. 125. Leather Seat. Price \$2.50 when ordered with Products, see page 3. Sold alone for \$3.

This chair is of the same size, design and construction as No. 120. Has genuine Black Leather Seat, upholstered over fibre board, making it very strong.

No. 140. Leather Seat. Arm. Price \$4 when ordered with Products, see page 3. Sold alone for \$4.50.

Matches Chair No. 125. Genuine Black Leather Seat, upholstered over fibre board. Height, 38 in.; height of back from seat, 21 in.; seat, 18 x 21 in.

No. 135. Price \$3.50 when ordered with Products, see page 3. Sold alone for \$4.

A new and attractive design of Dining Chair; harmonizes with Dining-room furniture of any design. Made of Quartered-Oak in choice of dull-rubbed Golden Oak, or waxed Weathered-Oak, finish. The padded seat is upholstered in Brown genuine Spanish-Leather. Height, 37½ in.; height of back from seat, 19 in.; seat, 18 x 16½ in. Legs fitted with metal slides.



No. 140.



No. 135.

Mission Box-Seat Dining-Chair No. 220.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

A very substantial dining-chair made of Quarter-sawn Oak with Weathered-Oak waxed finish, dark-brown shading. Height, 39 in.; height of back from seat, 21½ in. Saddle-seat, 18½ in. wide, 16 in. deep.

Solid-Oak Dining-Chair No. 313.

Price \$1.30 when ordered with Products, see page 3. Sold alone for \$1.50.

Set of Four Chairs. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

This is a tasteful design, very popular with our patrons. Thoroughly made in our own factory from tough air-dried stock; braced posts, handsome, embossed top and slat; cane seat; Golden-Oak finish. Height, 42 in.; height of back from seat, 25 in.; seat, 16½ x 17½ in.



No. 313.

Arm Dining-Chair No. 320.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

Matches Chair No. 313. Height, 43 in.; height of back from seat, 26 in.; seat, 21½ x 18½ in.; shaped arms supported by well braced standards; four spindles under each arm.



No. 112.

Dining-Chair No. 112.

Price \$1.20 when ordered with Products, see page 3. Sold alone for \$1.50.

A strong, serviceable solid-Oak Dining-Chair, made in our own factory from tough air-dried stock, Golden-Oak finish. Has braced posts. The seat is embossed fibre and will not break. Height, 39½ in.; height of back from seat, 22 in.; seat, 16½ x 17½ in.



No. 320.



Lady's Desk-Chair No. 420.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.50.

Choice of Quartered-Oak, in choice of polished Golden-Oak, or rubbed Early English, finish, or Birch, with polished Mahogany finish. A new and pleasing design suitable for desk- or reception-chair. Full box saddle-seat. Height, 38 in.; height of back from seat, 21 in.; seat 14½ x 13½ in.

Boudoir Chair No. 520.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

A refined pattern, perfectly adapted for bedroom use or as an odd Chair for any room.

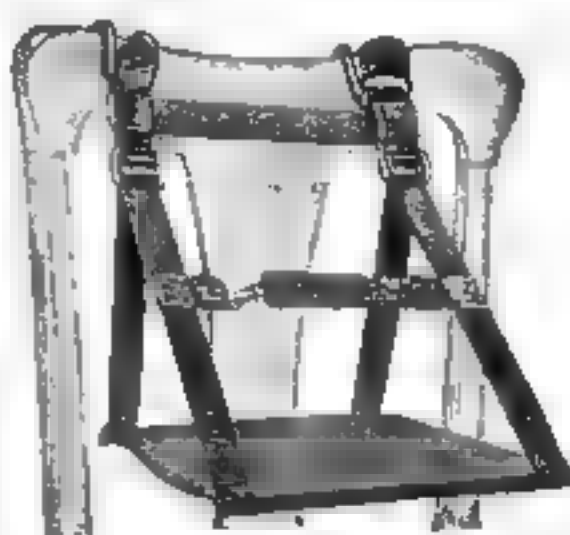
Has full box seat, Quarter-sawn Golden-Oak, polished finish. Cane seat, 15½ x 15 in.; 17½ in. from floor; back, 36½ in. high.



No. 520.

Portable High-Chair No. 105.

Price 50 cents when ordered with Products, see page 3.



No. 105.

A safe and convenient portable High-Chair. Has 3-ply veneered seat, 11 in. deep and 12 in. wide, suspended by 1½-in. webbing with patent buckles, by which seat can be adjusted to different heights. Strap across front prevents child from falling out. Has patent felt-covered clasp-hooks. Can be used on any dining-chair. Will pack in suit-case.

Solid-Oak High-Chair No. 620.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

We call particular attention to the

roomy tray, which swings over the back and locks with a baby-proof lock when in position; also, to the spread of the legs, which makes it impossible for Baby to tip the Chair over. Its comfort will be appreciated by the little ones. Has a beautiful Golden-Oak polished finish. Height to top of back, 41 in. The cane seat is 24 in. from floor, 14½ in. wide, 13½ in. deep.



No. 110.

Oak Stool No. 110.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25.

A convenient stool for the kitchen. Made of solid Oak, Golden-Oak finish. Height of stool, 24 in. Top is 13 x 13 in. Legs can easily be sawed off to make stool any height desired.



No. 620.

Wood-Seat Chair No. 210.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25.

An exceptionally strong Chair, made of solid Oak with Golden-Oak finish. Suitable for dining-room or kitchen. Height, 39 in.; height of back from seat, 22 in.; seat, 17 x 17 in.



No. 210.

Double Cane-Seat Chair No. 113.

Price \$1.30 when ordered with Products, see page 3. Sold alone for \$1.50.

A very durable cane-seat Chair made in our own factory from tough air-dried Oak. Golden-Oak finish. Height, 34 in.; height of back from seat, 17 in.; seat, 13½ x 16½ in.

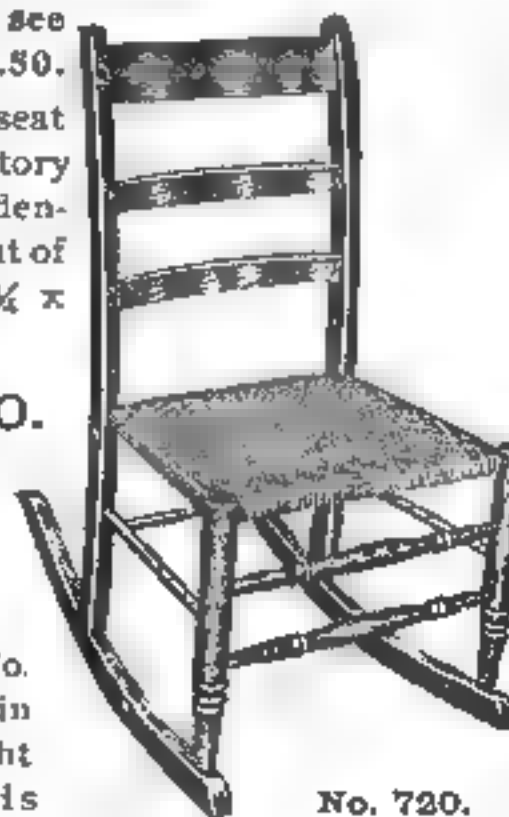


No. 113.

Rocker No. 720.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.50.

Matches Chair No. 113 and is the same in every way, except height of back from seat is 18½ in.



No. 720.

Oval Library Table No. 10160.



No. 10160.

Price \$16 when ordered with Products, see page 3. Sold alone for \$17.50.

Colonial Library Table with oval top, 28 x 48 in. Has round pillars, heavy platform base and scroll feet fitted with metal slides; large drawer, 22 x 20½ x 3½ in. Table is 30 in. high. Choice of selected Quarter-sawed Oak with hand-polished Golden-Oak finish, or genuine-Mahogany veneer with dull-rubbed finish. Shipped knocked down.

Points in Ill., Minn., Wis. and East of Miss. River from Jamestown, N. Y. See paragraph 104.

Library Tables.

No. 10150. Price \$15 when ordered with Products, see page 3. Sold alone for \$16.25.

A beautiful and massive Table of modern design. The corners are richly carved and the 5-in. legs are veneered. Has large drawer, 28 x 24 x 4 in. Table is 30 in. long, 30 in. wide, 29 in. high. Shelf is 46 x 12 in. Castered.

Choice of selected Quarter-sawed Oak in choice of highly polished Golden Oak, or Early English rubbed, finish; or Mahogany veneer, highly polished finish. Shipped knocked down.

Points in Ala., Ill., Ind., Miss. and West of Miss. River from Rockford, Ill. See paragraph 104.



No. 10150.



No. 20100.

No. 20100. Price \$10 when ordered with Products, see page 3. Sold alone for \$11.

A graceful, strong and well-built Table, designed especially for us.

It is 46 in. long 28 in. wide, 30 in. high has shelf, 23½ x 42 in. and large drawer, 18 x 22 in., 3 in. deep. French legs with claw-feet and ogee-shaped rail with carved corners.

Choice of selected Quarter-sawed Oak in choice of finely polished Golden Oak, or genuine-Mahogany veneered top and shelf, polished.

From Williamsport, Pa., Central Ind. and Rockford, Ill. See paragraph 104.



No. 180.

No. 180. Price \$8 when ordered with Products, see page 3. Sold alone for \$8.50.

An up-to-date design in choice of Quarter-sawed Oak, Golden-Oak finish, or genuine-Mahogany veneered top and shelf; highly polished finish.

Table is 28½ in. high; top is 26 x 42 in. The 8 x 25½ in. shelf is so shaped that one can sit at any side of Table. Has 3½ in. octagonal shaped legs; ogee-shaped rails. Drawer is 24 x 18½ x 3½ in. Shipped knocked down.

Points in Ill. and Wis. from Central Ind. See paragraph 104.



No. 150.

No. 130. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.50.

A table especially adapted for use in bedroom, small sitting-room or library. Made of solid Oak in choice of Golden, or Weathered Oak; waxed finish. Table is 28 in. high; top, 20 x 30 in. Has a drawer, 18½ x 15½ x 2½ in. Shipped knocked down.



No. 130.

Louis XIV Parlor Table No. 30100.



No. 30100.

Price \$10 when ordered with Products, see page 3. Sold alone for \$11.

An exact reproduction of a beautiful Louis XIV Parlor Table of chaste design. Note the daintily shaped stretchers and legs with finely executed hand-carved tops and claw feet. The carved swell rails are cross band veneered. Height, 30 in. The gracefully moulded top is 26 x 26 in. Shipped knocked down.

Choice of genuine-Mahogany veneer or selected Quarter-sawed Golden Oak; highest-polish finish.

Parlor Table No. 340.

Price \$4 when ordered with Products, see page 3. Sold alone for \$4.50.

A strong, serviceable Table in handsome, plain design. Height, 30 in.; top is 24 in. square; shelf, 21 in. square. Has ogee-shaped side-rails; shaped legs.

Choice of selected Quarter-sawed Golden Oak or genuine-Mahogany veneer; polished. Shipped knocked down.



No. 340.



No. 460.

Parlor Table No. 450.

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.75.

A Colonial Parlor Table with heavy cross-band veneered, flush-rim top, and square-shaped pillar; heavy scroll feet. Top is 26 in. in diameter; 29½ in. high. Shipped knocked down.

Choice of selected Quarter-sawed Oak, Golden-Oak polished finish or dull-finished Mahogany, with genuine-Mahogany veneered top and base, Birch pillar.

Mission Library Tables.

No. 170. Price \$7 when ordered with Products, see page 3. Sold alone for \$7.75.

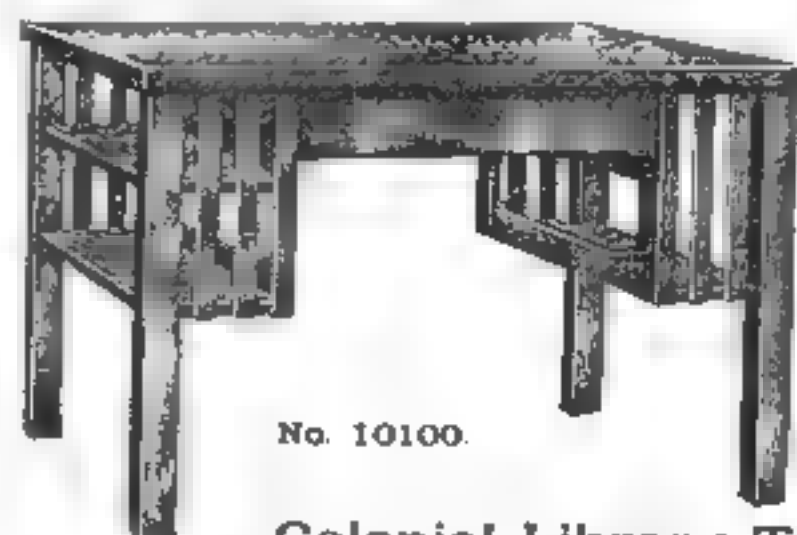
A substantial and attractive Mission-style Library Table. Made of selected Quarter-sawed Oak in choice of Golden, or Weathered Oak; waxed finish.

Top is 44 x 28 in.; 29 in. high. The large drawer, 22 x 18 x 4 in., has square wooden knobs. Shelf, 35 x 8 in. Legs, 2 in. square. Shipped knocked down.



No. 170.

No. 10100. Price \$10 when ordered with Products, see page 3. Sold alone for \$11.25.



No. 10100.

A high-grade, massive Mission Library Table. Made of selected Quarter-sawed Oak in choice of Early English or Golden Oak; rubbed finish.

Top is 30 x 48 in.; 30 in. high. Has large drawer, 26 x 18 x 5 in.; three book-shelves, 27 in. long and 9 in. wide. Legs are equipped with metal slides.

From Jamestown, N. Y. See paragraph 104.

Colonial Library Table No. 20160.

Price \$16 when ordered with Products, see page 3. Sold alone for \$17.50.

A true Colonial-design Library Table. Has heavy scroll legs and feet. Height, 28½ in.; top is 48 x 30 in.; drawer, 19½ x 21 x 4 in., finely finished inside. Heavy shelf, 12 x 33 in.

Choice of selected Quarter-sawed Oak with beautiful polished finish, or genuine-Mahogany veneer, dull finish. Shipped knocked down.

Points in Ill. and East of Miss. River from Jamestown, N. Y. See paragraph 104.



No. 20160.



No. 330.

Parlor Table No. 330.

Price \$3 when ordered with Products, see page 3. Sold alone for \$3.50.

A Parlor Table of excellent design. Top, 24 x 24 in.; shelf, 19 x 19 in.; 30 in. high. Choice of selected Quarter-sawn Golden Oak, or genuine-Mahogany veneer. Polished finish. Shipped knocked down.

Parlor Table No. 220.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

An excellent Table for parlor,

living-room or bedroom. Top is 24 in. square, shelf, 15½ in. square; height, 29 in.

Choice of polished Quarter-sawn Golden Oak, or Birch with Mahogany finish. Shipped knocked down.



No. 220.

Solid-Oak Table No. 610.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25.

A well-made and attractive small Table. Height, 28½ in. Top, 18 in. square; shelf, 12 in. square. Turned legs, 1½ in. in diameter. Moulded top and rails. Golden-Oak finish. Shipped knocked down.



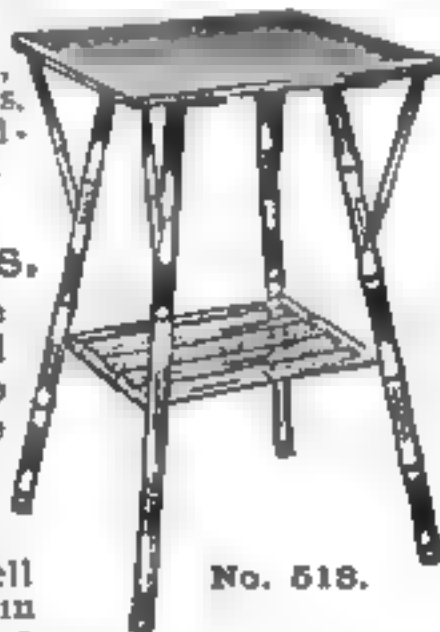
No. 610.

Bamboo Table No. 513.

Price \$1.30 when ordered with Products, see page 3. Sold alone for \$1.50.

A neat little Table, 29 in. high. Top, 18 in. square, is covered with fine grade of Japanese matting.

Finished much better than ordinary bamboo furniture, and while strong enough to support 500 lbs., weighs only 12 lbs. Permanent hand-burned decoration.

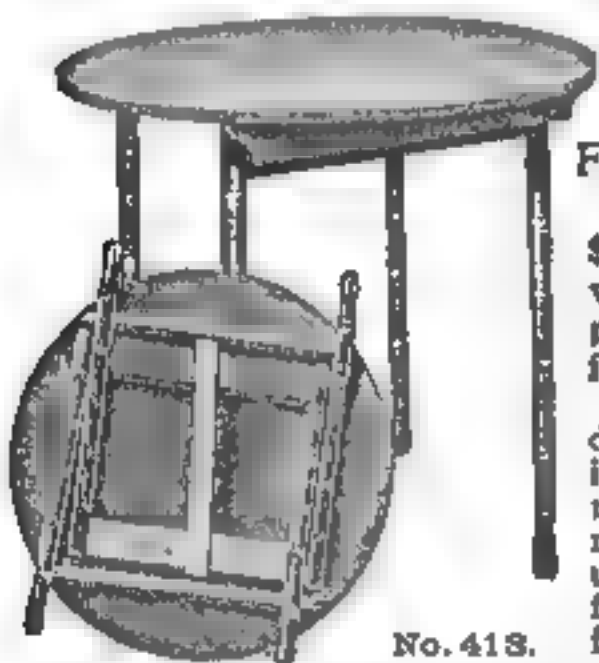


No. 513.

Folding Tables.

No. 413. Price \$1.30 when ordered with Products, see page 3. Sold alone for \$1.50.

Top is 30 in. in diameter and Table is 28 in. high. It is well made of hardwood in natural finish. It is a unique piece of furniture, useful in any home for games, for sewing or reading. Can be folded, as shown, into a very small space.



No. 413.

No. 320. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

A strong, durable, light-weight folding Table, suitable for sewing, reading or games; weighs only 12 lbs. The 30-in. square fibre top is covered with green Fabrikoid artificial-leather; has nickel-plated corner-protectors.

Legs have rubber tips, nickel-plated braces and fold compactly inside of rails.

All woodwork has Mahogany gloss finish. Table is 26 in. high and folds into a space, 30 x 30 x 1½ in.



No. 320.

Folding Sewing-Table No. 910.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25.

A strong, rigid Sewing-Table, made of Birch and Maple; has natural gloss finish. The 36-in. measure printed on top of table is divided into quarter-inch spaces.

Height, 25 in.; length, 36 in.; width, 19 in. Folds into a space 36 x 19 x 1½ in.



No. 910.

Desk-Tables.



Illustration shows Desk-Table No. 130100 with writing-bed closed.

No. 130100. Price \$10 when ordered with Products, see page 3. Sold alone for \$11.

One of the few combinations in furniture which have no objectionable features; it fully answers the double purpose for which it is intended, that of a Table and Desk. When the Desk-section is closed, it has the appearance of a drawer and when extended, forms a perfectly rigid writing-bed, 20½ in. wide, 14½ in. deep and 29 in.

high; space underneath the writing-bed is divided into three compartments for stationery; complete with pen- and pencil-racks and a non-leaking pneumatic ink-well. It is not necessary to disturb anything on the table when desk is used. (Table is 42 x 28 in., 30 in. high.) Has a roomy shelf at each end for Books, Magazines, etc. Choice of selected Quartered-Oak, in choice of rubbed Early-English, or polished Golden-Oak, finish; or Mahogany-finished red gum with genuine-Mahogany veneered top. We recommend this Table especially in the Early-English, which is a dark finish, similar to Weathered-Oak used extensively on Mission furniture. Shipped knocked down.

Part of Ill. from Central Ind. See paragraph 104.



Illustration shows Desk-Table No. 180100 with writing-bed extended.

Mission Desk-Table No. 1150.

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

A combination of Desk and Table. An attractive piece of furniture. Made of solid oak in choice of Golden or Weathered Oak; waxed finish. Top is 36 x 24 in.; 29 in. high. Shelf is 31 x 7 in. The drawer, when extended, forms a writing-bed, 21 x 12½ in. and contains a covered ink-well, and grooves for pens and pencils. Space underneath writing-bed for stationery is 20 x 15 x 2½ in.

Part of Ill. from Jamestown, N. Y. See paragraph 104.



No. 1150.

Jardiniere Stand No. 420.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.50.

A novel and desirable piece of furniture on mission lines, combining a Tabouret and commodious Jardiniere; will hold any flower-pot up to 9 in.

Made of Quarter-sawn Oak in choice of Early English rubbed, or Golden Oak waxed, finish. The sides of Jardiniere are laced together with strips of Spanish leather, making an artistic effect. Height, 26 in.



No. 420.

Pedestal No. 1250.

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

A massive Pedestal with octagonal top and pillar; especially desirable for heavy palms and statuary. Scroll feet. Height, 36 in.; top, 14 x 14 in.

Choice of selected Quarter-sawn Oak with high-polished Golden Oak finish or dull finished Mahogany with genuine-Mahogany veneered top, Birch pillar and base. Shipped knocked down.



No. 1250.

Pedestal No. 430.

Price \$3 when ordered with Products, see page 3. Sold alone for \$3.50.

A handsome and symmetrical Pedestal 36 in. high, with 12-in. square top, for the display of statuary, palms, etc. Claw-feet. Choice of selected Quarter-sawn Golden Oak or genuine-Mahogany veneer, hand-polished finish.



No. 430.

Pedestal No. 510.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.35.

Choice of Golden Oak with Quartered Oak top and base, or Birch with Mahogany finish; polished. Has a 3-in. pillar. Height, 36 in.; top and base, 11 in. in diameter. Shipped knocked down.



No. 510.

Chautauqua Desk No. 350.

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.40.

Made of solid Oak; Golden-Oak polished finish. Height, 61 in.; width, 30 in.; depth, 12 in.

Has three roomy book-shelves and two brace shelves. Writing bed, 26 in. deep, 29½ in. high. Drop-lid fitted with lock. Eleven pigeonholes, 4½ in. deep, provide convenient receptacles for envelopes, writing-paper, etc. French plate beveled pattern-mirror, size 8 x 14 in. Artistic carvings. Rod for curtain.

From Jamestown, N. Y., Evansville, Ind., Central, Pa. and Rockford, Ill. See paragraph 104.

Roll-Top Desks.

All territory, except N. Y. and N. Eng., from Evansville, Ind. See paragraph 104.

No. 20150. Price \$15 when ordered with Products, see page 3. Sold alone for \$15.75.

Solid Oak, with Golden-Oak finish. Size, 48 in. long 30 in. wide, 47 in. high. The roller-top contains eight pigeonholes, six 4 x 3 x 9 in., two, 5½ x 3 x 9 in.; two stationery-compartments, 12 x 1½ x 9 in., two ledger-compartments, 11 x 3 x 9 in., two drawers, 12½ x 2½ x 7½ in., pencil- and blotter racks. The right pedestal contains one drawer, 4 in. deep 12 in. wide, 22½ in. long, one large cupboard containing five pigeonholes, each 3½ x 3½ x 12 in., and two ledger-compartments, each 3½ in. wide, 18½ in. high, 12 in. deep, both provided with locks. In the left pedestal are four drawers which lock automatically with roller-top, three, 4 in. deep and one 9 in. deep, all 12 in. wide 22½ in. long. Two arm-rests; paneled back; wood drawer-pulls; ball-bearing casters.



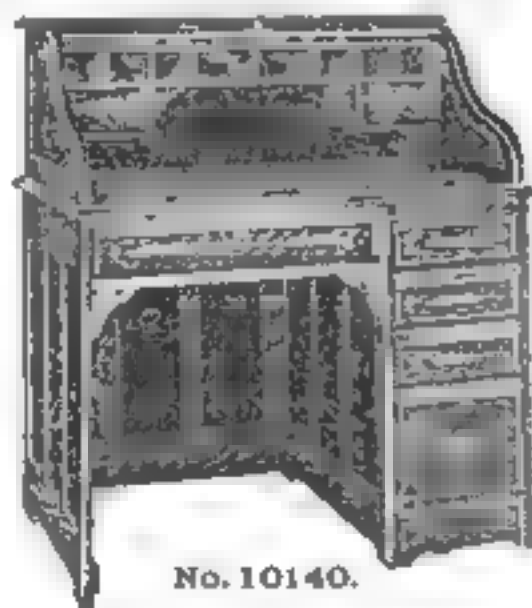
No. 20150.

No. 30150. Price \$15 when ordered with Products, see page 3. Sold alone for \$15.75.

Same as No. 20150, except that right pedestal contains drawers same size as in left pedestal.

No. 10140. Price \$14 when ordered with Products, see page 3. Sold alone for \$15.25.

Solid Oak, with Golden-Oak finish. Size, 42 in. long, 30 in. wide, 47 in. high. The roller-top contains eight pigeonholes, six, 4 x 3 x 9 in., two, 5½ x 3 x 9 in.; two letter-compartments, 8 x 1½ x 9 in.; two drawers, 8 x 2½ x 7 in.; pencil- and blotter-racks. Large drawer in base is 25 in. deep 4 in. deep, 17½ in. long and has separate lock. Pedestal contains three drawers 4 in. deep and one 9 in. deep, all 12 in. wide 23 in. long. Drawers in pedestal lock automatically with roller-top. One arm-rest; paneled back; wood drawer-pulls; ball-bearing casters.



No. 10140.

Professional Man's Flat-Top Desk No. 10110.

All territory, except N. Y. and N. Eng., from Evansville, Ind. See paragraph 104.

Price \$11 when ordered with Products, see page 3. Sold alone for \$11.75.

Desk is 31 in. high, top, 30 in. wide by 4 ft. long. Made of solid Oak, Golden-Oak finish. Paneled all around. Has foot-rest and two sliding arm-rests. In left pedestal are four drawers, three 4 in. deep, and one 9 in. deep; all 11½ in. wide, 23 in. long. All lock automatically when top drawer is closed.

In right pedestal is one drawer, 4 in. deep, 11½ in. wide, 23 in. long;

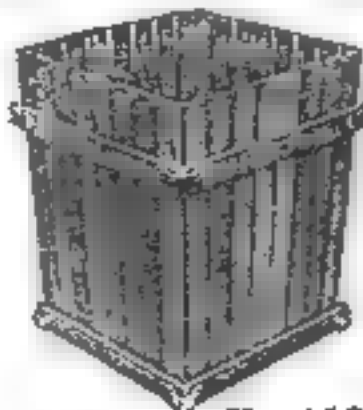
and one large cupboard containing 5 pigeonholes, each 3½ x 3½ x 12 in.; two ledger-compartments, each 3½ in. wide, 18½ in. high, 12 in. deep. Both provided with locks. Wood drawer-pulls, Castered.

No. 20110. Same as No. 10110, except that right pedestal contains drawers like left. Same terms.

Waste-Paper Basket No. 110.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

A very attractive Mission design Basket. Weathered-Oak waxed finish, trimmed with dull-finished brass-plated corners. Height, 13½ in. Top is 12 in. square, bottom, 10½ in. square. Shipped knocked down.



No. 110.

Lady's Desk No. 50100.

Price \$10 when ordered with Products, see page 3. Sold alone for \$11.

Choice of selected Quarter-sawn Oak, Golden-Oak finish; Bird's-eye Maple, or genuine-Mahogany veneer. High-polish finish; hand-carvings; French legs. Inside of all drawers and pigeonholes nicely finished.

Desk is 45½ in. high, 31½ in. wide, 15½ in. deep. The drop-leaf when open provides a writing-bed, 20½ in. deep. The large drawer is 29½ in. wide, 13 in. deep, 3½ in. high; two small drawers are each 8 in. wide, 13 in. deep and 3½ in. high; all have locks and wood knobs. The artistic interior comprises six compartments for stationery and two drawers each 7½ in. wide, 5½ in. deep and 1½ in. high. Shipped knocked down, to save freight-charges easily set up.

From Warren, O. See paragraph 104.



No. 50100.

Lady Washington Boudoir Desk No. 550.

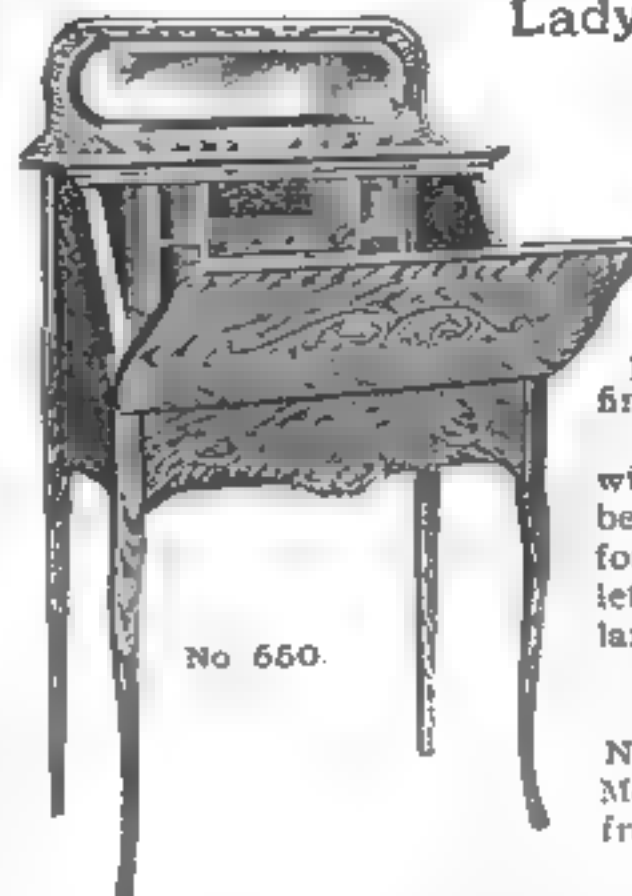
Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Boudoir Desk in choice of Quarter-sawn Golden-Oak, or genuine-Mahogany Veneer; sides, only, are of plain oak, or birch with mahogany finish; fine carvings; polished finish.

The Desk is 49½ in. high, 29 in. wide with writing-bed 28 in. deep. French beveled-plate shaped mirror, 6 x 24 in. Has four compartments for envelopes, two for letter-paper and one small drawer, 5½ x 10 in., large drawer is 25 in. long, 4 in. deep.

Shipped knocked down; easily set up.

Points in Ohio and Pa. from Jamestown, N. Y. Points in Ill., Ind., Ia., Kan., Minn., Mo., N. and S. Dak., Neb., Wis. and Wyo. from Rockford, Ill. See paragraph 104.



No. 550.

Boudoir Desk No. 140.

Price \$4 when ordered with Products, see page 3. Sold alone for \$4.50.

A neat and attractive Lady's Mission-style Desk for use in boudoir, sitting-room or library. Made of solid Oak in choice of Golden or Weathered Oak; waxed finish.

Desk is 28 in. high, 30 in. long, 20 in. deep. Has large drawer, 18½ x 15½ x 2½ in. The pigeonhole section contains four compartments for stationery, each 6½ x 2½ x 5½ in., and two blotter-racks. Shipped knocked down.



No. 140.

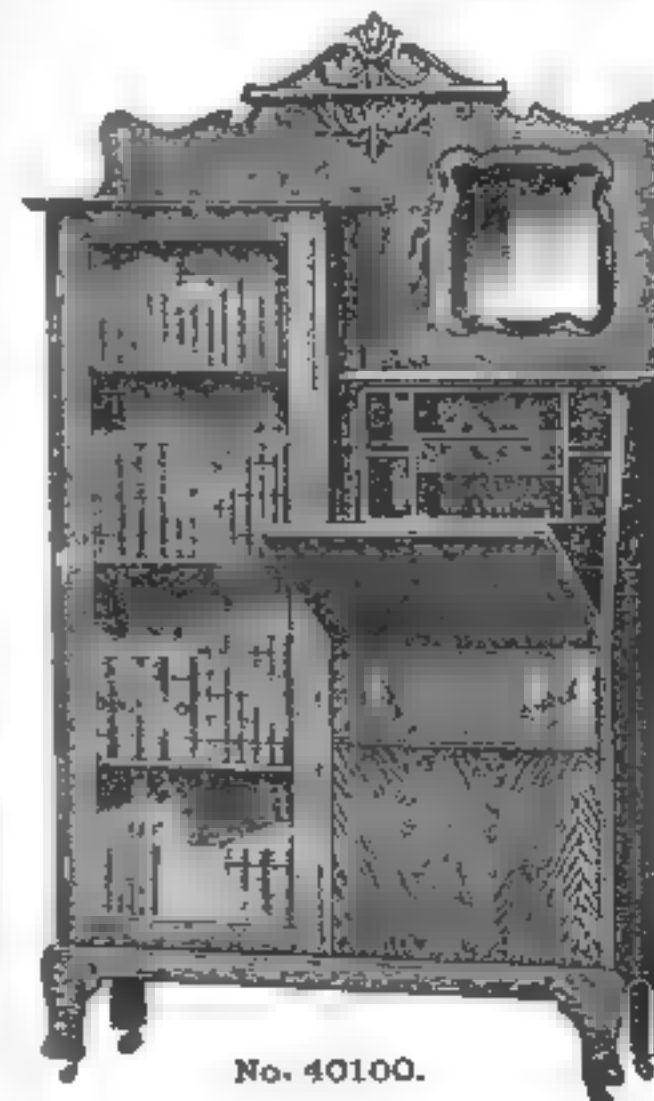
Combined Bookcase and Writing-Desk No. 40100.

Price \$10 when ordered with Products, see page 3. Sold alone for \$11.

No single piece of furniture adds so much to the furnishing of an apartment as a Bookcase combining a roomy section for books, and a large Writing-desk. The Desk has compartments for stationery and one small drawer for pencils and stamps; one swell-front drawer, 5 in. deep by 18 in. wide, and one cupboard, 15 x 17½ in., 12½ in. deep, for papers and magazines.

The case preserves a unity of design lacking in most combination-cases; made of Quartered-Oak; polished Golden-Oak finish, hand-carvings. The shaped beveled mirror over Writing-desk is 12 x 12 in., and lid is 15½ x 18½ in. The glass door of the Bookcase section is 18 x 49 in. Case is 69 in. high; 39 in. wide; 13 in. deep. Has three adjustable shelves, 10 in. deep. Four locks. Has wood knobs. Castered.

From Rockford, Ill. See paragraph 104.



No. 40100.

Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 56.



No. 10190

Combined Bookcase and Writing-Desk No. 10190.

Price \$19 when ordered with Products, see page 3. Sold alone for \$20.50.

A massive case designed on Colonial lines. Made of selected Quarter-sawed Oak, in choice of polished Golden-Oak, or Early English rubbed, finish; or Mahogany-finish, polished, with genuine-Mahogany veneered front. Case is 67½ in. high, 42½ in. wide, 15 in. deep. The canopy-top is supported by 2¼-in. round veneered columns. French beveled plate mirror, 6 x 30 in.

Bookcase-section is 16½ x 12 x 47 in.; contains three adjustable shelves and has bent-glass door. The Desk-section has a writing-bed 18½ x 25 in.; the pigeonhole section containing eleven compartments and one drawer 2 x 6½ x 6½ in. The cupboard is 19 x 11 x 8½ in.; door has three-ply Oak lattice-work over

glass. Three large drawers are 18½ x 11½ in.; two 6 in. and one 7 in. deep, fitted with wood knobs. Four locks. Scroll-feet; casters.

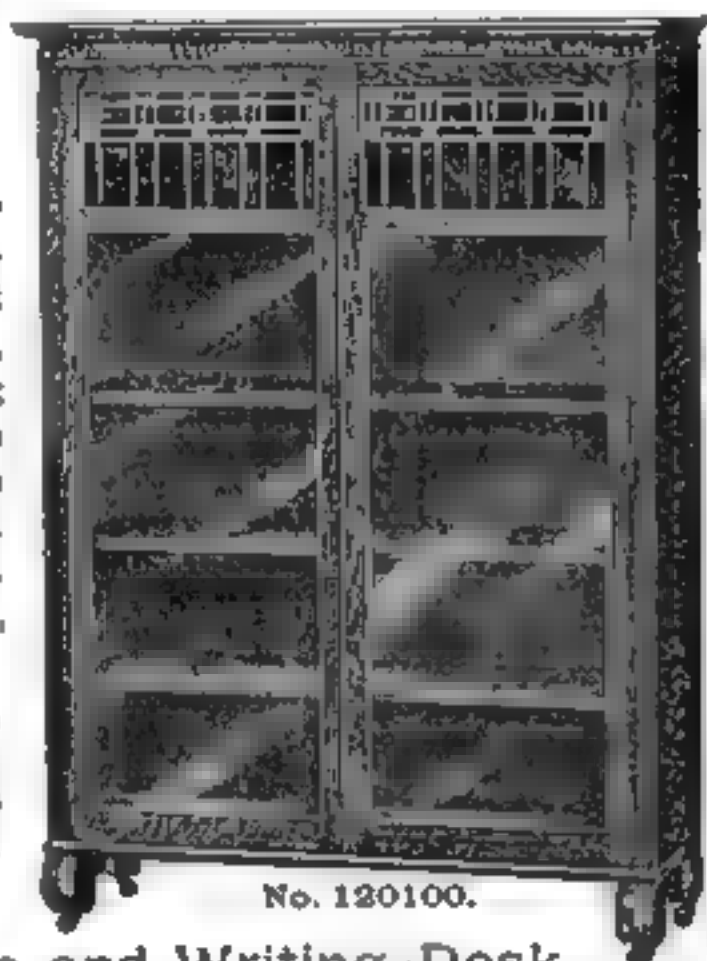
From Syracuse, N. Y. and Rockford, Ill. See paragraph 104.

Bookcase No. 120100.

Price \$10 when ordered with Products, see page 3. Sold alone for \$10.75.

Made of selected Quarter-sawed Oak, choice of polished Golden-Oak, or Weathered-Oak waxed, finish; handsome scroll-feet; casters. Each door has an 8 x 16-in. leaded top section of beautiful opalescent stained glass. Case is 58 in. high, 42 in. wide, 14 in. deep. Has four adjustable shelves, each 10½ x 37 in.

Points in Ill., Ind., Iowa, Kans., Minn., Miss., Mo., N. and S. Dak. and Wis. from Rockford, Ill. Points in Del., N. Eng., N. J. and Pa. from Central Pa. See paragraph 104.



No. 120100.

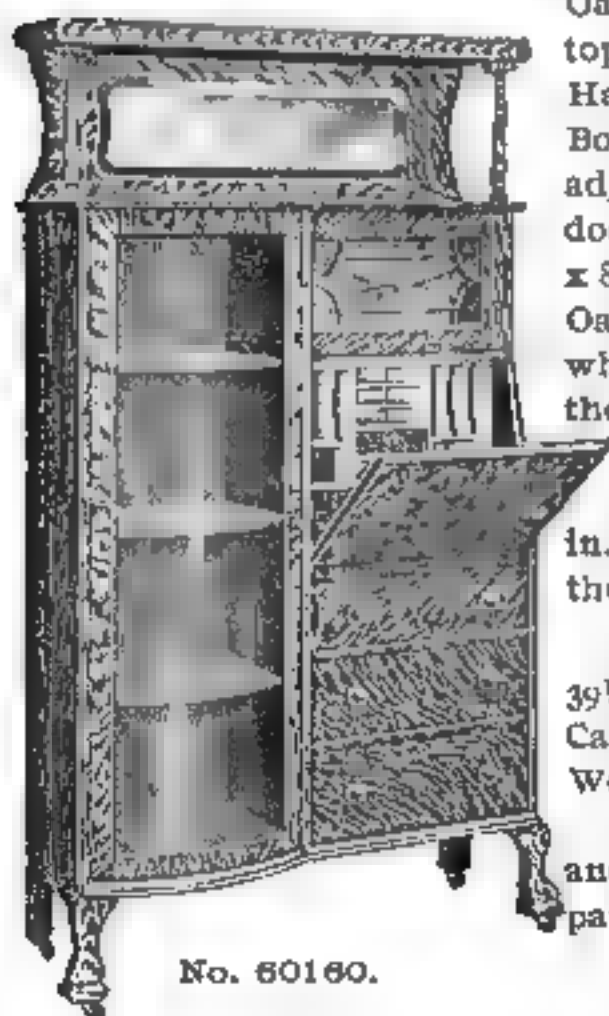
Combined Bookcase and Writing-Desk No. 60160.

Price \$16 when ordered with Products, see page 3. Sold alone for \$17.25.

Case is made of selected Quarter-sawed Oak, in choice of polished Golden-Oak, or Early English rubbed, finish. Canopy-top is supported by pilasters with carved caps. Has French beveled-plate mirror, 8 x 28 in. Bookcase-section is 47 x 16½ x 12 in., with three adjustable shelves. Has swell-front, bent-glass door. The cupboard over writing-bed is 19 x 10½ x 8½ in., with glass door fitted with three-ply Oak-veneer lattice-work. The desk-section when opened presents a writing-bed 19 x 25½ in.; the pigeonhole section contains 11 compartments and one drawer 2 x 6½ x 6½ in. Below writing-bed are three roomy drawers, 19 x 10 in.; the top one with shaped front is 5 in. deep, the others 6 in.

Case is 69½ in. high, 39½ in. wide, 15 in. deep. Carved claw-feet, casters. Wood knobs. Five locks.

From Jamestown, N. Y. and Rockford, Ill. See paragraph 104.

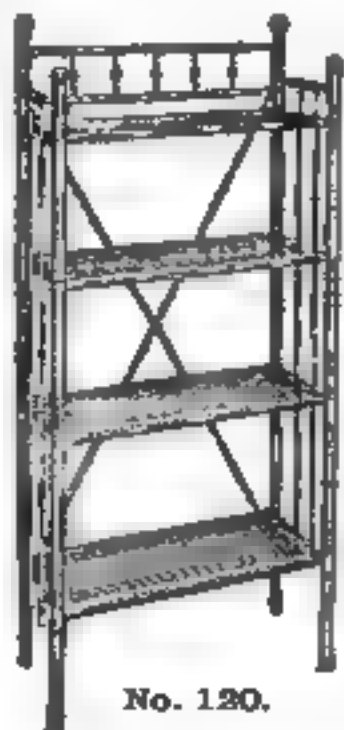


No. 60160.

Bamboo Book-Shelves No. 120.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.35.

Strong, light-weight; 50 in. high, 23 in. wide, 10½ in. deep. Made with Bamboo frame and four white-wood shelves, 9½ x 22 in. Has permanently burned decoration; gloss finish.

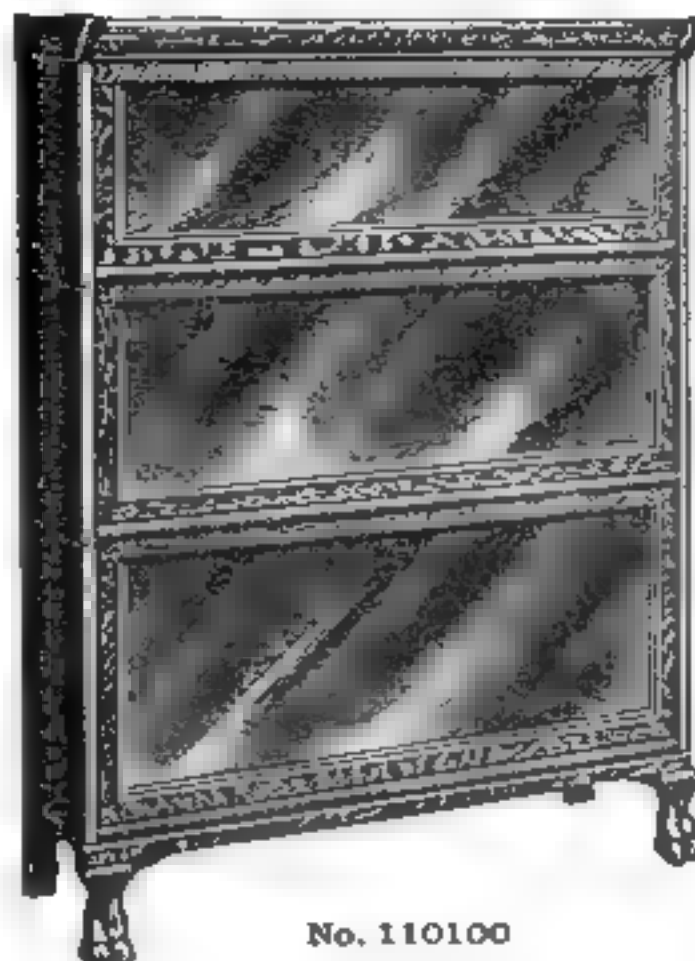


No. 120.

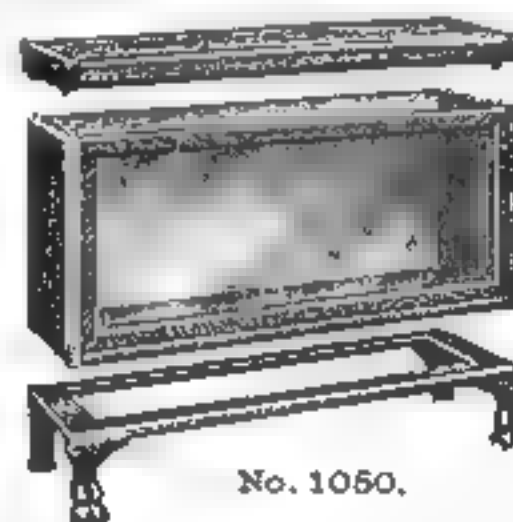
Sectional Bookcases.

The Sectional Bookcase has advantages over the orthodox, non-expanding kind. It lends itself to artistic arrangement around windows and jogs and is economical of room. Units may be added from time to time, allowing the Bookcase to grow with the library. Especially adapted for office use.

Our Sectional Bookcase is 34 in. wide; 12 in. deep. Top is 2 in. high; Base is 53½ in. high; Units are 9, 11 and 13 in. high, inside measurement. Choice of Quarter-sawed Oak with choice of polished Golden-Oak or Early English rubbed, finish, or Birch Mahogany finish; maple back, finished natural. Free-operating doors. Shipped knocked down; easily set up.



No. 110100



No. 1050.

No. 110100. Price \$10 when ordered with Products, see page 3. Sold alone for \$11.

Consists of one Top, one Base and one each 9-, 11- and 13-in. Units. Total height, 44½ in.

Points in Ill., Ohio and East of Ohio from Central N. Y. See paragraph 104.

No. 1050. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Consists of one Top, one Base and one 11-in. Unit

No. 125. One 9-in. Unit. Price \$2.50 when ordered with Products, see page 3. Sold alone for \$2.75.

No. 228. One 11-in. Unit. Price \$2.80 when ordered with Products, see page 3. Sold alone for \$3.

No. 730. One 13-in. Unit. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.25.



No. 10180.

From Syracuse, N. Y., and Rockford, Ill. See paragraph 104.

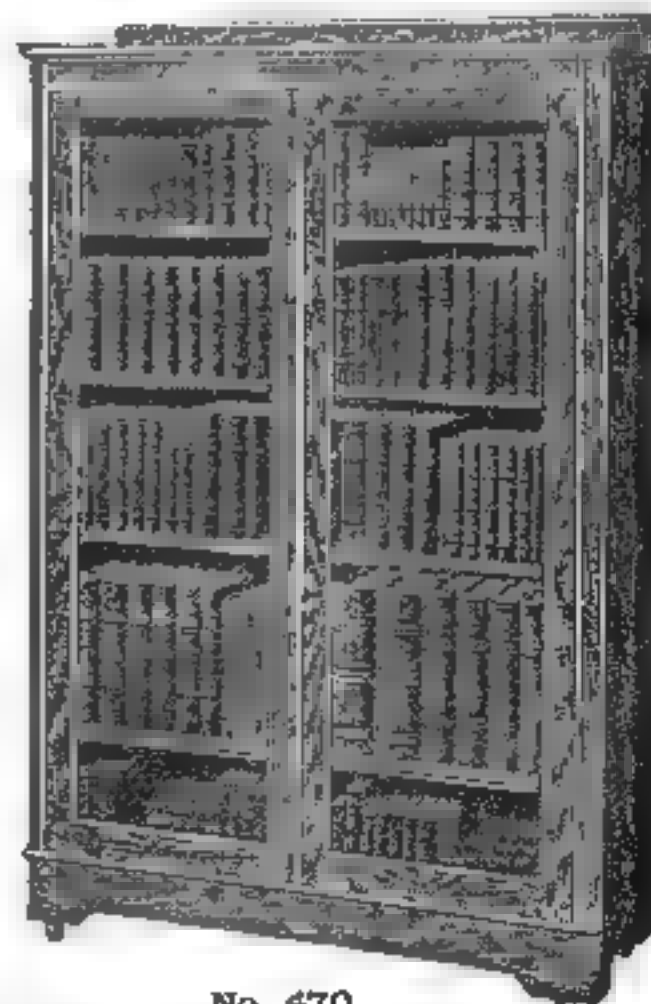
Library Bookcase No. 470.

Price \$7 when ordered with Products, see page 3. Sold alone for \$7.75.

An Oak Bookcase of excellent style. Quarter-sawed Oak front. Choice of polished Golden-Oak, or Weathered-Oak waxed, finish. Has four adjustable, Oak-faced shelves, 11 in. deep. Two glass doors with lock; each measures 17½ x 47 in. Case is 58 in. high, 39½ in. wide and 13 in. deep. Casters.

Will hold more than a hundred average octavo volumes.

Points in Ala., Ill., Ind., Miss., Wis. and West of Miss. River from Rockford, Ill. Points in New England and Pa., from Central Pa. See paragraph 104.

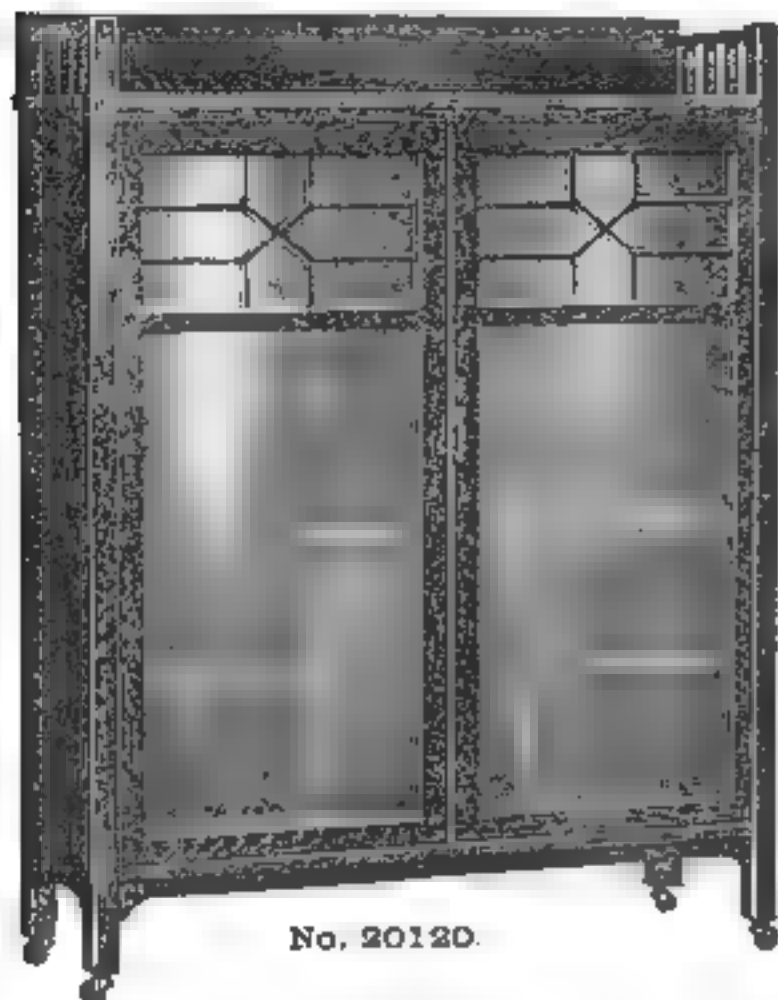


No. 470.

Colonial Bookcase No. 10180.

Price \$18 when ordered with Products, see page 3. Sold alone for \$19.25.

A highly polished Bookcase of massive design. Choice of Quarter-sawed Oak, in choice of Golden-Oak polished, or Early English rubbed, finish; or of genuine-Mahogany veneer, dull finish. Case is 60 in. high, 48½ in. wide, 14½ in. deep, and has two separate compartments, each having four adjustable shelves, 10½ x 22½ in. Glass doors, measuring 21 x 50 in., with 3-ply latticed panels at top, which, with the heavy hand-carved pilasters, give the case a pleasing and artistic effect. Hand-carved claw-feet, casters; solid-brass trimmings.

Mission Bookcase No. 20120.

No. 20120.

Price \$12 when ordered with Products, see page 3. Sold alone for \$13.

A roomy Case of attractive design. Made of selected Quartered Oak in choice of Golden or Weathered Oak; waxed finish. Case is 60½ in. high, 48 in. wide, 12½ in. deep. Has three adjustable shelves, 11 x 45¼ in. Glass doors are 22 x 45 in., fitted with 5-ply ornamental wood grilles. Castered.

From Syracuse, N. Y. See paragraph 104.

Library Desk No. 40110.

Price \$11 when ordered with Products, see page 3. Sold alone for \$12.

A handsome piece of furniture. Made throughout of selected Quarter-sawed Oak, in choice of Golden-Oak waxed, or Early English rubbed, finish. The back is paneled and finished same as front, so that Desk can be placed in any position in the room. Contains seven drawers two 10 x 18 x 3 in., four 10 x 18 x 6 in. and one center drawer, 17 x 17½ x 3 in.; equipped with a flat key-lock.

Desk is 44 in. long, 25 in. wide, 30 in. high. Wood knobs. Feet are equipped with metal slides.

Points in Pa. and West of Pa. from Rockford, Ill. See paragraph 104.



No. 40110.

Telephone Set No. 230.

No. 230.

Price \$3 when ordered with Products, see page 3. Sold alone for \$3.50.

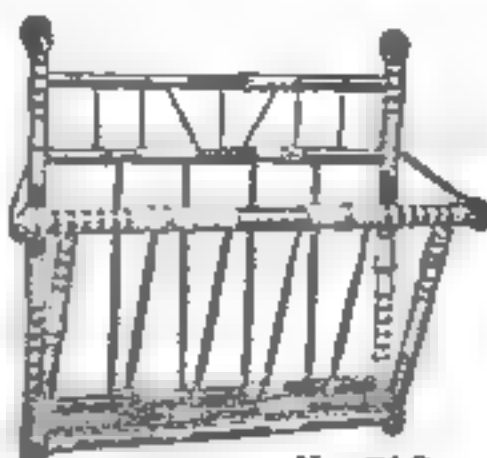
This Telephone Set when equipped with a Desk-phone avoids the discomfort of standing while using the 'phone. Table and Chair made throughout of solid Oak, in choice of Golden or Weathered Oak; waxed finish.

Table is 30 in. high; top, 18 in. square. Has shelf for telephone books, 14½ x 14½ in. Back of Chair is 11 in. high from seat. Seat is 13½ x 11½ in.; 18 in. from floor. When not in use the chair slides under the table with back flush with edge of top.

Bamboo Wall-Pocket No. 310.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.15.

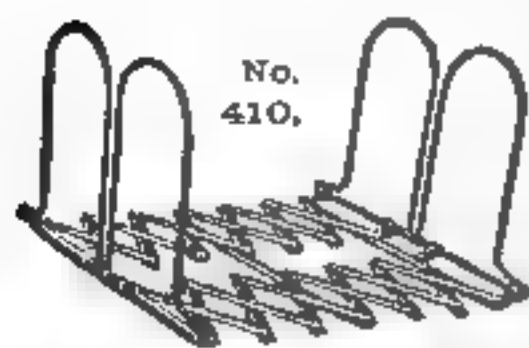
This handsome Wall-Pocket is 20½ in. wide by 18½ in. high. Strongly constructed.



No. 310.

Adjustable Book-Rack No. 410.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20. To mail, 22 cts. postage required.



No. 410.

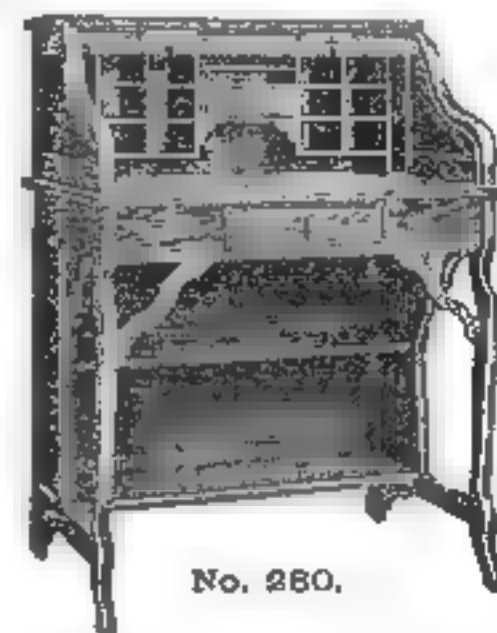
A strong, ornamental and convenient Book-Rack. Made of steel, heavily brass-plated, brushed finish; lacquered. Rests on 3 felt strips. Ends fold down. Width, 8½ in.; height, 5½ in. Adjustable in length from 3 to 18 in.

House Roll Top Desk No. 280.

Price \$8 when ordered with Products, see page 3. Sold alone for \$9.

A compact roll-top Desk for home use. Made throughout of solid Oak, Golden-Oak finish. Desk is 43 in. high, 32 in. long, 22 in. wide. The top contains 12 pigeonholes, 3¼ x 2½ x 6½ in.; two letter-pockets, 8¼ x 1¼ x 6½ in.; two ledger-pockets, 9¼ x 1¼ x 6½ in. and one drawer, 8 x 6¼ x 2½ in. Has two shelves for books, 28 in. long and a large drawer, 12 x 3 x 15½ in. Feet are fitted with metal slides.

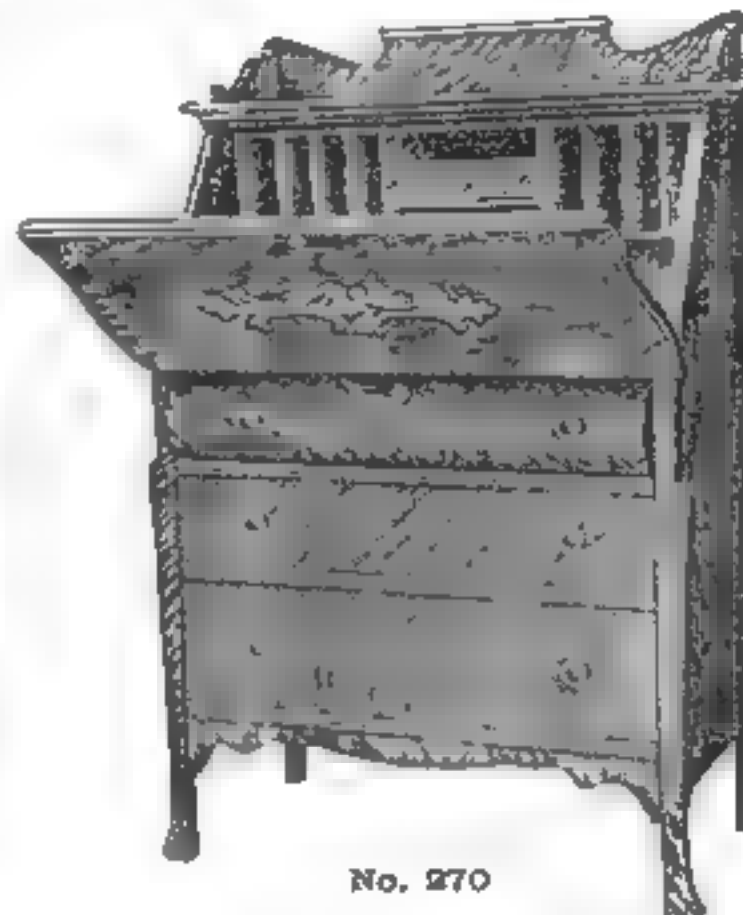
From Evansville, Ind. See paragraph 104.



No. 280.

Writing-Desk No. 270.

Price \$7 when ordered with Products, see page 3. Sold alone for \$7.75.



No. 270.

A substantial and roomy Desk. Made of Quarter-sawed Oak with rubbed and polished Golden-Oak finish. The writing-bed is 30½ x 28½ in. Desk-section has eight pigeonholes, 2 x 5½ x 5½ in.; letter-compartment, 9 x 5½ x 1½ in.; drawer, 9 x 5 x 1½ in.

The three large drawers are 27 x 13½ in.; two 5 in. and one 6½ in. deep. Drop-lid is handsomely carved. Desk and drawers provided with locks. Wood knobs. Height, 46 in.; width, 31 in.; depth, 15½ in.

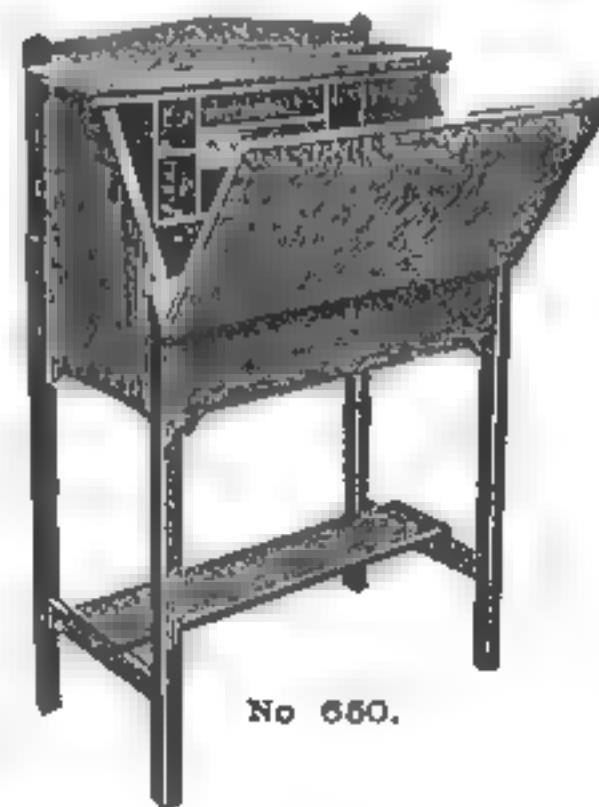
Points West of Mississippi River and in Ill., Ind. and Wis. from Rockford Ill.; New Eng. and N. J. from Central Pa. See paragraph 104.

Mission Desk No. 650.

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

A Mission Desk of attractive design. Made of Quarter-Sawed Oak, in choice of Golden or Weathered Oak; waxed finish. Desk is 28 in. wide, 44 in. high, 16 in. deep. The large drawer, 25 x 13½ x 4½ in., has wood knobs. The pigeonhole compartment contains a small drawer. Shipped knocked down.

Points in Ill., Ind., Ia., Kans., Mich., Minn., Mo., Neb., N. and S. Dak., Wis. and Wyo. from Rockford, Ill. See paragraph 104.



No. 650.

Chautauqua Sewing-Desk No. 750.

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

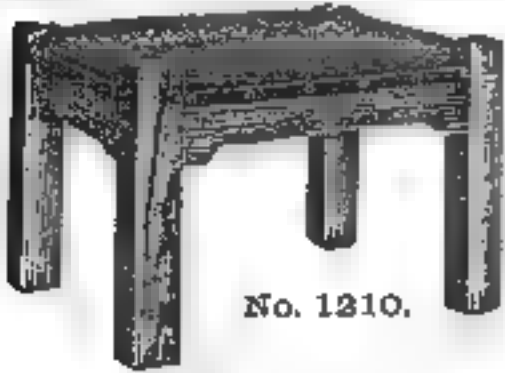
Compact and convenient receptacle for sewing materials and all the accessories. A broad and roomy top, 23½ x 48 in.; 25½ in. high. Top drawer 4 in. deep, has nine compartments for thread, thimbles, scissors, buttons, hooks and eyes, yarns, floss, etc., etc. Middle drawer 5½ in. deep, lower drawer 7½ in. deep; each is 19 x 16½ in. Made of Quartered-Oak, with hand-polished, Golden-Oak finish.

Paneled back and sides. Legs fitted with metal slides. Occupies a space 24 x 24 in. only, when closed. Much used for typewriter-desks. Invaluable to the china-painter's studio.

Points in Ala., Ill., Ind., Iowa, Miss. and Mo. from Evansville, Ind. See paragraph 104.



No. 750.

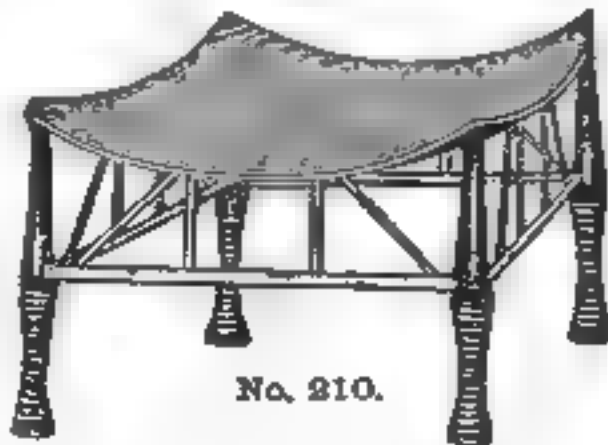


No. 1210.

Footstool No. 1210.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25.

An all-Oak Stool, Golden-Oak waxed finish. Upholstered in best quality imitation-leather in Brown Spanish-Leather effect; felted jute fibre filling. Length, 15½ in.; width, 11½ in.; height, 9½ in.



No. 210.

India Seat No. 210.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25.

Concave top of gloss-finished five ply veneer. Seat is 16½ in. square. Corners are 14 in. high, center depressed 2½ in. Strongly made, but light and graceful.

Choice of Golden Oak or imitation-Mahogany finish.



No. 310.

Upholstered Roman Stool No. 310.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25.

Made of Oak, Golden-Oak finish. Height, 16 in.; concave top, 20½ x 15 in.; seat, 12 x 16 in., upholstered in checked Velour. An ideal Morris-chair footstool. Shipped knocked down. Choice of Green or Red, nicely finished with silk gimp.

Tabourets.

No. 410. Bamboo. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25.

Height, 18½ in.; Top, 16 x 16 in.; covered with a fine grade of Japanese Matting. Hand-decorated by heat, which gives permanency.

No. 1010. Mission. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25.

A solid and attractive Oak stand in the popular Mission style. Weathered-Oak waxed finish. Height, 18 in.; 12 in. square. Legs are 1½ in. square. Shipped knocked down.

No. 1110. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25.

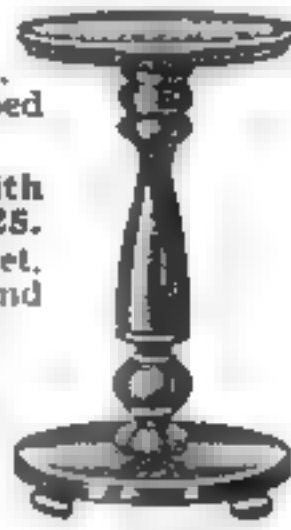
A substantial and attractive Tabouret. Choice of Oak, with Quarter-sawn Oak top and base, Golden-Oak finish, or Birch with Mahogany finish; polished. Height, 18 in. Top and base, 11 in. in diameter; 3-in. pillar. Shipped knocked down.

No. 205. Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents.

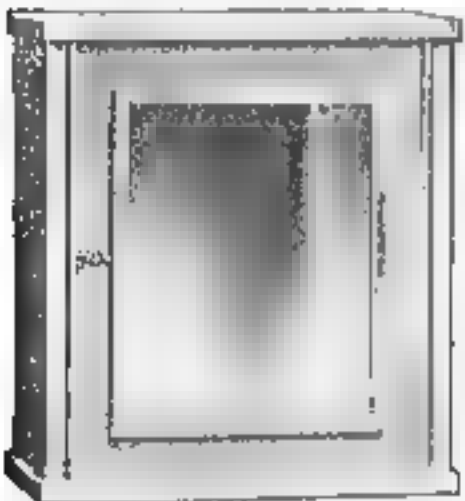
A useful and ornamental flower-stand. Is 14 in. high. Has 11-in. Quarter-sawn Oak top with Golden-Oak rubbed finish. Shipped knocked down.



No. 410.



No. 1110.



No. 240.

Steel Medicine-Cabinet No. 240.

Price \$4 when ordered with Products, see page 3. Sold alone for \$4.40.

A sanitary, compact Medicine-Cabinet. Made of pressed steel, finished with three coats of white enamel, baked on; can easily be washed. Contains one shelf, 15½ x 4½ in. The lower compartment is 8½ in. high; upper compartment, 7 in.

Cabinet is 17½ in. high, 16½ in. wide, 5½ in. deep. The door is fitted with French plate mirror, 10 x 12 in. and has a nickel-plated turn-catch. Cabinet is fastened to wall with two nickel-plated screws.

Oak Medicine-Cabinets.

Oak Cabinets, with Quarter-sawn Golden-Oak fronts; polished.

No. 130. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.50.

For side wall. French beveled plate mirror, 10 x 14 in. Has four brown-enamelled steel shelves, adjustable to six heights. Two are on each side of a center-partition, they are 4½ in. deep and 6½ in. wide. Cabinet is 24½ in. high, 15 in. wide, 6 in. deep.



No. 130.



No. 120.

No. 120. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.40.

For corner of room. Has three wood shelves. Depth, 9½ in.; height, 28½ in.; width, 18½ in.

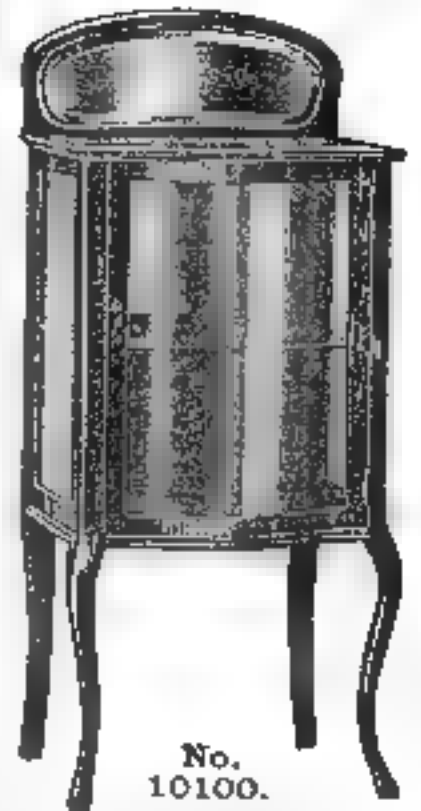
Parlor Cabinets.

No. 10100. Price \$10 when ordered with Products, see page 3. Sold alone for \$11.

A completely enclosed Parlor Cabinet for the protection and display of choice bric-a-brac. Made of Red Gum, with highly polished Mahogany finish.

Cabinet is 51 in. high, 22½ in. wide, 15 in. deep. Has French-plate glass shelf, 19 x 12 in.; French-plate mirror top-panel, 16 x 10 in. Bottom is lined with purple velvet. The bent-glass door is 17½ x 24 in.; glass sides, 10 x 24 in. Has French beveled plate mirror, 20 x 7 in. French legs.

*Points West of Pa. and in Ala. and Miss. from Rockford, Ill. See paragraph 105.



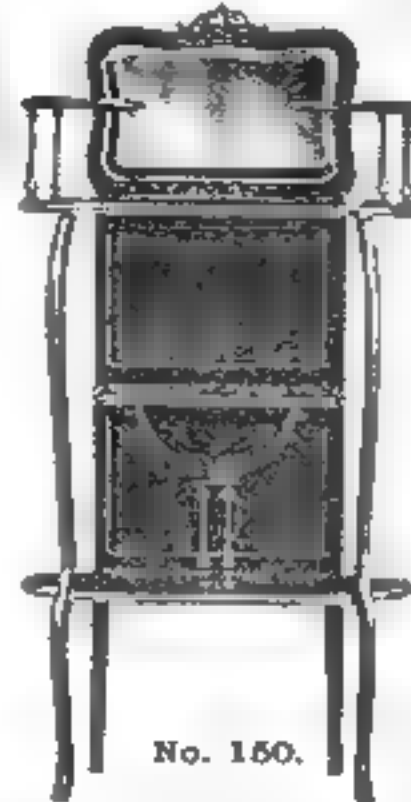
No. 10100.

No. 150. Price \$5 when ordered with Products, see page 3. Sold alone for \$6.

A graceful and commodious Cabinet for the display of bric-a-brac.

Made of Gum, with Mahogany finish; mirror-frame, bric-a-brac shelves and back-panels are genuine-Mahogany veneer; polished finish. Has French beveled-plate mirror, 10 x 17 in. Height of Cabinet, 56 in.; width, 28 in.; depth, 11 in.

Points in Ala., Ill., Ind., Ky., Mich., Miss., Ohio, and W. Va. from Rockford, Ill. See paragraph 104.



No. 150.

Music-Cabinets.

No. 250. Price \$5 when ordered with Products, see page 3. Sold alone for \$6.

A beautiful Music-Cabinet with swell-front door. Choice of Mahogany finish, with door and top of genuine-Mahogany veneer, or Golden Oak with selected Quartered-Oak door and top; high-

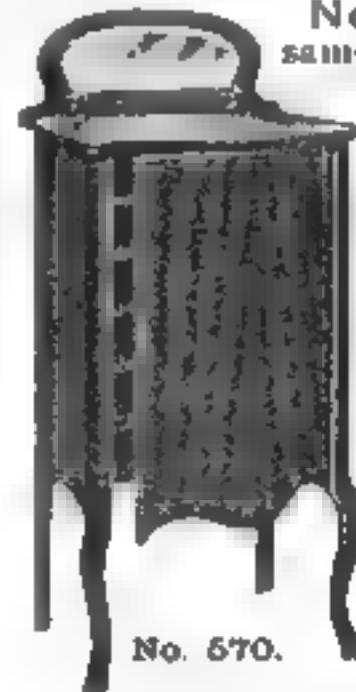
polish finish. Has five shelves for music. French legs with ball-and-claw feet. The decoration on door represents inlaid woods. Cabinet is 39½ in. high, 20 in. wide; 14½ in. deep.

Points in Ill., Ind., Ia., Ky., Minn., Mo., S. Dak. and Wis. from Rockford, Ill. See paragraph 104.

No. 350. Same Cabinet as No. 250, at same prices, but without door-decoration.

No. 570. Price \$7 when ordered with Products, see page 3. Sold alone for \$7.75.

Choice of Quarter-sawn Golden Oak or selected-Mahogany veneer; highly polished finish. Swell-front door. French legs. Cabinet is 44 in. high, 20 in. wide, 16 in. deep; five shelves 3½ in. apart and 12 in. deep. French beveled-plate mirror, 6x16 in. Points in Ohio and W. Va. from Warren, O. and Points in Ill., Ind., Iowa, Kans., Minn., Mo., Neb., S. Dak. and Wis. from Rockford, Ill. See paragraph 104.



No. 570.

No. 178. Price \$7.80 when ordered with Products, see page 3. Sold alone for \$8.50.

Same design as Music-Cabinet No. 570. Top and front are of Circassian Walnut veneer, dull-rubbed finish.

No. 190. Price \$9 when ordered with Products, see page 3. Sold alone for \$10.

*Points West of Pa. from Rockford, Ill. See paragraph 105.

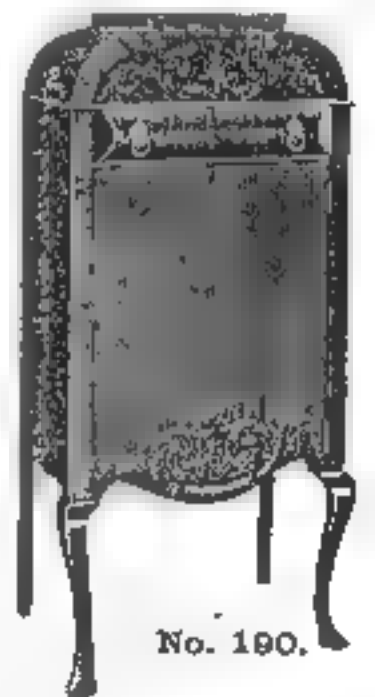
A beautiful Music-Cabinet made in choice of selected Quarter-sawn Golden-Oak veneer or genuine-Mahogany veneer; choice of hand-polished finish, or Early English rubbed, finish.

Has hand-carved top and base; French legs. The rounded-front drawer is 16 x 12 in., 3 in. deep. Contains four shelves for music.

Height, 41½ in.; width, 20 in.; depth, 13½ in.

No. 20100. Price \$10 when ordered with Products, see page 3. Sold alone for \$11.

Same design as Music-Cabinet No. 190. Top and front are of selected Circassian Walnut veneer, hand-polished finish.



No. 190.

Record-Cabinets.

All have finished backs.

No. 280. Price \$8 when ordered with Products, see page 3. Sold alone for \$9.

Choice of selected Quarter-sawn Golden-Oak, or selected-Mahogany veneer; polished finish. Cabinet is made to hold, in an orderly manner, 128 Graphophone Disc Records of any size, to 12 in.

Top is 19½ x 17½ in. and will hold any size Graphophone. Height, from floor to top, is 34 in. French legs, cast-brass trimmings.

*From Warren, Ohio. See paragraph 105.

No. 380. Same Cabinet as No. 280, at same prices, except that it has five sliding shelves, each of which contains 30 pegs for holding Cylinder Records.

*From Warren, O. See paragraph 105.



No. 280.

Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 56

Leather Turkish Rocker No. 30250.

Price \$25 when ordered with Products, see page 3. Sold alone for \$27.40.

A Mammoth Rocker upholstered in finest quality of genuine Black upholstering Leather, ruffled as illustrated; base trimmed with leather fringe. Imitation leather behind back and under outside of arm. Exposed part of base, finished Weathered-Oak. Fitted with the famous Seng spring which insures perfect comfort in rocking. Spring-seat contains nine double conical springs; is double-stuffed. Seat is filled with tow, covered with heavy layer of genuine hair. Back contains nine double conical springs, is tufted diamond-shape; back and arms are filled with genuine hair. Height of back from seat, 27 in. Seat, 22 in. deep, 22 in. wide between arms; 18 in. from floor. Fitted with metal furniture slides.



No. 30250.

Turkish Rocker No. 50100.

Price \$10 when ordered with Products, see page 3. Sold alone for \$11.

A massive Turkish Rocker covered with best quality of Black imitation-leather, guaranteed to wear equally as well as genuine leather. Filling is tow, covered with cotton. Spring-seat, 21 x 21 in., contains six double conical springs, back is tufted diamond-shape and conforms to body. Back is 30 in. high from seat, total width, 35 in.

Base is of Birch with Mahogany polished finish; fitted with metal furniture slides.



No. 50100.

Mission Morris Chair No. 30100.

Price \$10 when ordered with Products, see page 3. Sold alone for \$11.



No. 30100.

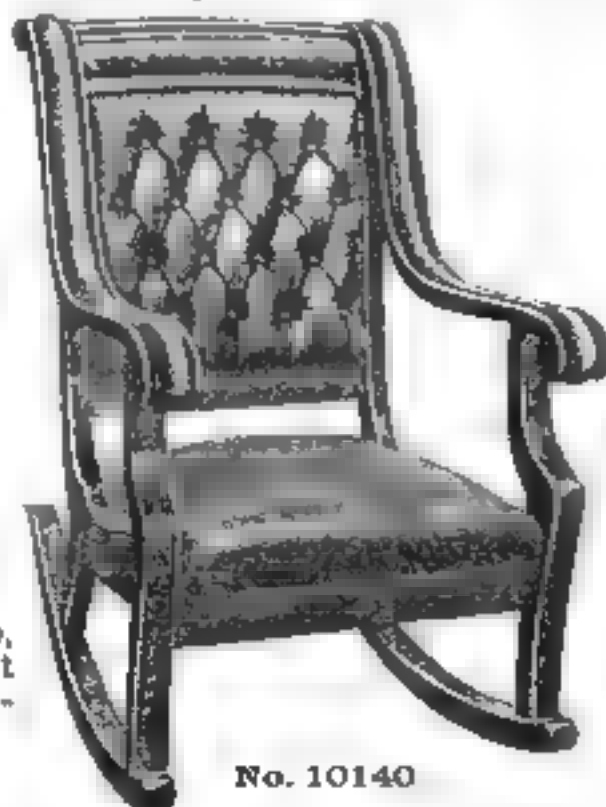
An all-Oak Chair, with Quartered-Oak arms and front. Weathered-Oak waxed finish; upholstered in genuine Spanish Leather, with spring seat and back. The back will adjust to five different positions. Legs fitted with metal slides.

Magazine rack under each arm, 3 x 16 x 19 in. The front posts are 5 in. wide, arms, 4 1/2 in. wide; width of seat between arms, 20 1/2 in.; height from seat to top of back, 28 in.; total width, 30 1/2 in.; height, 40 1/2 in. Shipped knocked down.

Library Rocker No. 10140.

Price \$14 when ordered with Products, see page 3. Sold alone for \$15.

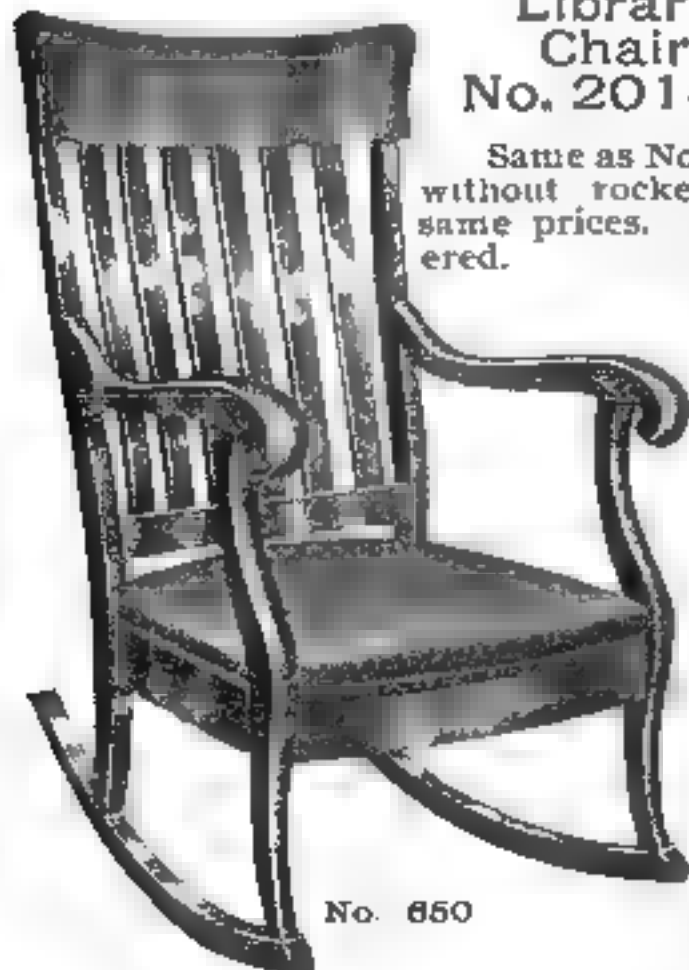
An elegant, roomy Rocker of massive construction. Height of back from seat, 26 in.; seat is 20 1/2 in. wide between arms, 22 in. deep. The heavy, shaped



No. 10140

Library Chair No. 20140.

Same as No. 10140, without rockers, at same prices. Cast-iron.



No. 650

Rocker No. 650.

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

A new and attractive design of high-back Rocker, combining style, comfort and durability.

Made of selected stock; polished finish. Choice of Oak, Golden-Oak finish, or Red Gum with Mahogany finish.

Shaped back is 27 in. high from seat. Spring seat, upholstered in genuine Black Leather, is 19 1/2 in. wide between arms; 18 1/2 in. deep.



No. 375.

Mission Rockers.

No. 375. Price \$7.50 when ordered with Products, see page 3. Sold alone for \$8.50.

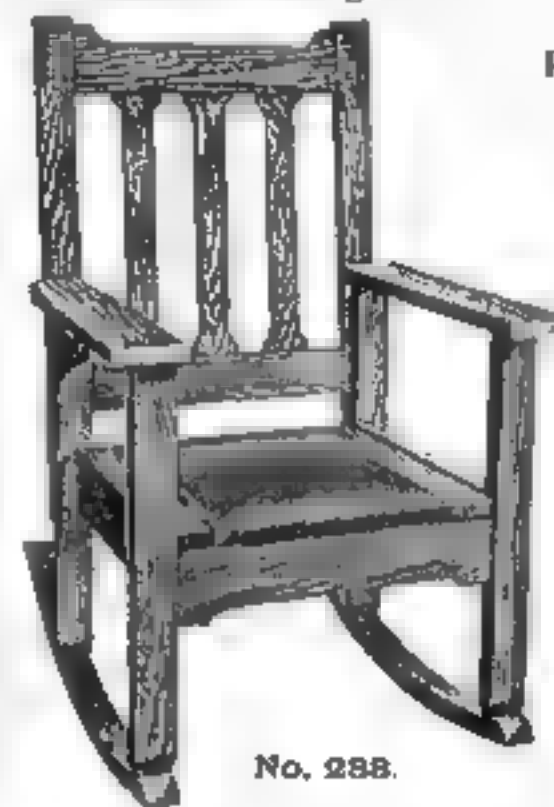
A massive Mission Rocker. Built of heavy, selected Quartered-Oak stock with Weathered-Oak waxed finish. The large, comfortable spring seat, 23 1/2 in. wide and 20 1/2 in. deep, is covered with genuine Leather in a rich shade of red, finished with leather gimp and antique brass-headed nails. Height of back from seat, 29 in.



No. 950.

No. 950. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

A strong and exceedingly comfortable Rocker of selected Oak, with Weathered-Oak waxed finish. The curved back-panel is 13 in. wide. The large upholstered spring seat, 21 x 22 in., is covered with imitation-leather in Spanish-Leather effect, finished with gimp and large-headed nails. Height of back from seat is 24 in. Shipped knocked down.



No. 288.

No. 1050. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Substantially-made and comfortable Mission Rocker. Made of solid Oak, Weathered-Oak waxed finish.

Has upholstered spring-seat, 19 x 20 1/2 in., covered with imitation-leather in Spanish-Leather effect. Height of back from seat, 24 1/2 in.; width of seat, 27 1/2 in. Shipped knocked down.



No. 1050.

Massive Leather Slumber Rocker No. 10130.

Price \$13 when ordered with Products, see page 3. Sold alone for \$14.25.

Choice of polished Golden Oak, with Quarter-sawn front, or Birch, with Mahogany polished finish, and choice of rich Maroon or Black Leather.

This well-named, roomy and substantial Rocker is the acme of luxurious ease. Gracefully curved seat, back and head-roll all afford welcome rest. The rich, diamond-tufted cushions are covered with the finest quality of genuine Leather and filled with soft hair of extra quality; finished with leather gimp and nails.

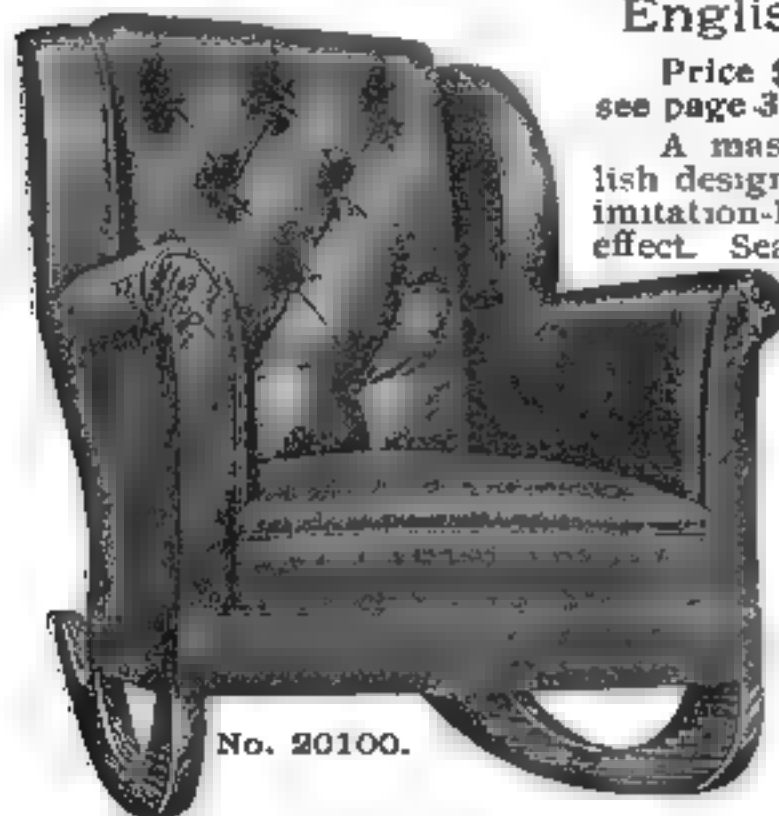
The frame is massive and perfectly proportioned; shaped arms; carved front-rail. Height of back from seat, 27 in.; seat is 22 in. wide between arms. Points West of Mississippi River from St. Louis, Mo. See paragraph 104.



No. 10130.

Spanish Leather. Brown and Olive-Green are the shades of color that predominate in the genuine Spanish Leather used on our Rockers.

Weathered Oak is a furniture trade term, describing the finish usually given Mission Furniture. It is a flat brownish-black color.

**English Rocker No. 20100.**

Price \$10 when ordered with Products, see page 3. Sold alone for \$11.

A massive, all-over stuffed Rocker of English design; upholstered in the best quality imitation-leather in Brown Spanish-Leather effect. Seat, arms and wings are upholstered plain back diamond-tufted.

The back is 18½ in. wide between wings and 25 in. high above seat. Seat contains six heavy, double-cone springs; 20 in. wide between arms, 20 in. deep. Total width of Rocker at front, 31 in. Rocker-sweeps are finished in Golden-Oak color.

No. 20100.

made of 5-ply veneer, making Rocker light and practically indestructible. Choice of Oak, polished Golden-Oak finish, with selected Quarter-sawn Oak veneer on top of seat and face of back, or Birch, polished Mahogany finish, with genuine-Mahogany veneer on seat and back.

Back is 20 in. high from seat. Seat is 19½ in. wide between arms, 17 in. deep.

Rocker No. 250.

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

A Rocker of unique and pleasing design.

The shaped arms in front are 12 in. above seat. Has eight oval back-slats making a very easy and comfortable Rocker.

Height of back from seat, 25½ in. Saddle-seat, 17½ x 21½ in.

Choice of Quarter-sawn Oak, Golden-Oak finish, or Birch, with Mahogany finish. Polished.



No. 250.

**Bent-Arm Rocker No. 820.**

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.50.

A comfortable high-back Rocker with an embossed fibre seat. Made by Larkin Co. of air-seasoned solid Oak, Golden-Oak finish.

Height of back from seat, 27 in. Seat, 17 x 19 in.

Solid-Oak Sewing-Rocker No. 213.

Price \$1.30 when ordered with Products, see page 3. Sold alone for \$1.50.

The Rocker embodies strength, comfort and beauty, and is a perfect sewing or nursery chair. It is finished in Golden Oak. Fine cane seat, 17½ x 17 in.; height of back from seat, 25½ in. Back slats deeply embossed.



No. 150.

Swivel Chair No. 150.

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

A comfortable, saddle-seat Chair, made of selected Quarter-sawn Oak with polished Golden-Oak finish. Raised and lowered by hand wheel, which is so arranged as to prevent Chair from raising or lowering when revolved. New patent tilting-device.

Back of chair is 19 in. high from seat, which is 21 in. wide x 19 in. deep. Distance between arms, 27 in. Ball-bearing casters.



No. 850.

Rocker No. 850.

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.75.

A strong, graceful Rocker. The continuous-roll-seat and -back are



No. 233.

High-Back Rocker No. 233.

Price \$3.30 when ordered with Products, see page 3. Sold alone for \$3.80.

Choice of solid Oak, Golden-Oak finish, or Red Gum Mahogany finish; polished. Very substantially made, extremely comfortable saddle-seat. Approved by all wanting a Rocker with back extending above the head. Height of back from seat, 29½ in.; height of arm from seat, 11 in. Seat is 21½ x 18½ in. over all.

Bedroom Chair No. 430.

Price \$3 when ordered with Products, see page 3. Sold alone for \$3.50.

A Chair combining strength and beauty. Choice of winter-cut, end-dried, White Maple with Bird's-eye Maple veneer on front of back, natural color polished finish, or Birch, polished Mahogany finish with genuine-Mahogany veneer on front of top-rail and back-panel. Cane seat.

Height of back from seat, 16 in. Seat is 15½ x 15½ in., 17 in. deep.



No. 430.

Bedroom Rocker No. 235.

Price \$3.50 when ordered with Products, see page 3. Sold alone for \$4.

Construction and style same as Chair No. 430. Height of back from seat, 20½ in. Seat 15 in. deep.



No. 235.

Camp Chair No. 119.

Price \$1.90 when ordered with Products, see page 3. Sold alone for \$2.10.

A useful and comfortable Chair for use indoors and out. Frame is of White Maple, natural finish, varnished. Back and seat are of extra-heavy duck. Width of seat between arms, about 16½ in. Height of back from seat, about 18½ in. Folds compactly. Weight, 12 lbs.

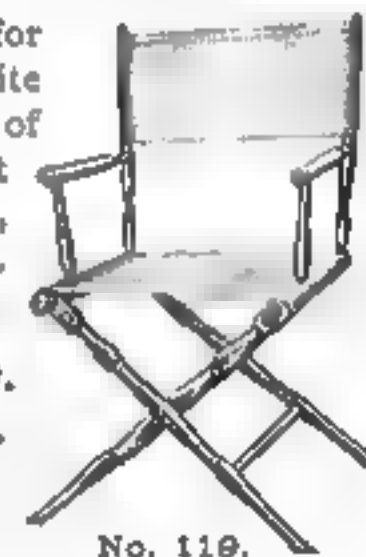


No. 510.

Folding Chair No. 510.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.15.

A comfortable and serviceable Chair; adapted for autos, buggies, motor boats, camps, etc. Black japanned steel frame; will not rust. Back and seat are of brown duck. Height of back, 29 in. Seat is 15½ in. high, 10 in. square. Folds into space, 21½ x 14 x 2½ in.



No. 119.

Mission Library Set No. 370.

Price \$7 when ordered with Products, see page 3. Sold alone for \$8.



No. 370.

Set consists of one Table, one Rocker and one Ottoman. Made of Oak, Brown Fumed-Oak finish.

Shipped knocked down all in one crate; easily set up.

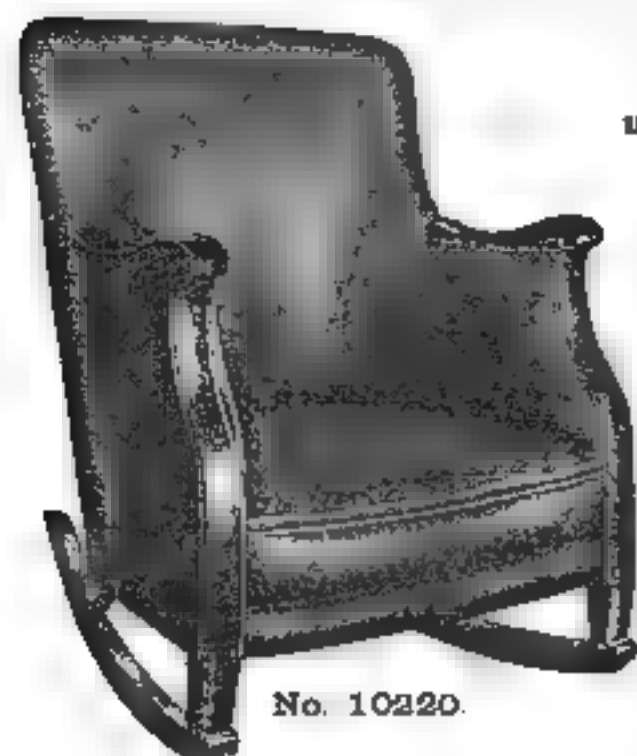
Top of Table is 24 x 34 in.; height, 29 in. Hasshelf, 8 in. wide and drawer, 13½ x 17 x 2½ in., inside measurements.

Rocker measures 19 in. between arms; width of arms, 3¼ in. Seat is 17½ in. Height of back from seat, 19½ in.

Ottoman is 11½ x 17½ in.; height, 15½ in.

Rocker has spring seat, Ottoman padded seat; covered with imitation-leather in Spanish-Leather effect.

Colonial Rocker No. 10220.



No. 10220.

Price \$22 when ordered with Products, see page 3. Sold alone for \$23.90.

A beautiful colonial Rocker upholstered in best quality genuine black upholstering Leather over tow and cotton filling. Back double stuffed. Outside of back and sides covered with imitation leather.

Seat, 20 x 20 in., has eight double-cone tempered steel springs. Height of back from seat, 25 in.

Exposed parts of frame are Birch, polished Mahogany finish.

Chautauqua Rocker-and Reclining-Chair No. 550.

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Back can be adjusted by patent devices to five positions, and changed at will by occupant. Seat and back are made easy by oil-tempered spiral springs. Very strong, and perfectly simple in construction.

Choice of Oak, polished Golden-Oak finish, or Red Gum, with polished Mahogany finish. Upholstered with checked Velour in choice of Red, Brown or Green, stuffed with best tow. Seat is 19½ in. wide between arms, 20 in. deep. The reclining back measures 26 in. from seat to top of head-rest. Chair has an adjustable foot-rest, 14 in. high. When it is hidden beneath the seat, Chair becomes a Spring Rocker of handsome design. Fitted with metal slides. Shipped knocked down. Points in N. Eng., N. J., N. Y. and Pa. from Oneida, N. Y. See paragraph 104.



No. 550.



No. 450.

Rocker No. 450.

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Choice of Quarter-sawed Oak, with polished Golden Oak finish, or Red Gum, with polished Mahogany finish.

A Rocker designed for durability and comfort. The curved back is 26 in. high from seat and 21 in. wide. The spring seat, filled with best tow with cotton top, is 19½ in. wide between arms, 18½ in. deep. Rocker has square front-posts. Shipped knocked down.

Choice of Red or Green center-pattern check Velour.

Sleepy Hollow Rocker No. 750.

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.75.

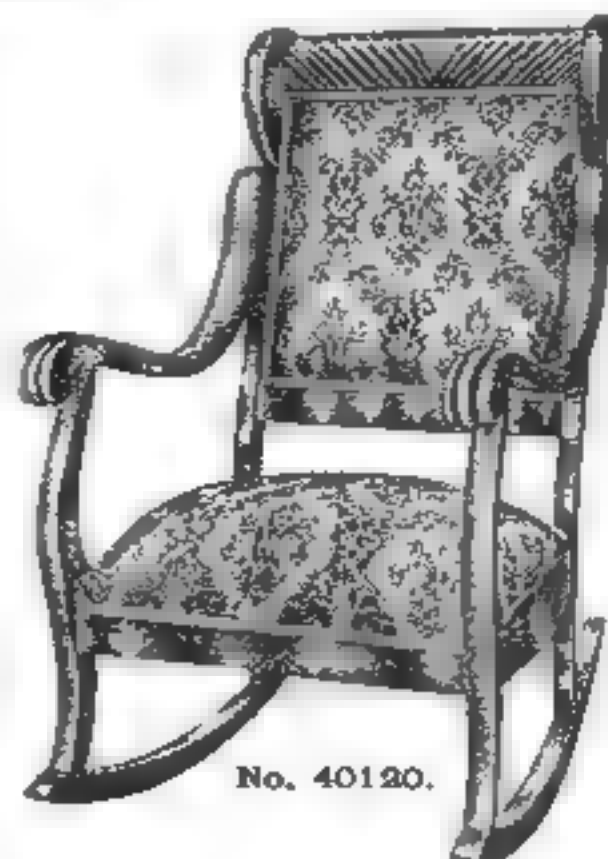
This comfortable Rocker is well made in every particular. Choice of Oak, Golden-Oak finish, or Birch, Mahogany finish; polished.

Height of back from seat, 25½ in.; seat, 20 in. wide between arms and 18 in. deep.

Upholstering in seat and back is reinforced with webbing. Choice of Red or Green center-pattern checked Velour. Shipped knocked down.



No. 750.



No. 40120.

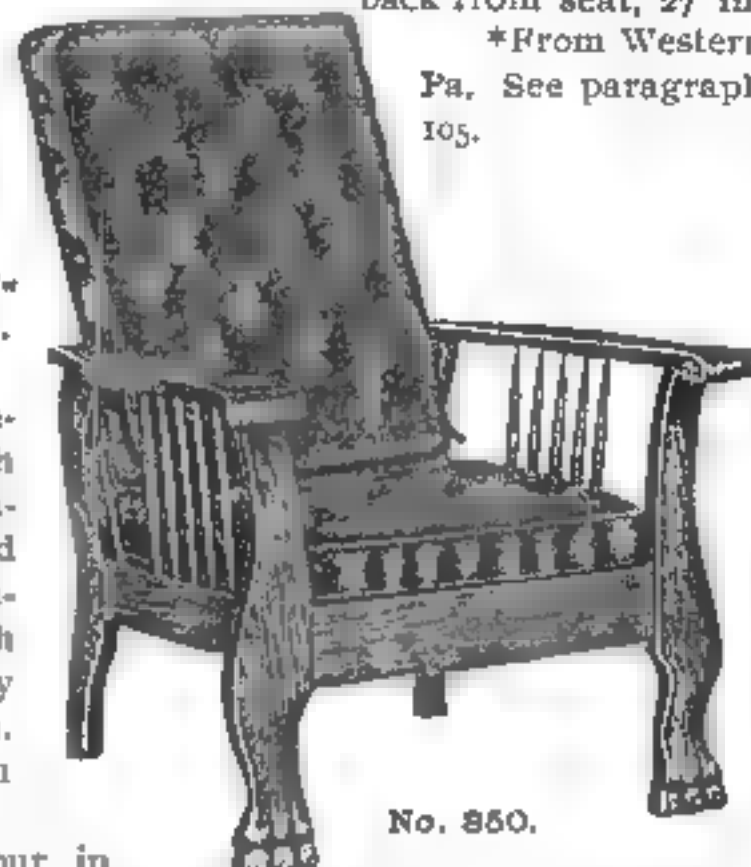
Rocker No. 40120.

Price \$12 when ordered with Products, see page 3. Sold alone for \$13.

A high-class, roomy Rocker, made of Birch and Maple with highly polished Mahogany finish. Upholstered with a fine grade of Oriental Tapestry; predominating colors are Light-Brown and Cream-color. Top roll of back is finished to represent Crotch-Mahogany.

Seat contains nine seat-springs. Back and seat are filled with best tow with heavy cotton top; size, 20 x 20 in. Bent arms are 2½ in. wide. Height of back from seat, 27 in.

*From Western Pa. See paragraph 105.



No. 350.

Morris Chairs.

No. 350. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Choice of Oak, polished Golden-Oak finish, or Red Gum, with polished Mahogany finish. Comfortable, reversible, closely tufted cushions, 4 in. thick, having African-fibre center, heavily covered with genuine hair. Well and honestly made for severe wear. Seat is 17 in. from floor. Seat-cushion is 21 x 21 in.; the back, 20 x 27 in.

Choice of plain or figured Velour, in choice of Red or Green. Full box-seat with six oil-tempered coil springs.

Back adjustable to five positions. Oxidized fixtures. Height of back from floor, 37 in.; shaped-feet, 1½ x 4 in.; roll-front arms, 4½ in. wide, and only 27½ in. long; front-rail is 4 in. wide; side-rails, 3½ in. wide; fitted with metal slides. Shipped knocked down. Points in N. Y. and New Eng. from Oneida, N. Y. See paragraph 104.

No. 480. Price \$8 when ordered with Products, see page 3. Sold alone for \$9.



No. 480.

An artistic and substantial frame. Choice of Oak in highly polished Golden-Oak finish, with Quarter-sawed Oak front and arms, or Birch, with polished Mahogany finish.

The automatic adjustment, almost hidden by the cushions, is simple and is easily operated.

Has shaped arms 3½ in. wide and 28 in. long, front-legs, 2½ x 4 in. with carved claw-feet; fitted with metal slides. Oval front-rail 5 in. wide; 14 spindles under arms turned from 1-in. stock. Seat is 21 in. square and 16½ in. from floor. Chair is 29½ in. wide at arms, 40½ in. high from floor.

Full box-seat, six oil-tempered coil springs.

The reversible cushions, 21 x 21 x 4 in. and 20 x 28 x 4 in. are made with an African-fibre center, completely covered with a heavy layer of genuine hair. Choice of Green or Red checked Velour. Shipped knocked down.

Morris Rocker No. 580.

Price \$8 when ordered with Products, see page 3. Sold alone for \$9.

Same as Morris Chair No. 480, except for the addition of the rockers and a slight change in the carved claw-feet. Shipped knocked down.

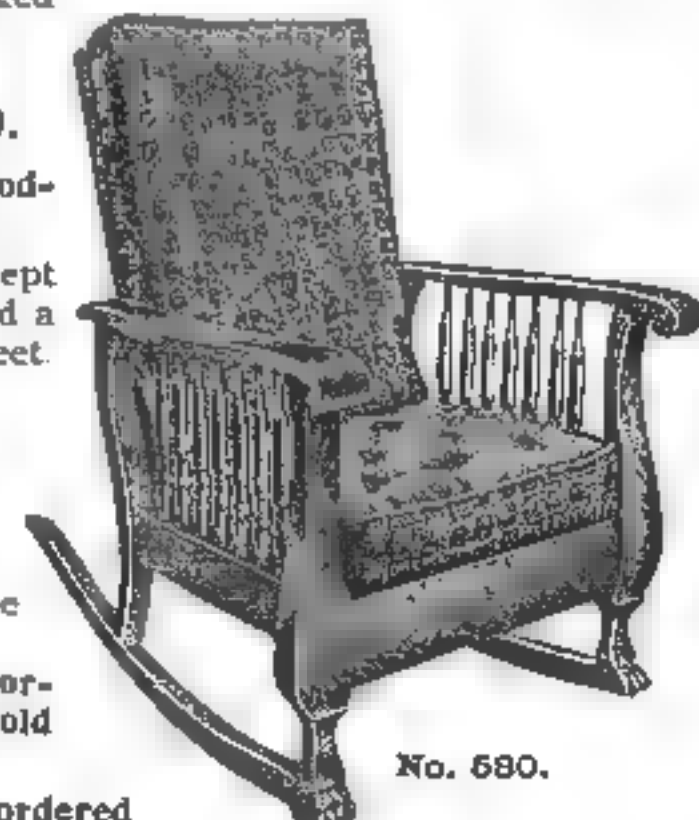
Invalid Chairs.

Descriptive circular sent on request.

From Toledo, Ohio. See paragraph 104.

No. 30140. Price \$14 when ordered with Products, see page 3. Sold alone for \$15.

No. 20200. Price \$20 when ordered with Products, see page 3. Sold alone for \$21.

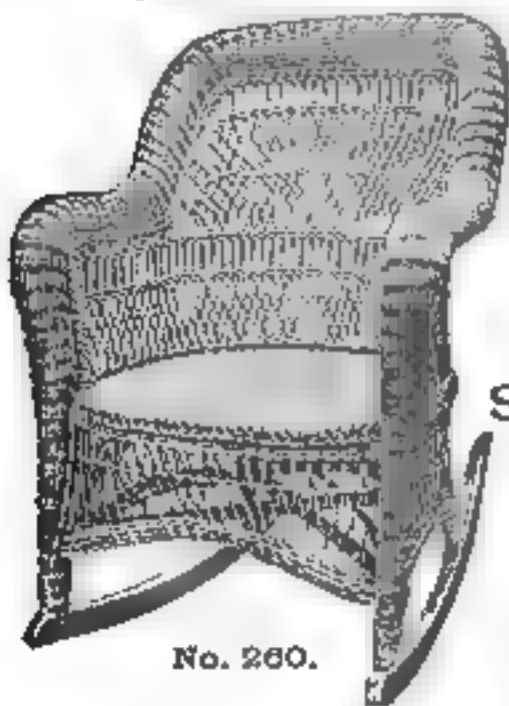


No. 580.

Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 56

Solid-Comfort Reed Rocker No. 260.

Price \$6 when ordered with Products, see page 3. Sold alone for \$6.50. A high-grade, roomy and exceedingly comfortable Reed Rocker; height of back from seat, 21 in.; seat, 18½ x 18½ in. Arms, 11½ in. high. The solid roll, beginning at bottom of leg, extends around back and adds greatly to its strength and appearance. Closely woven back and skirt. Only first quality full-round Reed used in this Rocker. Flat reeds used in seat. Nicely finished with two coats of reed varnish.



No. 260.

Solid-Comfort Reed Chair No. 360.

Same design as No. 260, without rockers, at same prices.



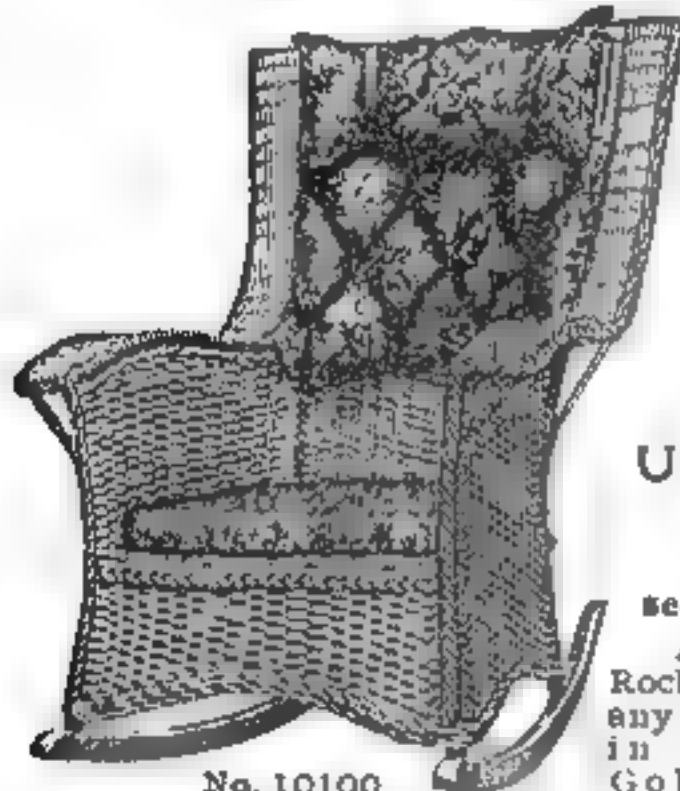
No. 360.

Upholstered Reed Rocker No. 10100.

Price \$10 when ordered with Products, see page 3. Sold alone for \$11.

A massive Reed Rocker; made for comfort. Finished in a rich Golden-Brown. The seat and back are fitted with genuine-tapestry cushions in a pretty forest-green pattern, lined with denim.

Seat is 20½ in. wide, 19½ in. deep; arms, 4½ in. wide. Back, 28½ in. high above seat; 29½ in. wide at top. Total width at front, 32½ in.



No. 10100

seat have genuine-tapestry covered cushions of a pretty design in Brown and Green, lined with denim.

Upholstered Reed Rocker No. 170.

Price \$7 when ordered with Products, see page 3. Sold alone for \$8.

A dainty Reed Rocker suitable for any room, finished in a beautiful Golden-Brown color. Back and

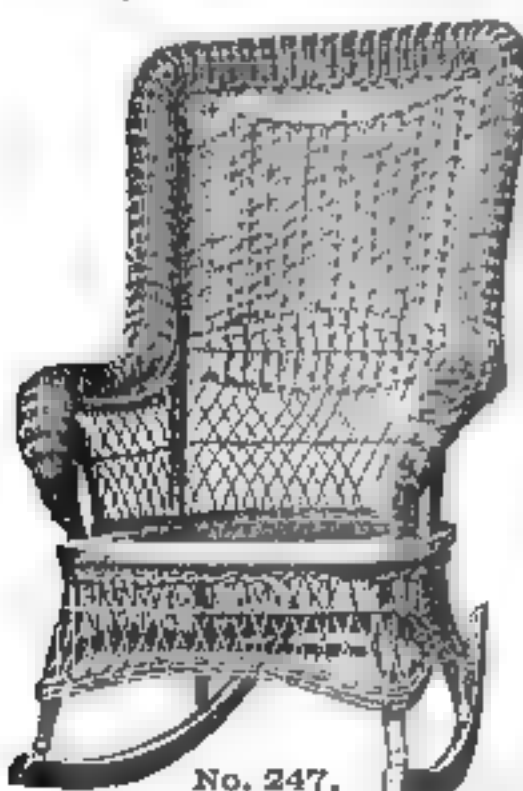


No. 170.

Sweet Home Reed Rocker No. 247.

Price \$4.70 when ordered with Products, see page 3. Sold alone for \$5.

Best quality of full-round Reed, close-woven cane seat, and full roll. A very handsome Rocker. Height of back from seat, 30 in.; seat, 19 in. deep and 20



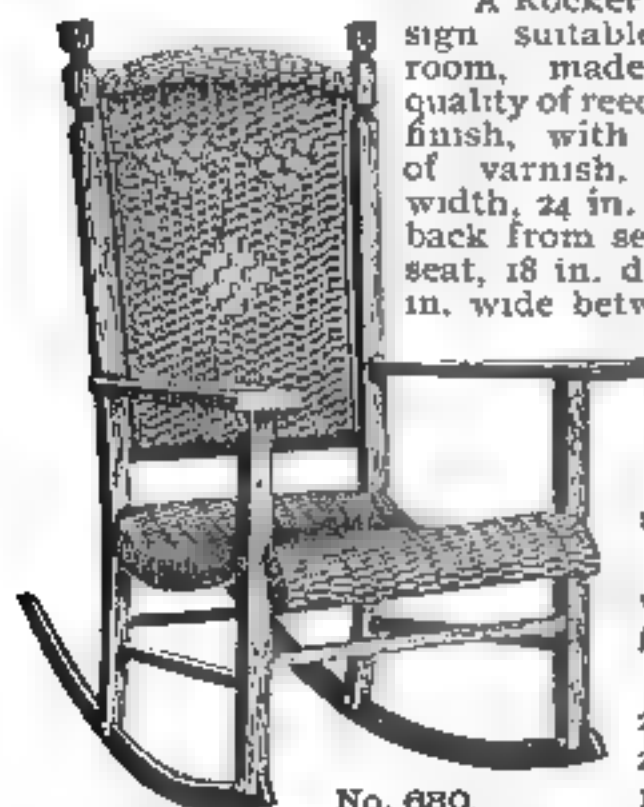
No. 247.

in. wide. Natural finish with two coats of varnish.

Reed Rocker No. 530.

Price \$3 when ordered with Products, see page 3. Sold alone for \$3.50.

A Rocker of new design suitable for any room, made of best quality of reed. Natural finish, with two coats of varnish. Extreme width, 24 in. Height of back from seat is 26 in.; seat, 18 in. deep and 16 in. wide between arms.



No. 530.



No. 530.

Mammoth Rocker No. 630.

Price \$3 when ordered with Products, see page 3. Sold alone for \$3.50.

Seat and back of heavy Reeds, closely woven; heavy Oak frame, Golden-Oak finish throughout.

Height of back from seat, 28 in.; width, 28½ in. Seat is 20½ in. wide between arms, 20 in. deep. Arms are 4½ in. wide. Posts, 1½ in. square.

Reed Tete-a-Tete No. 1150.

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

A popular seat for reception-hall or living-room. Light, strong, comfortable.

Full-roll back and arms. The (cane) seat is 35 in. long and 17 in. deep; height from floor to top of back, 38 in. Natural finish with two coats of varnish.



No. 1150.

Willow Chair No. 470.

Price \$7 when ordered with Products, see page 3. Sold alone for \$8.

A comfortable Willow Chair for any room or on veranda; perfectly sanitary, can be washed with soap and water without injury.

Made of imported, sap-peeled willows, natural finish.



No. 470.

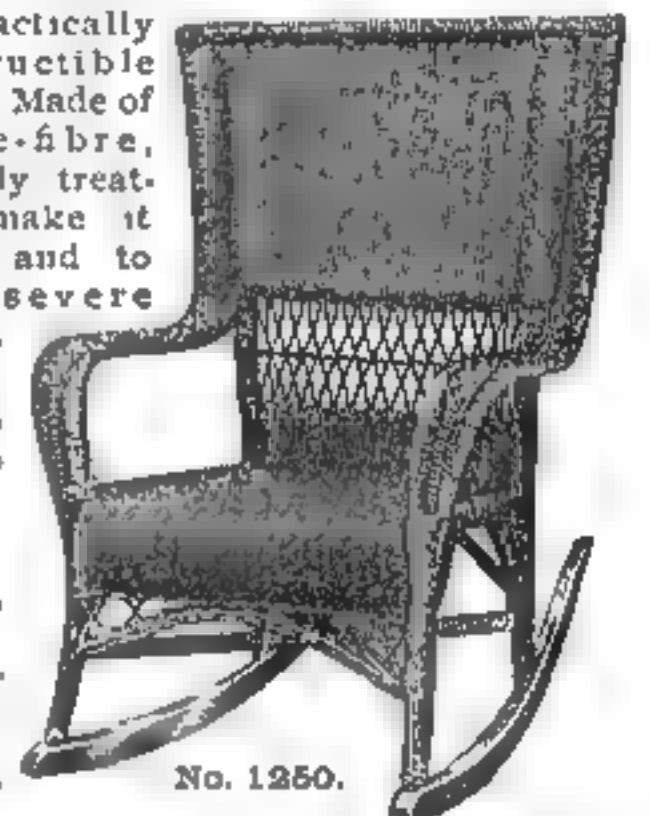
Has tufted cushion 2 in. thick, covered with plain light-green denim.

Height of back from seat, 26 in.; arms, 4½ in. wide; seat is 20 in. wide x 19 in. deep; extreme width, 30 in.

Rocker No. 1250.

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

A comfortable and practically indestructible Rocker. Made of a rope-fibre, chemically treated to make it



No. 1250.

water-proof, and to withstand severe

weather; can be washed without injury. Color is a Forest-green tint.

Height of back from seat, 24 in. Width, 26½ in. Seat is 18 in. wide between arms, 17 in. deep. Arms are 3½ in. wide.

Rocker No. 1350.

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

A Rocker combining lightness, excellent style and perfect comfort. The back is of 5-ply and seat 3-ply built-up construction, guaranteed not to separate or warp. Choice of selected Quarter-sawn Oak, polished Golden-Oak finish, veneer seat and back, or Birch, polished



No. 1350.

Mahogany finish, genuine-Mahogany veneer seat and back.

Seat is 20 in. wide, 18½ in. deep; back is 22 in. wide at top and 24 in. high above seat. Shipped knocked down. Full instructions for setting up accompany each Rocker.

Rocker No. 340.

Price \$4 when ordered with Products, see page 3. Sold alone for \$4.50.

A comfortable and substantial Rocker. The shaped arms are 11 in. high from seat in front. Height of back from seat, 27½ in. Saddle-seat is 21 in. wide, 18 in. deep. Choice of Quarter-sawn Oak, Golden-Oak finish or Birch, Mahogany finish. Polished.



No. 340.

Colonial Rocker No. 730.

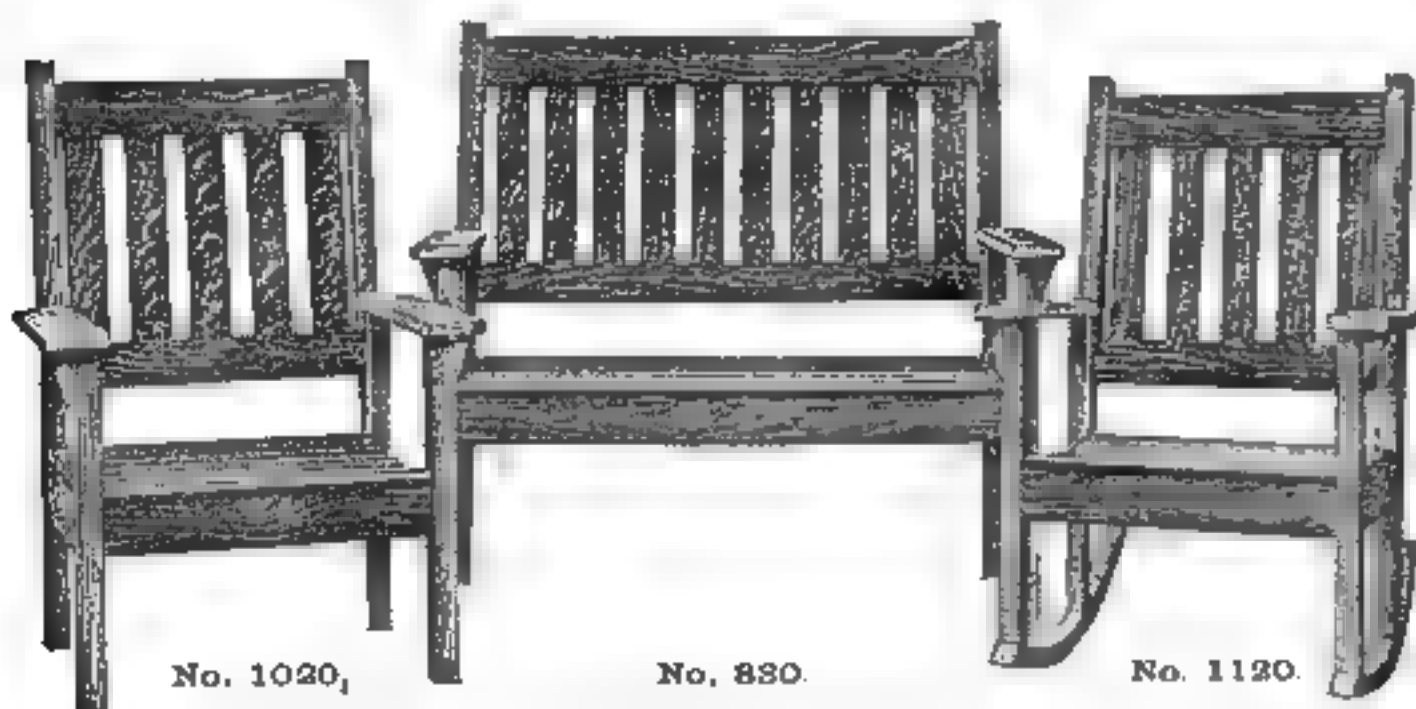
Price \$3 when ordered with Products, see page 3. Sold alone for \$3.50.



No. 730.

A strong, comfortable and attractive Rocker of Colonial design. The seat and back are of 5 ply, built-up, indestructible construction, veneered with selected Quarter-sawn Oak or genuine-Mahogany. Height of back from seat, 25 in.; seat, 18½ in. wide, 19 in. deep. Choice of Golden Oak or Mahogany; polished finish. Shipped knocked down. Easily set up.

Three-Piece Mission Suite.



No. 1020. Chair. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.50.

No. 1120. Rocker. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.50.

No. 830. Settee. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.50.

A roomy, comfortable Suite, suitable for any room or veranda. Made of selected solid Oak, Weathered-Oak waxed finish. Slatted seats. Arms are $3\frac{1}{2}$ in. wide, 20 in. long. Heights of backs from seat are 22 in. Shipped knocked down.

The Settee is 43 in. long; seat, $17 \times 36\frac{1}{2}$ in.

Seats of Chair and Rocker are 17 in. deep, $18\frac{1}{2}$ in. wide between posts. Rocker-sweeps are bent from selected close-grained Oak.

Sofa No. 680.



No. 680.

Price \$8 when ordered with Products, see page 3. Sold alone for \$8.50.

Made of selected Birch with polished Mahogany finish. The seat contains 16 springs. Choice of Red or Green Silk Damask covering. Moulded arms and hand-carved French legs. Seat is 18 in. deep, $36\frac{1}{2}$ in. long between posts, and 17 in. high from floor. Back is $16\frac{1}{2}$ in. high from seat. Matches Chair No. 1550.

From Northern N. Y. See paragraph 104.

Parlor Chairs.

No. 1550. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

A graceful pattern; full spring-seat. Choice of Red or Green Silk Damask covering. The French legs and back panels are beautifully carved, moulded arms. Height of seat from floor, 17 in.; back, $16\frac{1}{2}$ in. high from seat. Birch frame, polished Mahogany finish. Matches Sofa No. 680.



No. 1550.



No. 780.

No. 780. Price \$8 when ordered with Products, see page 3. Sold alone for \$9.

This chair is of unique and beautiful design and is suitable for use as a reception or parlor chair. Made of Birch, polished Mahogany finish; height, $30\frac{1}{2}$ in.; width, 27 in.; depth, $20\frac{1}{2}$ in.

Has genuine hair-filled loose cushion, covered with plain silk-plush held by silk cords and tassels on a webbed-seat. Choice of Crimson or Green.

Corner Parlor Chair No. 440.

Price \$4 when ordered with Products, see page 3. Sold alone for \$4.50.

A dainty, odd Chair of this character finishes the parlor appointments. The spring seat with patent steel-wire construction is upholstered in an extra grade of tow with heavy hair top; polished, Mahogany-finished Birch frame. Silk Damask in choice of Green or Red.

Legs fitted with metal slides. Seat, 16 in. high, 20 in. in diameter; back, 16 in. from seat.



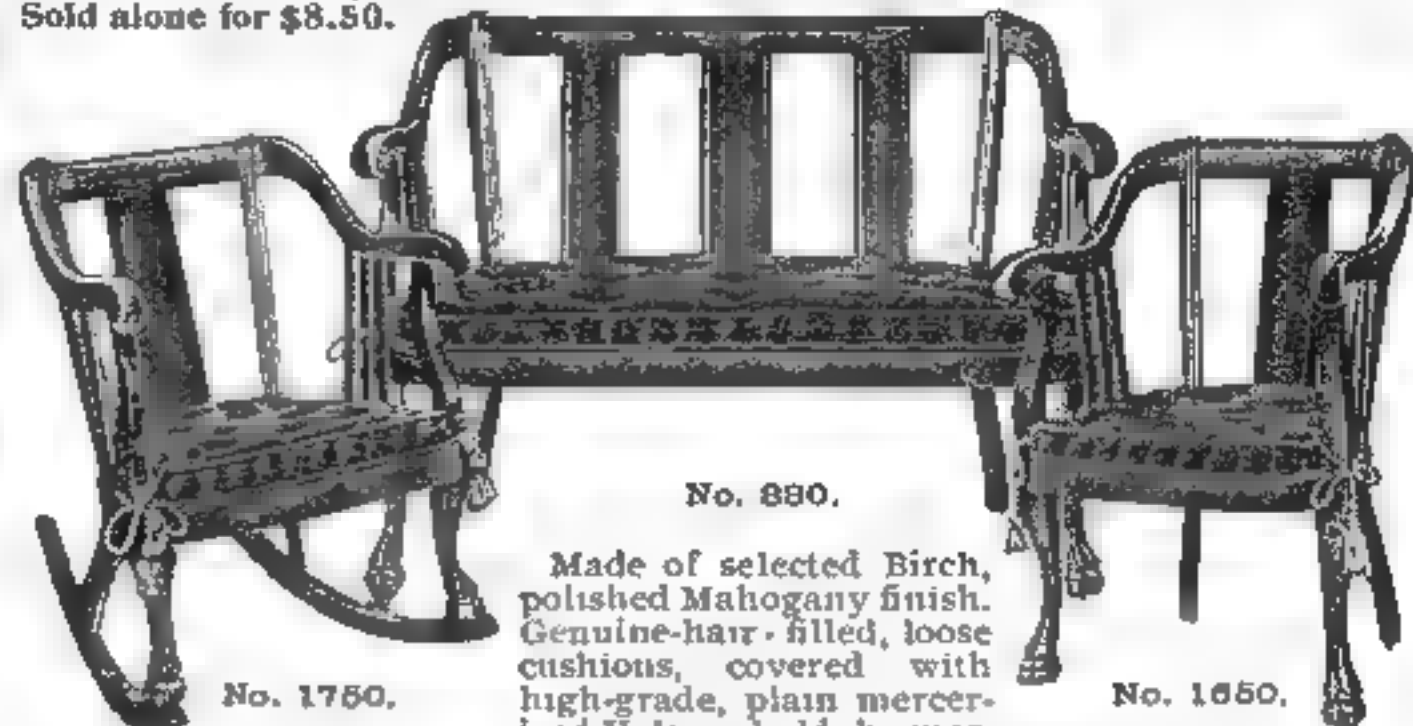
No. 440.

Three-Piece Parlor Suites.

No. 1650. Chair. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

No. 1750. Rocker. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

No. 880. Sofa. Price \$8 when ordered with Products, see page 3. Sold alone for \$8.50.



No. 880.

Made of selected Birch, polished Mahogany finish. Genuine-hair-filled, loose cushions, covered with high-grade, plain mercerized Velour, held by mercerized cord and tassel on veneered seat. Spindle-carved claw-feet. Chair and Sofa fitted with metal slides. Choice of Crimson or Green cushions.

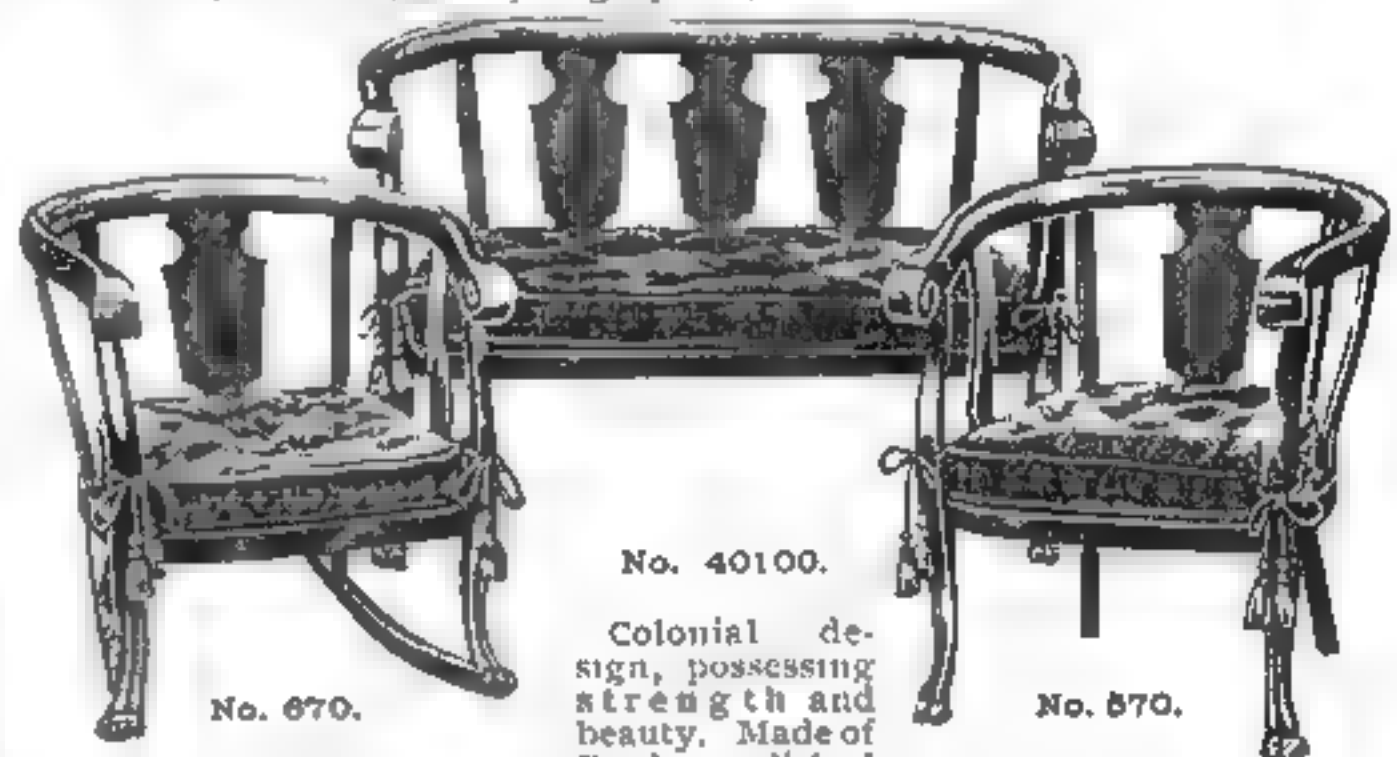
Chair is $24\frac{1}{2}$ in. wide, 20 in. deep. Rocker is $24\frac{1}{2}$ in. wide, 20 in. deep. Sofa is $44\frac{1}{2}$ in. wide, 20 in. deep. Height of backs from seat, 20 in.

No. 570. Chair. Price \$7 when ordered with Products, see page 3. Sold alone for \$7.50.

No. 670. Rocker. Price \$7 when ordered with Products, see page 3. Sold alone for \$8.

No. 40100. Sofa. Price \$10 when ordered with Products, see page 3. Sold alone for \$11.

From Eastern Pa. See paragraph 104.



No. 40100.

Colonial design, possessing strength and beauty. Made of Birch, polished

Mahogany finish. Has genuine-hair-filled loose cushions covered with fine-quality, plain silk-plush, held by tasseled silk cords on webbed-seat. Hand-carved claw-feet. Sofa and Chair are fitted with metal slides. Choice of Crimson or Green Cushions. Chair is $30\frac{1}{2}$ in. high, $27\frac{1}{2}$ in. wide, 20 in. deep. Rocker is 29 in. high, $27\frac{1}{2}$ in. wide, 20 in. deep. Sofa is $30\frac{1}{2}$ in. high, $46\frac{1}{2}$ in. wide, 20 in. deep. Height of backs from seat, 18 in.

No. 540. Armchair. Price \$4 when ordered with Products, see page 3. Sold alone for \$4.50.

No. 930. Reception-Chair. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.50.

No. 1850. Sofa. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.75.

Points in Ill., Mont., No. and So. Dak., Wis., Ohio and East of Ohio from Northern N. Y. See paragraph 104.



No. 1850.

An artistic design. The frames are made of selected Birch with polished Mahogany finish. Choice of Green or Red covering in two-tone check Velour; edges trimmed with Eastlake silk gimp. The patent spring-construction is fully guaranteed. The Reception-Chair contains 4 conical steel springs, Armchair 5 and Sofa 13. Filling is a good grade of sweet, clean tow with a heavy cotton top. Dimensions of seats, Reception-Chair, 17×18 in.; Armchair, $19 \times 21\frac{1}{2}$ in.; Sofa $19 \times 40\frac{1}{2}$ in. Height of backs from floor, 36 in. Seats 19 in. from floor. Legs fitted with metal slides.

No. 930.

No. 540.

Umbrella-Stands.

Price \$1 each when ordered with Products, see page 3. Sold alone for \$1.20.

No. 110. Bamboo. This Umbrella-Stand is handsome and substantial. The hand-decorations are permanent. They are applied by heat, not painted on. Removable brass drip-pan. The Stand is 29½ in. high and 10¼ in. square.

No. 210. Mission. A roomy Umbrella-Stand of Mission design, in Weathered-Oak waxed finish. Posts are 1½ in. square. Height, 28 in.; 12 in. square. Has 7-in. removable brass drip-pan. Shipped knocked down

No. 410. Pottery. Made of Pottery with blended glazed finish; embossed conventionalized floral finish. Scalloped top. Color, green shading to light-green, yellow and brown. Height, 18¼ in.; diameter, 8¾ in.

Price \$2.50 when ordered with Products, see page 3. Sold alone for \$2.75.

No. 325. Brass. An extra-heavy Brass Umbrella-Stand in English brushed finish, lacquered to prevent tarnishing. Has two cast-brass lion's heads holding handles. Height, 22¾ in.; diameter, 10½ in.

Oak Costumer No. 310.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.15.

This Costumer, or Hall Tree, as it is sometimes called, is an almost indispensable article for small halls and bedrooms. Occupies but little space, while its hook-capacity is surprisingly great. Will not tip over, but supports the heaviest clothing as well as hats.

Has Golden-Oak finish; four double brass-hooks and four wood pins. Costumer is 5 ft. 8 in. high; staff 1½ in. in diameter. Shipped knocked down

Brass Costumer No. 140.

Price \$4 when ordered with Products, see page 3. Sold alone for \$4.50.

A handsome, substantial, all-Brass Costumer with four double hooks; excellent for small halls and bedrooms. Has four legs, and always stands level.

Diameter of post, 1½ in. Height, 67 in. Shipped knocked down. Easily set up.

Hanging Hat-Rack.

No. 610. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25.

The frame, which is 3 in. wide, is of Quarter-sawed Oak, Golden-Oak polished finish. Has two brass-plated two-way double hooks; plain French plate mirror, 10 x 10 in. Occupies a wall-space 22 x 22 in.

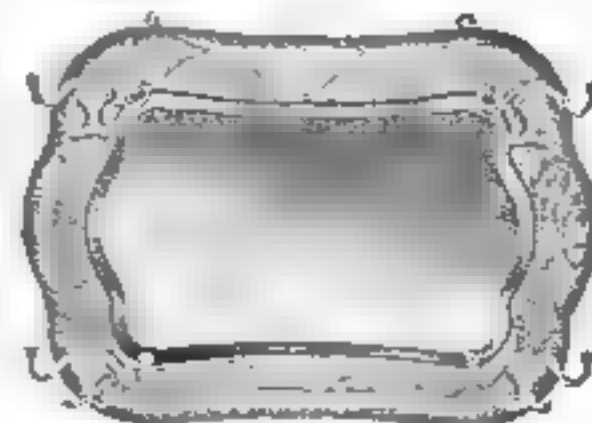
Hall-Rack No. 50200.

Price \$20 when ordered with Products, see page 3. Sold alone for \$21.

A rich, handsome Hall-Rack, with dignity and grace in every line. Height, 80 in.; width, including umbrella-rack, 42 in.; depth, 18 in.; seat is 29 in. wide, 16 in. deep, with box 8 in. deep, making a commodious receptacle for rubbers, etc.

Made of selected Quarter-sawed Oak in choice of beautiful Golden-Oak polished, or Early English rubbed, finish.

The caps on the semi-scroll columns and the claw-feet are hand-carved. Extra-heavy brass umbrella-pan and four brass-plated, two-way double hooks. Has a French beveled plate mirror, 18 x 48 in.; will admit a full length view. Shipped knocked down. From Central Ind. See paragraph 104.



No. 450.

Hall-Seat No. 780.

Price \$8 when ordered with Products, see page 3. Sold alone for \$8.75.

Made of selected Quarter-sawed Oak. Matches No. 450 Hat-Rack in design and finish, and can be used in connection with it. Has heavy-roll arms and carved feet. The loose seat provides a roomy receptacle.

Size, 36 in. long, 17 in. wide and 36 in. high.

Points in Ala., Ill., Ind., Ky., Miss., Ohio, Tenn. and W. Va. from Central Ind. See paragraph 104.

Quartered-Oak Hall-Racks.

SHIPPED KNOCKED DOWN.

No. 550. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.60.

Made of Quarter-sawed Oak with fine Golden-Oak finish. Has four brass-plated, two-way double hooks. French beveled-plate mirror, 8 x 12 in., with hand-carved frame.

Height, 74 in.; width, 23¼ in. Seat is 15½ in. wide, 14 in. deep.

No. 880. Price \$8 when ordered with Products, see page 3. Sold alone for \$9.

Made of Quarter-sawed Oak with rubbed and polished Golden-Oak finish. Has four brass-plated, two-way double hooks; brass-plated umbrella-rack. French beveled-plate mirror, 10 x 17 in.

Rack is 76 in. high, 33 in. wide including umbrella-structure, 19 in. deep. Seat, which is 19½ in. wide, contains a roomy box for rubbers.

No. 40100. Price \$10 when ordered with Products, see page 3. Sold alone for \$11.

A beautiful Hall-Rack made on modern lines; all edges rounded.

Made throughout of selected Quarter-sawed Oak in choice of high-polished Golden Oak, or rubbed Early English, finish.

Has four brass-plated, two-way double hooks, brass umbrella-rack. Seat is 18 in. deep and contains a roomy box for rubbers. French beveled-plate mirror, 18 x 20 in. Carved claw-feet. Height, 76 in.; width, including umbrella-rack, 40 in.

From Central Ind. See paragraph 104.

No. 10160. Price \$16 when ordered with Products, see page 3. Sold alone for \$17.50.

This shapely Rack is 77 in. high, 41 in. wide, including umbrella rack, and 18 in. deep. The seat is 29 in. wide between arms, 18 in. high providing a very comfortable hall seat. Selected Quarter-sawed Oak only is used in the construction. Choice of hand polished Golden-Oak, or rubbed Early English finish. Slipper-box 7 x 14 x 27 in. inside. French beveled-plate oval mirror 18 x 40 in. Four brass-plated, two-way double hooks, brass umbrella-rack, hand-carved claw-feet.

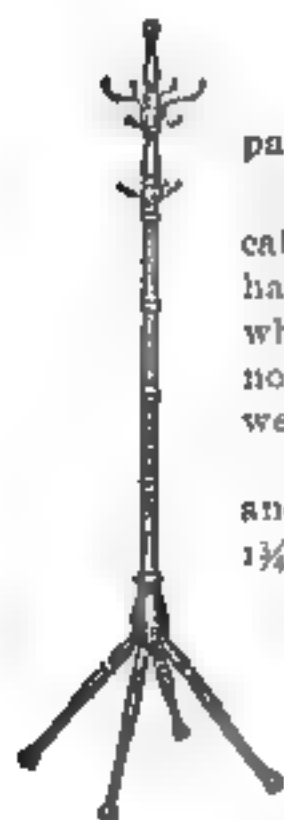
* From Central Ind. See paragraph 105.



No. 110.



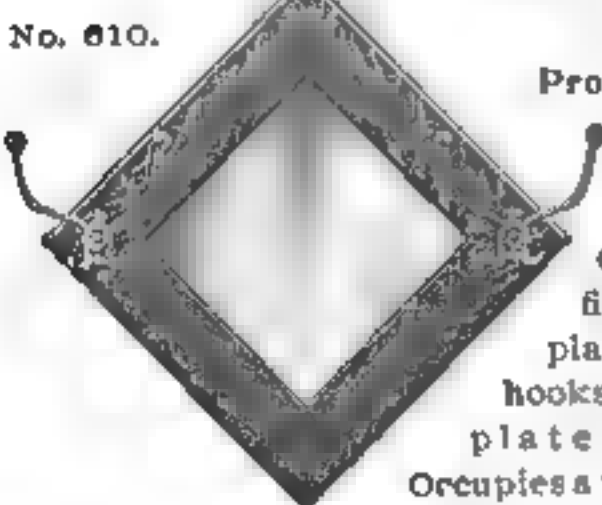
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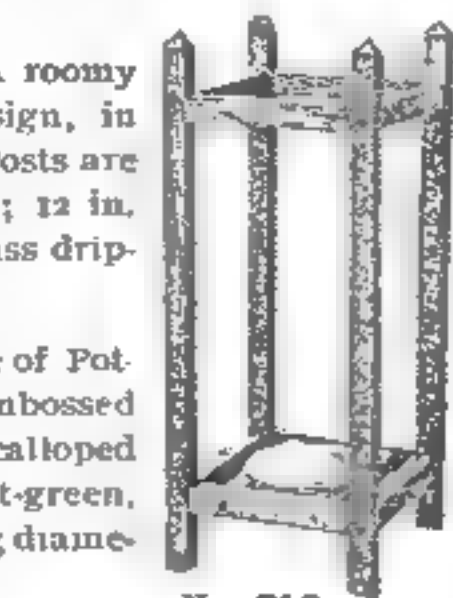
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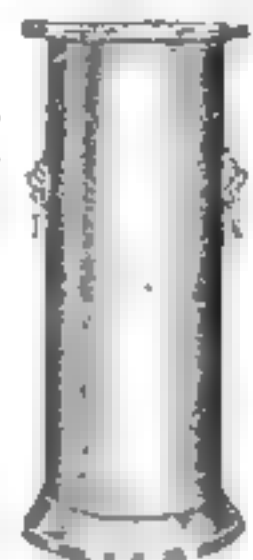
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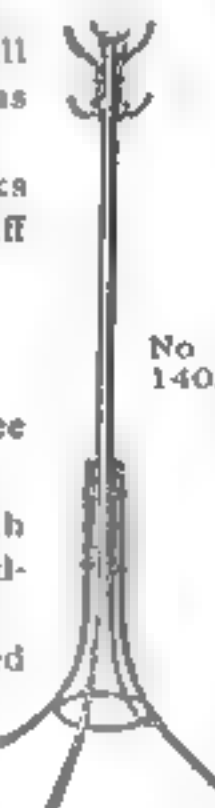
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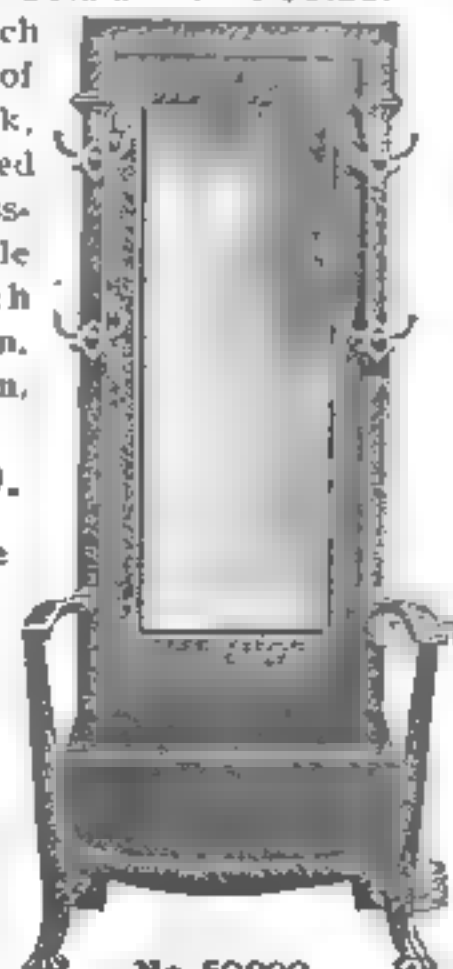
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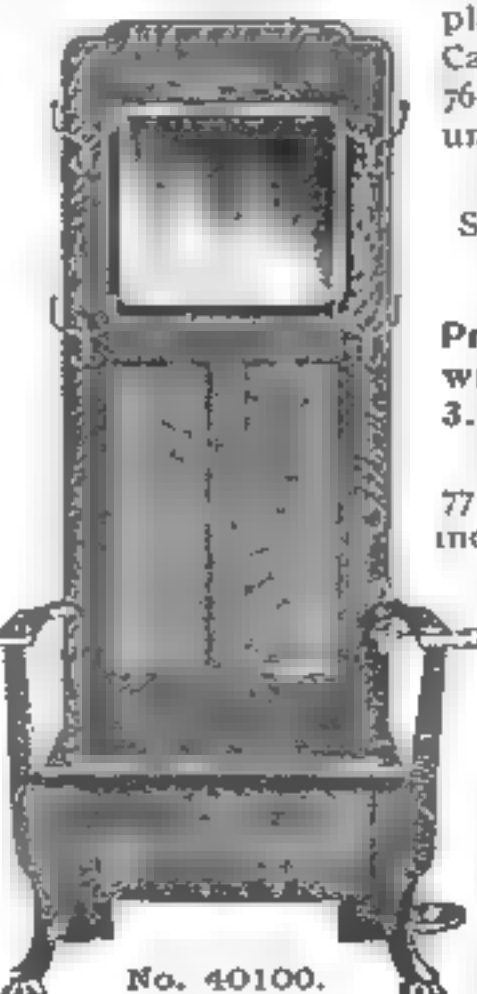
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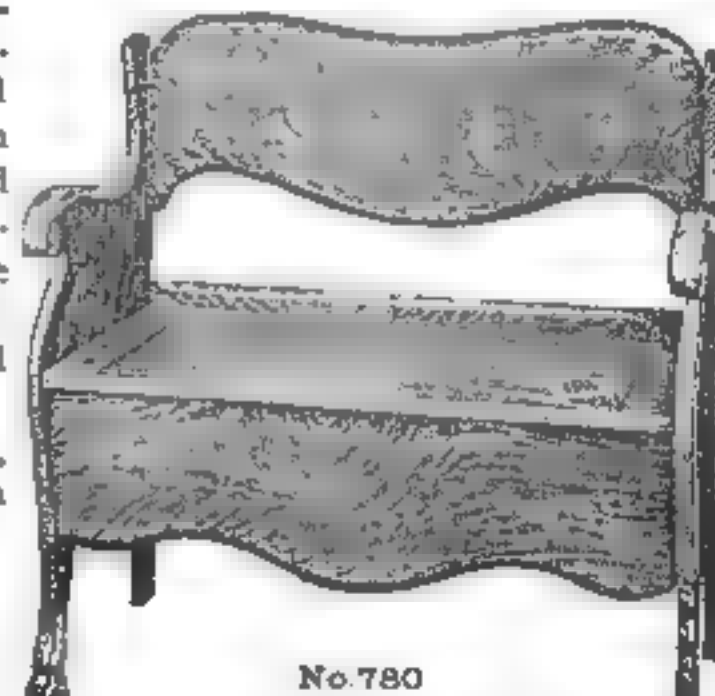
No. 140.



No. 50200.



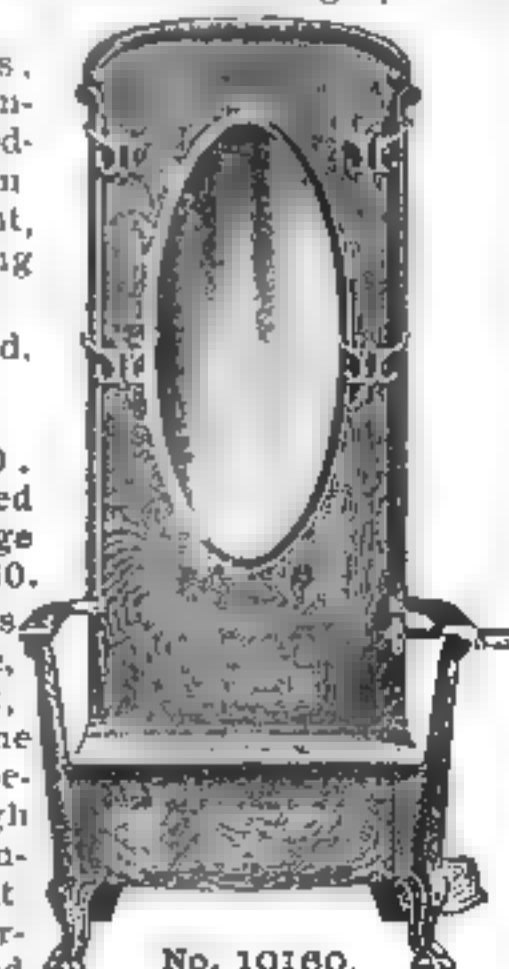
No. 40100.



No. 780.

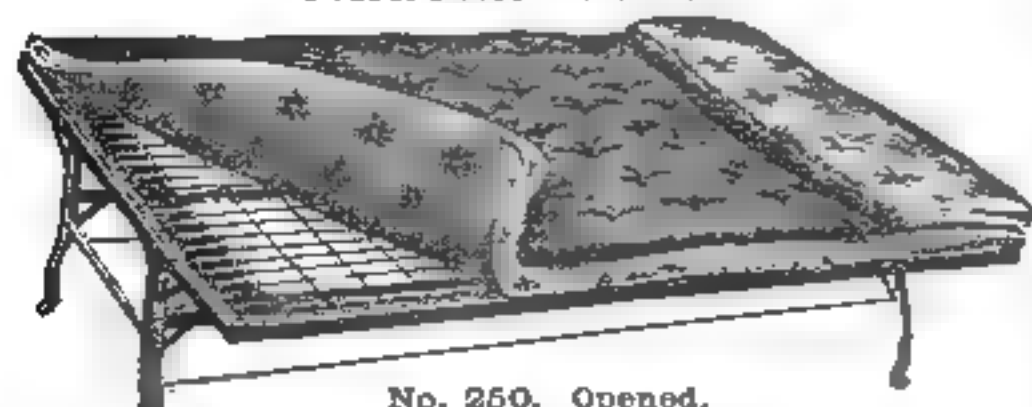


No. 880.



No. 10160.

National Couch-Bed No. 250.



No. 250. Opened.

simple mechanism. Sides are easily raised or lowered. The padded bolster and mattress, which are included, rest on a cabled spring fabric which consists of heavy lengthwise and crosswise cables suspended between 42 3-in. helical springs at ends, affording great resiliency. Perfectly sanitary. Length, 5 ft. 10 in.; height, 17½ in.; width, as a Bed, 3 ft. 9 in.; as a Couch, 24 in. Castered. Weight, 87 lbs.

* From Chicago, Boston and N.Y. City. See paragraph 105.

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

A soft Couch by day, a comfortable Bed at night.

Gold bronze-finished steel frame; strong and durable.



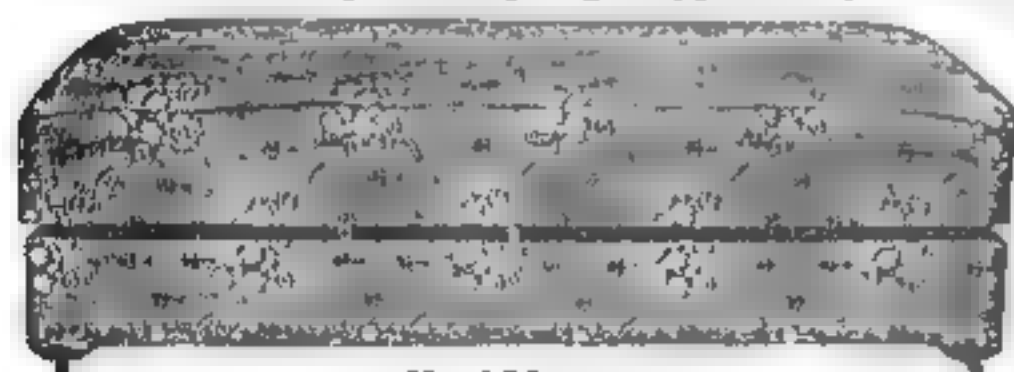
No. 250. Closed

Couch Cover No. 128 illustrated (For Couch-Cover offers see page 68.)

Wardrobe-Couch No. 180.

Price \$8 when ordered with Products, see page 3. Sold alone for \$9.

This Couch has 36 steel springs supported by hardwood slats; full spring-edge. Filled with



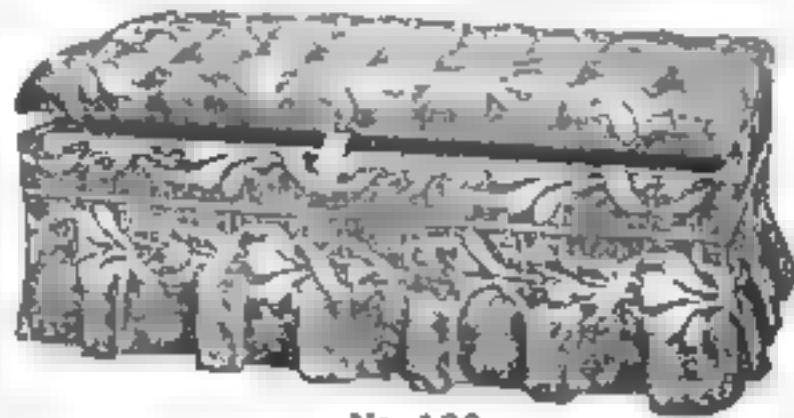
No. 180.

tow with heavy cotton top. Upholstered in figured Denim, with four rows of tufting. Choice of Red or Green. It is 29 in. wide, 6 ft. long, 17 in. high. Wardrobe compartment is 7 in. deep, fitted with automatic spring-hinges. Socket-casters.

Shirt-Waist Boxes.

No. 130, Price \$3 when ordered with Products, see page 3. Sold alone for \$3.80.

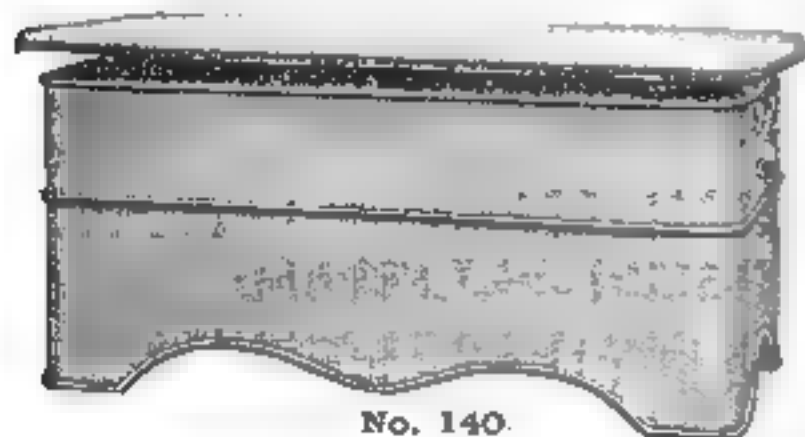
At once a most useful, convenient receptacle for shirt-waists, fancy waists, hats, linens, etc., and a pretty and comfortable window-seat. Handsomely upholstered in pretty patterns. Choice of light or dark Art Denim, five rows of tufts in good quality of flax-tow with heavy cotton top; finished with ruffle and brass-beading; hinged cover. Box is lined with figured muslin. Size, 36 x 18 in., 14½ in. high; 10 in. deep inside. Ball-bearing casters.



No. 130.

No. 140, Price \$4 when ordered with Products, see page 3. Sold alone for \$4.50.

A very popular and useful article of excellent design. Covered with the best grade of Matting, straw color; nicely finished inside. Outside measurements, 35½ in. x 19 in. x 16½ in. high; depth, 11 in. inside, making a roomy receptacle. Handles and hinged cover. Metal slides.



No. 140.

Skirt-Box No. 150.

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

The same design, make and finish as Shirt-Waist Box No. 140. Outside measurements, 45 x 18½ x 16 in. high, depth inside, 11 in.

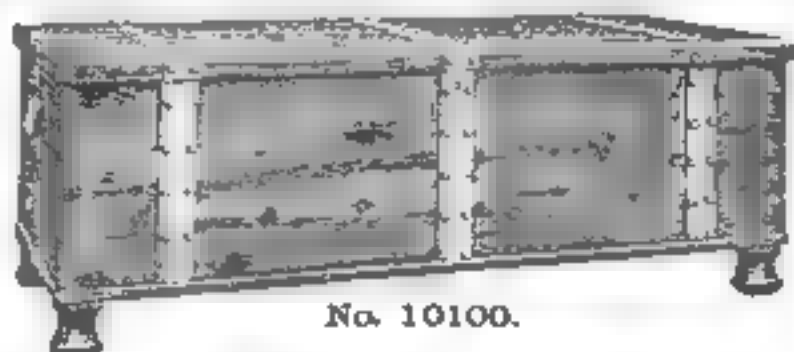
Cedar Chest No. 10100.

Price \$10 when ordered with Products, see page 3. Sold alone for \$11.

A cedar chest is popularly regarded as the best protection for clothing against moths.

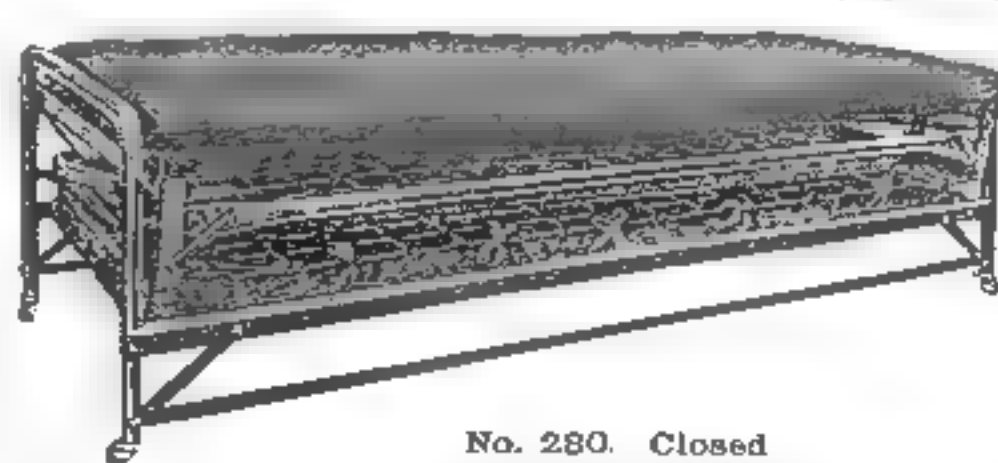
The chest is made of selected Red Cedar, natural finish, rubbed and polished. Trimmed with three 2-in. wide copper bands. Has brass key-lock. Legs are fitted with metal slides.

Outside measurements, 45 in. long, 39 in. wide, 16½ in. high, inside, 42 x 17 x 11 in.



No. 10100.

Steel Couch-Bed No. 280.



No. 280. Closed

Price \$8 when ordered with Products, see page 3. Sold alone for \$9.

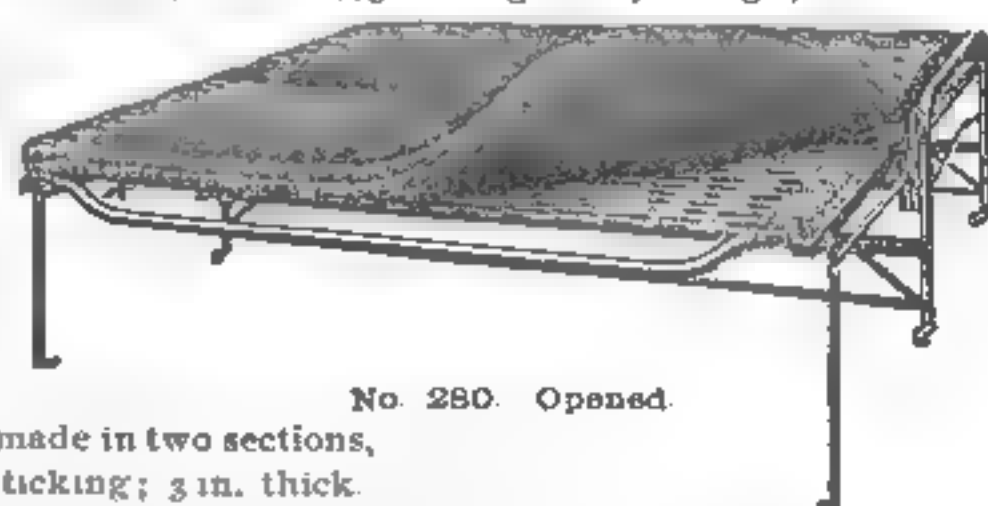
A luxurious sanitary Couch and Bed combined. Has an all-steel frame with gold-bronze finish, fitted with cabled

spring fabric, suspended between a series of 3-in. helical springs at ends. As a couch the dimensions are 27 in. wide, 73 in. long and 19 in. high, a wardrobe-space for bedding 6 in. deep, 21 in. wide and 57 in. long.

When opened as a bed, the top is level and makes a comfortable bed 49 in. wide and 73 in. long.

The mattress, which is included, is made in two sections, covered with figured ticking; 3 in. thick.

Fitted with steel casters. From Chicago and N.Y. City. See paragraph 104.



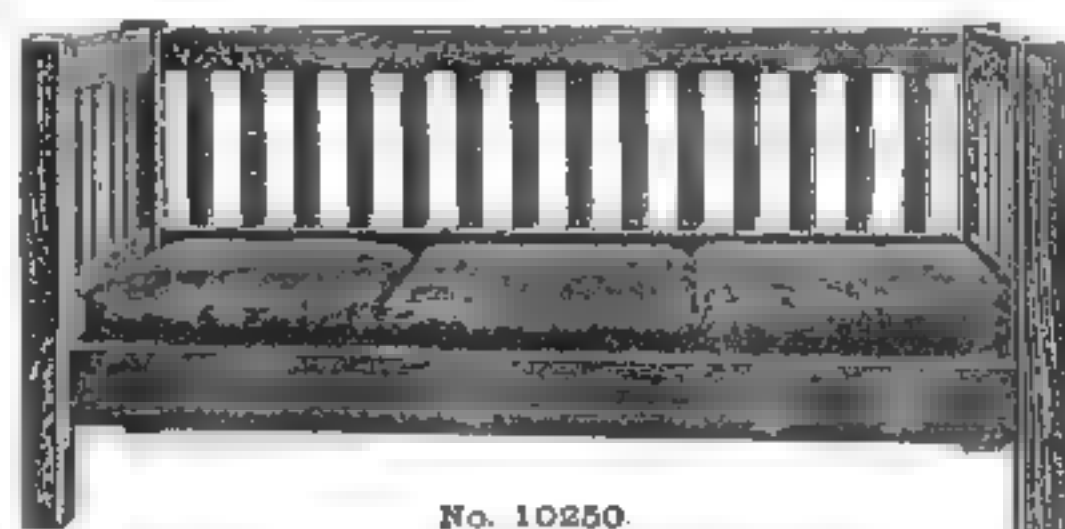
No. 280. Opened.

Davenport No. 10250.

Price \$25 when ordered with Products, see page 3. Sold alone for \$27.75.

A massive Quartered-Oak Davenport in the popular Brown Fumed Oak, waxed finish.

Seat is 72 in. long between posts, 24 in. wide, has three loose cushions each 24 x 24 in., 5 in. thick; top and edges are



No. 10250.

covered with genuine Brown Spanish-Leather, filled with cotton felt; makes a comfortable couch.

Length, 78½ in.; width, 28½ in.; height, 35 in., outside measurements. Posts are 3½ in. square. Feet are fitted with metal slides. Shipped knocked down.

Davenport Sofa-Bed No. 10200.

Price \$20 when ordered with Products, see page 3. Sold alone for \$21.90.

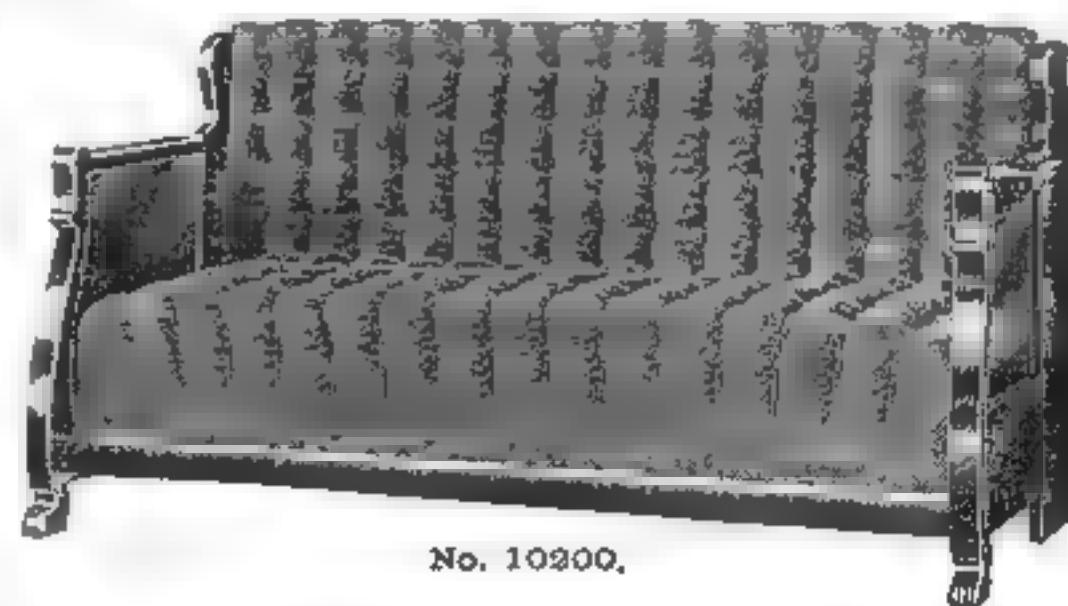
Davenport is 6 ft. long between arms; extreme length, 6 ft. 10 in.; seat, 23 in. deep; height from floor to top of back, 38½ in. The spring-edge seat and back are upholstered with eleven rows of tufts, filled with a good grade of tow with a heavy hair-top, buttons fastened with patent-steel clips, and contain forty-eight steel springs of highest quality covered with heavy white ducking.

The frame is exceptionally strong. The construction that allows the back to be lowered, operates from the front. Makes a comfortable bed 4 ft. wide 6 ft. long. When opened the center joint of bed comes in center of panel-end, adding to its strength and rigidity. The panel-ends can easily be removed for convenience in handling.

Under the seat is a spacious wardrobe-box, 6 x 28½ x 68 in.

Choice of Golden Oak with Quartered-Oak front, or Birch with Mahogany finish, with genuine-Mahogany front; polished finish. Shaped feet, fitted with metal slides.

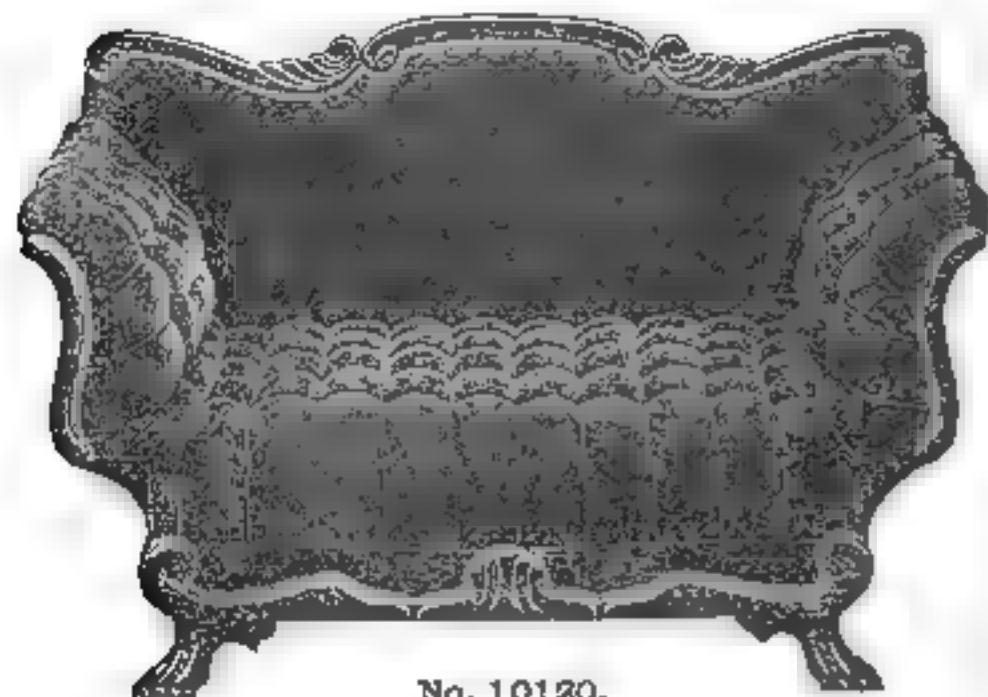
Covering is check Velour in choice of Green or Red.



No. 10200.

Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 56

Adjustable-End Divan No. 10120.



No. 10120.

Price \$12 when ordered with Products, see page 3. Sold alone for \$13.

This Divan is 4 ft. 8 in. long, when closed, 3 ft. 2 in. between arms, 27 in. wide; height from floor to top of back, 36½ in. The arms are equipped with a patent attachment, easily adjusted, and when extended the Divan is 6 ft. 7 in. long. It has 36 highly tempered

double-cone steel springs, spring-seat, spring-head. Seat is tufted in six rows, twenty tufts in a row; back, plain; upholstered with tow with heavy-hair top. Fitted with metal slides.

Choice of Velour coverings and colors, same as in Couch No. 20120 offer. Golden-Oak or imitation-Mahogany mouldings, finished with silk gimp.

Chautauqua Couches.

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.75.

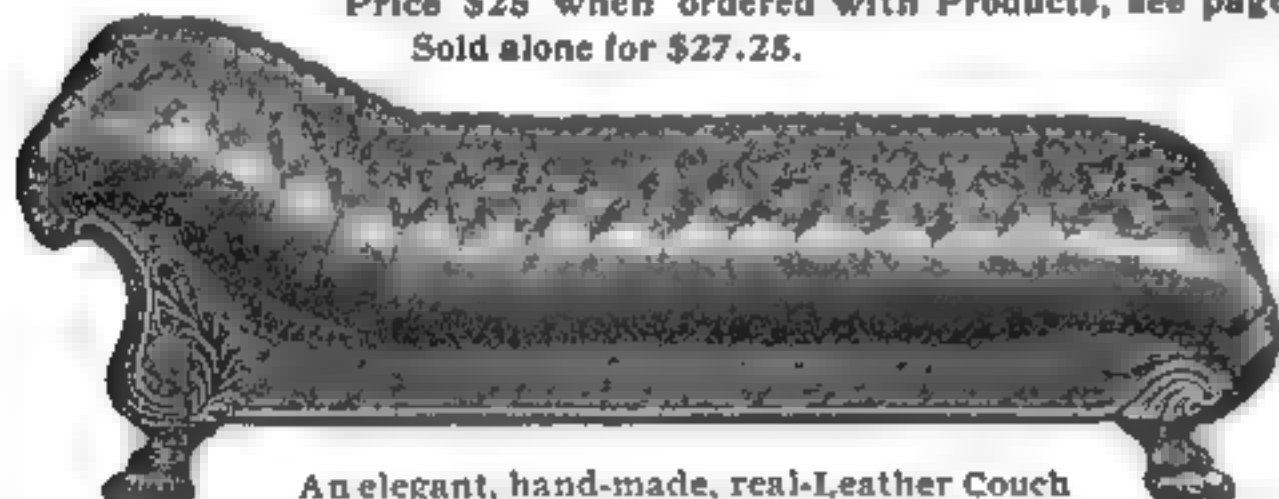


No. 350. Couch is 25 in. wide; 6 ft. long; has 24 double-conical, extra-tempered springs; spring-seat and spring-head; hardwood slats and frame. Filled with extra-quality tow with cotton top. Heavy white ducking over springs. Choice of Velour coverings and colors, same as in Couch offer No. 10110. Golden-Oak frame with shaped feet; fitted with metal slides. Couch is extremely durable and will withstand rough usage.

No. 450. Choice of Velour coverings and colors, same as in Couch offer No. 10110. Construction same as Couch No. 350, except that it has turned legs, and lower edge is finished with 7-in. fringe instead of moulding.

Leather Turkish Couch No. 20250.

Price \$25 when ordered with Products, see page 3. Sold alone for \$27.25.



An elegant, hand-made, real-Leather Couch filled with genuine hair; has 37 double conical springs. Upholstered with the finest quality of upholstering leather. Choice of Black or Maroon. Has full spring-edge, spring-seat and spring-head. Heavy white ducking used over springs. Is 30 in. wide, 6 ft. 4 in. long. Has seven rows of well-sewed diamond-shaped tufts. Heavy Quartered-Oak frame, Golden-Oak polished finish. Fitted with metal slides.

Couch No. 10147.

Price \$14.70 when ordered with Products, see page 3. Sold alone for \$15.70.



This Couch has a massive Quartered-Oak frame, polished Golden-Oak finish.

Covered with imitation-leather of the finest quality, it is guaranteed to wear equally as well as genuine leather. Choice of Black or Maroon. Has seven rows of diamond shaped tufts filled with best tow, covered with hair.

Has full spring-edge, spring-seat, and spring-head. The 37 steel springs are fastened by our patent steel construction; heavy white ducking is used to cover springs. Length, 6 ft. 5 in., width, 30 in.; fitted with metal slides.

Comfort Hygienic Couches.

Price \$7 when ordered with Products, see page 3. Sold alone for \$8.



No. 170. Couch is 25 in. wide and 6 ft. long; has 34 double-conical, extra-tempered steel springs, full spring edge and spring-head. Springs supported and held by steel slats. Upholstered with five rows of tufts, in tow with heavy cotton top. Golden-Oak finished frame; shaped legs. Fitted with metal slides. Choice of Velour covering and colors, same as in Couch offer No. 10110.

No. 270. Choice of Velour covering and colors, same as in Couch offer No. 10110. Construction same as Couch No. 170 in every way, except has turned legs and the lower edge is finished with 7-in. fringe instead of moulding.

Hygienic Couches.

Price \$11 when ordered with Products, see page 3. Sold alone for \$12.



No. 10110. This Couch contains 37 springs fastened with steel wire and clips—no twine used—with heavy white ducking over springs; full spring-edge, spring-seat and spring-head, filled with hair and best tow; is 30 in. wide, 6 ft. 3 in. long, with eight rows of tufts. Velour coverings, choice of figured in five-toned coloring, choice of Green or Red predominating, or plain in choice of Green or Red; edge finished with silk gimp. Choice of Quartered-Oak or genuine-Mahogany mouldings; handsome shaped feet and polished finish. Fitted with metal slides.

No. 20110. Untufted. Plain roll-edge. Same frame and spring-construction as No. 10110. Choice of Quartered-Oak or genuine-Mahogany mouldings. Choice of Velour covering in plain check or with center-pattern in choice of Green or Red. Fitted with metal slides.

Washington Hygienic Couches.

Price \$12 when ordered with Products, see page 3. Sold alone for \$13.



No. 20120. Made with the everlasting steel-construction described in our Couch No. 10110 offer. Couch contains 44 double-conical, extra-tempered steel springs, full spring-edge, spring-seat and spring-head; is 30 in. wide, 6 ft. 7 in. long, elegantly upholstered, with eight rows of tufting filled with hair and best tow; edge finished with silk gimp. Hardwood frame, finished Mahogany, rococo design; handsome shaped feet. Fitted with metal slides. Velour coverings, choice of figured in two-toned coloring, choice of Green or Red predominating, or plain check in choice of Green or Red.

Points in Ill., Ind. and Wis. from Peoria, Ill. See paragraph 104.

No. 30120. Untufted. Plain roll-edge. Same frame and spring-construction as No. 20120. Upholstering and choice of colors same as in Couch No. 20110 offer. Fitted with metal slides.

Our Couches admit light and air freely, with no enclosed space for dirt to accumulate. Every customer can see the merits in the construction, springs, heavy white ducking over springs and the celebrated steel tufting buttons being in plain view from the under side.

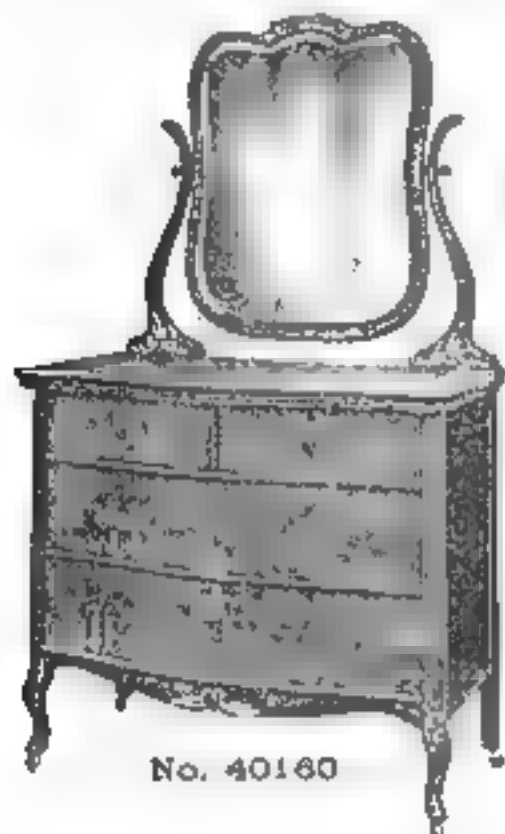
Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 56.

Dressers.

No. 50150. Princess. Price \$15 when ordered with Products, see page 3. Sold alone for \$16.25.

Matches Dresser No. 40160. The pattern French beveled-plate mirror, 18 x 40 in., insures a full-length view of the toilette, the two swell-front drawers, 29 x 17 x 4 1/2 in. and 29 x 17 x 6 1/4 in., provide ample room for clothing. Dust-proof bottom. Wood knobs. Choice of selected Quarter-sawed Golden Oak, genuine-Mahogany veneer or Bird's-eye Maple polished finish, hand-carvings. Castered. Height is 36 in., wide, 20 in. deep and 26 in. high. Case to top of mirror, 72 1/2 in. From Northern Pa. and Rockford, Ill. See paragraph 104.

No. 40160. Price \$16 when ordered with Products, see page 3. Sold alone for \$17.50.



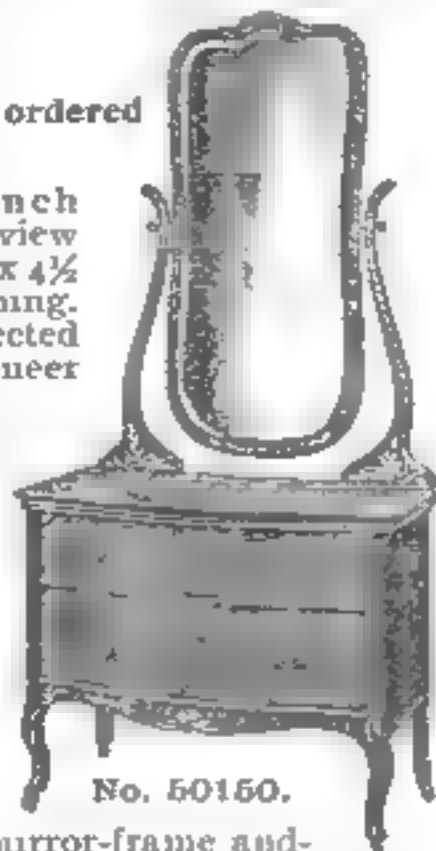
No. 40160

A beautiful pattern, built on French lines, with heavy, shaped double top and full swell-front. The mirror-frame and standards are gracefully shaped by hand and ornamented with hand-carvings. The lower rail is also finished with carvings.

Choice of selected Quarter-sawed Golden Oak, genuine-Mahogany veneer or Bird's-eye Maple. High-polish finish. French legs.

Two top drawers, finished inside, are 17 x 18 in., 6 in. deep; two large drawers, 35 1/2 x 18 in., 7 and 8 in. deep. Height is 72 in. deep. Dust-proof bottom. Wood knobs. French beveled-plate shaped mirror, 24 x 30 in. Castered.

From Northern Pa. and Rockford, Ill. See paragraph 104.

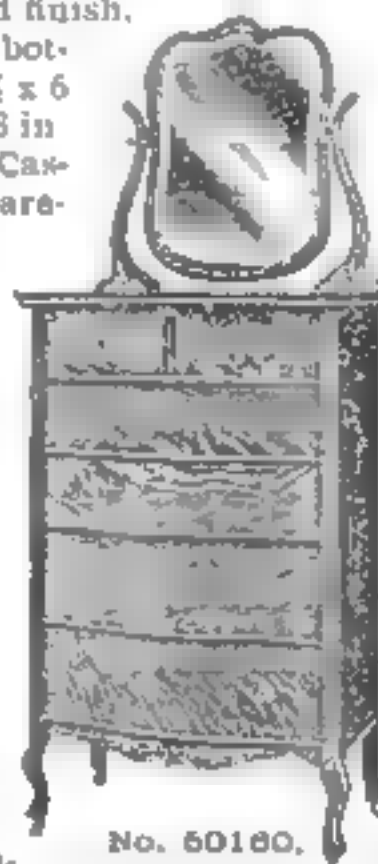


No. 50150.

Chiffonier No. 50160.

Price \$16 when ordered with Products, see page 3. Sold alone for \$17.50.

Matches Dresser No. 40160. Choice of selected Quarter-sawed Golden Oak, genuine-Mahogany veneer or Bird's-eye Maple, polished finish. Height, 78 in.; width, 32 in.; depth, 20 in. Dust-proof bottom. Wood knobs. Has six drawers: two 12 1/2 x 14 1/2 x 6 in.; four 27 1/2 x 14 1/2 in.; two of which are 6 in. and 24 in. deep. French beveled-plate shaped mirror, 18 x 24 in. Castered. From Rockford, Ill. and Northern Pa. See paragraph 104.



No. 50160.

Dressing-Table No. 70100.

Price \$10 when ordered with Products, see page 3. Sold alone for \$10.75.

Choice of selected Quarter-sawed Golden Oak, genuine-Mahogany veneer or Bird's-eye Maple; high-polish finish. Matches Chiffonier No. 50160. Top, 20 x 32 in.; 30 in. from floor. French beveled-plate pattern mirror, 22 x 28 in. Drawer, 16 x 26 in., 5 in. deep. Dust-proof bottom. Wood knobs. Extreme height, 62 in. Legs fitted with metal slides.

From Rockford, Ill. and Northern Pa. See paragraph 104.



No. 70100

Washstands.

No. 780. Price \$8 when ordered with Products, see page 3. Sold alone for \$8.75.

Matches Dresser No. 40160 and Chiffonier No. 50160. Choice of selected Quarter-sawed Golden Oak, genuine-Mahogany veneer or Bird's-eye Maple; polished finish. Wood knobs.

Washstand is 55 in. high, 32 in. wide, 20 in. deep. Top drawer is 26 1/2 x 15 1/2 x 3 1/2 in.; two small drawers, 13 x 15 1/2 in., 5 and 6 in. deep respectively. Cupboard is 13 x 15 1/2 x 11 1/2 in. Has dust proof bottom. Castered.

*Oak from Rockford, Ill. and Northern Pa.
*Mahogany, from Northern Pa. See paragraph 105.

No. 850. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

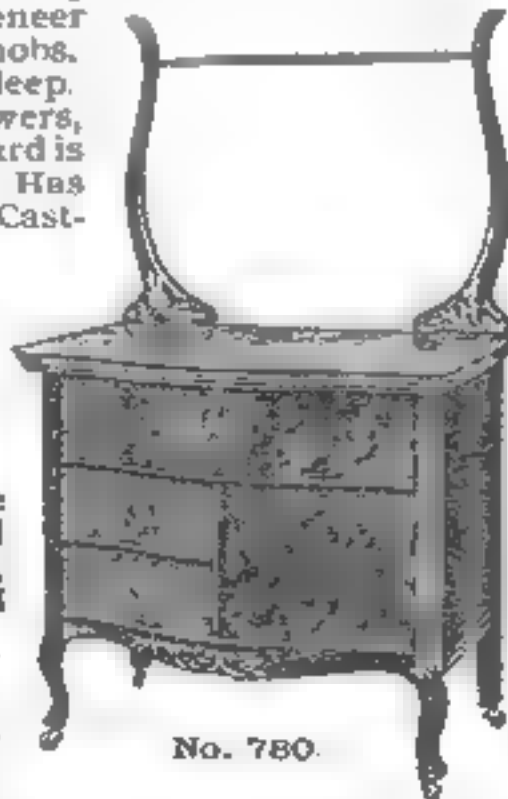
Made in choice of Oak with Quartered Oak veneered top and drawer-fronts, Golden Oak finish, or Birch with top and drawer-fronts veneered in Red Gum, Mahogany finish. Matches Dresser No. 10100.

Top is 20 x 33 in.; drawer 27 x 16 in., 4 in. deep. Cupboard, 29 x 15 1/2 in., 13 in. high. Height, 55 in. Castered.

*From Central Pa. and Evansville, Ind. See paragraph 105.



No. 850.



No. 780.



No. 80100

28 1/2 x 15 in., one 6 in., two 7 in. and one 8 in. deep. Castered. Wood knobs.

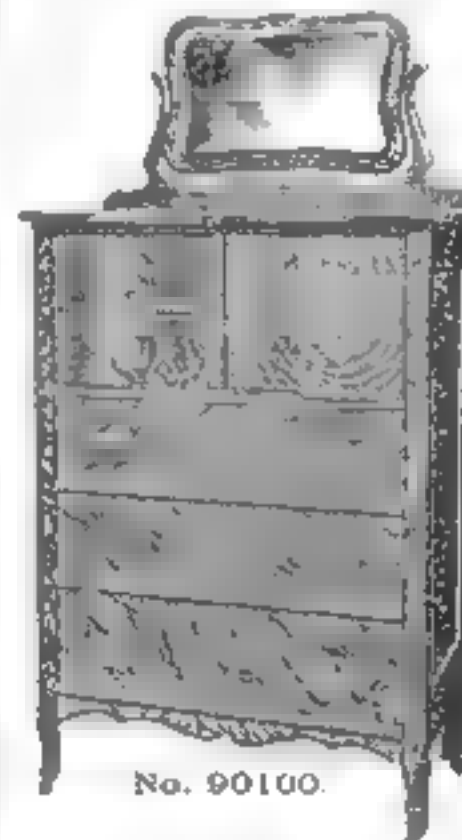
Points in Ill., Ind., Iowa, Kans., Minn., Mo., Neb., So. Dak. and Wis. from Rockford, Ill. Points in New England and Pa. from Central Pa. See paragraph 104.

No. 90100. Price \$10 when ordered with

Products, see page 3. Sold alone for \$11.

Made of Oak in polished Golden-Oak finish. Quarter-fronts and cupboard are of selected Quarter-sawed Oak. Height, 65 in.; width, 33 1/2 in.; depth, 18 in. Two small drawers, 13 1/2 x 13 1/2 in., one being 5 in., the other 6 in. deep. Three larger drawers, 28 1/2 x 13 in., two being 7 in. and one 8 in. deep. Cupboard is 15 x 14 1/2 in.; height, 11 in. French beveled-plate, shaped mirror, 12 x 20 in. Castered. Wood knobs.

Ill., Ia., Kans., La., Minn., Mo., Neb., N and S Dak., Wis. and Wyo. from Rockford, Ill. See paragraph 104.



No. 90100.

No. 950. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Made of Oak in Golden-Oak finish. Height to top of back, 52 in.; width, 33 1/2 in.; depth, 18 in. Has five drawers, each 14 1/2 x 28 1/2 in., one 5 in., one 6 in., two 7 in., and one 8 in. deep. Castered.



No. 950.

Points in Ala., Ill., Ind., Iowa, Kans., La., Minn., Miss., Mo., Neb., N and S. Dak. and Wis. from Rockford, Ill. See paragraph 104.

Choice of Oak with Quartered-Oak drawer-fronts, Golden-Oak finish; or Birch with drawer-fronts veneered in Red Gum, Mahogany finish. Brass-plated trimmings and good locks. French legs, casted.

From Central Pa. and Rockford, Ill. See paragraph 104.

Chiffoniers.

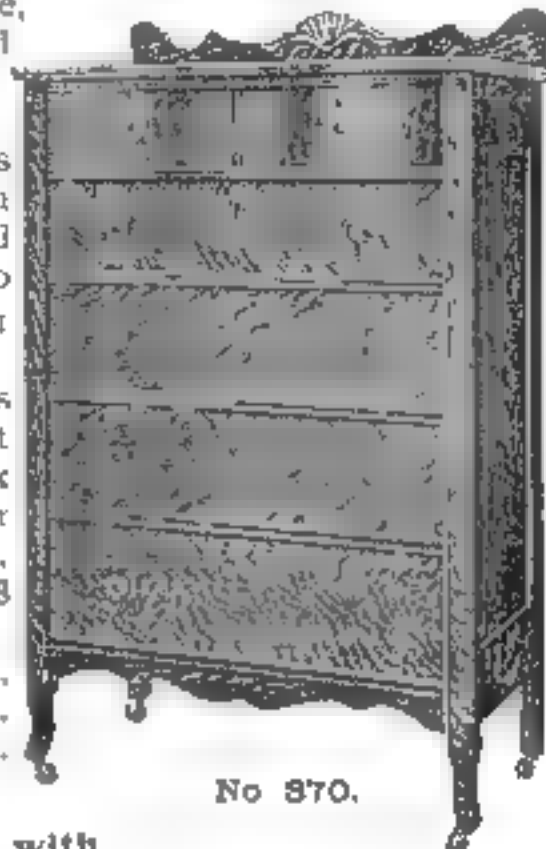
No. 80100. Price \$10 when ordered with Products, see page 3. Sold alone for \$11.

Total height, 65 in. French beveled plate, shaped mirror, 12 x 20 in. Base same as No. 370. Points in Ill., Ia., Minn., Mo., N and S. Dak. and Wis. from Rockford, Ill. See paragraph 104.

No. 370. Price \$7 when ordered with Products, see page 3. Sold alone for \$7.75.

A roomy substantial and desirable piece of all-Oak furniture,

in polished Golden-Oak finish. Shaped top. Drawer-fronts are polished Quarter-sawed Oak. Height to top of back 51 in., with 33 in. depth, 18 in. Has two swell front top drawers 13 x 15 x 5 in., four large drawers,



No. 370.

No. 90100. Price \$10 when ordered with

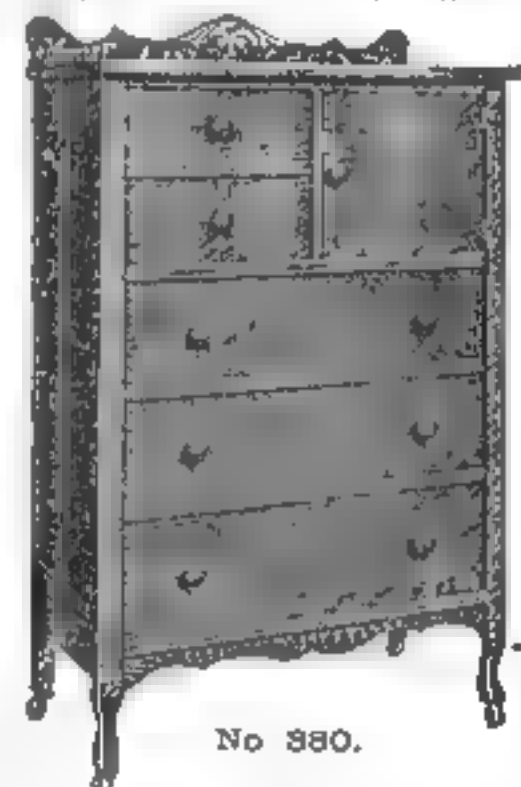
Products, see page 3. Sold alone for \$11.

Made of Oak in polished Golden-Oak finish. Quarter-fronts and cupboard are of selected Quarter-sawed Oak. Height, 65 in.; width, 33 1/2 in.; depth, 18 in. Two small drawers, 13 1/2 x 13 1/2 in., one being 5 in., the other 6 in. deep. Three larger drawers, 28 1/2 x 13 in., two being 7 in. and one 8 in. deep. Cupboard is 15 x 14 1/2 in.; height, 11 in. French beveled-plate, shaped mirror, 12 x 20 in. Castered. Wood knobs.

Ill., Ia., Kans., La., Minn., Mo., Neb., N and S Dak., Wis. and Wyo. from Rockford, Ill. See paragraph 104.

No. 380. Price \$8 when ordered with Products, see page 3. Sold alone for \$9.

Same as No. 90100, except has a 6-in. carved ornamental back in place of mirror.



No. 380.

Dresser No. 10100.

Price \$10 when ordered with Products, see page 3. Sold alone for \$11.

Swell-front Dresser, 73 in. high, 42 in. long, 21 in. wide. The heavy, shaped mirror-standards, ornamented with carvings, support a fine French beveled-plate

mirror, 22 x 28 in., in nicely carved frame.

Has shaped top 21 x 42 in., two top drawers, 18 1/2 x 17 1/2 in., 7 in. deep, and two large drawers, 36 x 17 in., 7 in. deep.

Choice of Oak with Quartered-Oak drawer-fronts, Golden-Oak finish; or Birch with drawer-fronts veneered in Red Gum, Mahogany finish. Brass-plated trimmings and good locks. French legs, casted.

From Central Pa. and Rockford, Ill. See paragraph 104.



No. 10100.

**Colonial Dresser No. 10230.**

Price \$23 when ordered with Products, see page 3. Sold alone for \$25.

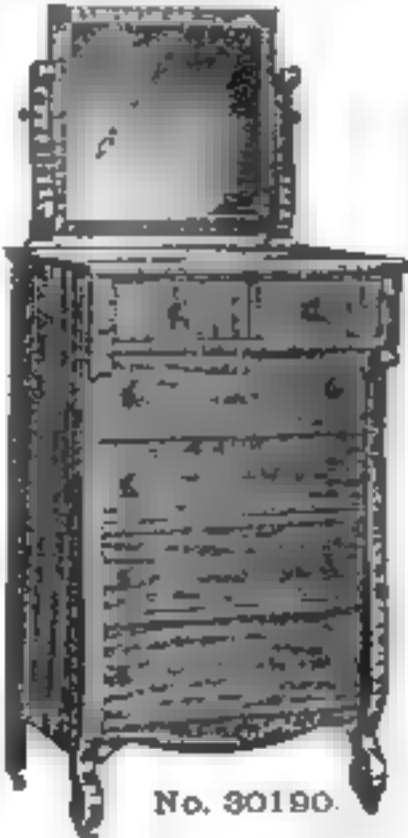
An elegant Colonial Dresser in choice of genuine-Mahogany veneer, dull finish, or selected Quarter-sawed Oak, Golden-Oak polished finish. Mirror-frame, standards, front-posts and small drawer fronts are cross-band veneered.

Height, 67½ in.; width, 42 in.; depth, 24 in. Has two drawers, 18 x 16½ x 5 in. and two large drawers, 37 x 16½ x 8 in., equipped with locks and wood knobs. French-plate mirror, 26 x 32 in. Scroll pattern pilasters and posts. Dust-proof bottom. Castered.

From Jamestown, N.Y. See paragraph 104.

Colonial Chiffonier No. 30190.

Price \$19 when ordered with Products, see page 3. Sold alone for \$20.75.



No. 30190.



No. 30180.

Colonial Princess Dresser No. 30180.

Price \$18 when ordered with Products, see page 3. Sold alone for \$19.75.

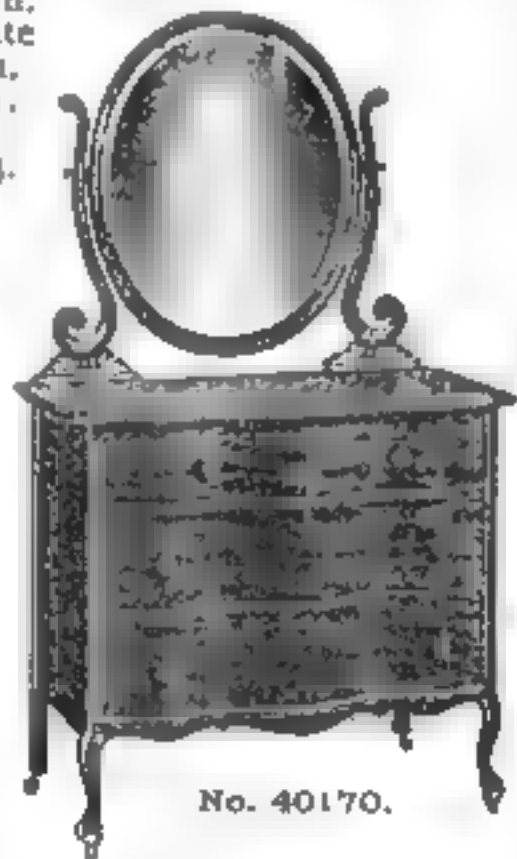
Same style as Colonial Dresser No. 10230. Choice of genuine-Mahogany veneer, dull finish, or selected Quarter-sawed Oak, Golden-Oak polished finish. Height, 71 in.; width, 36 in.; depth, 21 in. Has two top drawers, 15 x 16½ x 4½ in. and one large drawer, 31 x 16½ x 8 in. Heavy French-plate mirror, 18 x 40 in. Dust-proof bottom. Castered.

From Jamestown, N.Y. See paragraph 104.

French Dresser No. 40170.

Price \$17 when ordered with Products, see page 3. Sold alone for \$18.50.

A beautiful dresser with serpentine front and overhanging top drawers. Has French beveled-plate oval mirror, 24 x 30 in., supported by beautifully shaped standards with hand-carved bases. French legs with hand-carved ball-and-claw feet.



No. 40170.

Dresser is 70 in. high, 42 in. wide, 22 in. deep. Two top drawers, 17 x 18½ x 6 in.; two large drawers, 34 x 18 x 8 in. Equipped with locks and wood knobs. Dust-proof bottom. Castered. Choice of selected Quarter-sawed Oak, Golden-Oak, genuine-Mahogany or Bird's-eye Maple, polished finish.

From Jamestown, N.Y. See paragraph 104.

French Chiffonier No. 90160.

Price \$16 when ordered with Products, see page 3. Sold alone for \$17.50.

Matches Dresser No. 40170. Choice of selected Quarter-sawed Oak, genuine-Mahogany or Bird's-eye Maple, polished finish. Height, 71 in.; width, 32 in.; depth, 21 in. Has two top drawers, 12 x 16½ x 4½ in. four large drawers, 25 x 16 in., three



No. 90160.

7 in. and one 8 in. deep. French beveled plate oval mirror, 16 x 20 in. Wood knobs. Dust proof bottom. Castered.

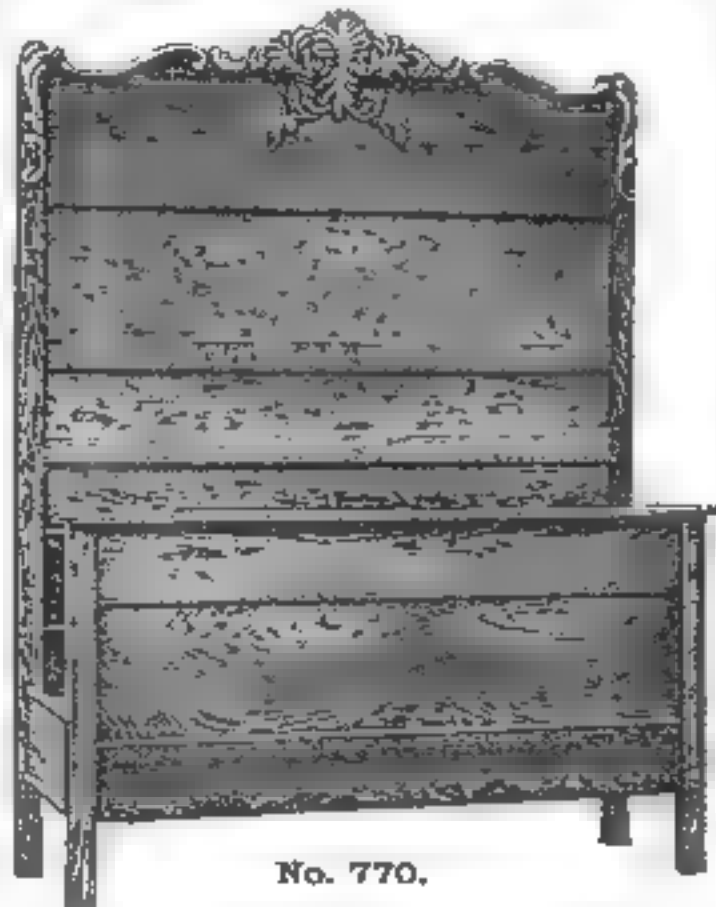
From Jamestown, N.Y. See paragraph 104.

Wood Bed No. 770.

Price \$7 when ordered with Products, see page 3. Sold alone for \$8.

This Bed with Dresser No. 10230 and Washstand No. 850 makes a very attractive suite. Made throughout of solid Oak, Golden Oak finish. Bed is 57 in. wide, 78 in. long. Carved headboard, 76 in. high; foot, 32 in. high.

From Evansville, Ind. See paragraph 104.



No. 770.

Chiffonier No. 80160.

Price \$16 when ordered with Products, see page 3. Sold alone for \$17.50.

A complete and roomy Chiffonier for men's wearing apparel. Made throughout of solid Oak, with Quartered-Oak front. Golden-Oak finish. Height, 58 in.; length, 42 in. depth, 19½ in. The wardrobe section is 49½ x 19½ x 19½ in.; has a nickel-plated garment-hanging device, holding five nickel-plated coat-hangers, and can be extended outside of wardrobe, making the last garment as accessible as the first, nickel-plated hangers for four pairs of trousers; wire slipper- and shoe-rack at bottom.

The large cupboard, 19½ x 14 x 18 in., contains a 12 x 10-in. sliding French-plate mirror, which is adjustable for use in shaving or dressing. Has five drawers, 19½ x 16 in., one 5 in., one 6 in. and three 7 in. deep, fitted with wood knobs. Dust-proof bottom. French legs. Castered.

Points in Ia, Minn., No. Dak., So. Dak., Wis. and East of Miss. River from Jamestown, N.Y. See paragraph 104.

Oak Dresser No. 680.

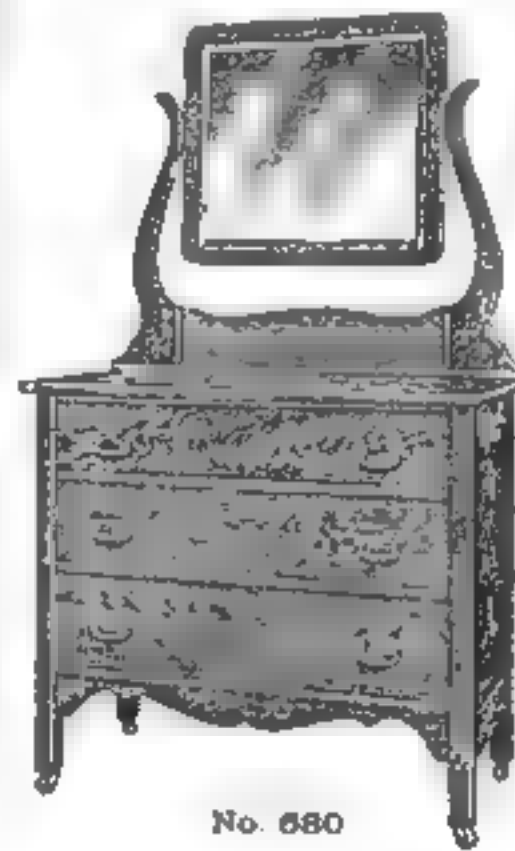
Price \$8 when ordered with Products, see page 3. Sold alone for \$9.

A roomy, substantial Oak Dresser, Golden-Oak finish. Height, 68 in.; width, 40½ in.; depth, 20 in. Has three drawers, 34½ x 16½ in., 6, 7 and 8 in. deep respectively. French beveled-plate mirror, 20 x 22 in. Brass-plated drawer-pulls. Castered.

Hat- and Coat-Rack No. 710.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25.

A convenient and commodious steel wall rack, 10½ x 6½ in.; oxidized copper finish; fastens to wall with screws.



No. 680.



No. 710.

Has six large brackets, each having two hooks for garments and one flat-top peg for hats; can be folded against frame when not in use.

Corner Wardrobe-Rack No. 510.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25.

A useful article in any room where additional closet-space is desired; can be put up or taken down in a few minutes without the use of nails or screws; holds itself in position automatically. Length of side-arms, 23½ in.; rod, 46½ in.

Made of pressed steel with oxidized copper finish; has ten coppered hooks and nickel-plated curtain rod. Can be prettily draped to match decorations. Shipped knocked down.

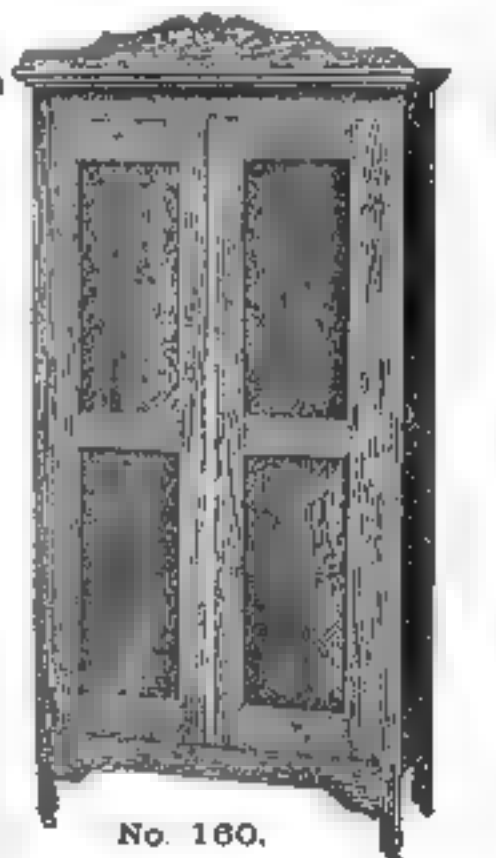


No. 510.

Oak Wardrobes.

No. 160. Price \$6 when ordered with Products, see page 3. Sold alone for \$6.75.

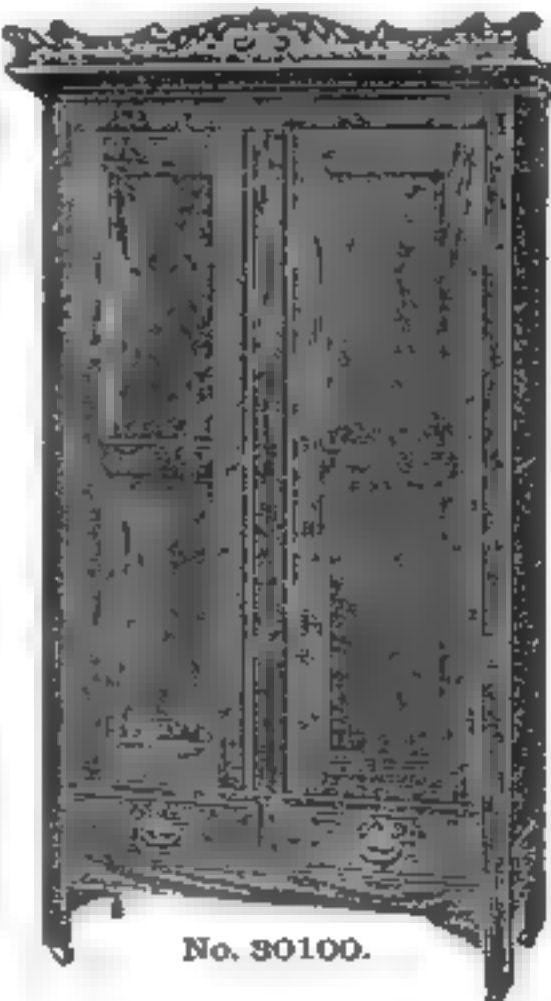
A convenient piece of furniture where more closet room is needed. Solid-Oak; double-doors, very roomy, being 77 in. high, 40 in. wide, and 17 in. deep, cornice measurement. Castered. Has fine Golden-Oak finish. A large shelf at top of case for hats and other large articles. Under the shelf are six double hooks. Shipped knocked down, to save charges; easily set up by anyone. From St. Louis, except N. England. See paragraph 104.



No. 160.

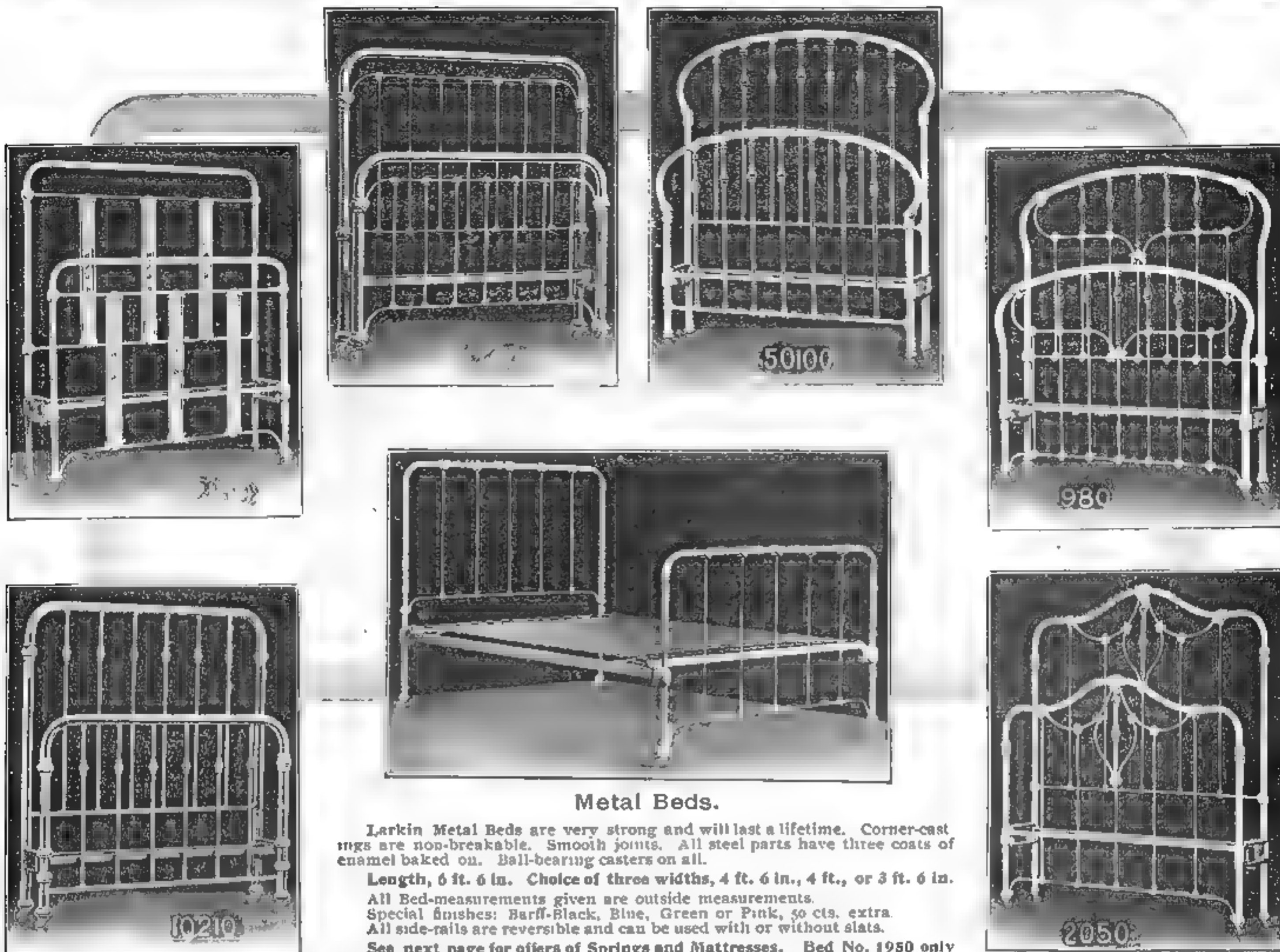
No. 30100. Price \$10 when ordered with Products, see page 3. Sold alone for \$11.

A substantial and capacious Solid-Oak, double-door Wardrobe of good design with rubbed Golden-Oak finish. It is 85 in. high, 48½ in. wide, 20½ in. deep, cornice measurement. The two drawers are 18 x 13 in., 7 in. deep, shelf in top, 41 x 12 in., with eight double hooks. Heavy hinges and brass-plated trimmings. Castered. Doors have locks. Top ornament is removable. Shipped knocked down, easily set up. From St. Louis, except N. England. See paragraph 104.



No. 30100.

double hooks. Heavy hinges and brass-plated trimmings. Castered. Doors have locks. Top ornament is removable. Shipped knocked down, easily set up. From St. Louis, except N. England. See paragraph 104.



Metal Beds.

Larkin Metal Beds are very strong and will last a lifetime. Corner-castings are non-breakable. Smooth joints. All steel parts have three coats of enamel baked on. Ball-bearing casters on all.

Length, 6 ft. 6 in. Choice of three widths, 4 ft. 6 in., 4 ft., or 3 ft. 6 in.

All Bed-measurements given are outside measurements.

Special finishes: Barff-Black, Blue, Green or Pink, 50 cts. extra.

All side-rails are reversible and can be used with or without slats.

See next page for offers of Springs and Mattresses. Bed No. 1950 only is complete with Spring.

White Enameled Steel Beds.

No. 1950. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Bed and Spring complete in three pieces.

The ends of the steel side-angles of spring fit into sockets of corner-post making a rigid bed without side-rails. Spring is a cable-fabric hung with helical springs from ends of frame.

Head is 50 in. high; foot, 34 in. high. Corner-posts, $1\frac{1}{4}$ in. in diameter.

No. 2050. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.40.

A new design of continuous-post Bed. Brass $\frac{3}{8}$ -in. ornamental center-spindles, lacquered to prevent tarnishing.

The corner- and center-castings are decorated with gold bronze.

Head is 5 ft. 4 in. high; foot, 3 ft. 10 in. high. Continuous-posts are $1\frac{1}{4}$ in. in diameter.

No. 2150. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

A White Enameled Bed in a new and handsome design.

The continuous corner-posts are $1\frac{1}{4}$ in. in diameter; $\frac{3}{8}$ -in. center-rods. Panels are 2 in. wide and decorated with rose design in colors.

Head is 59½ in. high; foot, 42½ in. high.

No. 980. Price \$8 when ordered with Products, see page 3. Sold alone for \$9.

A handsome design. The continuous pillars are of $1\frac{5}{8}$ -in. steel. The heavy ornamental castings are decorated with gold bronze. Both head and foot contain five $\frac{1}{2}$ -in. brass spindles with $1\frac{1}{2}$ -in. brass husks. All brass parts lacquered to prevent tarnishing.

Head is 64 in. high; foot, 44 in. high.

Combination White Enamel and Brass Bed No. 50100.

Price \$10 when ordered with Products, see page 3. Sold alone for \$11.

A massive White Enameled and Brass Bed of an exceptionally good design, having seven $\frac{3}{8}$ -in. lacquered brass spindles with $1\frac{1}{2}$ -in. husks in head- and foot-ends. The ornamental castings are decorated with gold bronze. The continuous pillar is $1\frac{5}{8}$ in. in diameter.

Head is 64 in. high; foot, 44½ in. high.

Brass Bed No. 10210.

Price \$21 when ordered with Products, see page 3. Sold alone for \$22.

An all-brass Bed in a rich continuous-post design; finely burnished and lacquered with "Bakelite"—guaranteed indestructible—to prevent tarnishing.

Pillars and top-rails are 2 in. in diameter. Head is 5 ft. 4 in. high; foot, 3 ft. 5 in. high; extreme length, 6 ft. 9 in. Fitted with brass ball-bearing detachable casters.

Vernis Martin Bed No. 190.

Price \$9 when ordered with Products, see page 3. Sold alone for \$10.

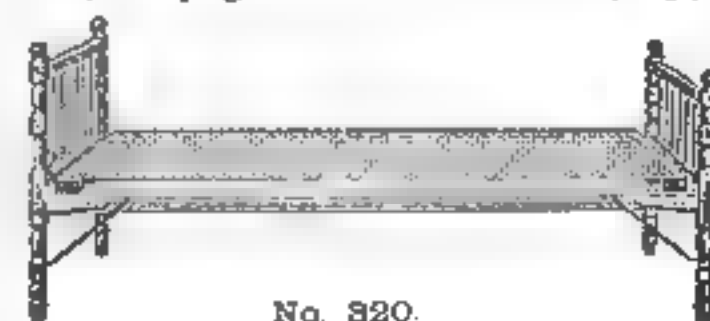
This Metal Bed is in the popular Vernis Martin finish, which gives it the effect of being a brass bed.

The continuous-posts are of 2-in. tubing. Head is 5 ft. 1 in. high; foot, 3 ft. 4 in. high.

Spring Cot-Bed No. 320.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

Frame of Maple; eight self-locking braces of Steel; fabric of fine weave, equipped with an Elastic Support to prevent sagging. Easy to open and close; when open, is practically a small bedstead; size, $2\frac{1}{2}$ x $6\frac{1}{2}$ ft., strong and rigid; when closed, with head and foot folded beneath spring, it occupies a space 6 x 30 x 74 in.



No. 320.

Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 56

How to Measure Beds for Springs and Mattresses.

(Always specify in your order whether for metal or wood bed.) For metal Beds, give full length of side-rail and outside width of bed-end; for wood Bedstead, give full length of side-rail and full length of slat. Note that other sizes than those specified in our offers are special and cost extra.

Bed-Springs.

Illustrations show one-half of Springs.

Choice of three regular widths, to fit metal beds and Wood Bed No. 70100, which measure, 4 ft. 6 in., 4 ft. or 3 ft. 6 in. wide, outside measurements.

No. 120. Chautauqua. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

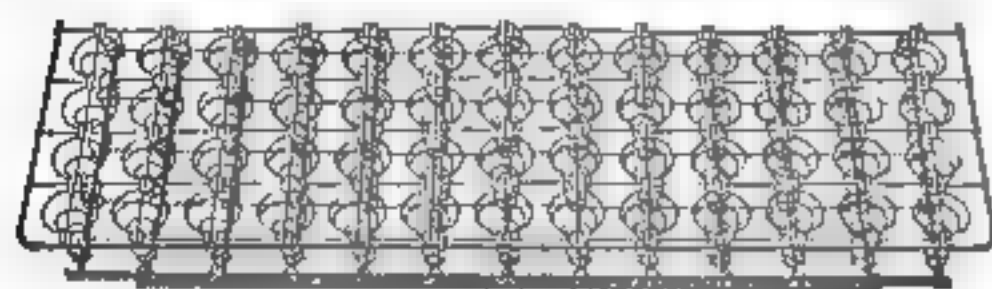
A woven-wire spring with 31 strong steel cables running through it equipped with an Elastic Support, which helps to prevent sagging. Frame is Rock Maple.

No slats or attachments of any kind are needed to hold this Spring. Special sizes, 50 cts. extra.

No. 430. Sanitary. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.50.

Light-weight enameled all-steel frame. Wire fabric and spring-support same as Spring No. 120. Special sizes, 50 cts. extra.

No. 535. Premier. Price \$3.50 when ordered with Products, see page 3. Sold alone for \$4.



A very comfortable spring of all-steel construction. Has 108, $4\frac{1}{2} \times 6$ in. highly tempered

Premier (highest grade) conical springs, made of No. 11 $\frac{1}{2}$ wire, which have a foundation of lengthwise-and-crosswise heavy steel strips, set on edge, to which the springs are locked. Durable and noiseless. Made with hangers for metal beds. If wanted for wood bed with slats specify the fact and hangers will be omitted. Highly finished in gloss black. Special sizes, 75 cts. extra.

No. 2250. Imperial Double-Deck. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

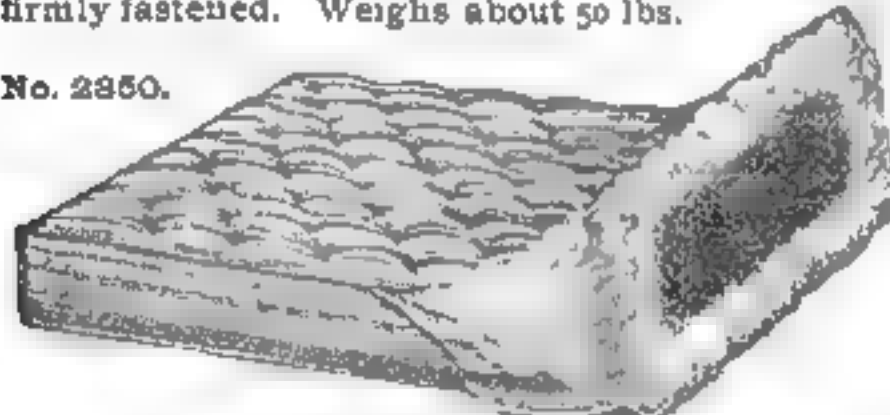
Same quality and construction as No. 535, but has 117, $4\frac{1}{2} \times 8$ in. double conical springs. Special sizes, 75 cts. extra.

Comfort Mattress No. 2350.

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

The Comfort Mattress is thoroughly hygienic. Mattress-filling is African fiber and pure cotton, possessing great elasticity and strength; the whole enclosed in a pearl-gray and blue tick, heavy and strong, having 108 tufts firmly fastened. Weighs about 50 lbs.

No. 2350.



Choice of three regular widths to fit beds which measure, 4 ft. 6 in., 4 ft., or 3 ft. 6 in. wide, outside measurements. An extra minimum charge of 50 cts. for special sizes not larger than regular

Cotton-Felt Mattress No. 1080.

Price \$8 when ordered with Products, see page 3. Sold alone for \$8.75.

Made of eight layers of felted-cotton, each the full width and length of the Mattress—in 4 ft. 6 in. width, each layer weighs 5 lbs.—108 cotton tufts; English wide-stripe ticking.

Choice of three regular widths to fit beds which measure, 4 ft. 6 in., 4 ft., or 3 ft. 6 in. wide, outside measurements. An extra minimum charge of 50 cts. for special sizes not larger than regular

Curled-Hair Mattresses.

The acme of bed-luxury. These Mattresses are wholly filled with genuine, black hair, curled by the most improved method; perfectly sanitary. The covering is the best blue-striped fast-color A. C. A. ticking with double-stitched edges and heavy cotton tufts. (Specify whether for metal or wood bed, and proper length will be sent.) Choice of three widths:

No. 40140. Price \$14 when ordered with Products, see page 3. Sold alone for \$14.75. Width, 4 ft. 6 in.; weight, 40 lbs.

No. 10125. Price \$12.50 when ordered with Products, see page 3. Sold alone for \$13.25. Width, 4 ft.; weight, 35 lbs.

No. 10115. Price \$11.50 when ordered with Products, see page 3. Sold alone for \$12.25. Width, 3 ft. 6 in.; weight, 30 lbs.

Any Mattress in two parts, 50 cts. extra.

Wood Bed No. 70100.

Price \$10 when ordered with Products, see page 3. Sold alone for \$11.

A perfectly sanitary wood Bed, with $1\frac{1}{2}$ -in. angle-steel side-rails.

Choice of selected Oak, Golden-Oak finish or Birch, Mahogany finish, both rubbed matt finish

Posts are $1\frac{1}{4} \times 2$ in. Head is 55 in. high. Foot, 37 in. high. Length, 6 ft. 10 in. Choice of three

widths: 4 ft. 6 in., 4 ft., or 3 ft. 6 in.

Any rigid-frame bed-spring can be used. By reversing side-rails, slats may be used.

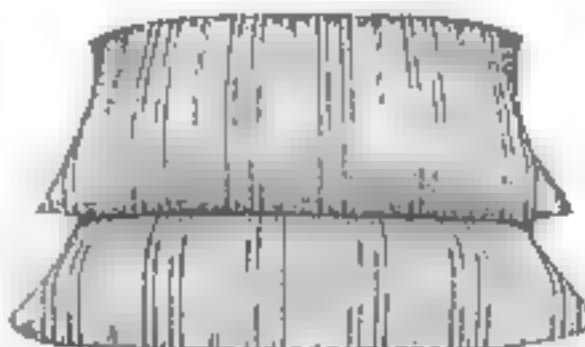


No. 70100.

Goose Feather Pillows No. 330.

Price \$3 per pair when ordered with Products, see page 3. Sold alone for \$3.25.

Size, 22 x 28 in. Weight, $5\frac{1}{2}$ lbs. to the pair. Heaviest feather-proof ticking, very finely woven and satin-finished, filled with prime goose feathers, steam-dressed and absolutely free from dust or dirt.



No. 330.

Selected Down Bed-Pillows No. 2450.

Price \$5 per pair when ordered with Products, see page 3. Sold alone for \$5.50.

The ticking is of fine imported linen with a baby-blue stripe; filling is the finest grade of selected, white, live-goose down; making one of the best pillows obtainable, regardless of cost. Size, 22 x 28 in., full measurement. Weight, 4 lbs. to the pair.

Bulk Feathers No. 230.

Price \$3 per bag of 4-lbs., when ordered with Products, see page 3. Sold alone for \$3.50.

Fine selected white goose feathers, with down left on, making an exceptionally fine filling for pillows or bedding. Net weight, 4 lbs.

Oak Cradle No. 610.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.35.

A light-weight Cradle, made of solid Oak, Golden-Oak finish. Height of ends, 27 in.; sides, 11 $\frac{1}{2}$ in. Inside measurements, 17 in. wide by 34 $\frac{1}{2}$ in. long. Extreme length, 37 in. Weight, only 14 lbs. Shipped knocked down.



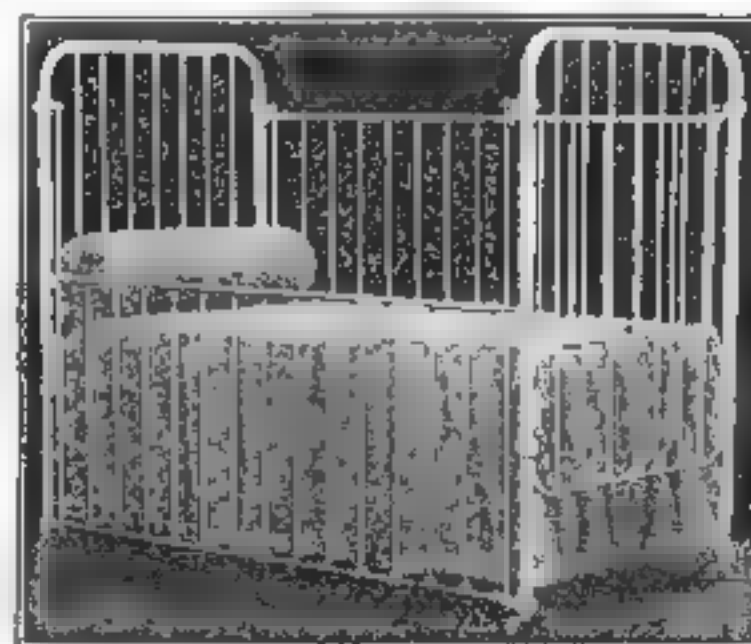
No. 610.

Security White-Enameled Cribs.

No. 2550. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Called the "Security" because it is quite impossible for a child to get out unassisted. The spaces between uprights are $3\frac{1}{2}$ in. wide, so close together that no Baby could get his head through. The sides slide up and down on brass rods and are easily lowered as shown in illustration. All materials of the same high grade used in our White Enameled Steel Beds.

The Crib is 4 ft. 6 in. long, 2 ft. 6 in. wide, 47 in. high. Height from spring to top of side, 23 in. Corner-posts, $1\frac{1}{2}$ in. in diameter. Is provided with a cable-fabric-steel-frame spring, japanned to prevent rusting; detachable casters.



Special finishes: Barff-Black, Blue, Green or Pink, 50 cts. extra.

No. 460. Price \$6 when ordered with Products, see page 3. Sold alone for \$6.50.

Length, 5 ft.; width, 3 ft. In all other respects, same as No. 2550.

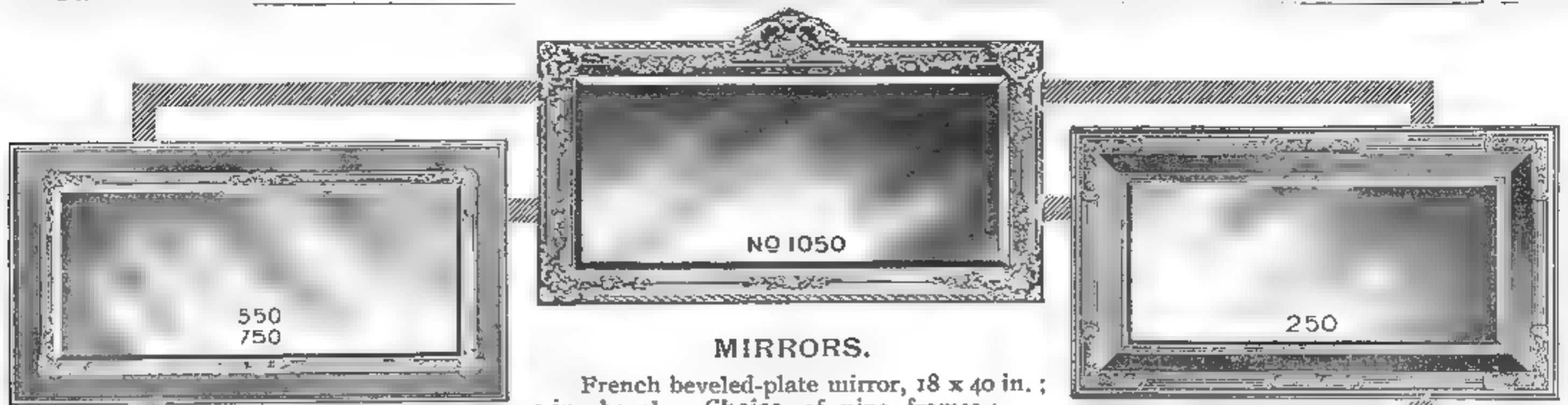
Crib-Mattresses.

Beautiful Gobelin Art Ticking in choice of Baby-Blue or Pink, filled with African fiber with heavy cotton-felt top; 3 in. thick; weighs about 14 lbs. Choice of two sizes:

No. 127. Price \$2.70 when ordered with Products, see page 3. Sold alone for \$3. Fits Crib No. 2550.

No. 130. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.25. Fits Crib No. 460.

Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 56



MIRRORS.

French beveled-plate mirror, 18 x 40 in. ;
1-in. bevel. Choice of nine frames :

No. 250. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.75.

Heavy solid Gilt frame, composed of four members. The inside lining, $\frac{1}{2}$ -in. heavy rococo; the next, $2\frac{3}{4}$ -in. bevel plain gilt with bead-edge; the next, or stem, is a very heavy, raised, fluted gilt, $1\frac{1}{2}$ in. wide, having corner- and center-ornaments; the outside, plain gilt, covered. Size, $28\frac{1}{2} \times 51$ in.

No. 350. Price \$5 when ordered with Products, see page 3. Sold alone for \$6.

Frame is a copyrighted design, entirely new, consisting of an outer frame, $1\frac{1}{2}$ in. wide and an inner frame, 2 in. wide, both finished in Pompeian Gold, with burnished parts. The corner- and center-ornaments joining the two frames together are finished in rich Pompeian Gold, the whole making a frame $4\frac{1}{2}$ in. wide. Size, 27×49 in.

No. 450. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.75.

A richly ornamented Oval frame, 3 in. wide, finished in Pompeian Gold. Has four large and four small ornaments; hand-burnished high parts in bright gold finish. Size, $23\frac{1}{2} \times 45\frac{1}{2}$ in.

No. 550. Price \$5 when ordered with Products, see page 3. Sold alone for \$6.

The frame is 5 in. wide. The outside member consists of plain gilt moulding $\frac{3}{4}$ in. wide; inside gilt lining, $1\frac{1}{4}$ in. wide, with rich corner- and center-ornaments, the whole finished in Pompeian Gold; panel 3 in. wide, is mahogany-veneer, Piano finish. Size, $26\frac{1}{2} \times 49$ in.

No. 650. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.80.

Oval frame, 3 in., finely moulded, finished in dull Venetian Gold. Richly ornamented with red and pink roses and green leaves, in oil-colors; edges tipped with Gold. Size, $23\frac{1}{2} \times 45\frac{1}{2}$ in.

No. 750. Price \$5 when ordered with Products, see page 3. Sold alone for \$6.

Of same design and construction as No. 550. Panel is genuine Walnut-veneer, Piano finish. Inner and outer members are finished in Antique Bronze. Size, $25\frac{1}{4} \times 48$ in.

No. 850. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.80.

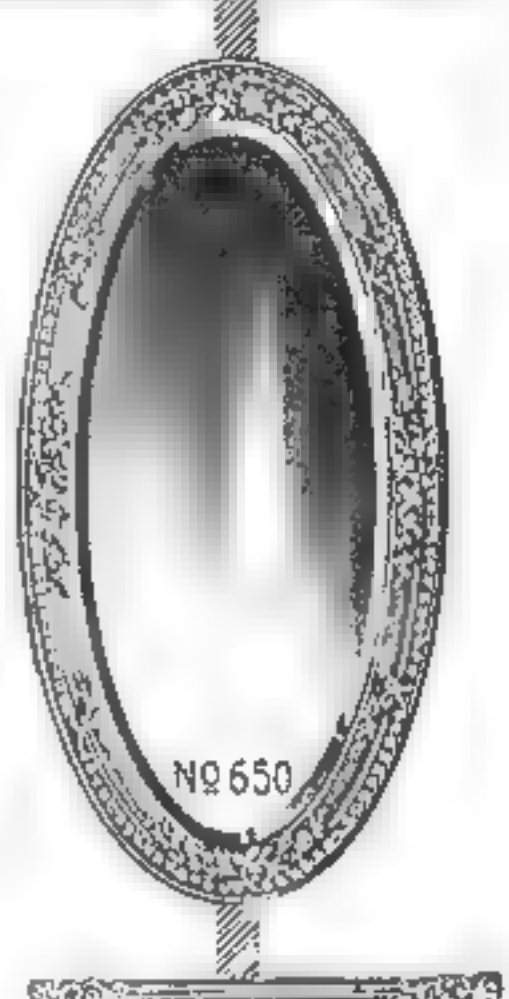
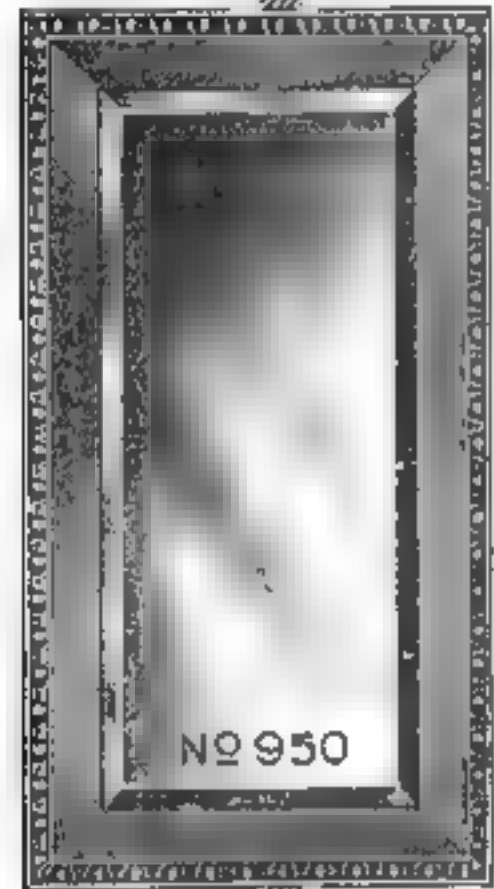
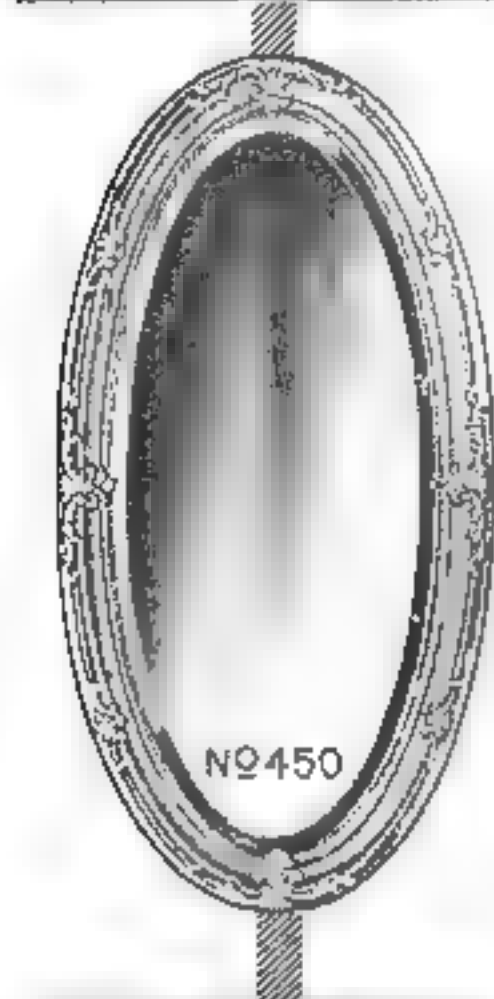
Frame is 4 in. wide; has high back moulding; ornamented with extra-heavy corner- and center-ornaments. Finished in rich Pompeian Gold; high parts on ornaments burnished in pure gold-leaf. Size, $24\frac{3}{4} \times 46\frac{1}{4}$ in.

No. 950. Price \$5 when ordered with Products, see page 3. Sold alone for \$6.

The Oak frame is 4 in. wide; the outside member is a heavily carved 1-in. moulding; inside member is a 3-in. panel. Weathered-Oak, waxed finish. Size, $25\frac{1}{2} \times 47\frac{1}{2}$ in.

No. 1050. Price \$5 when ordered with Products, see page 3. Sold alone for \$6.

A richly ornamented frame 3 in. wide, finished in dull Venetian Gold; composed of two members, inner $1\frac{1}{4}$ in. and outer $1\frac{3}{4}$ in. wide. Ornamented with garlands of red, yellow and pink roses and green leaves in oil-colors; edges tipped with Gold. Size, $23\frac{1}{4} \times 45\frac{1}{2}$ in.



ments, the whole finished in Pompeian Gold; panel 3 in. wide, is mahogany-veneer, Piano finish. Size, $26\frac{1}{2} \times 49$ in.



Mirror No. 110.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25.

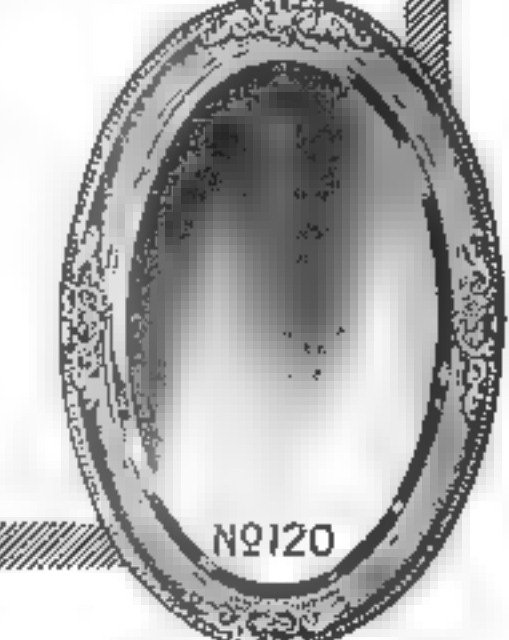
A French beveled-plate Mirror, 10 x 16 in. Frame is 2 in. wide. Has four large corner-ornaments. Finished in gold bronze.

All frames are Lacquered to prevent tarnishing

Mirror No. 120.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.40.

Oval frame, $1\frac{1}{2}$ in. wide, with four ornaments finished in Pompeian Gold, lacquered to prevent tarnishing. French beveled-plate mirror, 14 x 22 in. A convenient size for front hall, living-room or bath-room.



Upright-Grand Piano No. R-110.

Price \$110 when ordered with Products, see page 3. Sold alone for \$125.

A reliable Piano made throughout of high-grade material by the Empire Piano Co., 107 E. 128th St New York City whose five-year guarantee accompanies each instrument. We have sent several hundred of them to satisfied customers.

Choice of Oak or Mahogany, finely polished. Only the best piano-finishing varnish used. Case extra heavy double-veneered, and crossbanded to avoid warping or splitting. Only hardwood used in the pilasters, trusses and backs.

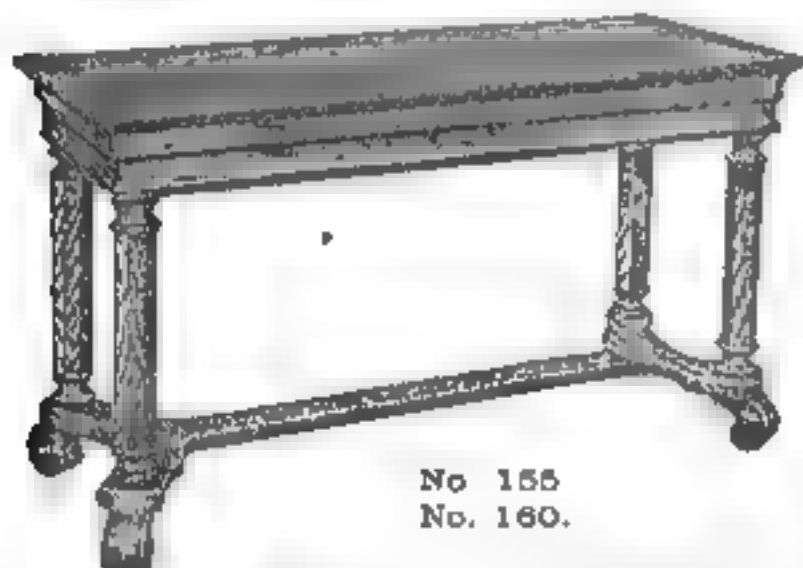
Full-extension music-desk with automatic brace-support. Boston fall-board, with continuous hinge. Fitted with muffler-attachment. Seven and one-third octaves; three strings to each note. Highest grade German bushed tuning pins and piano-strings. French capstan repeating action used with nickel brackets. Finest felt hammers, Ivory keys. Casters. Height, 4 ft. 7 1/2 in., length, 5 ft. 5 in., depth, 2 ft. 3 in. Piano is carefully boxed and shipped from New York City. See paragraph 104. Weight, 850 lbs.



Piano-Benches.

No. 155. Price \$5.50 when ordered with Products, see page 3. Sold alone for \$6.25.

A well-designed, roomy bench which will go with any style of piano. Seat, 15 x 38 in., 21 in. high, contains a compartment for music 32 x 11 in., 2 1/2 in. deep, accessible by raising seat. Octagon legs, scroll feet. Made of Quarter-sawn Oak in choice of Golden-Oak hand-



No. 155
No. 160.

polished, early English rubbed or Imitation-Mahogany with genuine-Mahogany veneered seat hand-polished, finish.

No. 160. Price \$6 when ordered with Products, see page 3. Sold alone for \$7.

Same design and measurements as No. 155. Has genuine Circassian Walnut veneered seat; other parts of Bench are of selected Red Gum, satin-walnut rubbed finish.

Wood-Seat Piano-Stool No. 219.

Price \$1.90 when ordered with Products, see page 3. Sold alone for \$2.25.

Polished revolving wood-seat, 14 1/2 in. in diameter, can be raised or lowered as desired. Heavy turned legs and posts, glass-ball feet. Choice of solid Oak imitation-Ebony, Mahogany, Rosewood or Burl Walnut finish.



No. 219

Piano Scarf No. 618.

Price \$1.80 when ordered with Products, see page 3. Sold alone for \$1.95. To mail, 6 cts. postage required.

Silk Piano Cover or Mantel Scarf in a handsome Oriental border pattern. Double-knotted 5 in. silk fringe.



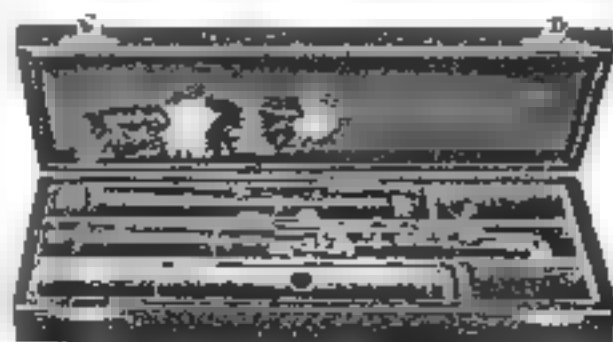
No. 618

Choice of Red, Dark-Green or Olive Green. Size, 31 x 92 in. including fringe.

Flute No. 150.

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Made of genuine Grenadilla wood, full German silver trimmed. German silver head and tuning-joint. In key of D, high pitch, with six finger-holes and eight solid German-silver keys, comprising three full octaves; cork joints. In handsome velvet-lined imitation leather case complete with wiper, grease-box and screw-driver.

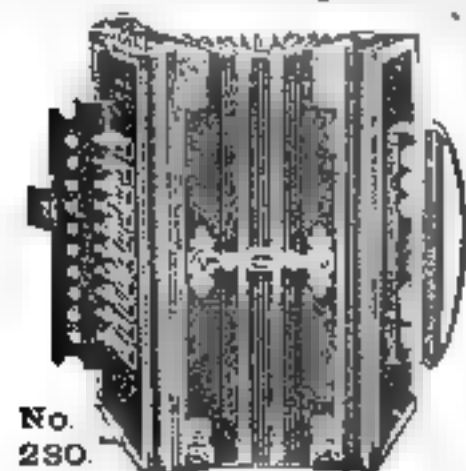


No. 150

Accordeon No. 230.

Price \$3 when ordered with Products, see page 3. Sold alone for \$3.25.

Imported instrument, having 3 stops, 3 full sets of bell-metal reeds, 13 keys, bellows in three sections with leather joints and nickel-plated corners. Detachable top. Full nickel-trimmed, including side-locks. Finely finished in natural wood, with bellows in three colors. Size, 13 x 6 1/2 x 11 in.



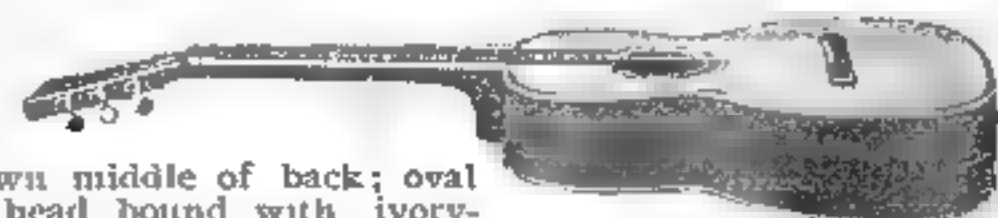
No. 230

Musical Instruments.

Price \$5 each when ordered with Products, see page 3. Sold alone for \$5.50.

Our Instruments are guaranteed to be perfect and first-class in every respect. Suitable for professional use.

Guitar No. 250. Sides, back and neck are selected genuine-Mahogany, white spruce top; piano-polished finish. Fancy cross-cut purfling around top, sound-hole and down middle of back; oval finger-board and head bound with ivory-celluloid. Has five pearl position-marks, three of which are fancy. Reliable machine-head with white composition keys. Ebony bridge and pegs.



Mandolin No. 350. Made of selected Rosewood, 20 ribs, Spruce top, Rosewood heel, sides and covered nose; piano-polish. Fancy celluloid and cross-cut purfling around edge and sound-hole; handsome celluloid inlaid guard-plate, nicked tail-piece. Covered machine-head, Mahogany neck, Veneered head. Eboutized finger-board with German-silver frets and inlaid pearl position-dots. Ebony bridge. Scale warranted perfect in every position. All edges bound with celluloid. Pick included.



Banjo No. 450. Nickel-plated Shell, 10 1/2 in. in diameter, hard maple lined, with both edges wired; nickel-plated stretcher band and 21 nickel-plated brackets.

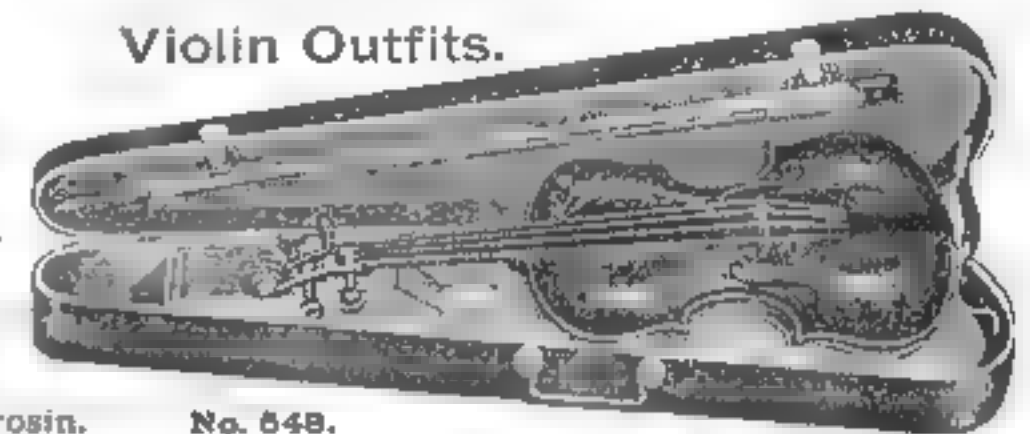


19-in. patent adjustable neck of Maple, dark amber color, highly polished; bone saddle, Ebony finger-board with four fancy pearl position-marks and 22 German-silver frets. Ivory-celluloid pegs. Ebony head inlaid with large pearl star. Finest quality calfskin.

Violin Outfits.

No. 548. Price \$4.80 when ordered with Products, see page 3. Sold alone for \$5.25.

Includes Violin, Bow, Wood Case, extra set of strings, mute and piece of rosin.

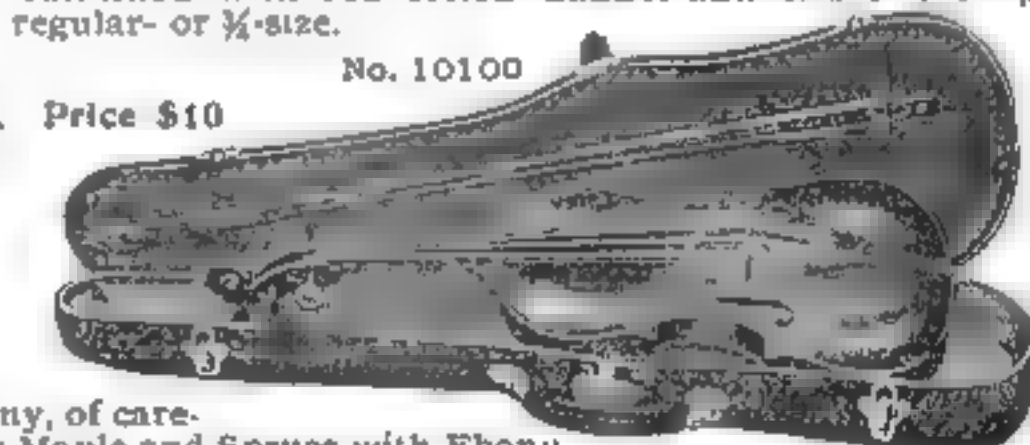


No. 548.

The Violin is a fine Stradivarius-model, made of selected rich, amber-brown Maple, highly polished. The tail-piece and finger-board are the best Ebony. Maple bridge. Bow is made of superior Brazilian wood; has Ebony frog with German-silver mountings and pearl slide. Case is finished Black, is full-lined with red cotton-flannel and has two snap-catches. Choice of regular- or 1/2-size.

No. 10100. Price \$10 when ordered with Products, see page 3. Sold alone for \$11.

A fine copy of an original Stradivarius. Made by Edward Reichert of Dresden, Germany, of carefully selected Curly Maple and Spruce with Ebony trimmings. Beautifully finished and fine in tone. Bow is hand-polished, with full German-silver-lined frog. Case is reinforced veneer, covered with black imitation-leather and lined with velvet. Complete with extra set of strings, mute and piece of rosin.



No. 10100

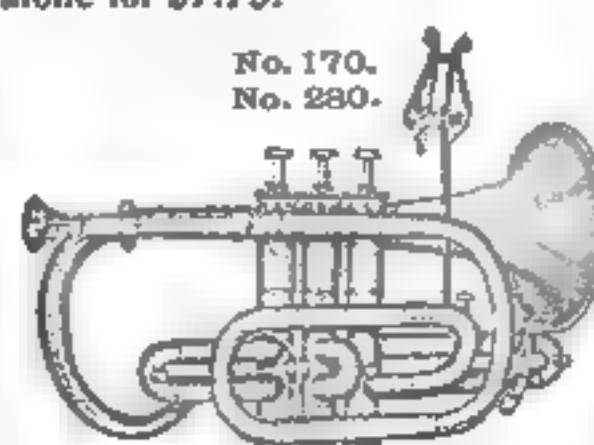
Violin-Case.

No. 430. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.35.

Black imitation-leather case, described in offer of Violin Outfit No. 10100.

Brass Cornets.

No. 170. Price \$7 when ordered with Products, see page 3. Sold alone for \$7.75.



No. 170.
No. 280.

This is a Bb Brass Cornet with German-silver piston-valves and mouth-piece. Instrument is thoroughly made; has all modern features. Easy blowing instrument, with full, round, mellow tone. High pitch. Low pitch and key of A effected by drawing tuning-slide to marks placed correctly. Music-rack included.

No. 280. Price \$8 when ordered with Products, see page 3. Sold alone for \$9.

Same as Cornet No. 170, with C attachment to fit.

Nickel-Plated Music-Stand No. 710.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20. To mail, 37 cts. postage required.

This Automatic Music-Stand has no thumb-screws, catches or levers. It is made of brass and steel, heavily nickel-plated on copper; folds into a compact and convenient package 17 in. long. Rack is adjustable to any height, from 25 to 60 in.



No. 710.

Allwin Collapsible Go-Carts.

Allwin Go-Carts are the celebrated kind. They are the original and best collapsible Go-Carts made. Cannot accidentally close. All have comfortable, roomy spring-seat, reclining back and adjustable foot-rest, heavy genuine leather guard-straps. The manufacturers' and our guarantee are behind every Cart. Directions for folding accompany each cart.

"Fabrikoid," the artificial leather used on these Carts, is light, strong and clean. It is fully guaranteed not to crack, and is much superior to the numerous cheap grades on the market.

No. 10100. Price \$10 when ordered with Products, see page 3. Sold alone for \$11.

A Baby-Carriage Deluxe, made to completely collapse designed for the utmost comfort and protection of the baby, roomy enough to serve as a bed. A very rigid and durable Cart.

An Allwin Collapsible Go-Cart Folded.

Solid sides, curved-dash and back are made of 3-ply veneer, which will not warp. Outside finished with brown enamel. Hood, seat and inside are covered with Brown Fabrikoid-leather. Seat and back are heavily padded. Hinges are bound with nickel-plated strips. Body of Cart is 29 in. long, 15 in. wide; sides 12 in. high at back. Back, 16 in. high. Handle, 34½ in. from floor. Folds into space 10x22x30 in. Has new-style wood handle. Extra-large four-bow hood; hood braces have patent finger-protectors.

All metal parts, except wheels and under-part of gear, are heavily nickel-plated. Wheels and gear heavily tinned to prevent rusting. Back adjustable to three positions; 12-in. steel wheels have ½-in. rubber tires; patent foot-brake. Weight, 35 lbs.



No. 10100.

No. 10130. Price \$13 when ordered with Products, see page 3. Sold alone for \$13.75.

Choice of Black or Brown enameled frame and gear, with hood and upholstery in Fabrikoid-leather to match.

One of the finest collapsible Go-Carts made; combines luxury, comfort and style. Cart is 40 in. long, 22 in. wide; folds into space 29x22x10 in. Weight, 47 lbs.

Sides, back and curved dash are made of 3-ply veneer; covered on outside with fine, round reeds, natural finish, with black enamel frame and brown with brown enamel frame. Var-nished; inside covered with Fabrikoid-leather; back and seat padded. Corners of push-bar, hood-braces, wheel-forks and binding on sides, back and dash are heavily nickel-plated.

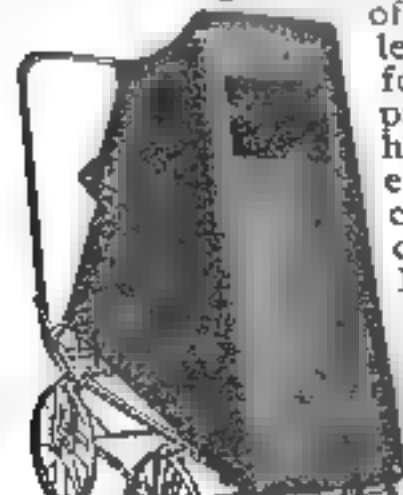
The hardwood handle is 38 in. from floor and is finished in imitation-Ebony.

Has 12-in. tinned wheels with ½-in. rubber tires, patent foot-brake. Frame is made of seamless steel tubing. Folding parts of gear, flat steel. Auto-type hood has drop back curtain with celluloid window, removable side-curtains.

No. 150. With Storm-Curtain. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Body of Cart is 24 in. long, 14 in. wide, back is 23 in. high, handle, 34½ in. from ground. Can be quickly folded into space 3½ x 17 x 28 in. Weight, 25 lbs. Is very strong. The frame is made of ½-in. Shelby seamless steel tubing with polished dark Green enameled finish. Handle, lower rail, forks and all trimmings heavily nickel-plated. Lower rail, wheels and gear heavily tinned to prevent rusting. All working parts are of cold-rolled steel; 10-in. steel wheels with ½ in. rubber tires.

The body and swinging spring-seat are made of tough water-proof dark Green Fabrikoid-leather, when in a reclining position adjustable flaps entirely close the sides. The large hood is made of a light grade of Fabrikoid leather and folds compactly; has heavily nickel-plated brace, can easily be detached. Has an easily-attached storm-curtain of the same material, which completely covers the front and sides of the Cart.



No. 150. Showing Storm-Curtain.



No. 150.

Storm-curtain has a 6 x 9-in. celluloid window. When not in use, the storm-curtain folds perfectly flat and is carried on the seat or in the dash of the Cart.

No. 160. Price \$6 when ordered with Products, see page 3. Sold alone for \$6.60.

Cart, 28 in. long, 15 in. wide; sides are 11 in. high. Sides, dash and back are of 3-ply veneer, black enamel finish. The handle is 35 in. high, and is made of hardwood, imitation-Ebony finish; very comfortable for the hands. All parts of frame are made of cold-rolled steel, and cannot break. The pusher-rods are made of ½-in. steel tubing. The 10-in. steel wheels, heavily tinned to prevent rusting, are equipped with ½-in. rubber tires; all other metal parts of Cart are handsomely finished in black enamel. The seat has excellent springs. The padded seat and adjustable foot-rest are upholstered with Black Fabrikoid-leather. The seat and back and the large, adjustable hood, 22½ x 16½ x 13 in., are covered with Fabrikoid-leather. The round hood-braces have patent finger-protectors. When folded the Cart occupies a space 28 x 20 x 10 in. Weight, 34 lbs.



No. 160.

22½ x 16½ x 13 in., are covered with Fabrikoid-leather. The round hood-braces have patent finger-protectors. When folded the Cart occupies a space 28 x 20 x 10 in. Weight, 34 lbs.

No. 140. Price \$4 when ordered with Products, see page 3. Sold alone for \$4.50.

A one-motion collapsible Go-Cart, folds into a space 25 x 16 x 8 in. Frame and gear are cold-rolled steel; handle, ½-in. Shelby seamless tubing. Upholstered with black Fabrikoid-leather. Wheels are tinned; all other metal parts finished in Black enamel. Has 10-in. steel wheels; rubber tires. Hood made of a light-grade of Black Fabrikoid-leather.

Body is 21 in. long, seat 12 in. wide, 9 in. deep; back, 15 in. high; handle is 34½ in. from floor. Weight, 21 lbs.



No. 140.

No. 180. Price \$8 when ordered with Products, see page 3. Sold alone for \$8.75.

Black enameled frame with hood and upholstery in choice of Black or Green Fabrikoid-leather.

A large-size Go-Cart, 38 in. long, 21 in. wide, folds into space 28 x 20½ x 10 in. Sides, back and dash made of 3-ply veneer covered with Fabrikoid-leather.

Has 12-in. steel wheels heavily tinned, ½-in. rubber tires; patent foot-brake; wheels, binding on sides, back and dash heavily tinned. Hardwood handle finished in imitation-Ebony is 38 in. from floor. Corners of push-bar and braces on four-bow adjustable hood are nickel-plated.

Frame is made of seamless steel tubing; folding-parts of gear, flat steel. Weight, 38 lbs.



No. 180.

No. 250. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

A strong and practical Go-Cart, which is easily opened and closed with one motion; collapses into a space, 8 x 16 x 26 in. Body of Cart is 24 in. long, 18 in. wide; back, 15 in. high. Handle, 35 in. from floor. Weight, 24 lbs. Frame made of ½-in. Shelby seamless steel tubing; gear of cold-rolled steel, polished Green enamel finish. Entire handle, arms and arm-braces heavily nickel-plated. 10-in. steel wheels heavily tinned, fitted with ½-in. rubber tires. Body made of dark-Green Fabrikoid-leather. The compactly folding hood is covered with a light grade of dark-Green Fabrikoid-leather.



No. 250.

Chautauqua Bicycles (Without Tires) for Men and Women.

Terms of Tires and Coaster-Brake are named separate from wheels, see offers below.

Black enameled bicycles; first-class in style, finish and durability; in running and wearing qualities. We, and the makers, guarantee all parts against original defect for a period of one year.



No. 10140.

Frame, 22 in.; 1-in. seamless steel tube, with flush joints. Wheels, 28 in., 36 and 32 Tangent spokes. Front-Fork, three-plate crown, nickel-plated; strongly reinforced tapered sides. Hubs, cut from solid steel bar, have ball retainers and felt washers. Chain, $\frac{1}{8}$ -in. Duckworth best; positive chain-adjuster. Saddle, padded.

Seat-Post, fastened by binder-bolt and -nut. Handle-Bars, adjustable, curved steel fastened by internal binder. Grips, leather. Complete with wrench, oil-can and tool-bag. Strongly crated. Shipped by freight, unless otherwise ordered.

Men's Diamond-Frame No. 10140. (Without tires.)

Price \$14 when ordered with Products, see page 3. Sold alone for \$15.

84-in. GEAR. R. T. PEDALS. WEIGHT, 23 lbs.

Women's Drop-Frame No. 20150. (Without tires.)

Price \$15 when ordered with Products, see page 3. Sold alone for \$16.

70-in. GEAR; COMBINATION PEDALS; CONTINUOUS STEEL CHAIN-GUARD, LACED SKIRT-GUARD. WEIGHT, 25 lbs.

Bicycle Tires.

No extra charge for cementing tires, when ordered with one of our bicycles. Made by the Kokomo Rubber Co. In case of puncture will hold a plug and can be successfully vulcanized. Inside is free from dust, and cement will adhere to it after long service. The valve-stem, fitted with Schraeder Universal Valve, is made of rubber and fabric, and cannot easily be torn off. Guaranteed against defects of material or workmanship during the calendar-year. Size, 28 in. x $1\frac{1}{4}$ in.

No. 120. Price \$2 each when ordered with Products, see page 3. Sold alone for \$2.25.

New Oxford Tire, made of Egyptian canvas and new rubber; corrugated tread.

No. 230. Price \$3 each when ordered with Products, see page 3. Sold alone for \$3.30.

Defender Special "Sulky" Tire. A first-class tire of the puncture-proof type. Made of the finest rubber with extra-heavy basket-weave tread.

Eclipse (Formerly Morrow) Coaster-Brake No. 340.

Price \$4 when ordered with Products, see page 3. Sold alone for \$4. When ordered with one of our Bicycles, no extra charge will be made for fitting.

Standard-Size Bicycles for Boys and Girls.

18-in. FRAME 26-in. WHEELS fitted with "Traction" Tires.

Price \$16 each when ordered with Products, see page 3. Sold alone for \$17.

No. 30180. Boy's Diamond-Frame

No. 40180. Girl's Drop-Frame. Has nickel-plated half-guard

New Searchlight Bicycle-Lamp No. 820.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25. To mail, 33 cts. postage required.

The Searchlight acetylene-gas lamps are so well known they need no praise. They are reliable, simple in construction and need very little care and attention. Made of brass, full nickel-plated, with polished reflector, convex lens and colored side-jewels. Gives steady, powerful light that will not jar or blow out. Height, 8 in.; diameter, $3\frac{1}{2}$ in.; diameter of Ball-Eye $2\frac{1}{4}$ in. Complete with bracket to attach to head or fork-side. Full directions.



No. 820.

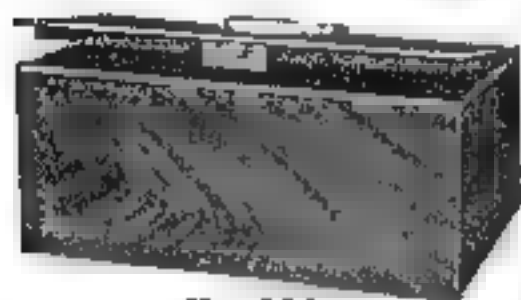
Security-Box No. 220.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

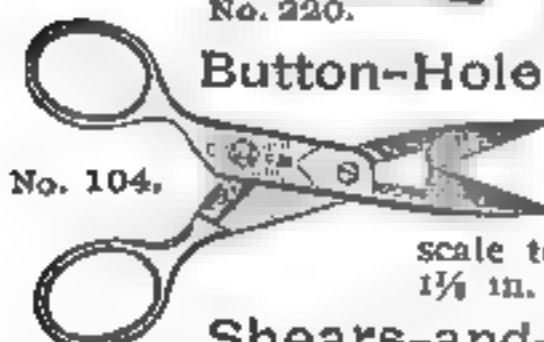
A convenient and safe place for keeping Bonds, Stocks, Mortgages, Insurance-Papers, Notes, Bank-books, etc.

Made of heavy steel with seamed joints. Inside painted, outside finished in a good imitation of mahogany, hand rubbed. Bronze-plated trimmings. Two flat keys for lock.

Size, 6 x 12 in.; 5 in. deep.



No. 220.



No. 104.

Button-Hole Scissors No. 104. Mailed, postpaid.

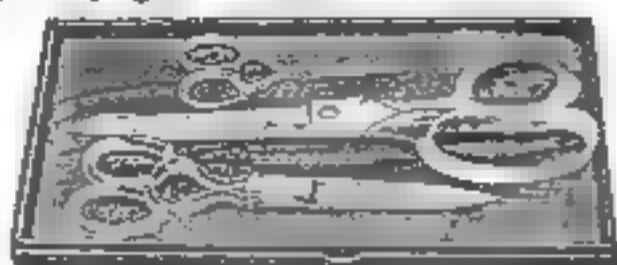
Price 40 cents when ordered with Products, see page 3. Sold alone for 50 cents.

Made of forged-steel, finely finished and nickel-plated. Non-detachable adjuster, with scale to regulate length of button-hole from $\frac{1}{4}$ to $1\frac{1}{4}$ in. Length of Scissors, 5 in.; in a leather sheath.

Shears-and-Scissors-Set No. 110.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25. To mail, 12 cts. postage required.

Set consists of one pair 8-in. American steel laid Shears, one pair 6-in. forged-steel Scissors, and one pair $3\frac{1}{2}$ -in. forged-steel Lace-Scissors. All have blades of Wardlow English Steel, are oil-tempered and heavily nickel plated. Ornamental handles. Fully warranted. In cloth lined leatherette case.



No. 110.

Shears No. 205. Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents. Mailed, postpaid.

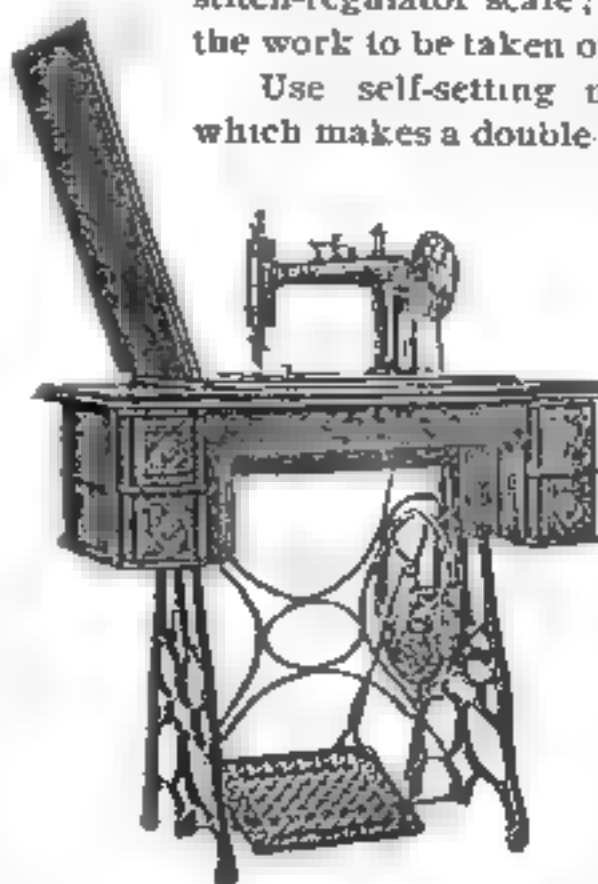
One pair 8-in. Shears, in a leather sheath

Sewing-Machines.

Made by one of the oldest and best New England Sewing-Machine manufacturers, whose machines are not elsewhere offered except at the usual high "agency" prices. Made of the very best material, easy running and as noiseless as the best mechanical skill and finest adjustment can produce.

The balance-wheel and many of the fine parts are nickel-plated, other parts, finely enameled and ornamented. Have loose balance-wheel (enabling operator to wind bobbin without removing the work); automatic bobbin-winder; stitch-regulator scale; and a thread or tension-release that allows the work to be taken out with no possibility of breaking the thread.

Use self-setting needle and self-threading cylinder shuttle, which makes a double-thread lock-stitch that never rips or ravel.



No. 30150.

ACCESSORIES AND ATTACHMENTS FREE WITH EACH MACHINE: 1 Hemmer and Feller (one piece); 1 Extra Throat-Plate; 1 Quilter; 1 Cloth-Gauge and Thumb-screw; 6 Bobbins; 1 Filled Oil-can and spout; 1 Package of seven Needles; 1 Ruffler; 1 Tucker; 4 Hemmers (different widths); 1 Binder; 1 Shirring-slide; 1 Under Braider-slide; 1 Braider foot; 2 Screwdrivers (large and small); 1 Book of Instructions and, with all but No. 160, one key.

No. 30150. Chautauqua Drop-Head Hand-Lift Machine. Price \$15 when ordered with Products, see page 3. Sold alone for \$16.

The woodwork of No. 30150 is Golden Oak with Quartered-Oak table; polished

finish. Has five drawers. Ball-bearing balance-wheel

*From New England. See paragraph 105.

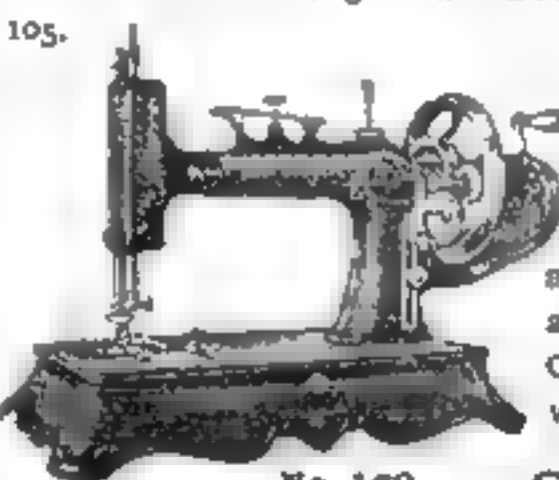
No. 50180. Chautauqua Drop-Head Automatic-Lift Machine. Price \$18 when ordered with Products, see page 3. Sold alone for \$19.

Full Quartered-Oak, built up, wood-work with hand-polished Golden-Oak finish; swell-front; seven drawers of ornate design. Ball-bearing balance-wheel.

*From New England. See paragraph 105.



No. 50180.



No. 160.

No. 160. Hand Sewing-Machine. Price \$6 when ordered with Products, see page 3. Sold alone for \$6.75.

Operated by hand. Fitted with special attachment to increase speed. Can be placed on any convenient stand or table, especially on the Chautauqua Sewing-Desk. Length, $13\frac{1}{2}$ in.; width, $8\frac{1}{2}$ in.; height, 11 in.; weight, $22\frac{1}{4}$ lbs.

Sewing-Set No. 210.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20. Mailed, postpaid.

Consists of fine Steel Scissors with sterling-silver handles; Sterling-silver Thimble; Emery-ball with sterling-silver trimming; packed in a heart-shaped leatherette box, size $3\frac{3}{4}$ x $4\frac{1}{2}$ in., with figured cloth lining.

Give size of thimble desired; sizes, 5 to 12.



No. 210

Solid-Gold Thimble No. 420.



No. 420.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

Sizes, 5 to 12. When ordering state size wanted. Mailed, postpaid

A substantial 10-K solid-gold Thimble. Has a hand-engraved band, bright polished finish.

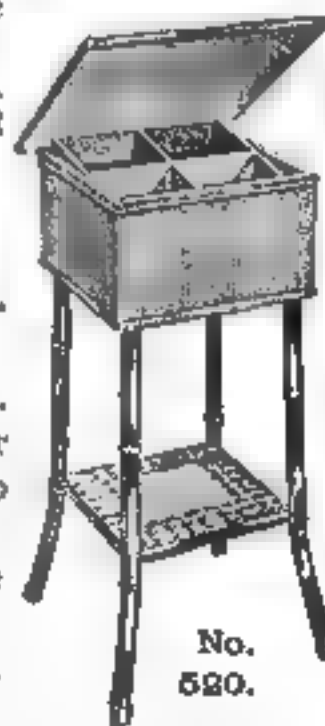
Bamboo Sewing-Stand No. 520.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

A light, convenient, strong Sewing Stand, 30 in. high. Top is $14\frac{1}{2}$ in. square and contains a compartment for work, 11 in. square, 6 in. deep, with a loose tray 2 in. deep divided into four compartments for thread, buttons, etc.

Top and sides are covered with a fine grade of Japanese matting

Legs and trimmings are selected Bamboo. Hand-burned decorations on legs, trimmings and whitewood shelf.



No. 520.

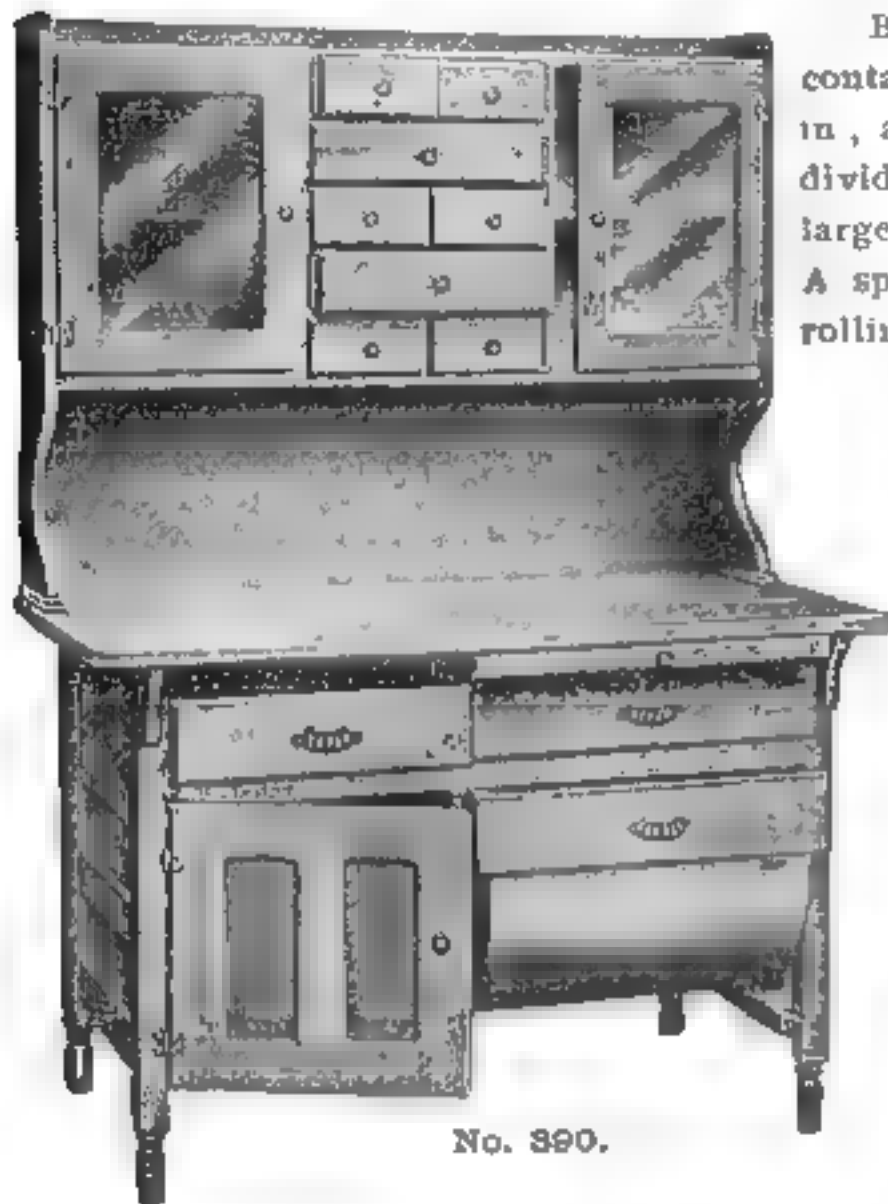
Maple Kitchen Cabinets.

No. 390. Cabinet with Cupboard-Top. Price \$9 when ordered with Products, see page 3. Sold alone for \$10. From Central Mich. See paragraph 104.

No. 450. Cabinet Base to No. 390 without Cupboard-Top. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.75. From Central Mich. See paragraph 104.

No. 540. Cupboard-Top to No. 390. Price \$4 when ordered with Products, see page 3. Sold alone for \$4.50.

A conveniently arranged Kitchen Cabinet, made of hard White Maple with gloss finish.



No. 390.

Base has Whitewood top, and contains one drawer, $17 \times 18\frac{1}{2} \times 4$ in., and one, $20\frac{1}{2} \times 18\frac{1}{2} \times 4$ in. divided into compartments; large cupboard, $21\frac{1}{2} \times 17 \times 15$ in. A special feature is the patent-rolling, round-bottom, flour-bin $20\frac{1}{2} \times 15 \times 21\frac{1}{2}$ in., which is divided to hold 50 lbs. of flour and 25 lbs. of meal. A Whitewood kneading-board, $20\frac{1}{2}$ in. square. Top, 25×46 in.; 30 in. high. Oxidized drawer-pulls.

Cupboard-Top is 34 in. high, 45 in. wide, 9 in. deep. Has two drawers, $14\frac{1}{2} \times 8\frac{1}{2} \times 3\frac{1}{2}$ in. and six $8\frac{1}{2} \times 7\frac{1}{2} \times 3\frac{1}{2}$ in. The two cupboards are $14 \times 18 \times 8$ in., and have glass doors; each cupboard has one shelf.

Oak Kitchen Cabinets.

No. 40110. Cabinet with Cupboard-Top. Price \$11 when ordered with Products, see page 3. Sold alone for \$12.

No. 370. Cabinet Base to No. 40110, without Cupboard-Top. Price \$7 when ordered with Products, see page 3. Sold alone for \$7.50.

No. 440. Cupboard-Top to No. 40110. Price \$4 when ordered with Products, see page 3. Sold alone for \$4.50.

A fine, step-saving Cabinet. Made throughout of solid Oak with natural, dull finish, oxidized trimmings.

Base has whitewood kitchen-table-top, 26×46 in.; $29\frac{1}{2}$ in. high; contains cupboard $22 \times 24 \times 15$ in.; round-bottom, easy-sliding flour-bin, holding 50 lbs. of flour, one drawer, $14 \times 21 \times 7\frac{1}{2}$ in., one drawer $10\frac{1}{2} \times 21 \times 7\frac{1}{2}$ in., two drawers, each $11 \times 21 \times 3\frac{1}{2}$ in., and moulding board 22×22 in. (within cupboard) Castored.

Cupboard top is 34 in. high, 45 in. wide, $9\frac{1}{2}$ in. deep. Has three glass-door cupboards, two $14 \times 18 \times 8$ in., containing one shelf, and one $14 \times 10\frac{1}{2} \times 8$ in., two drawers $14 \times 3\frac{1}{2} \times 8\frac{1}{2}$ in.

No. 480. Cabinet Base. Price \$8 when ordered with Products, see page 3. Sold alone for \$9.

Base is the same as No. 370, except has nicked zinc top instead of whitewood top.

No. 10120. Cabinet Base No. 480 with Cupboard-Top No. 440. Price \$12 when ordered with Products, see page 3. Sold alone for \$13.



No. 40110.

Satin-Walnut Kitchen Cabinets.

From Central Mich. and Rockford, Ill. See paragraph 104.

No. 10160. Cabinet with Cupboard-Top. Price \$16 when ordered with Products, see page 3. Sold alone for \$17.50.

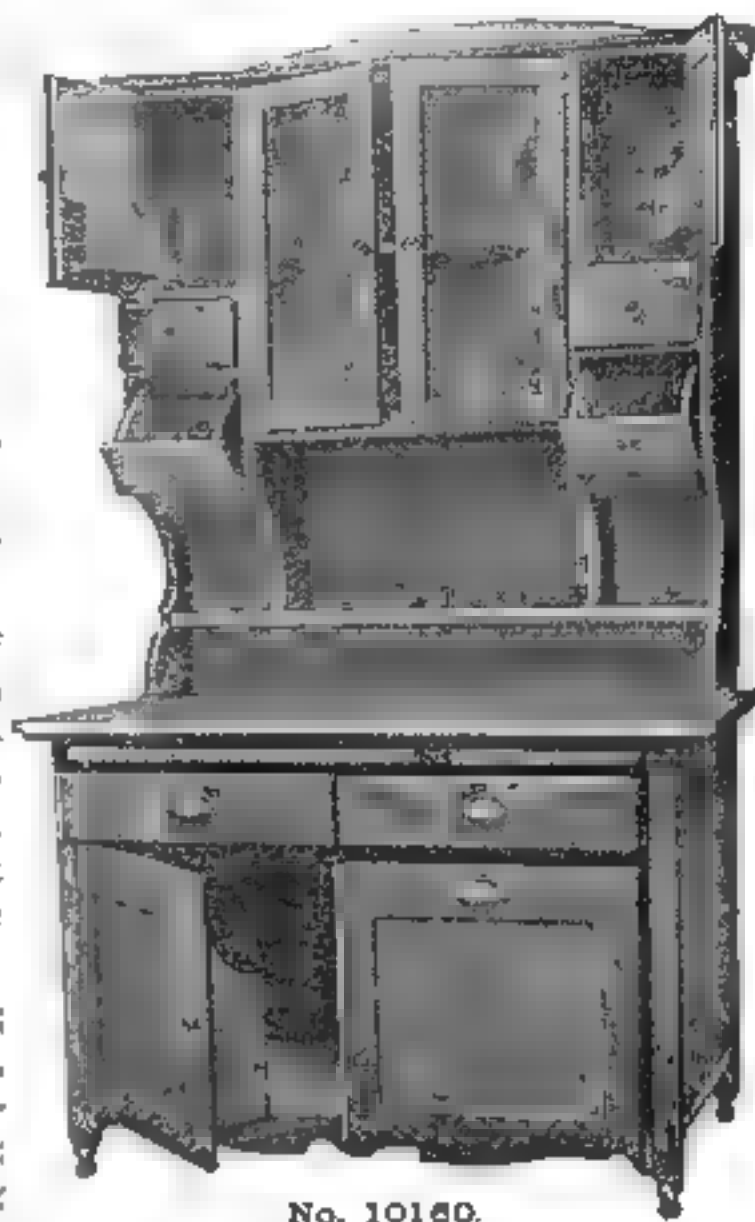
No. 580. Cabinet to No. 10160 without Cupboard-Top. Price \$8 when ordered with Products, see page 3. Sold alone for \$9.

No. 680. Cupboard-Top to No. 10160. Price \$8 when ordered with Products, see page 3. Sold alone for \$9.

An up-to-date example of kitchen furniture which appeals to those who desire to carry refinement into the kitchen. Well-made throughout of selected red gum with beautiful hand-rubbed light Golden-Brown finish, handsome bronzed trimmings.

Base is 44×27 in.; height, 30 in.; has two drawers $21 \times 18 \times 4\frac{1}{2}$ in., one divided into three compartments; bread-board $22\frac{1}{2} \times 24$ in.; meat-board $11\frac{1}{2} \times 23$ in.; one tilting flour-bin, will hold 65 lbs. of flour; one cupboard, $23\frac{1}{2} \times 19 \times 17$ in., with rack on door.

Top is 42 in. wide, 47 in. high, $13\frac{1}{2}$ in. deep. Glass cupboard, $22 \times 11 \times 22$ in., with shelf. Two small cupboards, $8 \times 13 \times 10$ in., with racks on doors. Two drawers $10 \times 8 \times 4\frac{1}{2}$ in. Two tilting bins for 10 lbs. salt and 10 lbs. sugar.



No. 10160.

Oak Kitchen Cabinet No. 20130.

Price \$13 when ordered with Products, see page 3. Sold alone for \$14.

A fine Kitchen Cabinet made of solid Oak, Golden-Oak rubbed finish.

Base is $30\frac{1}{2}$ in. high, 26 in. wide, 41 in. long; base-top is covered with nicked zinc. Contains one cupboard, $21 \times 22 \times 22$ in., with shelf and cover-rack on door; one bread-and-cake-bin $21\frac{1}{2} \times 13\frac{1}{2} \times 12\frac{1}{2}$ in., sliding on steel rollers; two drawers, each $21\frac{1}{2} \times 12\frac{1}{2} \times 4\frac{1}{2}$ in., and moulding-board, $21 \times 17\frac{1}{2}$ in. Wood knobs and drawer-pulls. Castored.

Top is $39\frac{1}{2}$ in. high, 41 in. wide, 13 in. deep; has cupboard, $11 \times 19 \times 24$ in., fitted with glass doors, 12×19 in.; contains shelf, $10 \times 24\frac{1}{2}$ in.; two drawers, $9\frac{1}{2} \times 11\frac{1}{2} \times 4$ in., and one 50-lb. flour-bin with sifter. From Central Ind. See paragraph 104.



No. 20130.

Satin-Walnut Kitchen Cabinet No. 470.

Price \$7 when ordered with Products, see page 3. Sold alone for \$8.

A practical and convenient Kitchen Cabinet made of Red Gum with light Golden-Brown finish.

Top of base is 26×41 in., $29\frac{1}{2}$ in. high. Has two round-bottom bins for flour and meal, $16\frac{1}{2} \times 19\frac{1}{2}$ in., 10 in. deep; two large drawers, $16\frac{1}{2} \times 18$ in., 4 in. deep and a mixing-board, $17\frac{1}{2} \times 21\frac{1}{2}$ in.

Top is 32 in. high, 12 in. deep; contains two drawers, $8 \times 11\frac{1}{2}$ in., 4 in. deep and a large double glass-door cupboard, 37 in. wide, 12 in. high, $10\frac{1}{2}$ in. deep.

From Central Ind. See paragraph 104.



No. 470.

Refrigerators.

*POINTS WEST OF PA. FROM CENTRAL MICH.
SEE PARAGRAPH 105.

Chautauqua Refrigerators.

Made of Ash, with raised panels. Golden-Oak finish. Galvanized Iron lining, shelves, and rack. Have withstood severe tests as ice-savers in high temperature. Insulated by a double air-space with heavy paper; two removable slatted shelves and corrugated ice-rack. Solid brass trimmings. Have locks and keys. Castered.

No. 170. Price \$7 when ordered with Products, see page 3. Sold alone for \$7.40.

Outside dimensions: width, 22½ in.; depth, 15½ in.; height, 40 in. Food-compartment is 15½ in. high, 18½ in. wide and 10½ in. deep. Ice-capacity, 45 lbs. Shipping-weight, 130 lbs.



No. 170.
No. 290.
No. 20110.

No. 290. Price \$9 when ordered with Products, see page 3. Sold alone for \$9.75.

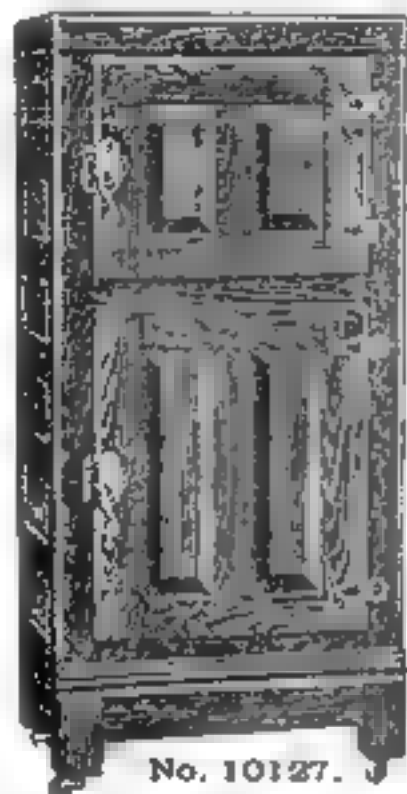
Outside dimensions: width, 27½ in.; depth, 19½ in.; height, 45 in. Food-compartment is 18 in. high, 22½ in. wide and 14½ in. deep. Ice-capacity, 80 lbs. Shipping-weight, 175 lbs.

No. 10110. Price \$11 when ordered with Products, see page 3. Sold alone for \$12.

Same as No. 290, with Water-cooler same as in No. 10130; capacity, 5 qts. Ice-capacity, 55 lbs.

No. 10127. Price \$12.70 when ordered with Products, see page 3. Sold alone for \$13.90.

Outside measurements are 28½ in. wide; 19½ in. deep; 57 in. high. Food-compartment is 23½ in. high, 22½ in. wide and 14 in. deep. Ice-capacity, 100 lbs. Shipping-weight, 220 lbs.



No. 10127.

Superb Refrigerators.

No. 20110. Price \$11 when ordered with Products, see page 3. Sold alone for \$12.10.

Made of Ash, with raised panels. Golden-Oak finish. Galvanized Iron lining. Walls packed with mineral wool, with heavy paper each side. Removable ice-chamber is of heavy Galvanized Iron, with corrugated ice-rack and patent double support. Has two Galvanized Iron, removable slatted shelves. Polished brass trimmings, nickel-plated. Drop handles and catches. Self-retained casters. The outside measurements are 27½ in. wide; 19½ in. deep, 45 in. high. Food-compartment is 18 in. high, 22½ in. wide and 14½ in. deep. Ice-capacity, 80 lbs. Shipping-weight, 200 lbs.

No. 10117. Price \$11.70 when ordered with Products, see page 3. Sold alone for \$12.80.

Same as No. 20110, except food-compartment is heavily white enameled.

No. 10160. Price \$16 when ordered with Products, see page 3. Sold alone for \$17.25.

Same as No. 20110, except food-compartment is white porcelain-enameled and has two removable non-adjustable, tinned-wire shelves.

No. 10130. Price \$13 when ordered with Products, see page 3. Sold alone for \$14.

Same as No. 20110, with white porcelain-enameled Water-cooler; capacity, 5 qts.; has nickel-plated faucet with stand for glass. Ice-capacity, 55 lbs.

No. 20160. Price \$16 when ordered with Products, see page 3. Sold alone for \$17.

Made of selected Ash, Golden-Oak finish; has nickel-plated brass trimmings. Drop handles and catches. Lined throughout with galvanized iron; insulated with mineral-wool, non-conducting sheeting and dead-air space.

Has four adjustable and removable slatted-shelves; all-metal cushion ice-chamber-support; patent drip-cup; removable waste-pipe.

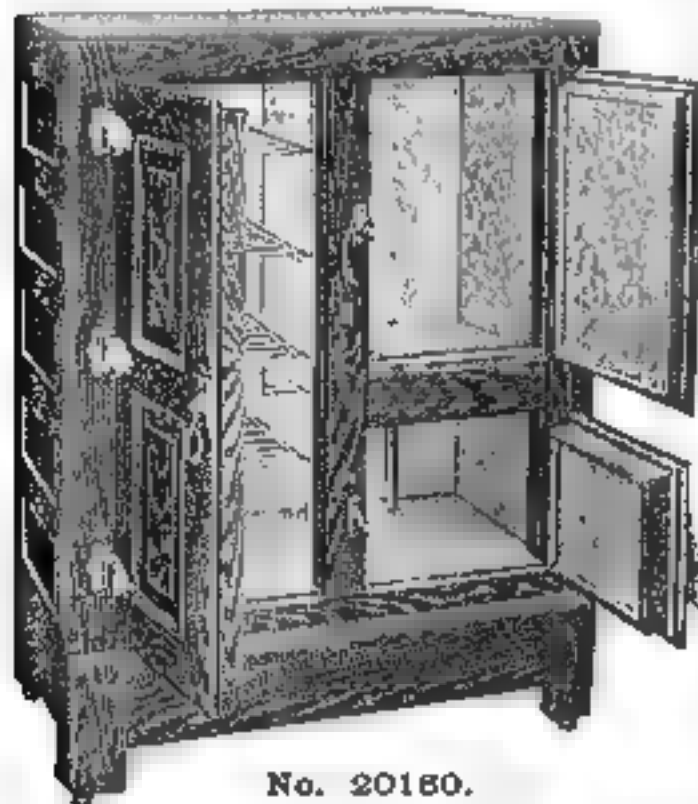
Height, 46 in.; width, 35 in.; depth, 20½ in.; weight, 215 lbs. The large food-compartment is 32 in. high, 14½ in. wide and 14½ in. deep; small food-compartment, 11 in. high, 14½ in. wide and 14½ in. deep. Ice-compartment is 18½ in. high, 14½ in. wide and 14½ in. deep, capacity, 115 lbs.

No. 10170. Price \$17 when ordered with Products, see page 3. Sold alone for \$17.90.

Same as No. 20160, except food-compartment is white enameled.

No. 10230. Price \$23 when ordered with Products, see page 3. Sold alone for \$24.50.

Same as No. 20160, except food-compartment is white porcelain-enameled lined throughout; has four tinned-wire removable, non-adjustable shelves; weight, 235 lbs.



No. 20160.



No. 270.

Chautauqua Ice Chest No. 270.

Price \$7 when ordered with Products, see page 3. Sold alone for \$7.50.

Outside dimensions, width, 35½ in.; depth, 22 in.; height, 32 in.; inside, width, 26½ in., depth, 15 in., height, 20½ in. Three Galvanized Iron slatted-shelves. Self-retained casters. Shipping-weight, 130 lbs. Construction same as Chautauqua Refrigerators.

*Points West of Pa. from Central Mich. See paragraph 105.

North Pole Ice-Cream Freezer No. 110.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

A strong, durable, quick-freezing, all-metal Freezer. Capacity, 2 qts. Heavy sheet-steel pail, galvanized. Has double-seamed solid joints.

Can is made of heavy tin-plate with metal bottom and cover heavily tinned. Has automatic twin scrapers.



No. 110.

Steel-Frame Ice-Cream Freezer No. 122.

Price \$2.20 when ordered with Products, see page 3. Sold alone for \$2.60.

Capacity, 4 qts. Non-breakable steel frame. Cedar pail, bound with electric-welded wire hoops, guaranteed not to break or fall off. Outside metal parts galvanized. Inside metal parts heavily tinned. The triple motion produced by action of can and two beaters moving in opposite directions, insures quick and even freezing. Freezer can be operated after beaters are removed causing cream to harden more quickly.



No. 122

Frost King Ice-Cream Freezer No. 220.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.35.

Capacity, 4 qts. Easy running, quick freezing, economical, convenient. Single motion. Non-breakable steel frame. Cedar pail; electric-welded wire hoops, guaranteed not to break or fall off. Automatic twin scrapers held positively against side of can. Inside of can and cover heavily tinned; bottom made of drawn steel; will not leak or break out; all other metal parts galvanized. Gears completely covered.



No. 220.



No. 109.

"Higbee" Vacuum Bottle No. 109.

Price 90 cents when ordered with Products, see page 3. Sold alone for \$1.10.

Keeps contents hot 24 hours or cold 48 hours. Bottle is made entirely of glass, easily cleaned and absolutely sanitary. Capacity, 1 pt. Height, 9½ in., diameter, 3½ in. Full directions for use and care.

Kitchen Cupboards.

No. 170. Price \$7 when ordered with Products, see page 3. Sold alone for \$7.75.

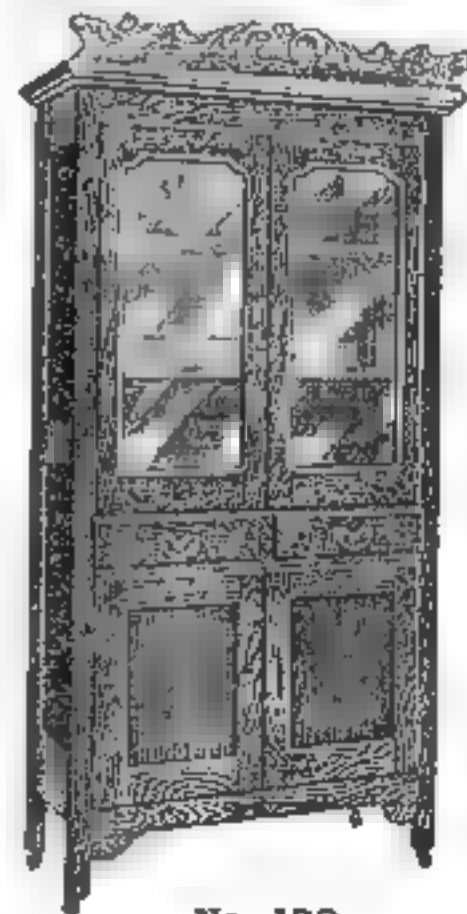
If pantry or cupboard accommodations are inadequate, this Cupboard, within easy reach is almost indispensable. A spacious cupboard 37 in high, 35 in wide, 13 in deep, with two shelves for kitchen utensils, dishes and supplies, two drawers, 4 x 12 x 15½ in. and a lower cupboard 20 in high, 35 in. wide, 13 in. deep, with one shelf, for large pots and pans. Cupboards have lock and key. Solid-Oak front, sides of gum; Golden-Oak finish. Upper Cupboard has glass doors. Castered.

Total height, 6 ft. 7 in., 40 in wide and 17 in. deep at top moulding. Shipped knocked down; full instructions for easily setting up. From St. Louis, Mo. See paragraph 104.

No. 270. Price \$7 when ordered with Products, see page 3. Sold alone for \$7.75.

Same as No. 170, except upper cupboard has panel doors.

Points in Ky., Ill., Ind., Mich., Minn., Mo., Ohio, W. Va., Wis. and Southern States from St. Louis, Mo. See paragraph 104.



No. 170.

Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 56

Wickless Blue-Flame Oil Cook-Stoves.

Convenient for Kitchen or Camp.

Powerful, wickless Blue-flame Kerosene-Stoves, with $3\frac{1}{2}$ -in. burners. Heavy tin oil-tank, remote from burners, holds $2\frac{1}{2}$ quarts. Clean and safe. Give quick results in all kinds of cooking. Bake perfectly; unlike a coal-range they radiate little heat. Simple to operate; constructed entirely of enameled and decorated steel, strong, light and durable.

No. 170. Price \$7 when ordered with Products, see page 3. Sold alone for \$7.50.

Three burners, height, 27 in.; top is 15×32 in.; weight, 57 lbs.

No. 250. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.40.

Two burners; height, $27\frac{1}{2}$ in.; size of top, $14\frac{1}{2} \times 23$ in.; weight, 45 lbs.

No. 350. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Three burners; height, $11\frac{1}{2}$ in.; top, $14\frac{1}{2} \times 34\frac{1}{2}$ in.; weight, 36 lbs.

No. 440. Price \$4 when ordered with Products, see page 3. Sold alone for \$4.35.

Two burners; height, $11\frac{1}{2}$ in.; size of top, $14\frac{1}{2} \times 23$ in.; weight, 28 lbs.

Cotton-Wick Blue-Flame Oil Cook-Stove No. 580.

Price \$8 when ordered with Products, see page 3. Sold alone for \$8.65. Same as No. 170, except has cotton wicks with brass burners.

Hot Plates.

Frame, legs and two-piece burners are made of heavy cast-iron, blackened. Drilled burner-holes. Nickel-plated air-mixers. Steel supply-pipe is black enameled.

Three burners; height, 6 in. Size of top, $11\frac{1}{2} \times 33$ in. Weight, 27 lbs.

No. 125. For use with Natural Gas. Price \$2.50 when ordered with Products, see page 3. Sold alone for \$2.85.

No. 225. For use with Artificial Gas. Price \$2.50 when ordered with Products, see page 3. Sold alone for \$2.75.

Two burners; height, 6 in. Size of top, $11\frac{1}{2} \times 23$ in. Weight, 19 lbs.

No. 320. For use with Natural Gas. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

No. 420. For use with Artificial Gas. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

Polished Steel Ovens.

For Gas-, Gasoline- and Oil- Cook-Stoves.

The most difficult baking can be done in these Ovens as satisfactorily as in any range. A simply constructed heat-deflector insures uniformity of heat so that baking on the upper shelf can be done as quickly as on lower shelf. Ovens are full-lined and have air-space in sides. Side-linings corrugated and stamped out of one piece. Grates of heavy straightened wire securely fastened together at ends.

No. 113. For One Burner. Price \$1.30 when ordered with Products, see page 3. Sold alone for \$1.50.

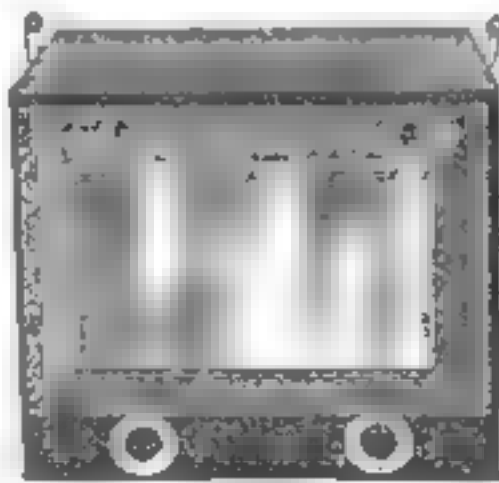
Length, 13 in. height, $17\frac{1}{2}$ in. depth, $12\frac{1}{2}$ in., outside measurements. Receives dripping-pan, 11×11 in. Swing door.



No. 189.

No. 220. For two Burners. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

Length $19\frac{1}{2}$ in.; height, $16\frac{1}{2}$ in.; depth, $11\frac{1}{2}$ in., outside measurements. Receives a dripping-pan, 17×10 in. Asbestos lined. Has drop-door with glass panel, $14\frac{1}{2} \times 8\frac{1}{2}$ in.



No. 220.

Oil-Heaters.

Have brass fount; patent flame-spreader and burner which diffuses the flame keeps it at even height. Indicator shows depth of oil in tank.

No. 139. Price \$3.90 when ordered with Products, see page 3. Sold alone for \$4.25.

Height to top of removable dome, $24\frac{1}{2}$ in., holds 4 quarts has 9-in. circular wick. Ventilation damper in top of stove. Weight, 22 lbs.

No. 150. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Height, 28 in., holds 5 quarts; has a 15-in circular wick. Weight, 23 lbs.

Gas-Heater No. 110.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

Small drum heater with powerful, brass star burner. Drum is of blued steel, top and bottom castings finished in aluminum bronze. Gas-cock adjustable to either pipe- or hose-connection. Can be used with either natural or artificial gas. Height, 15 in.; diameter of drum, 6 in.; floor-space, 10 in. Weight $5\frac{1}{2}$ lbs.



No. 110.



No. 150.



No. 280.

Gas-Heater No. 230.

Price \$3 when ordered with Products, see page 3. Sold alone for \$3.35.

Made of polished blued-steel, with nickel-plated trimmings. Has cast-iron flue-collar with cap. Nickel-plated gas-cock adjustable to either pipe- or hose-connection.

Polished copper reflector throws heat and light out into the room.

Height, 23 in.; floor-space, $11 \times 15\frac{1}{2}$ in. Size of body, $9\frac{1}{2}$ in. deep; 14 in. wide. Weight, 15 lbs. Will burn either Natural or Artificial Gas.

Leader Oak Heaters.

A thoroughly constructed and reliable heater; has every essential feature for good service and convenience. Body of sheet-iron, base, top and door cast-iron. Large, strong fire-pot. Draw-Center grate. Large fuel-doors. Nickel-plated parts. Top-ring, foot-rail, hangers and urn.

Will keep a wood-fire all night and is a powerful heater.

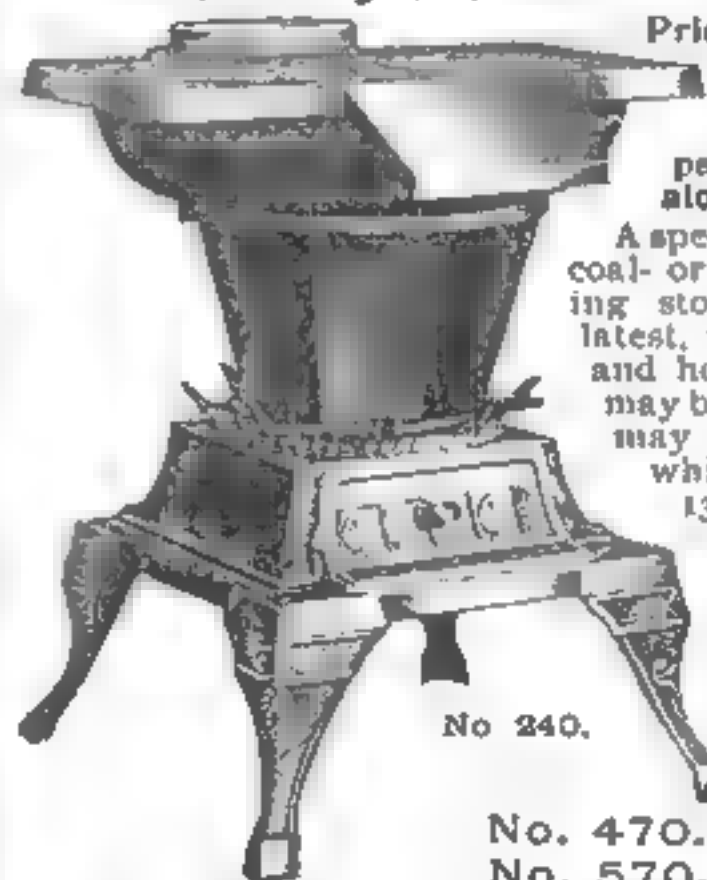
No. 140. Price \$4 when ordered with Products, see page 3. Sold alone for \$4.50. Points in Ind. and Ohio from Central Ohio, see paragraph 104.

No. 450. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

DIMENSIONS, WEIGHTS, ETC. ORDER BY NUMBERS.

In ordering, state whether wanted for Coal or Wood. This is important

No. of Stove	Feed-door size, inches	Floor-space, inches	Height to top of base, inches	Diam of Fire-pot, inches	Shipping-weight, lbs.
140	$6\frac{3}{4} \times 7\frac{1}{2}$	17×17	$37\frac{1}{2}$	$12\frac{3}{4}$	75
450	$8 \times 8\frac{1}{2}$	19×19	$40\frac{1}{2}$	15	100

Laundry Stove No. 240.

No. 240.

Price \$4 when ordered with Products, see page 3. Sold alone for \$4.25.

A special cast-iron coal- or wood-burning stove of the latest, improved model. Has two 8-in covers and heptagon fire-pot so that seven flat-irons may be heated at one time. Thus top of stove may be used for boiling or other purposes while irons are heating. Size of top, $13\frac{1}{2} \times 19\frac{1}{2}$ in.; height, 23 in.; fire-pot, $11\frac{1}{2}$ in.; pipe-collar, 6 in. Weight, 68 lbs. Points in Ill. and Ohio from Central Ohio. See paragraph 104.

No. 140.
No. 450.**Gas-Cookers.**

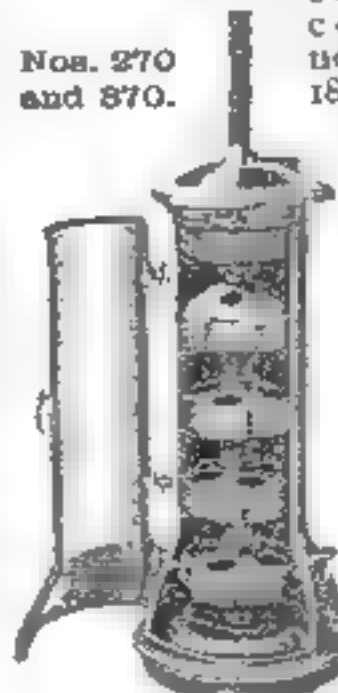
Price \$7 when ordered with Products, see page 3. Sold alone for \$7.50.

No. 470. For use with Artificial Gas.

No. 570. For use with Natural Gas.

A popular, plain-model Gas-Cooker. Gives perfect results in baking and cooking. Can be used with either rubber-tube or pipe-connections. Top has three one-piece star-pattern burners, 7-in lids. Cooker for Natural Gas has closed lids, for Artificial Gas, open lids. Oven has a long one-piece burner. All have adjustable gas-cocks and air-mixers. Main top of stove is made of heavy pressed steel. Oven lined throughout with tin, interlined with asbestos has two substantial racks. Two mica windows at bottom of oven. No flue-connection necessary. Oven, $18\frac{1}{2} \times 11\frac{1}{2} \times 12$ in. top, 30×14 in.; height, $31\frac{1}{2}$ in. shipping weight, 64 lbs.

Nos. 270 and 570.

**Circulating Water-Heaters.**

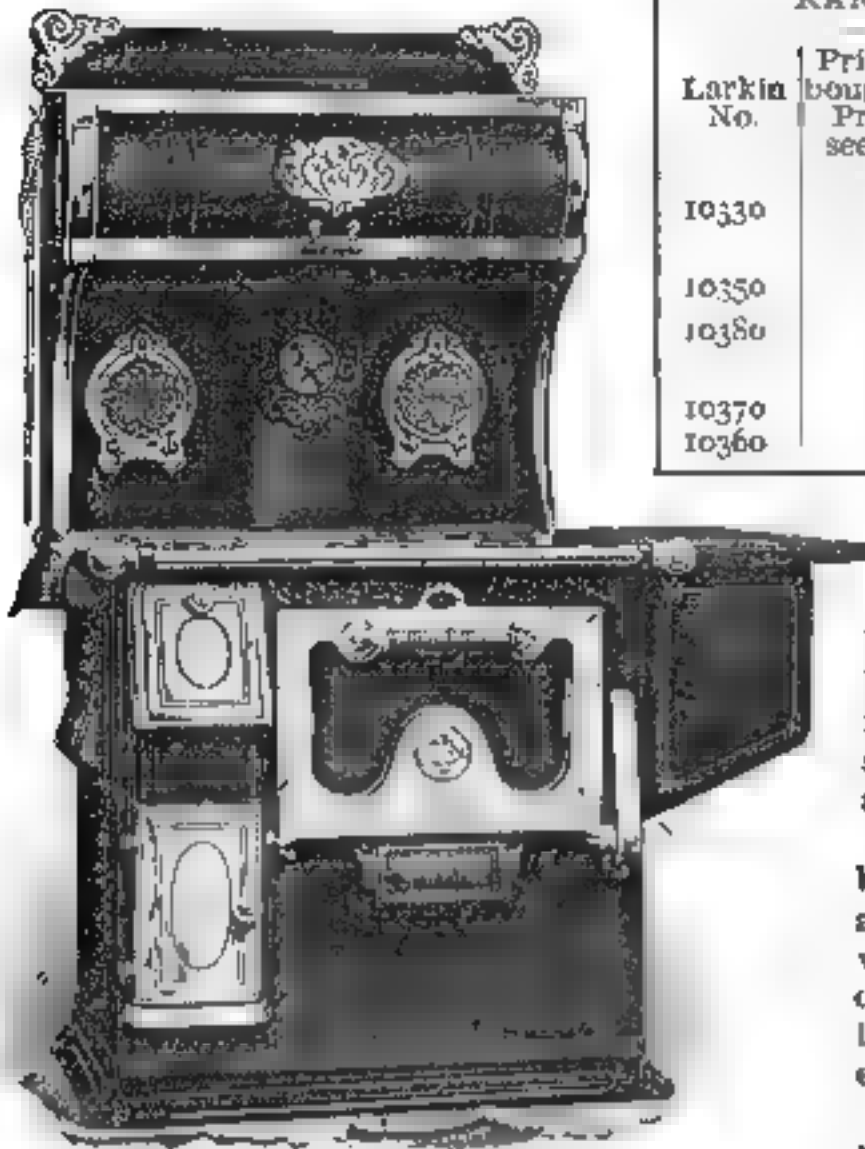
Price \$7 when ordered with Products, see page 3. Sold alone for \$7.40.

No. 270. For use with Artificial Gas.

No. 370. For use with Natural Gas.

Circulating Water-Heater for use with a hot-water tank. Made throughout of cast-iron; the interior of frame is lined with asbestos. Has large double-drilled, one-piece burner that can easily be removed for cleaning. The five large disks through which water passes, are each connected with $\frac{1}{4}$ in. nipples. The swinging door has spring catch and Alaska-cold handle. Has a 3-in. pipe-collar for flue-connection. Height, 22 in.; diameter of body, 6 in. Complete directions for connecting with water-tank, operating and cleaning, sent with each Heater.

PERFECT MUTUAL STEEL-PLATE RANGES. For Hard or Soft Coal or Wood.



Perfect Mutual Steel-Plate Range with High-Closet and Reservoir.

RANGE WITH HIGH-CLOSET AND END SHELF.					
Larkin No.	Price when bought with Products, see page 3	Sold alone for	Number and size of cooking-holes	Size of Oven	Shipping Weight, Lbs.
10330	\$33	\$34	Four, 8 in. Two, 5 in.	16x19x12 in.	380
10350	\$35	\$36	Six, 8 in.	18x19x12 in.	390
10380	\$38	\$38.75	Four, 9 in. Two, 7 in.	18x19x12 in.	390
10370	\$37	\$38	Six, 8 in.	20x19x12 in.	405
10360	\$36	\$37	Six, 9 in.	20x19x12 in.	405

RANGE WITH HIGH-CLOSET AND LARGE COPPER RESERVOIR WITH ENAMELED LID AND FRAME.				
Larkin No.	Price when bought with Products, see page 3	Sold alone for	Size of Oven, Number and size of cooking holes	Shipping Weight, Lbs.
10400	\$40	\$41	Same as No. 10330	400
10410	\$41	\$42	" " " 10350	415
10440	\$44	\$45	" " " 10380	415
10430	\$43	\$44	" " " 10370	430
10420	\$42	\$43	" " " 10360	430

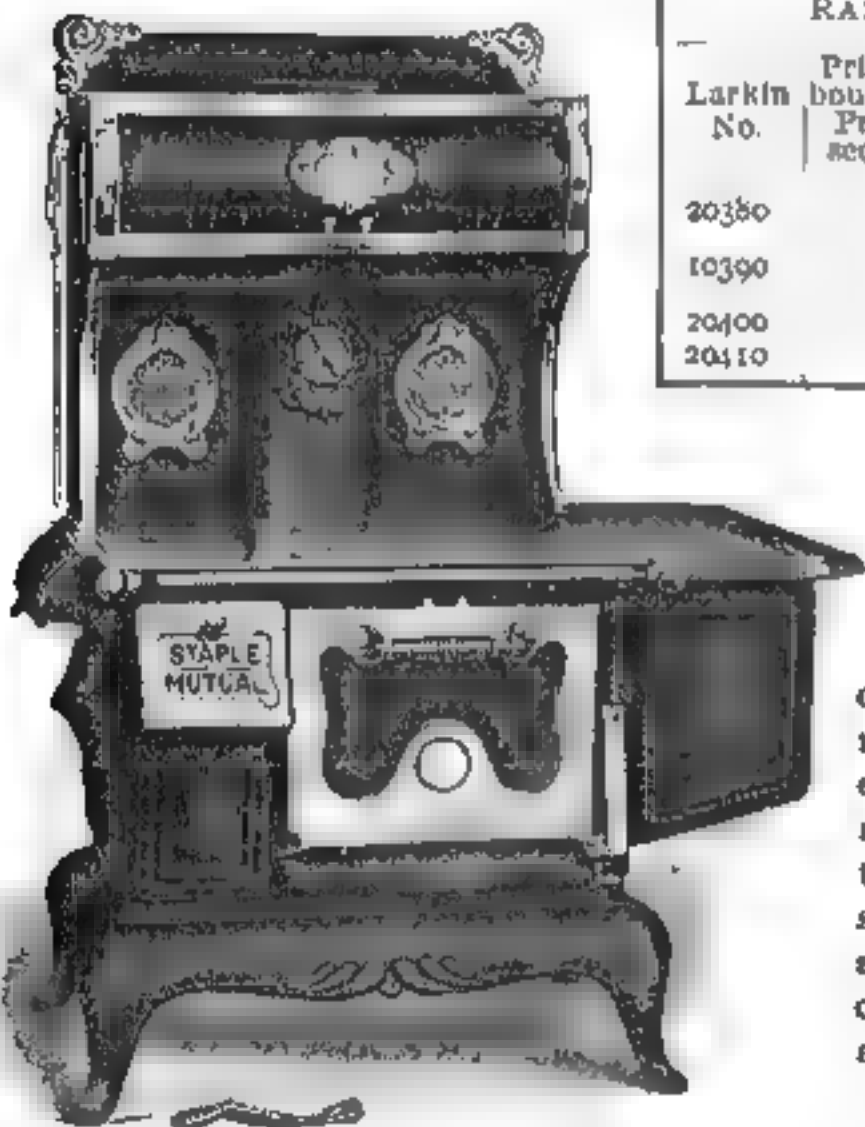
Water-front for city-water-system use, fitted in front of fire-box, instead of front lining, \$3 additional. The Polished Blue-Steel Body is protected with heavy Asbestos Mill Board. The top of the Oven is made double with Asbestos between, and put together with heavy rivets, the front of the oven in the rear of fire box is covered with a heavy casting that protects the steel; this makes the oven very durable and equalizes the heat for baking and roasting. The heavy steel plate used for the bottom of the oven is corrugated, which stiffens it and removes all buckle; it is further reinforced by two heavy wrought-iron strips riveted to the underside of this corrugated bottom, which makes it the strongest, most substantial and durable oven made in any Steel-Plate Range.

Some of the other good features consist of: Heavy, sectional fire-box linings thoroughly ventilated; broad, heavy duplex-grates operated with a malleable crank handle; extra-deeply seated arch-ribbed covers and centers, the most durable made; large sheet flues, giving free, easy draft; heavy nickel-plated oven-door with heat-indicator; enameled-wood handle; large nickel hinge box; nickel ash-pit door; ash catch and drop-end feed-door heavily lined; nickel-plated tube-rail with balls full-length of top; strong cast end with large pouch feed-door; flue bottom on the under-side entirely covered with heavy asbestos mill-board; enameled ventilated base and corners that cannot rust; broad heavy cast flue back.

The end shelf and reservoir-top have enameled towel-rail. The warming-closet is made of Blue Steel, nickel trimmings. Machine-fitted register and damper regulates the range perfectly and improves the baking and economizes in fuel. Nickel-plated teapot-rests. Hooks on side of high closet for poker and lid-lifter which are included.

From Central Ohio. See paragraph 104.

STAPLE MUTUAL CAST-IRON RANGES. For Hard or Soft Coal or Wood.



Staple Mutual Cast-Iron Range with High-Closet and Reservoir

RANGE WITH HIGH-CLOSET AND END SHELF.					
Larkin No.	Price when bought with Products, see page 3	Sold alone for	Number and size of cooking-holes	Size of Oven	Shipping Weight, Lbs.
20380	\$38	\$39	Six, 8 in.	18x19x12 1/2 in.	470
10390	\$39	\$40	Four, 9 in. Two, 7 in.	18x19x12 1/2 in.	470
20400	\$40	\$41	Six, 8 in.	20x19x12 1/2 in.	505
20410	\$41	\$42	Six, 9 in.	20x19x12 1/2 in.	505

RANGE WITH HIGH-CLOSET AND HEAVY COPPER RESERVOIR.				
Larkin No.	Price when bought with Products, see page 3	Sold alone for	Size of Oven, Number and size of cooking-holes	Shipping Weight, Lbs.
10460	\$46	\$47	Same as No. 20380	535
10470	\$47	\$48	" " " 10390	535
10480	\$48	\$49	" " " 20400	570
10490	\$49	\$50	" " " 20410	570

Water-front for city-water-system use, fitted in front of fire-box, instead of front lining, \$3 additional.

A full-size Range; some of the good features consist of: Heavy, sectional fire-box linings thoroughly ventilated; very-heavy, strong, broad duplex-grates operated with malleable crank-handle; deeply-seated arch-ribbed covers and centers, the most durable made; large sheet-flues giving free, easy draft; cemented top oven-plate making an even-baking oven which is square; has heavy, nickel-plated oven-door with hinge-box, enameled-wood handle and heat-indicator. The feed-doors are unusually large and strong. Cast ash chutes compelling all the ashes to fall into the large draw-out ash pan. Nickel ash-catch. All the joints in this range are extra-broad and deeply seated making it dust- and air-tight. Nickel-plated tube-rail with balls, extending full length of cook-hole top. Pipe in warming-closet made with machine-fitted register and damper, a feature of economy that regulates the range perfectly and improves the baking, roasting and cooking. Attached to the end-shelf on the square-top range and to the reservoir-top on the reservoir range, is an enameled towel-rail which cannot rust. Large and roomy high closets. Nickel-plated teapot-rests. Hooks on side of closet for poker and lid-lifter which are included.

From Central Ohio. See paragraph 104.

MUTUAL GAS-RANGES. With High Shelf, Five Top Burners and Two Oven- and Broiler-Burners With Pilot Light.

	Price when bought with Products, see page 3	Sold Alone for	Baking-Oven, Size	Broiling- and Roasting-Ovens, Size	Shipping Weight, Lbs.
No. 10270 For Artificial Gas	\$27	\$27.75	18x18x12 in.	12x18x13 in.	270
No. 10290 For Natural Gas	\$29	\$29.75	18x18x12 in.	12x18x13 in.	290

Nickel-plated Oven-door with glass-panels and heat-indicator, in place of regular door, \$1 additional.

The most compact Elevated-Oven Gas-Ranges made for a full-size large range; entire length of range over all being only 38 inches, exclusive of removable shelf 5 in. wide. Four cooking burners, one simmering burner. Full-size Broiling- and Baking-Ovens at end of cook-hole-top, making it unnecessary to reach over the lighted top burners. Aluminized-Cast Oven Plates and Linings. Heat-indicator in oven-door. Beautiful Nickel Parts shown in cut. White porcelain-enameled panels in doors; also white porcelain-enameled scavenger-pan, broiler-pan and valve-handles. Made with many durable and convenient features that greatly add to its desirability which cannot be described in this limited space.

Open-grates for cook-hole top for Artificial Gas. Closed Top with Perfect Flue-system and Closed Front enclosing the burners for Natural Gas.

From Central Ohio. See paragraph 104.



Mutual Gas-Ranges. No. 10270 for Artificial Gas. No. 10290 for Natural Gas.

Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 56

Galvanized Tub No. 109.

Price 90 cents when ordered with Products, see page 3. Sold alone for \$1.10.

Made from heavy sheet steel galvanized after parts are assembled, thus covering all seams and rivet-heads. Enameled wood-handles have hooks underneath to prevent slipping when emptying tub. Large roll-edge reinforced with heavy wire. Bottom is set up $\frac{3}{4}$ in. for protection. Equipped with the most improved wringer-attachment. Size: diameter at top, 23 in.; depth inside 11 in. Capacity, 16 gals. Weight, about 10 $\frac{3}{4}$ lbs.



No. 109.

Copper Wash-Boilers.

Made of planished copper, heavily tinned inside. Can not rust. Flat bottom. Enameled wood-handles with hooks underneath to catch on tub or sink when emptying.

Heavy tin cover with deep rim; enameled wood-handle.

No. 121. Price \$2.10 when ordered with Products, see page 3. Sold alone for \$2.25.



Nos. 121 and 180.

Made of medium-weight Copper. Size, No. 8. Capacity, 11 $\frac{1}{2}$ gals.

No. 130. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.25.

Made of heavy-weight Copper. Size, No. 9. Capacity, 13 gals.

Wash-Boiler No. 212.

Price \$1.20 when ordered with Products, see page 3. Sold alone for \$1.40.

Made of heavy tin with flat copper bottom; heavy handles. Fits No. 8 Stove-hole; capacity, 14 gals.

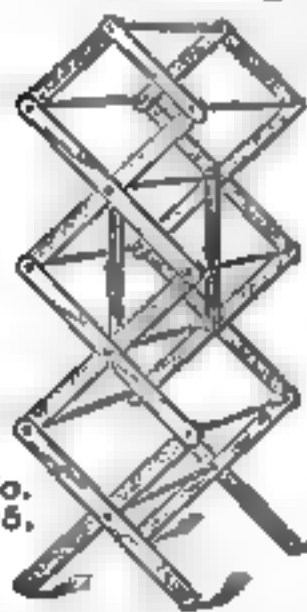


No. 212.

Clothes-Drier No. 105.

Price 50 cents when ordered with Products, see page 3. Sold alone for 65 cents.

There are eight hard-maple arms each 29 $\frac{1}{2}$ in. long, which spread out in the shape of a fan. When the arms are filled with pieces from the laundry, they can be raised out of the way, near the ceiling where the warm air dries the clothes quickly. Arms can be folded close to wall when not in use. Equipped with roller bearings to prevent friction.



No. 205.

Clothes-Horse No. 205.

Price 50 cents when ordered with Products, see page 3. Sold alone for 65 cents.

Made of Basswood or Cottonwood with beech dowels. Folds flat when not in use. Very strong and steady. Has 26 $\frac{1}{2}$ ft. drying space. Weight, 10 lbs.



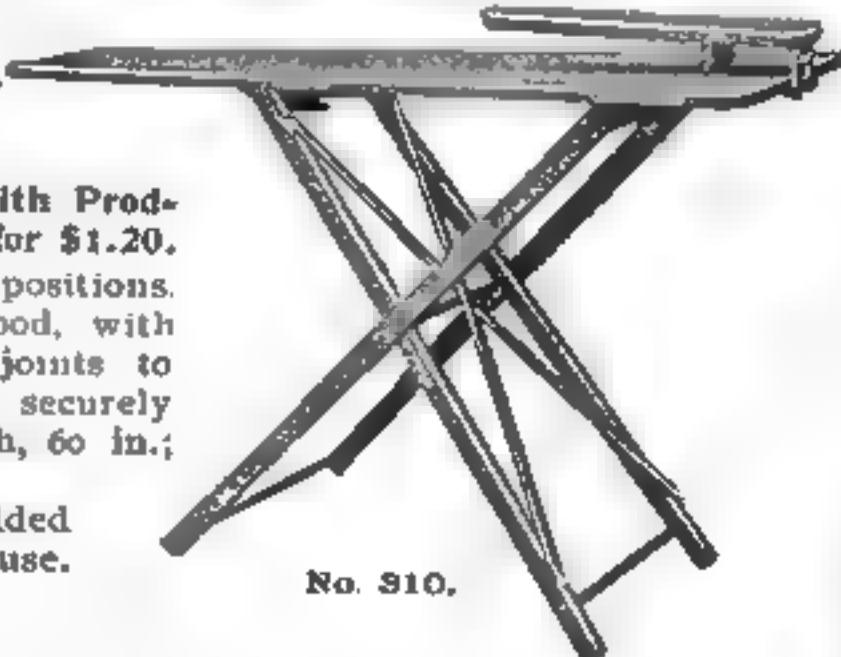
No. 105.

Adjustable Ironing-Table No. 310.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

Can be adjusted to three positions. Made from the best basswood, with tongued-and-grooved glued joints to prevent warping. Legs are securely fastened and braced. Length, 60 in.; width, 15 in. Weight, 20 lbs.

The Sleeve-board can be folded out of the way when not in use. Length, 24 in.; width, 4 $\frac{3}{4}$ in.



No. 310.

Electric Flat-Iron No. 440.

Price \$4 when ordered with Products, see page 3. Sold alone for \$4.50.



No. 440.

A 5-lb. Electric Flat-Iron, suitable, practical and economical for the ordinary household use. Heats quickly and stays hot as long as in use. Can be used with either direct- or alternating-current of 110 volts. Complete with 6 ft. of covered wiring, lamp-socket plug and substantial iron-stand with slate base.

Can be used as a heating-stove by use of a wire bracket, which supports the iron in an inverted position.



No. 209.

Flat-Iron Set No. 209.

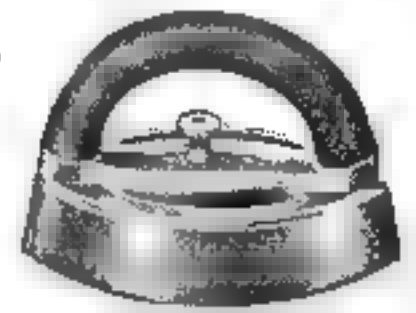
Price 90 cents when ordered with Products, see page 3. Sold alone for \$1.05.

Set consists of one each, 5-lb., 5 $\frac{1}{2}$ -lb. and 6 $\frac{1}{2}$ -lb. flat-irons and one steel stand. Irons are heavily nickel-plated and have aluminum-bronze finished tops; stand is black japanned.

Mrs. Potts' Sad-Iron-Set No. 309.

Price 90 cents when ordered with Products, see page 3. Sold alone for \$1.05.

Set consists of three irons, one 4-lb. with one end rounded for polishing and two double-pointed, 5 $\frac{1}{4}$ and 5 $\frac{3}{4}$ lbs. Heavily nickel-plated. They make ironing easier; every iron is perfectly true. The stretcher or iron part of detachable-handle will not break. Enameled sheet-steel stand.



No. 309.



No. 120.

Carpet-Sweeper No. 120.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

National Carpet-Sweeper. Has roller bearings, hand-polished Mahogany-finished case; nicked trimmings; steel bail. Best 'Hankow' bristle brush; anti-tipping device; brush release. Brush can be adjusted for long, medium or short nap carpets. Has braid furniture-protector; rubber-tired wheels; friction-rings tight-fitting handle. Each dust-pan dumps separately. No better sweeper made. Combines the latest improvements.

Vacuum Cleaner No. 270.

Price \$7 when ordered with Products, see page 3.

A practical, efficient Carpet and Rug Vacuum Cleaner that requires no more effort to operate than the ordinary carpet-sweeper, and is much more thorough. "Raises no dust; no brushes to clean, no no oiling. Mahogany-finished box, 15 x 8 $\frac{1}{2}$ x 9 in. Weight, 10 lbs. Has a 3-piece jointed handle.

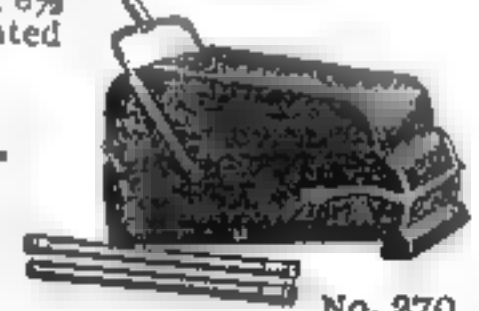
Rug Vacuum Cleaner than the ordinary. We have "tried it" hose; requires

No. 180.

Vacuum Cleaner No. 180.

Price \$8 when ordered with Products, see page 3. Sold alone for \$9.

A practical hand-power Vacuum Cleaner that is efficient, and is operated with ease and convenience. Light-weight and durable. Pump-cylinder and dust-can are made of heavy tin, painted light green. Runners and handle are of hardwood; runners have metal slides. Construction is very simple and every part is easily accessible. The dust-can is removable. Complete with 8 ft. of rubber hose, with wire inserted winding; brass tube; 43 in. long; cast aluminum nozzles, one 7 $\frac{1}{4}$ in. wide, one 3 in. wide. Weight, only 20 lbs. Floor-space, 11 x 26 in. Hose-end may be used for cleaning chair-cushions, tufts and mattresses, as well as for carpets and rugs.

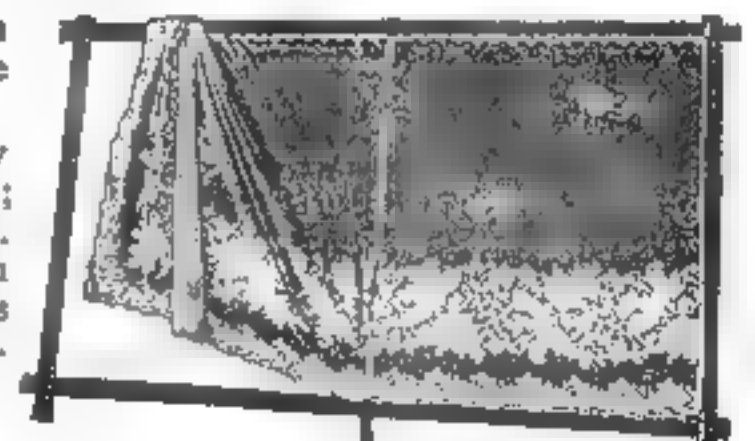


No. 270.

Curtain-Stretcher No. 110.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25.

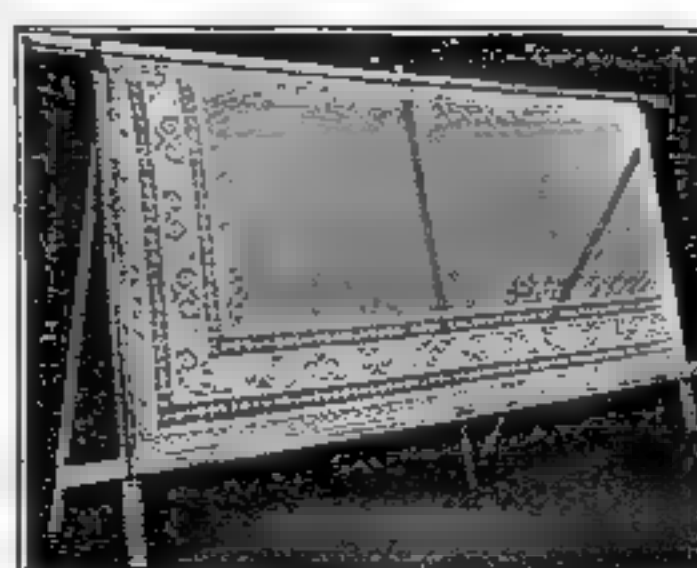
Size, 6 x 12 ft. Made of carefully selected basswood, well finished; face of frame is printed with $\frac{1}{4}$ -in. scale. Nickel-plated brass pins with smooth points. Joint in long bars locks firmly and is easily adjusted. Weight, 10 lbs.



No. 110.

Curtain-Stretcher No. 115.

Price \$1.50 when ordered with Products, see page 3. Sold alone for \$1.75.



No. 115.

An adjustable Curtain-Stretcher; extends to 6 x 12 ft. Has easy-sliding nickel-plated brass Hump-Guard Pins that can be adjusted to any size scatlop without injury to curtain or fingers.

Frame is made of selected basswood, smoothly finished; face of frame is printed with $\frac{1}{4}$ -in. scale. Self-squaring corners. Patented loop corner clamp with cam lock, doing away with nuts and bolts. Truss-brace center-support makes stretcher very rigid. Has attached easel-support at each end. Weight, 13 $\frac{1}{4}$ lbs.

Larkin Ball-Bearing Folding-Bench Wringer No. 750.

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.40.

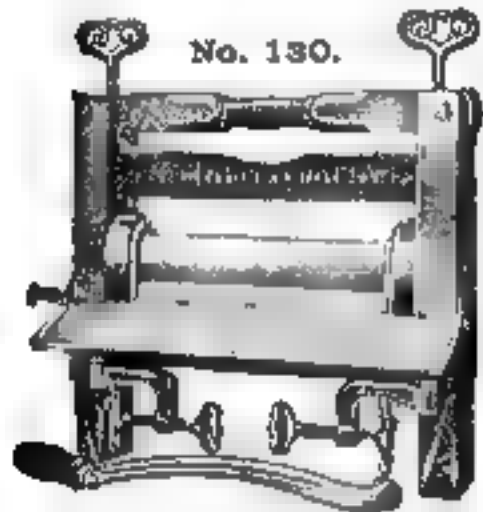
Hard-Maple frame. Best white, soft, elastic rubber rolls, $1\frac{1}{4}$ in. in diameter; 10 in. long with enclosed gears. Warranted for five years, when used for family service.

Does most work with least effort because the case-hardened ball-bearings on which the rolls revolve, turn with extreme ease. Has every up-to-date improvement, including oscillating water-board to conduct water into either tub. Bench holds two tubs, not larger than 26 in. in diameter; folds and locks, taking little space. All metal galvanized or enameled to prevent rusting. Weight, 52 lbs.



No. 750.

Wringers.



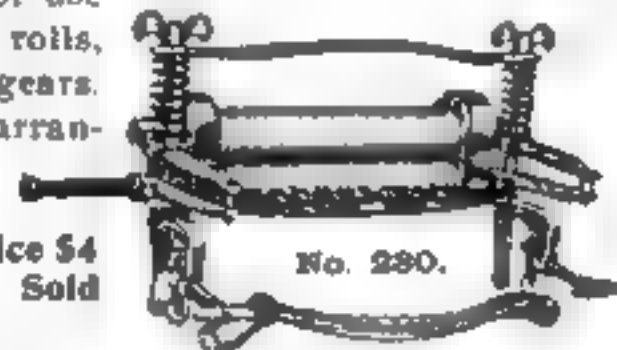
No. 130.

No. 130. Chautauqua. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.50.

Hard-Maple frame. White, soft, elastic rubber rolls $1\frac{1}{4}$ in. in diameter, 10 in. long; enclosed gears. "Hold-fast" clamps fasten wringer securely to any tub. Weight, 20 lbs. Warranted for three years for family use.

No. 230. Advance. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.50.

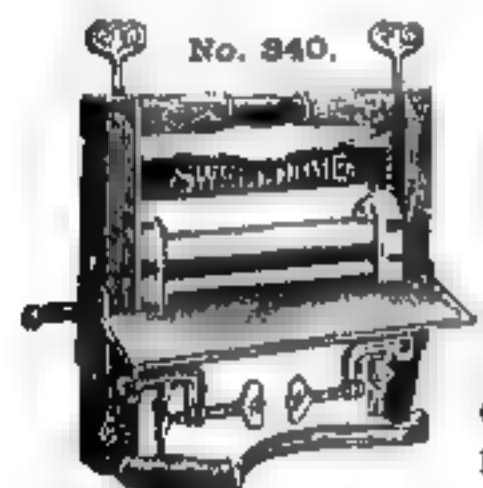
Has low, galvanized-iron frame; rust-proof and non-breakable. Light and easily handled. Especially convenient for use with Washer. White, soft, elastic rubber rolls, $1\frac{1}{4}$ in. in diameter, 10 in. long; enclosed gears. "Hold-fast" clamps. Weight, 25 lbs. Warranted for three years for family use.



No. 230.

No. 340. Sweet Home. Price \$4 when ordered with Products, see page 3. Sold alone for \$4.40.

Hard-Maple frame. Best white elastic rubber



No. 340.

rolls, $1\frac{1}{4}$ in. in diameter, 10 in. long. "Hold-fast" clamps fasten wringer securely to any tub. Weight, 23 lbs. Warranted for five years for family use.

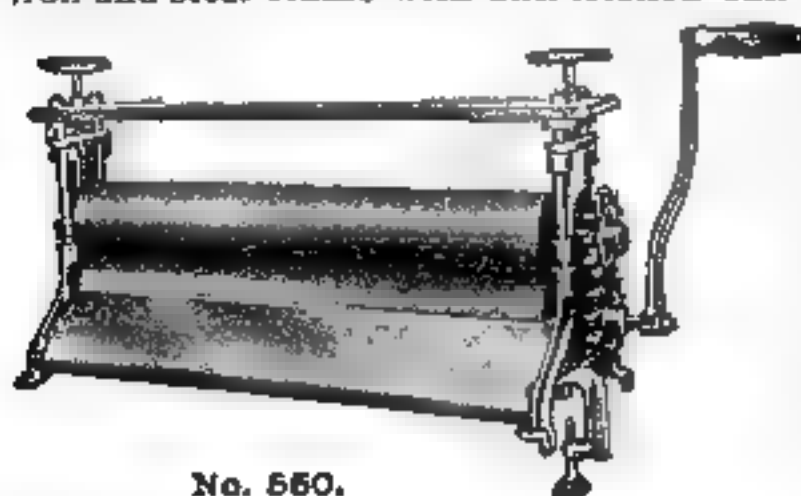
Stationary-Tub Wringer No. 448.

Price \$4.80 when ordered with Products, see page 3. Sold alone for \$5.10.

An easy-running, ball-bearing wringer, especially adapted for use on soap-stone, slate, or wood stationary laundry-tubs, not over 2 in. thick; can also be used on round wash-tubs. Has reversible water-board.

Frame is made of selected White Maple. White, soft, elastic rubber rolls, $1\frac{1}{4}$ in. in diameter, 11 in. long. Weight, 33 lbs.

Warranted for five years with ordinary family use.



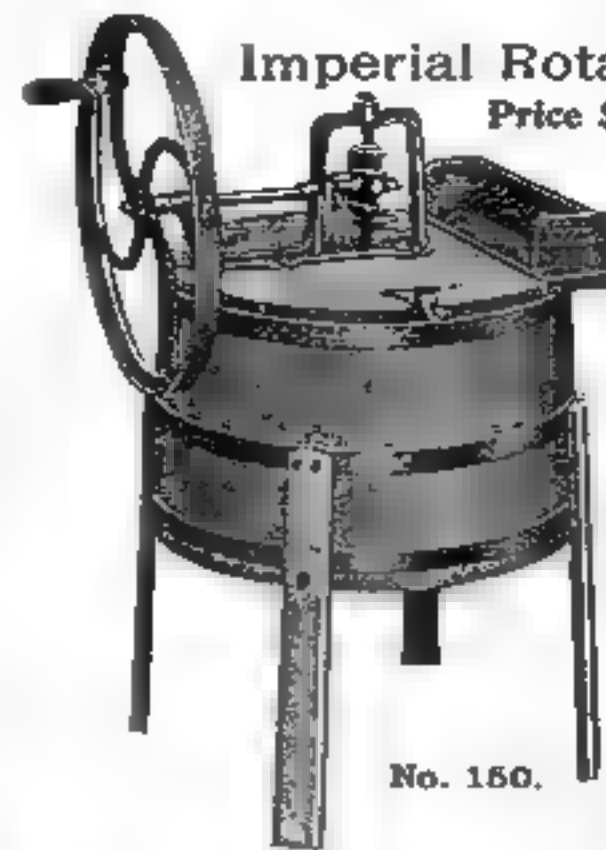
No. 550.

Clothes-Mangle No. 550.

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Hard-Maple rolls, 24 in. long and $3\frac{1}{2}$ in. in diameter, mounted in iron-and-steel frame with anti-friction ball-bearings and steel spiral spring.

Can be clamped to a table. Represents the latest improvement in laundering; for sheets, pillow-cases, table-cloths, napkins, towels and all unstarched flat pieces. An important time-saver in ironing. No heat being required, no goods are scorched, and the work is performed in comfort. Full instructions with each Mangle. Weight, 71 lbs.



No. 150.

Imperial Rotary Washer No. 150.

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

One of the lightest running, strongest and most perfect Rotary Washers on the market. Capacity, 20 gals. Adapted to a family of six to twelve. The tub, of clear Cypress, is made with the large end down, allowing plenty of room for water and clothes; natural finish varnished. Bottom and sides fully corrugated. Hoops are of extra heavy steel. Hand-wheel turns backward or forward. Weight, 84 lbs.

Mission Washer No. 260.

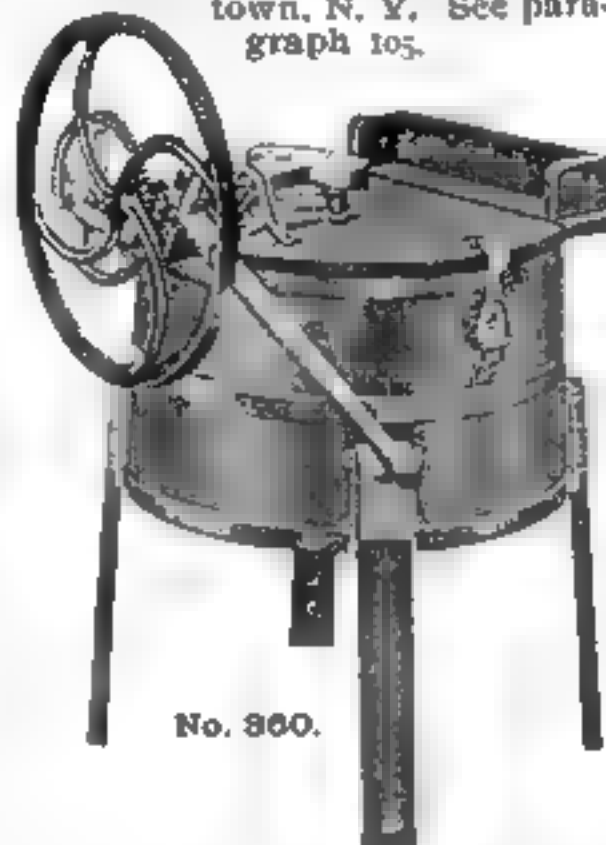
Price \$6 when ordered with Products, see page 3. Sold alone for \$6.50.

The principle used in this washer is known as "reciprocating action." The tub



No. 260.

swings both to the right and left, and the inside rubbing-board reverses. This gives double-quick action and friction, which wash the clothes quickly and thoroughly, without tearing. The tub is made of kiln-dried Cypress, natural finish varnished; has galvanized-iron lid. Has corrugated sides. Framework of maple, strongly braced. Adapted to a family of six to twelve. Capacity, 22 gals.; weight, 100 lbs. *From Jamestown, N. Y. See paragraph 105.



No. 360.

High-Speed Washer No. 360.

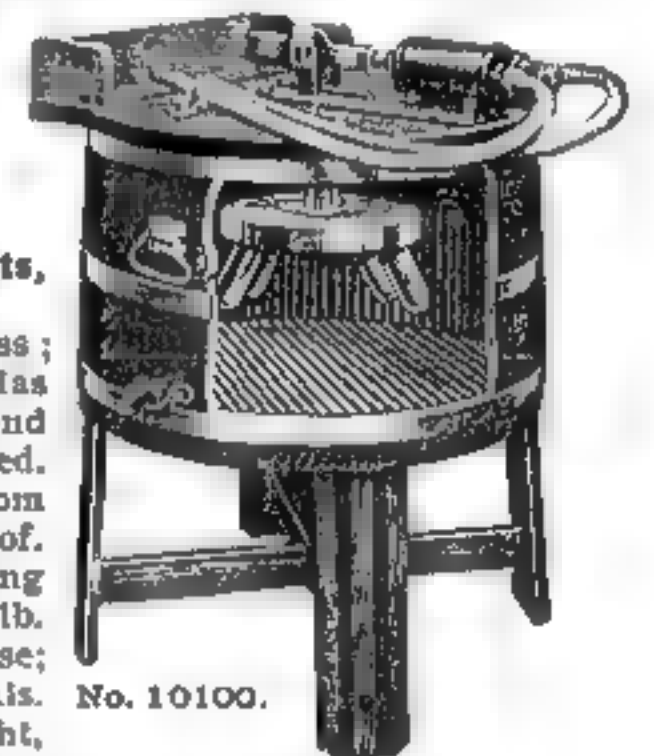
Price \$6 when ordered with Products, see page 3. Sold alone for \$6.50.

Combines all the modern improvements including speed, ease of propulsion, strength and durability. Made of clear red Cypress, natural finish varnished. Castings are extra heavy. Propelling gear has two sockets for handle, permitting Washer to be operated with handle in either a horizontal or vertical position. Tub is made with the large end down. Bottom and sides fully corrugated. Hoops are of extra-heavy steel. Capacity, 20 gals. Adapted to a family of six to twelve. Weight, 98 lbs.

Water-Motor Washer No. 10100.

Price \$10 when ordered with Products, see page 3. Sold alone for \$11.

Tub is made of Louisiana Red Cypress; outside stained Moss-Green, gloss finish. Has heavy steel hoops. Made with large end down. Bottom and sides are fully corrugated. The safety dasher prevents clothes from tearing. Motor is made of Brass; rust-proof. Each motor is carefully tested before leaving factory and is guaranteed to work on a 20-lb. water-pressure; $\frac{3}{4}$ -in. faucet-coupling on hose; each length of hose, $35\frac{1}{2}$ in. Capacity, 20 gals. Adapted to a family of six to twelve. Weight, 70 lbs.



No. 10100.

Clothes-Hamper No. 320.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

Made of round, imported Rattan, white ash frame, detachable cover. Light in weight, yet very strong; will last for years. Do not confound with the ordinary willow hamper. Depth, 27 in.; diameter, 20 in.

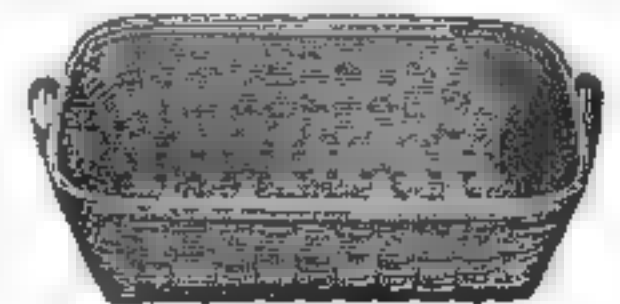


No. 320.

Clothes-Basket No. 210.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.15.

Same construction as Hamper No. 320. The bottom is protected by heavy shoes and strips of hardwood, the strip extending up to the rim at each end. Hardwood handles are fastened firmly with heavy staples clinched inside of rim. Size, $11\frac{1}{2}$ x 21 x 31 in.



No. 210.

Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 56

Aluminum Ware.

Made of pure Aluminum; seamless, and have no joints to open and leak. Light-weight, strong, durable, non-rusting and easy to clean; outside has a hard, smooth, polished finish that does not wear off.



No. 129.

Teakettle No. 129. Price \$2.90 when ordered with Products, see page 3. Sold alone for \$3.15.

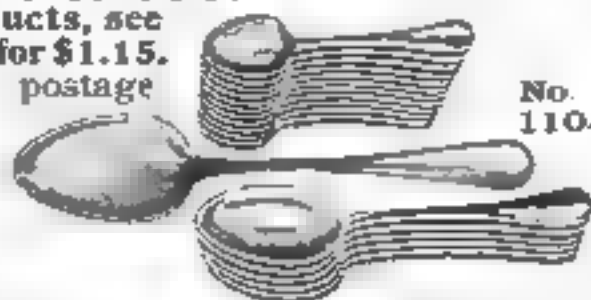
Has a patent sliding-cover that cannot fall off when emptying. Bail is in one piece and so made that handle does not touch kettle. Tempered-finish inside. Ebonized-wood handle. Size, No. 8. Capacity, 6 qts.

Spoon-Set No. 110. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.15.

To mail, 12 cts. postage required.

Set consists of

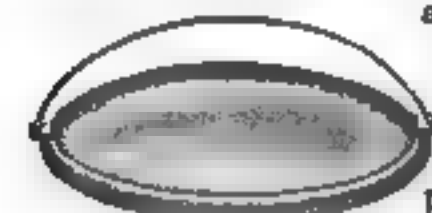
twelve teaspoons, six tablespoons and one 11-in. cooking-spoon.



No. 110.

Griddle No. 119. Price \$1.90 when ordered with Products, see page 3. Sold alone for \$2.15.

To mail, 28 cts. postage required. Diameter, 12 in. Top has a highly-polished surface; requires no grease.



Cooking-Set No. 240. Price \$4 when ordered with Products, see page 3. Sold alone for \$4.50.

Set consists of one each 2-qt.

and 4-qt. Pudding-Pan, one each 2-qt. and 4-qt. lipped Sauce-Pan, one 6-qt. Preserving-Kettle and one 8-in. Frying-Pan. Handles are steel retinned and strongly riveted.



No. 240

Double-Boiler and Egg-Poacher No. 210.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25.

A quick, satisfactory Cooker, food cannot become burnt or scorched. The food, when cooking, is tightly enclosed preventing the escape of cooking-odors and preserving the natural flavor of the food.

Adapted to a wide variety of cooking.



Made of heavy, gray enameled ware. Consists of 9½-in. water-pan, 4½ in. deep; 3-qt. food-pan, with roll rim which fits tightly over edge of water-pan, tight-fitting cover; also heavy-tin tray to hold five egg- or five pudding-cups, all of which are included.

Lisk's Sanitary Self-Basting Roaster No. 118.

Price \$1.80 when ordered with Products, see page 3. Sold alone for \$2.

One of the best Roasters made. Composed of three parts, each of one-piece, heavy, stamped steel, heavily coated in Imperial-Gray Enamel; handles firmly riveted. Easy to clean.

The top is shaped to condense the natural juices of meat and drip them back upon the roast, making meat tender and nutritious; top has two ventilating-dampers. Length, 17 in.; width, 11½ in.; height, 8½ in.

Complete with directions for roasting meat, poultry, game, etc., also for baking brown-bread, beans, fruit-cake and fish.



No. 118

Universal Food-Chopper No. 101.

Given for One Certificate.

Supplants the old wooden chopping-bowl and knife. Superior to other food-choppers in smallest details. The few parts are interchangeable; thoroughly tinned, simple, cleanly; no sharpening required. Has 1 coarse cutter, 1 medium cutter, 1 fine cutter and 1 nut-butter grinder.



No. 101.

Universal Cake-Maker No. 201.

Given for One Certificate and 25 cts.

Beats very rapidly as there are five revolutions of the mixing-fliers at each turn of the handle. Capacity of pan, 1 gal. Excellent for mixing batter for fritters, muffins and puddings. Includes an extra kneading-rod for mixing heavy batters. All parts heavily tinned and easily cleaned.

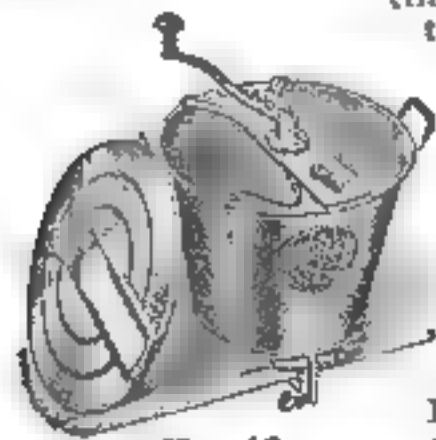


No. 201.

Universal Three-Minute Bread-Maker No. 42.

Given for Two Certificates.

A Mixer, Kneader and Raiser combined. The kneading is done in a perfectly scientific manner, mixing the ingredients so evenly that more wholesome bread is produced than in the old way. Simple to operate. Made extra heavy and all tinned. Height, 10 in.; diameter, 11 in. As easy to clean as a tin pail. Family size, makes from two to six loaves.



No. 42

Weights up to 24 lbs. by ounces.

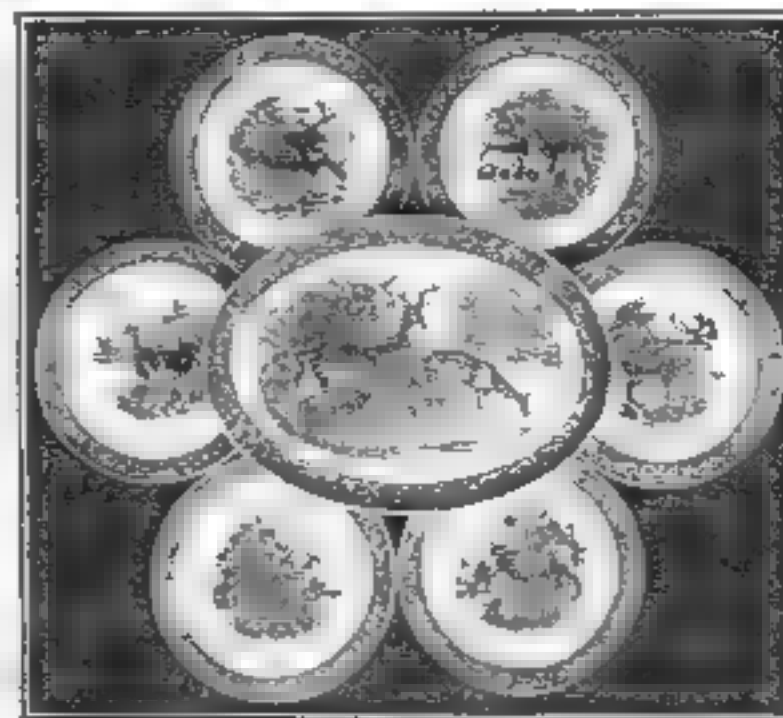
Columbia Family Scale No. 31.

Given for One Certificate.

Made of sheet metal throughout; attractively finished in Black Enamel, with white enameled slanting dial and gilt decorations. Square top with tin scoop. Regulated by brass screw on top.



No. 31



No. 120.

Game-Set No. 120.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

Made by Buffalo Pottery. A seven-piece set consisting of one 15-in. Platter and six 9-in. Plates. The center of each piece has a decalcomania decoration of a different variety of the deer family taken from life. Border is Dark-Green with a Gold line either side.

Sanitary Spice Rack No. 810.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25.

A handy, compact, sanitary Spice Rack; made of steel, heavily nickel-plated on copper.



No. 810.

rust-proof. Separate spring clamp holder for each jar. Rack fastens to the wall with two screws. Size, 9½ x 14½ in.

Has nine glass jars with air-tight, aluminum screw caps; one jar each for Ginger, Pepper, Mustard, Mixed Spice, Allspice, Cloves, Cinnamon, Caraway, Nutmeg. Each jar will hold ¼ lb. of ground spice.

Bread Box No. 110.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.15.

Round cornered Bread Box, made of tin, outside brown japanned with red striping. Has sliding cake-tray fitted in top; ventilating holes in back; two handles; catch for cover on front.



No. 110.

Length, 18½ in.; width, 12½ in.; depth, 12½ in.

Flour-Bin and -Sifter No. 112.

Price \$1.20 when ordered with Products, see page 3. Sold alone for \$1.40.

Bin protects the flour from dust, moisture and mice. Has concave bottom fitted with sifter.

Made of a good-weight tin, japanned finish on outside. Height, 22½ in.; diameter, 12½ in. Holds 25 lbs. of flour. Drawer underneath sifter is 9½ x 7½ x 3½ in. deep.

American Waffle-Iron No. 108.

Price 80 cents when ordered with Products, see page 3. Sold alone for \$1.

Made of a fine-grade of cast-iron, finely finished. Griddle has ball-joint socket which permits turning of waffle-iron without lifting; easily cleaned; has wood handles fitted in air-cooled sockets. Diameter of irons, 7½ in.



No. 108

Specially designed base-plate has groove which catches every drop of grease or batter; diameter, 9½ in.; will fit a 7- or 8-in. stove-hole.



No. 112.

Nickel-Plated Teakettles.

No. 209. Price 90 cents when ordered with Products, see page 3. Sold alone for \$1.

Made of 14-oz. copper, thoroughly nickel-plated; double seams; improved handle. Size, No. 8. Capacity, 6 qts.



No. 209.

No. 319. Price \$1.90 when ordered with Products, see page 3. Sold alone for \$2.10.

Made of 20-oz. solid copper, heavily nickel-plated; seamless. The inside is heavily coated with tin; bail is so made that handle does not rest on kettle. Size, No. 8. Capacity, 6 qts.



No. 319.

Kitchen Utility-Set No. 520.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.

Made of a fine grade of cast-iron.

Set consists of one No. 9 Skillet, one 12-in. Griddle, one 8-qt. flat-bottom Kettle, one 11-cup Gem Pan, cups 1½ x 2½ in.; and one 12-cup Gem



No. 520.

Pan, cups 1 x 1½ x 3 in. Inside of Skillet, Griddle and Kettle are highly polished.

Card-Index Cooking Recipes No. 310.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25. To mail, 10 cts. postage required.

Contains over 400 Cooking Recipes including some by the most celebrated living chefs, whose names are given on card. Classified by 30, 5 x 3-in. guide-cards, 25 plain-ruled cards for writing favorite recipes. All enclosed in a black cloth-covered box. Issued by Northwestern Anti-Tuberculosis League of Bradford, Pa.

Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 56



Fireless Cooker No. 450.

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

An absolutely sanitary and hygienic Cooker. Made of metal inside and out. Outside enameled Green with Maroon striping. Has no odor-holding pads or cushions; every exposed part is easily accessible for thorough cleaning.

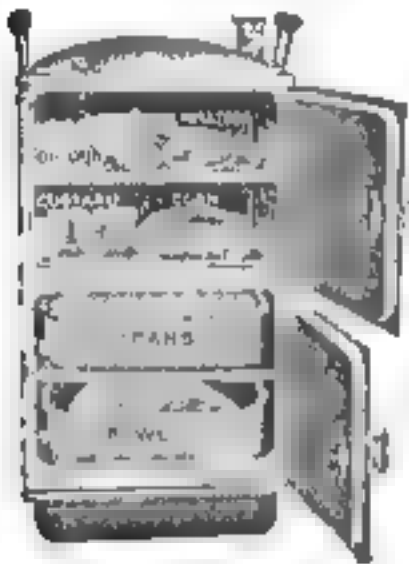
The heat, generated in the food over a fire, where it has been brought to a boiling point, is so completely retained by the Cooker, that from its own heat, the food continues to cook until done. This process obviously saves a large per cent. in cost of fuel, insuring a cooler kitchen, and it also makes the food better, more healthful and palatable.

The perfectly insulated air-tight compartments and tight fitting covers prevent escape of heat or odor of food. No experience needed to operate; burning, scorching, and over-cooking of food is impossible. Food needs no attention while being cooked.

Has one each 2½-qt. and 5-qt. cooking-pots and one shallow pan; all are the best gray enameled ware and have aluminum covers held tight to dish with wire catches two heating soapstone disks with bails; one galvanized metal stand for inside of cooker. Height, 16½ in.; diameter, 12½ in.

Ideal Steam Cookers.

Save their cost several times in food, fuel and labor. Makes burning or scorching of food impossible. Food boiled or roasted loses one-third to one-fourth by evaporation. When cooked by dry steam in the IDEAL, nothing is lost; the dry heat preserves the rich flavor of the food, at the same time separates the fibers and makes it juicy and tender. No odors escape. Made of heavy charcoal tin. Inside of top has a ring for suspending a fowl or ham. A whistle blows before water becomes too low. Self-regulating valve that holds steam under pressure. Each has two pans. A hundred-page Cook Book with each Cooker.



No. 140.

No. 120. Round.
Price \$2 when ordered with Products, see page 3. Sold alone for \$2.35.

Has three food-compartments with removable floors. The Cooker is easily cleaned. Flat copper bottom. It will last for years. Height, 14 in.; diameter, 10 in.



No. 120.

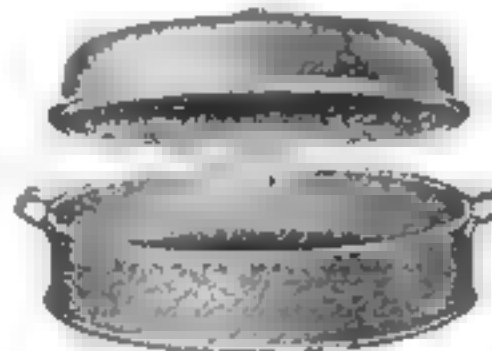
No. 140. Square. Price \$4 when ordered with Products, see page 3.

Four food-compartments. Has two double seamless-doors which fit into seamless round-cornered door frames hung on brass hinges, which will not rust or sag. Pressed seamless copper tank-bottom. 2½ in. deep, will hold five quarts of water. Indispensable for canning fruit. Will hold twelve one-quart jars. Size, 18 in. high, 12 in. square.

Enameled Savory Roaster.

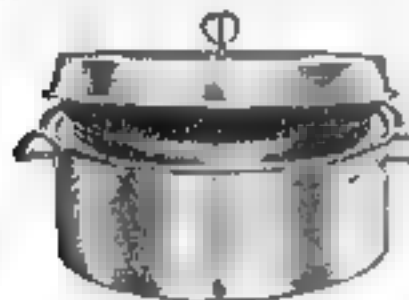
No. 217. Price \$1.70 when ordered with Products, see page 3. Sold alone for \$1.90.

Seamless, self-basting oval Roaster, enameled in a light-gray color, with a smooth glossy surface. Bottom pan is made with a heat-retaining jacket. Cooks the cheaper cuts of meat tender and delicious. Cover has handle on top. Size, 11½ in. wide; 17½ in. long; 8½ in. high.



No. 217.

Savory Seamless Roaster and Cereal Cooker Set No. 110.

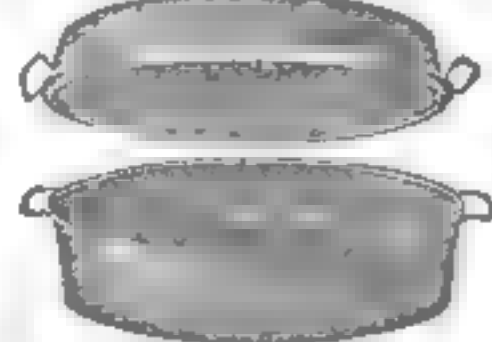


Price \$1 when ordered with Products, see page 3. Sold alone for \$1.15. Set cannot be divided.

Roaster is same as No. 217 Roaster, described above; except that it is made of open-hearth blued-steel.

Cereal Cooker is made of heavy tin. Admits the steam into

the food-compartment, making the cooking quick and thorough. Can be used for cooking other foods than cereals. Size, 5½ in. high, diameter, 10 in. Size of inside pan, 2½ in. deep; diameter, 9 in.



New Idea Kettle Set No. 210.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.15.



No. 210.

Kitchen Table No. 420.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

An exceptionally well-made Table with heavy hardwood frame and legs; Whitewood top, 46 x 26 in.; large drawer, 14½ x 16½ x 3½ in. Table stands 29 in. high. Shipped knocked down.



No. 420.

Royal Granite Steel-Ware Set No. 550.

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.40.

A beautiful mottled-gray Enameled ware, with a hard vitreous surface. No change can be made in assortment.

Set consists of 24 utensils, one each:—

- | | |
|--------------------------------------------------|---------------------------|
| 7-qt. Teakettle, | Drinking-Cup, |
| 2-qt. Teapot, | Double-Boiler, |
| 2-qt. Coffee-Pot, | 14-in. Spoon, |
| 2-qt. Pudding-Pan, | Ladle, |
| 4-qt. Pudding-Pan, | Wash Basin, |
| 6-qt. Berlin Kettle, | Biscuit-Pan, |
| 10-in. Colander, | 10-qt. Water-Pail, |
| 14-qt. Dish Pan, | 3-qt. Milk-Pan, |
| 5-qt. Preserving-Kettle, | 10-qt. Preserving Kettle, |
| 2-qt. Covered Bucket, | 2½-qt. lipped Sauce-Pan, |
| 5-qt. lipped Sauce-Pan, | |
| 6-qt. Berlin Sauce-Pot and two 9-in. Pie-Plates. | |

Enamel-Ware Set No. 650.

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

A handsome, sanitary, white Enameled Ware

Set. Each piece is spun from one piece of steel and is enameled inside and out with three heavy coats of snow-white enamel; black rims. Have no seams to leak or catch dirt.

Set consists of 15 pieces, one each:—

- | | |
|---------------------------------|-----------------------|
| 2-qt. Coffee-Pot, | 4-qt. Berlin Kettle, |
| 1½-qt. Teapot, | ¾-qt. Windsor Dipper, |
| 2-qt. Covered Bucket, | 2-qt. Pudding-Pan, |
| 3-qt. Mixing Bowl, | 3-qt. Pudding-Pan, |
| 11½-in. Wash-Bowl, | 10-qt. Dish-Pan, |
| 2-qt. lipped Sauce-Pan, | |
| 2½-qt. lipped Sauce-Pan, | |
| 3-qt. lipped Preserving-Kettle, | |
| 4-qt. lipped Preserving-Kettle, | |
| 4-in. Soap-Dish with drainer, | |

Bristol Cooking-Ware Set No. 410.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25.

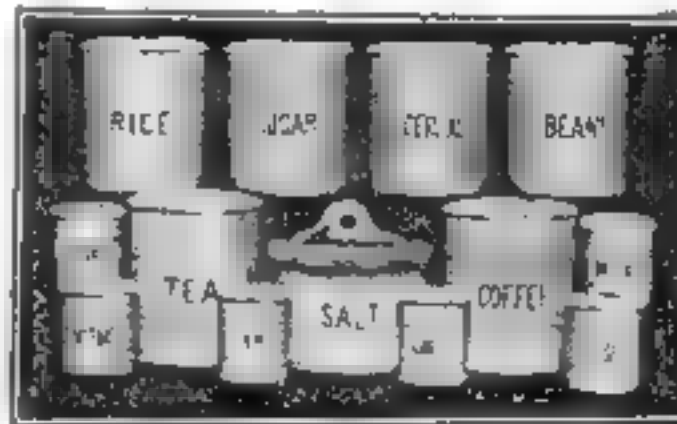
Hard white body with under-glaze Cobalt-Blue decoration. Durable and perfectly sanitary.

Set consists of one 4-qt. Stew-Kettle; one 8-in. and one 12-in. Mixing-Bowl; one 10-in. fluted-Nappy and six Custard-Cups.

Cereal and Spice Set No. 320.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

Made by the Buffalo Pottery. White body with under-glaze decoration of Brown bands. Set consists of six covered Cereal Jars, 6 in. high, diameter, 5 in.; six covered Spice Jars, 3½ in. high, diameter, 2½ in. and one Salt-Box 4½ in. high, 6 in. in diameter, has hinged wood cover, varnished.



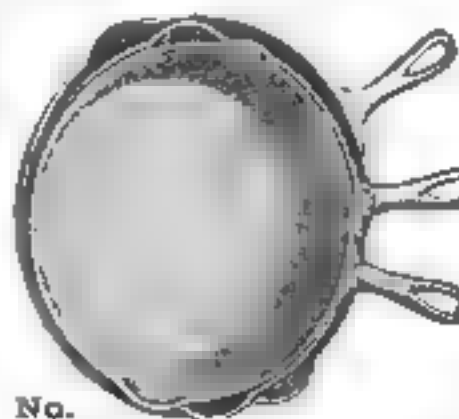
No. 320.

Measuring-Glass Egg-Beater No. 209.

Price 90 cents when ordered with Products, see page 3. Sold alone for \$1.

Wire-Whip style, unequalled for whipping cream, beating eggs, making custards or anything of a specially heavy nature.

The steel wires revolve at a rapid rate, against the four sides of the glass jar. The outside of jar is graduated for measuring solids or liquids; capacity 1 qt. Cast-iron parts nicked and japanned.



No. 209.

Skillet Set No. 310.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

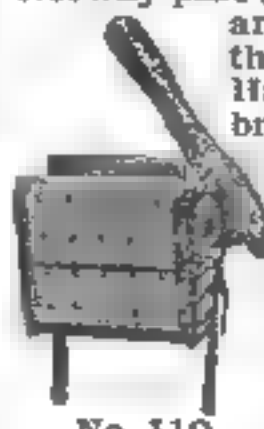
The well-known "Erie" brand of cast-iron ware. Will last a lifetime; will not warp. Inside of each piece is highly polished.

Set consists of one each, 7-in., 8-in. and 9-in. skillet.

Five-Foot Step-Ladder No. 209.

Price 90 cents when ordered with Products, see page 3. Sold alone for \$1.10.

The standard of excellence. Strong and durable. Sides and back are made of selected basswood or Norway pine; hardwood steps; both sides and steps are supported and reinforced in a most thorough manner by steel truss-rods. Has shelf-bracket and self-locking steel braces. Top is fastened with large rivets. Will hold over 600 lbs. Weight, 14 lbs.



No. 110.

Mop Wringer No. 110.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

A useful household article. Made of hardwood and malleable iron, securely screwed, bolted and riveted together. Can be attached to any pail, and wrings any style of mop. Weight, 7½ lbs.



No. 209.

BUFFALO POTTERY'S SEMI-PORCELAIN WARE.—We guarantee against breakage in transit.

Our Crockery, with the exception of Limoges China (page 112), is made by the BUFFALO POTTERY, potters of the best grade of semi-vitreous porcelain produced in America, and equals the best English ware. A beautiful, clear white body, light in weight, decorated in twelve patterns. It is as nearly non-absorbent of acids and grease as earthenware can be made. Guaranteed not to craze. Buffalo Pottery ware is strictly the first selection of the finest crockery made in America.

All 100-Piece Sets Consist of

12 Dinner-Plates	12 Cups	1 Sugar-Bowl
12 Tea-Plates	12 Saucers	1 Cream-Pitcher
12 Pie-Plates	1 Large Platter	1 Pickle-Dish
12 Bread-and-Butter Plates	1 Medium Platter	1 Medium Bowl
12 Fruits	1 Covered Oval Vegetable-Dish	1 Covered Butter-Dish
	1 Covered Round Vegetable-Dish	1 Sauce-Boat
	1 Open Oval Vegetable-Dish	

If desired we will omit 12 Tea-Plates and substitute 12 Soup-Plates.

A 112-Piece Set is a

100-piece set with 12 Soup-Plates added.

All 69-Piece Sets Consist of

6 Dinner-Plates	12 Individual Butters	1 Sauce Boat
6 Tea-Plates	1 Covered Butter-Dish	1 Sugar-Bowl
6 Soup-Plates	1 Medium Platter	1 Cream-Pitcher
6 Cups	1 Large Platter	1 Medium Bowl
6 Saucers	1 Open Oval Vegetable-Dish	1 Cake-Plate
12 Fruits	1 Open Round Vegetable-Dish	
	1 Covered Round Vegetable-Dish	

6 Pie-Plates substituted for 6 Soup-Plates if desired

All 56-Piece Sets Consist of

12 Tea-Plates	12 Fruits	1 Cream-Pitcher
12 Tea-Cups	1 Teapot	1 Medium Bowl
12 Tea-Saucers	2 Cake- or Bread-Plates	1 Sugar-Bowl

Butter-Dish substituted for Teapot if desired

All 51-Piece Sets Consist of

6 Tea-Plates	1 Covered Butter-Dish	1 Sauce-Boat
6 Dinner-Plates	1 Medium Platter	1 Sugar-Bowl
6 Tea-Cups	1 Large Platter	1 Cream-Pitcher
6 Tea-Saucers	1 Covered Round Vegetable-Dish	1 Medium Bowl
6 Fruits	1 Open Oval Vegetable-Dish	1 Cake-Plate
6 Individual Butters	1 Open Round Vegetable-Dish	

Teapot substituted for Butter-Dish if desired.

Tea-Rose Dinner- and Tea-Sets.

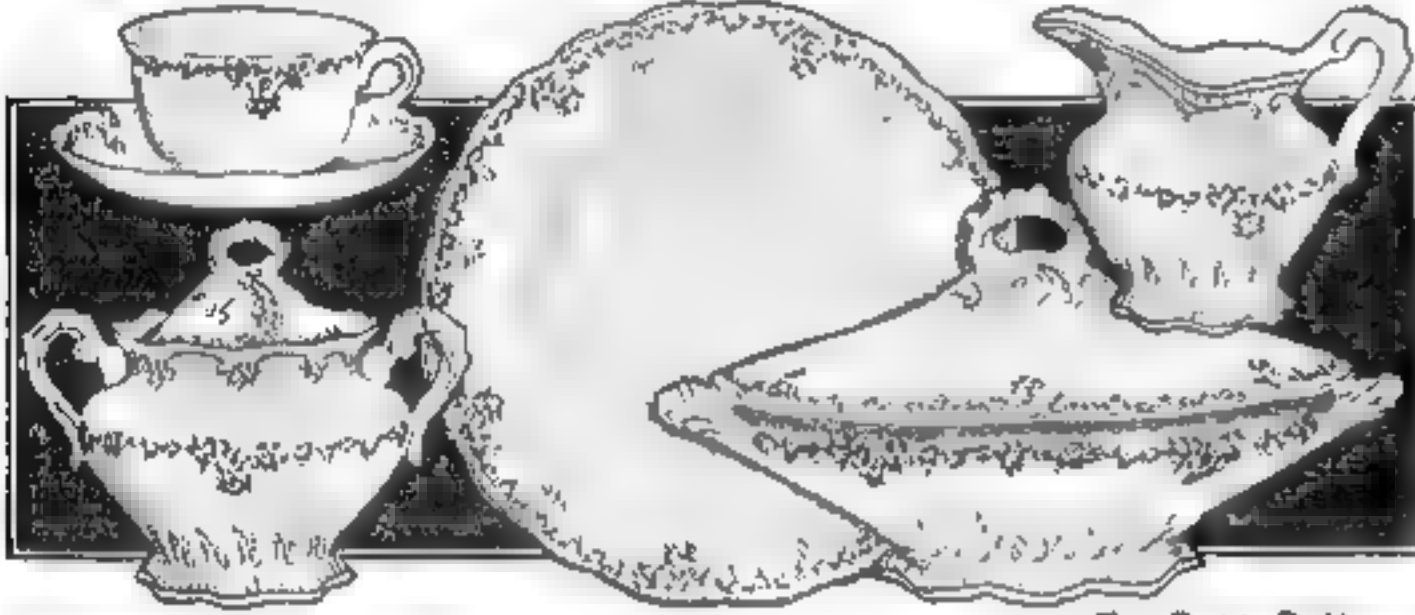
Decoration—Small border of Pink roses and Green leaves in natural colors. Full Gold trimmings.

Dinner-Set No. 10100. One hundred pieces. Price \$10 when ordered with Products, see page 3. Sold alone for \$10.75.

Dinner-Set No. 20110. One hundred twelve pieces. Price \$11 when ordered with Products, see page 3. Sold alone for \$11.75.

Dinner-Set No. 150. Fifty-one pieces. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.65.

Tea-Set No. 250. Fifty-six pieces. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.



Tea-Rose Pattern.

Maple Leaf Dinner- and Tea-Sets.

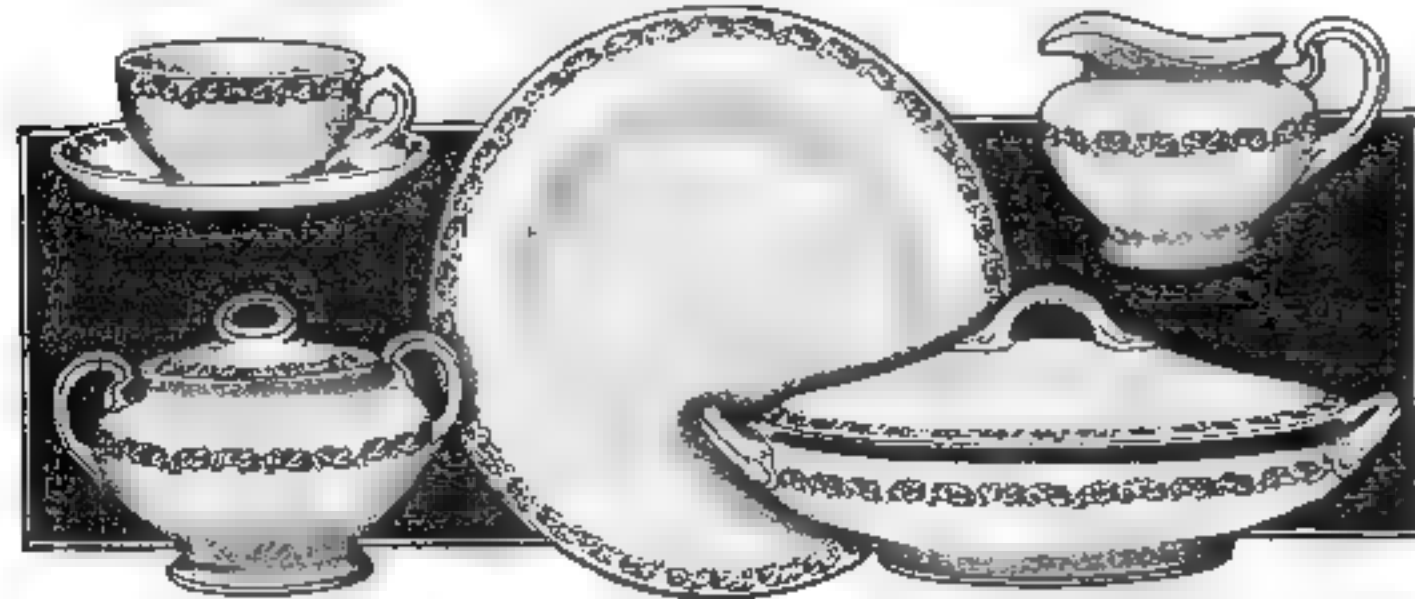
Decoration—Small border of Green maple leaves and Pink flowers. Full Gold trimmings.

Dinner-Set No. 20100. One hundred pieces. Price \$10 when ordered with Products, see page 3. Sold alone for \$10.75.

Dinner-Set No. 30110. One hundred twelve pieces. Price \$11 when ordered with Products, see page 3. Sold alone for \$11.75.

Dinner-Set No. 350. Fifty-one pieces. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.65.

Tea-Set No. 450. Fifty-six pieces. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.



Maple Leaf Pattern.

Princess Dinner- and Tea-Sets.

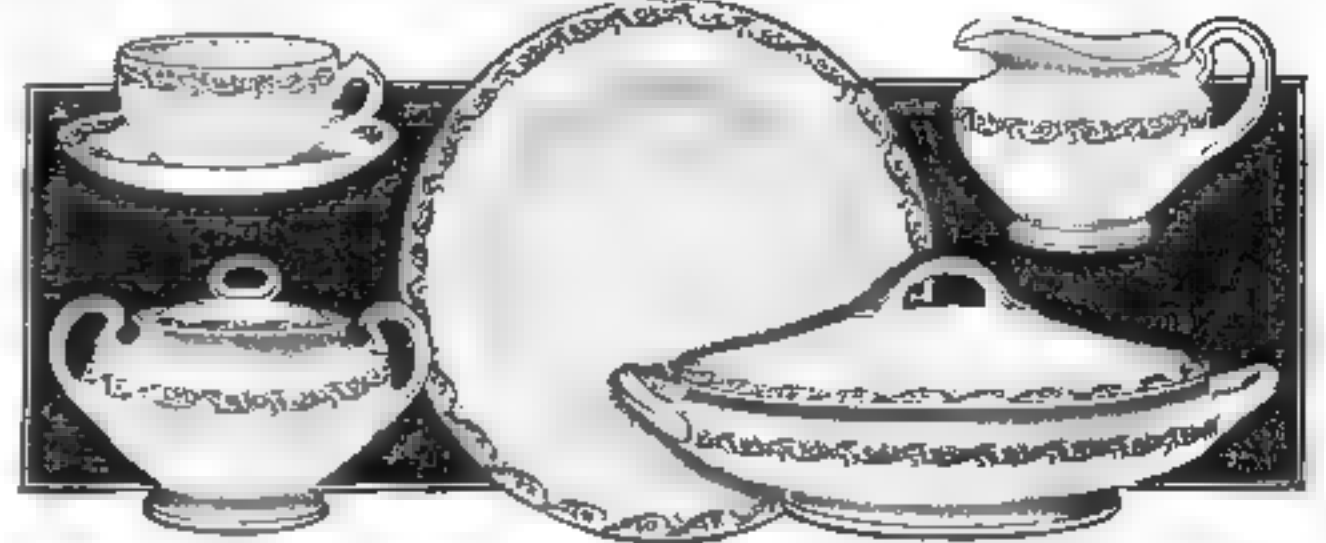
Decoration—Green floral border underglaze. Full Gold trimmings.

Dinner-Set No. 30100. One hundred pieces. Price \$10 when ordered with Products, see page 3. Sold alone for \$10.75.

Dinner-Set No. 40110. One hundred twelve pieces. Price \$11 when ordered with Products, see page 3. Sold alone for \$11.75.

Dinner-Set No. 550. Sixty-nine pieces. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.65.

Tea-Set No. 650. Fifty-six pieces. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.



Princess Pattern.

Bonrea Dinner- and Tea-Sets.

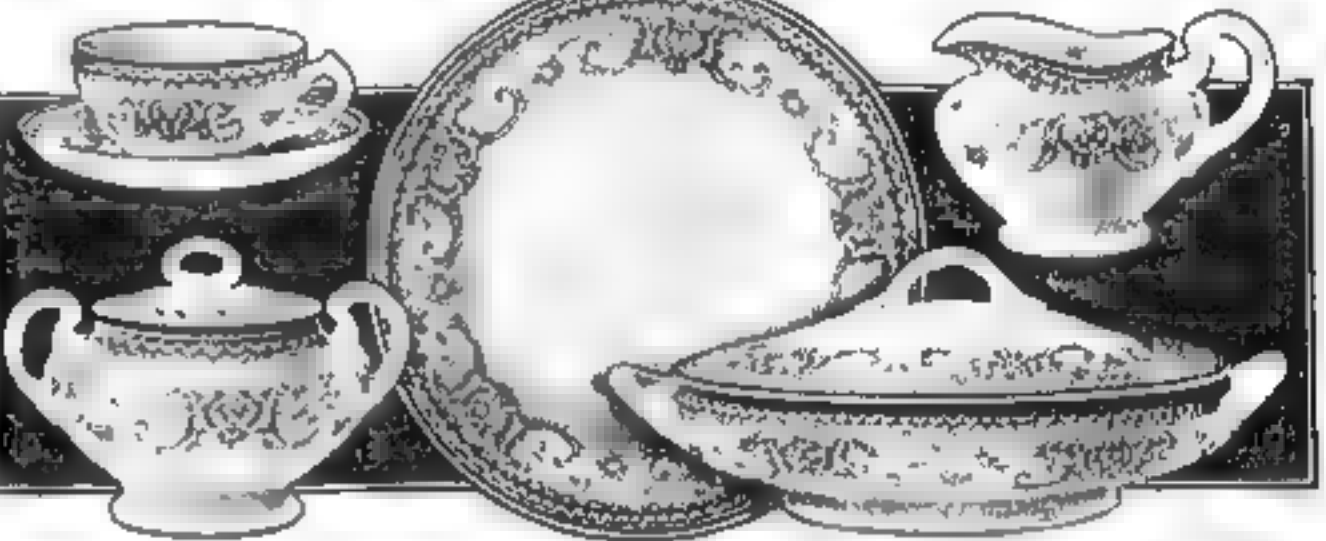
Decoration—Scroll border underglaze Green Gold-trimmed handles.

Dinner-Set No. 180. One hundred pieces. Price \$8 when ordered with Products, see page 3. Sold alone for \$8.75.

Dinner-Set No. 190. One hundred twelve pieces. Price \$9 when ordered with Products, see page 3. Sold alone for \$9.75.

Dinner-Set No. 750. Sixty-nine pieces. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Tea-Set No. 140. Fifty-six pieces. Price \$4 when ordered with Products, see page 3. Sold alone for \$4.50.



Bonrea Pattern.

Gold-Band Dinner- and Tea-Sets.

Decoration—Plain White with wide Gold band bordering each piece.

Dinner-Set No. 40100. One hundred pieces. Price \$10 when ordered with Products, see page 3. Sold alone for \$10.75.

Dinner-Set No. 50110. One hundred twelve pieces. Price \$11 when ordered with Products, see page 3. Sold alone for \$12.

Dinner-Set No. 850. Fifty-one pieces. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Tea-Set No. 950. Fifty-six pieces. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.



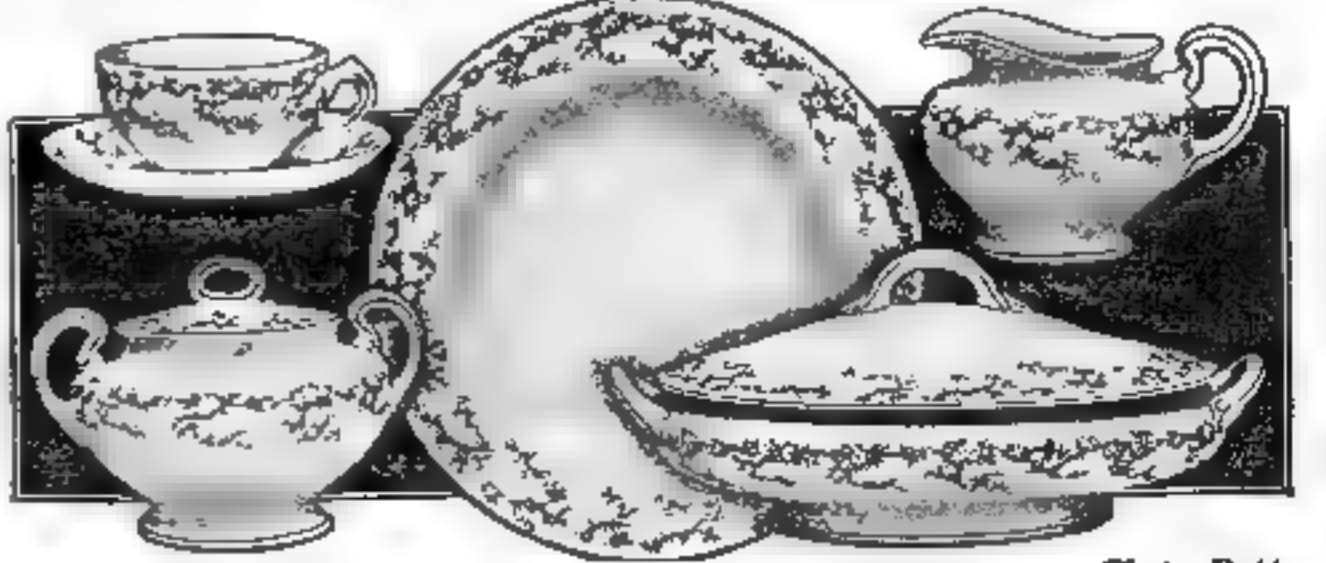
Gold-Band Pattern.

Pluto Dinner-Sets.

Decoration—Wide border of Pink roses and Green leaves in natural colors. Edges and embossed work are traced in Gold.

Dinner-Set No. 10120. One hundred pieces. Price \$12 when ordered with Products, see page 3. Sold alone for \$12.75.

Dinner-Set No. 20130. One hundred twelve pieces. Price \$13 when ordered with Products, see page 3. Sold alone for \$14.



Pluto Pattern.

BUFFALO POTTERY'S SEMI-PORCELAIN WARE—(Continued). —For composition of sets, see page 110.

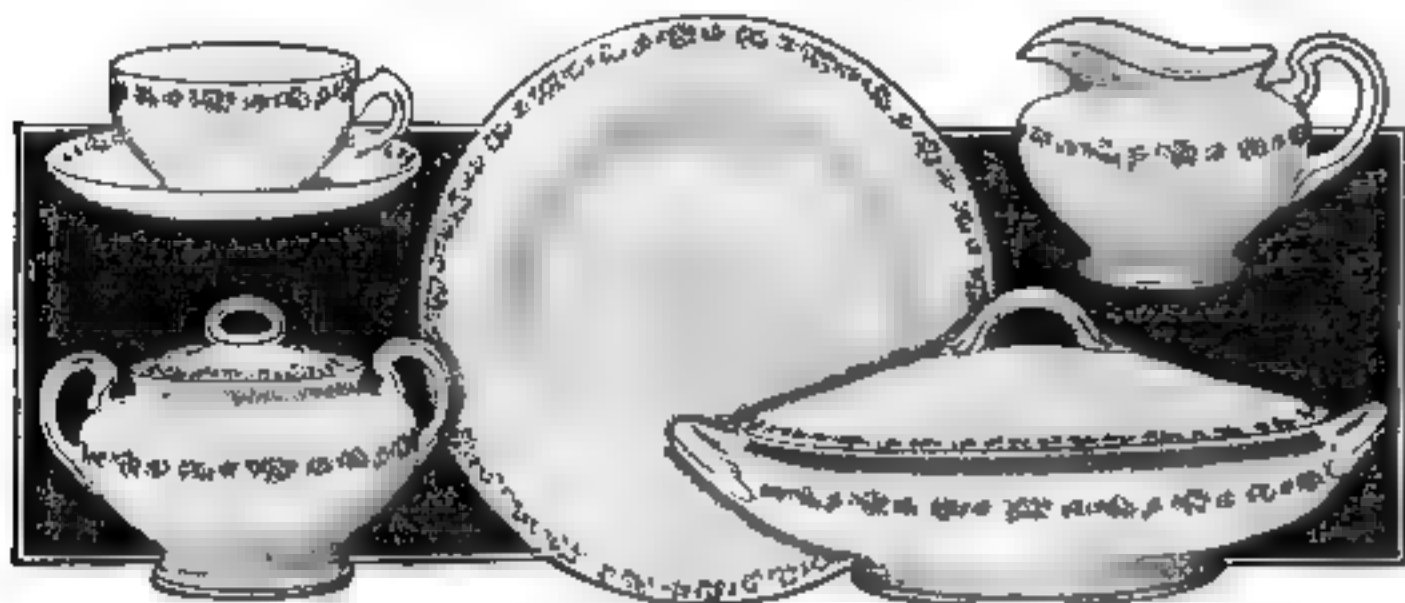
Queen Dinner-Sets.

Decoration—Narrow border of Pink roses and Green leaves in natural colors. Edges and embossed work are traced in Gold.

Dinner-Set No. 50100. One hundred pieces. Price \$10 when ordered with Products, see page 3. Sold alone for \$10.75.

Dinner-Set No. 60110. One hundred twelve pieces. Price \$11 when ordered with Products, see page 3. Sold alone for \$11.75.

Dinner-Set No. 1050. Fifty-one pieces. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.65.



Queen Pattern.

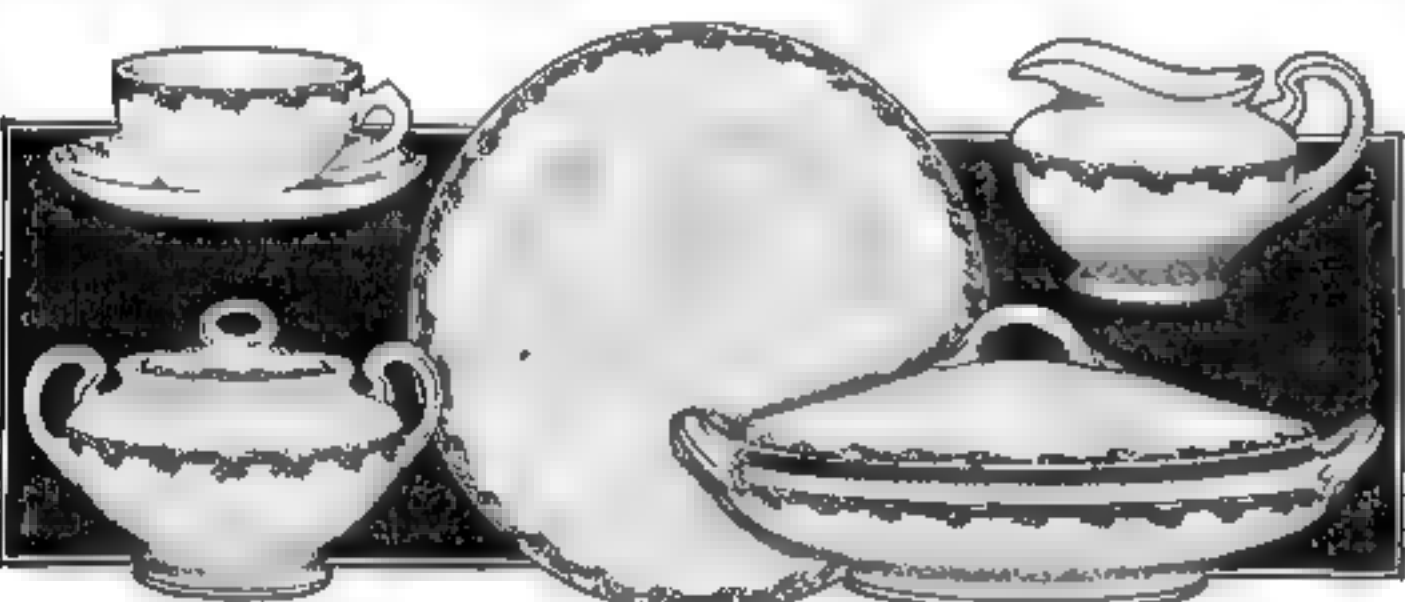
Gold Lace Border Dinner-Sets.

Decoration—Gold border in a lace design. Edges and embossed work are traced in Gold.

Dinner-Set No. 290. One hundred pieces. Price \$9 when ordered with Products, see page 3. Sold alone for \$9.75.

Dinner-Set No. 60100. One hundred twelve pieces. Price \$10 when ordered with Products, see page 3. Sold alone for \$10.75.

Dinner-Set No. 1150. Fifty-one pieces. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.65.



Gold Lace Border Pattern

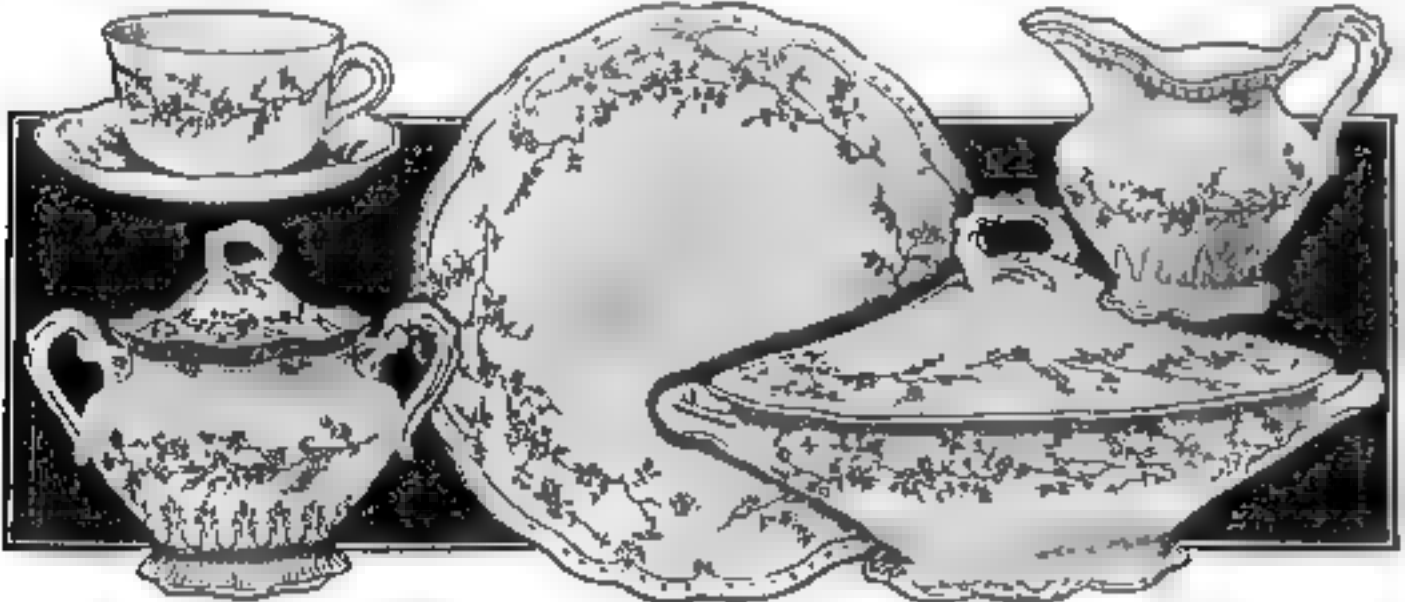
Forget-me-not Dinner-Sets.

Decoration—Border pattern in natural colors with full Gold trimmings.

Dinner-Set No. 280. One hundred pieces. Price \$8 when ordered with Products, see page 3. Sold alone for \$8.75.

Dinner-Set No. 390. One hundred twelve pieces. Price \$9 when ordered with Products, see page 3. Sold alone for \$9.75.

Dinner-Set No. 1250. Sixty-nine pieces. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.



Forget-me-not Pattern.

Child's Tea-Set No. 210.



No. 210.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25.

Set consists of 6 Plates, 6 Cups, 6 Saucers, 1 Teapot, 1 Sugar, 1 Creamer, 1 Bowl. Made in Buffalo Pottery's strongest body.

The decoration is violets, in natural colors.

Breakages.—We agree to replace, without charge, all Buffalo Pottery's Ware that arrives broken, the customer paying transportation charge only. If shipped with other goods, this charge is trifling. See paragraph 114.

Sizes of Plates in Buffalo Pottery sets are as follows: Bread-and-Butter-Plates, 6 in.; Pie-Plates, 7 in.; Tea-Plates, 8 in.; Breakfast- or Dinner-Plates, 9 in.; Soup-Plates, 7½ in.; Large Platters, 12 in.; Medium Platters, 8 in.

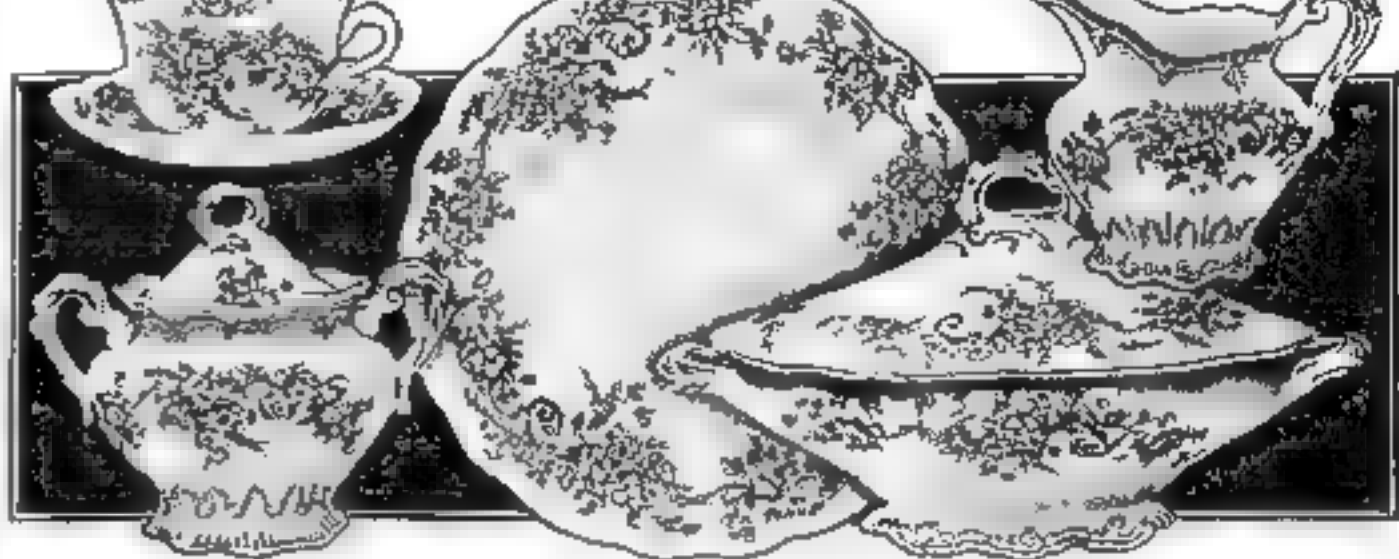
Seneca Dinner-Sets.

Decoration—A border of flowers put on under the glaze. Green only.

Dinner-Set No. 480. One hundred pieces. Price \$8 when ordered with Products, see page 3. Sold alone for \$8.75.

Dinner-Set No. 490. One hundred twelve pieces. Price \$9 when ordered with Products, see page 3. Sold alone for \$9.75.

Dinner-Set No. 1350. Sixty-nine pieces. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.



Seneca Pattern.

Buffalo Dinner-Sets.

Decoration—Sprays of roses and altheas in natural colors, with full Gold trimmings.

Dinner-Set No. 380. One hundred pieces. Price \$8 when ordered with Products, see page 3. Sold alone for \$8.75.

Dinner-Set No. 590. One hundred twelve pieces. Price \$9 when ordered with Products, see page 3. Sold alone for \$9.75.

Dinner-Set No. 1450. Sixty-nine pieces. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.



Buffalo Pattern.

Blue Willow Ware Breakfast-, Dinner- and Tea-Sets.

This is an exact reproduction of the Old-Willow decoration in rich Dark Blue, under the glaze and very durable.

Breakfast-Service No. 1550. Sixty-six pieces. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Set consists of 9 Breakfast-Plates; 9 Cups; 9 Saucers; 9 Fruit-Saucers; 9 Bread-and-Butter-Plates; 9 Oatmeal-Bowls; 1 Platter; 1 open Vegetable-Dish, round; 1 covered Butter-Dish; 1 Sugar-Bowl; 1 Cream-Pitcher; 1 Medium Bowl; 1 7-in. Nappy; 1 Teapot.

Dinner-Set No. 690. One hundred pieces. Price \$9 when ordered with Products, see page 3. Sold alone for \$9.75.

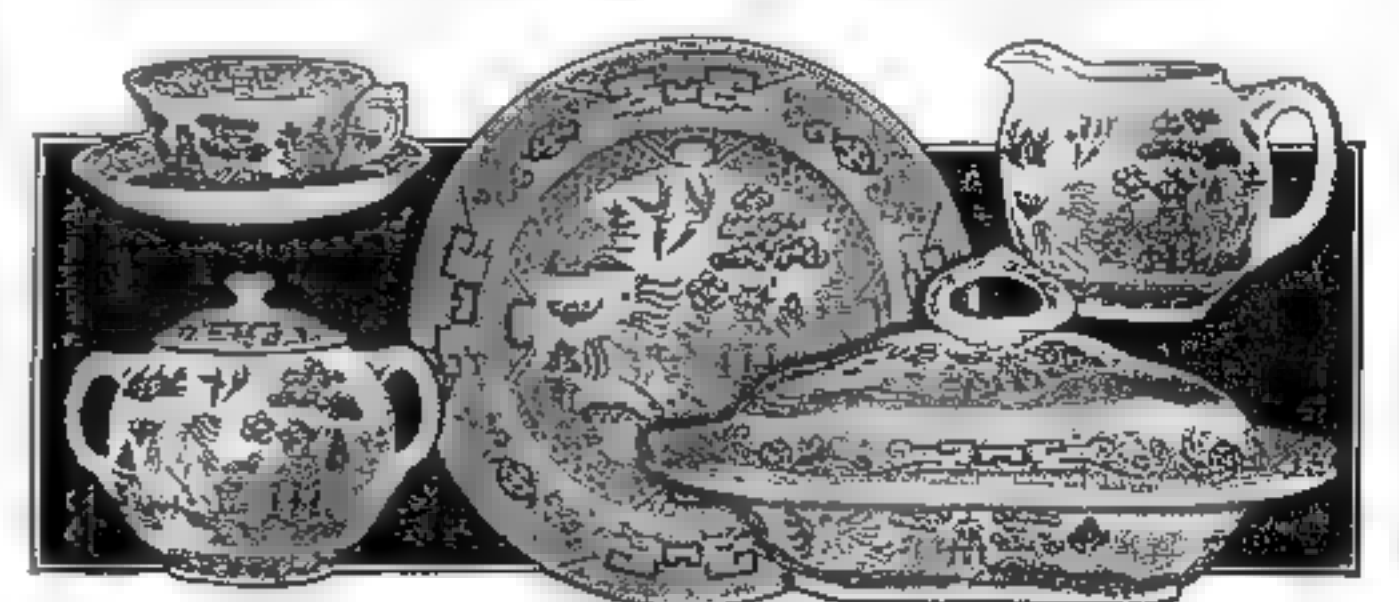
Dinner-Set No. 1650. Sixty-nine pieces. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Set No. 310. Eight Cups and Saucers. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

Set No. 410. Twelve Tea-Plates. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.05.

Set No. 510. Teapot, Sugar-Bowl and Cream-Pitcher. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

Set No. 610. Twelve Oatmeal-Dishes and one 8-in. Nappy. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.



Blue Willow Ware Pattern.

Plates, Cups and Saucers of any Pattern.

One assortment. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.

Choice of 8 Cups and Saucers or 9 Dinner-Plates of choice of Dinner-Sets Nos. 180, 280, 380, 480, 290 or 690.

Choice of 6 Cups and Saucers or 8 Dinner-Plates of choice of Dinner-Sets Nos. 10100, 20100, 30100, 40100, 50100, 60100 or 10120.

Sample Fruit-Saucer of any Buffalo Pottery Dinner-Set will be mailed on receipt of 10 cts. in stamps.

Crockery continued on next page.

Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 56

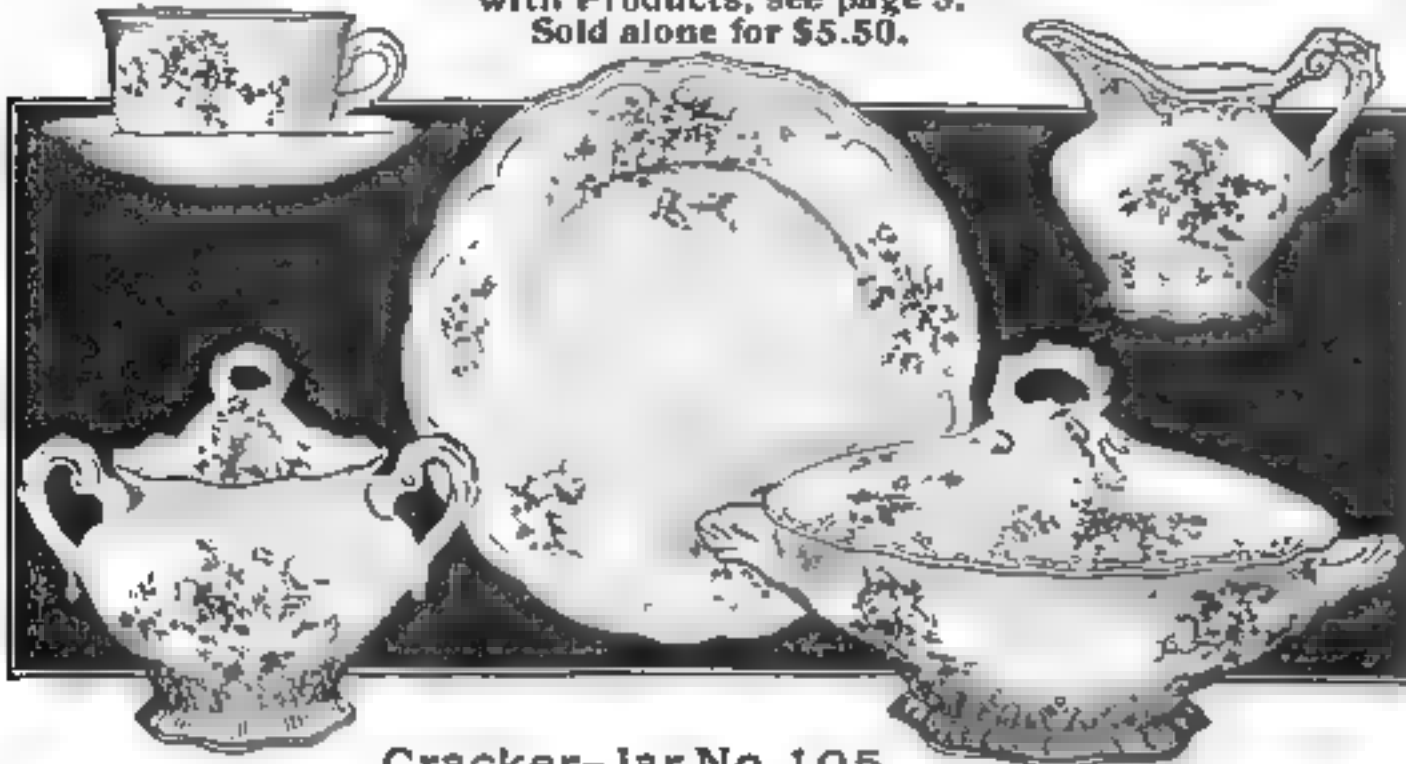
BUFFALO POTTERY'S SEMI-PORCELAIN WARE—(Continued). Minerva Dinner Sets.

For composition of sets, see page 110.

Decoration—Sprays of pink roses and Spring beauties. Full gold trimmings.
Dinner-Set No. 80110. One hundred twelve pieces. Price \$11 when ordered with Products, see page 3. Sold alone for \$11.75.

Dinner-Set No. 70100. One hundred pieces. Price \$10 when ordered with Products, see page 3. Sold alone for \$10.50.

Dinner-Set No. 2250. Sixty-nine pieces. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

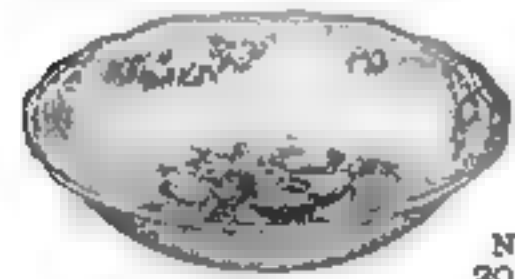


Cracker-Jar No. 105.

Price 50 cents when ordered with Products, see page 3. Sold alone for 65 cents. To mail, 31 cts. postage required.
The decoration is sprays of wild roses in natural colors, on plain white body. Height, 5½ in.

Fruit-Set No. 209.

Price 90 cents when ordered with Products, see page 3. Sold alone for \$1.



No. 209.

Fruit-Bowl, 8½ in. in diameter, and six Fruit-Saucers. Each piece has a different center-decoration of a natural fruit subject, with sprays of flowers around the sides.

Limoges China.

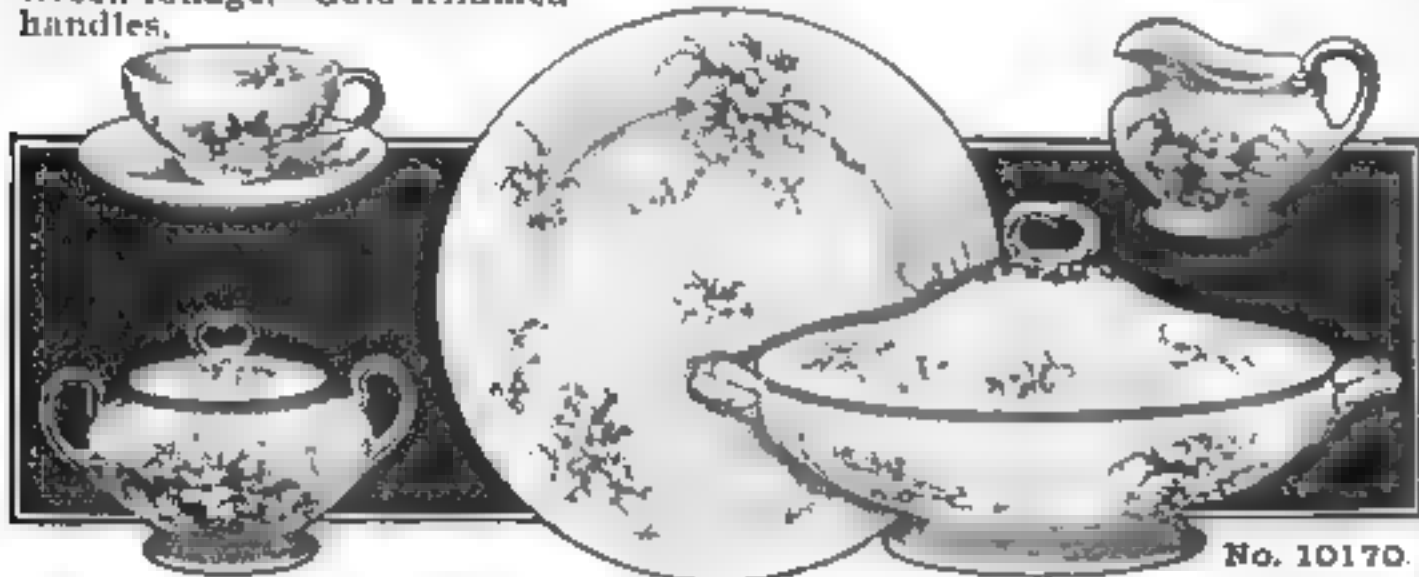
A superior quality of imported French china from the famous pottery of Wm. Guerin & Co.
Composition of sets cannot be changed.

100-Piece Dinner-Sets.

Set consists of 12 each, 9½-in. Dinner-Plates; 7½-in. Pie-Plates; 7½-in. Soup-Plates; 6½-in. Bread-and-Butter-Plates; 5-in. Fruit-Saucers; 12 Cups; 12 Saucers; 1 each, 12-in. and 14-in. Platters; 1 covered oval Vegetable-Dish; 1 open oval Vegetable-Dish; 1 Sugar-Bowl; 1 Cream-Pitcher; 1 Pickle-Dish; 1 covered Butter-Dish; 1 Sauce-Bowl and Tray; 1 covered round Vegetable-Dish.

Set No. 10170. Price \$17 when ordered with Products, see page 3. Sold alone for \$18.50.

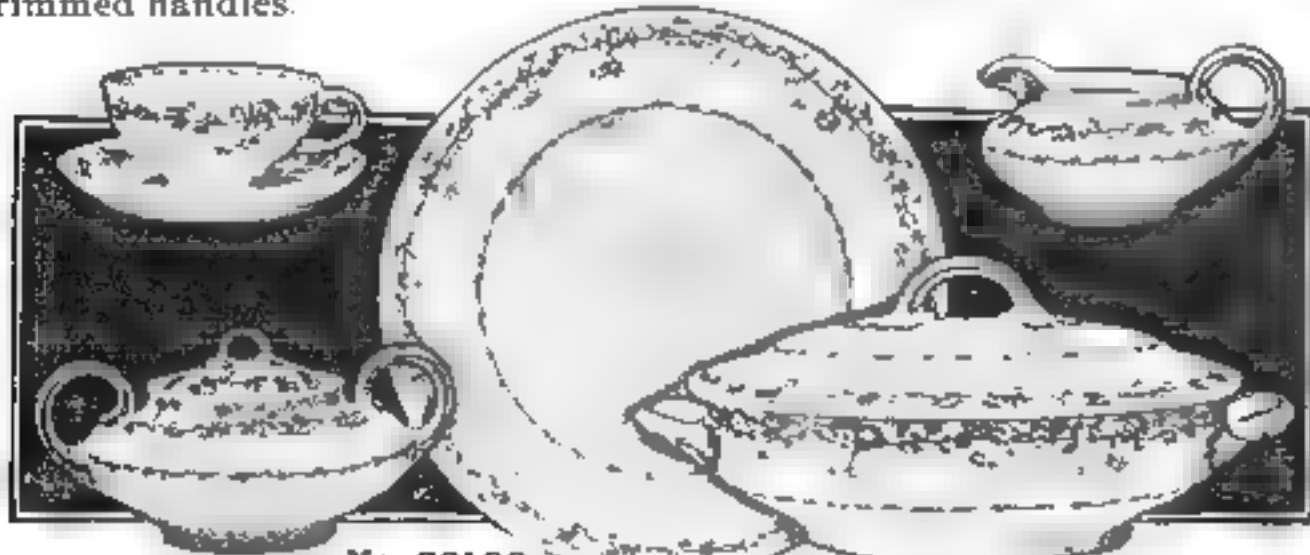
Decoration—Sprays of delicate Pink, Violet and White flowers with Green foliage. Gold-trimmed handles.



No. 10170.

Set No. 30190. Price \$19 when ordered with Products, see page 3. Sold alone for \$20.50.

Decoration—Border design of Pink flowers and Green foliage. Gold-trimmed handles.



No. 30190.

Dinner-Plates.

Price 25 cents each when ordered with Products, see page 3. Sold alone for 30 cents. 9½-in. Plates to match Set No. 30190.

Tea-Plates.

Price 20 cents each when ordered with Products, see page 3. Sold alone for 25 cents. 7½-in. Plates to match Set No. 30190.

China Cups-and-Saucers Set No. 419.

Price \$1.90 when ordered with Products, see page 3. Sold alone for \$2.15. Set consists of six Cups and six Saucers to match Set No. 30190.

Coaster Sets.

Coasters are very useful as well as highly decorative on a table. They are used as trays to prevent beverages and condensation from running down on the table.

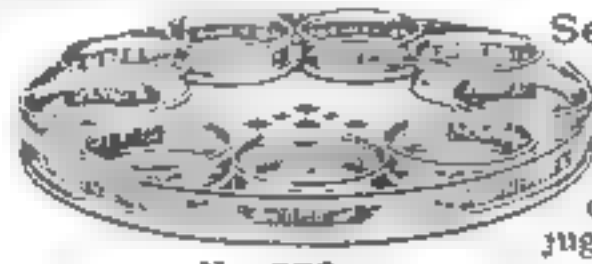
Rims are made of brass nickel-plated. Bottoms are imported china, decorated with conventional design in green and red.

Set No. 220. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25. To mail, 26 cts. postage required.

Set consists of one 6½-in. coaster to hold a carafe or jug, and six 2½ in. coasters for tumblers.



No. 220.



No. 335.

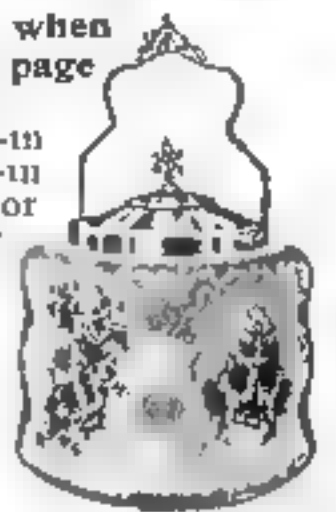
Set No. 335. Price \$3.50 when ordered with Products, see page 3. Sold alone for \$4.

Set consists of one 12-in. coaster to hold the nine 2½-in. coasters and also a carafe or jug in center. The large coaster may also be used as a serving tray.

Bisque Cracker-Jar No. 410.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.35.

Bisque Jar, hand-decorated with pink wild roses on four sides; delicate yellow border. Top, cover and bail are solid brass, quadruple silver-plated, bright polished finish. Height to top of bail, 10½ in.; diameter, 5½ in.



No. 410.

Imported Hand-Painted China Sets.

Sugar and Cream Set No. 109.

Price 90 cents when ordered with Products, see page 3. Sold alone for \$1.05. To mail, 27 cts. postage required.

One Sugar-Bowl and one Cream-Pitcher. Decoration

consists of combination border and spray design of berries and leaves in delicate tints of Blue, Green and Red, traced in Gold. Gold handles and edges. Height, 3 in. Diameter of Sugar-Bowl, 4 in.; Cream-Pitcher, 3½ in.



No. 109.

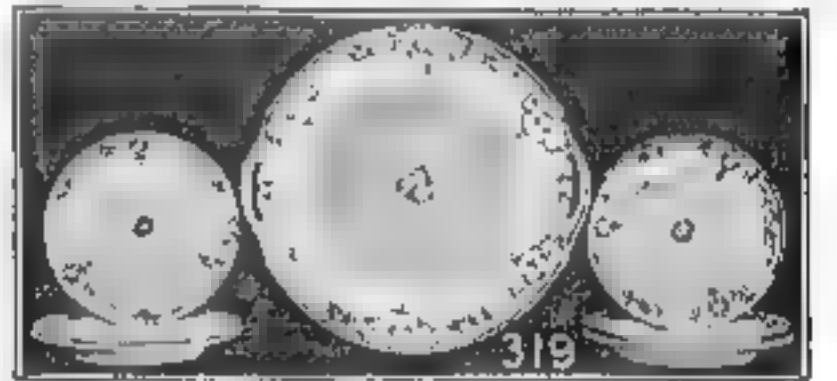
Chocolate Set No. 219.

Price \$1.90 when ordered with Products, see page 3. Sold alone for \$2.10.

Consists of 6½-in. Chocolate Pot and six Cups and Saucers. Decorated with pink flowers, buds, green leaves and white embossed work on chocolate-color background. Gilt edges and handles.

Cake Set No. 319.
Price \$1.90 when ordered with Products, see page 3. Sold alone for \$2.10.

A Japanese, hand-painted Cake or Bread-and-Butter Set. Consists of one 10-in. Cake-Plate and six 6-in. individual Plates. Has a border-design of pink roses and scroll-work with panels of pink roses and green leaves; center decoration of pink roses. Edges are gilt.



319

Nut Set No. 418.

Price \$1.80 when ordered with Products, see page 3. Sold alone for \$2.

Set consists of one 6-in. Bowl and six 2½-in. individual Bowls. Decoration is white flowers and green leaves outlined in gold. Edges traced in gold.



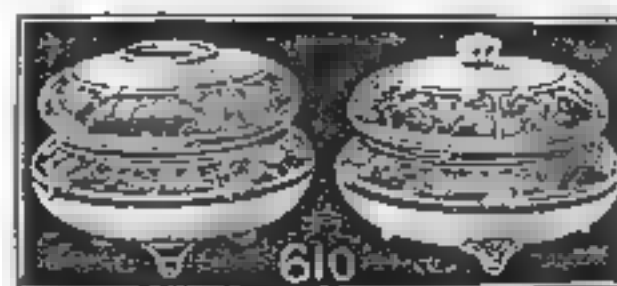
418

Dresser Set No. 518.

Price \$1.80 when ordered with Products, see page 3. Sold alone for \$2.

Set consists of Brush-and-Comb-Tray, 7½ x 10½ in.; Pin-Tray; Puff-Box; Hair-Receiver; Hat-Pin-Holder. Decoration is pink roses and green leaves with embossed work in gold.

Puff-Box and Hair-Receiver Set No. 610.



610

Cups and Saucers Set No. 714.

Price \$1.40 when ordered with Products, see page 3. Sold alone for \$1.60.

Six Teacups and six Saucers. Decoration consists of gold roses and panels of scroll-work, with pink roses and green leaves.



518

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.10. To mail, 30 cts. postage required.

Imported, hand-painted Puff Box and Hair-Receiver. Has a conventional floral design of orange-colored blossoms and green leaves on a black background. Richly illuminated with gold. Diameter, 4 in.



714

Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 56



Rich Cut-Glassware.

Jug No. 150. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Cutting consists of four Buzz stars, separated by mitre- and hob-nail-work, and four fans. Has cut-star bottom; notched handle. Height, 10½ in. Capacity, 4 pints.

Jug No. 540. Price \$4 when ordered with Products, see page 3. Sold alone for \$4.40.

A French-star design. Has star-cut bottom; notched handle; fluted lip. Height, 10½ in. Capacity, 4 pints.

Water Set No. 520. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.

Jug and six Tumblers. Fine-cut design of flowers and leaves in satin-finish. Capacity of Jug, 3½ pints. Height of Tumblers, 4 in.

Vinegar- or Oil-Cruet No. 1110. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.15.

Imported Cruet. Has cut-star bottom. Height, 7½ in.

Mayonnaise Bowl and Tray No. 223. Price \$2.30 when ordered with Products, see page 3. Sold alone for \$2.55.

Cutting consists of French stars, separated by mitre- and silver-work; cut scalloped edges. Bowl is 2½ in. high; diameter, 6½ in. Diameter of Tray, 7 in.

Salt- and Pepper-Shakers No. 205. Price 50 cents per pair when ordered with Products, see page 3. Sold alone for 60 cents per pair.

Cut sides with intaglio etched floral decorations; non-corrosive silver-plated screw-tops with mother-of-pearl centers. Height, 3½ in.

Nappy No. 409. Price 90 cents when ordered with Products, see page 3. Sold alone for \$1.10.

Cutting consists of three large French stars, three fans and nine panels of diamond-cutting. Scalloped edge. Diameter, 6 in.

Two-Handled Nappy No. 325. Price \$2.50 when ordered with Products, see page 3. Sold alone for \$3.

Cutting consists of five large French stars, two fans and twelve panels of checker-work. Height, 1½ in.; diameter, 8 in.

Spoon Tray No. 810. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

Cutting consists of large Buzz-stars, panels of diamond-cutting and silver-work separated by deep mitre-cutting. Length, 8 in.; width, 4½ in.; depth, 1½ in.

Celery Tray No. 315. Price \$1.50 when ordered with Products, see page 3. Sold alone for \$1.75.

Star design. Scalloped top. Length, 10½ in.; width, 4½ in.; depth, 1½ in.

Fruit-Bowl No. 820. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.40.

Cutting consists of three large Buzz stars, mitre cuttings and three panels of checker-work. Large French star on bottom. Height, 3½ in.; diameter, 8 in.

Cut-Glassware—Continued.

Fruit-Bowl No. 225. Price \$2.50 when ordered with Products, see page 3. Sold alone for \$3.

Buzz-star design. Scalloped top. Height, 3½ in.; diameter, 8 in.

Fruit-Bowl No. 135. Price \$3.50 when ordered with Products, see page 3. Sold alone for \$4.

Cutting consists of thirteen French stars, separated by mitre cuttings and cross-cut work. Has scalloped top. Height, 4 in.; diameter, 8 in.

Fruit-Bowl No. 340. Price \$4 when ordered with Products, see page 3. Sold alone for \$4.30.

Floral design of Wild Roses. Scalloped top. Height, 3½ in.; diameter, 8 in.

Sugar-Bowl and Cream-Pitcher Sets.

Set No. 530. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.35.

Pineapple-design on each side, flanked by heavy mitre-work and fans. Chased work and diamond cutting on bottom; notched handles, 3 in. high, diameter, 3½ in.

Set No. 620. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

Buzz-star on each side, cut-star bottom; notched handle. Height, 2½ in.; diameter, 3½ in.

Set No. 630. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.30.

Pond Lily design. Notched handles. Height, 2½ in.; diameter of Bowl, 4½ in., Cream-Pitcher, 3½ in.

Fern-Dish No. 440. Price \$4 when ordered with Products, see page 3. Sold alone for \$4.40.

Pineapple-design, elaborately cut. Has a removable, quadruple silver-plated lining, with polished outside, satin-finish inside; drain in bottom. Stands on three legs. Height, 4½ in.; diameter, 8½ in.

Pressed Glassware.

Made of brilliant, polished glass; closely resembles Cut-Glassware.

Punch-Bowl Set No. 215. Price \$1.50 when ordered with Products, see page 3. Sold alone for \$1.75.

Set consists of one 10½-in. Fruit- or Punch- Bowl, with separate pedestal that can be used as a flower vase; twelve 3½-in. cups, 2½ in. high. Capacity of Bowl, 3½ qts. Pedestal is 6 in. high. Height of Bowl and Pedestal, 10½ in.

Condiment Set No. 910. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.10.

Pattern matches Punch-Bowl Set No. 215.

Set consists of one 4½-in. Pickle-Jar; one Oil-Cruet; one Vinegar-Cruet; one Tooth-Pick Holder; two 6-in. Olive-Dishes and two pairs of Salt- and Pepper-Shakers.

Etched Sherbet-Glass Set No. 720.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

Set consists of eight dainty glasses; can be used for fruit-salad, custards, preserves and all frozen desserts. Made of the best blown lead-glass with rounded edges. Height, 3½ in. Diameter at top, 3½ in.

The conventional floral-design is etched deep into the glass.

The Van Bergh Silver-Plate Co's Quadruple Silver-Plated Ware.

This Silverware is GUARANTEED HEAVY QUADRUPLE PLATE on pure hard white metal, and is elsewhere obtainable only of retail jewelers and dealers in silverware. The name of the responsible maker, The Van Bergh Silver-Plate Co., who have continuously supplied us for eighteen years, is stamped on every piece, and the quality and finish of goods and beauty of



No. 1750.

designs are unsurpassed by any silver-plated ware at any price. Manufacturers' guarantee sent with each piece reads: "We guarantee this silverware to be made of hard white Britannia metal extra heavily quadruple plated with purest silver, 999-1000 fine, and we warrant it to wear twenty-five years."

Tea-Sets.

No. 1750. Chautauqua. Four Pieces. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.75.

Teapot (2½-pint). Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

Spoonholder, Cream-Pitcher, and Sugar-Bowl. Price \$1 each when ordered with Products, see page 3. Sold alone for \$1.25 each.

The Spoonholder and Cream-Pitcher are lined with 24-karat gold. The pieces are satin-finished with hand-engraved design on each side. The trimmings are all hand-burnished.

No. 1950. Four Pieces. Price \$5 when ordered with Products, see page 3. Sold alone for \$6.

Teapot (2½-pint). Price \$2 when ordered with Products, see page 3. Sold alone for \$2.50.

Sugar-Bowl, Cream-Pitcher and Spoonholder. Price \$1 each when ordered with Products, see page 3. Sold alone for \$1.25 each.



No. 1950.

Hand-engraved design on each side; bright burnished finish. The Spoonholder and Cream-Pitcher are lined with 24-karat gold.

Each piece has four feet.



No. 1850. Rococo.

All hand-burnished; Cream-Pitcher lined with 24-karat gold. Teapot may be used for coffee.

Choice of rococo or shot-head border.

Spoonholder No. 113.

Price \$1.30 when ordered with Products, see page 3. Sold alone for \$1.50.

To match Colonial Tea-Set No. 1850.

No. 2050. Four Pieces. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.75.

Teapot (2½-pint). Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

Sugar-Bowl, Cream-Pitcher and Spoonholder. Price \$1 each when ordered with Products, see page 3. Sold alone for \$1.25 each.

The Spoonholder and Cream-Pitcher are lined with 24-karat gold. Choice of butler's finish without engraving (as illustrated) or satin-finish with engraving similar to our Chautauqua Tea-Set No. 1750.



No. 120.

Tray will hold a four-piece set, and is engraved to match Tea-Set No. 1750; rococo border, satin-finished; diameter, 13 in.

Tea-Tray No. 120.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.35. To mail, 29 cts. postage required.



No. 2050. Butler's finish.

No. 1850. Colonial. Three Pieces. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.75.

Teapot (1½-pint). Price \$3 when ordered with Products, see page 3. Sold alone for \$3.35.

Sugar-Bowl or Cream-Pitcher. Price \$1.30 each when ordered with Products, see page 3. Sold alone for \$1.50 each.

A beautiful Colonial design.

Coffee-Pots.

Price \$2.50 each when ordered with Products, see page 3. Sold alone for \$2.75 each. To mail, 41 cts. postage required.

No. 125. Matches Tea-Set No. 1750 in style and finish. Capacity, 3½ pts.

No. 225. Matches Tea-Set No. 2050. Choice of butler's or satin-finish. Capacity, 3 pts.

No. 130. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.50. To mail, 35 cts. postage required.

Matches Tea-Set No. 1850. Choice of rococo or shot-head border. Capacity, 2 pts.

Butter-Dishes.

No. 213. Price \$1.30 when ordered with Products, see page 3. Sold alone for \$1.50. To mail, 29 cts. postage required.

Matches Tea-Set No. 1750 in style and finish. Glass drainer. Height, 5¼ in.; diameter, 6¼ in.

No. 420. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.35. To mail, 30 cts. postage required.

Matches Tea-Set No. 1850. Height, 6¼ in.; diameter, 6 in.

Choice of rococo or shot-head border. Hand-burnished. Frosted glass drainer.

No. 220. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25. To mail, 32 cts. postage required.

Matches Tea-Set No. 2050 in style and finish. Frosted glass drainer. Height, 5¼ in.; diameter, 6¼ in.

Choice of butler's finish without engraving or satin-finish, engraved (as illustrated).

Fruit-Dish No. 320.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.40. To mail, 32 cts. postage required.

An attractive and useful dish. The outside is handsomely decorated with oxidized engraving; butler's finish. Inside of bowl is lined with 24-K. gold, polished finish. Fluted edge. Height, 3¼ in.; diameter, 9¼ in.

Syrup-Pitcher No. 110 with Plate.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.30. To mail, 19 cts. postage required.

Engraved. Satin-finish. Height, 3 in. Plate is attached to Pitcher. Capacity of Pitcher, 9 oz.

Pickle-Caster and Tongs No. 210.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.35. To mail, 33 cts. postage required.

Neat design; satin-finish cover and base with bright burnished edges. Pressed crystal glass dish. Securely packed. Diameter, 3½ in.; height to top of handle, 11 in.

Cake-Basket No. 115.

Price \$1.50 when ordered with Products, see page 3. Sold alone for \$1.75. To mail, 25 cts. postage required.

An attractive design in imitation of hand-engraving. Bright finish. Height, 2¼ in.; diameter, 9 in.; height to top of handle, 8 in.

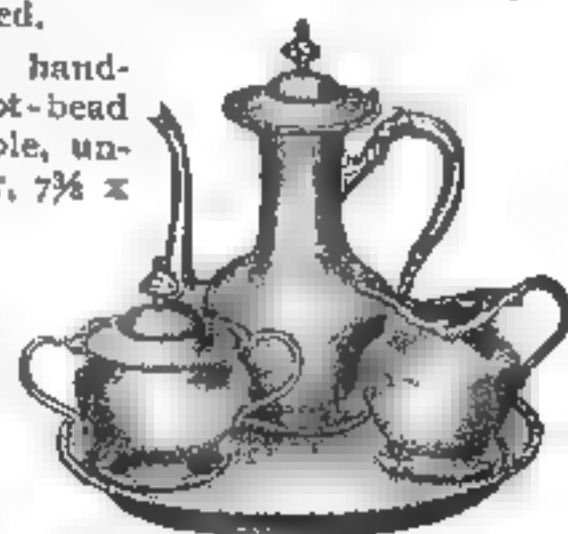


No. 710.

Bright-cut hand-engraving. Shot-head border. Sensible, unbreakable. Tray is 7¼ x 4¼ in.; scraper, 7¼ x 3¼ in.

Coffee-Set No. 2150. Four Pieces. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

A graceful dessert-size Set, brightly burnished, with the exception of the bottom of the 10-in. Tray, which is satin-finished. The Cream Pitcher is lined with 24-karat gold. Pot (1½ pint) is 8¼ in. high. Rococo border.



No. 2150.

**The Van Bergh Silver-Plate Co.'s
Quadruple Silver-Plated Ware—(Continued).
Bread-Trays.**

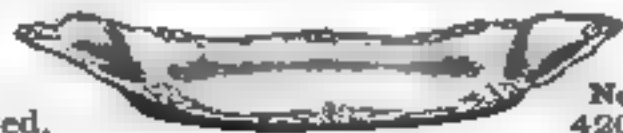


No. 310.

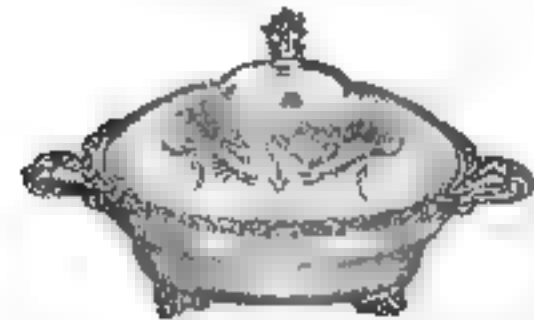
A handsome Tray that can be used for many purposes besides that indicated by its name. Butler's finish, with rococo border. Size, 11 $\frac{3}{4}$ x 6 $\frac{3}{4}$ in.

No. 420. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.35. To mail, 20 cts. postage required.

Heavy-weight Tray, ornamented with French-gray flower applied decoration. Length, 13 $\frac{1}{4}$ in.; width, 7 in.



No. 420.



No. 130.

Pudding- or Baking-Dish No. 130.

Price \$3 when ordered with Products, see page 3. Sold alone for \$3.35.

Choice of satin-finish with engraved cover, or butler's finish without engraving. Rococo border. Has 8-in. porcelain pan inside, removable for baking. A handsome ornament for table or sideboard, and very useful. Capacity, 2 $\frac{3}{4}$ pints.

Casserole No. 230.
Price \$3 when ordered with Products, see page 3. Sold alone for \$3.25.

Covered Casserole of Guernsey cooking-ware; exterior is a deep reddish brown; interior is spotless white glaze. Will stand the heat of an oven without crazing or cracking. Capacity, 2 pints.

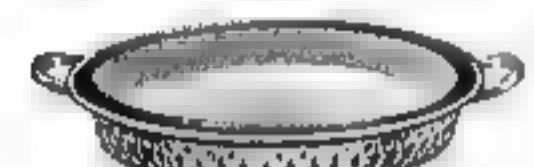


No. 230

Silver-plated holder in Pierced Colonial design; bright polished finish. Has four feet and two handles; height, 5 in.; diameter over handles, 9 $\frac{1}{4}$ in.

Pie-Dish No. 520.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25. To mail, 45 cts. postage required.



No. 520.

Removable dish of Guernsey cooking-ware, diameter, 8 in.; depth, 1 in. Outside is a deep reddish brown, inside is white glaze. Will stand the heat of an oven without crazing or cracking.

Silver-plated pierced holder. Size, over handles, 11 in. Height, 1 $\frac{1}{4}$ in.



No. 520.

Vegetable-Dish No. 329.

Price \$2.90 when ordered with Products, see page 3. Sold alone for \$3.25. To mail, 45 cts. postage required.

Removable dish, of Guernsey cooking-ware; outside is a deep reddish brown, inside is white glaze. Will stand the heat of an oven without crazing or cracking.

Quadruple silver-plated pierced holder; has two handles. Rests on four ball-feet. Size, 11 x 6 $\frac{1}{4}$ in.; depth, 2 in.

Pocket Drinking-Cup No. 205.

Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents. To mail, 5 cts. postage required.



No. 205.

Child's Cup No. 305.

Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents. To mail, 6 cts. postage required.

A duplicate design of a Sterling-Silver Cup; bright finish. Hand-engraved on side and lined with 24-K. gold. Height, 2 $\frac{1}{4}$ in.; diameter, 2 $\frac{3}{4}$ in.



No. 305.

Child's Plate No. 810.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.30. To mail, 12 cts. postage required.



No. 810.

Edge hand-engraved with the alphabet and pictures of animals. Bright finish.

Plate will not tip. Inside rim or flange makes it easy for child to spoon food without the aid of a pusher.

Diameter of bottom 7 $\frac{1}{4}$ in.; diameter of top, 5 $\frac{1}{4}$ in. Height, $\frac{1}{4}$ in.

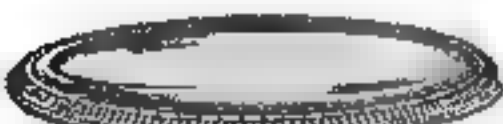
Plateau Mirrors.

No. 220. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

A reflecting base for cut-glass or other ornamental dishes. A round, beveled-plate mirror, 10 in. in diameter, set in massive mounting with four feet. Rococo style. Lacquered to prevent tarnishing. Height, 1 $\frac{1}{4}$ in.



No. 220.



No. 118.

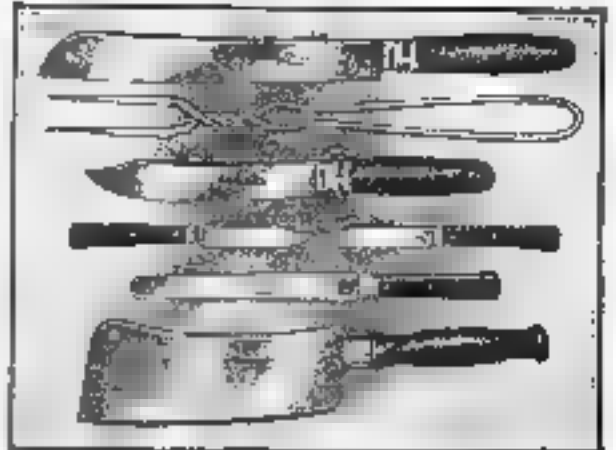
No. 113. Price \$1.30 when ordered with Products, see page 3. Sold alone for \$1.50.

Fine imported 10-in. Mirror plate with a scalloped and beveled edge, set in a narrow band of Britannia Metal, Silver-plated, bright finish, lacquered to prevent tarnishing. Rests on four ball-feet, $\frac{1}{4}$ in. high.

Kitchen Cutlery-Set No. 210.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25. To mail, 29 cts. postage required.

Consists of 1 Bread-Knife, 1 Meat-Knife, 1 Spatula and 2 Paring-Knives of fine Steel fitted with Cocobola handles and white metal bolsters; 1 Cook's Fork of twisted steel nickel-plated, and 1 Cleaver. High-grade steel finely tempered and ground. Handles strictly sanitary.

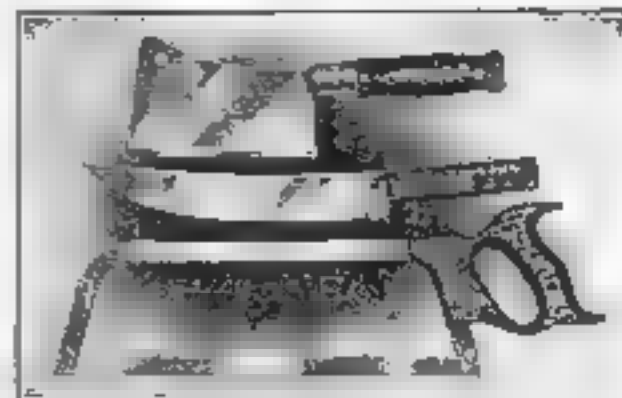


No. 210.

Cutlery Meat-Set No. 310.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25. To mail, 29 cts. postage required.

Set consists of one 14-in. Atkin's Meat-Saw, one Cleaver with 6 $\frac{1}{4}$ -in. tempered steel blade, and one 10-in. Scimitar-shaped Butcher-Knife. All good reliable tools.



No. 310.

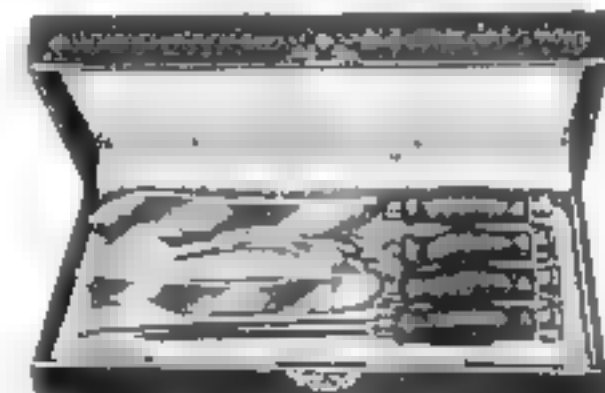
Carving-Sets.

No. 410. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20. To mail, 13 cts. postage required.

Russell Carver and Fork without Case. Same quality as No. 120, but of different manufacture.



No. 410.



No. 510.

No. 510. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25. To mail, 40 cts. postage required.

One Bread-Knife, one Carving-Knife, one Fork and one Sharpening-Steel, all of high-carbon steel. Blades, 8 in. long. Black rubberoid handles with German-silver tips and ferrules silver-plated. In cloth-lined, leatherette hinged box.

No. 120. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25. To mail, 36 cts. postage required.

Carver, Fork and Steel. Stag handles; 8-in. Scimitar blade, hand-forged from Shear Steel. The Fork has a patent hinged safety-guard and rest. Guaranteed of finest quality. Packed in lined leatherette box.



No. 120.

No. 330. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.25. To mail, 45 cts. postage required.



No. 330.

with imitation-leather, has hinged cover.

Steel Knives and Forks.

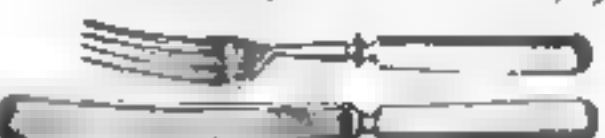
Set No. 710. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20. To mail, 31 cts. postage required.

Six each regular size Knives, 9 $\frac{3}{4}$ in. (blades, 5 $\frac{1}{4}$ in.); four-tined Forks, 7 $\frac{1}{4}$ in. long. Swaged blades of finest Crucible Steel, unexcelled by any at any price. South American cocobola handles, strongly secured with ornamental bolster, and tip. Indestructible in ordinary use.



No. 710.

Set No. 430. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.25. To mail, 29 cts. postage required.



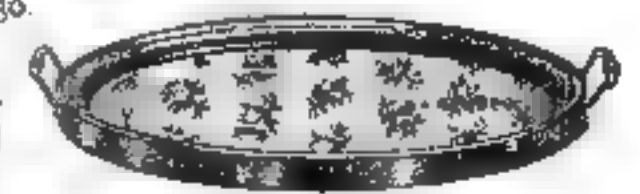
No. 430.

Set No. 530. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.25. To mail, 33 cts. postage required.

Twelve Knives. Same as in Set No. 430.

Serving Trays.

Hand-polished frame, enameled imitation-Mahogany. Frame is set with figured cretonne under glass. Has brass handles. Easily cleaned. Bottom covered with cotton felt.



No. 110.



No. 210.

Price \$1 each when ordered with Products, see page 3. Sold alone for \$1.25 each.

No. 110. Oval, Papier Mache frame. Size, 10 x 13 in.

No. 210. Oblong, hardwood frame. Size, 9 x 13 in.

1847 Rogers Bros.

PATTERNS

KNIVES: Plain.

FORKS: Choice of Plain, Portland or Norfolk.

SPOONS: Choice of Portland or Norfolk.

FINISH: Bright burnished

Knives, Forks and Spoons.

SPECIFY PATTERN WANTED.

Knives. Six given for Two Certificates. To mail, 3 cts. postage required for each knife.

Forks. Six given for Two Certificates. To mail, 2 cts. postage required for each fork.

Teaspoons. Six given for One Certificate. Mailed, postpaid.

Dessert-Spoons. Four given for One Certificate. To mail, 2 cts. postage required for each spoon.

Tablespoons. Three given for One Certificate. Mailed, postpaid.

Soup-Spoons. Three given for One Certificate. To mail, 2 cts. postage required for each spoon. Length, 7 in. Egg-shape bowl, $1\frac{1}{4}$ in. wide.

Special—1847 Rogers Bros. Sets.

Choice of three assortments, each given for Five Certificates; OR with \$10 worth of Larkin Products. To mail, 44 cts. postage required.

Choice of Portland or Norfolk pattern forks and spoons, or plain forks. Knives, solid plain handles only.

Specify set by number and give pattern wanted.

No. 24—24 Pieces. 6 Knives, 6 Forks, 6 Dessert-Spoons, 6 Teaspoons.

No. 21—21 Pieces. 6 Knives, 6 Forks, 6 Dessert-Spoons, 3 Tablespoons.

No. 26—26 Pieces. 6 Knives, 6 Forks, 14 Teaspoons.

Choice of two assortments, each given for Six Certificates; OR with \$12 worth of Larkin Products.

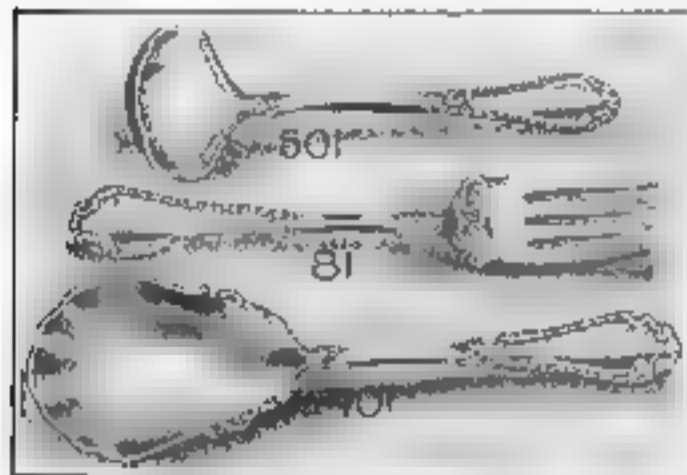
Specify set by number and give pattern wanted.

No. 12-R—24 Pieces. 12 Knives, 12 Forks.

No. 6—24 Pieces. 6 Knives, 6 Forks, 6 Tablespoons, 6 Teaspoons.

1847 Rogers Bros. Fancy Silver-Plated Pieces.

Mailed, postpaid unless otherwise specified.



Norfolk pattern; plain bowl. Length, 9 in.

Gravy-Ladle No. 501.

Given for One Certificate.

Gold-plated bowl. Length, $6\frac{1}{2}$ in. In cloth-lined box. Norfolk pattern.

Cold-Meat-Fork No. 81.

One given for One Certificate.

Cold-Meat-Fork with gold-plated blade. Length, $8\frac{1}{2}$ in. In cloth-lined box. Norfolk pattern.

Berry-Spoon No. 401.

Given for One Certificate.

Individual Butter-Spreaders No. 901.

Four given for One Certificate.

Choice of Norfolk or Portland patterns, length, $5\frac{1}{2}$ in.

Butter-Knife, Sugar-Shell and Three Teaspoons.

Set No. 51. Given for One Certificate. To mail, 8 cts. postage required.

One twist-handled Butter-Knife, one gold-lined Sugar-Shell and three Teaspoons. Choice of Norfolk or Portland patterns.

Fruit-Knife Set No. 11.

Given for One Certificate and 25 cts. To mail, 11 cts. postage required.

Six silver-plated plain-handle Fruit-Knives, $6\frac{1}{2}$ in. long. In a satin-lined case.

Soup-Ladle No. 32.

Given for Two Certificates. Mailed, postpaid.

The handsome Savoy design. The Ladle is 11 in. long and weighs $5\frac{1}{2}$ oz.

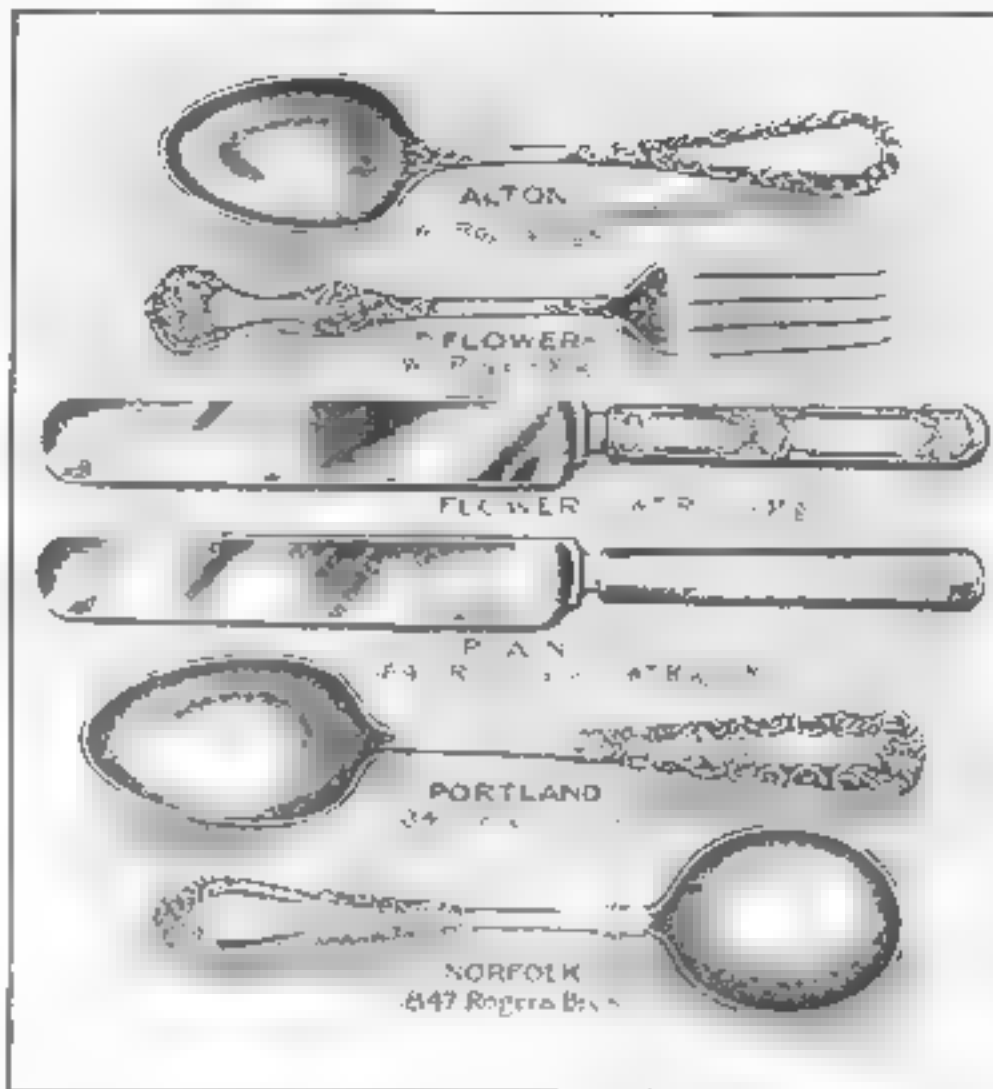


No. 32.

Silver-Plated Tableware.

We have sent to our customers tons upon tons of 1847 Rogers Bros. ware. The Wm. Rogers Mfg. Co. goods are heavily plated and the offers are more liberal. EVERY PIECE IS WARRANTED FOR TEN YEARS, in ordinary family use, and with fair, ordinary usage, lasts a lifetime.

Knives are steel, Rogers Bros. are plated 16 dwt. and Wm. Rogers are plated 12 dwt. and so stamped. Medium size, length, $9\frac{1}{2}$ in.; Forks and Spoons are best nickel-silver extra silver-plated. Length of Forks, $7\frac{1}{2}$ in.; Tablespoons, 8 in.; Dessert-Spoons, $7\frac{1}{4}$ in.; Soup-Spoons, 7 in.; Teaspoons, $5\frac{1}{2}$ in.



Wm. Rogers Mfg. Co.

PATTERNS

KNIVES: Choice of Plain or Flower (Because of hardness of steel in handles, Flower pattern on Knives is less prominent than on Forks and Spoons.)

FORKS: Choice of Plain, Flower or Alton.

SPOONS: Choice of Flower or Alton.

FINISH: Flower pattern French Gray. All others bright burnished.

Knives, Forks and Spoons.

SPECIFY PATTERN WANTED.

Knives. Price \$1.50 per $\frac{1}{2}$ dozen when ordered with Products, see page 3. Sold alone for \$1.70. To mail, 3 cts. postage required for each knife.

Forks. Price \$1.50 per $\frac{1}{2}$ dozen when ordered with Products, see page 3. Sold alone for \$1.70. To mail, 2 cts. postage required for each fork.

Teaspoons. Price \$1.30 per dozen when ordered with Products, see page 3. Sold alone for \$1.50. Mailed, postpaid.

Dessert-Spoons. Price \$1 per $\frac{1}{2}$ dozen when ordered with Products, see page 3. Sold alone for \$1.25. To mail, 2 cts. postage required for each spoon.

Tablespoons. Price \$1.20 per $\frac{1}{2}$ dozen when ordered with Products, see page 3. Sold alone for \$1.45. Mailed, postpaid.

Soup-Spoons. Price \$1.20 per $\frac{1}{2}$ dozen when ordered with Products, see page 3. Sold alone for \$1.45. To mail, 2 cts. postage required for each spoon.

Egg-shape bowl, $1\frac{1}{4}$ in. wide; length, 7 in.

Special Wm. Rogers Mfg. Co. Sets.

Choice of three assortments. Price \$5 each when ordered with Products, see page 3. Sold alone for \$5.50.

Choice of Alton or Flower pattern forks and spoons, or plain forks.

Choice of Flower or plain knives.

Specify set by number and give pattern wanted.

No. 150—24 Pieces. 12 Knives, 12 Forks.

No. 250—29 Pieces. 6 Knives, 6 Forks, 6 Dessert-Spoons, 6 Teaspoons, 3 Tablespoons, 1 gold-lined Sugar-Spoon, 1 twist-handle Butter-Knife.

No. 350—33 Pieces. 6 Knives, 6 Forks, 6 Dessert-Spoons, 12 Teaspoons, 3 Tablespoons.

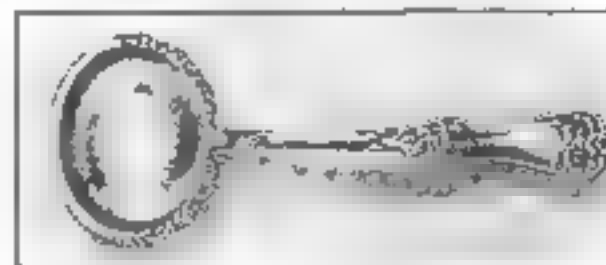
Wm. Rogers Mfg. Co. Fancy Silver-Plated Pieces.

Flower Pattern only, in French Gray finish; each in a cloth-lined box.

Cold-Meat-Fork No. 105.

Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents. Mailed, postpaid.

Plain blade. Length, 8 in.



No. 205.



No. 105.

Gravy-Ladle No. 205.

Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents. To mail, 7 cts. postage required.

Plain bowl. Length, $6\frac{1}{2}$ in.

Individual Butter-Spreaders No. 312.

Price \$1.20 per $\frac{1}{2}$ dozen when ordered with Products, see page 3. Sold alone for \$1.50. Mailed, postpaid.

Wm. Rogers Mfg. Co., choice of Alton, length, $5\frac{1}{2}$ in., or Flower pattern, length, $5\frac{1}{2}$ in.

Butter-Knife, Sugar-Shell and Three Teaspoons.

Set No. 309. Price 90 cents when ordered with Products, see page 3. Sold alone for \$1.10. To mail, 8 cts. postage required.

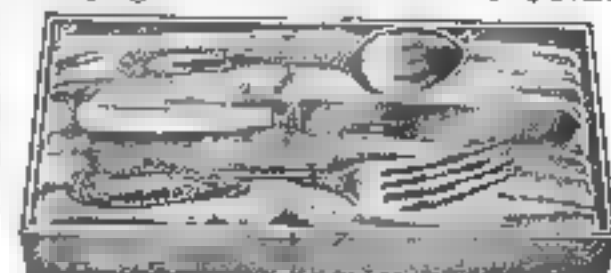
One twist-handled Butter-Knife, one gold-lined Sugar-Shell and three Teaspoons.

Child's Knife-Fork-and-Spoon-Set No. 410.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25. Mailed, postpaid.

This dainty Set is exquisitely designed and finished. It consists of Ivory handled Knife, 7 in. long, with triple-plated Steel blade, and 6-in. Fork and $4\frac{1}{2}$ -in. Spoon, which are 18% nickel base, silver-plated.

In a leatherette box, cloth-lined.



No. 410.

For prices of special engraving see paragraph 123.

Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 56

Coffee Percolators.

Make a better cup of coffee, than the old style coffee-pot, with a saving of 25 per cent. in the cost. 8 to 10 minutes required to make coffee; always clear and uniform. Sanitary, easy to operate.

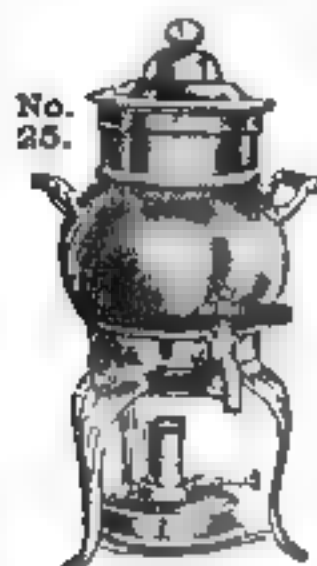


No. 220. Stove-Percolator. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25. To mail, 42 cts. postage required. Copper; nickel-plated outside; retinned inside. Inside working-parts are Aluminum. Has removable glass top; seamless bottom; ebonized-wood handle. Capacity, nine cups. Includes griddle for use with open-top stoves.



No. 33. Universal Stove-Percolator. Given for Three Certificates.

Pure aluminum throughout. Handle in ebonized-wood. Capacity, nine cups. Includes griddle for use with open-top stoves.



No. 25. Universal Table-Percolator. Given for Five Certificates; OR with \$10.00 worth of Larkin Products.

Body is one piece of copper, without seams or joints; outside is heavily nickel-plated; inside is coated with pure tin. The working parts are all of pure aluminum. Capacity, six cups. The alcohol-lamp is easily regulated and gives intense heat.

Marion Harland Coffee-Pot No. 310.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.30. To mail, 25 cts. postage required.

Made of block-tin plate, handsomely nickel-plated. Two-quart size. Scientifically constructed; recommended by the highest medical authorities. The illustration is a complete description and the strongest argument for its use.



Nickel-Plated Coffee-Pot No. 209.

Price 90 cents when ordered with Products, see page 3. Sold alone for \$1. To mail, 35 cts. postage required.

Made of heavy copper, nickel-plated. The inside is heavily coated with tin. Securely fastened, ebonized-wood handle. Reinforced top; double-seamed bottom. Hinged cover to lip. Capacity, 5 pints.

Nickel-Plated Teapot No. 308.

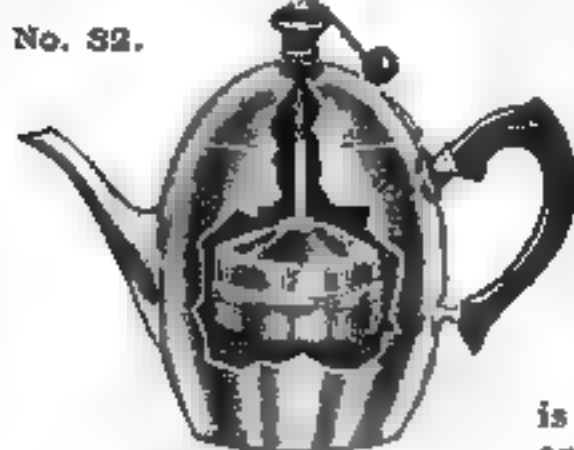
Price 80 cents when ordered with Products, see page 3. Sold alone for 90 cents. To mail, 30 cts. postage required.

Material and make are the same as Coffee-Pot No. 209. Capacity, 4 pints.

Universal Tea-Ball Teapot No. 32.

Given for Two Certificates. To mail, 35 cts. postage required.

A new and practical style of Teapot. Made of pure aluminum with ebonized-wood handle and knobs.



The tea-ball can be withdrawn from water and secured in the cover of Teapot, by use of chain-attachment, as soon as infusion is of the right strength; thus assuring a perfect cup of tea, the last cup being of the same uniform strength as the first and equally free from tannin. Capacity, 6 cups.

Universal Coffee-Mill No. 61.

Given for One Certificate.

Grinds fast, turns easy and is easily adjusted to grind coarse or fine or to pulverize. Fastens

securely against the wall. Mill is made of malleable iron and steel japanned; equipped with the latest improvement in grinding-mechanism.

Canister and cup, for catching the ground Coffee, is made of heavy japanned tin. Canister holds one pound of unground Coffee and is air-tight which preserves the strength of the Coffee and keeps it clean; side has a transparent panel.

Full aroma is more important than full weight in coffee. There can be no full aroma in any coffee bought ready-ground.

Casserole No. 510.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.30.

Covered Casserole of Guernsey cooking-ware; outside is a deep reddish brown, inside is white glazed. Will stand heat of an oven without crazing or cracking. Capacity, 1 quart.

The holder, made of solid brass riveted together is nickel-plated and highly polished. Height, 5 3/4 in.; width over handles, 10 1/2 in.



Nickel-Plated Chafing-Dish No. 330 and Serving-Tray No. 410.

Chafing-Dish No. 330. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.35.

Serving-Tray No. 410. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

Full Nickel-plated Chafing-Dish with hot-water pan, large, asbestos, alcohol lamp, ebonized handles and knob. Capacity, 3 pints. Height, 11 in.; diameter, 9 1/2 in.

A solid brass, Nickel-plated Serving-Tray, 14 in. in diameter. The center is satin-finished, while the rim is highly polished. Desirable for use with Percolator, Chafing-Dish, Water-, Lemonade- or Tea-Set, as well as for table-serving. Book of recipes with each Chafing-Dish.

Chafing-Dish No. 235. Price \$3.50 when ordered with Products, see page 3. Sold alone for \$4.

Same as No. 330, except has improved regulating lamp.

Nickel-Plated Pudding- or Baking-Dish No. 210.

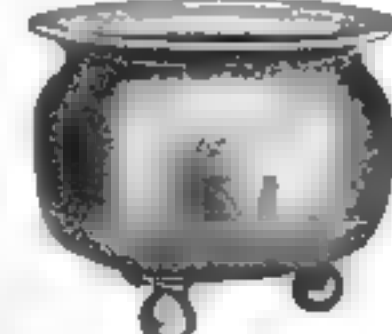
Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25.

A solid copper, nickel-plated, untarnishable serving-dish; removable white porcelain-enameled baking-dish is put in the Nickel one and covered, keeping contents warm at the table. Diameter, 9 1/2 in.; actual capacity, 3 pints.

Jardiniere and Pedestal No. 120.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.20.

Made of pottery with glazed finish. Has an embossed design of grapes and leaves in blended colors of green and rich brown. Height of Jardiniere, 10 in.; diameter, 10 1/2 in.; takes a 9-in. flower-pot. Height of Pedestal, 15 in.



Jardinieres.

No. 212. Price \$1.20 when ordered with Products, see page 3. Sold alone for \$1.50.

Made of heavy hammered Brass without seams. English brushed finish, lacquered to prevent tarnishing. Stands on three heavy ball-feet. Height, 8 1/4 in.; diameter, 9 1/4 in. Will take a 7 1/4-in. flower-pot.



No. 310. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25.

A pottery Jardiniere. Hand-painted decorations on a dark-green background, shading to a rich brown. Decorations are put on under the glaze. Has four feet. Height, 6 1/2 in.; diameter, 9 1/4 in. Will take an 8-in. flower-pot.



Fern-Dish No. 410.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25.

Silver-Plated Fern-Dish of very pleasing design mounted on three feet; satin-finish with bright burnished lower rim. Stands 3 1/2 in. high; diameter, 7 in. Removable, white, pottery liner.

Fern Set No. 109.

Price 90 cents when ordered with Products, see page 3. Sold alone for \$1.10.

Set consists of an 8-in brass-bound plateau mirror and a 5 1/2-in. hammered-brass jardiniere with claw feet; jardiniere is 3 in. high.

Jardiniere is filled with natural prepared ferns, commonly known as air-plant and require no care.

Decorated Opal Vase No. 510.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.15.

Shape is copied from an old Egyptian design. Decoration consists of five large Jacq roses in natural colors, on a background of Light-Green, shaded at the top and bottom into a darker tone. Height, 12 in.; width, 8 in.



China Vase No. 117.

Price \$1.70 when ordered with Products, see page 3. Sold alone for \$1.95. To mail, 42 cts. postage required.

A handsome, hand painted Japanese Vase. Decorated with sprays of pink, and white poppies on landscape panels, olive-shaded background. Has embossed work of gold. Height, 9 1/4 in.



Statuette No. 130.

Price \$3 when ordered with Products, see page 3. Sold alone for \$3.35.

A beautiful bust of a young girl. Moulded from pure white marble in dust form. Looks exactly like real Carrara marble. Height, 12 1/2 in. Weight, 9 lbs.

Artistic Statuette No. 208.

Price 80 cents when ordered with Products, see page 3. Sold alone for \$1.

Graceful and thoroughly artistic figure of Atala. Made of Alabaster in new bronze finish, which is guaranteed to wash without discoloration. Height, 18 in.



No. 180.

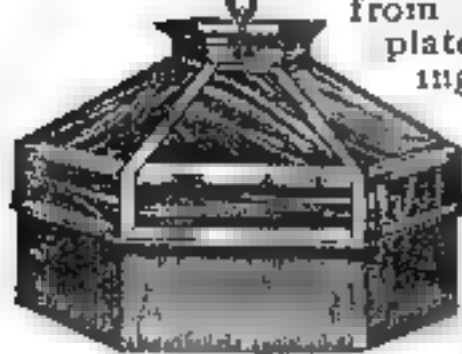
Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 56

Dining-Room Dome-Lights.

Price \$7 each when ordered with Products, see page 3. Sold alone for \$8.

A 22-in. hexagon Dome made of solid brass, brushed finish. Panels are of mottled Cathedral-Glass in choice of Amber or Green. Has apron-sides, $3\frac{1}{2}$ in. deep, with Turkish mottled red, green and amber glass; 4-in. glass-bead fringe to match panels. Hangs 56 in. from ceiling.

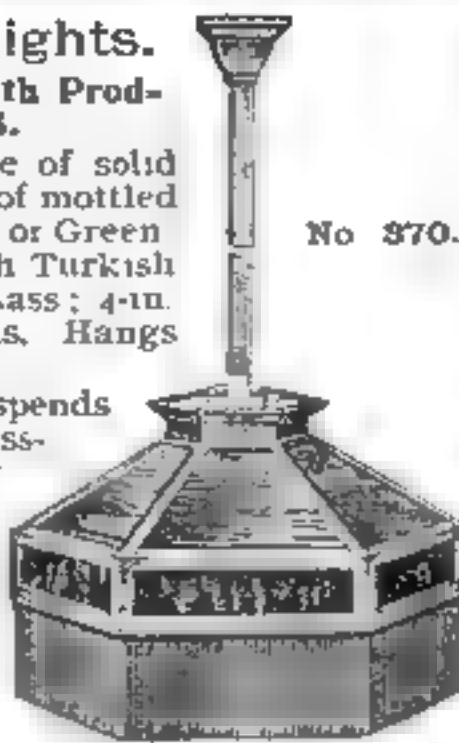
No. 270.



No. 270. Electric. Suspends from ceiling by extra-heavy brass-plated chain with electric wiring and lamp-socket. Has chain-switch.

No. 370. Gas. Suspends from ceiling by gas-pipe with square brass casing and canopy. Complete with inverted adjustable gas-burner, mantle and globe.

No. 370.



No. 470. Price \$7 when ordered with Products, see page 3. Sold alone for \$8.

Same as No. 270, except fitted with Royal center-draft fount for oil.

Price \$5 each when ordered with Products, see page 3. Sold alone for \$5.40.

A 16-in. Dome, paneled with Cathedral-Glass in choice of Green or Amber. Hangs 56 in. from ceiling. Has apron-sides, $2\frac{1}{2}$ in. deep, with 4-in. glass-bead fringe to match panels. All metal parts finished in Barff-Black.

No. 550.



No. 550. Gas. Suspends from ceiling by gas-pipe with square casing and canopy; complete with inverted adjustable gas-burner, mantle and globe.

No. 650. Electric. Suspends from ceiling by square canopy and heavy chain with electric wiring and lamp-socket. Has chain-switch.

No. 750. Oil. Same as No. 650, except fitted with Royal center-draft burner and fount.

No. 850. Same as No. 550, except all exposed metal parts are of solid brass, brushed finish.

No. 950. Same as No. 650, except all exposed metal parts are of solid brass, brushed finish.

No. 1050. Same as No. 750, except all exposed metal parts are of solid brass, brushed finish.

Price \$8 each when ordered with Products, see page 3. Sold alone for \$9.

A 24-in. Dome made of 20 bent-glass panels of Cathedral-Glass in choice of Amber or Green, and 10 small square pieces of ruby glass mounted in brass, overlaid with cast-metal. Brushed brass finish. Hangs 56 in. from ceiling.

No. 570.



No. 280. Electric. Suspends from ceiling by brass canopy and chain. Has socket chain-switch and electric wiring.

No. 380. Gas. Suspends from ceiling by gas-pipe with brass casing. Complete with inverted, adjustable burner, mantle and globe.

No. 280.



Library Hanging Lamps.

No. 570. Price \$7 when ordered with Products, see page 3. Sold alone for \$7.75.

All exposed metal parts, including fount with Success center-draft burner, are heavy-weight, solid-brass, in English brushed finish. Hangs 40 in. from ceiling when closed, 60 in. when extended.

The 13-in. square shade is lined with mottled Cathedral-Glass in choice of Amber or Green, with 5-in. fringe to match; apron-sides, $2\frac{1}{2}$ in. deep.

No. 230. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.25.

A substantial Lamp of great utility. Hangs 30 in. from ceiling when closed; 66 in. when extended. Has brass fount with Success center-draft burner; solid-brass harp; spring extension canopy with brass face and smoke bell; 14-in. opal dome shade with brass crown. Gives a brilliant white light of great power. Especially desirable for dining- or reading-room.

No. 230.



No. 1150. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Hangs 32 in. from ceiling when closed; 61 in. when extended. Has Success center-draft burner and device that allows the lamp to be lighted without removing the fount from the bowl. All metal parts are of solid brass, gold finished and lacquered to prevent tarnishing. Body and shade are beautifully tinted in buff color, blending into dark green at top, and decorated with hand-painted red roses. Choice of 5-in. beaded fringe, in choice of Red or Green or 28 cut-glass prisms.

No. 1150.



Portable Lamps.

No. 1250. Gas. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Has square shaft, $1\frac{1}{4}$ in. in diameter, with fancy crown and 8-in. base. Brass, Old-English finish, lacquered to prevent tarnishing.

The 11-in. green shade is lined with white and reflects a pure white light.

Complete with 6 ft. superior cloth covered rubber gas-tubing with brass goose-neck, mantle, chimney and adjustable burner for Natural or Artificial Coal Gas. Gas-cock at base. Height, 23 in.

No. 1250.



No. 1350. Electric. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Same as Lamp No. 1250, omitting fittings for gas and equipped with plug, socket and 6 ft. of covered wiring of superior quality. Melon-shaped dome with closed top.

No. 180. Gas. Price \$8 when ordered with Products, see page 3. Sold alone for \$9.

Same as Lamp No. 1250, except Shade

Shade is same as on Lamp No. 170, illustrated on page 119.

No. 620. Gas. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.35.

Cast-iron base with solid-brass sphere and shaft; base and shaft are finished in verd antique; lacquered. Has a 10-in. white-lined green shade, with shade-holder, supported by four wire rods. Welsbach-type gas-burner; includes tips for both Natural and Artificial Coal Gas. Complete with mantle, chimney and 6 ft. of cloth-covered rubber gas-tubing, fitted with rubber-lined brass goose-neck. Gas-cock at base. Height, 19 in.; diameter of base, 5 in.; diameter of shaft, $\frac{1}{4}$ in.

No. 620.



No. 720. Electric. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.35.

Base and shaft same as Lamp No. 620. Equipped with plug, socket and 5 ft. of covered wiring. Has closed-top shade.

No. 440. Gas. Price \$4 when ordered with Products, see page 3. Sold alone for \$4.50.

Base, standard and shade are cast iron; finished in Barff-Black. Lined with Cathedral-Glass in choice of Amber or Green.

Shade, 11 in. square. Base, $6\frac{1}{4}$ in. square. Standard, 3 in. square. Height, 20 in.

Complete with mantle, chimney, 6 ft. of cloth-covered rubber gas-tubing fitted with rubber-lined brass goose-neck and adjustable burner for either Natural or Artificial Coal Gas. Gas-cock at base.

No. 1450.



No. 540. Electric. Price \$4 when ordered with Products, see page 3. Sold alone for \$4.50.

Same as Lamp No. 440, omitting fittings for gas and equipped with plug, socket and 5 ft. of covered wiring.

No. 1450. Gas. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Has solid brass shaft 1 in. in diameter, with cast-iron base $7\frac{1}{4}$ in. in diameter; $15\frac{1}{2}$ -in. hexagon spelter shade with cathedral-glass panels in choice of Amber or Green. Shaft, base and shade oxidized brass finish. Height to top of shade, 20 in.

Complete with 6 ft. of cloth-covered rubber gas-tubing, fitted with rubber-lined brass goose-neck, mantle, chimney and adjustable burner for either Natural or Artificial Coal Gas. Gas-cock at base.

No. 187.



No. 1550. Electric. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Same as Lamp No. 1450, omitting fittings for gas and equipped with chain-pull socket, plug and 6 ft. of covered wiring. Has closed top shade.

Portable Electric Floor-Lamp No. 137.

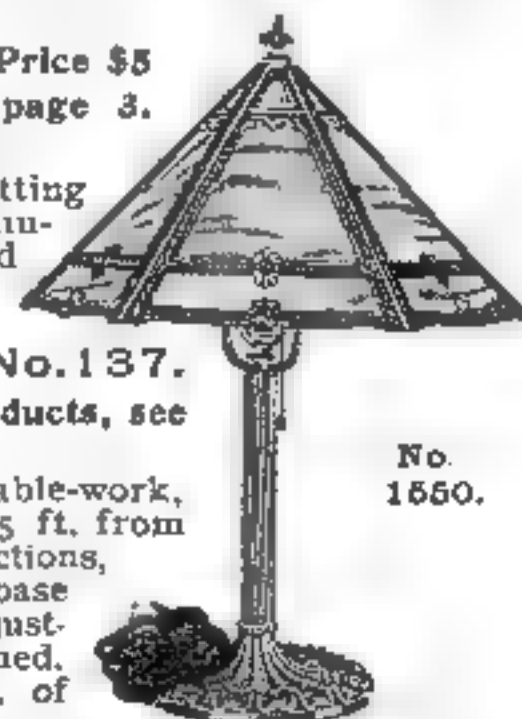
Price \$3.70 when ordered with Products, see page 3. Sold alone for \$4.20.

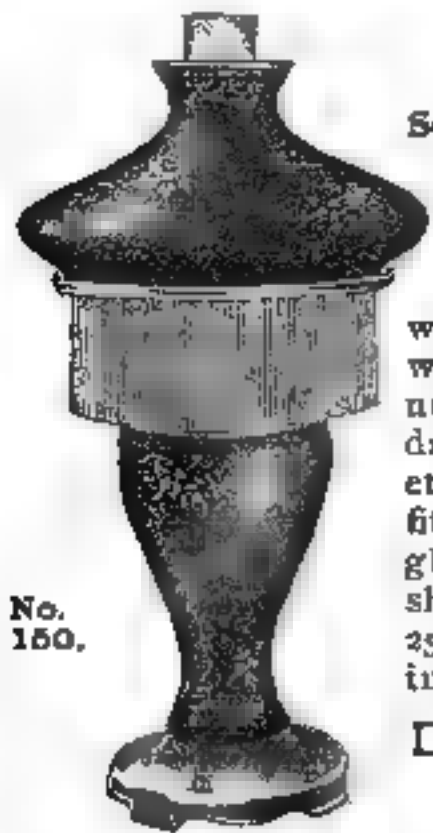
A convenient, useful Lamp for table-work, reading or piano; adjustable from 3 to 5 ft. from floor. Made of brass tubing in two sections, with friction-sliding joint. Has heavy base of spun brass with cast-iron lining. Adjustable parabolic shade of brass, white lined. Equipped with plug, socket and 9 ft. of covered wiring.

Fringe. No. 205. Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents. Mailed, postpaid.

A 4-in. bead fringe attached to 10-in. metal ring to fit shade-holder of Lamps Nos. 130, 320, 620, 720, 1250 and 1350. Choice of Green, Red, White or Yellow.

No. 1550.





No. 150.

Parlor Lamp No. 150.

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

The body and shade of this beautiful Lamp are made of colored glass outside. Choice of bright, highly polished Amber, Red or dark-Green, decorated with real gold, inside etched to produce a satin effect when lighted. All the trimmings are of solid brass, with English brushed finish, lacquered to prevent tarnishing. The Lamp is equipped with the Success center-draft burner and fount. The shade is 12 in. in diameter, contracted at the base to fit a 10-in. shade-holder; has 4-in. glass-bead fringe to match the shade and body. The Lamp is 25 in. high, and the body is 6½ in. in diameter.

Decorated Jardiniere Lamp No. 250.

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

This massive Lamp stands 30 in. high and is beautifully proportioned; the glass is specially tempered. Diameter of body, 10 in.

The globe, 12 in. in diameter, blown heavy at the top and bottom and thin in the center, reflects light through the decoration, bringing it out in bold relief.

The decoration consists of red and pink roses intermingled with a tracery of green leaves twining gracefully around the globe and base; all displayed on a delicately tinted ivory ground.

The fount is fitted with a Royal center-draft burner and has a burnished top. The crown is of solid brass with pearly edge. The foot is of fine spelter with solid brass connecting-ring. All metal parts are plated with pure gold and lacquered.

Globe only. No. 119. Illustrated on Lamp No. 250. Price \$1.90 when ordered with Products, see page 3. Sold alone for \$2.15.

Will fit any Lamp having a 4-in. Globe-Holder.

Palace Lamp No. 350.

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

The body and globe are made of Cardinal glass with etched satin finish. The Success center-draft fount and burner gives a soft, mellow light. All metal parts are of solid brass, gold-plated and lacquered to prevent tarnishing. Height, 25 in. Diameter of body, 9½ in. Globe, 11 in. in diameter. Complete, ready for use.

Decorated Lamp No. 220.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

This Lamp has Royal center-draft fount and burner, uses same wick and chimney and gives as much light as Lamp No. 250. Globe and body are nicely decorated with red roses on delicate green ground. Base and crown are finished in dull brass and lacquered to prevent tarnishing. Height, 20 in. Diameter of body, 9 in.; of globe, 9 in.

Crystal Lamp No. 130.

Price \$3 when ordered with Products, see page 3. Sold alone for \$3.35.

Body and shade are made of crystal glass, pressed in oak-leaf design and etched inside to produce a soft, mellow light. Success center-draft burner and fount.

Body is 6 in. in diameter. Shade is 12 in. in diameter, contracted at base to fit a 10-in. shade-holder; has a 4-in. opal glass-bead fringe to match body and shade.

Base is cast metal, gilt finish. All metal parts lacquered to prevent tarnishing. Total height of Lamp including chimney, 24 in.

Brass Lamp No. 140.

Without Shade. Price \$4 when ordered with Products, see page 3. Sold alone for \$4.35.

A solid-brass lamp with brass-plated iron base, English brushed finish. Equipped with Parker center-draft fount and burner.

Includes chimney and a 4-in. globe-ring. Height to top of burner, 18 in. Diameter, 8½ in. Any globe or Art-Glass shade may be used.

Art-Glass Shade No. 227.

Illustrated on Lamp No. 140. Price \$2.70 when ordered with Products, see page 3. Sold alone for \$3.

Will fit any Oil- or Gas-Lamp having a 4-in. Globe-Holder. A 12-in. round shade, made of 12 pieces of bent Cathedral-Glass, in choice of Amber or Green. Mounted in solid brass with English brushed finish; has a 4-in. glass-bead fringe to match.

All our Oil Lamps hold one quart of oil, and are complete with burner, wick and chimney.



No. 250.



No. 350.



No. 220.



No. 130.



Lamp No. 140, with Shade No. 227.



No. 240.

Oil Lamp No. 240.

Price \$4 when ordered with Products, see page 3. Sold alone for \$4.50.

Base, body and shade are cast iron; finished in Barff-Black. Lined with Cathedral-Glass in choice of Amber or Green.

Lamp is equipped with the Success center-draft burner and fount. Height, 20 in. Base, 6½ in. square. Body, 6½ in. square. Shade, 11 in. square.

Brass Lamp No. 170.

Price \$7 when ordered with Products, see page 3. Sold alone for \$7.75.

Solid-brass Lamp with brass-plated iron base, English brushed finish; lacquered to prevent tarnishing.

Has Success center-draft

burner and fount. Brass-plated Art-Glass shade, 13 in. square, with apron-sides 2½ in. deep, set with Cathedral-Glass in choice of Amber or Green. 4 in. glass-bead fringe to match. Height to top of shade, 23 in.

Art-Glass Shade only. No. 340. Illustrated on Lamp No. 170. Price \$4 when ordered with Products, see page 3. Sold alone for \$4.80.

Will fit any Lamp having a 4-in. Globe-Holder.

Polished Nickel Lamps.

Made of solid brass, nickel-plated; highly polished finish.

No. 109. Price 90 cents when ordered with Products, see page 3. Sold alone for \$1.10.

Has large No. 3 burner; 8-in. overhanging white shade; 7-in. shade-ring. Fount is 5 in. in diameter, holds one quart of oil. Height, 15 in.

No. 320. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

A superior reading Lamp. Success center-draft fount and burner. Holds one quart of oil. Has 11-in. overhanging Green shade with white opal lining; 10-in. shade-ring. Height, 19 in.



No. 105.

Inverted Gas Light No. 105.

Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents.

To mail, 16 cts. postage required.

The absence of shadows beneath light makes this burner superior to the old upright style.

Adjustable needle-valve burner also adjustable air supply makes it available for either Natural or Artificial Coal Gas. All parts are solid brass except detachable mantle-holder which is lava.

Complete with mantle and fancy etched-glass globe, 5 in. in diameter.

Silver-Plated Five-Light Candelabrum No. 450.

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Made of hard white Britannia metal extra heavily quadruple plated with pure silver; lacquered to prevent tarnishing. Will last a lifetime. Safely packed.

It is a rich and graceful table or mantel ornament. Choice of French-Gray or bright burnished finish. Height, 12 in.; extreme width, 15 in.; base, 4 ½ in.



No. 420.

Hanging Hall Lamps.

Canopy is of solid brass, with two pulleys, over which runs the chain that raises globe as the fount is pulled down. Crown and base are of solid brass, lacquered to prevent tarnishing. Glass oil-fount with No. 1 burner. Hangs 26 in. from ceiling.

No. 420. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

Has 11-in. globe made of Cardinal glass with etched satin finish.

No. 520. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.35.

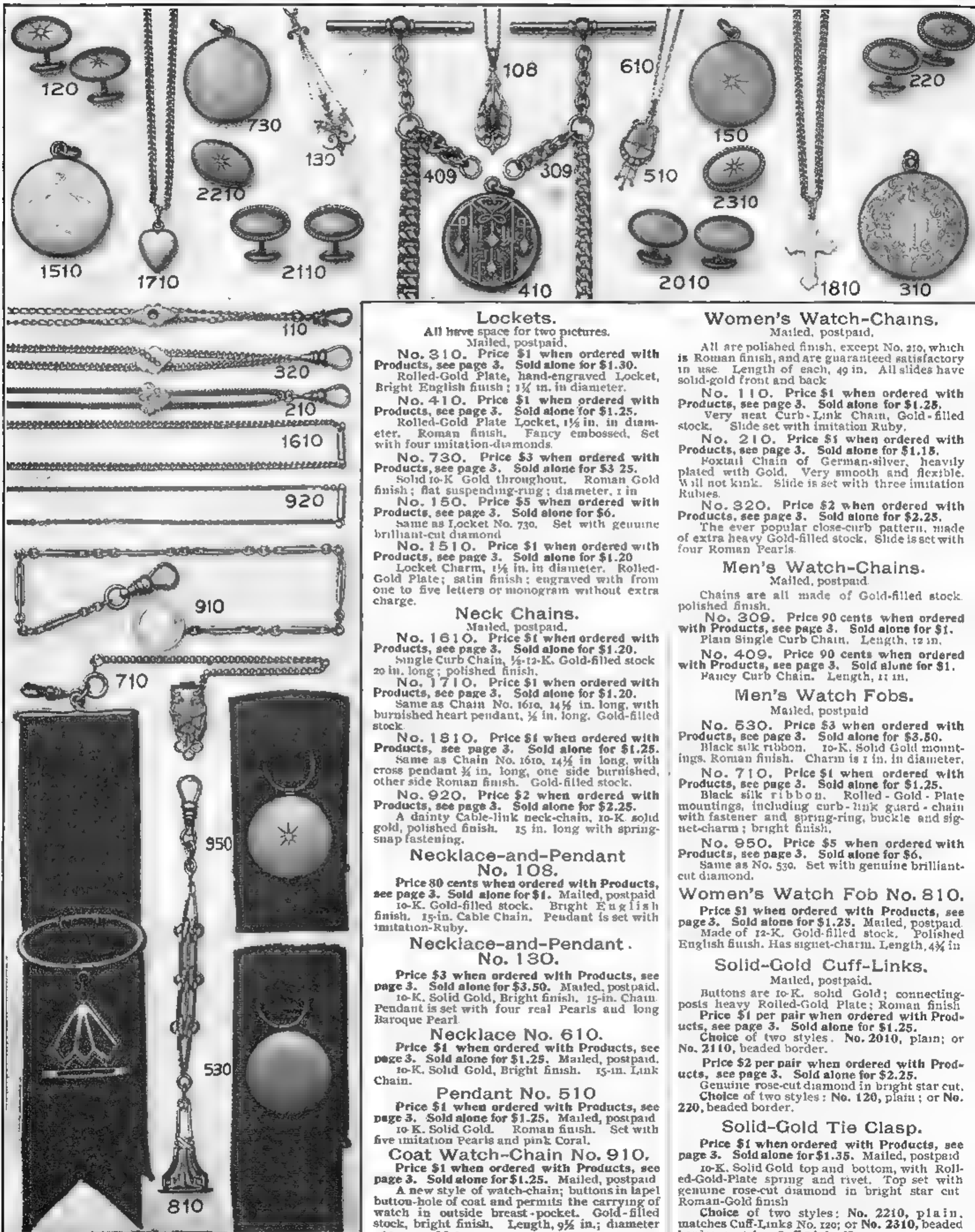
Has 11-in. White globe decorated with conventionalized lines in deep red.



No. 450.



No. 520.



Locket.

All have space for two pictures.

Mailed, postpaid.

No. 310. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.30.

Rolled-Gold Plate, hand-engraved Locket, Bright English finish; 1½ in. in diameter.

No. 410. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25.

Rolled-Gold Plate Locket, 1½ in. in diameter. Roman finish. Fancy embossed. Set with four imitation-diamonds.

No. 730. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.25.

Solid 10-K Gold throughout. Roman Gold finish; flat suspending-ring; diameter, 1 in.

No. 150. Price \$5 when ordered with Products, see page 3. Sold alone for \$6.

Same as Locket No. 730. Set with genuine brilliant-cut diamond.

No. 1510. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

Locket Charm, 1½ in. in diameter. Rolled-Gold Plate; satin finish; engraved with from one to five letters or monogram without extra charge.

Neck Chains.

Mailed, postpaid.

No. 1610. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

Single Curb Chain, ½-12-K. Gold-filled stock 20 in. long; polished finish.

No. 1710. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

Same as Chain No. 1610, 14½ in. long, with burnished heart pendant, ½ in. long. Gold-filled stock.

No. 1810. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25.

Same as Chain No. 1610, 14½ in. long, with cross pendant ½ in. long, one side burnished, other side Roman finish. Gold-filled stock.

No. 920. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

A dainty Cable-link neck-chain, 10-K solid gold, polished finish. 15 in. long with spring-snap fastening.

Necklace-and-Pendant

No. 108.

Price 80 cents when ordered with Products, see page 3. Sold alone for \$1. Mailed, postpaid.

10-K. Solid Gold-filled stock. Bright English finish. 15-in. Cable Chain. Pendant is set with imitation-Ruby.

Necklace-and-Pendant.

No. 130.

Price \$3 when ordered with Products, see page 3. Sold alone for \$3.50. Mailed, postpaid.

10-K. Solid Gold, Bright finish. 15-in. Chain. Pendant is set with four real Pearls and long Baroque Pearl.

Necklace No. 610.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25. Mailed, postpaid.

10-K. Solid Gold, Bright finish. 15-in. Link Chain.

Pendant No. 510

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25. Mailed, postpaid.

10-K. Solid Gold. Roman finish. Set with five imitation Pearls and pink Coral.

Coat Watch-Chain No. 910.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25. Mailed, postpaid.

A new style of watch-chain; buttons in lapel button-hole of coat and permits the carrying of watch in outside breast-pocket. Gold-filled stock, bright finish. Length, 9½ in.; diameter of button, ½ in.

Women's Watch-Chains.

Mailed, postpaid.

All are polished finish, except No. 210, which is Roman finish, and are guaranteed satisfactory in use. Length of each, 49 in. All slides have solid-gold front and back.

No. 110. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25.

Very neat Curb-Link Chain, Gold-filled stock. Slide set with imitation Ruby.

No. 210. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.15.

Boxtail Chain of German-silver, heavily plated with Gold. Very smooth and flexible. Will not kink. Slide is set with three imitation Rubies.

No. 320. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

The ever popular close-curb pattern, made of extra heavy Gold-filled stock. Slide is set with four Roman Pearls.

Men's Watch-Chains.

Mailed, postpaid.

Chains are all made of Gold-filled stock, polished finish.

No. 309. Price 90 cents when ordered with Products, see page 3. Sold alone for \$1.

Plain Single Curb Chain. Length, 12 in.

No. 409. Price 90 cents when ordered with Products, see page 3. Sold alone for \$1.

Fancy Curb Chain. Length, 11 in.

Men's Watch Fobs.

Mailed, postpaid.

No. 530. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.50.

Black silk ribbon. 10-K. Solid Gold mountings. Roman finish. Charm is 1 in. in diameter.

No. 710. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25.

Black silk ribbon. Rolled-Gold-Plate mountings, including curb-link guard-chain with fastener and spring-ring, buckle and signet-charm; bright finish.

No. 950. Price \$5 when ordered with Products, see page 3. Sold alone for \$6.

Same as No. 530. Set with genuine brilliant-cut diamond.

Women's Watch Fob No. 810.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25. Mailed, postpaid.

Made of 12-K. Gold-filled stock. Polished English finish. Has signet-charm. Length, 4¾ in.

Solid-Gold Cuff-Links.

Mailed, postpaid.

Buttons are 10-K. solid Gold; connecting-posts heavy Rolled-Gold Plate; Roman finish.

Price \$1 per pair when ordered with Products, see page 3. Sold alone for \$1.25.

Choice of two styles. No. 2010, plain; or No. 2110, beaded border.

Price \$2 per pair when ordered with Products, see page 3. Sold alone for \$2.25.

Genuine rose-cut diamond in bright star cut. Choice of two styles: No. 120, plain; or No. 220, beaded border.

Solid-Gold Tie Clasp.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.35. Mailed, postpaid.

10-K. Solid Gold top and bottom, with Rolled-Gold-Plate spring and rivet. Top set with genuine rose-cut diamond in bright star cut Roman-Gold finish.

Choice of two styles: No. 2210, plain, matches Cuff-Links No. 120; or No. 2310, beaded border, matches Cuff-Links No. 220.

Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 56



Solid-Gold Rings.

MAILED, POSTPAID. ORDER BY NUMBER.

All 10-K Gold except Nos. 130, 139 and 10170 which are 14-K. Gold; natural polished finish unless otherwise specified.

STANDARD RING-MEASURE.
Specify Size Required.

A Sizes, 0 1 2 3 4 5 6 7 8 9 10 11 12

Take a strip of paper of the exact length to reach around the finger to be fitted, and lay it upon the Diagram, with one end at A. The figure nearest the other end of the strip shows the size of the ring to order.

Children's Rings.

Sizes, 0 to 5.

Price 50 cents each when ordered with Products, see page 3. Sold alone for 60 cents.

No. 405. Plain Band Ring, set with imitation stones in choice of Coral and Pearl, or Turquoise and Pearl.
No. 705. Signet Ring. Choice of Roman or polished finish. Engraved with one letter free of charge.
No. 605. Choice of Roman or polished finish. Set with choice of imitation Pearl, Ruby or Turquoise.

Women's Rings.

Sizes, 4 to 12.

No. 709. Price 98 cents when ordered with Products, see page 3. Sold alone for \$1.10.
Genuine fine Opal. Plain, tapered shank with drawn-under claw setting.

No. 110. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.
Set with one imitation Pearl with choice of two imitation Turquoise, or two imitation Rubies.

No. 210. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25.
Birth-stone Ring with engraved shank. Choice of twelve stones:

January, Garnet. February, Amethyst Doublet March, Bloodstone. April, Imitation Diamond. May, Emerald Doublet. June, Agate. July, Ruby Doublet. August, Sardonyx. September, Sapphire Doublet. October, Opal. November, Topaz Doublet. December, Imitation Turquoise.

No. 120. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.
Set with five genuine fine Opals.

No. 220. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.
Choice of Roman or polished finish. Top engraved, without extra charge, with one Old English Initial or a monogram.

No. 320. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.50.
Set with indestructible imitation Pearl.

No. 129. Price \$2.90 when ordered with Products, see page 3. Sold alone for \$3.25.
Brilliant Ruby doublet with two small genuine rose-cut Diamonds.

No. 150. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.
Set with very fine fine Opal surrounded by six genuine rose-cut Diamonds.

No. 330. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.25.
Set with genuine rose-cut Diamond.

No. 130. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.25.
Plain solid 14-K. Gold Ring, wedding-ring style. Weight, about 3 1/2 dwt.

No. 315. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25.
Plain Gold Ring, same style as No. 130. Weight, about 1 1/2 dwt.

No. 139. Price \$3.90 when ordered with Products, see page 3. Sold alone for \$4.25.
Solid 14-K. Gold. Set with reconstructed Ruby or Sapphire stones. Size is the same as a 1/2-carat diamond. Choice of Red Ruby, Blue or White Sapphire.

Solitaire Diamond Ring No. 10170.
Price \$17 when ordered with Products, see page 3. Sold alone for \$18.
Solid 14-K. Gold. Set with a fine, white, brilliant-cut Diamond weighing 6-10 of a carat.

Men's Rings.

Sizes, 8 to 12.

Price \$2 each when ordered with Products, see page 3. Sold alone for \$2.25.

No. 328. Initial Ring. Any Initial desired. Solid-Gold mounting and letter securely fastened on black onyx.

No. 420. Set with genuine Garnet Stone. Polished finish.

No. 230. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.25.
Choice of Roman or polished finish. Engraved with one initial or monogram without extra charge.

Shirt-Waist Ring No. 305.

Sizes, 8 to 7.

Price 50 cents each when ordered with Products, see page 3. Sold alone for 60 cents. Mailed, postpaid.
Made of Sterling Silver, French-Gray finish. Set with 5-16 in. Imitation-Amethyst.

Solid-Gold Collar- or Cuff-Pins

No. 410.

Price of one pair \$1 when ordered with Products, see page 3. Sold alone for \$1.20. Mailed, postpaid.
10-K. Gold. Roman finish. Polished edge.

Solid-Gold Watch Pins.

Mailed, postpaid.

No. 520. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.50.
Bright finish with green frosted leaves.

No. 710. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.35.
Set with baroque Pearl. Choice of polished or Roman with hand-burnished finish.

No. 910. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.35.
Fleur-de-lis design with beaded edge. Polished finish.

Veil Pins.

Mailed, postpaid.

No. 545. Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents.
12-K. Rolled-Gold Plate. Roman finish. Engraved front. Size, 2 1/4 x 1/4 in.

No. 1210. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.35.
10-K. Solid Gold. Roman finish. Plain front. Size, 1 1/4 x 3/16 in.

No. 1310. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25.
12-K. Rolled-Gold Plate. Roman finish. Bright beveled edges. Size, 2 11/16 x 5/16 in.

Belt- or Sash-Pin No. 810.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20. Mailed, postpaid.
Made of 12-K. Rolled-Gold Plate. Length, 2 1/2 in.; width 2 1/4 in.

Solid-Gold Scarf-Pins.

Price \$1 each when ordered with Products, see page 3. Sold alone for \$1.25. Mailed, postpaid.

No. 110. Baton style. Roman finish.
No. 210. Polished finish, with green frosted leaves. Set with coral.

No. 510. Roman-Gold set with one bright Rhine-stone.
No. 410. Roman-Gold Signet with bright burnished border; engraved, without extra charge, with one initial or a monogram.

No. 140. Price \$4 when ordered with Products, see page 3. Sold alone for \$4.50.
Polished finish. Set with genuine, brilliant-cut diamond.

Bracelets.

Mailed, postpaid.

No. 340. Price \$4 when ordered with Products, see page 3. Sold alone for \$4.50.
12-K. Gold-filled. Bright English finish. Broad top, 1/4 in. wide, is chased with floral design. Size, 2 1/4 x 2 1/4 in. inside.

No. 430. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.50.
12-K. Gold-filled. Bright English finish. Size, 2 1/4 x 2 1/4 in. inside; width, 1/4 in.

No. 630. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.50.
12-K. Gold-filled. Flexible. Adjustable from 6 to 8 1/2 in. Width, 5/16 in.

No. 1410. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.35.
Heavy Rolled-Gold Plate. English finish. Adjustable from 6 to 7 1/2 in. Width, 1/4 in.

No. 1010. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25.
Rolled-Gold Plate; bright-polished finish. 9/16 in. wide. Flexible. Adjustable from 4 1/4 to 9 in.

No. 1110. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25.
Gold-filled stock; bright-polished finish. 1/4 in. wide. Choice of two sizes: 2 x 1 1/4 in. for children or 2 1/4 x 3 in. for adults.

No. 620. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.
Gold-filled. English finish. 1/4 in. wide with joint and catch. Size, 2 1/4 in. x 2 3/16 in. inside.

Signet-Bracelet No. 720.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.
Rolled-Gold Plate. Polished finish. Flexible. Adjustable from 6 to 9 in. Width, 9/16 in.

Solid-Gold Bracelet No. 250.
Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.
10-K Gold; 1/4 in. wide. Size, 2 1/4 x 2 1/4 in. One side engraved, other side plain. Polished English finish.

Imitation-Coral Bead Necklace No. 1910.
Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20. Mailed, postpaid.
8-16-in. beads made of vegetable-ivory and fast-dyed to imitate the finest pink coral, strung on a foxtail chain. Has gold-plated ring spring-fastener. Length, 52 in.

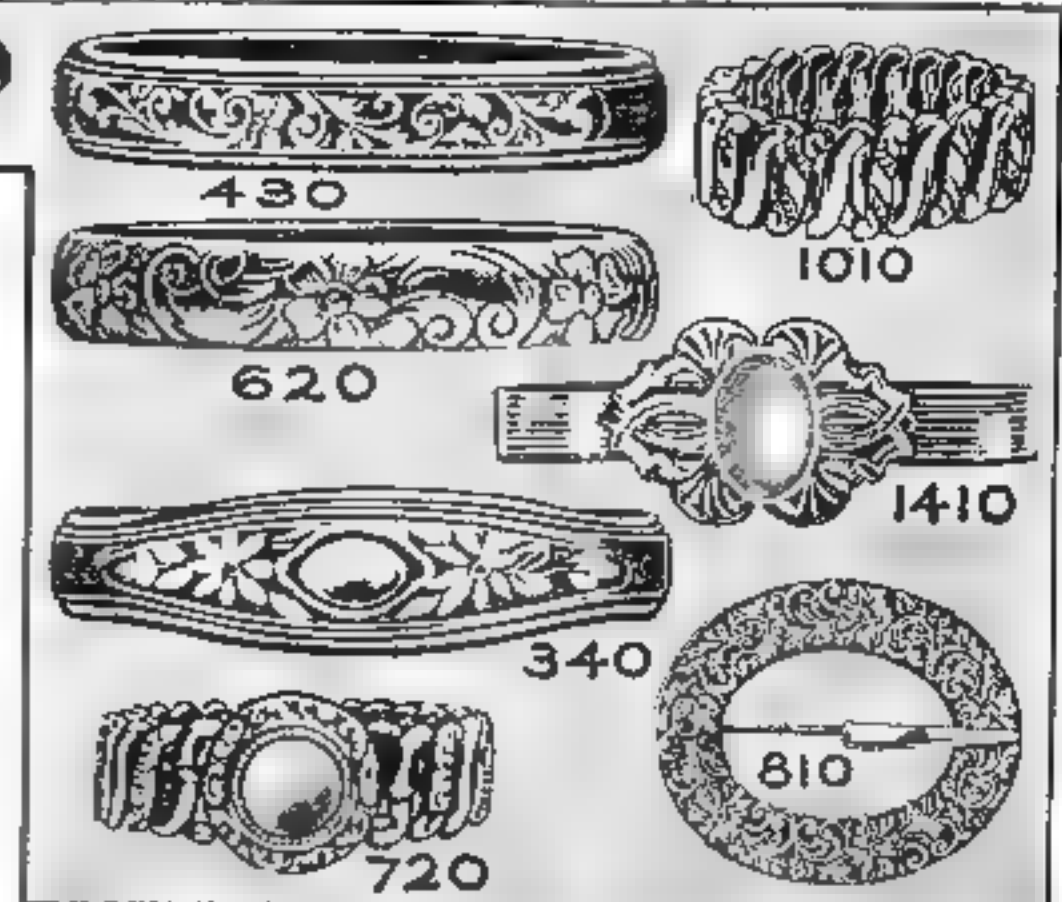
Imitation-Pearl Bead Necklace No. 2510.
Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25. Mailed, postpaid.
Made of glass beads filled with composition finished to exactly imitate genuine pearls. Strung on a foxtail metal chain; has 10-K solid-gold clasp. Length, 16 in. Choice of 3/16 or 1/4-in. beads.

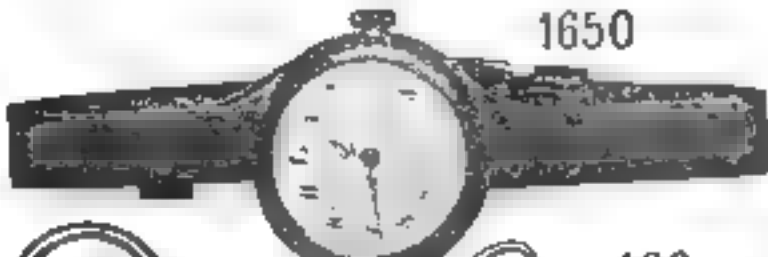
Jewel Cases.

Have hinged cover and are lined with silk, corded around edge. Lacquered.

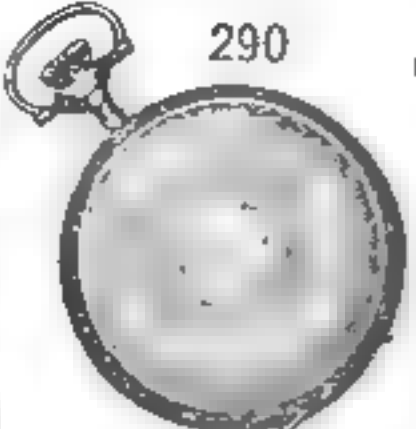
No. 2410. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25. To mail, 40 cts. postage required.
Choice of French Gray Silver, blue lined or Ormolu Gold finish, pink lined. Height, 4 1/4 in.; length, 6 in.

No. 320. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25. To mail, 48 cts. postage required.
Choice of French Gray Silver, blue lined or Ormolu Gold finish, pink lined. Length, 6 in.; width, 4 1/4 in., height, 4 1/4 in.







1650



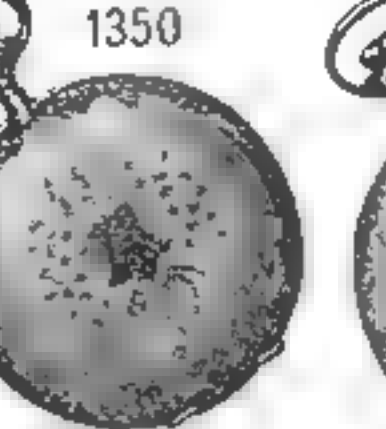
290




380



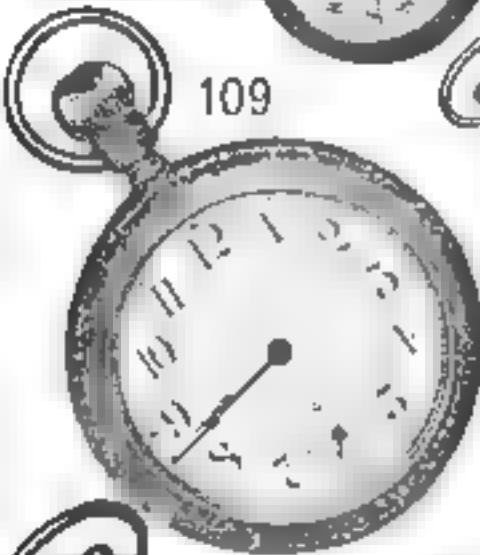
20100



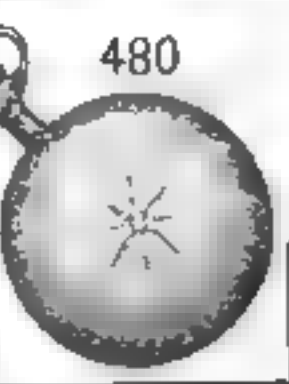
1350



270



109



480

SETH THOMAS WATCHES.
Mailed, postpaid.

Reliable and guaranteed SETH THOMAS SEVEN-JEWEL MOVEMENT, beautifully damaskeened in gold and nickel. Patent safety pinion, cut compensation balance-wheel. Stem-wind and -set. Patent Breguet hair-spring, which improves time-keeping and prevents the movement running fast when Watch receives a hard jar. Adjusted to heat, cold and all positions. Porcelain-enamel dial, black Arabic hour-numerals on all Open-face and Roman numerals on Hunting-case Watches; marginal figures. All have second-hand.

All cases have Geneva antique pendant and bow and are fitted with ground linteille crystal.

A Seth Thomas Fifteen-jewel Movement instead of a Seven-jewel movement, will be supplied for \$2 additional.

Men's Gold-Filled Watches.

Nos. 170, 490 and 270 are 14-K. Gold-filled, guaranteed to wear like solid gold for twenty years. Choice of hand-engraved, plain polished, or engine-turned. Nos. 170 and 490 are new size 16; have second-hand. No. 270 is new size 12.

No. 170, Open-Face. Price \$7 when ordered with Products, see page 3. Sold alone for \$8. Screw bezel and -back.

No. 490, Hunting-Case. Price \$9 when ordered with Products, see page 3. Sold alone for \$10.

No. 270, Open-Face. Price \$7 when ordered with Products, see page 3. Sold alone for \$8. Screw bezel and -back.

No. 260, Hunting-Case. Price \$6 when ordered with Products, see page 3. Sold alone for \$7.

Case is 10-K. Gold-filled, guaranteed to wear like solid gold for ten years. Only one style of finish, as illustrated, engine-turned with handsome engraved border and oval shield center. New size 16.

No. 1050, Open-Face. Price \$5 when ordered with Products, see page 3. Sold alone for \$6.

Same watch as No. 260. Screw bezel and -back.

No. 280, Open-Face. Price \$8 when ordered with Products, see page 3. Sold alone for \$9.

Size 12. Case is 10-K. Gold-filled, guaranteed to wear like solid gold for twenty years. Plain polished finish. Movement has patent micrometer regulator. Furnished with Seventeen-jewel instead of Seven-jewel movement for \$4 additional.

Men's Solid-Gold Watch No. 10160.

Open-Face. Price \$16 when ordered with Products, see page 3. Sold alone for \$17.

Same as No. 280, except has single-hinge, solid 14-K. Gold Case. Plain polished only. Furnished in Seventeen-jewel instead of Seven-jewel movement for \$4 additional.

Sterling Silver Watches.

Cases are made of Sterling Silver, 925/1000 fine, gold crown. Have screw-bezel and -back; second-hand.

No. 1150, Man's Open-Face. Price \$5 when ordered with Products, see page 3. Sold alone for \$6. New size 16. Known as baseline shape. Choice of plain polished, engine-turned or hand-engraved.

No. 1254, Boy's Open-Face. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50. Beautifully engraved; fancy beading on front and back.

Nickel-Silver Watch No. 240.

Price \$4 when ordered with Products, see page 3. Sold alone for \$4.50.

Open-face; extra heavy Nickel-Silver case. Choice of plain polished back or with gold-inlaid locomotive. Dial has very heavy black Arabic figures and heavy black steel hands. Size 16.

Women's 6-size Watches.

Have second-hand.

No. 36124, Hunting-Case. Price \$12 when ordered with Products, see page 3. Sold alone for \$13.

Solid-Gold Hunting-case; closely fitted and thin in shape. Choice of plain polished, engine-turned or engraved case as shown.

No. 360, Hunting-Case. Price \$8 when ordered with Products, see page 3. Sold alone for \$9.

14-K. Gold-filled, guaranteed to wear like solid gold for twenty years. Choice of hand-engraved, as shown, plain polished, or engine-turned case like No. 490.

Price \$5 each when ordered with Products, see page 3. Sold alone for \$6.

No. 1354, Hunting-Case. Engraved 10-K. Gold-filled Case; guaranteed to wear like solid gold for ten years.

No. 1450, Open-Face. 10-K. Gold-filled Case; guaranteed to wear like solid gold for ten years. Engraved same as Watch No. 1350.

For prices of special engraving see paragraph 123.

ELGIN WATCHES.
Mailed, postpaid.

10-K Gold-filled "Crown" cases, guaranteed to wear like solid gold for at least twenty years. Hunting-cases are jointed with inside back-cap; Open-face cases are fitted with screw-back and -bezel, except O-size which has jointed-back and snap-bezel. All cases have Geneva antique pendant and bow.

Seven-jewel Elgin movement, nickel damaskeened, except 6-size which is brass gold-plated; exposed pallets; cut expansion balance; patent Breguet hair-spring, hardened and tempered in form. Porcelain-enamel dial; black Arabic hour-numerals on all Open-Face and Roman numerals on all Hunting-Case Watches; marginal figures. Stem-wind and -set. All have second-hands.

Choice of three styles of finish, (1) Engine-Turned with shield, (2) Fancy-Engraved or (3) Plain Polished.

Man's No. 10110. Price \$11 when ordered with Products, see page 3. Sold alone for \$12. 16-Size Hunting-Case.

Man's No. 194. Price \$9 when ordered with Products, see page 3. Sold alone for \$10. 16-Size, Open-Face.

Woman's No. 290. Price \$9 when ordered with Products, see page 3. Sold alone for \$10. 6-Size, Hunting-Case.

Woman's No. 20100. Price \$10 when ordered with Products, see page 3. Sold alone for \$11. O-Size, Hunting-Case.

Woman's No. 390. Price \$9 when ordered with Products, see page 3. Sold alone for \$10. O-Size, Open-Face.

In Nos. 10110, 190 and 290 a Fifteen-jewel movement instead of a Seven-jewel movement, will be supplied for \$2 additional.

In Nos. 10110 and 190 a Seventeen-jewel movement instead of a Seven-jewel movement, will be supplied for \$4 additional.

WOMEN'S O-SIZE SWISS WATCHES.
Mailed, postpaid.

Nickel, Seven-jewel Swiss movement, beautifully damaskeened; have straight-line lever-escapements and jeweled pallets and rollers. Stem-wind and -set. All have second-hand.

Cases are 10-K. Gold filled, guaranteed to wear like solid gold for twenty years.

No. 394, Open-Face. Price \$8 when ordered with Products, see page 3. Sold alone for \$9.

Plain satin-finished case, engraved on back with a star, which is set with a genuine brilliant-cut diamond.

No. 1550, Open-Face. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Choice of plain polished, engine-turned or fancy engraved case.

No. 370, Hunting-Case. Price \$7 when ordered with Products, see page 3. Sold alone for \$8.

Choice of plain polished, engine-turned or fancy engraved case.

Wrist-Watch No. 1650.

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50. Mailed, postpaid.

A lady's jewel-size Wrist-Watch. Suitable also for drivers, chauffeurs, hunters, collectors, etc. A reliable timepiece.

Gun-metal case with gold-plated crown and rim around glass. Has nickel, seven-jewel, Swiss movement. Stem-wind and -set. Back leather wrist-strap. Gun-metal strap-loops on case.

Nickel Watch No. 109.

Price 94 cents when ordered with Products, see page 3. Sold alone for \$1.10. Mailed, postpaid.

A good, open-face Watch with Ansonia movement. Has second-hand. Size 16. Suitable for men or boys. Choice of plain or engine-turned with shield and -strap center.

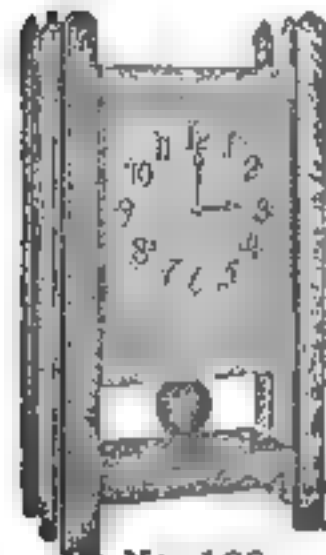
Mission Hall-Clock No. 180.

Price \$8 when ordered with Products, see page 3. Sold alone for \$9.

For hall, den, library or dining-room.

This reproduction of an ancient Dutch Clock is of solid Oak. Weathered Oak, waxed finish. Brass figures and hands. Seth Thomas guaranteed eight-day movement. Strikes the hours and half-hours on cathedral gong.

Frame is doweled together. Has shelf for bric-a-brac. Height, 71 in.; width, 17 in.; depth, 12 in.



No. 120.

Mission Shelf-Clock No. 120.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.35.

Frame of Quarter-sawn Oak with Fumed-Oak finish. Figures, minute dots, hands and pendulum-ball finished in Barff-Black. A good eight-day brass movement; strikes half-hours on bell; hours, on gong. Height, 17½ in.; width, 9½ in. Fine enough for library; inexpensive enough for the kitchen.



No. 180.

Cuckoo Clocks.

Strike the hour and half-hour on a wire gong; at the same time a small door above the dial, automatically opens and the Cuckoo appears and calls after each stroke.

No. 150. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

A handsome and unique wall time piece; thirty-hour movement is made of brass; iron weights are imitations of pine cones.

The solid Black Walnut case is ornamented with elaborate, hand-carved oak leaves, surmounted by a swooping eagle, a fine sample of the wood-carver's art. Height, 17½ in.; 5-in. back dial with white celluloid figures and hands.

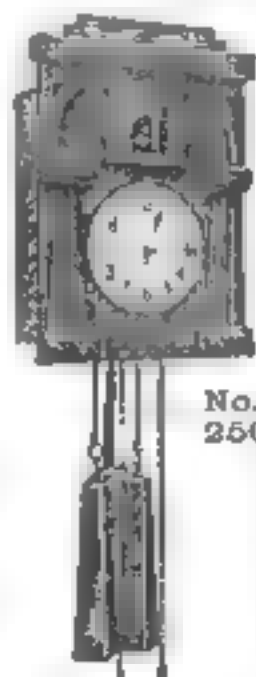


No. 150.

No. 250. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

A new style of the popular Cuckoo Clock. Front is Quarter-sawn Oak, sides and top of plain Oak. Weathered Oak, waxed finish.

Has thirty-hour brass movement; 5-in. brass dial, with black enameled figures. Height, 13 in.; width, 9 in.; thickness, 5½ in. Complete with cast-iron weights and wood pendulum-bob.



No. 250.

Gold-Plated Clocks.

No. 310. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.30. To mail, 16 cts. postage required.

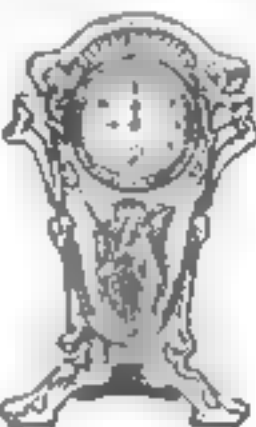
A well-made clock of very graceful design. Frame is plated with pure Gold and lacquered. The one-day New Haven movement is guaranteed to be a good timekeeper. Size, 7 in. high; 4½ in. wide; white dial, 2 in. in diameter.



No. 310.

No. 220. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.50. To mail, 22 cts. postage required.

Frame is cast spelter finely finished and plated with pure gold; lacquered to prevent tarnishing. One-day guaranteed New Haven movement. Has 2-in. white porcelain dial; height of clock, 8½ in.



No. 220.

Desk-Clock No. 110.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25. To mail, 17 cts. postage required.

An imported German clock; full nickel-plated. Clock is 2½ in. in diameter and is hung between stanchions mounted on a round base, 3½ in. in diameter; can be tilted to any angle, making it easy to see dial. Height, 3½ in. Has 2-in. dial. Guaranteed a good timekeeper.



No. 110.

Alarm - Clocks.

No. 210. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20. To mail, 25 cts. postage required.

A nickel-plated Alarm-Clock; Ansonia movement. Has a large bell and a long main-spring. Rings loudly at short intervals for fifteen minutes, or continuously for five minutes if preferred, unless stopped by turning a switch. Has a 4-in. dial.



No. 210.

Eight-Day Automatic Alarm-Clock No. 420.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25. To mail, 48 cts. postage required.

A nickel-plated Alarm-Clock, 5½ in. in diameter. Made by New England Clock Co. Has a 4-in. dial. Will run and alarm for eight days with one winding. Alarms only at the hour set for. Pressing button stops alarm and sets it for next day. Has "Silent" switch for Sunday and days when alarm is not wanted.



No. 420.

No. 320. Long Alarm. Price \$2 when ordered with Products, see page 3.

The alarm rings twelve to fifteen minutes, unless stopped by turning a switch; sure to awaken the soundest sleeper and to keep him awake; Seth Thomas movement; a handsome, accurate, thirty-hour timepiece; Bronze finish. Height, 9 in.; width, 6 in. Has second hand.



No. 320.

Seth Thomas Eight-Day Clocks.

Made by the most celebrated clock-makers in America. All have eight-day pendulum movement. Guaranteed reliable timekeepers.

Mantel Clocks.

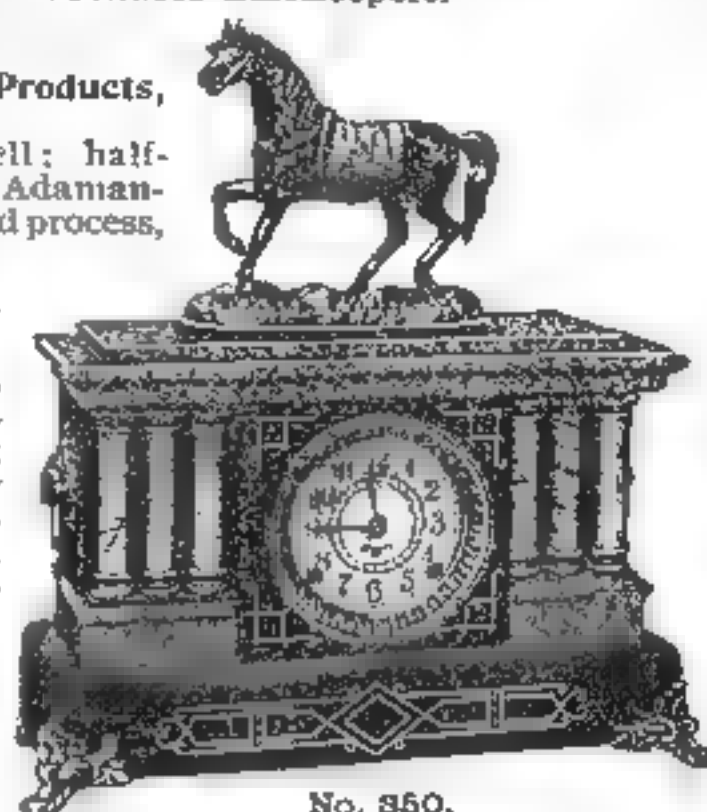
Price \$5 each when ordered with Products, see page 3.

Hours strike on cathedral-bell; half-hours on brass bell. Beautiful Adamantine Enamel Case, made by a patented process, dust proof; very highly polished.

No. 350, with Bronze Horse Ornament.

Choice of two finishes; one so closely resembles Black and Variegated Marble that the eye cannot distinguish it from marble; the other is a superb Mahogany finish. Ornamented with artistic onyx-celluloid round pillars, bronze feet and trimmings.

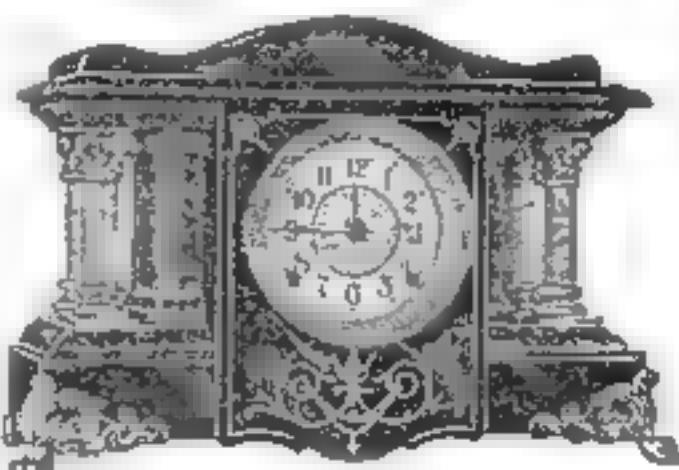
Length, 18 in.; width, 6½ in.; height, 11½ in. 5-in. White Dial with black Arabic numerals. Height of



No. 350.

loose Bronze Ornament, 7 in.; padded base, 9 in.; lacquered finish.

No. 650. Has four round onyx-celluloid columns and large half columns of dark-green marbleized celluloid. Plain black body and top, outlined with gilt. 5-in. White dial, with gilt figure center and black Arabic figures. Length, 18 in.; height, 12 in.



No. 650.

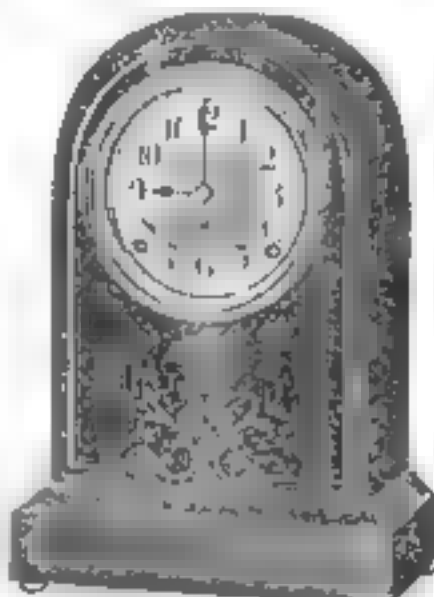
No. 560. Price \$6 when ordered with Products, see page 3.

Same as Clock No. 350. Strikes hours on two beautiful, soft-toned

Westminster Chime-Clock No. 10140.

Price \$14 when ordered with Products, see page 3.

Adamantine enamel case, finished in imitation of fine, shaded Mahogany. Has 6-in. silvered dial; cast-brass sash and convex-glass door. Eight-day strike-movement, with supplementary movement to produce Westminster chimes. Strikes the quarter-hours on four Sonora chime-bells, producing soft, sweet and far-reaching tones. Has switch-attachment to silence chimes when desired.



No. 10140.

Height, 14½ in.; width, 11½ in.; depth 7½ in.

Inlaid Mahogany Clock No. 450.

Price \$5 when ordered with Products, see page 3.

A handsome hand-polished Mahogany case; front is inlaid with fancy woods. Has a 4½-in. celluloid dial of ivory-color with brass sash and black figures. Strikes hours on cathedral gong, half-hours on bell. Height, 13 in.; width, 9 in.; depth, 5 in.



No. 450.

Mahogany Cabinet Clock No. 850.

Price \$5 when ordered with Products, see page 3.

Solid Mahogany, hand-polished case with gilt ornaments. Has a 4-in. white dial with figures. Strikes hours on Cathedral gong, half-hours on bell. Height, 11½ in.; width, 10½ in.



No. 850.

Eight-Day Mantel Alarm-Clock No. 430.

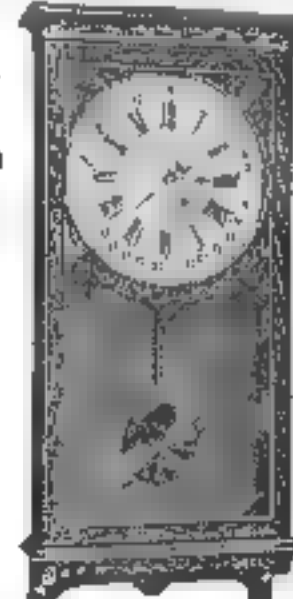
Price \$3 when ordered with Products, see page 3.

A practical and attractive long-alarm clock; encased in wood will run and alarm for eight days without rewinding.

Alarm-switch automatically sets alarm for next day, alarm can be suspended by locking switch alarms only at the A. M. or P. M. hour set for.

Height, 9½ in.; length, 8 in.; width, 5½ in.

Choice of Oak or Mahogany case, rubbed finish - brass trimmings. Has a 4-in. white dial with black figures.



No. 430.

Wall-Clock No. 750.

Price \$5 when ordered with Products, see page 3.

Has a 12-in. white dial with plain black figures that can be easily read from a distance; red calendar-hand and long wood pendulum-rod. Oak Case, Golden-Oak finish. Height, 32 in.; width, 14½ in.



No. 150.

Traveling-Trunk No. 150.

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

An extra-strong Trunk, 33 in. long, 20 in. wide and 23 in. high, made to withstand hard usage. Covered with heavy canvas, bound with fifteen stained hardwood slats and three wide, enameled steel-bands, the brass-plated pressed steel trimmings are extra heavy and riveted. Full fancy-paper lined. Cover is held firmly in place by four bolts, two with clasps, Excelsior lock, two heavy leather straps, leather handles. Covered tray is 6 in. deep. Fitted with trunk-rollers. Weight, 50 lbs.

Steamer-Trunk No. 250.

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Of same general construction as Trunk No. 150. 14 3/5 in. long, 21 in. wide and 13 in. high. Bound with nine stained elm slats; two heavy leather straps over cover. Full fancy-cloth lined. Has one covered tray, 4 1/2 in. deep. Weight, 40 lbs.



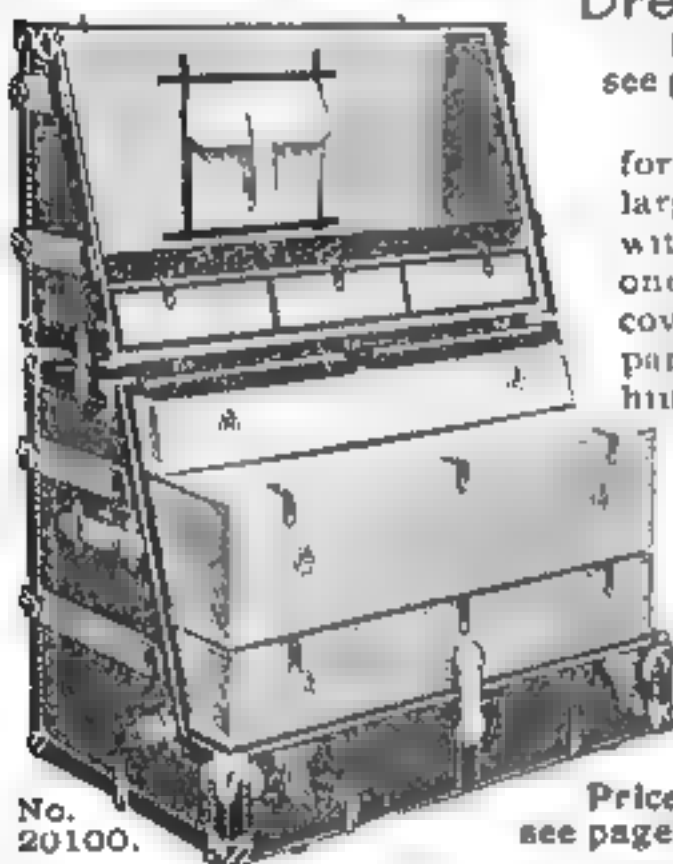
No. 250

Dresser-Trunk No. 20100.

Price \$10 when ordered with Products, see page 3. Sold alone for \$11.

An up-to-date Trunk that is unexcelled for convenience and portability. It has two large sliding trays, 8 in. and 5 in. deep, with cloth-covered, double-hinged covers, one small drawer, 4 in. deep, and one covered compartment above, having two partitions. Full cloth-lined. Three hinges on top. Protected by painted canvas, hardwood metal-bound slats, pressed-steel or malleable-iron corner-protectors, knees, elbows, bolts and catches, brass-plated. Fitted with trunk-rollers.

Size, 34 1/2 in. long, 22 in. wide, 25 in. high. Weight, 70 lbs.



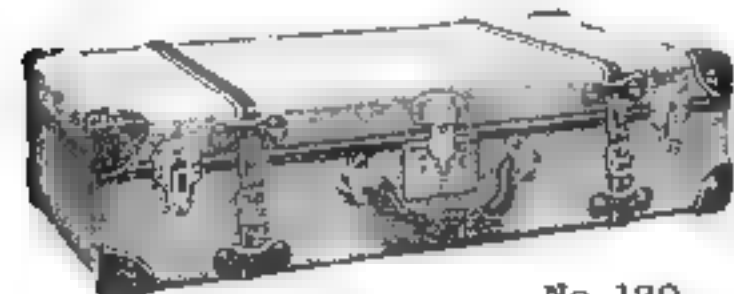
No. 20100.

A well-made, extra-strong Trunk, 35 in. long, 22 in. wide and 25 in. high. Covered with heavy canvas and full cloth lined, bound with 15 substantial Elm slats, fibre bands and corners closely nailed, heavy brass-plated steel knees, bolts and protectors. Fitted with trunk-rollers.

Covered top tray is 7 in. deep, with dress tray below 3 1/4 in. deep. Leather straps and handles. Weight 50 lbs.

Suit-Cases.

No. 120. Matting. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

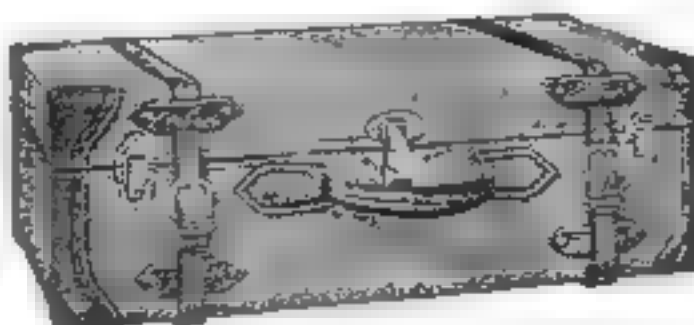


No. 120.

hinges and handle sockets. Size, 23 1/2 x 13 1/2 x 6 in. Weight 4 lbs.

No. 630. Matting. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.35.

An extra-large, light-weight Case. Made on wood frame covered with extra-fine Japanese Matting, trimmed with russet cowhide leather, sewed and riveted on. Has strong cloth lining with gathered pocket in top, and tie strings. Solid-brass lock, clasps and rivets brass-plated hinges. Size, 24 x 13 x 8 in. Weight 6 lbs.

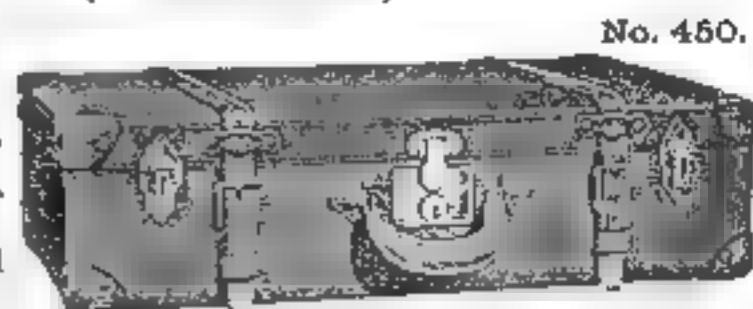


No. 630.

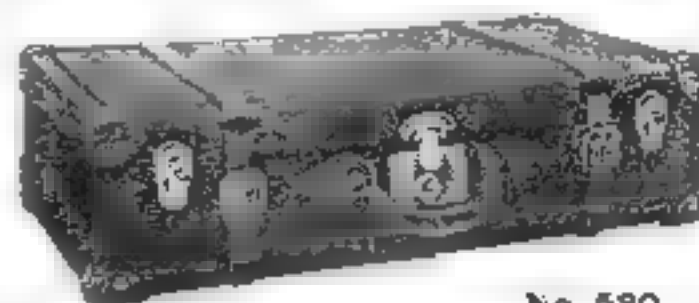
Suit-Cases—(Continued).

No. 450. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Made of heavy Russet Cowhide Leather on two steel frames, pressed leather corners, strong moulded round handle; polished brass spring-lock and catches 1-in. leather straps over cover, large brass rivets on bottom, copper-riveted brass-plated hinges. Lined with figured muslin; has shirt-fold in cover and small leather-bound pocket in each end; inside straps with brass-plated buckles. Size, 24 in. long, 13 1/2 in. wide and 6 1/2 in. deep. Weight, 8 lbs.



No. 450.

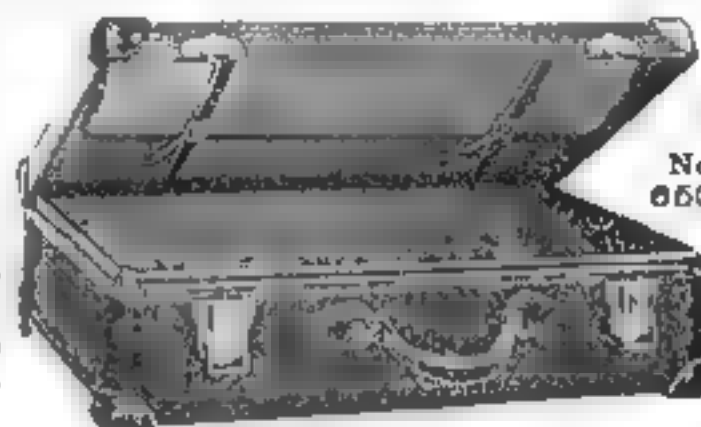


No. 530.

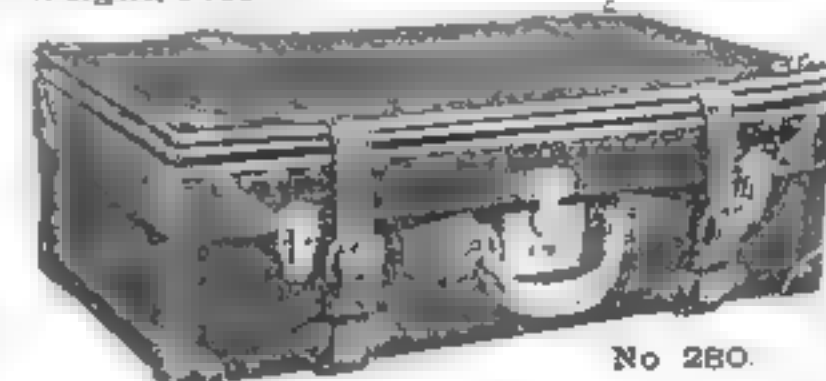
cover. Brass-trimmed throughout, including large round-headed rivets, and finely finished lock with key. Cloth-lined, with shirt-fold inside of cover. Size, 24 x 13 1/2 x 6 1/2 in. Weight, 6 1/2 lbs.

No. 650. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Made of heavy brown Cowhide Leather on two steel frames; pressed leather corners; large brass rivets all around. Strong moulded round handle connected by brass rings to leather tabs, sewed and riveted to the case. Three copper-riveted, brass-plated hinges; two polished brass combination spring-clasps with key-locks. Lined with figured muslin; has shirt-fold, with leatherette binding; four pigskin straps with buckles. Length, 24 in.; width, 13 1/2 in.; depth, 6 1/2 in. Weight, 8 lbs.



No. 650



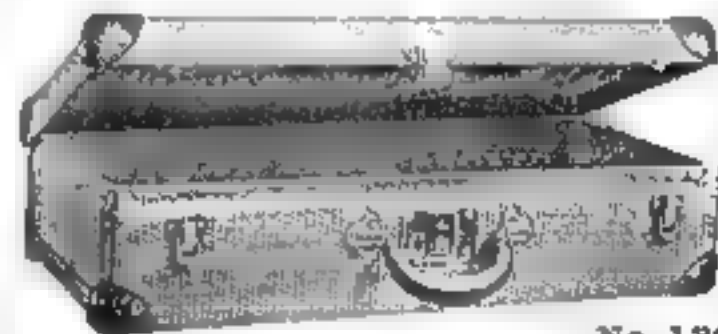
No. 280.

Size, 24 x 13 x 8 in.; bellows-top permits an expansion of 3 1/2 in. The 1 1/2-in. straps pass entirely around case. Weight, 9 1/2 lbs. Trimmings are all solid brass, except buckles which are brass-plated.

No. 130. Cane. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.25.

A light-weight Case of great durability. Made of hard polished woven-cane over two steel frames; bound with imitation-leather. Has heavy genuine-leather corners, securely riveted.

Lined with strong fancy cloth; has gathered pocket in cover, secured by strap and buckle. Tie-tapes in body. Size, 24 x 13 1/2 x 6 in. Weight, 5 lbs.



No. 130.

Traveling-Bags.

No. 875.
No. 270.
No. 160.

No. 375. Price \$7.50 when ordered with Products, see page 3. Sold alone for \$8.30.

Choice of Black or Tan, high-class Cowhide Leather Bag, English-sewed frame, French-sewed corners; corner-protectors sewed on. Brass trimmings including key-lock and feet. Full leather-lined, with inside pocket.

Extra-large size. Length, 18 in., width 9 in.; height, 12 in. Weight 5 1/2 lbs.

No. 270. Price \$7 when ordered with Products, see page 3. Sold alone for \$7.75.

Same as No. 375, except length, 16 in.; width, 9 in.; height, 12 in.; weight, 5 lbs. Choice of Black or Tan.



No. 160. Price \$6 when ordered with Products, see page 3. Sold alone for \$6.75.

Same as No. 375, except length, 14 1/2 in.; width, 8 1/2 in.; height, 11 in. Weight, 4 1/2 lbs. Choice of Black or Tan.

No. 750. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Choice of Black or Russet seal-grain Cowhide Leather; has 16-in. English leather-covered frame, stitched (not riveted) in place; improved, gold-plated countersunk lock and sliding clasps. Full leather-lined with inside pocket. Length, 17 in.; width, 7 1/4 in. Depth to top of frame, 11 in. Weight, 5 lbs.



No. 750.

Traveling-Bags—(Continued).

No. 10100.
No. 290.



No. 10100. Price \$10 when ordered with Products, see page 3. Sold alone for \$11.

Made of Black genuine Walrus Leather. English-sewed frame with French-sewed corners and corner-protectors sewed on. Has brass key-lock, catches, handle-loops and feet. Full leather-lined with inside pocket on each side. Length 17 in., width, 9 in.; height, 12 in. Weight, 6 lbs.

No. 290. Price \$9 when ordered with Products, see page 3. Sold alone for \$10.

Same as No. 10100, except length, 14 in.; width, 8½ in.; height, 11 in. Weight, 5 lbs.

No. 330. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.30.

Made of genuine Walrus split Leather. Black Walrus-grain finish, has leather-covered 14-in. frame. French-sewed corner-seams; leather corner-protectors riveted on; brass-plated key-lock and catches. Sewed leather handle. Full leather-lined with pocket in each side.

Length, 15 in.; width, 8 in.; height, 11 in. Weight 4 lbs.



No. 380.

No. 280.



No. 230. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.35.

A very light, durable traveling-bag made of woven cane; trimmed and bound with Cowhide leather. Heavy corner-protectors; sewed handle. Has brass key-lock, suit-case clasps and rivets; full-lined with fancy cloth.

Length, 16 in.; width, 8½ in.; height, 10½ in. Weight, only 2½ lbs.

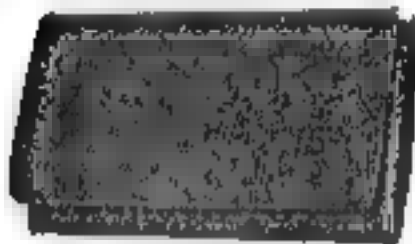


No. 910

No. 910. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

Japanese Club-Bag. A very light and convenient Bag, made of Hoff Fiber Matting; bound with imitation-leather; has brass-plated rivets and buckles and leather straps; full-lined with fancy cloth.

Size, 15 in. long; 8 in. wide; 10 in. high. Weight, only 1½ lbs.



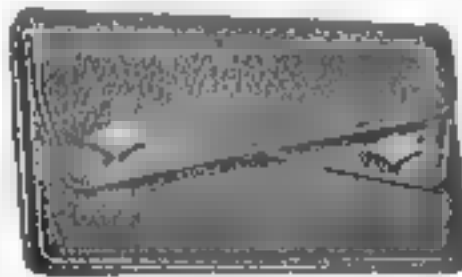
No. 810.

Coin-pocket with nickel clasp. Two pockets for bills; one with flap and tuck-strap for cards. Size, 2½ x 5 in.

Pocketbook No. 810.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25. Mailed, postpaid.

Genuine Black Seal Pocketbook; lined with seal and trimmed with fine calfskin. One-piece construction, the highest type of the pocketbook-maker's art.

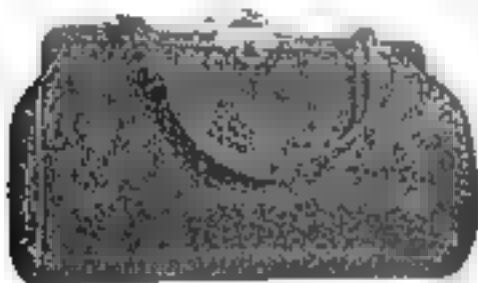


No. 710

Envelope Hand-Bag No. 710.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20. Mailed, postpaid.

A pleasing substitute for the Wrist-Bag. Made of fine Black Morocco Leather. Has two flaps with brass ball-clasps, nickel-framed coin-purse and three inside pockets. The finger-strap on back is securely fastened. Size, 3½ x 7 in.



No. 610.

Choice of Black or Brown. Size, 7 x 11 in.

Wrist-Bags.

No. 610. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.15. To mail, 14 cts. postage required.

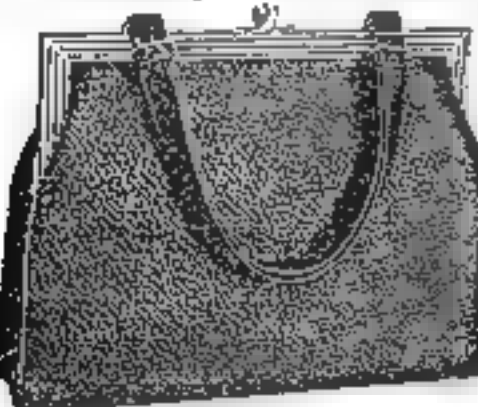
Automobile or Wrist-Bag of fine seal-grain Leather, fitted with 10-in. leather-covered overlapping frame with gilt clasp, corner-protectors and handle-posts; leather handle and lining. Has one pocket containing leather change-purse.



No. 220.

No. 220. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25. To mail, 20 cts. postage required.

Made of Black Walrus Leather with 8-in. overlapping leather-covered frame and sewed leather-covered hand e. Extra quality gold-plated lock and trimmings. Bag is lined with smooth lambskin and fitted with pocket containing a lined Walrus coin-purse. Size, 9½ x 6½ in.



No. 128.

No. 128. Price \$2.80 when ordered with Products, see page 3. Sold alone for \$3.20. To mail, 20 cts. postage required.

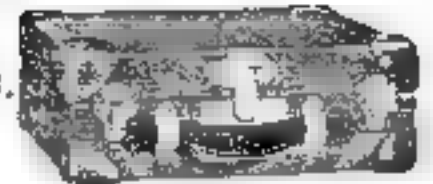
Made of Black Seal-grain Goat-skin; lined with Tan leather. Has a double-strap leather handle; inside pocket contains leather coin-purse to match bag.

Has a heavy 9-in. frame of hard metal, in choice of gold-plated, bright finish, or silver-plated, butler's finish. Size, 10 x 7½ in.

Child's Suit-Case No. 510.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

Juvenile Suit-Case of Brown walrus-grain imitation-leather; has real-leather corners, brass-plated catches, key-lock and handle trimmings. Cloth-lined with four inside leather straps. Useful for school supplies, showing samples of Larkin Products, for tools or traveling conveniences. Size, 12x10x4½ in. Weight, 2½ lbs.



No. 510



No. 320.

Mesh Bags.

Made of German-Silver, heavily plated with pure silver. French Gray finish on frame with bright-finished, shirred ring mesh; lacquered to prevent tarnishing. Length of chain, 16 in.



No. 127.

No. 320. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25. To mail, 12 cts. postage required.

Size, 5½ x 4½ in. Shirred ring mesh. Lined with fine white kid.

No. 127. Price 2.70 when ordered with Products, see page 3. Sold alone for \$3.20. To mail, 18 cts. postage required.

Size, 6½ x 6 in. Shirred ring mesh. Lined with fine white kid.

No. 620. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.50. To mail, 10 cts. postage required.

Size, 5½ x 4½ in. Indestructible mesh. Unlined.

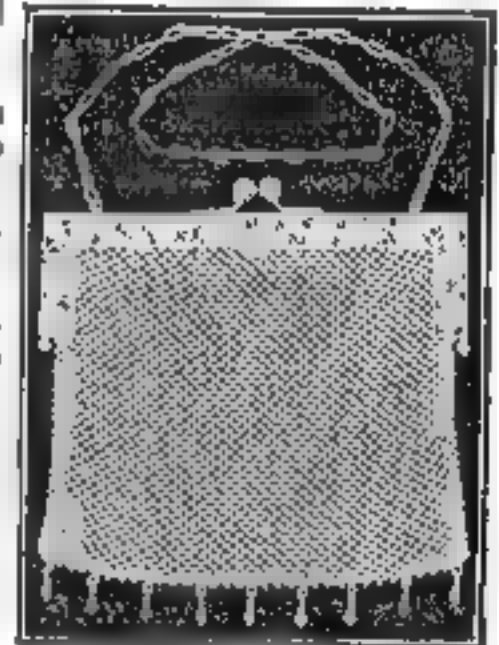
German-Silver Purse No. 410.



No. 410.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25. To mail, 7 cts. postage required.

A German-Silver Purse and Card-Case, heavily plated with pure silver. The covers have spring hinge and are handsomely engraved. Has a 16-in. silver-plated chain. The coin-purse, card-case and bill-pocket inside of covers are made of white kid with white cloth back. Size, 3½ x 4 in.



No. 620

Leather Table-Throws.

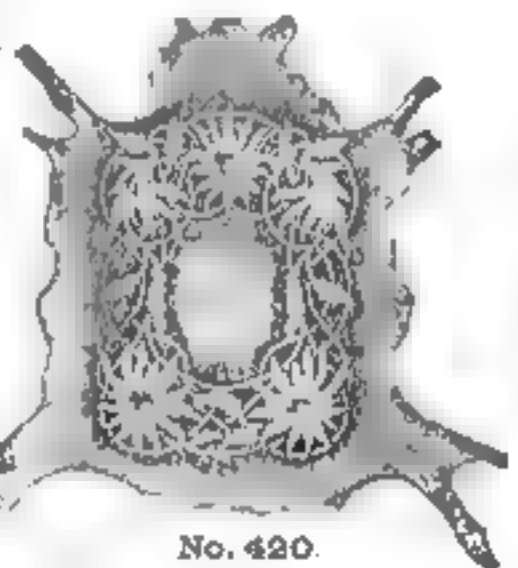
To mail, 10 cts. postage required. A durable protector for a polished table-top. Size, 6 square feet.

No. 420. Decorated. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

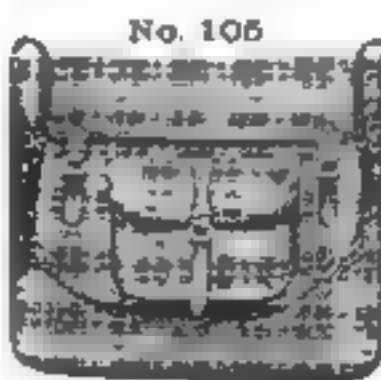
Suede Sheepskin decorated with a conventional Poinsettia design in shaded-black. A suitable subject for color-work or Pyrographic decorations. Choice of Brown or Green.

No. 310. Plain. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

Choice of Spanish Roans or Suede Sheepskins, in choice of Green or Brown.



No. 420.



No. 105

School Bag No. 105.

Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents. To mail, 20 cts. postage required.

Made of Brown Duck; front and back covered with fancy plaid gingham; bound with imitation-leather. Size, 12 x 14 in. Has ½-in. cowhide straps and shoulder-sling with brass-plated buckles. Pocket in front for small articles is 3½ x 6½ in.

Leather Music-Bag No. 1210.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25. To mail, 16 cts. postage required.

Especially constructed to carry sheet music or flexible-covered music-books. Better than roll because it protects the ends of the music. Made of polished cowhide, with ends stitched in and two leather handles stitched on. Leather strap, nickel-plated buckle. Choice of Black or Tan. Size, 15 in. long, 6 in. wide.



No. 1210.



No. 205.

Music-Roll No. 205.

Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents. To mail, 9 cts. postage required.

Made of one piece of heavy, seal-grain Leather, with handle and strap. Choice of Black or Tan. All edges creased. Nickel-plated buckle. Length, 14½ in.

Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 56

Fountain Pens.

ALL MAILED, POSTPAID.

Guaranteed to operate perfectly. If out of order at any time the makers will put in adjustment free of charge, if unbroken.

Every Pen is guaranteed solid 14-K Gold with iridium point. Barrels made of finest quality of Para hard rubber, black, handsomely engraved and highly polished. Each in a box.



No. 105.

No. 105. Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents.

Pen No. 4 size, with short heel; size especially suitable for lady's use. Chased holder with tapered cap; complete with filler.



No. 110.

No. 110. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.15.

Pen No. 6 size. The black, hard-rubber holder is turned, polished and chased; complete with filler.



No. 210.

No. 210. Autofiller. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25.

Pen No. 4 size. Combines all the advantages of the ordinary fountain-pen with the addition of self-filling and self-cleaning features. No inky joints to unscrew. Is filled instantly by a turn of the little stem. Ink flows evenly, perfectly and to the last drop.



No. 520.

No. 520. Autofiller. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

Same as No. 210 Pen, but much larger size. Holder is $\frac{1}{2}$ in. in diameter, with large ink-sack. Has size-No. 8 Pen, (Bank-size), a much easier writer than a smaller pen.



No. 310.

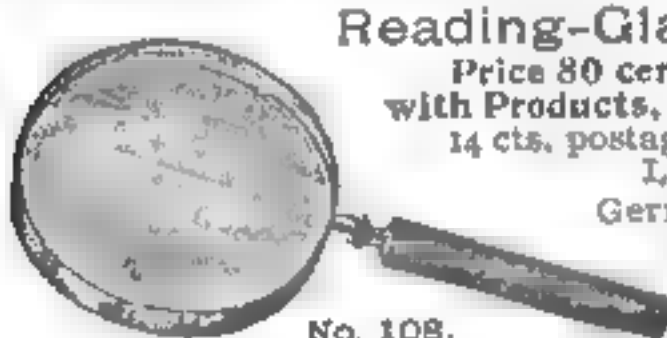
No. 310. Non-Leakable. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25.

Pen No. 4 size. The ink-tight joint at base of pen-section prevents pen from leaking no matter in what position it may be placed. Has screw cap. Complete with filler. Convenient for woman's shopping-bag or man's vest-pocket. Length closed, 4 in.

Inkstand No. 510.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25. To mail, 45 cts. postage required.

Combination of postal scale, (will weigh 8 oz.) two stamp drawers, pen rack, and two glass ink-wells with nickel tops. Enameled black with aluminum stripe. Base, $\frac{6}{16}$ in. square. Height, 7 in.



No. 108.

Reading-Glass No. 108.

Price 80 cents when ordered with Products, see page 3. Sold alone for \$1. To mail, 14 cts. postage required.

Lens $\frac{4}{16}$ in. in diameter, mounted in heavy German-silver rim, $\frac{1}{16}$ in. wide, fitted with large ebonized-wood handle. Useful for viewing maps, photographs, etc., as well as for reading fine print.

Opera-Glasses.

No. 150. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50. Mailed, postpaid.

Best achromatic lenses, optically perfect made of the finest French optical glass of high magnifying power and fine definition. Gold-plated bars and draw-tubes. Objective lens, $\frac{15}{16}$ in. in diameter. Height of glass extended, $\frac{2}{4}$ in. Choice of Oriental or White Pearl.

In a strong, satin-lined black morocco case.



No. 420.

No. 420. Price \$2

when ordered with Products, see page 3. Sold alone for \$2.25. To mail, 10 cts. postage required.

Fine achromatic lenses, perfectly matched and correctly adjusted. Body covered with fine pebble-grain black leather, slides and frame-work enameled black and highly polished. Size, 15 lignes. Objective lens, $\frac{1}{4}$ in. in diameter. Height of Glass extended, $\frac{3}{4}$ in. Black leather carrying-case with silk lining.

Field- or Marine-Glass No. 250.

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50. To mail, 36 cts. postage required.

Fine-quality, French achromatic lenses, mounted in brass bodies covered with black morocco leather, stitched. Fitted with sunshades. Objective lens, $\frac{2}{4}$ in. in diameter. Height of glass, extended, $\frac{7}{8}$ in. Reduces distance four-fifths. Enclosed in black leather case with leather lining, belt loops and shoulder strap.



No. 510.



No. 150.



No. 250.

Nelson's Bibles.

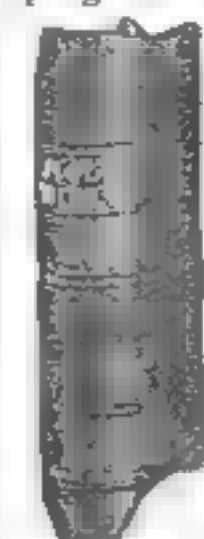
Contain the Old and New Testaments according to the King James Version.

Printed on Nelson's fine white opaque Bible-paper, red under gold edges, round corners, bound in substantial Morocco-grain black leather, with overlapping flexible covers, extra grained lining, head bands and markers. Open flat.

Long Primer Teacher's Bible No. 120.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25. To mail, 25 cts. postage required.

Printed in Long Primer Self Pronouncing type. Contains Bible Dictionary with Life of Christ, Harmony of the Gospels, Combined Concordance or Word Book, which contains a complete Concordance Dictionary of the Holy Scriptures, index of Proper names, 12 colored Maps with index to every place mentioned on these Maps and 31 full-page plates in sepia which illustrate Bible Subjects. The Helps in this Bible are in Dictionary form, containing the latest information about the Bible, its writers, its languages, the various Versions, complete chronology, life and travels of Paul, etc. Size, $8\frac{1}{2} \times 6 \times 1\frac{1}{8}$ in.

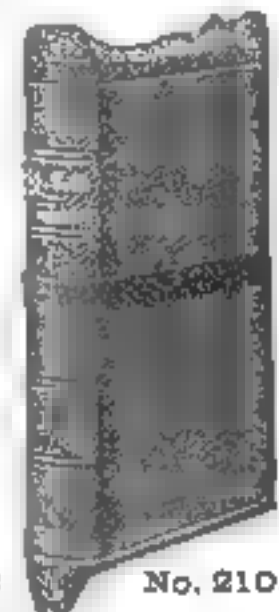


No. 120.

Pupil's Bible No. 210.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20. To mail, 10 cts. postage required.

Printed in clear Minion type. Contains practical Helps, especially designed for young people; among the articles are, "How Did We Get Our Bible," "The Bible Story from Adam to the Death of Christ," "Contents of the Books of the Bible," "How a Boy learned the Bible," "A Bible Catechism," "Memory Hymns," "The Lord's Prayer," "The Ten Commandments," and many other important articles with 12 beautifully colored maps. Size, $6 \times 4 \times 1\frac{1}{2}$ in.



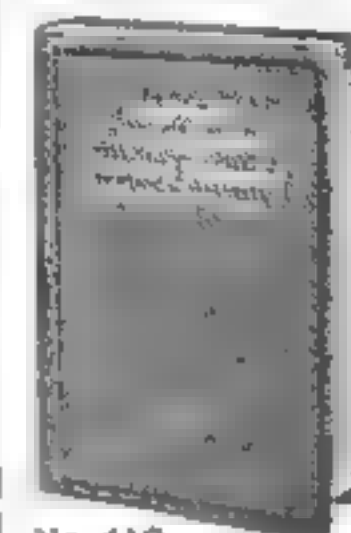
No. 210.

Funk & Wagnall's Comprehensive Standard Dictionary No. 410.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25. To mail, 12 cts. postage required.

Printed on medium-weight, dull-finished book-paper in clear, bold-face type. Flexible, seal-grain black leather binding. Size, $6\frac{1}{2} \times 8\frac{1}{2} \times 1\frac{1}{4}$ in.

Contains over 41,000 words and phrases defined; 800 illustrations; 704 pages. 96 pages of separate maps that show every state in the Union and every Country on the Globe and the United States Census of 1910 with every city of 1,000 and over, and a great fund of miscellaneous Encyclopedic matter of practical value.



No. 410.

Webster's Collegiate Dictionary No. 230.

Price \$3 when ordered with Products, see page 3. To mail, 18 cts. postage required.

Edition de Luxe, printed on thin Bible paper. Bound in limp dark-brown seal; covers gold-tooled; full-gilt edges; round corners; indexed, 1136 pages, 65,000 words. Opens flat. Over 1100 illustrations. Appendix contains vocabulary of Rhymes, Proper Names and English Christian Names; an account of the Chief Deities, Heroes, etc., in Classical Mythology; a table of Classical and Foreign quotations, Abbreviations, contractions and Arbitrary Signs used in writing and printing; Glossary of Scotch words and phrases.

Comprehensive vocabulary, full definitions, very complete etymologies. Pronunciation indicated by familiar diacritical marks and respelling. Size, $8\frac{1}{4} \times 5\frac{3}{4} \times 1\frac{1}{4}$ in.



No. 230.

Postal-Card Album No. 510.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20. To mail, 28 cts. postage required.

Substantial grained-leather cover with padded-sides. Front-cover embossed and gold-lettered. Contains 84 leaves of heavy, black mounting-paper, slitted to hold six cards each.



No. 510.

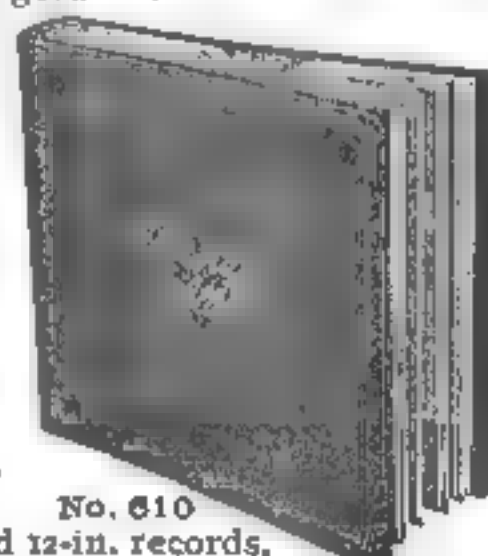
A very convenient form for the preservation of 504 Souvenir Postal Cards. Size, $11 \times 8\frac{1}{2} \times \frac{1}{4}$ in. Black only.

Record-Albums.

Price \$1 each when ordered with Products, see page 3. Sold alone for \$1.15. To mail, 42 cts. postage required.

No. 610. A convenient receptacle for holding 10-in. graphophone disc records. Has 16 pockets bound in book-form with dark-brown cloth-covered covers and back. Front-cover gold-lettered; inside has index.

No. 310. Same as No. 610, except will hold 12-in. records.



No. 610.

Clover-Leaf Mirror No. 109.

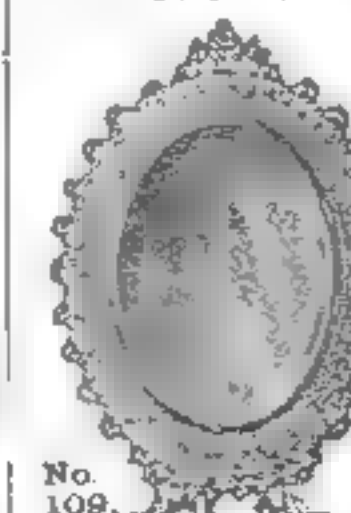
Price 90 cents when ordered with Products, see page 3. Sold alone for \$1.05. To mail, 38 cts. postage required.

A 6x8-in. French beveled-pate Mirror in an $8\frac{1}{2} \times 12$ -in. oval, cast-metal, gold-plated, easel-frame of handsome clover-leaf design. Lacquered to prevent tarnishing.

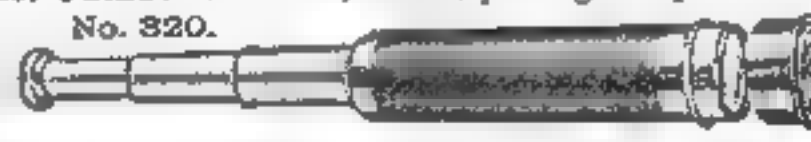
Telescope No. 320.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25. To mail, 12 cts. postage required.

A practical Telescope for day and night use. Has five lenses in brass body covered with black morocco leather; three brass draw-tubes; $1\frac{1}{4}$ in. objective lens with brass cap-protector; sliding protector on eye-lens. Power, 16 diameters; objects a thousand yards away are brought to an apparent distance of less than seventy-five yards. Length, closed 7 in.; extended $18\frac{1}{2}$ in. All exposed brass parts are highly polished. Packed in a black cloth covered case.

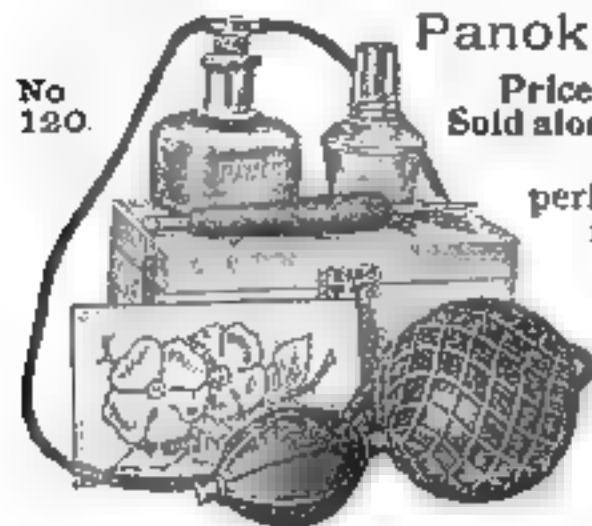


No. 109.



No. 320.

Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 16.

**Panok Pyrographic Outfit No. 120.**

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.35. To mail, 26 cts. postage required. Made of the best materials and guaranteed perfect. Includes a large-size, red rubber bellows; nickel-plated union cork; cork-handle with nickel-plated tube and swivel top; spirit-lamp; benzine-bottle; Panok platinum point that has been thoroughly tested; piece of stamped wood for practice; and instruction-book. In dove-tailed wooden box, 7 x 4 1/2 x 4 in., with brass clasp and hinges; stamped for decorating.

No. 210. Panok Platinum Point.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25. Mailed, postpaid.

Box of Water-Colors No. 310.

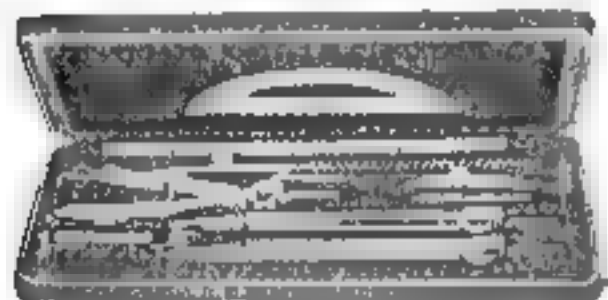
Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25. To mail, 26 cts. postage required.

Polished enameled wood box, 9 1/2 x 6 x 1 1/2 in., with hinged lid. Contains 18 cakes French Colors; gold and silver Tablets; Slant; 3 Water Glasses; 5 Crayons; Pencil; Rule; Stamp and Brushes. Complete for studio use.

Drawing-Instruments No. 410.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25. To mail, 8 cts. postage required.

Set consists of 1 pair Compasses, 5 in. long, with interchangeable point, and one, each, jointed Pen and Pencil to fit; 1 pair Dividers, 5 in. long; 1 Rubbing-Pen; 1 Spring-bow Pen; 1 Protractor; 1 Rule; 1 box Leads; 1 Wrench. Instruments are nicely nicked, and comprise a suitable set for students or for professional use. All in velvet-lined pocket-case of brown imitation-leather.



No. 410.

Camera Supplies. Plate-Holder.

Price 50 cents each when ordered with Products, see page 3. Sold alone for 60 cents. To mail, 5 cts. postage required.

One double light-proof Plate-holder. Choice of No. 105, for 3 1/4 x 4 1/4 Plates, No. 205, for 4 x 5 Plates, or No. 305, for 3 1/4 x 5 1/4 Plates.

Dry Plates.

Size, 4 x 5. Price 33 1/2 cents per dozen when ordered with Products, see page 3. Sold alone for 38 cents per dozen.

Size, 5 x 7. Price 50 cents per dozen when ordered with Products, see page 3. Sold alone for 57 cents per dozen.

Size, 3 1/4 x 4 1/4. Price 25 cents per dozen when ordered with Products, see page 3. Sold alone for 28 cents per dozen.

Size, 3 1/4 x 5 1/4. Price 33 1/2 cents per dozen when ordered with Products, see page 3. Sold alone for 38 cents per dozen.

Printing-and-Developing-Outfit No. 510.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.15. Printing-and-Developing-Outfit for completing and finishing 4 x 5 pictures. Consists of 1 Ruby Lamp, 1 Printing-Frame, 2 japanned Steel Trays, 1 doz. sheets of Printing-Paper, 1 box of Developer, 1 box Hyposulphite Soda, 1 doz. Mounts, 1 Graduate-Glass, 1 Squeegee and Manual of Photography.

Tripod No. 610.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25. To mail, 33 cts. postage required.

Made of hardwood, varnished finish; solid-brass trimmings. Double sliding. Brass top with screw. Length, folded, 22 in. Extends to 4 ft. 9 in. Will support a 5 x 7 Camera.

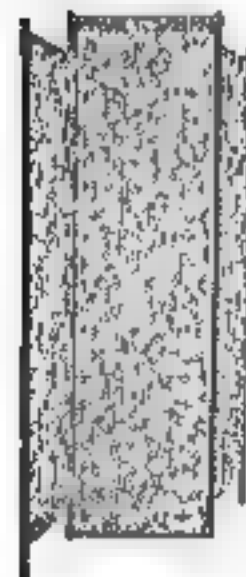
Premo Junior Film-Pack Camera No. 710.

Price \$1 when ordered with Products, see page 3. To mail, 12 cts. postage required.

Made by Eastman Kodak Co. Has substantial box, covered with seal-grain black imitation-leather; genuine-leather handle.

Has single meniscus lens, automatic self-setting shutter, arranged for two speeds. Back is fitted for film-pack, which may be obtained from photo supply dealers.

Size, 5 1/2 x 4 1/2 x 3 in.; takes a picture 2 1/4 x 3 1/4 in.



No. 210

Folding Screens.

No. 210. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25.

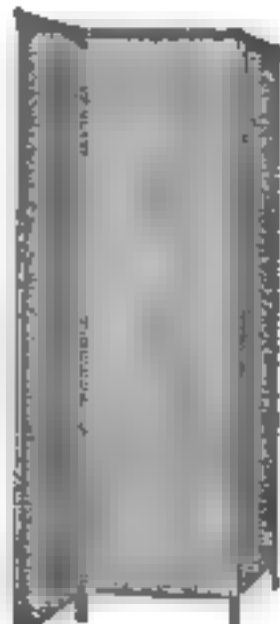
Frame is of solid Oak, with Golden-Oak finish. The center fold is 5 ft. high and 18 in. wide; side folds are each 4 ft. 9 in. high and 18 in. wide. The filling is of Silkoline. Choice of Red or Green in floral designs. Useful, ornamental. Shipped knocked down.

No. 330. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.25.

A handsome, reversible three-panel Screen. Frame is solid Oak with Golden-Oak finish. Panels are 18 x 65 in., covered on both sides with the best quality of burlap. Choice of Green or Red. Screen is absolutely light-proof.



No. 710.



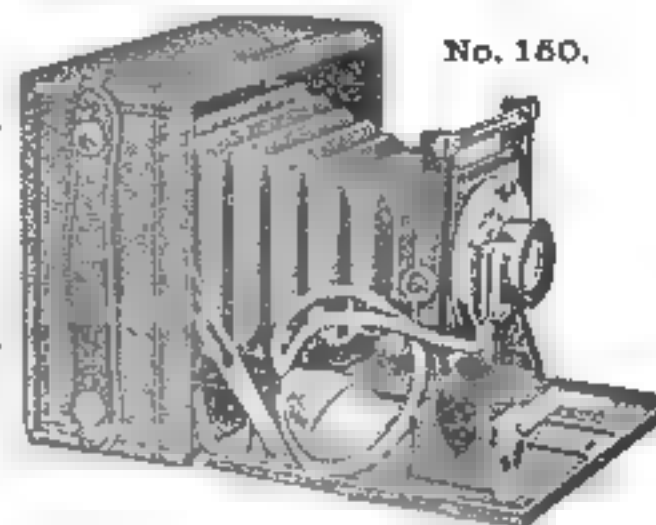
No. 330.

Cameras.**Chautauqua Folding Camera No. 150.**

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50. To mail, 36 cts. postage required.

Takes a picture 4 x 5 in. The latest improved up-to-date Camera, complete, compact and convenient; folds into the small compass of 2 1/2 x 5 1/2 x 6 1/2 in. and weighs 2 lbs.

Camera has a very finely-corrected, double, Rapid Rectilinear Wollensak lens, fitted with an automatic self setting shutter, with Iris diaphragm arranged for three speeds. Both bulb-and-tube and finger release. Lens-holder has mortised wood supports with nicked brace across top and automatic focusing-lock. The front, containing lens and shutter, can be raised or lowered, and is fixed by a set-screw. The leather-handled case is covered with fine, black, seal-grain leather; ebonized hand-polished woodwork; nickel-plated trimmings; black leather bellows. Detachable back with door and ground-glass for focusing. Piano hinge. A reversible hooded finder and two tripod-sockets. One double plate-holder, and a complete instruction-book free with each Camera. Film-Packs can be used with the aid of a Film-pack Adapter, which may be obtained from photo supply dealers.



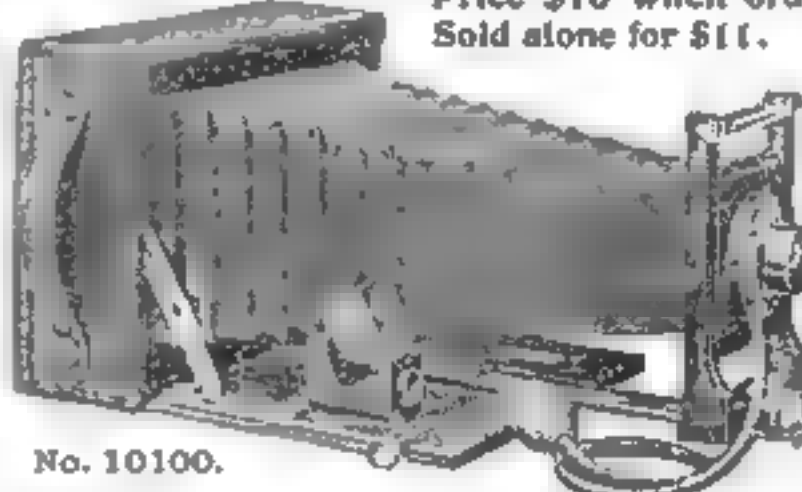
No. 150.

No. 250. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50. To mail, 33 cts. postage required.

Same as Camera No. 150, except lens-holder is of metal nickel-plated, not adjustable for height, and takes a picture 3 1/4 x 5 1/4 in. (Postal-card size). Outside measurement folded, 7 x 4 1/2 x 2 1/2 in.

Chautauqua Extension Camera No. 10100.

Price \$10 when ordered with Products, see page 3. Sold alone for \$11.



No. 10100.

in. Complete, with one double plate-holder and instruction-book.

Film-Packs can be used with the aid of a Film-pack Adapter, which may be obtained from photo supply dealers.

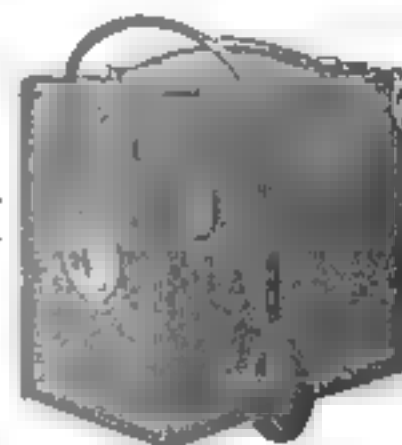
Takes a picture 5 x 7 in. Similar in material construction and finish to the Chautauqua Folding Camera No. 150. Has triple convertible lens from which either front or rear section can be removed and used alone as a long-focus lens. Has self-locking rack-and-pinion focusing-device with extension base and bellows; swing back or bed. Size, closed, 2 1/2 x 6 1/2 x 8

Film-Pack Camera No. 430.

Price \$3 when ordered with Products, see page 3. Sold alone for \$3.25. To mail, 20 cts. postage required.

Takes a picture 3 1/4 x 4 1/4 in. Has automatic, self-setting shutter, arranged for two speeds; bulb-and-tube and finger release. Achromatic fixed-focus lens. Enclosed in a substantial box, covered with seal-grain black imitation-leather with genuine-leather handle. Has two tripod-sockets. Size, 6 x 5 1/2 x 4 in.

Back is fitted for film-pack, which may be obtained from photo supply dealers.



No. 430.

Chautauqua Pocket Camera No. 350.

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50. To mail, 27 cts. postage required.

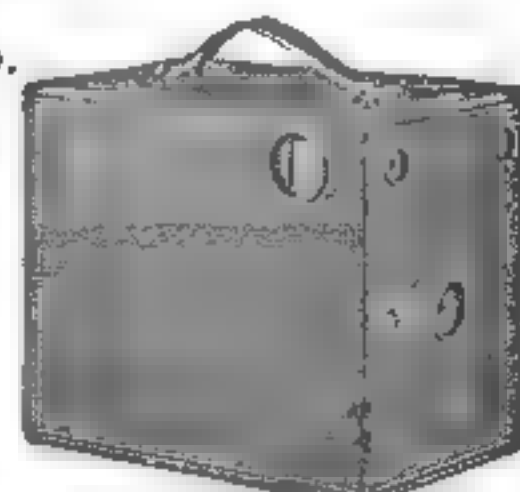
Takes a picture 3 1/4 x 4 1/4 in. Fitted with three-speed automatic Wollensak shutter, single achromatic lens and two tripod-sockets. Back is fitted with door and ground-glass screen for focusing. All trimmings, including piano-hinge, are nickel-plated. Covered with seal-grain, black leather. Inside of box, hooded finder and bed are of hardwood, ebony finished.

Complete with one double plate-holder and one film-pack adapter fitted to receive film-pack containing 12 non-curling orthochromatic films, as easily treated as glass plates. Size, 5 1/2 x 4 x 2 in.

Chautauqua Box Camera No. 220.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.30. To mail, 46 cts. postage required.

Substantial box covered with seal-grain, black imitation-leather; genuine-leather handle. Size, 5 1/2 x 8 x 7 in.; takes a picture, 4 x 5 in. Has automatic self-setting shutter, arranged for two speeds; fitted with Wollensak achromatic lens. Two tripod-sockets. An instruction-book and one double plate-holder accompany each Camera. Will hold two extra plate-holders.



No. 220.

Each Camera is equipped with view-finder and includes A "Manual of Photography".

Silver-Plated Hair-Receiver No. 110.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20. To mail, 15 cts. postage required.

A beautiful and useful ornament for a lady's dressing-table, in a flower design; French Gray finish. Matches Brush-Comb-and-Mirror-Set No. 240. Height, 2½ in., diameter, 4¾ in.



No. 110.

No. 210.

**Silver-Plated Puff-Box No. 210.**

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25. To mail, 10 cts. postage required.

Made of Britannia-metal, quadruple-plated with pure silver, gold-lined; lacquered to prevent tarnishing. Height, 2½ in.; diameter, 3½ in. Swansdown puff included. French-gray finish; matches Brush-Comb-and-Mirror-Set No. 240.

Manicure Set No. 120.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25. To mail, 24 cts. postage required.

Includes one 4-in. Nail-Buffer, one Nail-File, one Cuticle-Knife with ebony handles; two glass Enamel-Pots, with ebony covers; handles and covers have sterling-silver mounts securely fastened on. One pair steel Cuticle-Scissors and ebony Hoof-Stick. Packed in cloth-lined hinged wood box with black seal-grain leatherette covering.

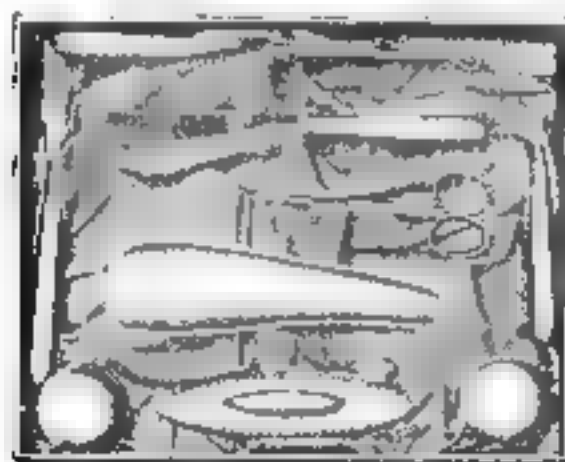


No. 120.

Manicure Set No. 220.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25. To mail, 22 cts. postage required.

Includes two Enamel-Pots, one each 4-in. Nail-Buffer, flexible Nail-File, Corn-Knife, Cuticle-Knife, Shoe Horn, Hook and one pair steel Cuticle-Scissors. Enamel-Pots, Shoe-Horn and all handles, except of scissors, are of White Pyralin. Packed in cloth-lined box. Matches Brush-Comb-and-Mirror-Set No. 320.

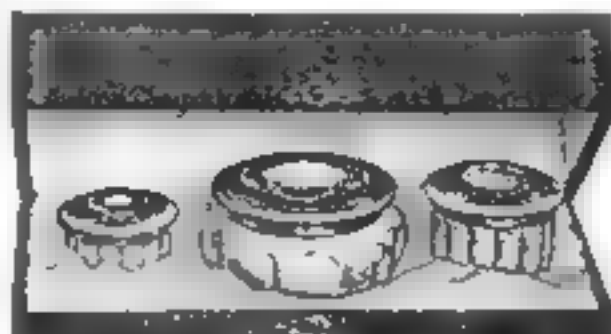


No. 220.

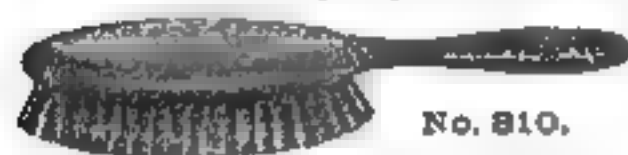
Silver-Plated Dresser-Set No. 320.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.50.

Consists of Puff-Box with puff, Hair-Receiver and Pomade Jar, all of crystal glass, with covers of quadruple silver-plated white Britannia-metal. Design and finish matches Brush-Comb-and-Mirror-Set No. 340. Lacquered to prevent tarnishing. Cloth-lined box.



No. 320.

Prophylactic Hair-Brush No. 310.

No. 310.

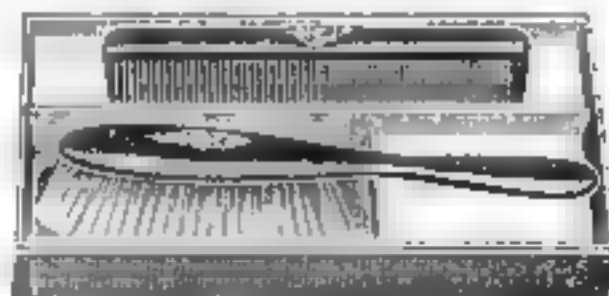
Back and handle are of Black Walnut, chemically treated to prevent shrinking or checking; rubbed finish.

Face is of Aluminum, set with 13 rows of black, extra-stiff, India bristles of lengths varying from ¼ to ¾ in., and is held securely in place by four round-head aluminum rivets. Length, 9¾ in.

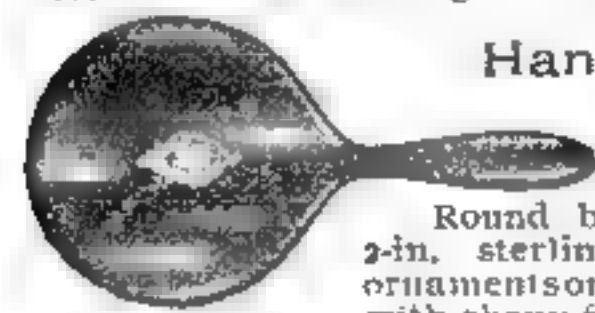
Brush-and-Comb-Set No. 410.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.15. To mail, 9 cts. postage required.

Handsome Brush, 9 in. long and 2¾ in. wide. Fine Ebony back with sterling-silver mounting. Eleven rows of long white bristles, securely anchored in place. Black pyralin Comb, 7½ in. long, decorated with sterling-silver ornament. In nice box.



No. 410.



No. 510.

Hand-Mirror No. 510.

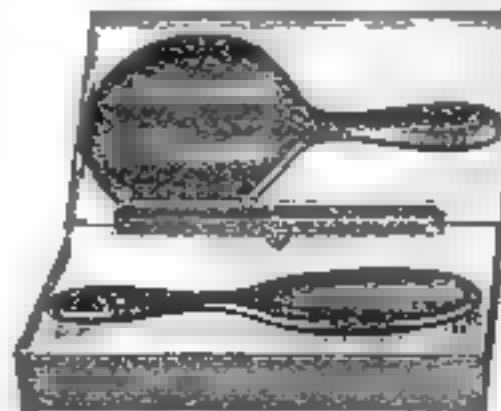
Price \$1 when ordered with Products, see page 3. Sold alone for \$1.15. To mail, 18 cts. postage required.

Round beveled-plate Mirror 6 in. in diameter; has 2-in. sterling-silver ornament on back, that matches ornament on Brush-and-Comb-Set No. 410. Solid wood back, with ebony finish.

Brush - Comb - and-Mirror-Set No. 610.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20. To mail, 20 cts. postage required.

A round beveled plate Mirror, 5 in. in diameter, extreme length, 10 in.; oval Brush, 9¾ in. long, 2¾ in. wide, with eleven rows of white bristles set in water-proof cement, and a 7-in. ebony-finished pyralin Comb. Brush and Mirror have solid wood backs, enameled in ebony finish. Boxed.

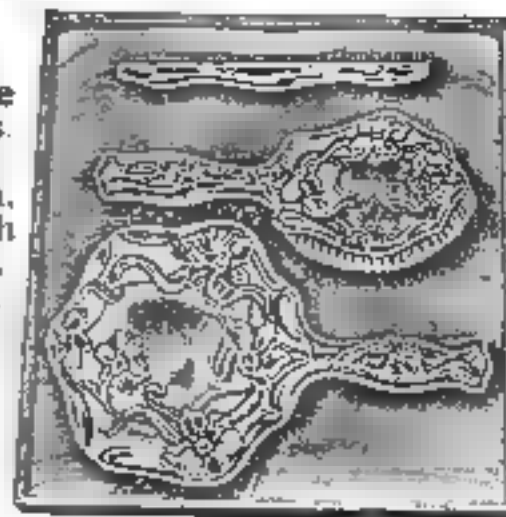


No. 610.

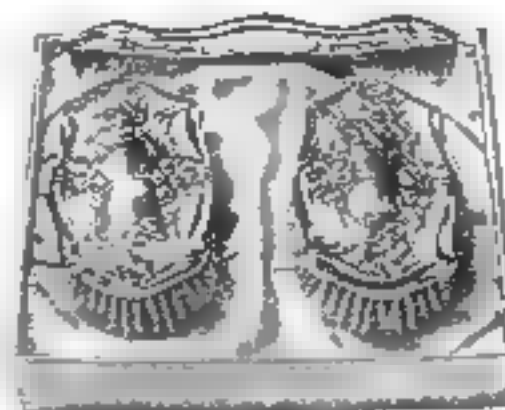
Silver-Plated Brush-Comb-and-Mirror-Set No. 240.

Price \$4 when ordered with Products, see page 3. Sold alone for \$4.40. To mail, 48 cts. postage required.

Beautiful flower design in French Gray finish. Made of Britannia-metal quadruple-plated with pure silver, lacquered to prevent tarnishing. Brush is 9 in. long with thirteen rows of real white bristles drawn with non-corrosive wire; Mirror is 10½ in. long with 5-in. round beveled-plate mirror; pyralin-tortoise Comb, 7½ in. long with fancy mounting. Boxed.



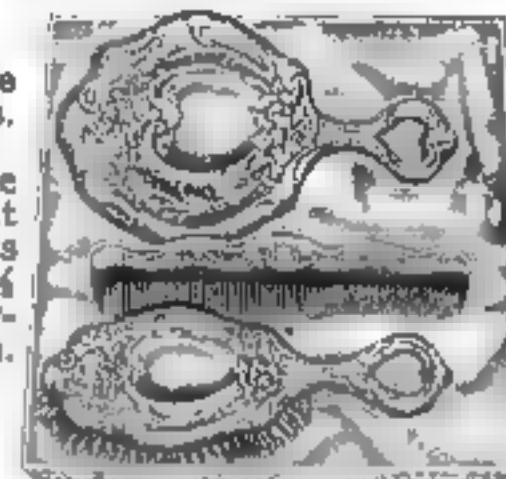
No. 240.

Man's Silver-Plated Brush-and-Comb-Set No. 233.

No. 233.

Price \$3.30 when ordered with Products, see page 3. Sold alone for \$3.60. To mail, 21 cts. postage required.

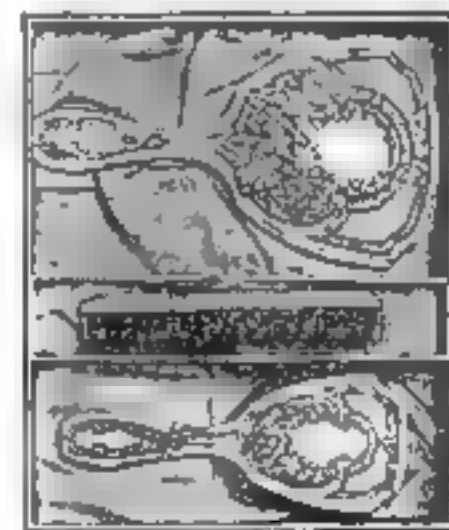
Design and finish matches Brush-Comb-and-Mirror-Set No. 240. A beautiful copy of a sterling-silver design. Military Brushes, 5 in. long with 13 rows of pure-white bristles, wire-drawn. Man's short tooth pyralin-tortoise Comb, 7½ in. long, mounted. Lacquered to prevent tarnishing. All in cloth-lined box.

Brush-Comb-and-Mirror-Set No. 130.

No. 130.

Price \$3 when ordered with Products, see page 3. Sold alone for \$3.30. To mail, 42 cts. postage required.

Made of German Silver, plated with pure silver. French Gray finish, lacquered to prevent tarnishing. Brush is 8 in. long and has 14 rows of white bristles. Pyralin-tortoise Comb, 7½ in. long with fancy mounting. Round beveled-plate mirror, 4¾ in. in diameter, 8¾ in. long. Packed in cloth-lined box.

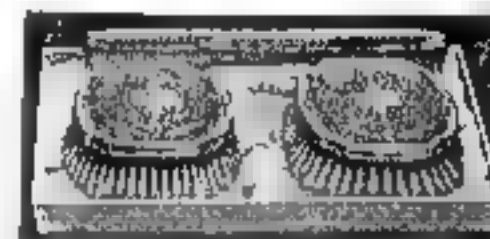
Silver-Plated Brush-Comb-and-Mirror-Set No. 340.

No. 340.

Price \$4 when ordered with Products, see page 3. Sold alone for \$4.50. To mail, 36 cts. postage required.

Made of Britannia-metal quadruple-plated with pure silver, lacquered to prevent tarnishing. Bright burnished finish, with engine turned and engraved design of great beauty in front and back. Made extremely thin, measuring only ¼ in. in thickness.

Brush is 8¾ in. long with 15 rows of real white bristles drawn with non-corrosive wire. Mirror is 10½ in. long with 5-in. round beveled-plate mirror; pyralin-tortoise Comb, 7½ in. long with fancy mounting. Cloth-lined box.

Man's Silver-Plated Brush-and-Comb-Set No. 335.

No. 335.

Price \$3.50 when ordered with Products, see page 3. Sold alone for \$3.85. To mail, 18 cts. postage required.

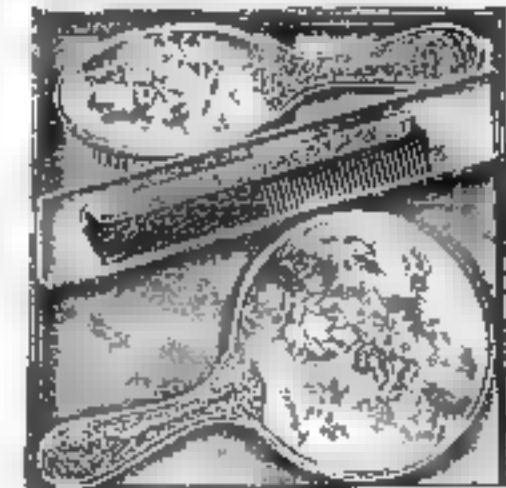
Design and finish same as Brush-Comb-and-Mirror-Set No. 340. Brushes are 4¾ in. long, with 13 rows of pure-white bristles, wire-drawn. Man's short-tooth pyralin-tortoise Comb, 7½ in. long, mounted. Lacquered to prevent tarnishing. In cloth-lined box.

Silver-Plated Brush-Set No. 420.

No. 420.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.40. To mail, 14 cts. postage required.

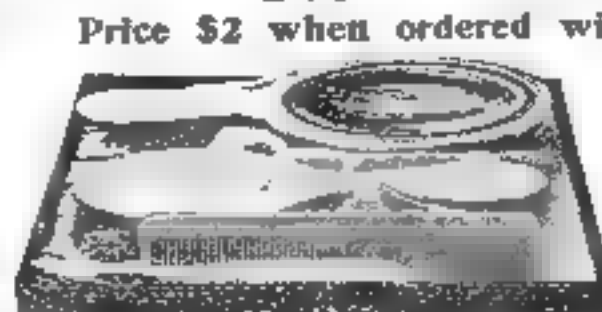
Design and finish same as Brush-Comb-and-Mirror-Set No. 340. Consists of one Cloth-Brush 7 in. long, with 9 rows of white bristles, 1¼ in. long; one Hat-Brush, 5¾ in. long, with 7 rows of white hair-bristles, 1¾ in. long, securely wired in position. Lacquered to prevent tarnishing.

Brush-Comb-and-Mirror-Set No. 413.

No. 413.

Price \$1.30 when ordered with Products, see page 3. Sold alone for \$1.50. To mail, 27 cts. postage required.

Set consists of Brush, 8¾ in. long, with eleven rows of fine white bristles; 7-in. White pyralin Comb, and 5-in. round, beveled-plate Mirror, with embossed metal mountings, choice of silver- or gold-plate. Lacquered to prevent tarnishing. Brush and Mirror have hand-decorated china backs. Boxed.

Brush-Comb-and-Mirror-Set No. 520.

No. 520.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25. To mail, 26 cts. postage required.

A strong serviceable set mounted in white pyralin. Brush is 9¾ in. long with 13 rows of white bristles, 1 in. exposed Comb, 7½ in. long. Oval beveled-plate mirror, 3¾ x 5½ in., 10 in. long. Packed in cloth-lined leatherette-covered box.

Torrey Razors.

Mailed, postpaid

Made of S. & C. Wardlow's English Steel. Guaranteed by the American makers to give absolute satisfaction in use. Handles have locking-device to hold blade in closed position.

No. 120.

No. 120. Price \$2 when ordered with Products, see page 3.

A high class Razor. Has a $\frac{5}{8}$ -in. blade with fancy back; etched on one side "Full Double Concave" on gold back-ground. Crocus polished to a perfect gloss. Tang is faced with genuine pearl, lettered with makers' name and famous trade-mark. Celluloid-Pearl handle

No. 210. Price \$1 when ordered with Products, see page 3.

Blade, $\frac{5}{8}$ in. wide, with double-gimped, etched tang ground on stones, $1\frac{1}{2}$ in. in diameter and full crocus-polished all over. Choice of Black, Shell or White Celluloid handles.

No. 110.

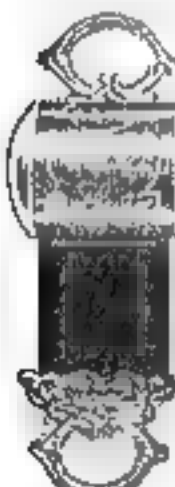
Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25. Mailed, postpaid "Carbo-Magnetic" Razor with $\frac{5}{8}$ -in. blade, extra hollow ground, very hard and very thin. In metal-capped box.

Carbo-Magnetic Razor No. 110.

Special Ever-Ready Safety-Razor No. 310, with 22 Blades.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25. To mail, 5 cts. postage required

Nickel-plated frame. Rubberoid handle, metal stopping-shank. Twenty-two Ever-Ready wafer blades with keen edges, are included, all packed in a cloth-lined, hinged-cover box.



No. 410.

Automatic Razor Strop No. 410.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25. To mail, 11 cts. postage required.

Case and handles are the Van Dergh Silver-Plate Co.'s Quadruple Silver-Plated Ware, handsomely engraved.

Has a fine, horse-hide strop, 20 in. long, 2 in. wide; mounted on an easy-running, spiral-spring roller. Size, closed, $5\frac{1}{4}$ in. long, 3 in. wide.

Razor Strop No. 109.

Price 90 cents when ordered with Products, see page 3. Sold alone for \$1.10. Mailed, postpaid.

Made of genuine extra-heavy shell horse-hide, two strips, each $2\frac{1}{2}$ in. wide by 18 in. long; one black for sharpening, the other natural buff-color for finishing. Polished cow-hide handles, sewed on. Heavy nickel-plated Cavalry Swivel. Length over all, 25 in.

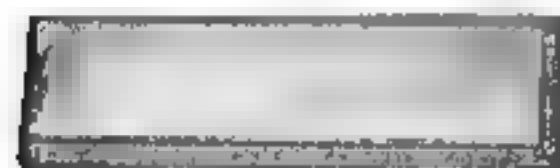


No. 109.

Razor-Hone No. 510.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.10. To mail, 16 cts. postage required.

Genuine Belgian stone with natural-slate base. Superior to all others for sharpening razors. Can be used with water or oil. Size of Hone, $7 \times 1\frac{1}{4}$ in. In covered-polished wood box, $7\frac{1}{4} \times 2\frac{1}{4} \times 1$ in.

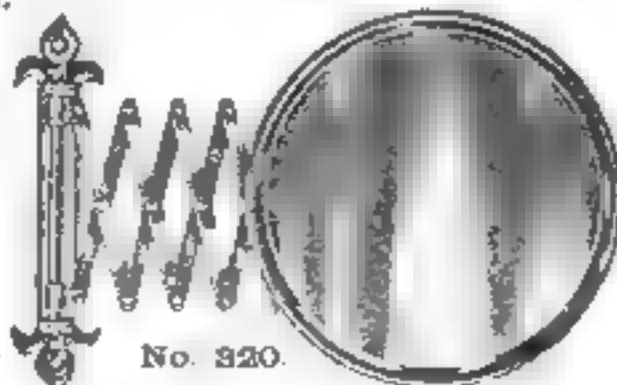


No. 510.

Shaving-Mirror No. 320.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

A French beveled-plate mirror, mounted in a nickel-plated brass frame. Has metal gate-extension and pivoted bracket, nickel-plated; adjustable from 5 to 24 in. Glass is pivoted to end of extension with set screw. Diameter of mirror, 8 in.



No. 320.

Shaving-Stand No. 230.

Price \$3 when ordered with Products, see page 3. Sold alone for \$3.50. To mail, 40 cts. postage required

Quadruple silver-plated frame, bright finish. Has 6-in. beveled-plate mirror, with beautifully engraved back. Extends from 14 to 19 in. in height. Complete with opal-glass shaving-cup and brush.



No. 230.

Shaving-Stand No. 220.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.35. To mail, 48 cts. postage required.

Extension stand and swinging mirror-frame are solid brass, nickel plated. Has a 6-in. beveled plate mirror. Adjustable from 14 $\frac{1}{2}$ in. to 21 in. high. Opal-glass shaving-cup and Larkin shaving brush included.



No. 220.

Silver-Plated Shaving-Cup and Brush No. 620.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25. To mail, 18 cts. postage required. Quadruple silver-plated Cup, with engraved repousse ornamentation on one side; polished finish; removable, hygienic, opal soap-cup with gilt edge. Brush is $4\frac{1}{2}$ in. long, has heavy, silver-plated handle.

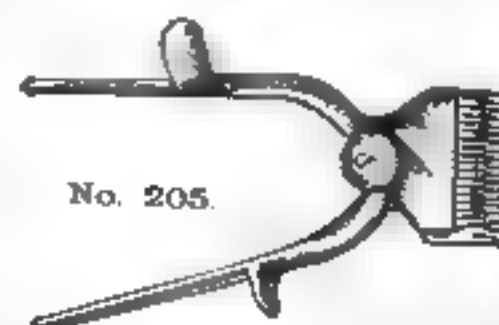


No. 620.

Hair Clipper No. 205.

Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents. To mail, 9 cts. postage required

Has nickel-plated handles and hardened steel blades, ground to a perfect fit, held in position by an automatic screw-adjustment. Nineteen teeth, passing twice with each movement of hand. Length, 6 in.

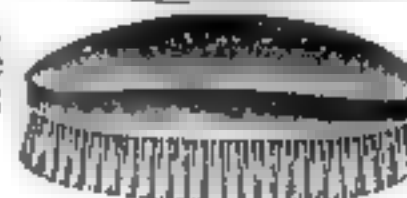


No. 205.

Military-Brushes No. 710.

One pair. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25. To mail, 9 cts. postage required.

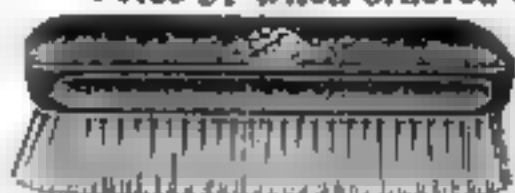
Solid one-piece ebony backs, $2\frac{1}{2} \times 4\frac{1}{2}$ in., with natural, hand-rubbed finish. Nine rows of stiff, white bristles varying in length from $\frac{1}{4}$ in. downward; drawn by hand. Made in Japan.



No. 710.

Cloth-Brush No. 810.

Price \$1 when ordered with Products, see page 3.



No. 810.

Sold alone for \$1.15. Mailed, postpaid. Real-Ebony concave back with attractive sterling-silver mounting. Eleven rows of long white bristles. Brush is $7\frac{1}{2}$ in. long; $1\frac{1}{4}$ in. wide.

Silver-Plated Brush-Set No. 720.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25. To mail, 12 cts. postage required.

Design and finish match Brush-Comb-and-Mirror-Set No. 240 on page 128.

Set consists of one Cloth-Brush, $7\frac{1}{2}$ in. long, with 9 rows of white bristles, $1\frac{1}{4}$ in. long; one Hat-Brush, $5\frac{1}{2}$ in. long with 7 rows of white hair-bristles. Bristles are securely wired in position



No. 720.

Atomizer No. 105.

Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents. To mail, 7 cts. postage required.

An article unexcelled for economical use of perfumes and toilet waters. Pressed crystal glass, in cut-glass design. Nickel-plated top with white rubber bulb. Height, $4\frac{1}{2}$ in.; diameter, $2\frac{1}{2}$ in.



No. 105.

Medicinal Atomizer No. 205.

Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents. To mail, 10 cts. postage required

An Atomizer for spraying the throat, nose or larynx. A continuous spray. May be used with water or oil

Has hard-rubber tube and connections; three hard-rubber tips; large rubber bulb with valve. Glass bottle, 3 in. in diameter



Hot-Water Bottles

All of purest rubber. No finer bottles made. No. 205.

No. 309. Price 90 cents when ordered with Products, see page 3. Sold alone for \$1.10. To mail, 16 cts. postage required.

Red Rubber trimmed with white. Cloth insertion. 2-qt. size

Combination Water Bottle and Syringe No. 210.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25. To mail, 20 cts. postage required

A White Rubber Bottle; $5\frac{1}{2}$ ft. of tubing; 3 hard-rubber rapid flow pipes that screw into hard-rubber connection, permanently fastened in tubing. Can be changed instantly from Hot-Water Bottle to Syringe. 2-qt. size.



No. 309.

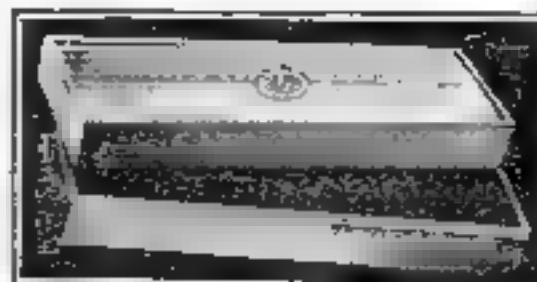


No. 210.

Fountain Syringe No. 310.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20. To mail, 15 cts. postage required

A White Rubber Bottle; $5\frac{1}{2}$ ft. of tubing; 3 hard-rubber rapid-flow pipes. 2-qt. size.



No. 310.

Nursery Rubber Sheeting No. 305.

One square yard. Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents. To mail, 17 cts. postage required.

Sanitary white rubber sheeting; light weight and waterproof, sterilized in live steam; wrapped, sealed and packed in box



No. 310.

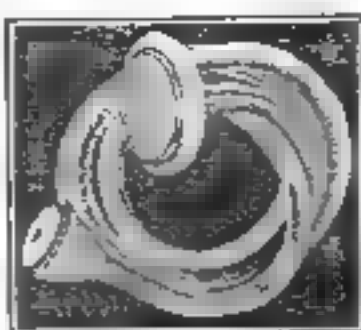
NICKEL-PLATED BATH-ROOM FITTINGS.

Made of Brass, Nickel Plated and highly polished. Complete with nickel-plated and polished brass screws. Bath-Spray No. 209.

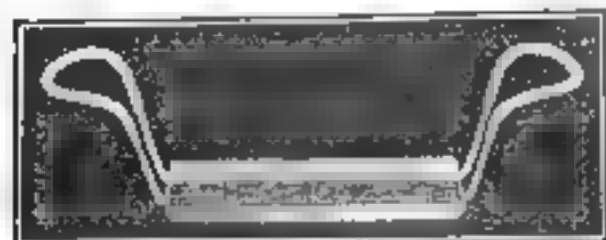
Price 90 cents when ordered with Products, see page 3. Sold alone for \$1.10. To mail, 18 cts. postage required.

Affords the luxury of a shower-bath. Has a $2\frac{1}{2}$ -in. brass, nickel-plated sprinkler, rubber-bound, and five feet of white rubber tubing.

Moulded, soft-rubber connection fits tightly over faucet.



No. 209.



No. 210.

Bath-Tub Seat No. 210.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25.

Seat is made of solid Oak with 3 coats best varnish, hand-rubbed. Hanger-rods are of heavy steel, nickel-plated and covered with rubber tubing; reversible; is adjustable to any size tub. Size, $5\frac{1}{2} \times 16\frac{1}{2} \times 1$ in. thick.

Sponge- and Soap-Holder No. 310.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25. To mail, 21 cts. postage required.

To hang from side of Bath-tub and adjustable to any tub. Has patented easy-slide soap-tray. Length, $10\frac{1}{2}$ in.; width, 5 in.



No. 410.

Soap-Dish and Tumbler-Holder No. 410.

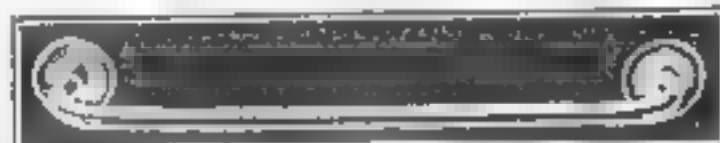
Price \$1 when ordered with Products, see page 3. Sold alone for \$1.15. To mail, 12 cts. postage required.

Extreme height, $6\frac{1}{2}$ in.; width, 5 in.; projects $5\frac{1}{2}$ in. from wall.

Towel-Bar No. 505.

Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents. To mail, 12 cts. postage required.

$\frac{1}{2}$ -in. Tubing, with $2\frac{1}{2}$ -in. wall-plates. Length, 18 in.; projects $4\frac{1}{2}$ in. from wall.

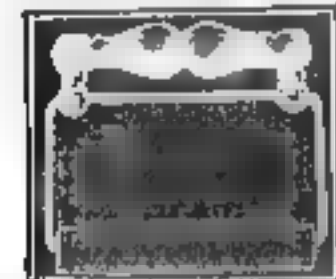


No. 505.

Toilet-Paper Holder No. 605.

Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents. To mail, 10 cts. postage required.

The roller is of ebonyized wood, 5 in. wide.



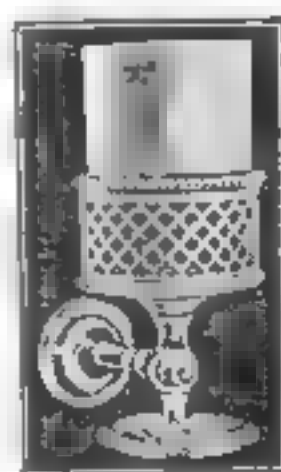
No. 605.

Tumbler- and Tooth-Brush-Holder No. 610.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.15. To mail, 16 cts. postage required.

Complete including glass tumbler. Height with tumbler, $6\frac{1}{2}$ in.; projects $4\frac{1}{2}$ in. from wall.

The tooth-brush bracket will hold 6 brushes.

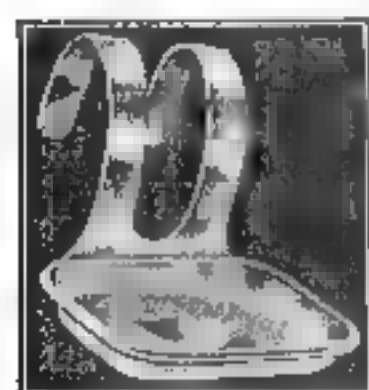


No. 610.

Soap-Holder No. 705.

Price 50 cents when ordered with Products, see page 3. Sold alone for 65 cents. To mail, 14 cts. postage required.

To hang from side of Bath-tub and adjustable to any tub. Length, 5 in.; width, $3\frac{1}{2}$ in.



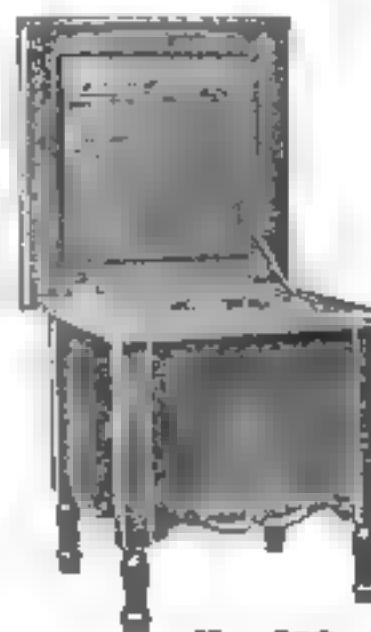
No. 705.

Commode No. 233.

Price \$3.30 when ordered with Products, see page 3. Sold alone for \$3.60.

Made of solid Oak, Golden-Oak finish, top and seat rubbed. Height, $17\frac{1}{2}$ in. Top, 19 in. square. The close-fitting round cover is $10\frac{1}{2}$ in. in diameter. Has enameled steel pan.

A commode is a great convenience in houses not equipped with modern plumbing, or for the sick-room.



No. 233.

Bed-Pan No. 710.

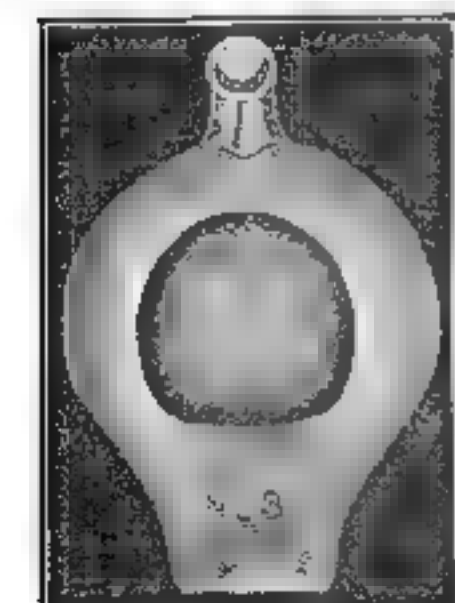
Price \$1 when ordered with Products, see page 3. Sold alone for \$1.

Made by Buffalo Pottery. Hard white vitreous body and glaze, guaranteed not to craze.

Commode-Pail No. 112.

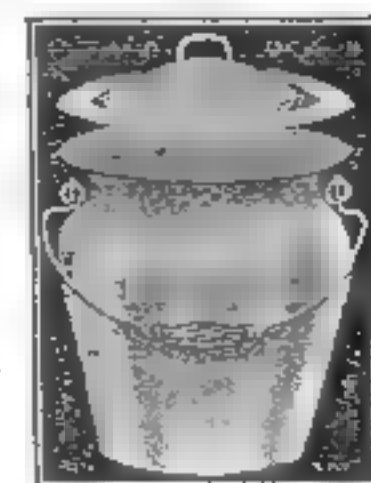
Price \$1.20 when ordered with Products, see page 3. Sold alone for \$1.40.

A sanitary, steel Commode-Pail. Both inside and outside nicely finished in white enamel. Has close-fitting cover. Heavy wire bail with varnished wood handle. Height of pail, 10 in. Diameter, 10 in. Capacity, 12 qts.



No. 710.

handle. Height of pail, 10 in. Diameter, 10 in. Capacity, 12 qts.



No. 112.

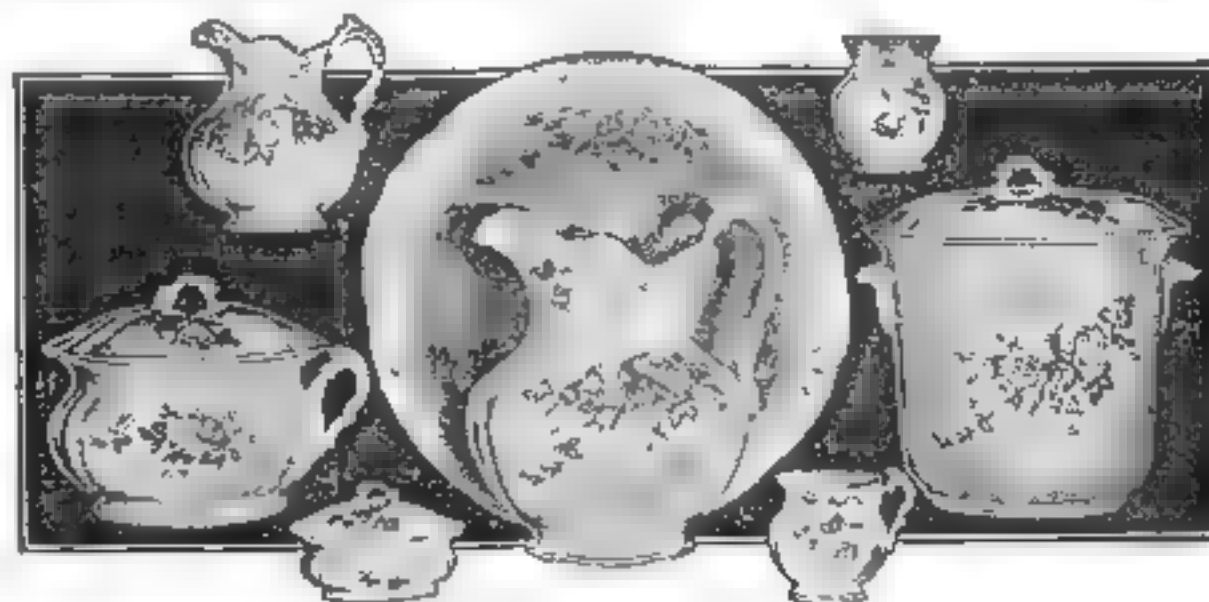
Toilet-Sets.

These beautiful Sets are made by the Buffalo Pottery, in the highest grade of American semi-vitreous porcelain. Have imperishable lustrous glaze, guaranteed not to craze. Bowls have roll-edge and handles.

Ten-piece Set consists of Wash Bowl and Pitcher, Chamber with cover, Soap-Dish with cover and drainer, small hot-water Pitcher, Brush-Vase and Shaving-Mug. Twelve-piece Set has, in addition, a Slop-Jar and cover.

Nine-Piece Set, same composition as ten-piece set, except soap-dish has ribbed-bottom and no drainer.

Eleven-Piece Set, same composition as twelve-piece set, except soap-dish has ribbed-bottom and no drainer.



TWELVE-PIECE TOILET-SET

No. 230. Cairo Ten-Piece Set. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.30.

No. 150. Cairo Twelve-Piece Set. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.

Sets Nos. 230 and 150 have white body, decorated with a cluster of June roses in Red-and-Yellow and natural green leaves, with stems and background of a beautiful Brown. Handles and edges are traced in gold.

No. 330. White-and-Gold Ten-Piece Set. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.40.

No. 250. White-and-Gold Twelve-Piece Set. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.

Sets Nos. 330 and 250 have plain white body, illuminated with gold.



ELEVEN-PIECE TOILET-SET.

No. 222. Hero Nine-Piece Set. Price \$2.20 when ordered with Products, see page 3. Sold alone for \$2.50.

No. 130. Hero Eleven-Piece Set. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.50.

Sets Nos. 222 and 130 have white body with underglaze decoration of sprays of Green Chrysanthemums.

Toilet-Stand No. 350.

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.40.

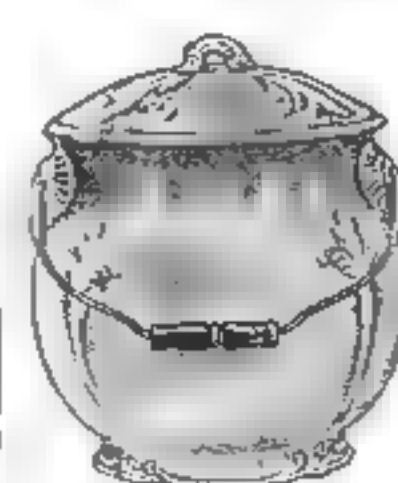
Made of heavy tin, white enameled. An accessory of great convenience; especially adapted to summer homes, cottages and farm-houses.

Complete with removable wash-basin, $13\frac{1}{2}$ in. in diameter; 9-in. slop-jar, capacity, 7 qts.; 8-in. water-pitcher, capacity, 7 pts.; soap-dish and drainer. Has hinged top and front-door; towel-rack on inside of door. Height, 30 in.; diameter, $15\frac{1}{2}$ in.

Slop-Jar No. 110.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25.

An absolutely sanitary, non-porous Slop-Jar. Made of semi-porcelain ware, hand-glazed finish. Has cover and wire bail with black enameled wood handle. Height, $11\frac{1}{2}$ in.; extreme width, $9\frac{3}{4}$ in. Weight, $6\frac{3}{4}$ lbs.



No. 110.

Foot-Tub No. 211.

Price \$1.10 when ordered with Products, see page 3. Sold alone for \$1.25.

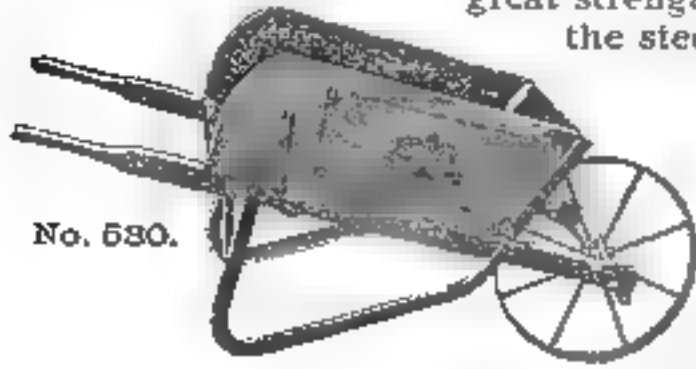
A sanitary foot-tub, made of best charcoal tin. Enameled white outside, light blue inside. Length, $19\frac{1}{2}$ in.; width, $15\frac{1}{2}$ in.; depth, $7\frac{1}{2}$ in.



No. 211.

Wheelbarrow No. 530.

Price \$3 when ordered with Products, see page 3. Sold alone for \$3.35. The legs are made of angle-steel, embracing comparative lightness and great strength. The wood sides fit perfectly into the steel frame, the steel itself forming the sockets for the side-boards.



No. 530.

Length of handles from bed to tip, 20 in.; length over all, 58 in.; length of bed, 25 in.; width at handle, 22 in.; width at wheel, 19½ in.; depth at wheel, 12 in. Wheel is 20 in. in diameter with 1½-in. round spokes and 1½ x 1½-in. tire. Shipped knocked down.

Tool-Holder No. 408.

Price 80 cents when ordered with Products, see page 3. Sold alone for 90 cents. To mail, 10 cts. postage required. Handle is machined from screw-steel, heavily nickel-plated, length, 5 in. Contains ten tools: 2 Chisels, 2 Screwdrivers, 3 Brad-awls, 1 Gouge, 1 Gimlet and 1 Reamer; all made of the best steel, highly tempered.



No. 408.

Yankee Spiral-Ratchet Screwdrivers.

No. 112. Price \$1.20 when ordered with Products, see page 3. Sold alone for \$1.40. To mail, 20 cts. postage required.



Simple, compact, strong, durable. Can be used as a rigid Screwdriver or to push or ratchet screws in or out without removing the hand from handle. Three Bits, of different widths, made of forged Steel properly tempered, with each tool. Length of tool with bit in chuck, 13½ in. closed; 19½ in. extended.

No. 317. Price \$1.70 when ordered with Products, see page 3. Sold alone for \$2. To mail, 24 cts. postage required.

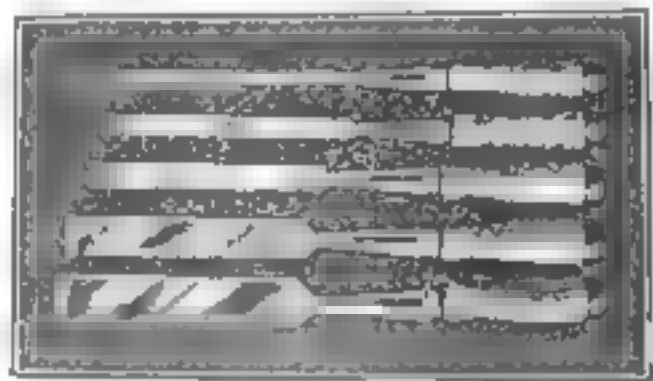
Yankee Screwdriver (described above), with 3 Bits, 1 Counter-sink, 1 Chuck and 8 Drill-Points 1/8 in. to 3/4 in., for boring hard or soft wood without splitting, for setting screws, brads, nails, etc.

Chisel-Set No. 310.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25.

Set consists of five socket-firmer Chisels, with leather-tipped Hickory handles. Sizes, one each, ¼, ½, ¾, 1, and 1½-in.

Made from the best crucible tool-steel; properly tempered and ground, finely finished.



No. 310.



No. 420.

Yankee Hand-Drill No. 420.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2. To mail, 24 cts. postage required.

A small Drill for light work. Has right-hand, left-hand and double ratchet-movement. Malleable-iron frame, three-piece hardened-steel jaws, cast gears with cut teeth. Will take a drill up to 1/8 in. Magazine for drills in hollow wood handle. Extreme length, 10½ in.

Straight Brace No. 405.

Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents. To mail, 25 cts. postage required.

Homized hardwood head and handle. Metal parts heavily nickel-plated; 8-in. sweep is of 1/8-in. cold-drawn steel.

Steel ferrules; cast-steel alligator jaws; will hold any size bit. Length, 13 in.

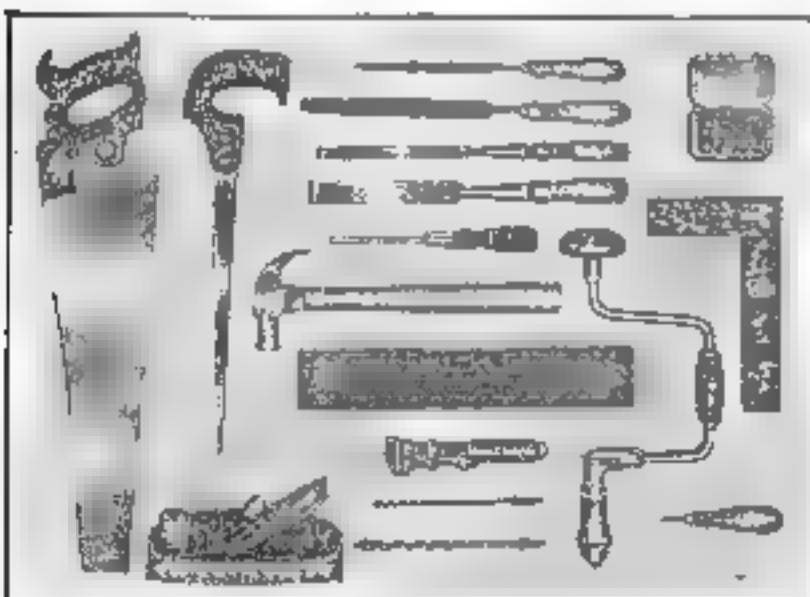


No. 405.

Household-Tool Set No. 350.

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

We have taken pains to select only standard-made tools, whose makers' names are a guarantee of the quality. Ask any hardware-dealer if better ones can be bought. Do not confound these tools with the cheap kinds usually offered as premiums. Set consists of:



No. 350.

- 1 No. 53 Atkins 20-in. Saw;
- 1 Atkins 12-in. Compass-Saw;
- 1 No. 1010 Lancaster Ball-bearing Ratchet-Brace, 10-in. sweep,
- 1 No. 0122 Stanley Plane;
- 1 each, No. 251 Witherby, 1/2 in. and 1 in. Socket Firmer-Chisel, leather head
- 1 each, No. 520 Snells solid-center Auger-bit, 1/4 in and 1/2 in.,
- 1 No. 7½ Cheney Hammer;

- 1 Stanley Try-Square, 7½-in.,
- 1 Stanley Level, 14 in.,
- 1 Arcade Taper-File, 6-in.;
- 1 Arcade Flat-File, 8-in.;
- 2 File-handles;
- 1 Stanley Screwdriver, 4-in.,
- 1 forged Monkey Wrench, wooden handle, 6-in.,
- 1 No. 61 Stanley 2-ft. Rule;
- 1 Brad-awl, 1/4-in.;
- 1 package Nails.

Man's Tool-Chest No. 630.

Price \$3 when ordered with Products, see page 3. Sold alone for \$3.50.

Every one who occasionally uses tools around the house appreciates the need of a good chest to keep them always in their proper place.

This Chest is made of Oak with Antique Oak finish. Has chest-lock, wrought-iron hinges and heavy-iron drop-handles. The partitioned tray is of red gum.

Inside measurements, 24 in. long, 12½ in. wide, 10 in. deep.

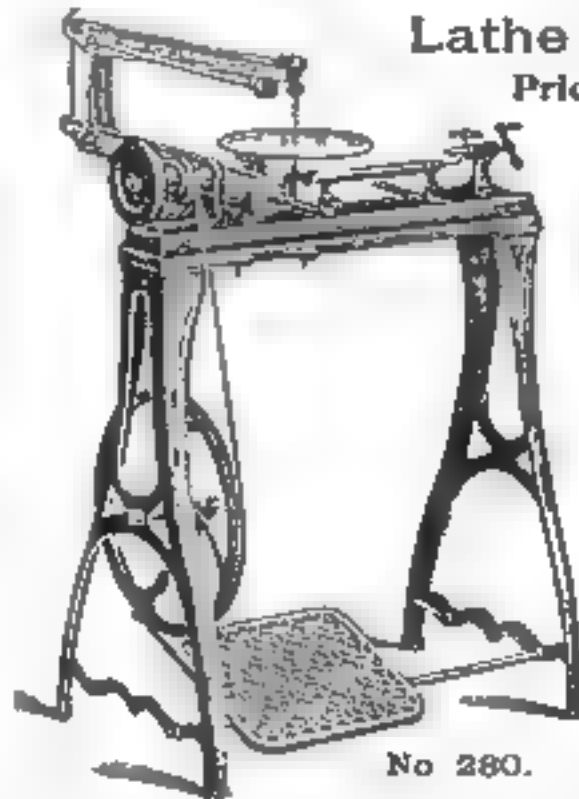


No. 630.

Lathe With Scroll-Saw No. 280.

Price \$8 when ordered with Products, see page 3. Sold alone for \$8.50.

The Lathe is patterned after the latest improved lathes used in the best machine-shops. The large driving-wheel has two speeds. It has a 2-in. face-plate, a spur-center, and screw-center for turning cups. On the outer side of pulley is a ¾ x 4½-in. emery-wheel. The tail-stock has a screw-feed center that fastens anywhere by a clamping arrangement. It has a long and short tool-rest, 3 turning tools, (2 Chisels, 1 Gouge,) 2 Wrenches and 6 Drills. Swing of lathe, 5 in.; length of bed, 24 in.; distance between centers, 13½ in. Height of bed from floor, 29 in.



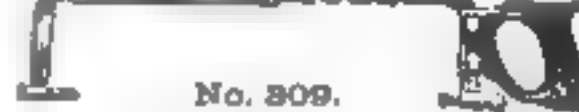
No. 280.

The scroll-saw attachment is secured to the Lathe-bed by one bolt and is easily put on or taken off. It has all the improvements and is designed especially for fine scrollwork. Twelve Saws are included.

Points in New Eng., Del and N. J. from Millers Falls, Mass. See paragraph 108.

Hacksaw Frame No. 309.

Price 90 cents when ordered with Products, see page 3. Sold alone for \$1.05. To mail, 25 cts. postage required.



No. 309.

Heavy, rigid, strong and practical. Made of steel, polished nickel finish. Can be adjusted for any length from 8 to 12 in. Has a 3½-in. depth of cut. Polished hardwood handle.

Combination Pocket-Knife No. 110.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.10. Mailed, postpaid.

H. H. H. Tool. Nine tools in one: Pocket-Knife, Leather-Punch, Swedging-Awl, Wire-Cutter, Wire-Pliers, Alligator-Wrench, Hoof-Hook, Screwdriver and Screw-Bit; all in form and size of an ordinary pocket knife. Length, 4½ in.

Invaluable to farmers, horsemen, mechanics and all workmen.



No. 110.

Pearl Penknife No. 105.

Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents. To mail, 2 cts. postage required.

American-made. Has two blades of first quality English Steel. Pearl handle, brass-lined. German-silver bolsters. Length, 3 in.

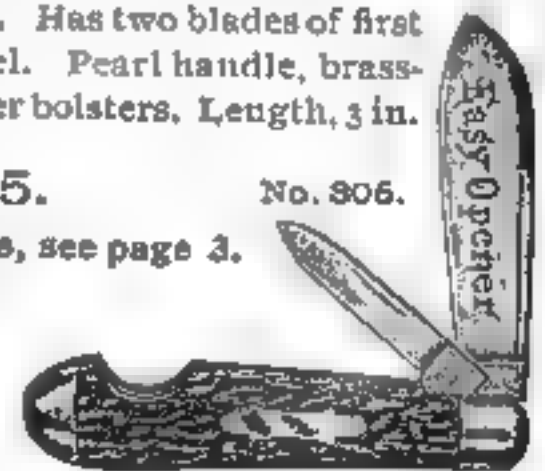


No. 105.

Jack-Knife No. 305.

Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents. Mailed, postpaid.

American-made Knife with two blades of finest English steel, full crocus-polished on both sides. Stag-handle, brass-lined; German-silver bolsters and name-plate. Length, 3½ in.



No. 305.

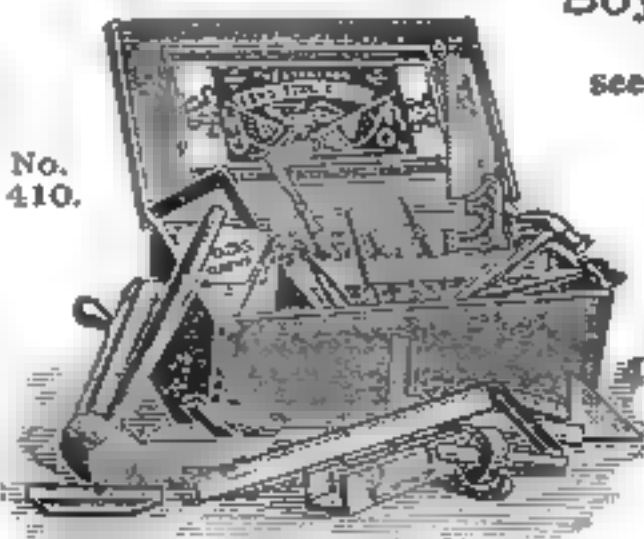
Boy's Chest of Tools No. 410.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25.

Contains 23 articles, one each:

Plane; Try-Square; Mitre-Box, Gauge; Tampion; Hatchet; Hammer, Nail-Set; Brad-awl, Gimlet; Pincers; Saw; Triangle; Mallet; Hand Screw; Rule; Chisel; Screwdriver; Iron Square; Bracket-Saw; Lead-Pencil; Crayon and package Nails, Tacks and Screws.

Substantial hinged Chestnut box, 18 x 9 x 6½ in., well-finished and equipped with handles; removable tray



No. 410.

Steel Fishing-Rods.

Made of the best oil-tempered steel. Enamelled dead-black non-reflecting finish. Perfect joints. Three joints and butt; German-silver guides; cork grip; reel-seat above hand. In stout cloth bag.

Nos 110 and 210.

Price \$1 each when ordered with Products, see page 3. Sold alone for \$1.20. Shipped, only by express, or mailed on receipt of 14 cts. postage.

No. 110. Length, 8½ ft.; weight, 8 oz.

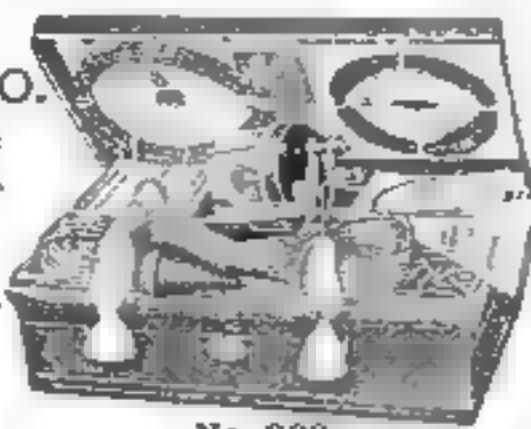
No. 210. Length, 6½ ft.; weight, 7 oz.

Fishing-Tackle Outfit No. 220.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.20. To mail, 31 cts. postage required.

Outfit consists of

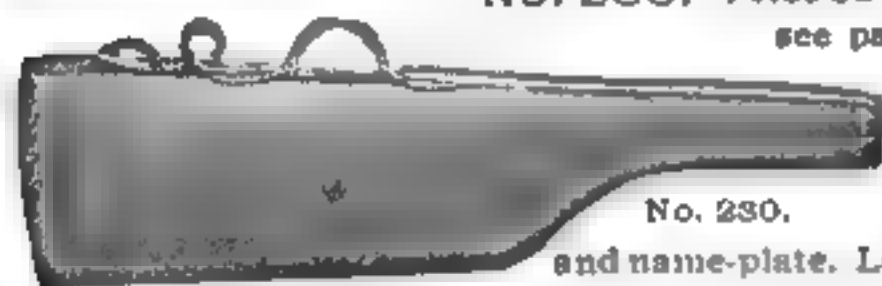
- 1 tin Tackle-box with handle and tray; size, 9¼ x 5¼ x 2½ in.
- 1 80-yd. double-multiplying Reel, rubber-capped.
- 25 yds. oiled-silk Line;
- ½ doz. each double-gut Perch- and Bass-Hooks.
- 1 double-gut Leader;
- 1 each nickel-plated fluted Trolling-Spoon, copper Kidney-Spoon, and fluted Casting-Spoon; 168 ft. of braided cotton Trolling-Line; 1 doz. assorted spiral-end sinkers; 1 painted cork Float; 1 Fish Scales



No. 220.

Leather Gun-Case for Rifle or Shotgun.

No. 230. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.40.

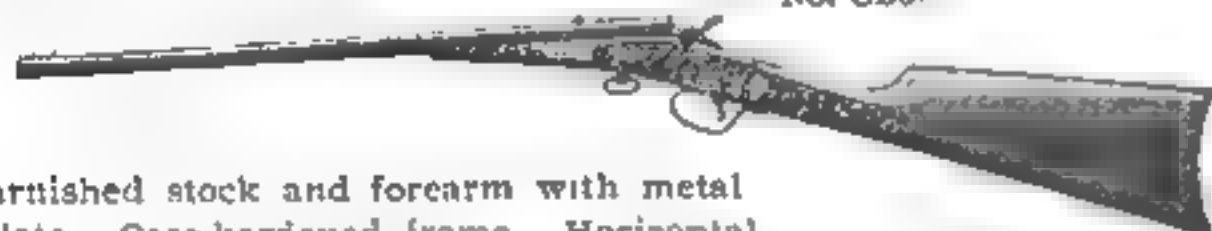


No. 230.

Heavy russet-Leather-Case, flannel-lined, with inside rod-pocket; brass-plated hasp or buckle-lock and name-plate. Leather sling and handle. First-class in every particular. Will fit a 30-in. barrel

Stevens Little Scout Rifle No. 320.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2. No. 320.

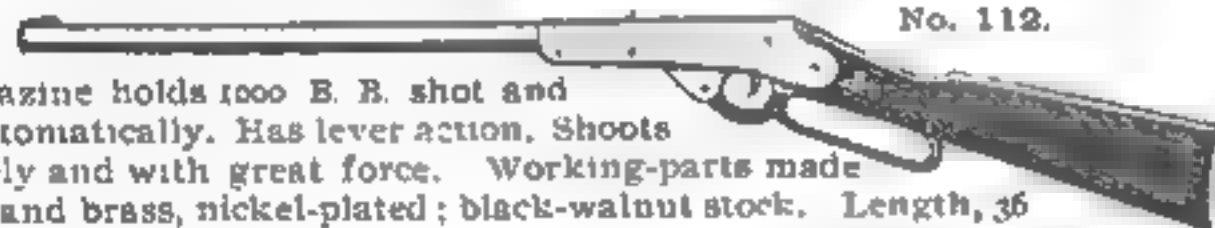


Varnished stock and forearm with metal butt-plate. Case-hardened frame. Horizontal shell-ejector. Has round barrel, 18 in. long, with open-rear and German-silver front-sights. Stock removable from barrel by loosening a thumb-screw.

Chambered for .22 Long-rifle rim-fire cartridge, but will shoot .22 long or .22 short rim-fire as well. Weight, 2¾ lbs.

1000-Shot Air-Rifle No. 112.

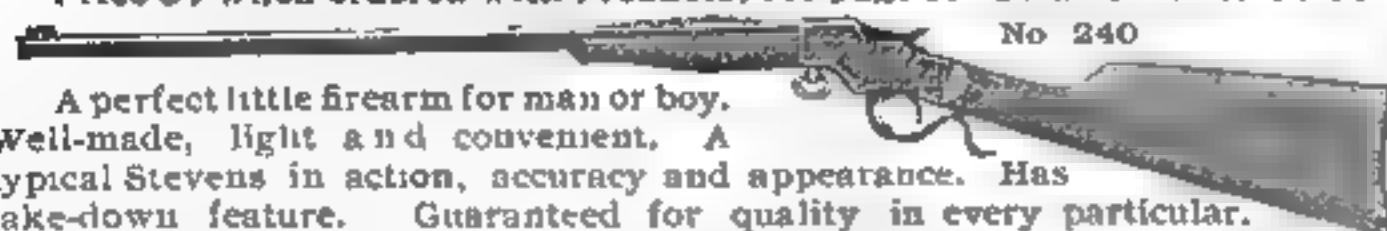
Price \$1.20 when ordered with Products, see page 3. Sold alone for \$1.40. No. 112.



Magazine holds 1000 B. B. shot and loads automatically. Has lever action. Shoots accurately and with great force. Working-parts made of steel and brass, nickel-plated; black-walnut stock. Length, 36 in. Weight, 3 lbs.

Stevens Favorite Rifle No. 240.

Price \$4 when ordered with Products, see page 3. Sold alone for \$4.50. No. 240.

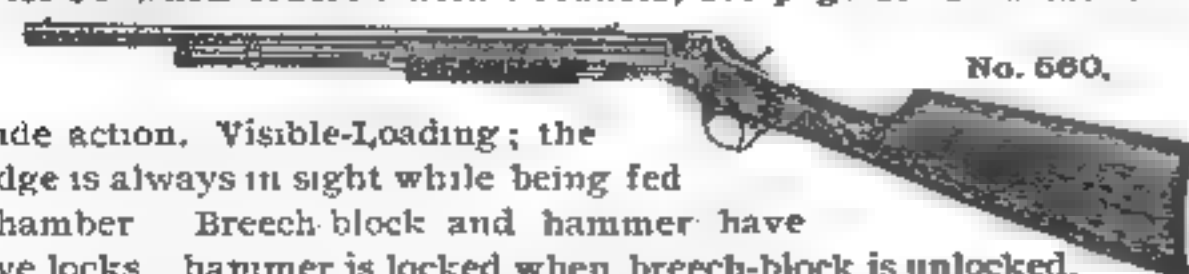


A perfect little firearm for man or boy. Well-made, light and convenient. A typical Stevens in action, accuracy and appearance. Has take-down feature. Guaranteed for quality in every particular. Length of barrel, 22 in. half octagon. Case-hardened frame, solid breech-block. The same care is taken in boring and rifling the barrels as in the high-priced rifles.

Choice of three calibers: .22 using .22 long-rifle, .22 short or C. B. cart. ridges, .25 using .25 Stevens short or long rim-fire; .32 using either the .32 short or .32 long rim-fire, inside or outside lubrication. Rocky Mountain front- and Sporting rear-sights. Weight, 4¼ lbs.

Stevens Repeating Rifle No. 560.

Price \$6 when ordered with Products, see page 3. Sold alone for \$7. No. 560.



Slide action. Visible-Loading; the cartridge is always in sight while being fed into chamber. Breech block and hammer have positive locks, hammer is locked when breech-block is unlocked.

Will repeat twelve 22-Cal. long-Rifle, or fifteen 22-Cal. shorts. Has bead front- and sporting rear-sight. Varnished stock, with rubber butt-plate; case-hardened frame; 20-in. round barrel; extreme length, 35 in.; weight, 4½ lbs.

Stevens Double-Barrel Hammerless Shotgun No. 20150.

Price \$15 when ordered with Products, see page 3. Sold alone for \$16.

Designed especially for those who wish a Gun of great efficiency, handsome appearance and fine work. The barrels are special prepared high-pressure steel, 12 gauge, 30 in. Frame is drop-forged and case-hardened; right barrel modified-choke; left barrel, full-choke. Guaranteed for nitro powder. Stock is of English walnut, with checked pistol-grip and forearm. Weight, about 7½ lbs.

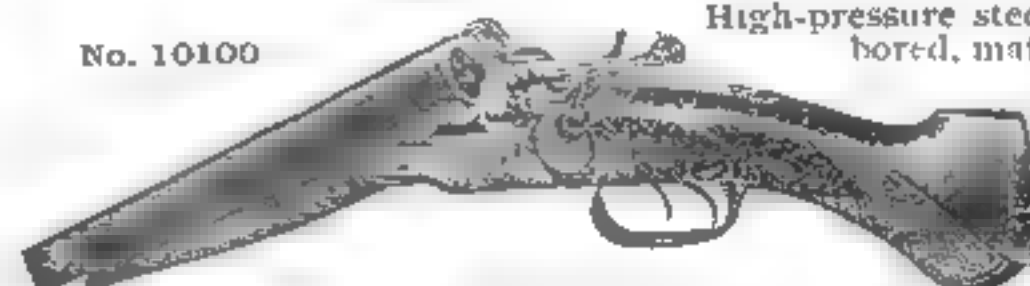


No. 20150.

Stevens Double-Barrel Hammer Shotgun No. 10100.

Price \$10 when ordered with Products, see page 3. Sold alone for \$11.85. No. 10100.

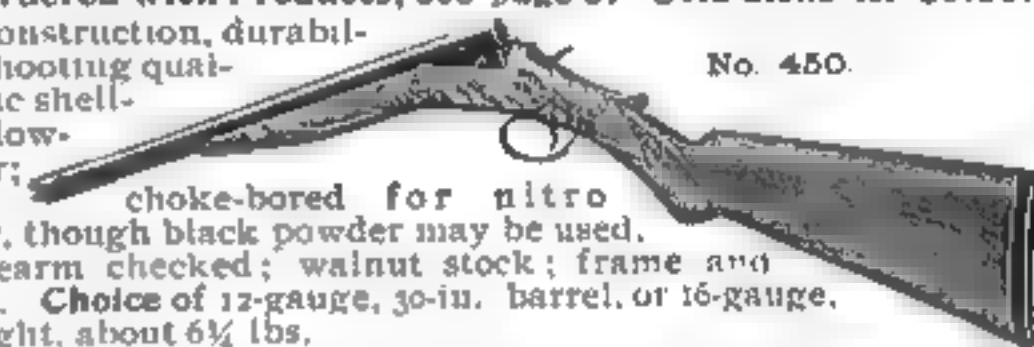
High-pressure steel Barrels, choke-bored, matted extension rib; 12 gauge, 30 in. Double-bolt action; low circular hammers, rebounding locks; parts drop-forged; spiral main-springs. Stock is walnut, finely finished with checked case-hardened frame, pistol-grip and checked forearm. Weight, about 8 pounds.



Stevens Single-Barrel Shotgun No. 450.

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Guaranteed for construction, durability, simplicity and shooting qualities. Has automatic shell-ejector; top-snap; low-rebounding hammer; electro-steel barrel, (smokeless) powder, though black powder may be used. pistol-grip and forearm checked; walnut stock; frame and parts case-hardened. Choice of 12-gauge, 30-in. barrel, or 16-gauge, 28-in. barrel. Weight, about 6¼ lbs.

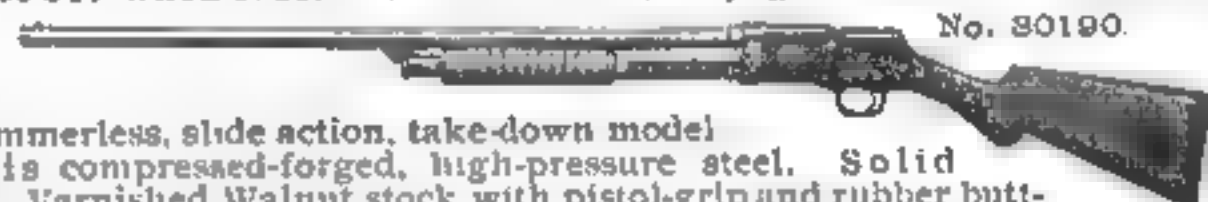


No. 450.

Stevens Repeating Shotgun No. 30190.

Price \$19 when ordered with Products, see page 3. Sold alone for \$21.60. No. 30190.

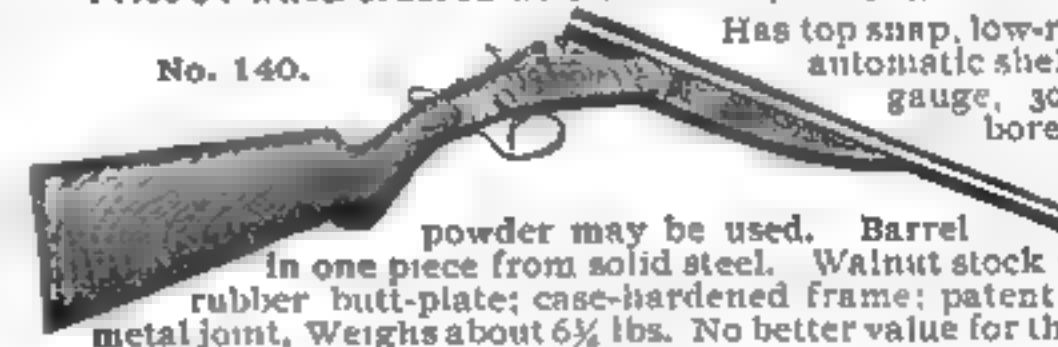
Hammerless, slide action, take-down model. Barrel is compressed-forged, high-pressure steel. Solid breech. Varnished Walnut stock with pistol-grip and rubber butt-plate. Has safety locking-device. Full-choke, 12-gauge, 30-in. barrel. Adapted for any standard make of shell up to 2¾ in. in length. Will repeat 6 times. Weight, 7¼ lbs.



Single-Barrel Shotgun No. 140.

Price \$4 when ordered with Products, see page 3. Sold alone for \$4.40. No. 140.

Has top snap, low-rebounding hammer; automatic shell-ejector. Has a 12-gauge, 30-in. barrel, choke-bored for nitro (smokeless) powder, though black powder may be used. Barrel in one piece from solid steel. Walnut stock with pistol-grip and rubber butt-plate; case-hardened frame; patent snap fore-end with metal joint. Weighs about 6¼ lbs. No better value for the price can be found.



Hunting-Coats.

Sizes: 36, 38, 40, 42, 44, 46. Special sizes, 75 cts. additional. When ordering give chest-measurements, allowing plenty of freedom.

No. 210. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20. To mail, 28 cts. postage required.

Full-pattern Hunting-Coat. Made of a high-grade medium-weight Duck. Dead-grass color. Has corduroy collar; four large shell-pockets and one breast-pocket, all with flaps; two inside game-pockets with breast-entrance.

No. 420. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.15. To mail, 40 cts. postage required.

A well-made roomy Hunting-Coat. Made of the popular dead-grass color, 10-oz. Army-duck; Army-duck half-lining, reinforced shoulders. Has six outside pockets; three inside game-pockets with breast- and side-entrance.

No. 328. Price \$2.80 when ordered with Products, see page 3. Sold alone for \$3.25. To mail, 48 cts. postage required.

The original "Dryback" Hunting-Coat; a coat within a coat; each made of fine, soft 8-oz. Army-duck and rendered rain-proof by the Government Mineral Process. Color sage-green. Has three inside game-pockets with breast- and side-entrance, seven outside pockets, wide corduroy cuffs; corduroy storm-collar with tab, buttons snug, ventilated bellows under arms.

Hunting-Pants No. 119.

Sizes: 34- to 40-in. waist, 32- to 38-in. inside leg-measurement.

Price \$1.90 when ordered with Products, see page 3. Sold alone for \$2.15. To mail, 12 cts. postage required.

"Dry-proof" Trousers. Matches Hunting-Coat No. 328. Made of fine, soft, rain-proof 10-oz. Army-duck, dead-grass color. Seat, knees and belt-loops double thickness. Has two side- two back- and one watch-pocket.



Coat No. 328.

Pants No. 119.

Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 56

Horse-Blankets.

No. 229. Price \$2.90 each when ordered with Products, see page 3. Sold alone for \$3.10.

Woven of heavy wool stock, on a strong cotton warp. Has heavy canvas shaft-guards. Red-and-Black plaid. Size, 90 x 96 in.; weight, 9 lbs.

No. 150. Price \$5 per pair when ordered with Products, see page 3. Sold alone for \$5.50 per pair.

A heavy, serviceable blanket made on a strong cotton warp. Body of blanket is wool-mixed stock. Red-and-Black plaid. Heavy canvas shaft-guards to protect blanket from rubbing. Size, 84 x 90 in. Weight, 16 lbs. per pair.

No. 250. Price \$5 each when ordered with Products, see page 3. Sold alone for \$5.50.

A fine quality wool blanket in an attractive plaid design of Green-and-Tan with striped heading; strong cotton warp. Size, 84 x 90 in. Weight, 7 lbs.

No. 319. Price \$1.90 each when ordered with Products, see page 3. Sold alone for \$2.10.

A heavy-weight square blanket made of mixed wool stock. Brown body with tan-and-red-striped headings. Has heavy canvas shaft-guards. Size, 84 x 90 in.; weight, 8 lbs.

Stable Blanket No. 219.

Price \$1.90 when ordered with Products, see page 3. Sold alone for \$2.05.

A double-front, closely-woven, Gray-and-Pawn striped Stable Blanket. Has reinforced taped seams and edges. Fastened by two surcingles

with strap and snaps. Size, 66 x 76 in. Weight, 7½ lbs.

Boy's Morgan Saddle No. 350.

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.65.

Made on steel horn, hide-covered tree, 13-in., shaded leather, double rig. Weight, 7 lbs.

Buggy Harness No. 10120.

Well-made and will give the best of service. Suitable for horses weighing from 1,000 to 1,200 lbs. and for use with single buggy or light surrey. We do not make any changes in Harness.

Price \$12 when ordered with Products, see page 3. Sold alone for \$12.65.

BRIDLE, ½-in. box loops, stitched layer on crown, overcheck, ½ x ¾ in. with nose band.

REINS, choice of flat side or overcheck

BLINDS, patent-leather, square; open bridle, if preferred.

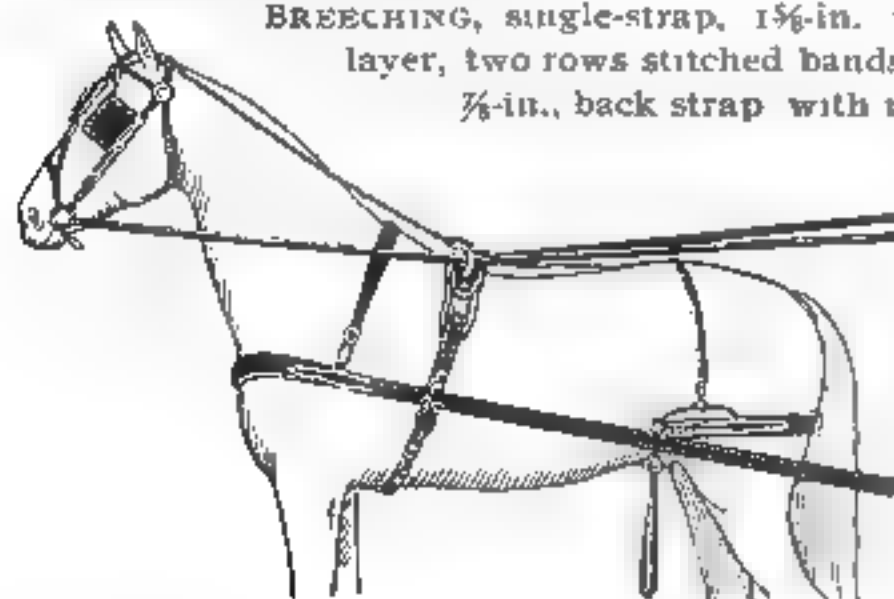
LINES, black, ¾ x 1¼ in. with spring-end.

BREAST-COLLAR, 2½-in. curved (V shaped.) with 1¼-in. single-strap traces stitched on with scalloped layers and box-loop tugs.

SADDLE, 3 in wide, patent-leather jockey, half-track with single-strap skirts, leather bottom-pad

GIRTH, Griffith-style, 1½ in. wide

BREECING, single-strap, 1¾-in. with scalloped and raised layer, two rows stitched bands, box-loop tugs, side- straps, ¾-in., back strap with round crupper.



TRIMMINGS, choice of nickel or imitation-rubber.

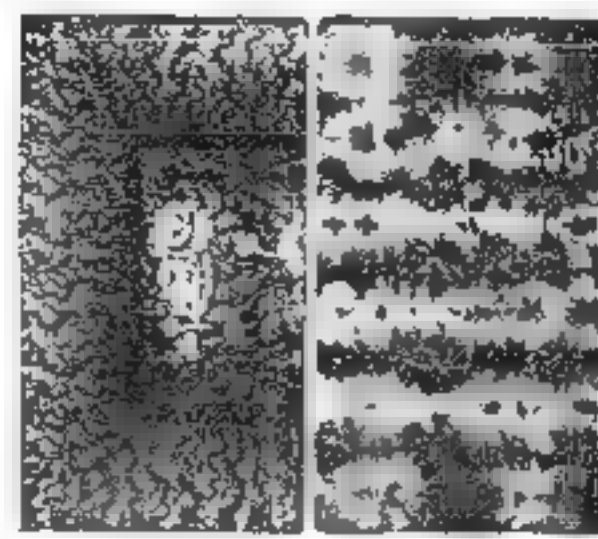
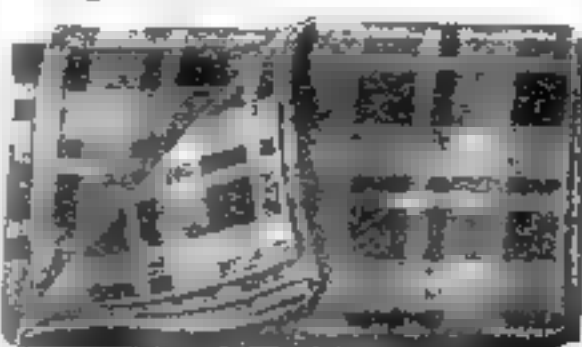
Collar and Hames. An all-kip Buggy-Collar, and 3½-lb. Iron Hames with traces attached will be sent instead of Breast-Collar and traces, for \$2.50 extra. Give size of collar required.

Lap-Robes.

Price \$5 each when ordered with Products, see page 3. Sold alone for \$5.50.

No. 450. Shaded Brown-and-Tan plush face; black plush back. Size, 50x60 in. Weight, 7 lbs.

No. 550. Black, seal-brown and white; wide border; rich floral panel, black plush back. Size, 50 x 60 in. Weight, 7 lbs.



No. 550.

No. 450.

No. 650. A durable, closely woven, all-wool Robe suitable for automobile or carriage use; felted finish. It is fast-color and washable. Choice of Olive-Green and Gray mixed or Black-and-Gray Plaid. Size, 54 x 72 in. Weight, 3½ lbs.

No. 650.

Cold-Blast Hand Lantern No. 205.

Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents. To mail, 40 cts. postage required.

A hand lantern of the best Cold-Blast type, heavily tinned and finely finished; will not blow out. Has a 4-in. globe; brass burner and oil-hole screw. Burns twenty hours with one filling. Height, not including handle, 12½ in.



No. 205.



No. 309.

Cold-Blast Vehicle Lamp No. 309.

Price 90 cents when ordered with Products, see page 3. Sold alone for \$1.10.

A Black-enameled Lamp, with 4-in. globe. Has red lens in back and bull's-eye lens in front. Reflector and working-parts are tinned. Height, 12½ in., not including handle. Complete with bracket to attach to vehicle. Useful also as a hand-lamp.

Mail-Box No. 205.

Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents.

Made of cast-iron, enameled black with gilt trimmings. Has two drop lids and a wire spring for holding papers. Size, 12½ x 5¾ x 2½ in.



No. 205.

MONEY EASILY RAISED

For Churches, Societies, Sunday Schools, Parsonages, Missionaries, Etc., Etc.
By The Larkin Church-Aid Plan

Here is an easy and practical way to provide a permanent income for your Church, or a Church Society. It does away entirely with donations, contributions, and other bothersome methods of raising money.

For \$10 we will sell to you, or to a committee, \$20 worth of Larkin Products, selected by you from pages

12 to 30 of this Catalog. The members of your church or organization simply agree to buy these Products at the list prices, which are the same prices they would pay for them at the store. For every twenty dollars' worth of Products thus sold there will be ten dollars' profit for the church-fund or society treasury. There is no extra expense to anyone, and the plan can be kept in continuous operation, yielding the church \$100, \$500, or even \$1000 in a year's time.

Hundreds of Churches and Societies are successfully operating our Church-Aid Plan—paying off debts, supporting missionaries, supplying funds for societies, and furnishing Sunday Schools and parsonages. Almost every day we receive expressions of thanks from those benefited. Make up your order from this Catalog and send it to us NOW, or write to us for our Church-Aid Booklet which will give you full information about our Church-Aid Plan.

The Larkin Booth for Fairs and Bazaars.

To help you raise money at Church Fairs and Bazaars without donations or contributions we will supply you free with the complete decorations for the booth shown in the accompanying picture; also with \$6.50 worth of our Products and Printed Matter. Our Church-Aid Booklet explains this offer in detail. Write for it today—just ask for Church-Aid Booklet No. 194. Address all communications to



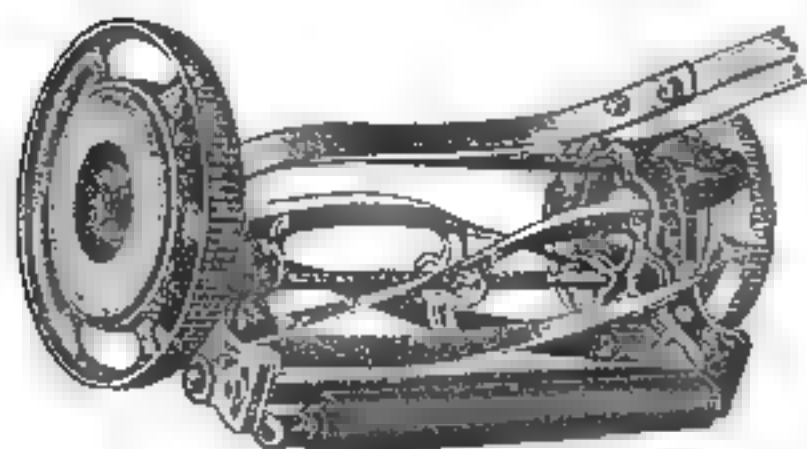
Larkin Co.

Church-Aid Department

Buffalo, N. Y.

Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 56

Ball-Bearing Lawn-Mowers.



No. 150. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

An improved high-wheel Lawn-Mower with large cutting-reel

Wheels are skeleton style, 10 in. high; reel is 16 in. long, 6 in. in diameter and has four cutting-blades securely attached to shaft that runs in adjustable ball-bearings. Simple carriage-bolt adjustment throughout. Wrench with each machine. Weight, 50 lbs.

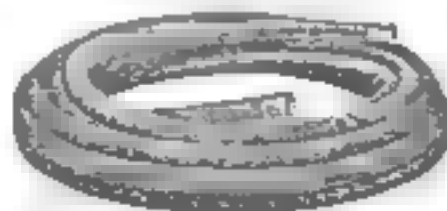
No. 230. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.30.

Same as Lawn-Mower No. 150, except that it has 8-in. drive-wheels and three cutting-blades. Weight, 40 lbs.

These Lawn-Mowers are made by responsible manufacturers and fully guaranteed by them and by us.

Garden-Hose.

50-Foot Lengths; 3/4-inch size. Fitted with nickel-plated brass couplings as illustrated. Warranted for any city water-pressure.



No. 350. Rubber. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Extra quality, 6-ply Black Rubber Hose

No. 450. Cotton. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.40.

The inner tube is made of a fine quality of rubber; the outside jacket is tightly woven from heavy cotton yarn; the tube and jacket are vulcanized together, making an exceptionally strong hose.



No. 105.

A strong, durable, all-steel Hose-Reel, enameled green; 6-in. wheels are black japanned. Has no wood parts to warp or swell. Height, 35 in.; width, 18 in. Will hold 50 ft. of hose.

Hose-Reels.

No. 105. Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents.

Made of Oak in smooth, natural finish, oiled. Cast-iron wheels, 4 1/2 in. in diameter. Will hold 50 ft. of hose. Height, 35 1/2 in.; width, 16 1/2 in.

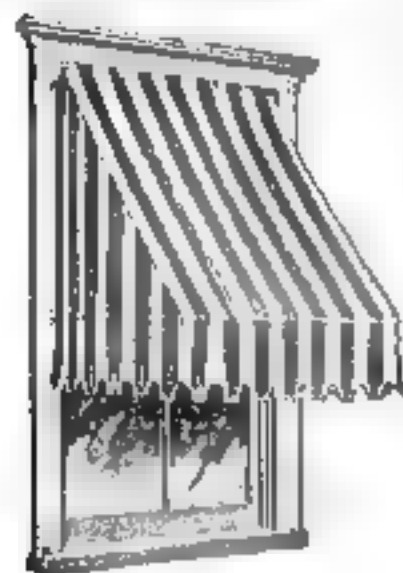
No. 210. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.10.



No. 210.

Adjustable Awning No. 130.

Price \$3 when ordered with Products, see page 3. Sold alone for \$3.25.



No. 130.

A serviceable and useful truck for handling barrels, boxes, bags, trunks, etc., up to 300 lbs.

Made of Oak, smoothly finished and varnished. Steel axle; all other metal parts are malleable iron, black enameled. Hook is adjustable for different height articles.

Height, 45 1/2 in.; width, 13 1/2 in.

Handy Truck No. 210.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25.



No. 210.

Fountain Lawn-Sprinkler No. 305.

Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents. To mail, 12 cts. postage required

Made of heavy brass, buffed finish. Gives an even, fine spray that covers a square surface. Diameter, 5 in.; height, 2 in.; has a 3/4 in. hose connection. Will not tip over.

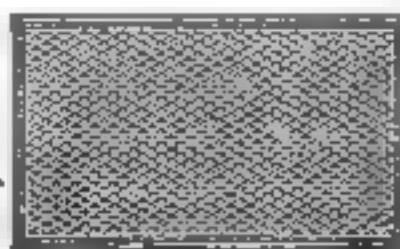


No. 305.

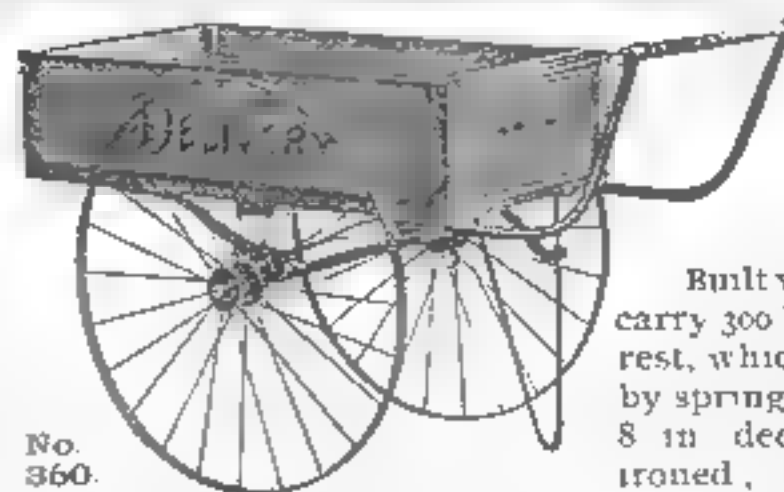
Rubber Door-Mat No. 310.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.15.

Diamond Rubber Mat with beveled edge, smooth and soft to the tread. Size, 18 x 30 in.



No. 310.



No. 350.

able; wood bottom. Handle strongly braced. Heavy steel wheels enameled black, 28 in. in diameter

Points in Ill., Ind., Mich., and Ohio from Toledo, O. See paragraph 104.

Delivery-Cart No. 350.

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50

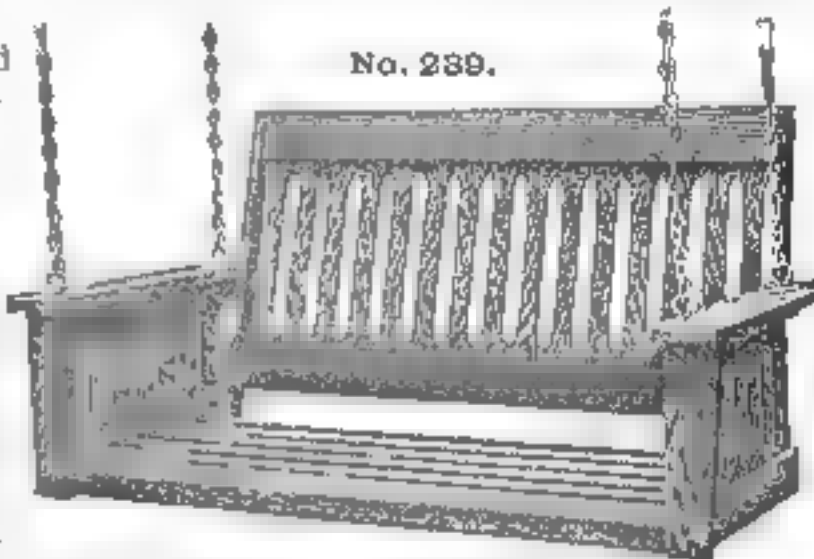
Built very strong, yet light in weight. Will carry 300 lbs. Has heavy springs; swinging rest, which, when either up or down is locked by springs. Body is 20 in. wide, 37 in. long, 8 in. deep, painted red. Top edges are ironed, side- and end boards are detachable.

Porch-Swing No. 239.

Price \$3.90 when ordered with Products, see page 3. Sold alone for \$4.25.

A hanging settee or chair as well as a swing. Can be adjusted in a few minutes to any porch. Solid Oak, weathered-Oak finish, complete with 4 ceiling hooks and 30 ft. of selected chain, heavily galvanized to prevent rust.

Swing is 43 1/2 in. wide. Width between arms, 37 in.; height of back from seat, 20 1/2 in. Wide ornamental slats in back and sides, reinforced by long bolts. Shipped knocked down.



No. 239.

Folding Settee No. 820.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

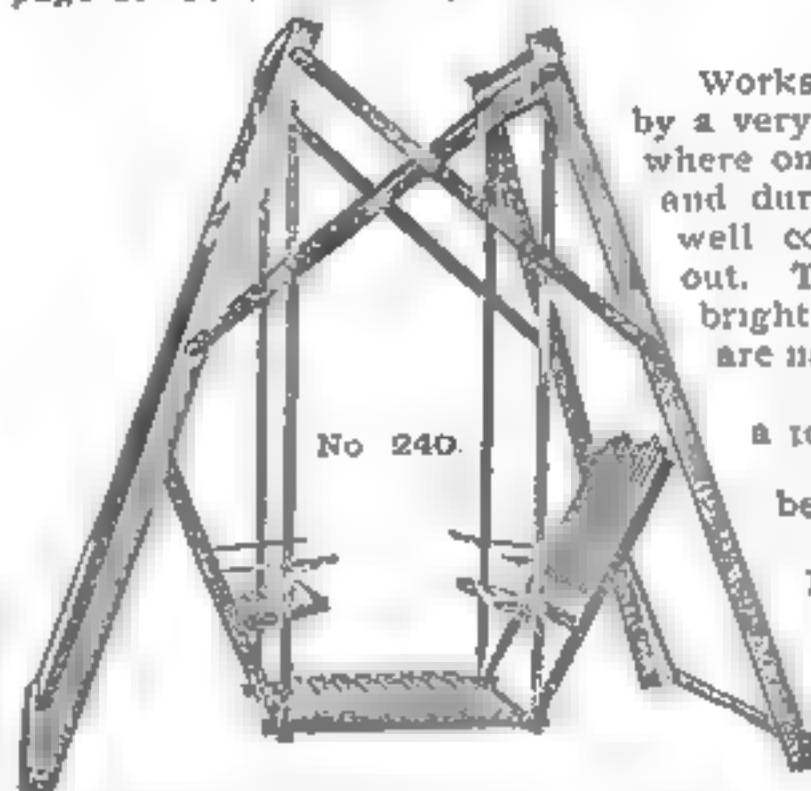


No. 820.

A comfortable, light-weight all-Oak settee, weathered-Oak finish. Length, 38 in. Seat, 15 in. deep, 17 in. from floor; back, 17 1/2 in. from seat. Weight, 18 lbs. Folding-space 38 x 28 x 12 in.

Four-Passenger Lawn-Swing No. 240.

Price \$4 when ordered with Products, see page 3. Sold alone for \$4.35.



No. 240.

Works automatically, easily operated by a very small child. Can be put up anywhere on the lawn. Well-made, strong and durable; every point of strain is well considered. Hardwood throughout. The frame is heavily painted bright red; the seat and hangers are natural color, varnished.

Height when open, 7 1/2 ft.; has a 10-ft. spread at base

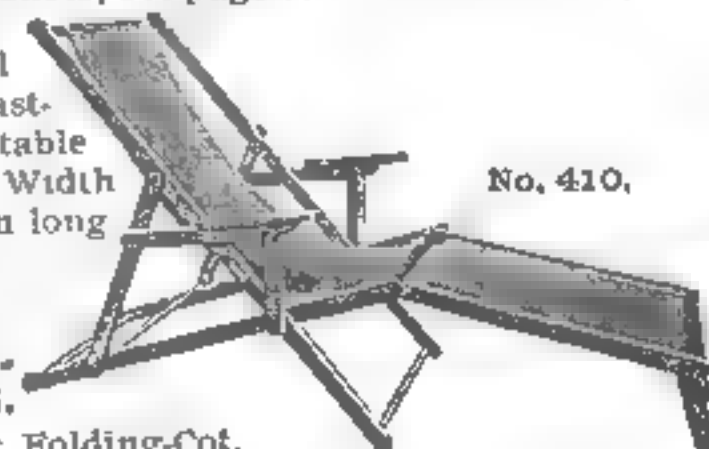
Width at base, 58 in.; width between arms, 29 in. Weight, 133 lbs.

From Central Pa., Southern Mich., Southern Ind. and Eastern Mo. See paragraph 104.

Hammock-Chair No. 410.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

Made of hardwood, finished natural color and varnished. Covered with Light-Brown duck, securely fastened without the use of tacks. Adjustable to four positions. Folds compactly. Width between arms, 21 1/2 in.; foot-rest is 24 in. long

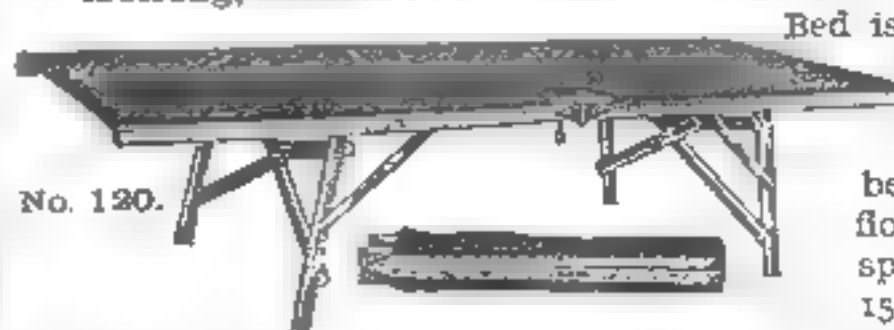


No. 410.

Folding Cot No. 120.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

A strong, durable and convenient Folding-Cot.



No. 120.

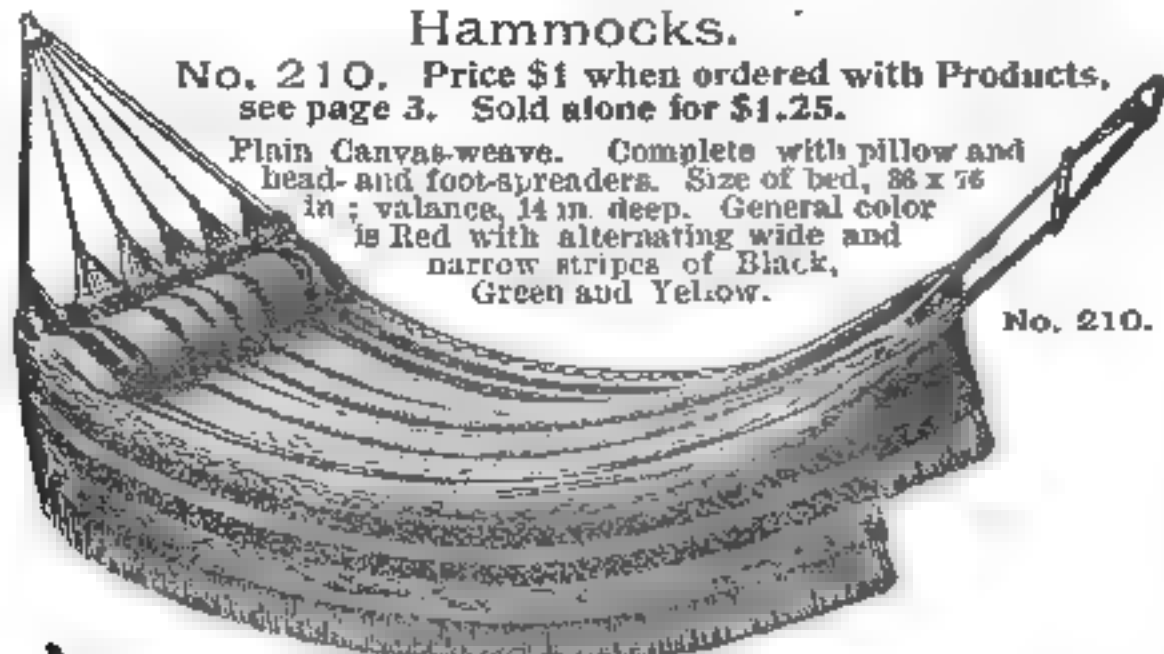
Bed is made of 10-oz. Brown Duck. Frame is of hard Maple, dressed smooth, rounded corners. Size of bed, 74 x 26 1/2 in. Height from floor, 17 in. Folds into a space 4 x 6 1/2 x 37 1/2 in. Weight, 15 1/2 lbs.

Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 56

Hammocks.

No. 210. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25.

Plain Canvas-weave. Complete with pillow and head- and foot-spreaders. Size of bed, 36 x 76 in.; valance, 14 in. deep. General color is Red with alternating wide and narrow stripes of Black, Green and Yellow.



No. 210.

No. 320. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

Closely-woven. Has a soft, pliable, sanitary pillow, made of Torsion-braid wire-spring, covered with a thick layer of cotton-felt. Suspension divided by ornamental wood-bar. Size of bed, 30 x 81 in.; valance, 14 in. deep. General color is Maroon with alternating wide and narrow stripes of Dark-Red, Yellow and Black.



No. 320.

No. 430. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.30.

Heavy Jacquard weave. Has wide, tufted pillow; concealed, curved pillow-spreader. Suspension divided by ornamental wood-bars with nickel-plated cap ends. Size of bed, 38 x 82 in.; valance, 17 in. deep. A Persian design in contrasting colors of Gold, Green and Red.



No. 430.

No. 540. Price \$4 when ordered with Products, see page 3. Sold alone for \$4.50.

Heavy Jacquard ribbed weave. Has wide, tufted throw-back pillow; concealed, curved pillow-spreader. Reinforced suspension divided by wood-bars with nickel-plated cap ends. Size of bed, 42 by 86 in.; plaited valance, 16 in. deep. Bagdad pattern. Stripes of Red, Olive and Drab. Red and Olive predominating.



No. 540.

No. 650. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

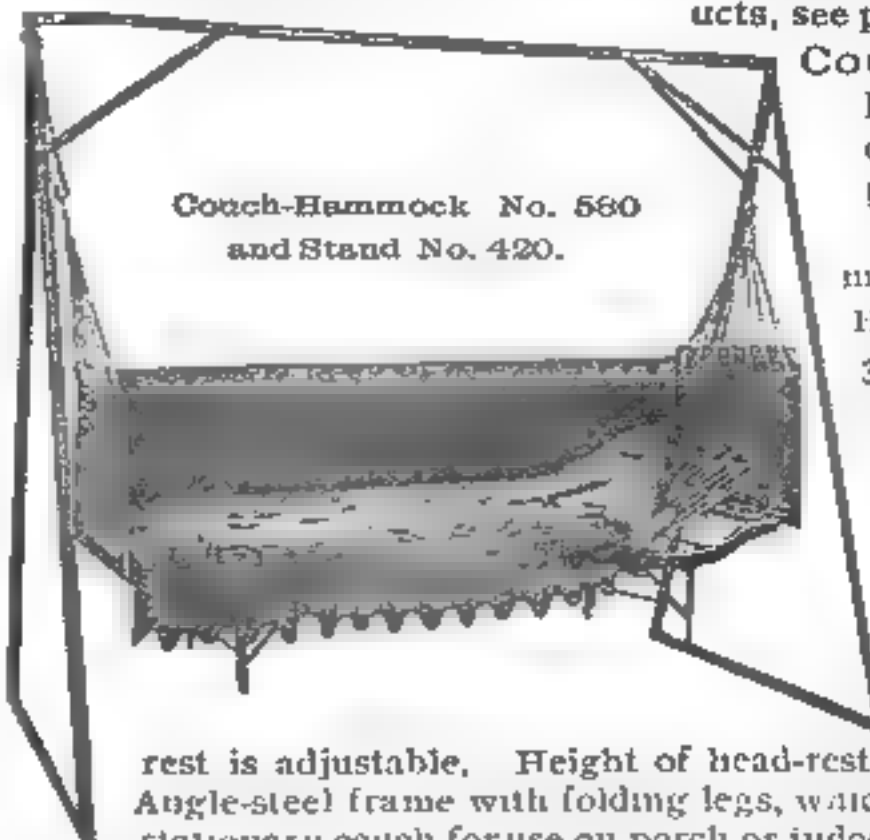
A double-ribbed weave. Made of the best quality 3-ply cotton yarn. Has large upholstered, throw-back pillow; concealed, curved pillow-spreader. Suspension divided by ornamental wood-bars, with nickel-plated cap ends. Size of bed, 47 by 86 in.; valance, 17 in. deep. General colors are Myrtle-Green, Olive-Green and Dark-Blue with interweavings of Drab and White.



No. 650.

Couch-Hammock No. 580 and Stand No. 420.

Couch-Hammock No. 580. Price \$8 when ordered with Products, see page 3. Sold alone for \$8.75.



Couch-Hammock No. 580 and Stand No. 420.

Couch-Hammock Stand No. 420. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

A soft, comfortable Hammock Couch of great resilience. Has removable tufted mattress, 30 x 75 in., covered with 10-oz. Khaki duck, rests on a non-rustable, electro-galvanized metal fabric, with helical springs at each end. The ends and back are made of 13-oz Khaki Army duck, reinforced. Scalloped valance. Wind shield-back-rest is adjustable. Height of head-rest adjustable to four positions. Angle-steel frame with folding legs, which may be lowered, forming a stationary couch for use on porch or indoors.

Complete with two 4-ft. chains and hooks for suspending from ceiling. Points in Ill., Ind., Mich. and Wis. from Northern Ill. See paragraph 104. An all-metal Couch-Hammock Stand made of 1 1/4-in. angle-iron, heavily black japanned to prevent rusting. Joints are firmly bolted together making Stand very rigid. Complete with hooks for suspending a Couch Hammock. Height, 74 1/4 in.; length, 85 1/2 in.; floor-space, 49 x 85 1/2 in. Weight, 47 lbs. Suitable for any Couch Hammock not over 75 in. long.

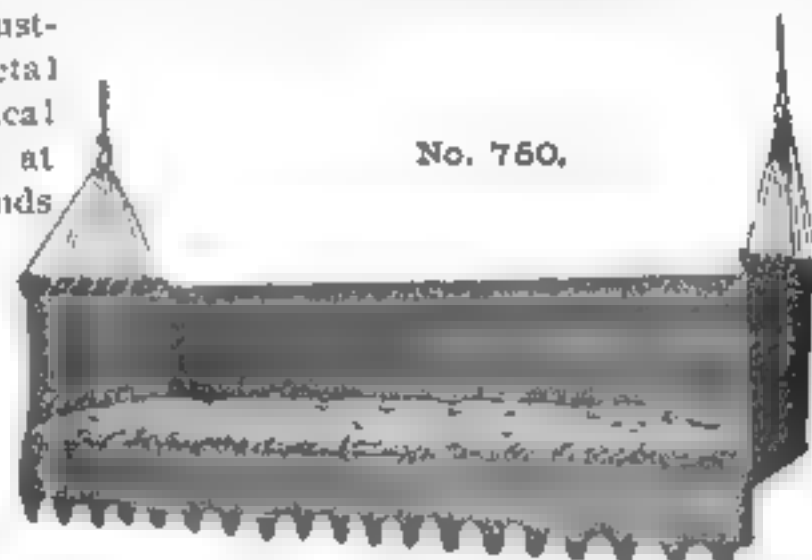
Couch-Hammock No. 750.

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

Has removable tufted mattress, 28 x 72 in., covered with 8-oz. Khaki duck; mattress rests on a non-rustable, electro-galvanized metal fabric, with 11 japanned helical springs at one end and two at other. Angle-steel frame. Ends are of 10-oz. duck, 18 in. high; adjustable wind-shield. Has an 8-in. valance.

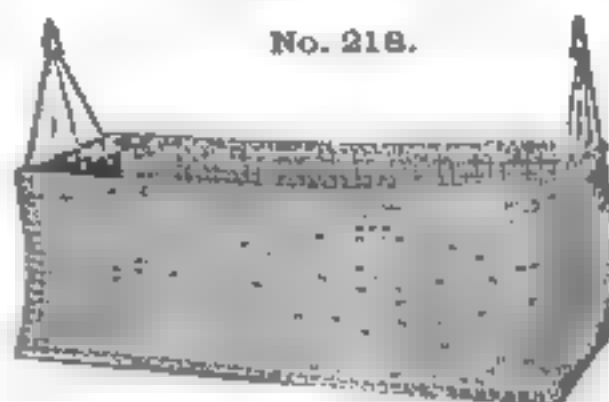
Complete with "No-Not" hammock-rings, 12 ft. of 1/4-in. rope and ceiling-hooks.

Points in Ind. from Northern Ill. See paragraph 104.



No. 750.

No. 218.



Baby Hammock No. 218.

Price \$1.80 when ordered with Products, see page 3. Sold alone for \$2.10.

A strong, durable and safe Hammock for baby. Ends and double bottom made of heavy Khaki duck; sides heavily woven. Galvanized-iron frame around top and bottom. Folds flat. Width, 14 in.; length, 36 in.; depth, 11 in.

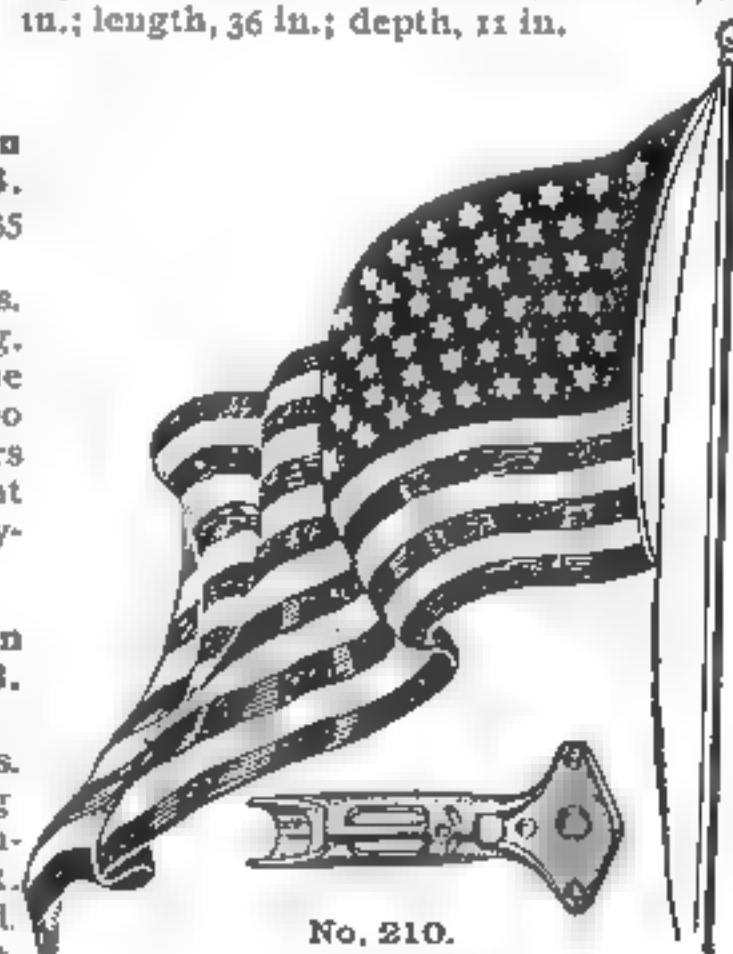
American Flags.

No. 147. Price \$4.70 when ordered with Products, see page 3. Sold alone for \$5.10. To mail, 35 cts. postage required.

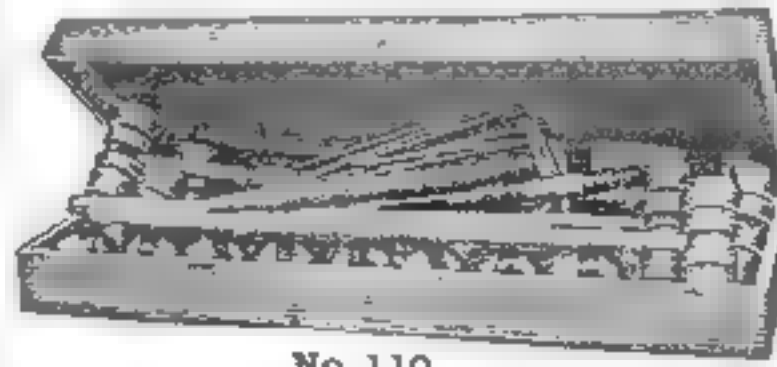
Size, 6 x 10 ft. Forty-eight stars. Made of the best Wool Bunting. Colors guaranteed permanent. The stripes are sewed together with two rows of machine stitching. The stars have zigzag-sewed edges to prevent fraying out. End protected from fraying by a tape run through the hem.

Set No. 210. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.35.

Size, 4 x 7 ft. Forty-eight stars. Made of fast-color cotton bunting. Has canvas heading with brass grommets. Flag is mounted on a 9-ft. hardwood pole, with ball on end. Complete with rope and pole-bracket.



No. 210.



No. 110.

Croquet-Set No. 110.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

Set consists of 8 Mallets, 8 Balls, 2 Posts, hard maple, gaily striped and nicely varnished, and 9 strong, good-sized Wickets. Wooden box with hinged cover.

Boys' Play-Suits.

PRACTICAL AND SERVICEABLE PLAY SUITS.
 Sizes, (except Suits Nos. 410 and 710) 4 to 14 years.

**Boy's Baseball-Suit
 No. 410.**

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.15. To mail, 15 cts. postage required.

Full league-cut of a good quality Gray Flannelet. Suit consists of Pants, Shirt, Cap and Blue-webbing adjustable belt with buckle. Pants have belt-loops and are finished at the knees with elastic; shirt has full-length inserted sleeves and well-fitting Blue collar and cuffs. Suit may be used for general wear as well as for baseball. Sizes, 8 to 16 years.



No. 410.

**Military Service Suit
 No. 610.**

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20. To mail, 20 cts. postage required.

Copied from the Service Suits worn by the United States Army. Made of Olive Khaki.

Coat is trimmed with brass buttons, has 4 pouch pockets. Trousers have attached laced leggings which protect the boys' stockings from wear.



No. 610

**American Boy-Scout Outfit
 No. 710.**

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20. To mail, 18 cts. postage required.

Outfit consists of Olive Khaki Shirt with pouch pockets, Army Hat and Haversack with shoulder strap; letters A. B. S. on haversack; no trousers. This outfit in connection with Military Service Suit No. 610, makes a complete "American Boy-Scout" outfit. Sizes, 6 to 16 years.



No. 710.

Boy's Cowboy-Suit No. 910.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25. To mail, 15 cts. postage required.

Suit consists of Brown Cotton Shirt, Brown Khaki Trousers with adjustable belt and trimmed down the sides with chocolate-color fringe; has two pockets in front. Complete with 15-ft. rope lariat.



No. 910.

Cowboy-Chaps No. 510.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.15. To mail, 22 cts. postage required.

Brown Khaki Riding-Pants, bound with maroon-color tape; adjustable belt. The two flap pockets in front have buttons. Has pistol-holster with flap. Sides have bright metal ornaments. Complete with 15-ft. rope lariat.



No. 510.

**Cowboy-Chaps
 No. 320.**

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25. To mail, 20 cts. postage required.

Brown Sheepskin Riding-Pants, lined in back with dark-brown Khaki cloth. Has adjustable belt; two patch-pockets with button-flap in front. Waist-band and sides trimmed with bright nickel ornaments. Complete with 15-ft. rope lariat.



No. 320.

Boy's Indian-Suit No. 810.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25. To mail, 20 cts. postage required.

Made of Brown Khaki in real Indian style. Trimmed with figured panels of red drill and red fringe. Head-piece is made of red felt, trimmed with feathers in assorted colors.



No. 810.

**Boy's "Big Chief" Indian Suit
 No. 220.**

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25. To mail, 24 cts. postage required.

Made of red drill, elaborately trimmed with red, green and purple felt and orange-color fringe; has metal ornaments and gold braid on front shield of coat. Head-dress is of red felt with printed leather forehead-piece, trimmed with feathers in assorted colors.



No. 220.



No. 330.

Boy's Rubber Coat and Cap No. 330.

Price \$3 when ordered with Products, see page 3. Sold alone for \$3.

Boy's dull-finished black Rubber Coat and Cap with storm-cape attached to Cap.

Coat has two outside pockets; four snap-buckles down the front. Reinforced arm-pits. Sizes, 6 to 16 years.

Boy's Skating-Coat and Toque No. 120.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.35. To mail, 25 cts. postage required.

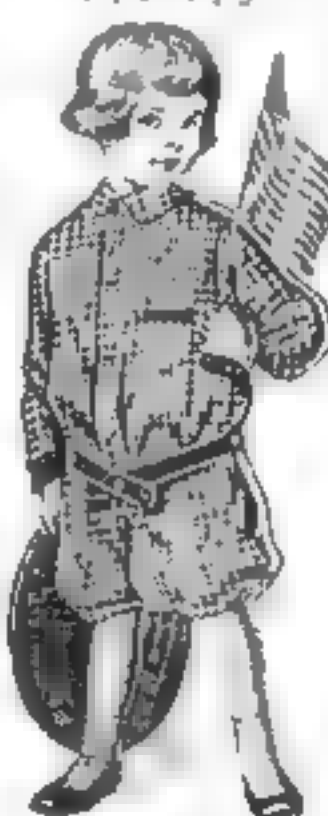
A well-tailored Saskatchewan Skating-Coat and Toque, made of Indian blanket in tan, red and green, tan predominating. Has two inserted side-pockets; belt; storm-collar with storm-tab. All seams are bound with red drill. Sizes, 4 to 14 years.



No. 120

Children's Rompers.

The most practical Rompers for girls and boys. Child can dress in these Rompers without assistance. Button in front. Very full in legs and seat. Have Dutch-collars, and pockets trimmed in contrasting colors. Sizes, 1 to 7 years.



No. 1010.

Price \$1 per set when ordered with Products, see page 3. Sold alone for \$1.25 per set. To mail, 12 cts. postage required for each set.

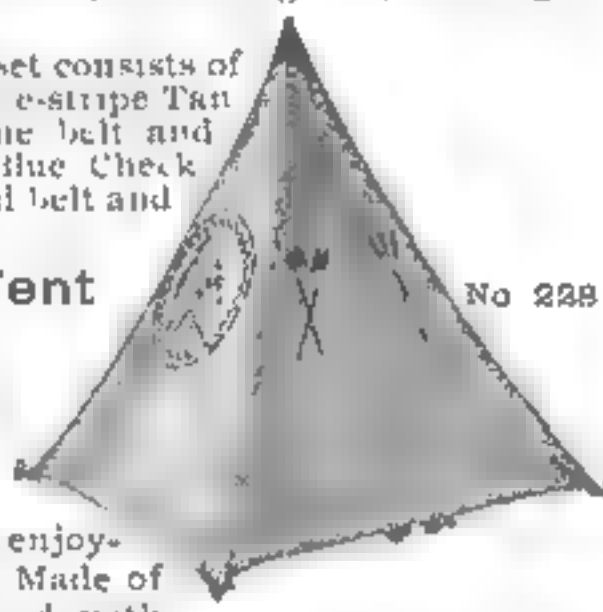
Set No. 1010. Set consists of two Rompers, one of white-stripe Blue Gingham with bright-red belt and cuffs, and one of Light-Blue Check Gingham, with light-blue belt and cuffs.

Set No. 1110. Set consists of two Rompers, one of white-stripe Tan Gingham, with light blue belt and cuffs, and one of Dark-Blue Check Gingham with bright-red belt and cuffs.

**Indian Teepee Tent
 No. 228.**

Price \$2.80 when ordered with Products, see page 3. Sold alone for \$3.10.

This Tent adds to the enjoyment of playing Indian. Made of Khaki Duck, decorated with Indian emblems. Has door flap-ties and stake-loops. Complete with frame sticks and stakes. Height, 72 in.; ground-measurement 62 x 62 in. Easily set up.



No. 228



Illustration shows Tent No. 360

Wall-Tents.

No. 360. Price \$6 when ordered with Products, see page 3. Sold alone for \$6.40.

Made of 8-oz. Duck. Is 7 x 7 ft., and 7 ft. high with 3-ft. walls. Complete with poles, guy-ropes and stakes, all ready to set up. Just the thing for the vacation camp.

No. 395. Price \$9.50 when ordered with Products, see page 3. Sold alone for \$10.

Made of 8-oz. Army-drill. Size, 9 1/2 ft. wide, 12 ft. long and 7 1/2 ft. high, with 3-ft. walls. Complete with poles, guy-ropes and stakes, ready to set up.

Wall-Tent Flies.

Made of 8-oz. Duck. Complete with guy-ropes.

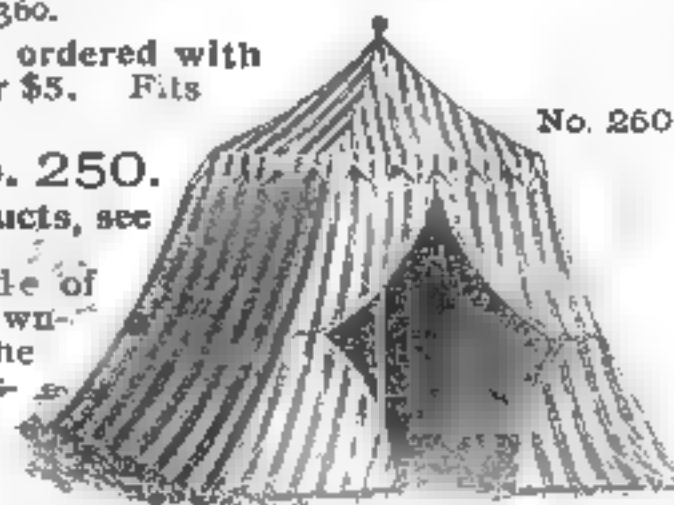
No. 430. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.25. Fits Wall-Tent No. 360.

No. 247. Price \$4.70 when ordered with Products, see page 3. Sold alone for \$5. Fits Wall-Tent No. 395.

Palmetto Lawn-Tent No. 250.

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

A handsome, roomy Tent. Made of 8-oz. Blue-and-White fancy-striped Awning-duck; scalloped valance around the top. Tent is 8 ft. high; ground measurement, 8 x 8 ft.; 8 stakes and jointed center-pole with painted-ball top. Complete, ready to set up.



No. 250.

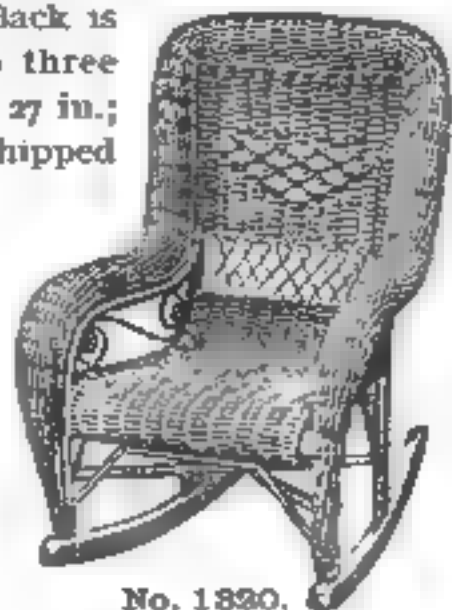


No. 1220.

Child's Morris Chair No. 1220.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

An all Oak Chair with Weathered-Oak waxed finish, upholstered in the best quality imitation-leather, in black only. Seat is 13 in. wide, 12 in. deep, 10 in. from floor. Back is 12 x 16½ in. Adjustable to three positions. Extreme height, 27 in.; extreme width, 17 in. Shipped knocked down.



No. 1320.

Child's Reed Rocker No. 1320.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

A combination of comfort and durability. Made of fine-quality Reed; natural finish, varnished. Being very light, it can be easily handled by a child. Height of back above seat, 18½ in.; height of seat from floor, 11 in.; width between arms, 13 in.; seat, 12½ in. deep.



No. 510.

Child's Rocker No. 510.

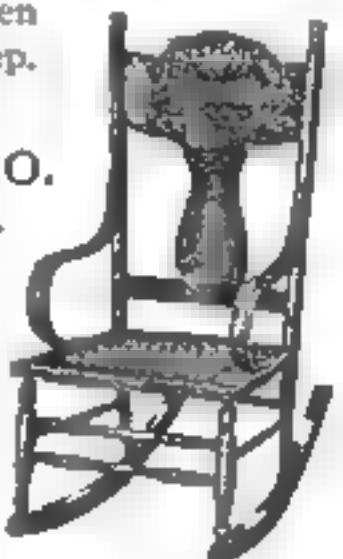
Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25.

A solid Oak, wood-seat Rocker, Golden-Oak finish. Height of back above seat, 16½ in.; height of seat from floor, 10 in.; width between arms, 11½ in. Seat is 12½ in. deep. Total width, 16½ in.

Child's Rocker No. 1420.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

A pretty and comfortable Rocker. Made of solid Oak with Golden-Oak finish. Seat is 16½ in. wide and 15 in. deep; 14 in. from floor. Height of back from seat, 20½ in. The fine cane seat is 11½ x 11½ in.



No. 1420.

Child's Rocker No. 1520.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.50.

A strong, comfortable, all-Oak Rocker, Golden-Oak waxed finish. Height of back above seat, 18 in.; height of seat from floor, 12 in.; seat is 12½ x 13½ in.



No. 1520.

Chautauqua Blackboard No. 210.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25.

Combination blackboard and writing-desk. Made of red

gum, light Golden-Brown finish. Rolling chart; wood drop-leaf. Writing-board is 18½ x 15½ in. Height, 42 in.; width, 23½ in.



No. 210.

Child's Desk-and-Chair-Set No. 1030.

Price \$3 when ordered with Products, see page 3. Sold alone for \$3.50.

A handsome and substantial set for children's use. Made of solid Oak, Weathered-Oak finish.

Desk has an inside lid with blackboard on each side. Height of Desk, 27½ in.; width, 24½ in., depth from front to back, 18 in. Height of Chair, 26½ in.; seat is 12 in. square; height of seat from floor, 13½ in.

Points in Mass., N. H. and Vt. from So. Paris, Me. See paragraph 104.

Toy Trunk No. 110.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.

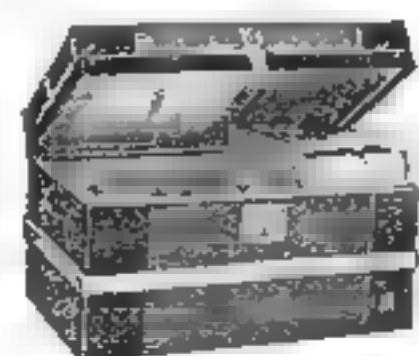
Wooden case covered with red burlap; edges bound with black japanned tin.



No. 1030.

Has leather handles, key-lock.

Trunk has inside tray with covered hat-box; covered compartment with lid. Size, 16½ x 9½ x 9 in.



No. 110.

Stock-Farm No. 309.

Price 90 cents when ordered with Products, see page 3. Sold alone for \$1.

Barn is 9 x 18 in., 13 in. high and is made of wood painted to represent red brick. Has removable roof and cupola with weather-vane. Inside is nicely finished and fitted with six stalls.

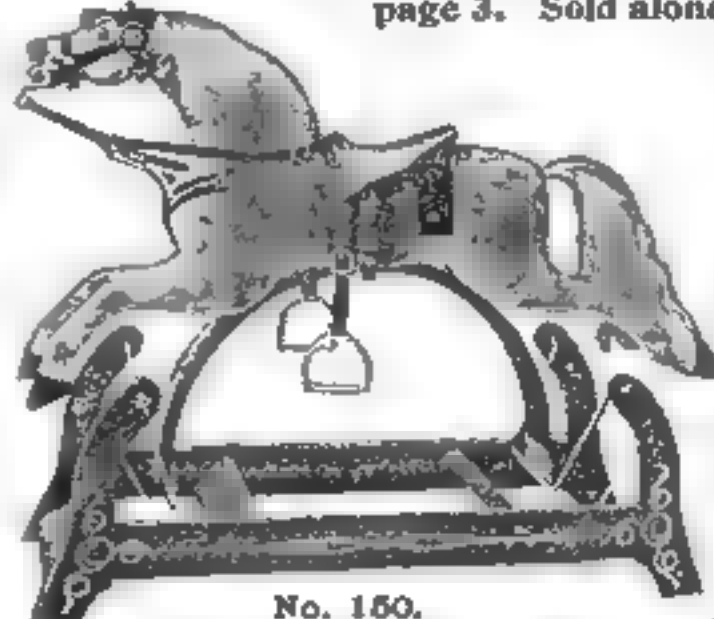
Complete with an assortment of horses, mules, pigs, sheep and chickens.



No. 309.

Galloping-Horse No. 150.

Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.



No. 150.

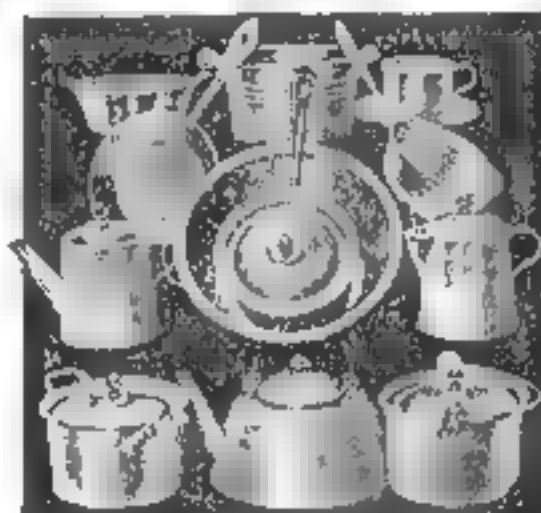
Strong and well made. The horse is wood, enameled in dappled-gray, has real hair mane and tail, glass eyes; shoes on hind feet. The bridle and adjustable stirrup-straps are real leather; saddle and trimmings of imitation-leather. Wooden standard and frame painted red with yellow striping. Length, 35 in. Height, 33 in. height of saddle from floor, 24 in.

Toy Tinware Set No. 310.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

A strong, well-made Tinware Set, nickel-plated. Size of Teakettle, 5 in. in diameter, 2½ in. high; other pieces in proportion. Set consists of 12 pieces as follows:

- | | |
|-------------------|----------------------|
| 1 Cup and Saucer, | 1 Dish-Pan, |
| 1 Coffee-Pot, | 2 Sauce-Pans, |
| 1 Teapot, | 1 Preserving-Kettle, |
| 1 Sauce-Pot, | 1 Straight Kettle, |
| 1 Fry-Pan, | 1 Teakettle, |
| 1 Wash Tub. | |



No. 310.

Toy China-Closet No. 110.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.



No. 110.

Made of red gum, light Golden-Brown finish varnished. Two swinging glass doors. Has two shelves in cupboard and two roomy drawers in base. Height to top of back, 23 in.; width, 12½ in.; depth, 6½ in.

Toy Refrigerator No. 210.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.

Perfect model of a large refrigerator. Will hold ice and keep things cold.

Made of red gum, light Golden-Brown finish. Has two zinc shelves in food-compartment, zinc ice-chamber with drain-pipe and drip-pan. Height, 16 in.; width, 12½ in.; depth, 6½ in.



No. 210.

Toy Piano No. 120.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

Uncle Sam's Baby Grand Piano. Made of steel. Black enameled, with gilt striping and decoration. Has 17 wood keys, with metal sounding-board; correctly tuned and will remain so. Adjustable music-rack. Three ebonized-wood legs which screw on. Height, 8½ in.; length, 14 in.; width, 13 in.



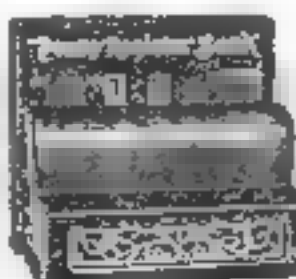
No. 120.

Uncle Sam's Register-Banks.

Made of steel, with black enameled finish. Height, 4½ in.; width, 3½ in.

The first coin deposited locks the bank. Bank can then be opened only when full amount has been deposited. Amount in bank is always shown on indicator.

No. 109. For nickels. Price 90 cents when ordered with Products, see page 3. Sold alone for \$1. To mail, 26 cts. postage required.



No. 305.

Registers and holds \$10.00 in nickels, only nickels can be deposited.

No. 209. For dimes. Price 90 cents when ordered with Products, see page 3. Sold alone for \$1. To mail, 26 cts. postage required.

Registers and holds \$60.00 in dimes, although bank can be opened when it contains \$20.00 or \$40.00. Only dimes can be deposited. Exactly like No. 109 in appearance except "Dime" appears instead of "Nickel."



No. 109.

No. 305. For pennies. Price 50 cents when ordered with Products, see page 3. Sold alone for 65 cents. To mail, 17 cts. postage required.

Registers and holds \$10.00 in pennies; only pennies can be deposited. Height, 3½ in.; width, 4½ in.

No. 110. For nickels, dimes and quarters. Price \$1 when ordered with Products, see page 3. To mail, 44 cts. postage required.

Height, 6 in.; width, 4 in.; depth, 5 in. Registers nickels, dimes and quarters. Can be opened when \$10.00 is deposited.



No. 110.

Jointed Dolls.

Choice of Tosca, (light brown), Blonde or Brunette. Full ball-jointed body made of Papier-maché, flesh tinted, glazed finish—very light, yet strong; well proportioned. Bisque face, sleeping eyes, fine long curly hair, dainty chemise shoes and stockings. This is one of the handsomest imported Dolls.

No. 110. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25. Height, 18 in.

No. 120. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.40. Height, 23 in.

Dressed Doll No. 530.

Price \$3 when ordered with Products, see page 3. Sold alone for \$3.40.

A handsome, dressed Doll. Dress is white net over blue mercerized material trimmed with blue silk; yoke and sleeves are lace-trimmed. Trimmed cushion hat. White underclothes are lace-trimmed. Has white shoes and stockings. Clothing and hat can be removed.

Papier-maché flesh-tinted body with ball-joints. Bisque head with Tosca hair; sleeping-eyes with long lashes. Height, 22½ in., including hat, 26 in.

Doll Perambulators.

No. 440. Price \$4 when ordered with Products, see page 3. Sold alone for \$4.35.

Copied from the English style. Has folding, reversible hood; body is painted a dark-green; lined with imitation-leather; length, 25½ in.; width, 12 in. outside measurement. 10 and 14-in. steel wheels, with ¾-in. rubber tires.

Height to handle, 27 in.

No. 550. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

A typical English Carriage. Body is made of wood, finished in dark-green enamel with neat, gold striping. Steel gear and wheels enameled in black. Suspension straps on gear give carriage an easy-riding motion.

12- and 16-in. wheels with brass hub-caps and ¾-in. rubber tires. The upholstery and brass-trimmed, folding and reversible hood are dark-green imitation-leather.

Body is 13 x 27 in., outside measurement. Height of handle from floor, 26 in.

Collapsible Doll Go-Carts.

No. 310. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

Three motion Strong, well-made. Has steel frame, gear and handle, enameled black; lined with dark-green imitation-leather. Has adjustable, reclining back. Wheels are 8 in. in diameter. Size of body, 9 x 15 in.; back, 12 in. high. Height of handle from floor, 25 in.

No. 219. Price \$1.90 when ordered with Products, see page 3. Sold alone for \$2.20.

One-motion Doll Go-Cart, with adjustable, reclining back and folding, reversible hood. Has steel frame and handle with wood grip.

Body is 9 in. wide, 15 in. long; black japan finish. Has dark-green imitation-leather lining and hood. The 8-in. wheels have ¾-in. rubber tires.

Height of handle from floor, 25 in.

No. 630.

Price \$3 when ordered with Products, see page 3. Sold alone for \$3.35.

One-motion Doll Go-Cart, with adjustable, reclining back; folding, reversible auto-hood and adjustable foot-rest. Has steel frame and wood handle. Japanned steel fenders. Handle rods, wheels, foot-rest rods, seat-arms and hub-caps are tinued.

Body is 10½ in. wide, 19½ in. long, painted black, dark-green imitation-leather lining and hood 8 in. wheels with ¾-in. rubber tires.

Height of handle from floor, 26½ in.

Character Dolls.

No. 209. Price 90 cents when ordered with Products, see page 3. Sold alone for \$1.15. To mail, 23 cts. postage required.

Dressed Character Doll. Has movable head, arms and legs. Blue cotton dress with white collar, cuffs and belt. Petticoat and drawers lace-trimmed. Height, 14½ in.

No. 319. Price \$1.90 when ordered with Products, see page 3. Sold alone for \$2.15. To mail, 32 cts. postage required.

A handsome, life-like Doll; almost unbreakable. Made of a clay-composition, flesh-tinted. Can be washed. Head, arms and legs are movable. Head has "baby-pink" cheeks. Height, 14 in.

No. 410. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25. To mail, 18 cts. postage required.

One of the "Campbell Kids." A cute and jolly doll that is almost life-like in its expression. Head is washable and not easily broken. Has movable arms and limbs.

Romper-Suit; yoke decorated with Campbell Kid pictures; can be washed. Height, 12 in.

No. 910. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25. To mail, 40 cts. postage required.

A very pretty Character Doll, with bisque head and hands; kid body; jointed hips and knees. Has shoes and stockings. Height, 18½ in.

Doll Outfits.

Some beautiful, stylish and well-made Dolls' Clothes, that will delight any little girl. Dolls are not included in offers, but are used to show how pretty the clothes are and how nicely they fit.

No. 110. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25. To mail, 5 cts. postage required.

Consists of a two-piece Sailor-Suit made of White American Sating, trimmed with cadet-blue collar, cuffs and tie, petticoat and drawers of India linen, lace-trimmed. Closes with buttons. White silk hair rosette. Fits a 24-in. doll.

No. 210. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25. To mail, 6 cts. postage required.

French-style dress of Pink Lawn, trimmed with fancy white madras. Petticoat, drawers and waist are of India linen, trimmed with lace. Poke bonnet of fancy, white silk braid, with rosettes of pale pink Suzanne silk. Fits an 18-in. doll.

No. 315. Price \$1.50 when ordered with Products, see page 3. Sold alone for \$1.75. To mail, 6 cts. postage required.

Consists of French-style dress, made of White American Sating, trimmed with red embroidered edging; front of dress is hand-embroidered; drawers and petticoat of India linen, lace-trimmed. Dress and underwear have buttons and buttonholes; hand-made red, silk straw bonnet, trimmed with silk ribbon rosettes and ties. Fits an 18-in. doll.

No. 320. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25. To mail, 18 cts. postage required.

French-style dress of Light Blue and White striped Dimity, finished with embroidery edging; has ribbon sash and silk rosette. Petticoat and drawers are lace-trimmed. Hat made of fancy brown braid, faced with light-blue mull and trimmed with ribbon and small flowers. Fits a 24-in. doll.



No. 110.
No. 120.



No. 530.



No. 440.



No. 550.



No. 310.



No. 219.



No. 630.



No. 209.



No. 410.



No. 319.



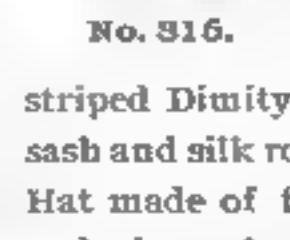
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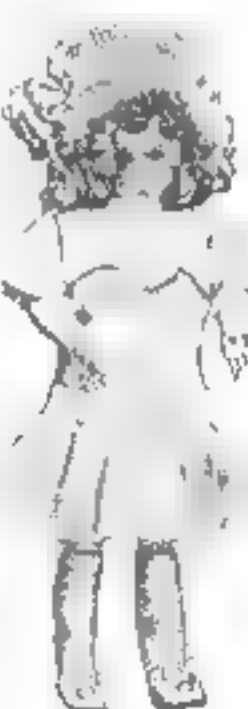
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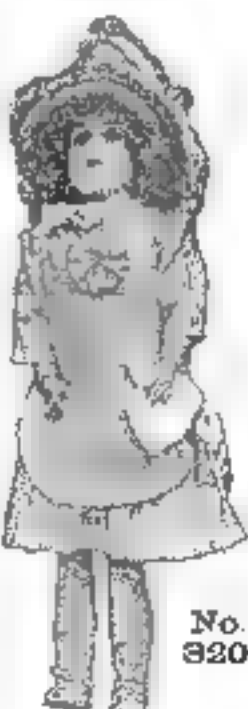
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No. 315.

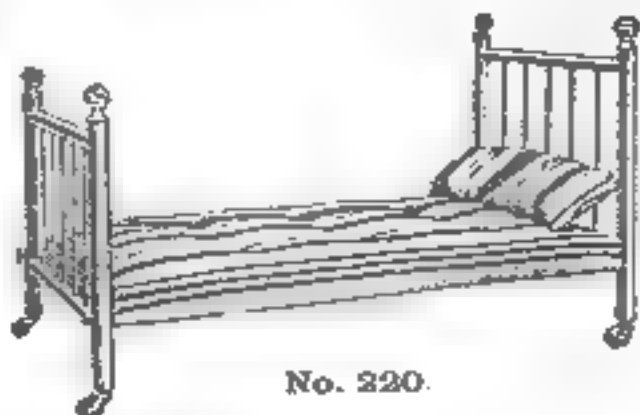


No. 320.

Doll Bed No 220.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

Brass Bed, 24 in. long, 13½ in. wide, inside measurements. Castered. Complete with two pillows and padded box mattress, 1½ in. thick.



No. 220.

Doll Couch-Hammock No. 510.



No. 510.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.

A Doll's Couch-Hammock and folding stand complete.

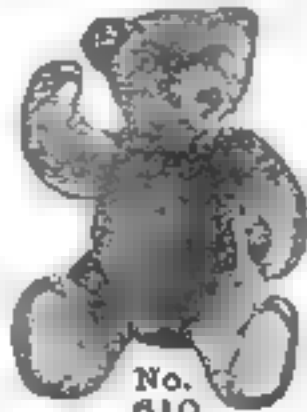
Hammock is made of 8-oz. Red Army Duck with white tape binding. Has soft, tufted, cotton-filled mattress. Hammock-Bed is 21 in. long, 9 in. wide; wind-shield is 8½ in. high.

Stand is 28 in. long, 22½ in. high; stained cherry-color. Folds into space 2 x 3 x 28 in.

Teddy Bear No. 610.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25. To mail, 18 cts. postage required.

Made of the finest bear plush, with voice and movable limbs and is imported from the German originator. Furnished only in the popular cinnamon color. Height, 15 in. Circumference of body, 15 in.



No. 610.

Humpty-Dumpty Circus.

A source of great amusement to children of all ages.

The pieces are all made of solid wood, painted in enameled colors. The figures are jointed and are very durable.

Illustrated book sent with each set, showing many astonishing tricks of balancing that can be produced.

No. 710. Price \$1 when ordered with Products, see page 3. Sold alone for \$1. To mail, 32 cts. postage required.

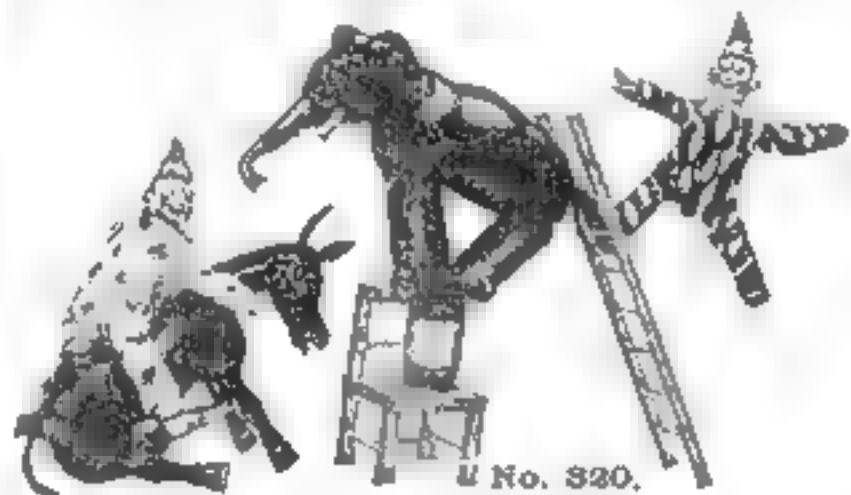
Consists of 1 dressed Clown, 8 in. high; 1 Donkey, 5½ in.; 1 Chair, 5 in.; 1 Ladder, 9¼ in.



No. 710.

No. 320. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.

Consists of a dressed Clown, each 9 in. high; 1 Donkey; 1 Elephant, 6¼ in.; 1 Ladder; 1 Chair; 1 Barrel, 2¼ in.



No. 320.

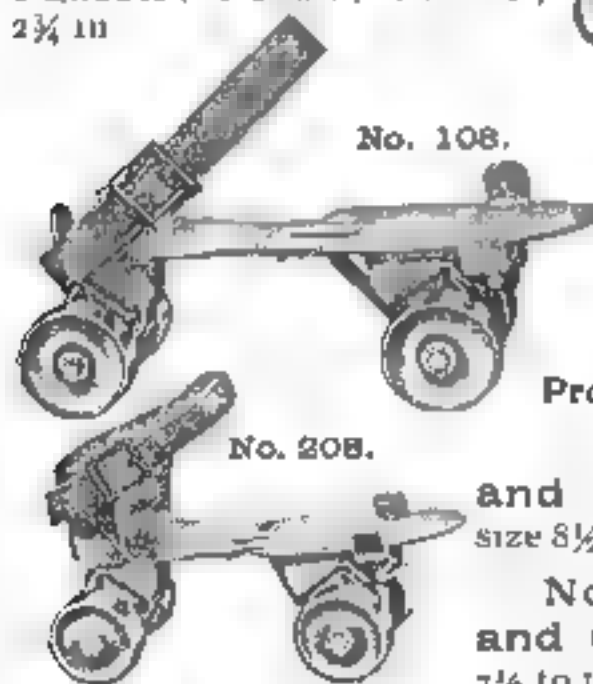
Roller-Skates.

Extension Roller-Skates with four steel rolls. All metal parts are made of best cold-rolled Swedish steel. Trucks are oscillating, with best rubber cushions.

Price 80 cents per pair when ordered with Products, see page 3. Sold alone for 95 cents.

No. 108. Plain Bearing. Men's and Boys' Half-Clamp. Extends from size 8½ to 11½.

No. 208. Plain Bearing. Women's and Girls' Full-Heel. Extends from size 7½ to 10½.



No. 108.

No. 208.

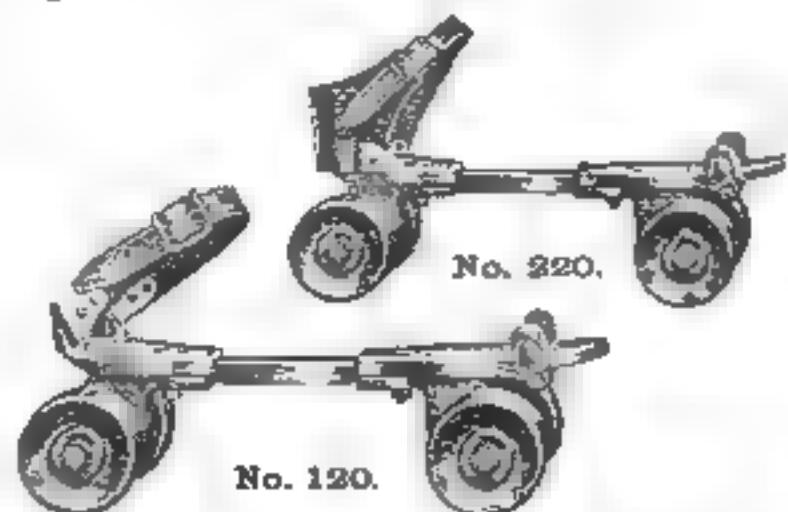
Ball-Bearing Roller-Skates.

Double-bar extension Roller-Skates. The four steel wheels have self-contained ball-bearings. All metal parts are made of best cold-rolled Swedish Steel, bright finish. Have oscillating trucks with best rubber cushions.

Price \$2 per pair when ordered with Products, see page 3. Sold alone for \$2.25.

No. 120. Men's and Boys' Toe-Clamp and Heel-Strap. Extends from size 8 to 11½.

No. 220. Women's and Girls' Toe-Clamp and Full-Heel. Extends from size 8 to 11½.



No. 220.

No. 120.

Juvenile Books.

Price \$1 each when ordered with Products, see page 3. Sold alone for \$1.15. To mail, 17 cts. postage required, except No. 310 which requires 22 cts.

All educating and delightful books. Printed in large, clear type on heavy white paper. Solidly bound in boards covered with paper, decorated with colored pictures, cloth-covered boards.

No. 210. Mother Goose Nursery Rhymes.

Contains 144 pages; 12 full-page colored illustrations and many others. Size, 9¼ x 7½ x 1 in.

No. 310. Picture Stories from the Bible.

Written by Lady Magnus, illustrated by John Lawson. A beautifully-colored and well-written book. Size, 9¼ x 13¼ x 1½ in.

No. 410. Children's Stories from Dickens.

Interesting stories from one of the best standard authors; has many illustrations. 148 pages. Size, 7½ x 9¼ x 1 in.

No. 510. Pictures from the Life of Christ.

A beautifully illustrated book. Size, 13¼ x 9¼ x ½ in.

No. 610. Alice in Wonderland.

Illustrated. Size, 7½ x 9¼ x 1 in.



No. 410.

Set of Child's Painting Books No. 709.

Price 90 cents when ordered with Products, see page 3. Sold alone for \$1.10. To mail, 25 cts. postage required.

Consists of Father Tuck's Farm Book, Bird and Butterfly Book, and Fun and Frolic Book. Each book contains sufficient colors to paint the uncolored pictures. Size, 10¼ x 7½ in. Full instructions accompany each book. These Painting Books are instructive as well as amusing to children.

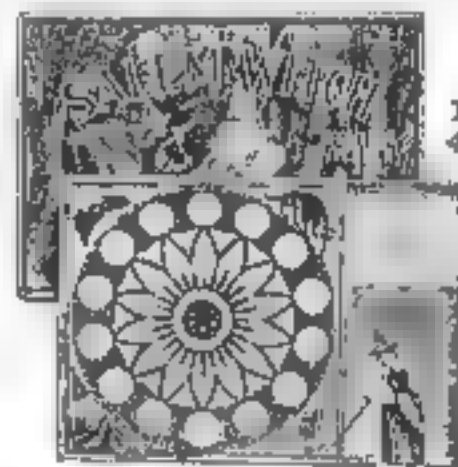


No. 709.

Fortune-Telling Game No. 405.

Price 80 cents when ordered with Products, see page 3. Sold alone for 60 cents. To mail, 26 cts. postage required.

An exceedingly entertaining game of Salem Witch Fortune-Telling. Consists of five sets of questions, five sets of answers and the witch, who by magic-turning, points to the answers. Complete directions sent with each game. Size, 14¼ x 10¼ in.

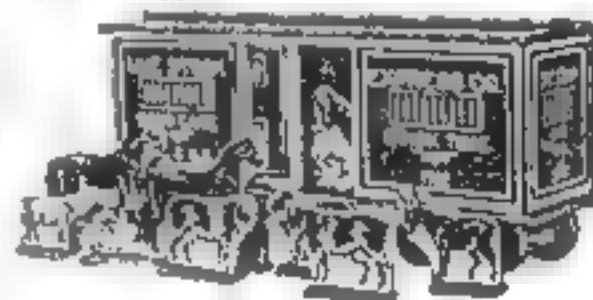


No. 405.

Stock Car No. 110.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25.

A strong and durable Toy. Car has sliding doors, decorated in red and green, wheels are black. Contains 24 animals and 8 fowls of different kinds. Size of car, 19¼ in. long, 9 in. high, 6¼ in. wide.



No. 110.

Kay Dee Shoofly No. 520.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

A strong, rigid Shoofly. Made of Maple, natural finish, varnished; decorated in red-and-black stripes. Bent oak rockers; piano-hinges on seat and back. Has reversible,

corduroy cushions, dark-green on one side, reverse side is dark-red. Seat is 10¼ in. wide, 7½ in. deep. Length over all, 36¼ in.; height, 18¼ in. Collapsible.

Snare Drum No. 420.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

Has genuine-Calfskin heads, with nicked tightening-rods. Body is nickel-plated, bright finish, with black hoops. Complete with drum-holder of red tape, hook and two hardwood drum-sticks. Height, 6¼ in.; diameter, 12¼ in.

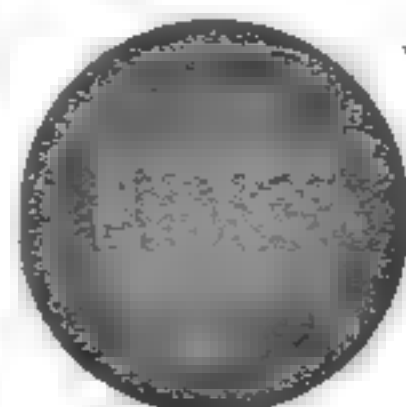


No. 420.

Boy's Drum No. 410.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.

Good durable Drum with strong sheepskin heads. On the tin body of Drum is a battle-scene in red, white, blue and gilt colors. Complete with carrying-sling and sticks. Size, 9 in. high; 12¼ in. in diameter.



No. 105.

Football No. 105.

No. 410.

Price 50 cents when ordered with Products, see page 3. Sold alone for 60 cents. To mail, 14 cts. postage required.

Round black-rubber football, cloth-lined, has reinforced seams, making it very strong and serviceable. Diameter, 9 in.



Ball-Bearing Velocipede No. 370.

Price \$7 when ordered with Products, see page 3. Sold alone for \$7.50.

Steel frame and wheels enameled in Maroon Bicycle enamel, with gilt striping. The 20-in front wheel and 16-in rear wheels are equipped with $\frac{3}{4}$ in rubber tires.

The adjustable handle-bar and seat-post are nickel-plated. Padded-leather, spring saddle and R. T pedals. Extreme inside leg-measurement, 24 $\frac{1}{2}$ in.



No. 370.

Rubber-Tired Velocipede No. 230.

Price \$3 when ordered with Products, see page 3. Sold alone for \$3.50.

An exceptionally well-made Velocipede. Steel frame, enameled black. The 20-in. front wheel and 14-in. rear wheels are tuned, rubber-tired. Has leather saddle with adjustable saddle-post and handle-bars, with hardwood handle-grips. Extreme inside leg-measurement, 20 in.

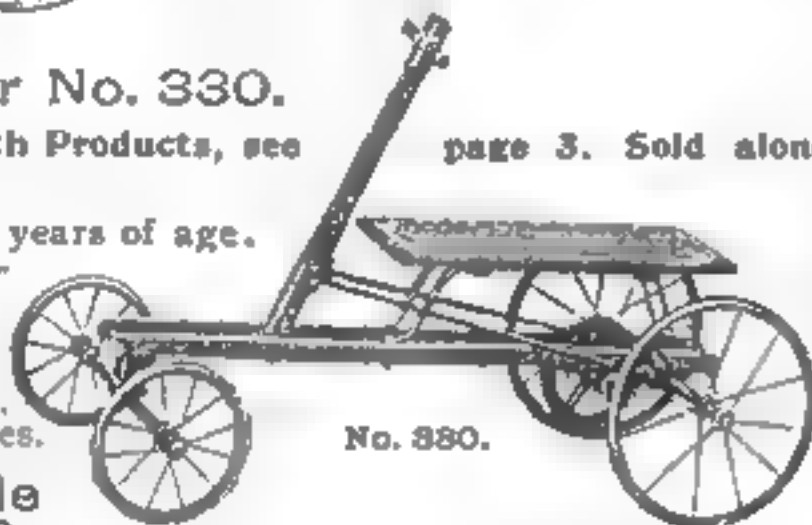


No. 230.

Hand-Car No. 330.

Price \$3 when ordered with Products, see page 3. Sold alone for \$3.25.

For boys or girls 6 to 12 years of age. This car has the improved gear-drive. Top-board, 8 $\frac{1}{2}$ x 20 in., is red; frame, red with gilt striping. Length, 35 in; tread 17 in. Black japanned wheels, 8 and 14 in. with $\frac{1}{2}$ -in. rubber tires.

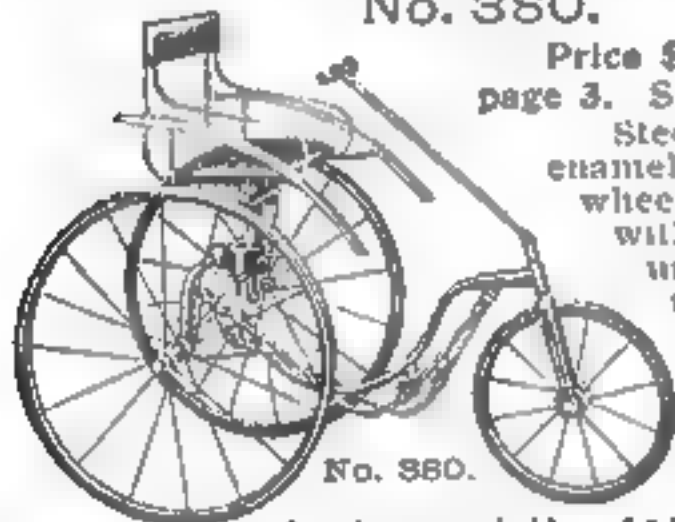


No. 330.

Ball-Bearing Tricycle No. 380.

Price \$8 when ordered with Products, see page 3. Sold alone for \$8.65.

Steel frame and wheels finished in blue enamel with silver striping. The 12-in. front wheel and 20-in. rear wheels are equipped with $\frac{1}{2}$ -in. rubber tires. Wood-fenders natural finish, varnished. Seat and seat-back upholstered in brown imitation-leather. Steering-rod, seat-arms and fender-brackets nickel-plated. Spring-seat is adjustable in height. Extreme inside leg-measurement, 17 $\frac{1}{2}$ in.

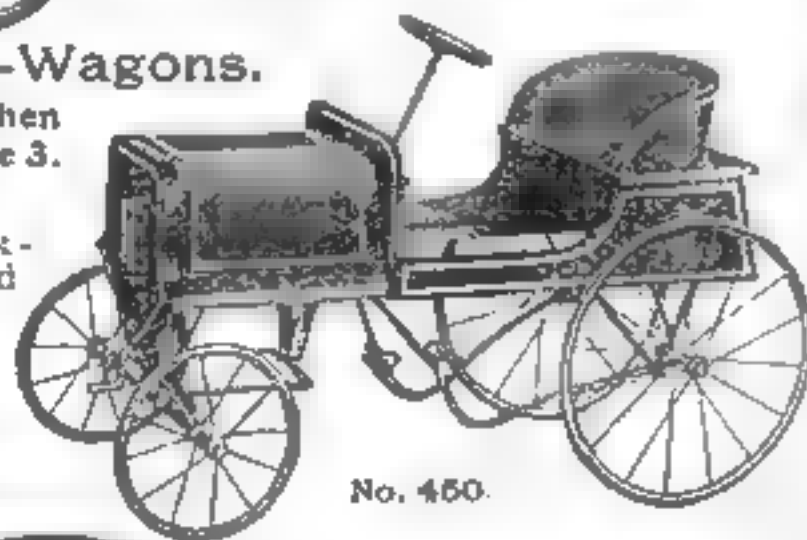


No. 380.

Automobile-Wagons.

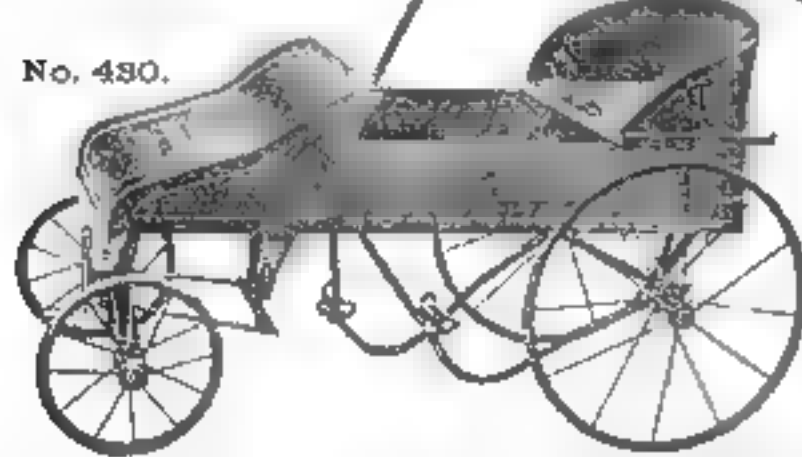
No. 450. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.40.

Frame is 15 x 38 in. Crank-axle drive. Wood body is painted red outside with black and yellow striping, green inside. Has sheet-iron hood, ratchet starting-crank. Wheels, 10 and 16 in. with $\frac{1}{2}$ -in. rubber tires.



No. 450.

No. 430.



No. 430. Price \$3 when ordered with Products, see page 3. Sold alone for \$3.35.

Frame is 13 x 29 in. Has crank-axle drive. Body of wood and steel; sheet-steel hood. Body painted red with yellow striping; aluminum-bronze decoration on hood.

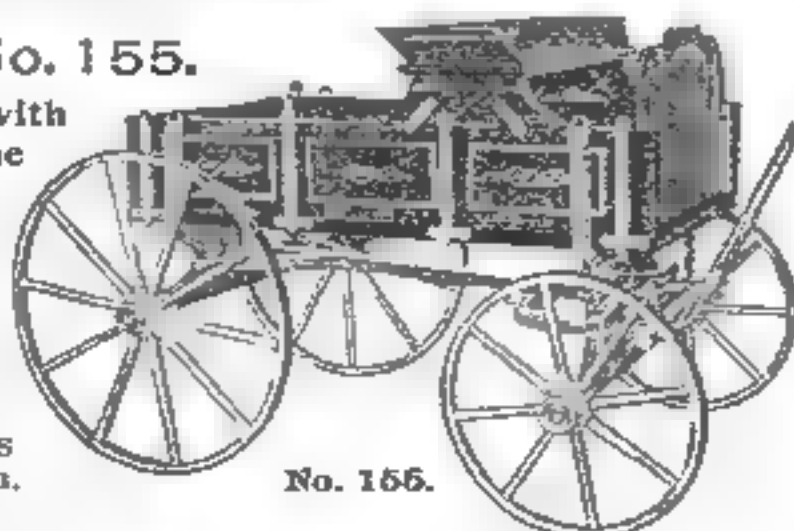
Wheels and running gear black japanned; 8- and 14-in. wheels have $\frac{1}{2}$ -in. rubber tires.

Has bronzed ratchet starting-crank.

Boy's Farm-Wagon No. 155.

Price \$5.50 when ordered with Products, see page 3. Sold alone for \$5.90.

Made of hardwood throughout. Body painted bright red. Size of body, 18 in. x 36 in; depth, 6 in. Sides, ends and seat may be lifted off, making a platform wagon. Wheels have welded steel tires, shaved spokes and hub-caps. Front wheels, 15 in. in diameter rear wheels, 21 in.



No. 155.

Express-Wagons.

No. 110. Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25.

The box is heavy sheet steel, 13 in. wide, 26 in. long, 5 in. deep, with round corners. The wood bottom is tongued and grooved. Bright Red outside and Green inside. Wrought Steel, Black Enameled wheels and gear; wheels, 10 and 13 in. Selected hickory handle



No. 110.



No. 220.

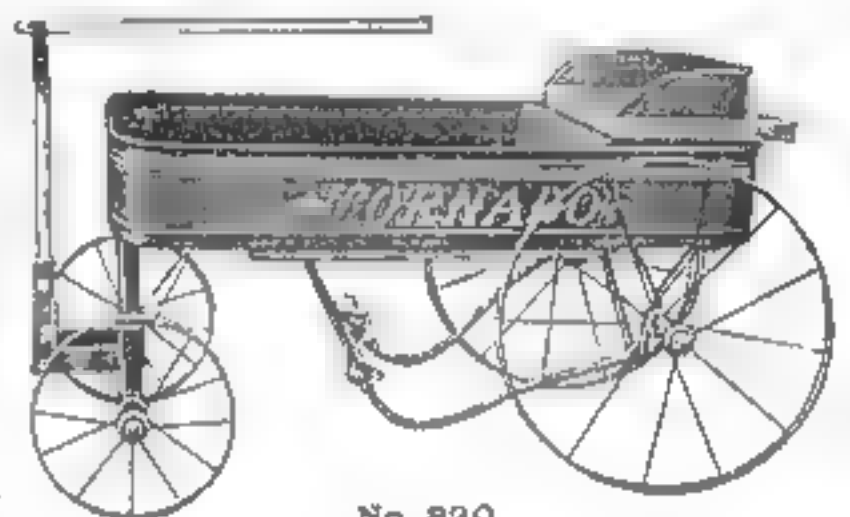
No. 220. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.15.

A large staunch Wagon that can be used for delivering quite heavy things. The heavy sheet steel body is 16 in. wide, 32 in. long and 6 in. deep. Wood bottom, tongued and grooved. Wheels, 13 and 16 in. Every part of this Wagon is made extra strong. Painted dark-Blue outside, Orange-color inside

No. 320. Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

An Express-Wagon that can be pulled by hand or propelled with the feet. Has crank-axle drive; jointed handle. The seat and seat-boards fold down, making a flush bottom; seat adjustable to two positions.

Box is heavy sheet-steel with wood bottom, size, 27 $\frac{1}{2}$ in. long, 12 $\frac{1}{2}$ in. wide and 3 $\frac{1}{2}$ in. deep; painted red outside, green inside. The 8- and 14-in. wheels and running-gear are enameled black.



No. 320.

Play Sulkies.

No. 119. Price \$1.90 when ordered with Products, see page 3. Sold alone for \$2.15.

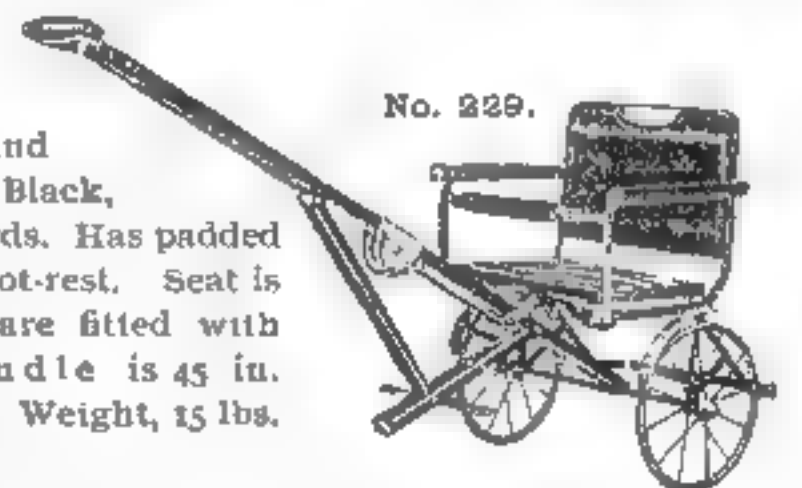


No. 119.

A light, easy-running play-cart. Strong and durable. Has a reversible seat which permits pushing or drawing Sulkie. Seat is enameled black; 11 $\frac{1}{2}$ in. wide and 9 $\frac{1}{2}$ in. deep. Has 10-in. wheels with $\frac{1}{2}$ -in. rubber tires; enameled red. Iron brace and adjustable foot-rest. Handle is 44 $\frac{1}{2}$ in. long.

No. 229. Price \$2.90 when ordered with Products, see page 3. Sold alone for \$3.15.

A light, easy-running, collapsible Sulkie. Easily carried in vehicle or car. Made of steel and wood, enameled in Brown and Black, with tinned wheels and mud-guards. Has padded seat and back; adjustable foot-rest. Seat is 13 $\frac{1}{2}$ x 9 $\frac{1}{2}$ in. The 10-in. wheels are fitted with $\frac{1}{2}$ -in. rubber tires. Folding handle is 45 in. long and has leather handle-grip. Weight, 15 lbs.



No. 229.

Baby-Tender and Walking-Chair No. 118.

Price \$1.80 when ordered with Products, see page 3. Sold alone for \$2.

Cannot tip over. Teaches walking; keeps clothes clean; relieves mother. Baby can walk and wheel about, but out of mischief. Back enameled steel frame, casters; upper ring and a 6 x 11-in. tray of Mahogany-finished wood; adjustable hardwood saddle, flat-shaped and polished, suspended from springs. Diameter of lower ring, 27 in., upper ring, 15 in.; height, 16 in. Can be folded flat and hung up when not in use.



No. 118.

Cycobile No. 190.

Price \$9 when ordered with Products, see page 3. Sold alone for \$9.50.

A swift, easy-running and comfortable vehicle for either girl or boy. Frame is finished in black bicycle enamel, with gilt striping. Wheels are tinned. Has padded spring seat upholstered in best-quality brown leather, adjustable in eight steering wheel and artillery axle-nuts are nickel-plated. R. T. pedals and running-gear are ball-bearing. Has bicycle-chain drive, chain guard. The 10-in. front wheel and 16-in. rear wheels are equipped with 1/2-in. rubber tires. Extreme inside leg-measurement, 20 in.



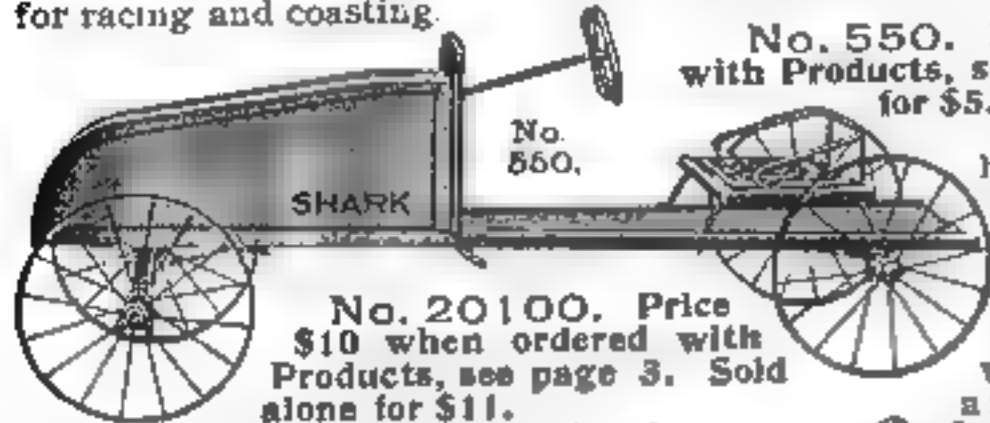
No. 190.

Pushmobiles.

The latest and most popular playthings for boys and girls. Adapted for racing and coasting.

No. 550. Price \$5 when ordered with Products, see page 3. Sold alone for \$5.50.

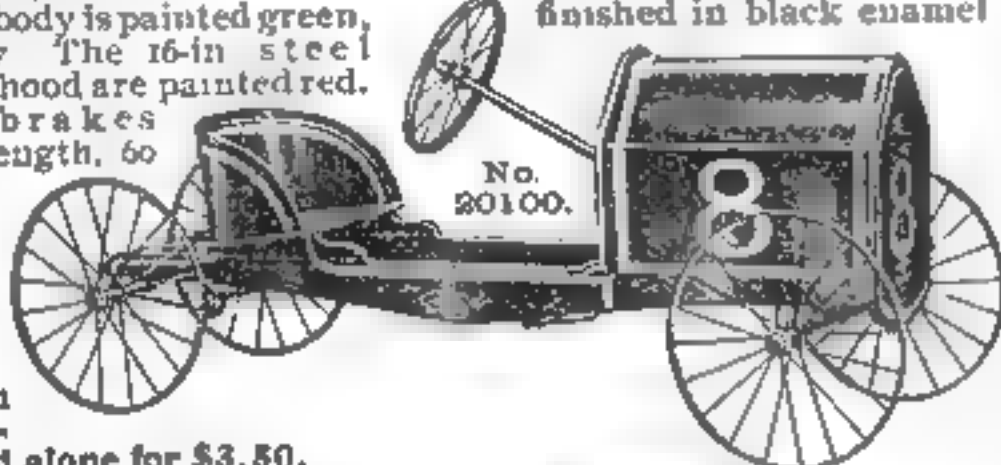
Has wood body and hood, enameled in battleship-gray with black striping; fibre-covered seat. Length, 60 in.; width at hub, 23 1/2 in. The 14-in. steel wheels, running-gear and steering-wheel are finished in black enamel.



No. 550.

No. 20100. Price \$10 when ordered with Products, see page 3. Sold alone for \$11.

Wood body is painted green, trimmed with yellow. The 16-in. steel wheels and sheet-iron hood are painted red. Steering-wheel and brakes black-enameled. Length, 60 in.; width, 25 in.

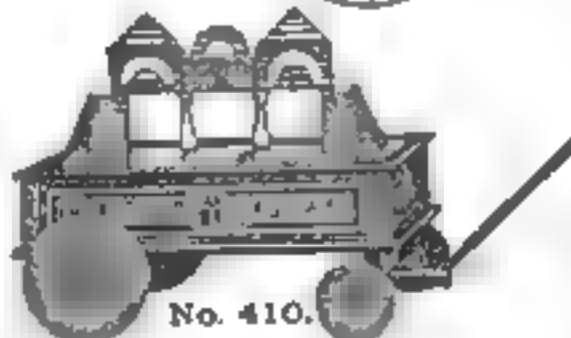


No. 20100.

Coaster Wagon No. 630.

Price \$3 when ordered with Products, see page 3. Sold alone for \$3.50.

A strong, well-braced, easy-running Coaster Wagon made of well-seasoned hardwood, varnished decorated in red and black. Has 10-in. wheels with iron hubs. Sides and ends removable. Length, 34 in.; width, 14 in.; height, 15 1/2 in.



No. 410.

Wagon Blocks No. 410.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25.

An instructive and entertaining toy for any child. Consists of natural-finish, light- and dark-color, hardwood building-blocks of various shapes, from which many differently designed buildings may be made.

Wagon has solid hardwood wheels and tongue. Blocks fit compactly in wagon-box. Size of wagon, 17 1/2 x 12 1/2 x 7 1/2 in. high.



No. 630.

Steering Sled No. 218.

Price \$1.80 when ordered with Products, see page 3. Sold alone for \$2. A "Fleetwing Racer". Strong, well-braced and easy-steering. Holds two persons.



Runners are made of the best flexible steel, aluminum bronzed. Wood parts are of selected Ash, varnished natural finish. Length, 50 in.; width, 13 in.; height, 6 in. Weight, 11 1/2 lbs.

Flexible Flyer Sled No. 220.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.25.

The Sled that steers. You do not have to dig your heels in the ground nor drag your feet. A pressure on the cross-bar curves both runners the whole runner going in its own track. It is fast, as the speed is not retarded in any way.

Length, 36 in.; width, 12 in.; height, 6 in. Weight, 8 lbs. Runners and braces are of steel painted red; hardwood top, varnished natural finish.



No. 220.

Steering Sled No. 510.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.25.



No. 510.

Steel Sled No. 310.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

A graceful design. Strong, well finished. All parts except the top-board are steel and are riveted together; painted red. The runners are made of angle-steel, rounded on the bottom to make them slide easier. Hardwood top, painted green. Length, 3 ft.; width, 11 in.; height, 6 1/2 in. Weight, 8 lbs.



No. 310.

Double-Friction Toys.

Strong, hill-climbing Toys. Made of steel. Have double-friction drive which causes Toy to run some distance after a slight push. Front wheels are adjustable for turning in a circle.

Fire Engine No. 310.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.15.

An all-steel Auto Fire-Engine; enameled red, with gilt wheels and trimmings. Reel contains about 7 ft. of cotton tape, imitation hose. Has two men. Size of Truck, 14 x 4 1/2 x 7 1/2 in. high.



No. 310.

Fire-Truck No. 410.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20.

An all-steel Truck; enameled yellow with green, red and gilt trimmings. Size, 19 1/2 x 4 1/2 x 7 1/2 in. high.



No. 410.

Extension ladder operates with crank and elevates 24 1/2 in. from floor; also has two 14-in. ladders and two men.

Railway Engine No. 409.

Price 90 cents when ordered with Products, see page 3. Sold alone for \$1.10.

An all-steel Engine and Tender. A close imitation of the modern Railway Engine. Enameled black with red trimmings and gilt wheels. Size, 24 x 5 1/2 x 6 1/2 in. high.

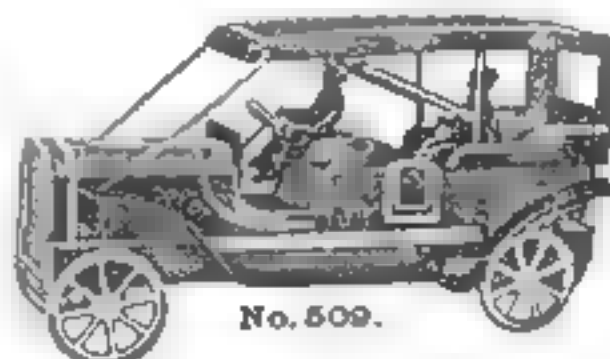


No. 409.

Automobile No. 509.

Price 90 cents when ordered with Products, see page 3. Sold alone for \$1.

Painted red with white striping and gilt wheels. Size, 13 x 4 1/2 x 7 1/2 in. high. Includes driver and one passenger.



No. 509.

Ives' Miniature Railway No. 120.

Price \$2 when ordered with Products, see page 3. Sold alone for \$2.35.

A mechanical toy that is well-made, safe and entertaining. Train is 21 in. long and consists of an Iron Engine with strong, well-made, clock-work motor which winds with a key, 1 Tender, 1 Baggage-Car and 1 Vestibule Passenger-Car, of metal painted in bright colors. Track is in ten sections which join together forming an oval, 21 x 40 in. The train will encircle the track many times with one winding.



No. 120.

Toy Steam-Engine No. 210.

Price \$1 when ordered with Products, see page 3. Sold alone for \$1.20. To mail, 43 cts. postage required.

Steam-Engine and Force-Pump. Engine has polished brass boiler, whistle, glass water-gauge and alcohol lamp. Engine is 9 1/2 in. high; diameter, 2 1/2 in. Pump has two nickel-plated balance-wheels, nickel-plated air-chamber and 17 in. of rubber tubing with nozzle. Size, 3 x 3 1/2 in.

Engine and Pump mounted on a tin base, 5 1/2 x 8 1/2 in.

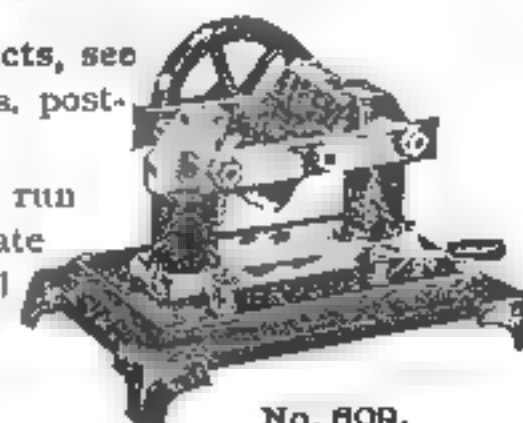


No. 210.

Electric Motor No. 609.

Price 90 cents when ordered with Products, see page 3. Sold alone for \$1.05. To mail, 48 cts. postage required.

An Electric Motor that can be used to run small toys. Handsomely finished in nickel-plate and maroon enamel. Two 1-cell batteries will give sufficient power to operate. Has a 2 1/2-in. fly-wheel with pulley. Base is 4 x 6 in. Height, 4 1/2 in.



No. 609.

Certificates will buy Premium Merchandise at the lower price. If you haven't enough Certificates, pay in cash amount lacking. Certificates issued before Sept. 1, '12 and valued at "One Certificate" may apply on Premium Merchandise at \$1 each; those valued at "Two Certificates" may apply at \$2 each, and so on. See paragraph 56

124. **Factories.** If you visit our factories at Buffalo you will find our thousands of assistants happy in their work, because of our exceptional arrangements made for their comfort and welfare. They are absorbed in preparing goods for customers. Our factories are always open for inspection. We cordially invite you to visit them. This year 50,000 people are expected, based on the records to date. Many have thought their trip through our factories the best feature of their stay in Buffalo. "*The Home of the Larkin Idea*" is a beautifully illustrated account of a Trip through our Factories, which tells a great deal about them and the Products made therein. It also tells some interesting facts about the rise and development of the business. A copy of this very attractive booklet will be sent free, on request, to all who are interested.

125. **Freight- and Delivery-Charges.** Freight- and delivery-charges on all goods are *always payable by the customer*. Our prices are based wholly upon factory-cost of goods. Freight-charges to various points differ widely. If freight were included in our selling-prices, we should have to make different selling-prices for different localities; or if the *same* selling-prices were fixed for all points, we should have to make them *large enough* to cover freight-charges to *very distant points*. But, freight being payable by the customers, gives, to all, the benefit of *actual* freight-rates to their respective stations and all alike pay only our *wholesale factory* prices for the goods. In paragraph 117 we tell whence orders from Ill., Wis., and West of Mississippi River are shipped. In no better ways could we *treat all* customers fairly and impartially. See also paragraph 101.

126. **Illustrations.** All are *exact* reproductions from photographs, or drawings. Each applies to the article described. As the article appears in the picture, so you will find the *original*, in sizes advertised. Not being drawn from imagination, our pictures are absolutely *reliable*.

127. **Imported Goods.** When equally good, or better, quality is obtainable in *our* country, we prefer to supply things "made in America." We supply many articles, in part, or wholly *imported*, and hardly deem it worth mentioning. If we offer *Norwegian* Sardines, you may rely upon their having come from Bergen or Christiania—not from Maine. It is not advantageous to depend too much upon *foreign* markets, for there are always risks of delays or shortages. Then, too, we can not inspect foreign purchases as strictly as those nearer home.

128. **Keys.** A Duplicate Key for the lock of any piece of furniture will be mailed, postpaid, on receipt of 5 cts. (A locksmith would charge 25 cts.) On ordering always give the catalog name and number of the article for which the key is desired.

129. **"Knocked Down" explained.** *Shipped Knocked Down* means that the article is taken apart in sections so it may be packed in smallest possible space, thus reducing freight-charges; all such articles are prepared to be easily, readily, and strongly put together.

130. **Larkin Wholesale Commodities.** "Larkin Commodities" is the name we have adopted for the goods which are prepared for us by other manufacturers and sold in our Consumers' Wholesale Department. Under this heading are included such important and necessary foodstuffs as cereals, coffee, crackers, (and other baked goods) mince-meat, relishes, sea-foods (canned), soups, vegetables (canned and dried), etc.—articles that you have bought every day at the store and paid full prices for.

As they are staple merchandise, they do not double in price in passing from the manufacturer to the consumer by way of the middlemen—therefore we can not save you a full one-half on *them*, as we do on our Products. We *DO* save you from 15 cents to 40 cents on the dollar by buying them in large quantities and selling them to you at *wholesale*. Or, viewing it in another way, you always get—in "*Commodities*" an *average of One-Third More for Your Money From Us*, than you could get at the store.

The Consumers' Wholesale Department is an outgrowth of the incessant appeals our customers have made to us to assist them in saving money on *other* commodities than Larkin Products. By thus applying their *combined* buying-power for their benefit, we are saving them thousands of dollars. Our prices are the same as, or less than the grocer pays. Sometimes they are lower than wholesalers pay. This we know because they have offered us their orders at our prices to you. Send today for the Consumers' Wholesale Department Price-List, published 1st of Jan., Mar., May, July, Sept. and Nov. and for order blanks and take advantage of the savings you will make. Ask to have it mailed you regularly. You can add Larkin Commodities to any order for Larkin Products and Premium Merchandise.

131. **Licenses.** It is illegal for you to be taxed, or forced to take out a license because you send us orders for *your own* use, or on account of your connection with a Larkin Club, as long as you take orders for future delivery to neighbors. Without expense to *you*, we hereby guarantee to *protect* you from financial loss by reason of any demand—if it be made—upon you, for the payment of a tax or license, on the ground of your dealing with *us*. It is unlikely that you will be asked. But occasionally, some retailers who lose sales—because people have found that *Larkin saves them one-half*—may try to dissuade our friends from taking orders. Ignore them.

If anyone attempts to collect any license-fee or tax or interferes with you in conducting your Club, write us immediately, giving name, address and full particulars.

132. **Measurements.** Only the *outside measurements* of furniture are given. These figures tell the space any article requires.

133. **Open Goods Carefully.** We bespeak great caution in unpacking. The thoughtless use of a hammer, or the use of wrong tools, has defaced or broken very valuable articles which had made long journeys safely. We confide our goods to customers' care, assured that they will *prevent* mistreatment.

134. **Orders divided into Several Shipments.** Orders for \$20 value (or more) may be *divided* if preferred, into several shipments and payments, but not less than \$10 worth of Products may be ordered sent at one time. Merchandise-Bonus will be sent in exchange for Due Bills when presented. See paragraph 96.

135. **Order Blanks.** Additional printed Order Blanks for your convenience will be sent on request. You will oblige us by using these Blanks, one of which faces the inside of front cover. This will avert delay in filling orders. After you have aided us by the pleasant services required to merit Rewards, see paragraph 51, these Order Blanks will better insure your getting them.

Orders written on plain paper are however just as acceptable. It is always wise to keep an exact copy of your order with which to tally the goods you receive.

136. **Orders for less than \$10 are less profitable to customers.** We can not give a Merchandise-Bonus,

or a *present for cash*, on orders that do not include \$10 worth of Products at list-prices. Nor can we give a Reward for Sales Service on an order amounting to less than \$10 cash, nor on one which does not include at least \$10 worth of Products at list-prices.

137. Orders sent heretofore. *If you need to refer to orders previously sent, to insure prompt reply, please give:*

(1.) *Full name and address of the person to whom the goods were to be sent, (exactly as these appeared in the original order).*

(2.) *Date when you mailed the order to us.*

(3.) *Name of the principal article of Merchandise, if you ordered any. If you can not tell exactly, give the fullest information you can. You can get this from the copy you made when you sent the original order.*

138. Orders From Abroad. Larkin Products go to all parts of the Globe. We have customers in Africa, Asia, China, Cuba, Europe, Jamaica, The Philippines, Porto Rico and most other foreign countries.

To Canadian points, experience has shown that the import duty on our Products and Premium Merchandise amounts, on an average, to 35 per cent. of the amount of the order. We will, if requested, send the goods in bond, but our Canadian customers usually find it more convenient to send with the order an additional 35 per cent., in which case we fully prepay the duty.

Goods are shipped to Alaska, Canada and Hawaii, from our factory at Buffalo. Goods for other foreign countries are shipped in bond from our New York City Branch; address, 237 West 23rd St. On all foreign orders to be shipped from New York add $12\frac{1}{2}$ per cent. of net price to cover freight-charges from Buffalo to New York, and the cost of extra packing.

Many customers in the United States and Canada send Products and Premium Merchandise to relatives and friends in *far-away* countries. We send bills so clearly made out that shipments will be speedily passed through the Customs. Our prices *with* duties added, will be found low. Importers must pay exactly the *same* rates of *duty* as our customers. They include these in their prices to the retailer. Middlemen have *no* advantages which our customers do not have. Foreign retailers' prices are much higher than our prices are *with duty added*.

139. Orders Not Acknowledged. To acknowledge, even by a post-card, a million orders, would cost \$10,000 simply for the cards. Having over two million of customers, *we do not acknowledge receipt of orders*. Thus one waste is averted. The mails are so safe that you can rely upon your letter reaching us.

140. Repairs. We can not recognize a bill for repairs which were made *without* our authority. Report to us any breakage or injury to goods in transit and rely upon our prompt attention and fair treatment. Do not incur any cost unless you *first* receive our consent.

141. Returning Goods. Never return any goods until you have written for and *received* our instructions. We might want to send them to a point near you. Nothing will suffer by waiting a few days.

142. Rules. Being the pioneers, our business is unlike all others. Customers enjoy the advantages of the cumulative experience of our unrivaled organization, which for over a third of a century has devoted

its entire efforts to serving *them*. They will readily understand that *definite rules* must govern any sound business. Necessity and experience compelled us to adopt a few. They are founded upon good sense and were devised for the benefit of our customers as a *whole*. Of course they are fair and impartial. By observing our rules, your business with us will be pleasant, permanent, and profitable to you.

143. School Clubs. We issue a Special List for Schools which shows how attractively and inexpensively class-rooms, etc. may be equipped. Ask us to mail it. You will be interested in the globes, wall-maps, etc., the stock of popular books (such as "Treasure Island") pictures of notable objects (such as the frieze of the Parthenon at Athens) mythological subjects, etc. No excuse exists for *unadorned* assembly rooms, when you can readily beautify them by our Plan. Where hung, these pictures have a fine formative influence on pupils.

All mothers know how often children ask for money to buy articles for use in schools. Teachers can easily show parents the advantage of uniting to buy school necessities for the children. The teacher collects the orders brought from home by pupils and forwards them to us with the cash, to procure the desired requisites.

144. Testimonials. Volumes would be needed to contain a small part of the thousands of appreciative letters received from customers. Those who *deal here* do not need to read testimonials. They know that every promise we make is carried out. To strangers—those who have *not* ordered—we will gladly mail a large sheet of testimonials from Larkin customers *all in your own state*, very likely one or two of them *in your own town*.

145. Monthly Magazine and Paper. "*The Larkin Idea*." Every month we publish an illustrated, breezy, modest-size magazine with this name. All Club Secretaries are entitled to a free subscription. To others it is offered in the Product list at 50 cents a year, and therefore costs one-half that amount, or 25 cents. See paragraphs 13 and 18. Send for a copy. It is intended to further the welfare of *users* of Larkin Products and Premium Merchandise, and will blaze new paths leading to better living.

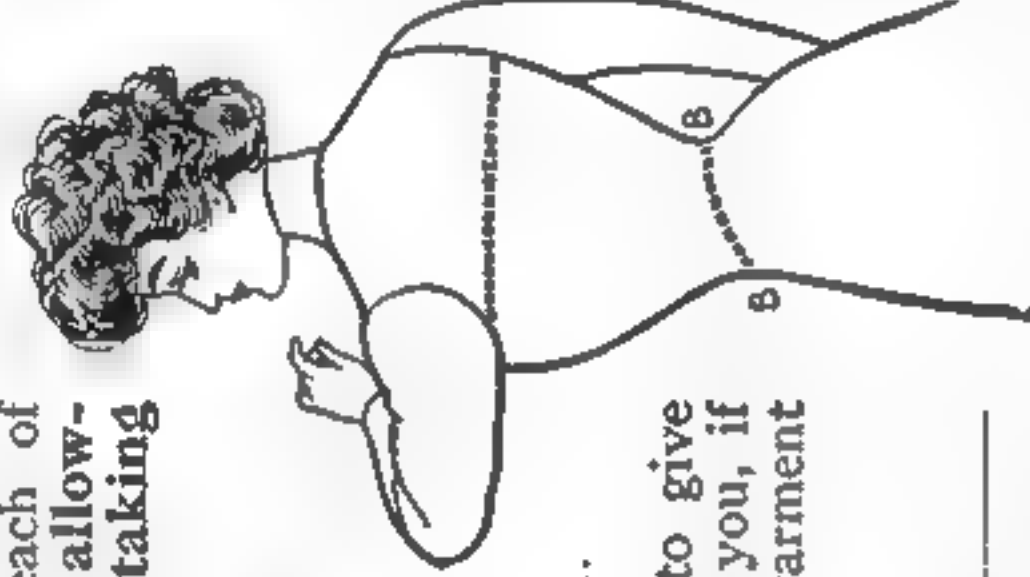
"*The Larkin News*" is a little paper published free once a month containing announcements of all new Larkin Products and Premium Merchandise ready for our customers between the times of the regular semi-annual editions of our catalog. As many copies as are desired will be sent as often as asked for by any customer-friend.

146. Time Limit. *If there be any dissatisfaction over articles, especially those subject to the caprices of Fashion, notify us without fail within a reasonable time, say not later than thirty days after receipt of the article, or as soon as defect is known, if later. Our three-days' limit on garments appears on page 31.*

147. Traveling Showrooms. Two are *en route* continuously. In either you can inspect 1,000 examples of our Premium Merchandise (all we can well carry,) and the *entire line* of Larkin Products with which they are given. When possible, *moving pictures* of our vast plant, are shown at a near-by theatre. Thus you may take a trip through our factories. The pictures are explained as they appear. One Traveling Showroom is at present in the Middle West; the other is visiting the Eastern States. "*The Larkin Idea*" and your local papers will announce the coming of the Traveling Showroom. If it

Order Ready-to-Wear Garments Here

Larkin Ready-to-Wear Garments include Coats, Capes, Waists and Dresses—every woman's garment we offer in fact, except Walking Skirts, which are made to order. We can fit your figure perfectly if you will follow our directions carefully and give us your exact measurements. Do not guess at these, do not give the size you last wore, but measure yourself as indicated on the two charts shown here and write the measurements on the dotted lines which follow each of the directions. **Make no allowance for fullness when taking measurements.**



Bust-Measure:—(A) Pass the tape around the body, keeping it close up under the arms. Measure over the largest part of bust, pull the tape snug.

Waist-Measure:—(B) Pass the tape snugly around the waist at the natural waist-line.

Now fill out the form below. Also be sure to give a Second choice which would be satisfactory to you, if for any reason we cannot supply you with the garment first chosen.

Womans, Misses, or Junior Size—State Which

Model No.	Size	Age	Length	Name of Cloth	Name of Color	Color	Price
Coat							
Cape							
Waist							
Dress							
2nd Choice							

IMPORTANT: Always give first and second choice of material; also second choice of model, quality and color.

Fasten securely (sew or pin) your first choice of cloth here.

1st CHOICE

Fasten securely (sew or pin) your second choice of cloth here.

2nd CHOICE

Name
Street and No.
or Rural Route
P. O.

Order Made-to-Order Walking Skirts Here

All Larkin Walking Skirts are made to order,—that is, they are cut and fitted to your measurements just as the custom tailor would cut and fit them. It is highly important in ordering them that the following Directions be observed. Do not guess at the measurements but give them to us exactly.

1. Take measurements directly from your figure and send them exactly as shown by the tape; **make no allowances of any kind.**
2. Use a correct tape measure (not one that is stretched).
3. Remove the belt and locate the natural waist-line by tying a cord about your waist. Do not remove cord until you have made all measurements.
4. Be sure that tape measure is smooth and even all around while measurement is being taken.
5. Do not let it slip up or down.
6. After measurements are completed verify the figures by careful examination—re-measure where in doubt. We cannot change measurements after garments have been cut.

MEASUREMENTS FOR MADE-TO-ORDER SKIRTS.

State whether regular waist-band with narrow tailored belt of self-material, or Princess top, is desired.

Waist-Measure:—(B) Pass the tape snugly around the waist at the natural waist-line as indicated by the cord. Make no allowance for dip front.

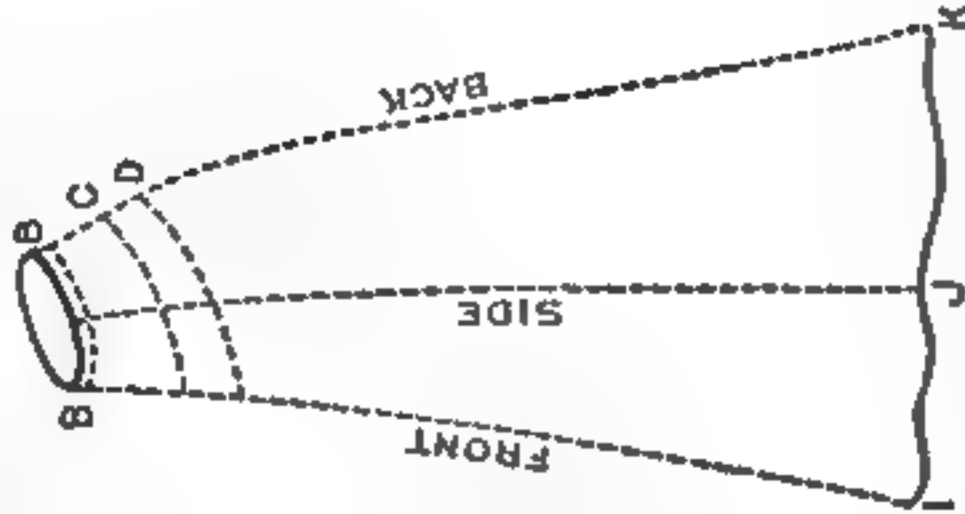
Hip-Measure:—Pass the tape around the hips six inches (C) and nine inches (D) below the waist-line (B); not too tight.

Front-Length:—(I) From center-front of waist-line (B) at bottom of waist-band to length desired (J).

Side-Length Left:—(J) From center left-side of waist-line (B) at bottom of waist-band to length desired (J).

Side-Length Right:—From center right-side of waist-line (B) at bottom of waist-band to length desired, same location as (J) but on the right side.

Back-Length:—From center-back of waist-line (B) at bottom of waist-band to desired length (K).



OUR GUARANTEE A tag attached to every garment reads: "If this garment does not give you complete satisfaction, write us within three days, giving reasons for dissatisfaction, and we will take it back, refunding all you have paid us, and reimbursing you for transportation-charges."

Model No.	Quality No.	Name of Cloth	Name of Color	Color No.	Price
Skirt					
2nd Choice					

Larkin Co. I send you this order with the understanding that you will refund my money or ship another garment, as I may prefer, if the one sent on this order is not in accordance with the measurements I give hereon, or is not entirely satisfactory, and providing that I return such garment in good condition; return to be at your expense. I will write you within three days about any garment that is to be returned or exchanged and will neither wear nor alter it.

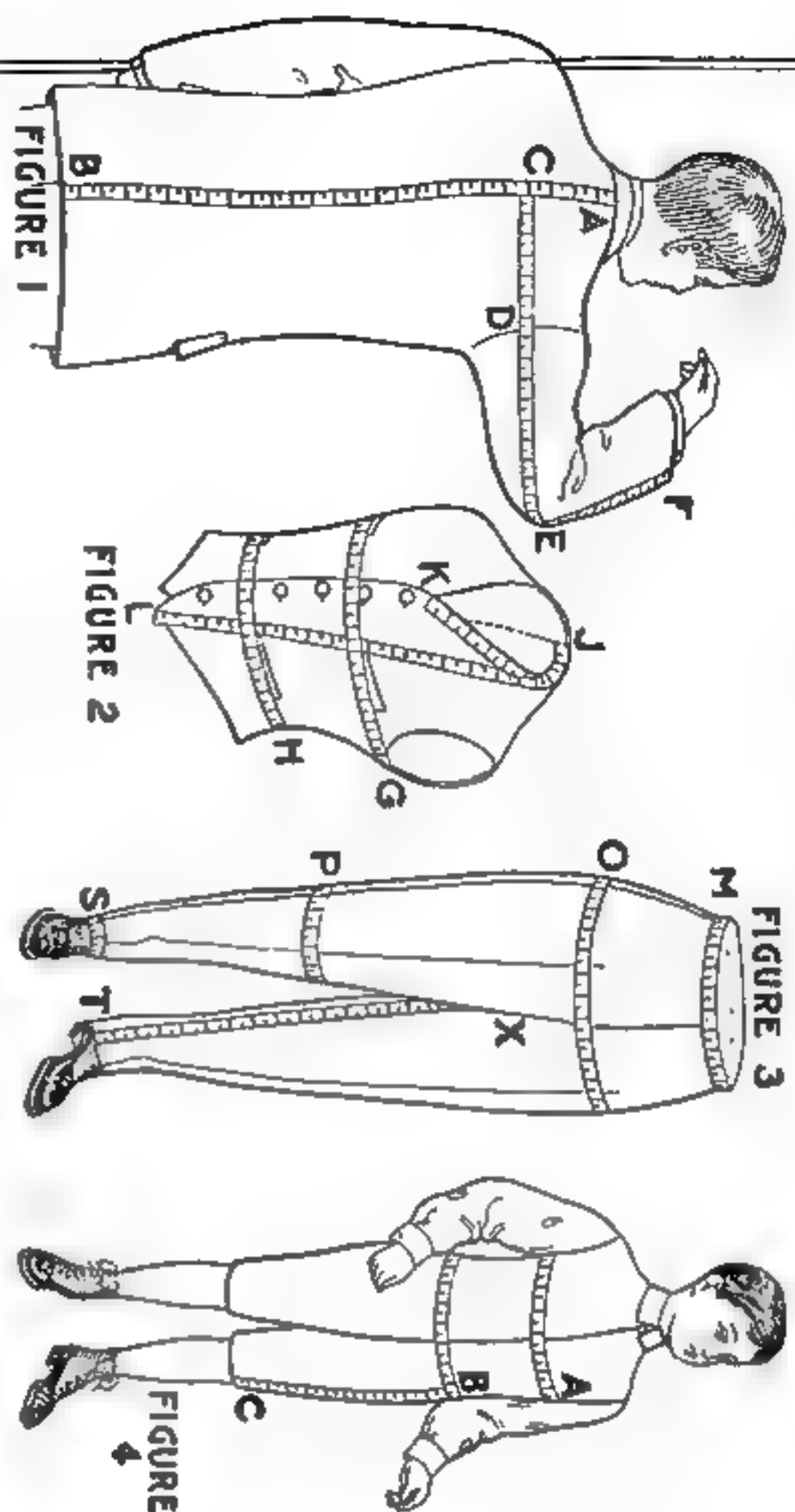
OUR GUARANTEE A tag attached to every garment reads: "If this garment does not give you complete satisfaction, write us within three days, giving reasons for dissatisfaction, and we will take it back, refunding all you have paid us, and reimbursing you for transportation-charges."

LARKIN MEASUREMENT-CHART

Men's and Boys' Clothing

(Copyright, 1909, 1910, 1911, 1912, by Larkin Co.)

USE THIS CHART WHEN ORDERING.



Larkin Co.
I send you this order with the understanding that you will refund my money or make another garment, as I may prefer, if the one made from this order is not in accordance with the measurements I give hereon, or is not entirely satisfactory, and providing that I return such garment in good condition; return to be at your expense. I will write you within three days about any garment that is to be returned or exchanged and will neither wear nor alter it.

Name _____
Street and No. or Rural Route _____
P. O. _____ State _____
Important: Always give first and second choice of material.
Fasten securely (sew or pin) your first choice of cloth here.
Fasten securely (sew or pin) your second choice of cloth here.

1st CHOICE
2nd CHOICE

May we substitute if we haven't either choice? _____

It is Highly Important that the following Directions be observed:
1. Take measurements directly from your figure and send them exactly as shown by the tape; make no allowance of any kind.

2. Use a correct tape measure (not one that is stretched).
3. Be sure that tape measure is smooth and even all around while measurement is being taken.
4. Do not let it slip up or down.
5. After measurements are completed verify the figures by careful examination—re-measure where in doubt. We cannot change measurements after garments have been cut.

MEN'S AND YOUNG MEN'S CLOTHING

MEASUREMENTS FOR COAT

- Length:—From center of collar-seam at back (A) to bottom of coat (B). See Fig. 1.
Back:—From center of back (C) to back of sleeve (D). See Fig. 1.
Elbow:—From center of back (C) to elbow (E). See Fig. 1.
Sleeve:—From center of back (C) to cuff (F), length desired. See Fig. 1.
(Take off the coat for following measurement.)
Chest:—Keep vest on. Pass tape snugly around body, close up under arms, at (G). See Fig. 2.

MEASUREMENTS FOR VEST

- Opening:—From center-seam at back (J) to first button (K). See Fig. 2.
Length:—From center-seam at back (J) to bottom of vest (L). See Fig. 2.
Chest:—Pass tape all around body, close up under arms at (G). See Fig. 2.
Waist:—Pass tape all around body, at (H). See Fig. 2.

MEASUREMENTS FOR TROUSERS

- Give AGE (if for boy)..... and state if boy is large or small for age.
Outside Length:—From top of waist-band, (M) to heel-seam (S). See Fig. 3.
Inside Length:—From crotch (X) to heel-seam (T). See Fig. 3.
Waist:—Pass tape all around body over waist-band at (M). See Fig. 3.

- Seat:—Pass tape all around seat (O) at largest part. See Fig. 3.
Knee:—Pass tape around knee (P). See Fig. 3.
Bottom:—Pass tape around trousers at shoe (S), width desired. See Fig. 3.

MEASUREMENTS FOR OVERCOAT OR RAINCOAT

- Take undercoat off but keep vest on when making these measurements.
Give AGE (if for boy)..... and state if boy is large or small for age.
Length:—From center-seam at back (A). See Fig. 1 to length desired.
For other overcoat measurements follow same directions as given in measurements for Coat.
Back:.....
Elbow:.....
Sleeve:.....
Chest:.....

MEASUREMENTS FOR BOYS' SUITS

- Give AGE, and state if boy is large or small for age.
Chest:—Pass tape all around body, close up under arms, at (A). See Fig. 4.
Waist:—Pass tape all around body, over waist-band, at (B). See Fig. 4.
Outside Length:—From top of waist-band, (B) to length desired (C). See Fig. 4.
Knee:—Pass tape around knee (C). See Fig. 4.

Model No.	Quality No.	Name of Cloth.	Name of Color.	Color No.	Price.
Suit					
Overcoat					
Raincoat					
Trousers					
Vest					

Height _____ Weight _____
Are your shoulders square, high, sloping or round? _____
Is your neck long, short or medium? _____
Are you erect or stooping? _____ Slender, medium or stout? _____

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